



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

REQUEST FOR PROPOSALS (RFP)

FOR

YOUTH SERVICES

IN-SCHOOL YEAR-ROUND YOUTH SERVICES

RFP #01 – ISY 2022-2023 for Monroe County

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OUT-OF-SCHOOL YEAR-ROUND YOUTH SERVICES

RFP #02 – OSY 2022-2023 for Monroe County

RELEASE DATE: June 6, 2022

All proposals shall be submitted by 1:00 p.m. EDT, July 19, 2022

Submit Responses to:

South Florida Workforce Investment Board Headquarters

D/B/A CareerSource South Florida, Reception Desk,

7300 Corporate Center Drive, Suite 500

Miami, Florida 33126

CareerSource South Florida is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities. All voice telephone numbers on this document may be reached by persons using TTY/TDD equipment via the Florida Relay Service at 711.

Table of Contents

| | |
|---|-----------|
| Part I. Invitation | 4 |
| A) South Florida Workforce Investment Board (SFWIB) Background | 4 |
| B) Workforce Innovation and Opportunity Act (WIOA) Background | 4 |
| C) USDOL ETA | 5 |
| D) Overview of Solicited Services | 5 |
| E) Types of Proposals Solicited | 6 |
| F) Types of Proposed Service Model Solicited | 10 |
| G) Method of Solicitation | 11 |
| H) RFP Purpose | 11 |
| I) Eligible Respondents | 12 |
| J) Anticipated Term of Contract and Available Funding | 12 |
| K) Cost per Activity | 13 |
| L) Periods of Performance | 13 |
| M) Program Duration | 14 |
| N) Program Funding | 14 |
| O) Leveraged Funding | 14 |
| | |
| Part II. RFP Calendar and Process | 16 |
| A) Solicitation Timetable | 16 |
| B) Cone of Silence | 17 |
| C) Request for Clarification | 17 |
| D) Offerors' Conference | 17 |
| | |
| Part III. Youth Services Scope of Services | 18 |
| A) Overview of Design and Service Delivery | 18 |
| B) Framework of WIOA Youth Programs and Parameters. | 18 |
| C) Design Features of WIOA Youth Programs | 19 |
| D) Requirements and Specifications for Services | 20 |
| E) Youth – Veteran Priority | 20 |
| F) Minimum Enrollment Level | 21 |
| G) Temporary Assistance to Needy Families | 21 |
| H) Core Programs Components and Services | 21 |
| I) WIOA 14 Program Elements | 23 |
| J) Other Programs and Service Strategies | 24 |
| K) Other Program and Administrative Requirements | 25 |
| L) Program Performance Requirements | 27 |
| | |
| Part IV. Evaluation Process and Selection Criteria | 29 |
| A) Submission Guidelines | 29 |
| B) Proposal Format, Content, and Organization | 30 |
| C) Selection Process | 37 |
| D) Contract Award | 38 |
| E) Appeal Process | 38 |
| | |
| Part V. Contractual Specifications | 39 |
| A) Payment Structure | 39 |
| B) Contract Terms and Financial Capacity | 39 |
| C) Confidentiality | 40 |
| D) Level 2 Background Screening Requirement | 40 |

| | |
|--|----|
| E) Cancellation Clause | 42 |
| F) Omission from the Specification | 43 |
| G) Indemnification | 43 |
| H) Non-Discrimination and Equal Opportunity | 44 |
| I) Operating Requirements | 45 |
| J) Collusion..... | 46 |
| K) Fraud or Misrepresentation. | 47 |
| L) Public Records..... | 47 |
| M) Code of Business Ethics..... | 47 |

Attachments

- A)** Organizational Identification Data Form
- B)** Organizational Capability Cover Sheet
- C)** Staff Qualifications
- D)** Reference Chart
- E)** Funding Sources
- F)** Technical Proposal Cover Sheet
- G)** Budget Proposal Cover Sheet
- H)** Budget Forms
- I)** Budget Narrative Instructions
- J)** Performance/Outcomes Form
- K)** Due Diligence Requirements
- L)** Operational Documents
- M)** Definitions of Terms
- N)** Reporting Requirements
- O)** Memorandum of Understanding (MOU) Cover Sheet

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Part I Invitation

A. The South Florida Workforce Investment Board (SFWIB) Background

The South Florida Workforce Investment Board d/b/a CareerSource South Florida (SFWIB, CareerSource, or Board), is one of 24 Local Workforce Development Boards (LWDB) in the State of Florida. Each LWDB is designated by the Governor to oversee the Workforce Innovation and Opportunity Act (WIOA) services for geographical locations known as Local Workforce Development Areas (LWDA). The SFWIB is designated as the administrator for LWDA 23, which encompasses Miami-Dade and Monroe Counties. Through its 11 CareerSource centers located across the LWDA, the SFWIB serves businesses, jobseekers, adults, youth, dislocated workers, refugees, and individuals transitioning from welfare to work.

The SFWIB is a governmental agency and instrumentality of both Miami-Dade and Monroe Counties, eligible to exclude income under Section 115 of the U.S. Internal Revenue Code. The Board is composed of volunteers who represent local private sector businesses, educational institutions, economic development agencies, labor organizations, veterans' interests, community-based organizations, and state and local government agencies. The Board conducts its business in accordance with federal and state laws, the Inter-local Agreement that created the SFWIB for LWDA 23, and the SFWIB by-laws and its approved policies.

The following is a list of the Board's strategic goals:

- Build a Demand-Driven System with Employer Engagement;
- Strengthen the One-Stop Delivery System and Increase Integrated Service Delivery;
- Improve Services for Individuals with Barriers;
- Dedicated Commitment to Youth Participation;
- High Return on Investment through Continuous Improvement; and
- Strong Workforce System Leadership

Additional information regarding the Board, its members and approved policies is located on the SFWIB's website (www.careersourcesfl.com).

B. Workforce Innovation and Opportunity Act (WIOA) Background

Youth Services to be provided shall be in accordance with the Workforce Innovation and Opportunity Act (WIOA), Public Law (P.L. 113-128), enacted July 22, 2014, Personal Responsibility and Work Opportunity Reconciliation Act of 1996 (P.L. 104-193), Family Self Sufficiency Chapter 414 Florida Statutes (2018) and all other applicable federal, state and local laws and regulations, as well as all applicable SFWIB directives, policies and procedures. The WIOA supersedes the Workforce Investment Act of 1998, and amends the Adult Education and Family Literacy Act, the Wagner-Peyser Act, and the Rehabilitation Act of 1973.

In addition, WIOA authorizes other programs administered by the Department of Education (DoED) and the Department of Health and Human Services for specific vulnerable populations, including the Job Corps, YouthBuild, Indian and Native Americans, and Migrant and Seasonal

Farmworker programs.

The WIOA and applicable regulations can be accessed on the Department of Labor's site (www.dol.gov).

C. US Department of Labor (USDOL) – Employment and Training Administration

Due to the realities of today's global economy, the U.S. Department of Labor (USDOL) requires workforce systems to be demand-driven and prepare youth for real job opportunities. The Department of Labor (DOL) Employment and Training Administration's (ETA) New Strategic Vision for the delivery of Youth Services is to meet the demands of business by providing adults and youth with the necessary educational, occupational and other skills training and services needed for high demand occupations in the 21st century.

The New Strategic Vision acknowledges the importance of providing effective support for the nation's neediest youth so that they are prepared for jobs and careers. The ETA has adopted a strategic approach for youth services across four major areas:

- Focus on alternative education
- Meet the Demands of Business, Especially in High-Growth Industries and Occupations
- Focus on the Neediest Youth
- Focus on Improved Performance

WIOA regulations are available for review at the U.S. Department of Labor (DOL) Employment and Training Administration website at:

- DOL ETA <http://www.doleta.gov/regs/statutes>
- WIOA Regulations <http://www.doleta.gov/regs/statutes>

D. Overview of Solicited Youth Services

The SFWIB, through its competitive procurement process, is soliciting proposals to select organizations to develop and fully implement a menu of services to qualified In-School (connected) and Out of School (disconnected) youth in Monroe County.

The role of the Youth Services Provider(s) is to oversee, maintain compliance and provide services to youth that includes year-round education, short-term training and employment programs to WIOA eligible low-income/economically disadvantaged and high risk youth ages 14-24 residing in Monroe Counties.

In addition to the requirements listed below, each proposal for these services must evidence the respondent's track record and successful performance in delivering the solicited or comparable services. Each respondent must also have, and document in its proposal, an in-depth knowledge of the fiscal, administrative and programmatic requirements of youth services' programs and the multiple funding streams utilized by the SFWIB.

The SFWIB intends to award a contract(s) for Youth Services, which are specified in **Part III. Youth Services Scope of Services.**

E. Types of Proposals Solicited

IN-SCHOOL YEAR-ROUND YOUTH SERVICES

RFP #01 – ISY 2022-2023

Funds awarded through this RFP will be used for WIOA In-School Programs. Youth eligible for services must meet the following criteria.

In-School Youth Program (ISY) (Connected Youth)

The goals of the In-School Youth Program are to provide the necessary support and guidance to eligible youth to assist them in graduating from high school, pursue a college education, develop career goals and prepare for the workforce. Emphasis must be placed on employability skills, measurable progress in basic skills, high school graduation and transition from graduation into post-secondary education or employment within a chosen career pathway.

An ISY is an individual who is 14-21 years old

- (a) Attending school (as defined by State law), including secondary and postsecondary school;
- (b) Not younger than age 14 or (unless an individual with a disability who is attending school under State law) older than age 21 at time of enrollment. Because age eligibility is based on age at enrollment, participants may continue to receive services beyond the age of 21 once they are enrolled in the program;
- (c) A low-income individual; **and**

One or more of the following barriers;

- 1) Basic skills deficient; (at or below 8th grade or unable to compute/read/write as defined by the WIOA Final Rule)
- 2) An English language learner;
- 3) An offender;
- 4) A homeless individual aged 14 to 21 who meets the criteria defined in sec. 41403(6) of the Violence against Women Act of 1994 (42 U.S.C. 14043e-2(6)), a homeless child or youth aged 14 to 21 who meets the criteria defined in sec. 725(2) of the McKinney-Vento Homeless Assistance Act (42 U.S.C. 11434a (2)), or a runaway;
- 5) An individual in foster care or who has aged out of the foster care system or who has attained 16 years of age and left foster care for kinship guardianship or adoption, a child eligible for assistance under sec. 477 of the Social Security Act (42 U.S.C. 677), or in an out-of-home placement;
- 6) An individual who is pregnant or parenting;
- 7) An individual with a disability; or
- 8) An individual who requires additional assistance to complete an educational program or to secure or hold employment. (§681.220)
- 9) A youth who lives in a high poverty area (HPA) is automatically considered to be a Low-income individual. (CFR §681.260)

- Youth within the In-school target group are expected to:

- a) Increase their pre-program assessment levels.

- b) Obtain employer recognized credentials that provide marketable job skills;
- c) Enter employment or advanced/post-secondary training;
- d) Maintain employment and significant wage increases over a one year period following exit from the program; and

Proposed programs for In-school youth must be designed to lead youth to self-sufficiency through attainment of secondary credential, and/or full-time, long-term employment and/or post-secondary opportunities or all of the above. Outcomes will vary depending on the needs, interests and age of the In-school youth participant.

Respondents to this RFP must be able to:

Provide In-school youth (ISY) (connected youth) with career pathways and target industry specific activities, access and entry into post-secondary education and/or occupational/technical skills training in partnership with higher educational institutions, employers, advanced skills training entities, and apprenticeship training that lead to post-secondary degrees and/or industry recognized certifications or employment.

NOTE: For each proposal, the Respondent must provide Industry Specific Based Service Models to include career pathway activities that align with the “Opportunity Miami” formally known as “One Community One Goal” targeted industries or a similar program for Monroe County.

