



**SOUTH FLORIDA WORKFORCE INVESTMENT BOARD**  
**THURSDAY, DECEMBER 15, 2022**  
**9:30 A.M.**

The Landing at MIA  
5 Star Conference Center (Everglades Room)  
7415 Corporate Center Drive, Suite H  
Miami, FL 33126

The public may choose to view the session online via Zoom. **Registration is required:**  
[https://us02web.zoom.us/webinar/register/WN\\_wjgmIoTiSEu4r3ERRDichg](https://us02web.zoom.us/webinar/register/WN_wjgmIoTiSEu4r3ERRDichg)

**AGENDA**

1. Call to Order and Introductions
2. Approval of Meeting Minutes
  - A. October 20, 2022
3. Chairman's Report
4. Executive Director's Report
  - A. Executive Director Update
  - B. Recommendation as to Approval of the 2023 SFWIB Meeting Calendar
5. Executive Committee
  - A. Information - – 2020-2024 Strategic Goals Operational Plan Update
  - B. Information - The Mayor's Career and Job Fair Series
  - C. Recommendation as to Approval to Allocate Funds for the Bean Automotive Apprenticeship Program
  - D. Recommendation as to Approval of the South Florida Workforce Investment Board Nominations
  - E. Recommendation as to Approval to Allocate and Purchase EconoVue™ Platform

South Florida Workforce Investment Board dba CareerSource South Florida is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities. All voice telephone numbers on this document may be reached by persons using TTY/TDD equipment via the Florida Relay Service at 711.

"Members of the public shall be given a reasonable opportunity to be heard on a specific agenda item, but must register with the agenda clerk prior to being heard."

6. Finance and Efficiency Council
  - A. Information – Financial Report – October 2022
  - B. Recommendation as to Approval for the Submission of the Final Audit Report to the Federal Audit Clearing House
  - C. Recommendation as to Approval to Release a Request for Proposal for External Auditing Services
7. Global Talent and Competitiveness Council
  - A. Information – Sole Source Request to Procure Youth Services for Monroe County Update
  - B. Recommendation as to Approval to Add an Occupation to the WDA 23 Targeted Occupation List
  - C. Recommendation of the Approval to Extend the Contract of Youth Service Providers in Monroe County
  - D. Recommendation as to the Approval of the EconoVue™ Policy
8. Performance Council
  - A. Information – Balance Score Card Report
  - B. Information - Consumer Report Card Update
  - C. Information - Youth Balanced Score Card Update

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**SOUTH FLORIDA WORKFORCE INVESTMENT BOARD**

**DATE:** 12/15/2022

**AGENDA ITEM:** 2A

**AGENDA TOPIC:** MEETING MINUTES

**SOUTH FLORIDA WORKFORCE INVESTMENT BOARD MEETING MINUTES**

**DATE/TIME:** October 20, 2022, 9:30am

**LOCATION:** The Landing at MIA  
 5 Star Conference Room (Everglades Room)  
 7415 Corporate Center Drive, Suite H  
 Miami, FL 33126

**Zoom:** [https://us02web.zoom.us/webinar/register/WN\\_wjgmIoTtSEu4r3ERRDichg](https://us02web.zoom.us/webinar/register/WN_wjgmIoTtSEu4r3ERRDichg)

- CALL TO ORDER:** Chairman Gibson called to order the regular meeting of the South Florida Workforce Investment Board at 9:36AM on October 20, 2022.

