

**RFP 2022-23 SFWIB Temporary Staffing Services
Request for Clarification Q & A
Offeror's Conference Held on March 9, 2022**

	Question	Answer						
1	How many vendors do you intend to award?	The SFWIB may, in its sole discretion, make awards of more than (1) responsive/responsible Respondents.						
2	Who is the current contractor?	22nd Century Technologies, Inc.						
2	Why is this solicitation being put out to bid?	Contract will reach its maximum three (3) year contract term on June 30, 2022 and therefore services must be procured.						
3	When did the existing contract start, and what is the historical spend for this contract?	The contract went into effect July 1, 2019 expires June 30, 2022. The cost for services per contract year: 2021-2022 - \$386,120 (7/1/21 thru 1/31/22) 2020-2021 - \$1,986,565 2019-2020 - \$940,468 (approximate amounts)						
4	Can you please share the no. of positions served in previous years under this contract?	Number of positions per year <table border="1" style="margin-left: 20px;"> <tr> <td>2021-2022</td> <td style="text-align: center;">4</td> </tr> <tr> <td>2020-2021</td> <td style="text-align: center;">34</td> </tr> <tr> <td>2019-2020</td> <td style="text-align: center;">22</td> </tr> </table>	2021-2022	4	2020-2021	34	2019-2020	22
2021-2022	4							
2020-2021	34							
2019-2020	22							
5	Would the SFWIB be giving preference to local vendors over out-of-state vendors?	No.						
6	Is it mandatory to provide medical benefits?	Yes.						
7	If a vendor is registered with the State of Florida, do they still need to register with Miami Dade County in order to bid for this RFP?	No. Vendors must be fully registered as a vendor with either the State of Florida or Miami-Dade County before a contract is awarded.						
8	What is the estimated budget for recruitment and staffing services in this Contract?	Funding for the services solicited under this RFP for 2022-23 will be determined by the SFWIB Board.						
9	How many positions are expected to be filled under this contract?	Positions are filled on an as needed basis.						
10	Is it mandatory to bid for all listed Temporary Staffing Positions listed in each Group to be responsive?	Please refer to section VI, Evaluation and Selection criteria for additional information.						
11	How many current temporary employees do you anticipate would need to be on-boarded by the new vendors from the previous vendors?	At present, there is one (1) temporary employee to be on-boarded.						
12	How many workers under each job classification are required on a weekly basis?	Positions are filled on an as needed basis. At this time it is not possible to provide number of workers required on a weekly basis.						
13	What are the markup rates of your current vendors?	Group A – 28%; Group B – 26%; Group C – 28%						
14	Are these the final hourly Pay Rates that is provided in Pay Rate Table?	Yes.						

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15	Are all the financial documents and information mentioned in the RFP required.	Yes. All items requested for Due Diligence, Attachment 11A and Attachment 11B are required.
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