The respondent must be able to provide educational activities that involve school engagement, career exploration, and work-based learning/career skills training, in partnership with secondary education, that lead to a high school graduation and links to an array of post-secondary options or employment.

NOTE: The ISY program require significantly different approaches, methodologies and interventions to be provided to eligible youth.

Respondents may choose to serve both in-school and out-of-school exclusively. However, proposals for out-of-school and in-school programs will be judged separately and compete only against other proposals in the same category. Respondents wishing to serve both out-of-school and in-school youth must submit separate proposals for each, as they will be evaluated and funded independently.

Respondents must provide a program design and strategies that offer career pathways, target industry specific activities, post-secondary education and career opportunities in partnerships with higher educational institutions, labor organizations, employers, that offer long-term self-sufficiency for young people through employment and/or educational services.

The overall goal of the ISY Youth Program is to increase and connect eligible youth to gainful employment, retention, educational advancement, and earnings of participants through academic activities, occupational skills development and employment activities. To accomplish this, youth skills’ development strategies must be fashioned to assist interested youth in enrolling and successfully completing critical skills development activities. Youth who are deficient in basic skills must also participate in activities designed to improve their reading, writing, math, computer and interpersonal skills.

OUT-OF-SCHOOL YEAR-ROUND YOUTH SERVICES

RFP #02 – OSY 2022-2023

Funds awarded through this RFP will be used for WIOA Out-of-School Youth Programs. Youth eligible for services must meet the following criteria.

An OSY is an individual who is ages 16-24 years old

- (a) Not attending any school (as defined under State law);
- (b) Not younger than age 16 or older than age 24 at time of enrollment. Because age eligibility is based on age at enrollment, participants may continue to receive services beyond the age of 24 once they are enrolled in the program; **and**

One or more of the following barriers;

- 1) A school dropout;
- 2) A youth who is within the age of compulsory school attendance, but has not attended school for at least the most recent complete school year calendar quarter.
- 3) A recipient of a secondary school diploma or its recognized equivalent who is a low-income individual and is either basic skills deficient or an English language learner;
- 4) An offender;
- 5) A homeless individual aged 16 to 24 who meets the criteria defined in sec. 41403(6)
- 6) of the Violence Against Women Act of 1994 (42 U.S.C. 14043e-2(6)), a homeless
- 7) child or youth aged 16 to 24 who meets the criteria defined in sec. 725(2) of the
- 8) McKinney-Vento Homeless Assistance Act (42 U.S.C. 11434a(2)) or a runaway;
- 9) An individual in foster care or who has aged out of the foster care system or who has attained 16 years of age and left foster care for kinship guardianship or adoption, a child eligible for assistance under sec. 477 of the Social Security Act (42 U.S.C. 677), or in an out-of-home placement;
- 10) An individual who is pregnant or parenting;
- 11) An individual with a disability; or
- 12) A low-income individual who requires additional assistance to enter or complete an educational program or to secure or hold employment. (§681.210)
- 13) Low-income and is a recipient of a high school diploma or its equivalent and is basic skills deficient (at or below 8th grade or unable to compute/read/write)
- 14) Low-income and is a recipient of a high school diploma or its equivalent, and is an English language learner.

Youth within the Out-of-school target group are expected to participate in and complete an approved targeted industry specific activity that leads to employment in industries that include:

- Aviation
- Creative Design
- Hospitality & Tourism
- Technology
- Banking & Finance
- Life Sciences & Health Care
- Trade & Logistics

- a) Increase their pre-program assessment levels.
- b) Obtain employer recognized credentials that provide marketable job skills;
- c) Enter employment or advanced/post-secondary training;
- d) Maintain employment and significant wage increases over a one year period following exit from the program; and

Proposed programs for Out-of-school youth must be designed to lead youth to self-sufficiency through attainment of Secondary credential or its equivalent (GED) and/or full-time, long-term employment and post-secondary opportunities or all of the above. Outcomes will vary depending on the needs, interests and age of the In-school youth participant.

Respondents to this RFP must be able to:

Provide Out-of-school youth (OSY) (disconnected youth) with career pathways and target industry specific activities, access and entry into post-secondary education and/or occupational/technical skills training in partnership with higher educational institutions, employers, advanced skills training entities, and apprenticeship training that lead to post-secondary degrees and/or industry recognized certifications or employment.

NOTE: For each proposal, the Respondent must provide Industry Specific Based Service Models to include career pathway activities that align with the "Opportunity Miami" formally known as "One Community One Goal" targeted industries or similar program for Monroe County.

The respondent must be able to provide educational activities that involve connecting disconnected youth to secondary education or at minimum its equivalent (GED), career exploration, and work-based learning/career skills training, in partnership with postsecondary education that links to an array of post-secondary options or unsubsidized employment.

NOTE: The OSY program require significantly different approaches, methodologies and interventions to be provided to eligible youth.

Respondents may choose to serve both in-school and out-of-school exclusively. However, proposals for out-of-school and in-school programs will be judged separately and compete only against other proposals in the same category. Respondents wishing to serve both out-of-school and in-school youth must submit separate proposals for each, as they will be evaluated and funded independently.

Respondents must provide program designs and strategies that offer career pathways, target industry specific activities, post-secondary education and career opportunities in partnerships with higher educational institutions, labor organizations, employers, that offer long-term self-sufficiency for young people through employment and/or educational services.

The overall goal of the OSY Youth Program is to increase and connect eligible youth to gainful employment, retention, educational advancement, and earnings of participants through academic activities, occupational skills development and employment activities. To accomplish this, youth skills' development strategies must be fashioned to assist interested youth in enrolling and successfully completing critical skills development activities. Youth who are deficient in basic skills must also participate in activities designed to improve their reading, writing, math, computer and interpersonal skills.

A. Type of Proposed Service Model Solicited

Industry Specific Based With Career Pathways Service Model

In an effort to increase responsiveness to local businesses, the SFWIB is soliciting specific alternative education models and industry based/specific industry training and placement services through this RFP for both (ISY/OSY) WIOA Youth programs.

This RFP is seeking to fund Respondents who can provide an Alternate Education Path and an Industry Specific Based Service Model to include career pathway activities for the WIOA In-School and Out-of-School Youth program. The Industry Specific Based with Career Pathways Service Model provides In-school and out-of-school youth with education and training that combines academic and career pathways focused on specific high-growth industries and occupations for which employers are in need of hiring for vacancies and building future pipelines.

The PY' 22-23 ISY/OSY youth programs will be designed to encompass a program model seeking both an education credential, and an industry recognized credential attainment that leads to unsubsidized employment.

NOTE: While attainment of a GED or High School diploma is a top priority for an eligible youth, **Individual Service Strategies must reach beyond the GED or diploma completion to support youth entry into post-secondary/ training, or into employment** along a career path that will lead to economic security. **Respondents are expected to include components of the post-secondary education/ training, youth employment and/or sector based training models in their alternative education model.**

NOTE: Respondents are expected to provide specific sector opportunities for an eligible youth to learn and engage in career opportunities that incorporate education and employment activities; a strong collaboration with industry and business leaders in the design and delivery of the training is highly recommended.

Both program models will deliver training services and career opportunities to an eligible youth, (as set forth and defined in in Attachment M, Definition of Terms) that promote lifelong learning.

It is expected that either proposal models will complete a program in their chosen career pathway of interest in one of the "Opportunity Miami" formally known as "One Community One Goal" seven (7) targeted industries that results in completion of a diploma or GED and/or post-secondary credential, an industry-recognized certificate that is a part of their long-term career goals/employment.

The Respondent must describe:

- 1) How an eligible youth **with** a high school diploma/GED who is not moving in the direction of pursuing a career, will accomplish the industry specific competencies and outcomes; and
- 2) How an eligible youth **without** a high school diploma/GED, will accomplish the industry specific competencies and outcomes.

The Respondent should establish short-term cohort classroom training with educational institutions, in order to minimize training costs. Enrolling participants in a series of cohorts can promote bonding among the youth as they support each other, due to their striving toward the same goal(s).

As the SFWIB invests in education, training skills and employment development for youth, the respondent must help the eligible youth obtain the measurable and specific skills they need to move along their directed career pathways; while giving employers access to a high-skilled pool of youth participants, and potential employees.

This RFP requires respondents to describe how their organizations will incorporate an Industry Specific Based with Career Pathways Service Model into an existing youth program, or a newly created program, case management & follow-up system.

Respondents are required to choose any of the targeted industries to provide specific training activities and a pathway to attain goals for an eligible youth to complete the training activities and exit the program with positive outcomes.

The goals for successful respondents are to develop competencies that will encourage long-term personal, academic and economic success. The expectation is that no eligible youth is left behind and that all youth are introduced to opportunities, designed to equip them with work readiness preparation, academic instruction, occupational skills training, career exploration and development. The SFWIB's goal is to increase youth educational and skills attainment and improve their employment outcomes while meeting the needs of local employers in demand and growing industries.

NOTE: Respondents must include a letter of commitment and/or a Memorandum of Understanding (MOU) from each supporting partner as set forth in **Attachment O**, Memorandum of Understanding (MOU) Cover Sheet.

B. Method of Solicitation

An RFP is a solicitation method that ensures open competition in order to maximize the likelihood of receiving exemplary workforce services proposals.

Notice of this RFP will be published in the LWDA's major newspapers and posted on the LWDA's website. SFWIB will no-longer maintain a bidders list or provide e-mail notification to current and/or future providers.

C. RFP Purpose

The SFWIB intends to award a contract(s) for Youth services, which are specified below in **Part III. Youth Scope of Services.**

This RFP is issued to solicit agencies capable of successfully delivering Youth services to WIOA eligible connected and/or disconnected opportunity youth, ages 14-24, residing in Monroe Counties. The services provided pursuant to this RFP shall be administered from July 1, 2022 through June 30, 2023, supported in part or in whole by funds available from the U.S. Department of Labor Employment and Training Administration in accordance with the WIOA.

Responses to this RFP shall articulate the respondent's plan of action to (1) deliver the solicited services and (2) demonstrate experience with the target population. Additionally, proposals shall evidence the respondent's record of accomplishment and successful performance in delivering the solicited or comparable services. Each respondent must also have, and document, an in-depth knowledge of the fiscal, administrative and programmatic requirements of the Youth program and the SFWIB.

D. Eligible Respondents

Non-profit, for-profit, faith-based, and public entities licensed to operate in the State of Florida are eligible to respond to this RFP. Youth Providers are not eligible to be One-Stop Operators.

Respondents, either on their own or in partnership with other organizations, shall have adequate administrative controls and personnel to implement a set of services that fulfill the goals and objectives of this RFP.

All proposed service locations must be accessible by public transportation. Facilities providing services should be accessible to persons with disabilities, and programs selected for funding must operate in full compliance with the Americans with Disabilities Act (ADA) and Section 504 of the Rehabilitation Act of 1973, as well as other applicable Federal and State Laws.

Subject to the requirements described herein, a respondent may subcontract with sub-groups to provide the specific services they propose to offer in their overall proposal. If a respondent's proposal involves a subcontract, the respondent must provide a letter of commitment outlining the activities or services that will be provided by the respondent and the proposed sub-contractor(s). All subcontracting arrangements must be articulated in detail in the proposal (i.e. through a detailed Memorandum of Understanding [MOU] / Memorandum of Agreement [MOA] that shows the linkages with specific program elements) and be included as a separate line item in the budget. The contract document with any sub-groups must be approved by the SFWIB prior to the final contract execution and is subject to all conditions and stipulations of the WIOA, as well as, state and local procedures.

One-Stop operators for Workforce Services are not eligible to apply.

E. Anticipated Term of Contract and Available Funding

The SFWIB anticipates executing a contract(s) with successful Youth Services respondent(s) for the period of July 1, 2022 through June 30, 2025. The SFWIB reserves the right to renew the contract(s) for one (1) additional one-year period contingent upon the successful respondent(s) meeting the SFWIB's contractual requirements. Such renewal(s) shall be at the sole discretion of the SFWIB, and shall be subject to the availability of funds. Any renewal(s) shall be in writing and shall be subject to the same terms and conditions as set forth in the initial contract, including any amendments.

The total estimated award for any contract resulting from this RFP is subject to the availability of funds.

Successful Youth services respondents to this RFP will deliver the solicited Youth services to WIOA eligible connected and/or disconnected opportunity youth, ages 14-24, as defined by the

WIOA Section 129(a)(1)(B) and Section 129(a)(1)(C).

As of the RFP's release date, the SFWIB has not been notified of the allocation for local WIOA Youth funds for PY' 2022-2023. The type(s) and quality of proposals submitted will determine the amount of funds to be awarded as solely determined by the SFWIB.

Respondents may devise their proposed budgets on the current program year figures below, which represent possible youth services for PY' 2021-2022 amounts. These figures are solely for the purpose of offering guidance and are subject to change based upon the actual allocation(s).

Current funding available for the 2021-2022 program year performance is:

| Funding Stream | Amount |
|--|---------------|
| Workforce Innovation and Opportunity Act | \$5,357,434 |

Budgets proposing less than 10% administrative costs may earn additional points.

Please note: all estimates are subject to the availability of funds.

F. Cost per Participant per Activity

Due to WIOA funding constraints, the number of youth that can be served is limited. **In order to serve the maximum number of youth, as an example, the SFWIB used the following cost per participant in program year 2021-2022:**

- In-School Youth = \$6,000 per youth
- Out of School Youth = \$7,000 per youth

Under the WIOA, youth funds must be used to provide services to eligible economically disadvantaged in-school and out-of-school youth between the ages of 14 and 24. These activities and services include opportunities for on-going mentoring, education and training, career pathways, industry focus, work experience, support services, leadership, citizenship development, and youth incentives.

G. Period of Performance

Successful Respondents shall demonstrate the expertise to coordinate and operate an integrated youth service delivery system.

Successful Respondents shall ensure all WIOA youth services are provided to every eligible WIOA enrolled youth and the fourteen (14) required program elements are accessible to all enrolled youth as needed, either directly, through vendors/sub-Contractors, and/or community organizations.

Under WIOA, each local workforce area must have a year round youth services strategy that incorporates summer youth employment opportunities. Services funded under this solicitation are anticipated to commence as follows:

- Summer Activities: July 1, 2022 – August 30, 2022
- Summer Activities: June 1, 2023 - June 30, 2023
- Year Round Activities: July 1, 2022 - June 30, 2023

NOTE: Contractors awarded funds under this solicitation will be required to serve those participants currently enrolled and recently exited in order to provide follow-up services in the WIOA Youth Programs as of July 1, 2022.

H. Program Duration

The Respondent(s) selected from this RFP will be awarded a three year contract for the period covering July 1, 2022 through June 30, 2025. Proposals should reflect costs and program outcomes covering **ONLY** the first year of the contract period, with no expenditures extending beyond June 30, 2023.

The SFWIB, in its sole discretion, reserves the option to extend contracts for one (1) one year period. In order for the SFWIB to exercise each one year option, the successful Respondent must meet the performance requirements as specified in the contract; however, the SFWIB is not obligated to exercise the second year contract based on stated performance outcomes as other factors may also be considered.

This Solicitation may be the only Youth Services RFP issued by the SFWIB during this three-year period, depending on the need for services and levels of funding available. No separate RFP for funds for summer services only are planned at this time. Some respondents or programs not approved for immediate funding may be approved as eligible for future funding through this RFP; any subsequent funding will be based and depend on the future need for services and funding availability, as well as the changing requirements of funding sources.

This solicitation does not commit the SFWIB to award a contract(s) for any of the services identified in the RFP. The SFWIB reserves the right to accept or reject any or all proposals received as a result of this RFP, or to cancel or amend in part or in its entirety, this RFP if it is in the best interest of the SFWIB to do so.

I. Program Funding

All funding is contingent on the availability of continued authorization for program activities from the SFWIB's funding source, the Department of Economic Opportunity of Florida (DEO). All items submitted as part of a proposal are subject to modification based upon rules and regulations imposed by funding source(s).

In accordance with the WIOA, the SFWIB for Program Year July 1, 2022 through June 30, 2023, intends to allocate a minimum **75%** of its total WIOA youth funds to out-of- school programming and no more than **25%** to in-school programming.

J. Leveraged Funding

In order to efficiently use WIOA youth funding and ultimately reach as many young people as possible, it becomes increasingly important to leverage a wide-range of public and private resources to support youth workforce services. Respondents are encouraged to demonstrate either in-kind or cash match resources from any variety of funding sources. These in-kind or cash match resources must directly support the proposed program activities and must be documented

with a Letter of Commitment from the supporting agency.

Respondents are strongly encouraged to seek and secure additional funding sources in order to augment the SFWIB's funding award. Respondents are also encouraged to establish linkages with other community and faith based organizations, the juvenile justice system, the foster care system and other organizations that provide services to youth in Monroe Counties.

Leveraged funds can be in the form of cash or in-kind services. In-kind services may include services provided to enhance the proposed program at no charge or at a discounted rate. In-kind and cash match resources can support any particular budget item as long as it supports program activities. A cash match is defined as a contribution of funds made available to the Respondents to be used specifically for program activities. Respondents are required to assign a monetary value to any in-kind contributions. Examples of in-kind resources, include, but are not limited to:

- Staff time from lead and/or partner agencies (directly related to services to youth)
- Facilities/Infrastructure (where services occur)
- Participant expenses (e.g. internship/work experience wages, incentives, stipends, supportive services tuition, books, fees, tools or clothing for employment)
- Equipment (directly related to services to youth)
- Outreach and/or media support

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Part II
RFP Calendar and Process

A. Solicitation Timetable

| RFP Events | COMPLETION DATE | | |
|--|-----------------|-------------------|------------|
| | Day | Date | Time |
| RFP Issued | Wednesday | June 6, 2022 | 5:00 p.m. |
| Deadline for Request for Clarification Inquiries | Friday | June 24, 2022 | 5:00 p.m. |
| Offerors' Conference | Tuesday | June 28, 2022 | 11:00 a.m. |
| Deadline for Receipt of Proposals | Tuesday | July 19, 2022 | 5:00 p.m. |
| Public Review Forum | Thursday | July 29, 2022 | 11:00 a.m. |
| Recommendations presented at the SFWIB Board Meeting | Thursday | August 18, 2022 | |
| Execution of Contract | Thursday | August 31, 2022 | |
| Contract Start Date | Thursday | September 1, 2022 | |

The SFWIB, in its sole discretion, reserves the right to change the schedule provided in the solicitation timetable, without further notice. Thus, the respondent is responsible for routinely checking the SFWIB website (www.careersourcesfl.com) for amendments to the schedule.

B. Cone of Silence

The Cone of Silence is designed to protect the integrity of the procurement process by shielding it from undue influences prior to the recommendation of the contract award. Upon the RFP's release, the "Cone of Silence" is in effect. All respondents to this RFP are subject to the "Cone of Silence," which applies to solicitations and prohibits ex parte communications. The Cone of Silence prohibits communication regarding the RFP between a respondent and (1) an SFWIB staff member, (2) SFWIB members or (3) members of the selection committee.

Communications regarding the RFP between a potential service provider and the procurement agent responsible for administering the procurement process are exempted from the Cone of Silence provided that the communications are in writing and limited strictly to matters of process or procedure. Respondents contacting board members, staff or selection committee members risk immediate disqualification from the competitive procurement process.

C. Request for Clarification

Respondents shall submit via e-mail all questions regarding the clarification of any requirement or procedure to the SFWIB Policy Manager, Robert Smith at robert.smith2@careersourcesfl.com no later than 5:00 p.m., **Friday, June 25, 2022.**

Oral requests for clarification shall not be accepted. The SFWIB reserves the right to reject any or all requests for clarification, in whole or in part. All written requests for clarification accepted by the SFWIB, along with corresponding responses, will be posted on the SFWIB website at www.careersourcesfl.com under this RFP's Q&A.

D. Offerors' Conference

An Offerors' Conference will be held to afford respondents an opportunity to communicate questions and/or concerns relevant to the RFP. Although attendance is not required, all potential respondents are strongly encouraged to attend. The conference is scheduled for **11:00 a.m., Tuesday, June 28, 2022** via zoom. The link to the offers conference will be posted at www.careersourcesfl.com under this RFP.

The Offerors' Conference is the only forum available to respondents to communicate questions and/or concerns to the SFWIB's staff and receive responses to the questions and/or concerns.

Except for information provided at the Offerors' Conference, communications regarding the RFP between a respondent(s) and SFWIB's staff are strictly prohibited as defined in **Part II, section B. Cone of Silence**. All communications are limited strictly to matters of process or procedure related to the RFP and must be submitted in writing to the procurement agent responsible for administering the procurement process at robert.smith2@careersourcesfl.com

Clarifications or modifications to the RFP shall only be made by written addenda to the RFP. No other sources of responses or clarification are considered valid.

Answers to relevant questions during the conference will be posted on the SFWIB's website (www.careersourcesfl.com) under this RFP Q&A. Verbal answers provided during the conference will not be binding on the SFWIB.

Part III

Youth Services Scope of Service

A. Overview of Design & Service Delivery

Under WIOA, the main focus of the youth program is academic and occupational learning opportunities for youth. The goal of WIOA is to increase employment and earnings by developing work/career potential that will prepare the targeted youth population to effectively compete in the global economy. WIOA provides economically disadvantaged youth and young adults between the ages of 14 and 24 with year-round training, employment, and other services to furnish the skills necessary to obtain unsubsidized employment and complete secondary or post-secondary education. WIOA requires the creation of a youth system defined by access to a broad range of interconnected, year-round services.

The SFWIB and its Global Talent Competitiveness Council are committed to assisting economically disadvantaged youth with education, training, and work experience in order for them to obtain successful careers. The situation of Local Workforce Development Board (LWDB) 23's youth workforce is an issue of serious concern and, therefore, the WIOA youth program is a critical instrument in meeting youth workforce needs.

B. Framework of WIOA Youth Programs and Parameters

Workforce activities/services should assist participants in developing their career goals and understanding career pathway options as one component of their larger participation in the Out-of-School youth program. Workforce activities/services should be designed and delivered in a manner that maintains focus on and is relevant to job placement, career development, industry specific training and educational attainment.

Rather than supporting isolated categorical programs, the WIOA Youth Program was designed to facilitate the provision of a menu of varied services and program elements that may be provided in combination or independently at different stages of a youth's development. Therefore, proposals submitted in response to this solicitation should offer an individual service strategy that can achieve the following activities/services/outcomes:

- Provide intensive year-round programming;
- Provide academic and employment services, effective and comprehensive activities to include a variety of options for improving educational and skill competencies and provide effective connections to employers;
- Deliver education and training services that lead to advanced post-secondary training and/or employment, as appropriate, in upwardly mobile, in-demand occupations;
- Deliver and/or provide participants access to all fourteen WIOA mandated program elements;
- Propose options to assure access to educational systems, career pathways/industry focus activities, and credentials;

- Increase connectivity with employers based on industry sectors;
- Increase participant academic achievement, consistent with state education requirements;
- Ensure on-going mentoring opportunities for eligible youth with adults committed to providing such opportunities;
- Provide opportunities for training;
- Provide continued support services;
- Provide incentives for recognition and achievement;
- Provide opportunities related to leadership development, citizenship, and community service;
- Deliver high quality follow-up services for a twelve month period for all participants following termination from the program; and,
- Achieve all applicable WIOA and SFWIB youth performance measures.

C. Design Features of WIOA Youth Programs

All Respondents must propose a system to recruit and enroll youth on a year-round basis, including throughout the school year for in-school youth. Year-round services do not imply a twelve (12) month enrollment-to-exit cycle for each youth. Instead the duration of services for each youth must be determined based on individual youth needs and on the amount of time needed to achieve positive outcomes.

Additionally, proposed programs must be easily accessible to both youth and employers. Service delivery locations must be safe, youth friendly and accessible by public transportation. Services must be sensitive and accommodating to diversity of ages, cultures, languages and disabilities.

Respondents must be committed to a continuous improvement strategy that regularly collects and reviews performance data and customer feedback from both youth and employers.

Successful respondents are responsible for administering youth programs in accordance with the following WIOA requirements:

1. Build linkages with specific existing youth services agencies that support youth with barriers to ensure comprehensive services to youth and to maximize the return on dollars invested in youth programming;
2. Improve educational and skill competencies;
3. Establish effective connections with educational agencies, local employers, the community, family and peer networks;
4. Offer work opportunities for youth to provide an environment for learning, building responsibility, achieving personal development, and growth;
5. Incorporate a variety of workforce development approaches in order to assist youth in identifying personal interests/goals and begin establishing goals toward long-term career interests, including such activities as career exploration, industry-specific job training and college exploration;
6. Structure long-term adult mentoring relationships of a minimum one (1) year duration;

7. Offer support services and incentives for recognition and achievement;
8. Provide activities related to leadership development, decision-making, citizenship, and community services;
9. Provide life skills training to teach personal responsibility;
10. Hire and develop quality staff, implement systems for staff stability and continuity, and provide in-service training and staff development; and
11. Commit to continuous improvement, including establishing mechanisms for internal and external evaluations and customer satisfaction improvement processes.

NOTE: Respondents are expected to be familiar with the contents of the WIOA and the Federal Regulations guiding the SFWIB's Youth Programs, which can be found via the Department of Labor's site at www.doleta.gov.

D. Requirements and Specifications for Services

Services proposed must prepare the youth for GED attainment, post-secondary education opportunities, provide linkages through academic and occupational learning, provide industry specific and career pathway activities, provide employment opportunities and establish links to the job market and employers. When developing service strategies, the specified ages and expected maturity levels of youth must be taken into consideration if performance goals are to be met. Services are targeted to in-school youth (connected) and out-of-school youth (disconnected) who meet the eligibility criteria and are deemed in need of services.

Contracts awarded will be for a 12 month award period with an estimated start date of July 1, 2022 through June 30, 2023. **No obligation or commitment of funds will be allowed beyond this contract period. Any contract renewals will be based on future funding availability and Contractor's performance.**

E. Youth - Veteran Priority

The Jobs for Veterans Act (Public Law 107-288) requires local workforce boards to provide priority of service for veterans and spouses of certain veterans for the receipt of employment, training, and placement services in any job training program directly funded, in whole or in part, by the DOL. The regulations implementing this priority of service can be found at 20 CFR Part 1010. In circumstances where a local workforce board must choose between two qualified applicants for a service, one of whom is a veteran or eligible spouse, the veterans priority of service provisions require that the selected Respondent give the veteran or eligible spouse priority of service by first providing him or her that service. To obtain priority of service, a veteran or spouse must meet the program's eligibility requirements. Selected Respondents must comply with the DOL guidance on veterans' priority. ETA's Training and Employment Guidance Letter (TEGL) No. 10-09 (issued November 10, 2009) provides guidance on implementing priority of service for veterans and eligible spouses in all qualified job training programs funded in whole or in part by the DOL.

F. Minimum Enrollment Level

The SFWIB will require the proposed Respondent to maintain a minimum active enrollment level to ensure they are operating at a defined capacity rather than requiring a specific number of new enrollees or exits each year. By requiring the proposed Respondent to identify a minimum enrollment level, Respondents are given the ability to serve youth based on their needs, including those who need assistance for an extended period of time.

G. Temporary Assistance to Needy Families (TANF)

A “family” as defined for the use of TANF funds must include a pregnant woman or a parent with one or more minor children or a caretaker with one or more minor children. Note: Minor child means a child who is a full-time student in a secondary school or at the equivalent level of vocational or technical training, and does not include anyone who is married or divorced. TANF eligible families can be:

- Applicants (which means that they are applying to receive cash assistance)
- Current participants (which means they are currently receiving cash assistance)
- Former participants and currently earning up to 200% of the poverty level
- Eligible families who have never been on cash assistance, are TANF eligible as described above and are earning up to 200% of the poverty level, or
- A non-custodial parent of a child who is TANF eligible.

Respondents shall enroll and serve youth that are identified as, but are not limited to, the following: veterans that fall under the youth age limits, youth with disabilities, youth aging out of the foster care system, youth juvenile offenders, migrant youth, teen parents and other at-risk youth categories. Respondents will implement and track all program activities, to include, but not limited to, demographic and job placement information, participant work hours, and participant emergency contact information.

H. Core Program Components and Services

Programs funded through this solicitation are required to document a sequence of services consistent with WIOA requirements in order to guarantee all eligible youth participants receive comprehensive and individualized services and have access to all fourteen (14) program elements. Services may be provided directly by the funded Contractor or through linkages and collaboration with other local entities. The proposal must clearly define how the Respondent will provide all of the following required core service components:

1. **Outreach, Recruitment and Orientation** – Outreach and recruitment includes, but is not limited to, identifying potentially eligible youth, working with parents and guardians to secure necessary documentation, and communicating with schools and community organizations regarding outreach and recruitment efforts.

Each respondent must be able to provide a comprehensive outreach and recruitment strategy that addresses youth with barriers to education and employment. These strategies should contain measurable outcomes.

A program orientation must be conducted for all interested youth and, where applicable, their parents. Youth must also be made aware of their right to “opt-out” of the program at any given time for any given reason.

2. **Intake: Eligibility Determination, Certification, Verification, and Registration** – All youth must meet required program eligibility criteria. Documentation will be required to prove the youth’s age, identity, citizenship, county residency, selective service registration (if applicable), and family household income and identified barrier(s).
3. **Objective Assessment** – (Also known as an Individual Employment Plan (IEP)): The WIOA youth program design requires an objective assessment of academic levels, skill levels, and service needs of each participant, which includes a review of basic skills, occupational skills, prior work experience, employability, interests, aptitudes, supportive service needs, and developmental needs. Assessments must also consider a youth’s strengths rather than just focusing on areas that need improvement.
4. **Individual Service Strategy (ISS)** –The ISS is a distinct plan designed specifically for the WIOA Youth Program participants and is based on the information obtained during the objective assessment. The ISS will serve as the basis for the entire case management service strategy and as a guide for delivery of appropriate services. For each participant, the ISS will identify and document:
 - Appropriate career pathway;
 - The educational goal(s);
 - The employment goal(s), including, when appropriate, non-traditional employment goals;
 - Objective assessment of current academic and skills levels, basic and occupational skills, prior work experience, employability, interests & aptitudes, developmental, financial, social, and supportive service needs;
 - Appropriate achievement objectives;
 - Appropriate services, the sequence and mix of the services, and justification for the services to be provided;
 - Any referral(s) to other services/programs; Services needed, but may not available
5. **Case Management** – Case managers and youth work together in a documented, goal-oriented, participant-centered process that extends from recruitment through follow-up.
6. **Referral Services** – Any eligible youth who is not enrolled in a WIOA youth program must be given referral information regarding the full array of applicable and appropriate services in the community, including adult center partners and WIOA funded youth service providers.

I. WIOA Fourteen (14) Program Elements

WIOA requires fourteen elements to be accessible to all enrolled youth as needed. Respondents shall ensure that each of the below listed program design element are available to all WIOA eligible youth as needed. Each element must be addressed as concisely as possible. The needs and outcome goals documented in the youth's Individual Service Strategy (ISS) determines which of the fourteen (14) program elements to be applied.

Respondents must have clear processes in place for determining how youth are referred to these services, how services and related youth progress are tracked, and how leveraged resources are identified and managed. The fourteen (14) program elements improve youths' educational achievements; prepare youth for entry into and success in employment, and support youth development. Proposed programs must offer, but need not be limited to, the following required service elements for youth:

- 1) Tutoring, study skills training, instruction and evidence-based dropout prevention and recovery strategies that lead to completion of the requirements for a secondary school diploma or its equivalent (including a recognized certificate of attendance or similar document for individuals with disabilities) or for a recognized post-secondary credential;
- 2) Alternative secondary school services, or dropout recovery services, help youth to re-engage in education that leads to the completion of a high school diploma or GED;
- 3) Paid and unpaid work experiences that have academic and occupational education as a component of the work experience, which may include the following types of work experiences:
 - a. summer employment opportunities and other employment opportunities available through the school year;
 - b. pre-apprenticeship programs;
 - c. internships and job shadowing; and
 - d. on-the-job training opportunities;
- 4) Occupational skills training, which includes priority consideration for training programs that lead to recognized post-secondary credentials that align with in-demand industry sectors or occupations;
- 5) Education offered concurrently with and in the same context as workforce preparation activities and training for a specific occupation or occupational cluster;
- 6) Leadership development opportunities, including community service and peer-centered activities encouraging responsibility and other positive social and civic behaviors;
- 7) Supportive Services which enables an individual to participate in WIOA activities such as linkages to community services and/or assistance with transportation, childcare, housing, referrals to medical services, assistance with books, fees, school supplies, and the provision of appropriate work attire and work-related tools;

- 8) Adult mentoring that may occur both during and after programs and extends for at least 12 months;
- 9) Follow-up services after the completion of participation that extends for no less than 12 months;
- 10) Comprehensive guidance and counseling, which may include drug and alcohol abuse counseling, as well as referrals to counseling, as appropriate to the needs of the individual youth;
- 11) Financial literacy education refers to activities that provide youth with the knowledge and skills that they need to achieve long-term financial stability;
- 12) Entrepreneurial skills training provide the basics of starting and operating a small business;
- 13) Services that provide labor market and employment information, about in-demand industry sectors or occupations available in the local area, such as career awareness, career counseling, and career exploration services; and
- 14) Activities that help youth prepare for a transition to post-secondary education and training.

Respondents must identify how they will make all fourteen (14) program elements available to the youth they propose to serve. All targeted elements above must be available to eligible youth whether they are provided directly by the Respondent or the Respondent has a referral agreement with other entities to provide the activities. Not every youth will require every element activity/service. The SFWIB requires that all services outlined in WIOA must be accessible to all program participants, whether by referral or direct provision.

J. Other Program and Service Strategies

1. Direct Service Delivery and Operational Oversight

The following services and activities describe WIOA or local process requirements related to direct service delivery and operational oversight of WIOA funded programs.

- a. **Individual Training Accounts (Youth Vouchers)**
- b. **Work Readiness/Pre-Employment/Job Preparation**
- c. **Career Awareness/Career Exploration**
- d. **Career Development and Employer Connections**
- e. **Work Maturity Skills**
- f. **Portfolios**
- g. **Literacy & Numeracy Gains**
- h. **Measureable Skill Gains**
- i. **Incentives for Youth in Educational Services**
- j. **Parental Involvement**

k. **Collaborations**

l. **Liaison Representation**

m. **Co-Enrollment**

K. Other Program and Administrative Requirements

Proposals must satisfy all requirements contained in this RFP for operating WIOA Youth Programs.

1. **Staffing** - Program staff must be of sufficient size to handle the expected service delivery demand and have a bachelor's degree from an accredited college or university and not less than one (1) year of experience working with the targeted population. In lieu of a bachelor's degree, a minimum of three (3) years of experience working with the targeted population is acceptable.
2. **Monitoring** - Respondents shall propose an internal monitoring process to ensure that services are delivered in accordance with the administrative and programmatic requirements of WIOA. At a minimum, Respondents must develop a schedule for monitoring, a process for implementing corrective action and a method to disseminate findings and other relevant information to the appropriate staff.
3. **Record Keeping** - The Contractor must maintain complete case files for each youth who participates in the program from enrollment to follow-up, twelve months after program exit. Participant records must be maintained on-site, and kept in a secure location with limited access to authorized personnel, at all times. The SFWIB requires Contractors to make youth records available to CSSF staff, state and federal officials and auditors. The participants' files must include the documentation necessary to support all WIOA and TANF eligibility, program services, and training activities. These files must be retained for a period of five (5) years after the end of the contract period. Records are public and must be made available upon request according to the state's latest guidance on confidentiality and the sharing of information, as well as the SFWIB's policy. Forms and/or information that must be maintained for each youth include, but are not limited to, the forms/information below:
 - Proof of address
 - Proof of age
 - Proof of income
 - Social security documentation
 - Proof of residency/citizenship/work authorization
 - Proof of family members living in the household
 - Selective Service (if applicable)
 - WIOA Application/Intake Application Form
 - Individual Service Strategy Plan
 - Pre and post academic tests/assessment results
 - Acknowledgement of Grievance Procedures

- Signed Copy of Grievance Procedures
- I-9 Employment Verification Form
- Participant Verification Checklist
- Work Assignment Form
- Job Description
- Case Management/Counseling Logs
- Worksite Evaluation Forms/Worksite Maturity Evaluation Forms
- Work readiness/employability and life skills documentation (pre and posttests)
- Emergency Medical Information
- Parent Consent Form
- Parent/Guardian Signature/Approval Form (if applicable)
- Parental Consent Form for Background Screening (if applicable)
- Authorization to Obtain Confidential Information Form
- Follow-up documentation
- Goals set and attainments achieved
- Program exit documentation
- Incentive(s)
- 12 month follow-up documentation
- Other documents related to program activities completed by the participant
- Other information needed to document eligibility, participation, progress and results
- Counseling Logs (electronic)

CSSF will provide Contractors with year-round and summer forms that include, but are not limited to:

- Emergency Medical Form
- Intake Application
- Incident/Injury Report Form
- Parent Consent Forms
- Verification Check List
- I-9 Employment Form
- Worksite Agreements
- Worksite Data Form
- Acknowledgement of Grievance Procedures
- Participant Sign-In and Out Logs
- Participant and Supervisor Summer Grievance Procedures
- Supervisor Interview Questionnaire
- Participant Interview Questionnaire
- Worksite Inspection Review Form
- Inclement Weather Form
- Job Description
- Participant Worksite Assignment Form

L. Program Performance Requirements

WIOA requires a comprehensive performance accountability system to assess the effectiveness of States and local areas in achieving continuous improvement of Workforce activities funded under Title I. The intent of continuous improvement is to optimize the return on investment of Federal funds in statewide and local workforce activities. The Department of Commerce and Economic Opportunity mandates six youth core indicators of performance for the WIOA youth programs:

1. **Attain Degree or Certification (Credential):** The percentage of those participants enrolled in an education or training program (excluding those in on-the-job training (OJT) and customized training) who attain a recognized post-secondary credential or a secondary school diploma, or its recognized equivalent during participation in or within one year after exit from the program. A participant who has attained a secondary school diploma or its recognized equivalent is included in the percentage of participants who have attained a secondary school diploma or equivalent only if the participant also is employed or is enrolled in an education or training program leading to a recognized post-secondary credential within one year after exit from the program.
2. **Measurable Skills Gain:** The percentage of program participants who, during a program year, are in an education or training program that leads to a recognized post-secondary credential or employment and who are achieving measurable skill gains, defined as documented academic, technical, occupational, or other forms of progress towards such a credential or employment. (Increased TABE levels, diploma, successful completion of secondary or post-secondary semester transcript, completion of an OJT, apprenticeship program or similar milestone; successful passage of an exam that is required for a particular occupation.)
3. **Education & Employment Rate 2nd Quarter after Exit:** The percentage of Title I Youth program participants who are in education or training activities or in unsubsidized employment during the second quarter after exit from the program.
4. **Median Earnings:** The median earnings of participants who are in unsubsidized employment during the second quarter after exit from the program.
5. **Education and Employment Rate 4th Quarter after Exit:** The percentage of program participants who are in education or training activities, or in unsubsidized employment during the fourth quarter after exit from the program.
6. **Effectiveness in Serving Employers:** WIOA sec. 116(b)(2)(A)(i)(VI) requires the Department of Labor and the Department of Education to jointly establish a primary indicator of performance for effectiveness in serving employers. The Departments are currently piloting three approaches designed to gauge the critical workforce needs of the business community.

1. Performance Measures for All Youth Contractors

The annual Quality Assurance/Data Validation monitoring review performed by the SFWIB Quality Assurance Unit for WIOA Youth Contractors is 3% or less.

2. Performance Pay Points

In addition to the above performance requirements, performance of the measures below is also tracked as a part of the Contractor's performance pay points:

| <u>Performance Pay Points.</u> | <u>Data Entry</u> | <u>Method of Tracking</u> |
|---|--------------------|---------------------------|
| Capturing Placements for WE/Internships | Wagner-Peyser | Monthly Reports |
| #/% of Placements in Employment | Wagner-Peyser/WIOA | Monthly |
| #/% of Cases Closed Per Month | WIOA | Monthly |

NOTE: Most of the measures are based on what occurs after youth exit the program. The performance standards are an essential factor in determining the success of both program participants and the Contractor.

3. Work Experiences Expenditure Requirement

The Workforce Innovation and Opportunity Act (WIOA) section 129(c)(4) prioritizes work experiences with the requirement that local areas must spend a minimum of twenty percent (20%) of non-administrative local area funds on work experience. The Respondent agrees to expend not less than twenty percent (20%) of the funds allocated under this Contract to provide paid and unpaid work experiences.

- The Respondent shall budget not less than twenty percent (20%) of the funds allocated under this Contract for paid and unpaid work experiences;
- Authorized program expenditures on the work experience element include only participant wages as well as staffing costs for the development and management of the work experiences; and
- The Respondent agrees to expend one-hundred percent (100%) of the WIOA funds budgeted for work experience related elements.

Failure to comply with this requirement shall constitute a breach of Contract and may result in de-obligation of current funds or non-consideration for future funding.

Part IV

Evaluation Process and Selection Criteria

A. Submission Guidelines

Respondents must submit to the SFWIB one (1) legible, unbound original paper copy with the pages numbered; and one (1) USB flash drive with documents saved in Microsoft Word with the budget and performance documents saved in a Microsoft Excel file of the completed proposal package components **no later than 5:00 p.m., July 19, 2022.**

Proposal packages shall be delivered to the address set forth on the cover page of the RFP. The SFWIB shall not accept any modifications to any submitted proposal package after the submission deadline. **Any proposal package arriving after the deadline will not be accepted by the SFWIB and will be returned, unread to the respondent. No proposal package will be accepted via electronic mail or facsimile.**

NOTE: The USB flash drive must contain the same document provided in paper copy. It is the **sole** responsibility of the respondent to ensure that all documents submitted in paper copy are the same as those included on the USB flash drive. The USB flash drive must be submitted **without** password protection.

Use only binder clips or rubber bands to keep copies separate. All versions of the document must have numbered pages.

NOTE: **Each question must be answered independently and in its applicable section. A response of “see above” or similar statements as an answer to a question in another section of the proposal may be considered nonresponsive.**

Respondents failing to adhere to the instructions outlined in this RFP, in whole or in part, may result in their proposal being deemed non-responsive and thus eliminated from the competitive procurement process.

For your convenience in preparing the proposal package, the Youth Services RFP and attachments are available on the CareerSource South Florida’s website at www.careersourcesfl.com.

Respondents shall provide a total of three components in their proposal package:

1. Unsealed envelopes that has the respondent’s identifying information:
 - Organizational Experience and Capabilities Proposal
 - Operational Documents
 - Due Diligence Requirements
 - Indirect Cost Rate Proposal
2. Sealed envelopes that does not identify the respondent by name and is assigned a ten-digit alpha-numeric code by the respondent are as follows:
 - Technical Proposal Narrative, to include MOUs
 - Budget Narrative
 - Performance
3. Sealed envelope that has the respondent’s identifying information is as follows:
 - Identifying Data Cover Sheet (Attachment A).

All proposals must be typed in 12 point, Times New Roman font with one (1) inch margins (top, bottom, left, and right), and must be printed in black ink.

Proposals must be submitted in the legal name of the organization. Proposals shall not be submitted in the name of a project. The SFWIB will only contract with the legal entity named

in the proposal.

Proposals must follow the instructions as indicated in the RFP. Do not use elaborate binding or include miscellaneous information and/or promotional materials.

All proposals become public information after contracts are awarded and may be open for public scrutiny, upon request. Proposals become the property of the SFWIB and will not be returned to the Respondent.

Respondents submitting a response to this RFP must be willing and legally able to sign a contract that will provide a full indemnification and hold harmless to any liability of the SFWIB or its governing bodies for any activities conducted by the Contractor agency. The Contractor will be solely responsible for activities and services performed under the contract.

All requirements stated in this RFP must be met. Contracts awarded as a result of this RFP will be monitored closely for compliance.

B. Proposal Format, Content and Organization

All proposal components shall be written and submitted in Times New Roman 12 point font, labeled, and placed in separate envelopes in the proposal package, as described below:

1. Identifying Data Cover Sheet (Attachment A)

Respondents shall use the **Attachment A (Organizational Identification Data Form)**, to specify both the name of its organization and the ten-digit alpha-numeric code chosen. The code must not contain the initials of the organization.

The **Organizational Identification Data Form (Attachment A)** must be in a sealed envelope with no identifying information on the cover. **Only one (1) original of (Attachment A) is required to be submitted.**

Attachment A will be opened at the **Public Review Forum**, scheduled for **Thursday, 11:00 a.m., July 28, 2022.**

2. Organizational Experiences/Capabilities: Ten (10) Pages (The limit excludes resumes and applicable attachments)

Attachment B, (Organizational Capability Cover Sheet – Youth Services), is the Organizational Capability cover sheet for respondent(s) to utilize for the submission of its experience and capabilities. One (1) legible, unbound original paper copy with the pages numbered, and one (1) USB flash drive with documents saved in Microsoft Word format must be submitted. Organizational Experiences/Capabilities that are not in the required format will be deducted one (1) point from the scoring discussed below. Applicable attachments for this section are to be saved in a PDF format on the USB flash drive.

Each question must be answered individually and in the order listed below. A response of “see above” or similar statements as an answer to a question may be considered nonresponsive.

The respondent shall address the items below:

- a. Describe the organization's background, capacity and qualifications that demonstrate its ability to effectively serve the target population, and provide the required programmatic components.
- b. Describe your past experience in operating and serving in-school and/or out-of-school youth, providing industry specific activities, and your experience with youth workforce development programming, especially with low income and other target populations identified in this RFP.
- c. Describe your proposed program design (you may have multiple designs if you choose to service both ISY and OSY). Clearly state what service category (ies) for which the organization is proposing. The description should identify the number of youth to be served and specifically the proposed target population.
- d. Describe the location(s) where services will be delivered. Include rationale for why this location was chosen and how the target population of youth will access the location. If multiple locations are used, please describe what services are offered in each. Indicate whether the facility in which the proposed program is delivered is handicap accessible and barrier free.
- e. Describe qualifications of key administrative and direct service staff. Complete **Attachment C (Staff Qualifications)**. Provide an organizational chart that depicts what and where positions are required to operate your proposed program design. Provide a narrative description of the organizational chart. Provide a complete list of names and resumes for key program staff from your organization who will be involved in the program. If additional staff will be hired, include a job description for the proposed staff.

Attach letters of support no more than two pages in length that describe the time and nature of the partnership and show in detail how it will enhance your proposed program. Complete **Attachment E (Funding Sources)**.

Respondents must provide, at a minimum, three references for the same or similar services provided during the past two (2) years and which demonstrates the Respondent's track record for the proposed services. Complete **Attachment D (Reference Chart)**. Respondents are encouraged to provide as many relevant references as possible. This information should include funding source, name of organization, contact person, title of contact person, contact number(s), a description of the service and program provided, performance requirements, and a report on the Respondent's performance under the contract(s), including absolute numbers and percentages performance standards. Proposals that do not include at least one relevant reference may be eliminated from this competitive procurement process. Proposals may also be eliminated from this competitive procurement process if they include information that the SFWIB is unable to verify or references who cannot be contacted. Note that References are checked to verify information submitted in the proposals.

3. Technical Proposal Narrative – Thirty (30) Page Limit (limit excludes applicable attachments)

Technical Proposal Cover Sheet in Youth Services (Attachment F), is the Technical Proposal cover sheet for the respondent to utilize for the submission of the Technical Proposal Narrative. **One (1) legible, original unbound paper copy with the pages numbered, and one (1) USB flash drive with documents saved in Microsoft Word format are required to be submitted. Technical Narratives that are not in the required format will be deducted one (1) point from the scoring described below. Applicable attachments for this section are to be saved in a PDF format on the USB flash drive.**

Technical Proposal Narratives failing to comply with the **25 page limit** restriction will not be reviewed. The Technical Narrative Proposal shall be placed in a sealed envelope and the outside labeled Technical Proposal Narrative.

The Technical Proposal Narrative shall be prepared in a manner that ensures there is no identifying information on any page of the proposal that identifies the organization submitting the proposal. **Respondent's total score will be reduced by one (1) point from the scoring described below per occurrence of identifying information in the Technical Narrative.**

NOTE: Each question must be answered individually and in the order listed below. A response of **"see above", "will comply" or similar statements as an answer to a question shall be considered non-responsive.** If a response is not appropriate for the type of program you are proposing or for a particular question, type "N/A" or "Not Applicable" as your response. Failure to respond to **any** section of the RFP may result in the respondent's proposal being deemed non-responsive and thus eliminated from the competitive procurement process.

Respondents to this RFP shall sufficiently address management and delivery of the services proposed as the youth services provider.

The respondent shall provide a response to each question in this section. The response to each of the questions below shall include, but not be limited to, the following:

Service Strategies/Scope of Services

- a. Describe your strategies and experience with engaging businesses and industry leaders in your program and how you will use those strategies to create career pathways for all seven of the designated "Opportunity Miami" formally known as "One Community One Goal" targeted industries or similar program for Monroe County.
- b. Indicate whether your organization has a Workforce Advisory Board that assists the organization with designing and provides guidance to the organization to align career pathways and employment to the program's overall objective. If so, explain what industry these leaders represent and their involvement with your organization as a whole and specifically with program delivery.
- c. Describe in detail how your program is incorporating work-based learning programs to provide opportunities for youth to gain work experience in the seven "Opportunity

Miami” formally known as “One Community One Goal” targeted industries. Describe the balance between classroom based activities and work-based learning opportunities. Identify employers’ relationships in place for the work-based learning.

- d. Describe your process for following up with youth participants to retain employment and or/ post-secondary education.
- e. Describe your case management and quality assurance strategy for providing consistent support; follow through for service plans and referrals, and tracking for individual participants.
- f. Describe in detail the organization’s process for establishing career pathways in the seven “Opportunity Miami” formally known as “One Community One Goal” targeted industries and how a youth is provided services to attain stackable credentials.
- g. Describe how youth who are basic skills deficient will be assisted in increasing their skills. Provide any training plan, or assessment tools, and/or a referral process to an external organization to address basic skills deficiency in youth who do not score at least at 8th grade level in numeracy or literacy on the TABE test.
- h. Describe how you will evaluate the effectiveness of the program on an on-going basis throughout the program.
- i. Describe how you will evaluate your effectiveness serving and working with local employers.
- j. Describe in detail your youth outreach activities and how you will provide youth with access to the individual 14 program elements that are listed on pages 22 and 23.
- k. Describe in detail and by name, your experience in working with a minimum of five (5) community organizations to address the OSY barriers to employment.
- l. Describe how your organization will work with the targeted youth populations and other community organizations as indicated in Part I Section E of this RFP, i.e. youth with disabilities, youth transitioning out of the foster youth system, homeless youth population, youth offenders, veterans, youth dropouts, etc.
- m. Provide copies of Memoranda’s of Understanding (MOU) between your organization and other agencies that provide services for youth with barriers to detail what each partner is going to do; for example, improving the lives of the youth who you are serving. Please use Attachment O, Memorandum of

Understanding (MOU) Cover Sheet, and do not include Respondent's identifying information only that of the partner agency.

- n. Describe how your organization will provide continuous service during unforeseen circumstances such as pandemics, hurricanes, natural disasters, etc.

4. Proposed Performance Measures / Outcomes

Respondents to **Youth Services** shall complete **Proposed Performance/Outcomes Form (Attachment J)**. The Respondent's alpha-numeric code shall be present in the header of each submitted Proposed Performance/Outcomes Measures Chart.

- a. **Attachment J** provides information on required youth performance standards. Complete Attachment J with Respondent's proposed performance outcomes.
- b. Describe in detail the strategies that you will implement to ensure the achievement of the expected performance outcomes listed on the Proposed Performance/Outcomes Form. Detail your oversight approach and what processes you will implement to indicate when changes in performance management are necessary.
- c. The plan should also include how you will use innovation and creativity in your approach to conducting outreach, career services and programs to jobseekers and businesses.

One (1) legible, original unbound paper copy, and one (1) electronic copy saved on a USB flash drive in Microsoft Word (format) of Attachment J are required to be submitted. Proposed Performance/Outcomes that are not in the required format will be deducted one (1) point from the scoring described below.

5. Budget

Attachment G (Budget Proposal Cover Sheet), is the cover sheet to be used for the submission of the budget for all proposed Youth Services. **One (1) legible original paper copy, and one (1) electronic copy shall be saved on the USB flash drive in Microsoft Excel format of Attachment G are required to be submitted. Budgets that are not in the required format will be deducted one (1) point from the scoring described below.** The proposed budget shall be prepared in a manner that ensures there is no information on any page of the budget that identifies the organization submitting the budget. **Budgets that include identifying information will be deducted one (1) point per occurrence from the total score as described below.**

The respondent shall clearly outline proposed costs in detail on **Attachment H, (Budget Forms)**. The respondent shall use pertinent background information provided in the RFP to complete the Budget Forms.

The respondent shall provide separate program and administrative budgets. The respondent is expected to ensure administrative and indirect costs are properly classified

and do not exceed **ten percent** (10%) of the proposed budget. Administrative/indirect costs (e.g. accounting, auditing, payroll administration costs, insurance, internet, etc.) are the general overhead expenses necessary to operate the programs and are not program activities. These costs typically relate to the agency's general executive and administrative functions.

Respondents proposing both in-school youth and out-of-school youth programs must submit separate budgets from each proposed program.

The Respondent shall provide a Budget Narrative that justifies each proposed expense included on the Budget Forms in terms of it being necessary, allowable and reasonable. The respondent shall show the method of computation. The respondent shall refer to **Attachment I (Budget Narrative Instructions)** when completing this requirement.

The budget narrative shall be submitted with Attachment H (Budget Forms). One (1) legible original paper copy, and one (1) electronic copy saved on the USB flash drive in Microsoft Excel format of Attachment I (Budget Forms) are required to be submitted. A budget narrative that is not in the required format will be deducted one (1) point from the total score as described below.

The Respondent shall identify any in-kind resources/support for the service delivery system beyond what is being requested in the budget. The respondent shall include each committed or proposed source of funding, and the amount of such funding in the budget.

For line items listed under "Other" in the budget, the respondent shall clearly correlate proposed costs and outcomes by explaining and justifying the need for proposed costs in the budget narrative.

Proposed costs must be allowable as determined by the SFWIB and governing laws. Allowable costs are those that are reasonable, necessary, and/or required for the program. A cost is reasonable if, in its nature or amount, does not exceed that which would be incurred by a prudent person under circumstances prevailing at the time the decision was made to incur the cost. Additionally, the cost is reasonable if it is of a type that is generally recognized as ordinary and necessary for the program. Refer to the publication of Title 2 CFR Part 200, "Uniform Administrative Requirements, Cost Principles, and Audit Requirement for Federal Awards," for further information pertaining to funds under the contract awarded pursuant to this RFP.

6. Indirect Cost Rate Proposal

The publication of Title 2 CFR Part 200, "Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards," released on December 26, 2013, requires that every sub-award of federal funds from pass-through entities, such as the SFWIB to the sub-recipient must include, among other elements, an indirect cost rate. **Accordingly, all respondents are required to submit, with their response to this RFP, an indirect cost rate proposal unless the respondent has an existing indirect cost rate**

from a federal agency or pass-thru entity or elects the de minimis rate as identified in federal law.

Detailed guidelines for preparing an indirect cost rate proposal can be found in the Career Source Florida Administrative Policy Number 86. For additional information please visit:

[http://www.floridajobs.org/docs/default-source/lwdb-resources/lwdb-grants-management/guidance-papers/2018-guidance-papers/lwdb-indirect-cost-admin-policy_\(20180701\).pdf?sfvrsn=2](http://www.floridajobs.org/docs/default-source/lwdb-resources/lwdb-grants-management/guidance-papers/2018-guidance-papers/lwdb-indirect-cost-admin-policy_(20180701).pdf?sfvrsn=2)

Respondents that already have an approved Indirect Cost Rate must submit a copy of the indirect cost rate approval letter from their cognizant agency. Respondents that do not already have an approved rate must submit an indirect cost rate proposal in accordance with Career Source Florida guidelines noted above.

Note: an indirect cost rate proposal is only required if the Contractor includes indirect costs in its budget to the SFWIB.

As part of the indirect cost rate proposal, a detailed cost allocation plan must also be submitted with your proposal in accordance with the guidance that can be accessed through the link provided below:

<http://www.floridajobs.org/docs/default-source/lwdb-resources/policy-and-guidance/guidance-papers/2005-guidance-papers/050finalrwbccprocedures072805.pdf?sfvrsn=2>

The cost allocation plan is a document that specifies the allocation methods used for distributing all costs of an organization. A plan for allocating shared costs is required to support the distribution of those costs to grant and non-grant programs. All respondents' costs should be included in the plan. Official accounting records must support all costs.

The cost policy statement required as part of the indirect cost rate proposal and the cost allocation plan may be incorporated into one document.

One (1) legible, original unbound paper copy, and one (1) electronic copy saved in Microsoft Word or PDF format on a USB drive labeled Indirect Cost Rate Proposal must be included in the respondent's submission.

7. Due Diligence Requirements

Attachment K sets forth the **Due Diligence Requirements**. **One (1) original set** labeled Due Diligence documents must be packaged separately and included in the respondent's submission, the respondent's most recent Independent Audit Report and Management Letter must be included in the Due Diligence package.

NOTE: Failure to include all of the required proposal components, as described above, may result in a reduced score. The SFWIB will not advise a respondent of disqualification prior to the **Public Review Forum** scheduled for **Thursday, July 28, 2022 at 11:00am**

8. Operational Documents

Attachment L identifies the required **Operational Documents**. **One (1) original set** labeled Operational Documents must be packaged separately and included in the respondent's submission.

NOTE: Failure to include all of the required proposal components, as described above, may result in a reduced score. The SFWIB will not advise a respondent of disqualification prior to the **Public Review Forum** scheduled for **Thursday, July 28, 2022 at 11:00 a.m.**

C. Selection Process

The SFWIB will conduct a review of all proposals received by the deadline. Proposals will be evaluated first to determine whether complete responses were provided for information required by the RFP. Incomplete proposals or those that do not fully address each requirement may be disqualified as non-responsive. A respondent may include additional information and such information may or may not be considered by the SFWIB during the evaluation process.

The evaluation process is designed to assess the respondent's ability to meet the SFWIB's requirements and to identify those respondents most likely to satisfy those requirements. The evaluation process will be conducted in a thorough and impartial manner, at a publicly noticed selection committee meeting held in accordance with the Government-in-the-Sunshine Law. The meeting (**Public Review Forum**) is scheduled for **Thursday, July 28, 2022 at 11:00 a.m.** at the SFWIB's Headquarters. Respondents are encouraged to attend the **Public Review Forum**.

Price is an important factor in selecting a respondent. However, other factors in the competitive selection process will be considered and may take precedence over price. These factors may include, but are not limited to, quality of services offered, operating methodologies, administrative capability, previous experience in providing the same or similar services and the ability to achieve the deliverables. The SFWIB may elect not to award a contract to any respondent under this solicitation. If the SFWIB so elects, it will not be responsible for any fee or expenses incurred due to responding to this RFP.

The SFWIB reserves the right to accept one or more portions of competing respondents' responses and use such portions to form an overall program in the best interest of the SFWIB. The SFWIB reserves the right to reject any and all responses or portions thereof. The SFWIB reserves the right to withdraw this solicitation or any portion thereof at any time without prior notice.

The SFWIB reserves the right to contract with successful respondents to the RFP for the procurement of additional Workforce Services at locations other than those indicated in this RFP. The SFWIB also reserves the right to extend the term of any contract entered into resulting from this procurement. Respondents contacted by the SFWIB for procurement of additional services or for an extension of the term of a contract, are not obligated to contract or engage with the SFWIB for the provision of said services.

SFWIB will evaluate the current performance of all 2021-2022 contracted providers. Those providers who are not maintaining an acceptable level of performance as outlined by their contract may or may not be considered for future contracts.

The table below displays the maximum points the respondent may earn per proposal component.

| PROPOSAL COMPONENT | MAXIMUM VALUE |
|---|----------------------|
| Organizational Experience and Capabilities | 5 |
| Technical Narrative | 70 |
| Performance | 10 |
| Budget | 10 |
| Indirect Cost Rate Proposal & Cost Allocation Plan | 5 |
| TOTAL SCORE | 100 |

D. Contract Award

The SFWIB may request additional data, or engage in verbal discussions or presentations to support proposals after selecting a respondent(s). A contract or contracts may be negotiated with one or more respondents based upon this RFP.

Final award of a contract or contracts is contingent upon:

- Successful negotiation of a contract between the SFWIB and respondent(s);
- Acceptance by the respondent(s) of the contract terms and conditions;
- Satisfactory verification of past performance and systems (e.g. financial); and,
- Availability of funds.

E. Appeal Process

Respondents will be advised of the SFWIB appeal process at the **Public Review Forum on July 28, 2022**.

V. Contractual Specifications

A. Payment Structure

The contract(s) awarded shall be a cost reimbursement and performance based contract. **The contract shall include a performance charge-back provision.** Should a Contractor fail to meet performance goals on a quarterly basis, a corresponding amount will be charged-back for the difference due to non-performance if the total performance is met by the end of the contract period, any charge-backs will be refunded.

For payments under the cost reimbursement component of the contract, the successful respondent shall request reimbursement for actual, allowable expenditures that are made

within the limits of its approved budget line item by submitting a properly completed monthly invoice that includes supporting documentation. Once approved, the SFWIB will pay the invoice in accordance with the SFWIB policies and procedures.

Payment for any contract entered into as a result of this solicitation shall be made monthly subject to the receipt of the successful respondent's request for payment. Although the SFWIB makes every effort to timely reimburse invoiced expenses monthly, the successful respondent shall be financially capable of covering costs when necessary.

NOTE: Respondents who are for-profit organizations shall be awarded profit based upon performance and actual reimbursable costs. Said profit amount shall be calculated and paid in accordance with the specific federal and state laws and regulations applicable to each of the funding streams. Said profit shall not be awarded until the organization has met all performance requirements.

B. Contract Terms and Financial Capacity

Solicitation regulations provide that awards are to be made to organizations with demonstrated ability, including consideration as to whether, as determined by the SFWIB, the organization has:

1. Adequate financial resources;
2. Satisfactory record of integrity, business ethics and fiscal accountability;
3. Necessary organization, experience, accounting and operational controls.

The SFWIB expects that the successful respondent(s) will be capable of operating the solicited programs without any payments for at least **eight (8)** weeks from initial implementation of the Contract(s). **Cash advances will not be provided.** Successful respondent(s) must have sufficient resources to wait at least eight (8) weeks for payment/reimbursement.

C. Confidentiality

The successful respondent may handle or have access to confidential participant information, during the Contract term. To the extent required by any applicable federal or state law, or as requested by a regulatory authority or as requested by the SFWIB, the respondent shall keep confidential any and all such information obtained during the course of the Contract.

D. Level 2 Background Screening Requirement

The SFWIB requires and Contractor agrees to comply with all applicable federal, state and/or local laws, regulations and ordinances regarding background screening of employees, volunteers and subcontracted personnel. The Contractor's failure to comply with any

applicable federal, state and/or local laws, regulations, ordinances or Miami-Dade County resolutions, and the SFWIB's requirements set forth herein and in the SFWIB's Policy and Procedure (collectively referred to as "Laws" for purposes of this Section) regarding background screening of employees, volunteers and subcontracted personnel is grounds for a material breach and termination of the Contract at the sole discretion of the SFWIB.

Laws include, but are not limited to the National Child Protection Act of 1993, as amended, and as implemented by sections 943.0542 and 984.01(2), Florida Statutes, and Chapters 39, 402, 409, 394, 407, 393, 397, 984, 985 and 435, Florida Statutes, as may be amended from time to time. The Contractor agrees to perform background screening through the Florida Department of Law Enforcement (FDLE), Volunteer & Employee Criminal History System (VECHS) program.

1. The SFWIB requires and Contractor agrees that the Contractor's current and prospective employees, volunteers and subcontracted personnel must complete a **Level 2** background screening, and be eligible for employment with any SFWIB-funded program as set forth herein, **prior** to working, volunteering or doing any work for Contractor related to this Contract and the work set forth in the **Exhibit A, Statement of Work** and the **Exhibit AA, Program Design and Service Delivery**. No later than ten (10) business days **prior to** employment, volunteerism, or performance of any work for any SFWIB-funded program, the Contractor shall furnish the SFWIB with an affirmation/acknowledgement form, which confirms the background screening was completed for all employees, volunteers and subcontracted personnel who will be working for Contractor on this Contract and that they are eligible for employment, pursuant to Chapter 435, Florida Statutes, as may be amended from time to time.
2. The **Level 2** background screening shall include, fingerprinting for statewide criminal history records checks through the FDLE and nationwide criminal history records checks through the Federal Bureau of Investigation (FBI), and may include local criminal records checks through local law enforcement agencies. To obtain fingerprint based background checks, the Contractor must apply to FDLE and be qualified to access records provided by FDLE and the FBI, through VECHS. The Contractor shall notify the SFWIB that it has obtained/not obtained the approval from FDLE within thirty (30) days of Contract award. The Contractor shall also notify the SFWIB if Contractor is prohibited from disclosing the background screening records of employees, volunteers and subcontracted personnel to the SFWIB. The SFWIB reserves the right to perform background screening of Contractor's staff assigned to the SFWIB's CareerSource center(s) at Contractor's expense. The Contractor shall reimburse the SFWIB for any expense resulting from background screening of staff by the SFWIB as set forth herein. Such reimbursement shall be deducted from any payments due to the Contractor.
3. The Contractor shall not hire persons that may have been found guilty of, regardless of adjudication, or entered a plea of nolo contendere or guilty to any offense in Chapter 414, Florida Statutes, relating to public assistance fraud or Chapter 443, Florida Statutes, relating to unemployment compensation fraud, or any offense that constitutes domestic

violence as defined in section 741.28, Florida Statutes, whether such act was committed in this state or in another jurisdiction.

4. The Contractor shall not hire persons that have been arrested for and are awaiting final disposition of, have been found guilty of, regardless of adjudication, or entered a plea of nolo contendere or guilty to, or have been adjudicated delinquent and the record has not been sealed or expunged for, any offense prohibited under the provisions of section 435.04, Florida Statutes, or similar law of another jurisdictions relating to the same offenses.
5. The Contractor shall make the decision to hire or assign to the SFWIB's funded program(s) persons with criminal history information unrelated to theft, fraud, or financial crime, on a case-by-case basis, where the background screening for the Contractor's current and prospective employee, volunteer, and subcontracted personnel, is not expressly prohibited by section 435.04, Florida Statutes, or other applicable law. A Contractor's decision to hire or assign an individual to the SFWIB's funded program(s) does not guarantee the SFWIB will grant the Contractor's current and prospective employees, volunteers and subcontracted personnel with access to any SFWIB funded program, Career Center, Access Point, Tech Hire Center, Information Technology system, or program files.
6. The Contractor must submit an affirmation/acknowledgement form, along with the background screening results to SFWIB's Quality Assurance Supervisor no later than ten (10) business days prior to employment, volunteerism, or performance of any work for any SFWIB-funded program. The background information will be reviewed by SFWIB and a decision on whether or not access will be granted shall be made within ten (10) business days of receipt of the affirmation/acknowledgement form.
7. The Contractor must ensure that each current employee, volunteer, or subcontracted personnel working in any SFWIB-funded program provides an affidavit of good moral character subject to penalty of perjury, declaring compliance with the qualification requirements for employment pursuant to Chapter 435, Florida Statutes, and agreeing to inform the employer immediately if arrested for any offense while employed by, volunteering for, or subcontracting for the employer.
8. Upon learning of the arrest of an employee, volunteer, or subcontracted personnel, the Contractor must notify the SFWIB of such arrest by the next business day. The Contractor will review the circumstances of the arrest. If the current employee, volunteer, or subcontracted personnel is subsequently found ineligible for employment based on criminal history information involving any of the allegations provided in Sections 3 or 4 above or as outlined in section 435.04, Florida Statutes, the Contractor shall immediately remove such employee, volunteer, or subcontracted personnel from working in or for any SFWIB-funded program, or having any direct or indirect access to any SFWIB Career Center, Access Point, Tech Hire Center, Information Technology system, or program files. Failure to notify the SFWIB, by the next business day, of learning of the arrest of an employee, volunteer, or subcontracted personnel is grounds for a material breach and termination of the Contract at the sole discretion of the SFWIB.

9. Even if applicable law would otherwise permit, as a provision of this Contract, the Contractor agrees not to hire any persons or permit any persons to begin work or to volunteer or to remain employed, volunteering, or performing any work for the Contractor related to this Contract and the work set forth in the Exhibit A, Statement of Work and the Exhibit AA, Program Design and Service Delivery without submitting the affirmation/acknowledgement form.
10. If the Contractor fails to furnish the SFWIB with the affirmation/acknowledgement form, the SFWIB may withhold further disbursement of funds and this Contract may be terminated at the sole discretion of the SFWIB.
11. The Contractor shall take necessary precautions to safeguard the background screening records of employees, volunteers, and subcontracted personnel, the affirmation/acknowledgement form, and affidavit of good moral character. Background screening results are exempt from public records and, therefore, must be maintained in a secured and access controlled area to ensure that the records are accessible only to those authorized to examine such records. The Contractor shall make all records available to the SFWIB in accordance with Article III-Section J, Audit, Inspection and Access to Records, of this Contract.
12. The Level 2 background screening records shall be retained as required herein in accordance with Article III-Section K, Records Retention, of this Contract.
13. From the initial Level 2 background screening date, and every five (5) years, and upon re-employment or employment in a new or different position, until cessation of employment, volunteerism, or doing any work for the Contractor, the Contractor shall ensure each employee, volunteer and/or subcontractor that is retained from a previous contract period undergoes this background screening process.

E. Cancellation Clause

The submission of a proposal does not commit the SFWIB to award a contract, to pay any costs incurred in the preparation of the proposal, or to procure or contract for services or supplies. The SFWIB may accept or reject any or all responses received as a result of this RFP or cancel and revoke this RFP in whole or in part at any time prior to the award of the Contract. The SFWIB also may end negotiations if acceptable progress, as determined in the sole discretion of the SFWIB, is not being made within a reasonable timeframe. If any of the aforementioned circumstances occur, the SFWIB shall not be responsible or liable for any costs or expenses related to this RFP and incurred by a Respondent. All contract awards are subject to the availability of funds.

F. Omission from the Specification

The apparent silence of this solicitation and any addendum regarding any details or the omission from the solicitation of a detailed description concerning any point, shall be regarded as meaning that only the highest professional standards are to be maintained and professionalism of the highest quality is expected and shall be utilized at all times.

G. Indemnification

For Florida Governmental Entities. The Respondent shall indemnify and hold harmless the SFWIB, its officers, employees, agents, servants, agencies and instrumentalities from any and all liability, losses or damages, including attorneys' fees and costs of defense, which the SFWIB and its officers, employees, agents, servants, agencies or instrumentalities may incur as a result of any and all claims, demands, suits, causes of action or proceedings of any kind or nature arising out of, relating to or resulting from the performance of this Contract by the Respondent or the Respondent's officers, employees, agents, servants, partners, principals, subcontractors or any other individual performing work on the Respondent's behalf under the Contract, including, but not limited to, DEO staff. The Respondent shall pay all claims and losses of any kind in connection therewith and shall investigate and defend all claims, suits or actions of any kind or nature in the name of the SFWIB, where applicable, including appellate proceedings, and shall pay all costs, judgments, and attorneys' fees which may issue thereon, subject to the extent and within the limitations of Section 768.28 Florida Statutes. Further, this indemnification shall only be to the extent of, and within the limitations of Section 768.28 Florida Statutes, subject to the provisions of that statute whereby the Respondent shall not be held liable to pay a personal injury or property damage claim or judgment by any one person which exceeds the sum of \$200,000.00, or any claim or judgment or portions thereof, which, when totaled with all other claims or judgments paid by the Respondent or any other governmental entity covered under Section 768.28 arising out of the same incident or occurrence which exceeds the sum of \$300,000.00 from any and all personal injury or property damage claims, liabilities, losses or causes of action which may arise as a result of the negligence of the Respondent or the Respondent's officers, employees, servants, agents, partners, principals or subcontractors.

All Entities. Which are Not Florida Governmental Entities. The Respondent shall indemnify and hold harmless the SFWIB, and its officers, employees, agents, servants, agencies and instrumentalities from any and all liability, losses or damages, including attorneys' fees and costs of defense, which the SFWIB and its officers, employees, servants, agents, agencies or instrumentalities may incur as a result of any and all claims, demands, suits, causes of action or proceedings of any kind or nature arising out of, relating to or resulting from the performance of the Contract by the Respondent or the Respondent's officers, employees, agents, servants, partners, principals, subcontractors or any other individual performing work on the Respondent's behalf under the Contract, including, but not limited to, DEO staff. The Respondent shall pay all claims and losses in connection therewith and shall investigate and defend all claims, suits or actions of any kind or nature in the name of the SFWIB, where applicable, including appellate proceedings, and shall pay all costs, judgments, and attorneys' fees which may issue thereon. The Respondent expressly understands and agrees that any insurance policies required by this Contract or otherwise provided by the Respondent shall in no way limit the responsibility to indemnify, keep and save harmless and defend the SFWIB and its officers, employees, agents, servants, agencies and instrumentalities as herein provided.

Term of Indemnification. The provisions of this indemnification shall survive the expiration, termination, or cancellation of the Contract and shall terminate upon the expiration of the applicable statute(s) of limitation.

H. Non-Discrimination and Equal Opportunity

As a condition for the award of financial assistance from the Department of Labor under Title I of the WIOA, and the Personal Responsibility and Work Opportunity Reconciliation Act of 1996, the Respondent assures that it has the ability to comply fully with the nondiscrimination and equal opportunity provisions of the following laws and will remain in compliance for the duration of the award of federal financial assistance:

1. Section 188 of the WIOA, which prohibits discrimination against all individuals in the United States on the bases of race, color, religion, sex (including pregnancy, childbirth and related medical conditions, transgender status and gender identity, gender expression or sex stereotyping) (except as otherwise permitted under Title IV of the Education Amendments of 1972), national origin (including limited English Proficiency), age, disability, or political affiliation or belief, or against beneficiaries on the bases of either citizenship status or participation in any WIOA Title I - financially assisted program or activity;
2. Title VI of the Civil Rights Act of 1964 (42 U.S.C 2000d et seq.), as amended, which prohibits discrimination on the bases of race, color and national origin;
3. Section 504 of the Rehabilitation Act of 1973 (29 U.S.C. 794), as amended, which prohibits discrimination against qualified individuals with disabilities;
4. Title IX of the Education Amendments of 1972 (20 U.S.C. 1681 et seq.), as amended, which prohibits discrimination on the basis of sex in educational programs;
5. The Age Discrimination Act of 1975 (42 U.S.C. 6101), as amended, which prohibits discrimination on the basis of age;
6. Section 654 of the Omnibus Budget Reconciliation Act of 1981 (42 U.S.C. 9849), as amended, which prohibits discrimination on the bases of race, creed, color, national origin, sex, handicapping condition, political affiliation or beliefs;
7. Titles I (42 U.S.C. 12111 et seq.), II (42 U.S.C. 12131 et seq.) and III (42 U.S.C. 12181 et seq.) of the Americans with Disabilities Act of 1990, as amended, which prohibit discrimination on the basis of disability, respectively, by: (a) private employers, state and local governments, employment agencies and labor unions that employ 15 or more employees; (b) state and local government entities (“public entities”) and requires public entities to provide persons with disabilities an equal opportunity to benefit from their programs, services and activities; and (c) places of public accommodations and mandates that places of public accommodations and commercial facilities be designed, constructed, and altered in compliance with specific accessibility standards;
8. Executive Order (EO) No. 11246, “Equal Employment Opportunity” as amended by EO No. 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and as supplemented by regulations at 41CFR Part 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor”;

and in Department of Labor regulation 29 CFR Parts 33 and 37 as well as 45 CFR Part 80; and Part 92, if applicable;

9. Equal Employment Opportunity in Apprenticeship and Training (29 CFR Part 30); and,
10. Chapter 11A of the Code of Miami-Dade County, Florida, which, among other things, prohibits discrimination in employment and places of public accommodations on the bases of race, color, religion, ancestry, national origin, sex, pregnancy, age, disability, marital status, familial status, actual or perceived status as a victim of domestic violence, dating violence and stalking, gender identity, gender expression, or sexual orientation.

The Respondent also assures that Respondent will comply with 29 CFR Part 38 and all other regulations implementing the laws listed above. This assurance applies to Respondent's operation of the WIOA Title I and TANF – financially assisted program or activity and to all agreements the Respondent makes to carry out the WIOA Title I and TANF – financially assisted program or activity. The Respondent understands the United States has the right to seek judicial enforcement of this assurance. The Respondent shall provide a completed Assurances and Certifications as referenced in **Attachment L (Operational Documents)**.

I. Operating Requirements

A respondent shall adhere to all of the SFWIB's policies and procedures. Copies of said policies and procedures will be provided after a Contract is awarded. Site visits may be conducted to determine whether the successful respondent(s)' fiscal and administrative systems satisfy its contractual obligations. On-site reviews of programmatic, administrative, and fiscal capabilities will include, but may not be limited to, the following:

Operational Status: The Respondent must be an incorporated organization or a governmental entity that has been operating **for at least two (2) years**.

Funding Reserve: The Respondent must be able to document that it is currently receiving, and expects to continue receiving for the next fiscal year, **at least twenty percent 20% of its requested budget from non-federal and non-state (Florida) sources**. This required twenty percent (20%) shall be applicable irrespective of any amendments made to the Contract. This requirement helps to ensure respondent can adequately assume liability for program costs in instances where an audit identifies disallowed costs. The only exception to this requirement may be made in the case of government agencies.

Fiscal Review: The respondent must be able to meet the SFWIB's fiscal capability requirements through a review, which may be on-site, of fiscal systems, including documentation of fiscal accountability with previously operated programs, through the submission of copies of the respondent's most recent independent audit report and management letters, if applicable, and evidence that the respondent:

- ✓ has an established system of internal controls;
- ✓ maintains a complete set of books;
- ✓ closes the books at the end of each month;
- ✓ has a monthly trial balance prepared;
- ✓ has a bank account with pre-numbered checks that require two signatures;

- ✓ has a written Employee Procedures Manual;
- ✓ has a written Accounting Procedures Manual;
- ✓ has procurement procedures;
- ✓ maintains personnel files;
- ✓ maintains time and attendance records; and
- ✓ has general liability, bonding, and workmen's compensation insurance in a form and in amounts deemed sufficient by the SFWIB.

If a respondent is approved for funding and does not have an independent audit for review, the respondent will be given up to ninety (90) days (from the date the funding is approved by the SFWIB) to provide the required independent audit report. Contract execution will be deferred until the required independent audit report is submitted and accepted by the SFWIB.

Programmatic and Administrative Review: The respondent must be able to meet the SFWIB's programmatic and administrative capability requirements through a review process, which may be on-site. The review includes an inspection of staff resumes, facilities and equipment (if appropriate), insurance, documentation of the agency's past performance in meeting training and employment goals, past programmatic quality assurance reviews, and other relevant documentation.

J. Collusion

Where two (2) or more related parties, as defined herein, each submit a bid for any Contract, such bids shall be presumed to be collusive. The foregoing presumption may be rebutted by the presentation of evidence as to the extent of ownership, control and management of such related parties in preparation and submittal of such bids. "Related parties" shall mean the respondent or the principals, corporate officers, and managers thereof which have direct or indirect ownership interest in another respondent for the same contract. Furthermore, any prior understanding, agreement or connection between two or more corporations, firms or persons submitting a bid for the same materials, supplies, services or equipment shall also be deemed collusive. Bids found to be collusive shall be rejected. Respondents who have been found to have engaged in collusion may be suspended or debarred, and any contract resulting from collusive bidding may be terminated for default.

K. Fraud or Misrepresentation

In addition to any other rights and remedies provided by law or under the Contract, any individual, corporation or other entity that attempts to meet its contractual obligations with the SFWIB through fraud, misrepresentation or material misstatement, may be debarred for up to five (5) years. The SFWIB, as a further sanction, may terminate or cancel any other contracts with such individual, corporation or entity. Such individual, corporation or entity shall be responsible for all direct or indirect costs associated with termination or cancellation of the contract, including attorneys' fees.

L. Florida Public Records Law

Respondents are hereby notified that after opening of bids in compliance with Chapter 119, Florida Statutes; the “Florida Public Records Law”, all information submitted as part of, or in support of bid submittals will be available for public inspection. The respondent shall not submit any information in response to this RFP which the respondent considers to be a trade secret, proprietary or confidential. The submission of any information to the SFWIB in connection with this RFP shall be deemed conclusively to be a waiver of any trade secret or other protection, which would otherwise be available to the respondent.

M. Code of Business Ethics

Each person or entity that seeks to do business with the SFWIB shall adopt a Code of Business Ethics and shall, prior to the execution of any Contract between the respondent and the SFWIB, submit a completed **Business Ethics Affidavit** as referenced in **Attachment L, (Operational Documents)**, stating that the respondent has adopted a Code that complies with the requirements of Section 2-8.1 of the Code of Miami-Dade County. Any person or entity that fails to submit the required affidavit shall be ineligible for a contract award. The Code of Business Ethics shall apply to all business that the Respondent does with the SFWIB and shall, at a minimum, require the Respondent to comply with all applicable governmental rules and regulations including, among others, the Miami-Dade County Conflict of Interest and Code of Ethics Ordinance and the Miami-Dade County False Claims Ordinance. The failure of a Respondent to comply with its Code of Business Ethics shall render any contract between the Respondent and the SFWIB voidable, and subject violators to debarment from future work with the SFWIB pursuant to Section 10-38(h)(2) of the Code of Miami-Dade County.