**ROLL CALL:** 27 members; 14 required; 16 present: Quorum

SFWIB Members Present	SFWIB Members Absent	SFWIB Staff
<ol style="list-style-type: none"> <li>Brecheisen, Bruce (Zoom)</li> <li>Brown, Clarence</li> <li>Clayton, Lovey</li> <li>Datorre, Roberto</li> <li>del Valle, Juan-Carlos, Vice Chair</li> <li>Ferradaz, Gilda</li> <li>Gazitua, Luis (Zoom)</li> <li>Gibson, Charles, Chair</li> <li>Glean-Jones, Camela (Zoom)</li> <li>Lampon, Brenda (Zoom)</li> <li>Maxwell, Michelle</li> <li>Piedra, Obdulio</li> <li>Perez, Andy</li> <li>Rod, Denis</li> <li>Roth, Tom (Zoom)</li> <li>West, "Al" Alvin</li> </ol>	<ol style="list-style-type: none"> <li>Androver, Bernado</li> <li>Bridges, Jeff</li> <li>Canales, Dequasia</li> <li>Chi, Joe</li> <li>Coldiron, Michelle</li> <li>Diggs, Bill</li> <li>Garza, Maria</li> <li>Huston, Albert</li> <li>Loynaz, Oscar, MD</li> <li>Reguerio, Maria</li> <li>Scott, Kenneth</li> </ol> <p><b>SFWIB Members Excused</b></p>	<ol style="list-style-type: none"> <li>Beasley, Rick</li> <li>Bennett, Renee</li> <li>Gilbert, David</li> <li>Kelly, Travis</li> <li>Morgan, Ebony</li> <li>Perrin, Yian</li> <li>Petro, Basil</li> <li>Smith, Robert</li> </ol> <p><b>SFWIB Administration</b></p> <ol style="list-style-type: none"> <li>Almonte, Ivan</li> <li>Francis, Anderson</li> </ol> <p><b>Miami-Dade County Attorney's Office</b>            Gallo, Melissa, MDC            Attorney's Office</p>



#### **Guest Attendees**

1. Cordovi, Mayelin
2. Llerena, Luis, CBT Technology Institute
3. Musiet, Gabriela, CNC
4. Perez, Chris, The Academy
5. Perez-Borroto, Connie, Youth Co-Op, Inc.

Agenda items are displayed in the order they are discussed.

Chairman Gibson opened the floor for comments from the public. None presented.

#### **2A. Approval of SFWIB Meeting Minutes – August 18, 2022**

Chairman Gibson presented agenda item 2A SFWIB Meeting Minutes – August 18, 2022, for review and discussion.

No questions, comments, or changes were presented.

**Motion:** Mr. Piedra presented a motion to approve the South Florida Workforce Investment Board meeting minutes – August 18, 2022.

Seconded by: Dr. Rod and **passed without dissent.**

#### **4A. Executive Director Update**

Chairman Gibson introduced the item; Mr. Beasley further reviewed a presentation articulating changes in local, state, and federal regulations.

##### **a. Federal - DOL Independent Contractor Rule**

The U.S. Department of Labor (USDOL) released a Notice of Proposed Rulemaking, which aims to revise guidelines for distinguishing employees from independent contractors. The change will introduce an “economic realities” test, which permits the U.S. Department of Labor to consider the amount of control an employer has over contractor tasks and the amount of monies workers invest in required equipment.

The proposed rule will also allow DOL to consider the “totality-of-the-circumstances” for an individual worker versus following specific criteria for making determinations. No factors are prioritized in the assessment.

Mr. Beasley shared that this transition affects employees going into the “gig” economy.



## **b. Federal - Industry-Recognized Apprenticeship Programs (IRAPS)**

A ranking member of the Senate Health, Education, Labor, and Pensions (HELP) wrote a letter to the U.S. Secretary of Labor criticizing the recent decision to revoking authorization for Industry-Recognized Apprenticeship Programs (IRAPS). Company-launched apprenticeship programs, may face scrutiny and may not be recognized by the USDOL.

Mr. Beasley advised that CSSF/SFWIB staff works directly with employers and our educational partners to develop the curriculum and on-the-job training for criteria a registered apprenticeship program, then submit an application with the Department of Education for review and approval.

## **c. State - Reimagining Education and Career Help (REACH) Act**

Governor DeSantis signed the Reimagining Education and Career Help (REACH) into law; effective on July 1, 2021. The newly created legislation addresses the changing needs of Florida's economy, placing priority on collaboration and cooperation between business and the education sector.

Furthermore, the act focuses on improved training and providing a more integrated workforce and educational system, resulting in increased equity and access for all Floridians.

Through the REACH Act, the State is required to reduce and consolidate the number of Local Workforce Development Boards (LWDB) based on population size and community patterns. The number of boards impacted has not been determined, nor has the criteria by which they will be selected.

Mr. Beasley shared that the CareerSource Florida has partnered with Ernst & Young to complete the due diligence process, evaluating all 24 LWDBs. Results of the first phase of the project were reported the CareerSource Florida Board of Directors on June 9, 2022 and were subsequently published in July.

Impact to South Florida Workforce Investment Board is expected to be minimal; as we are the largest workforce board in the state. If we are combined with Broward and West Palm Beach, it may create a super region, which will significantly affect the state's performance and funding allocations.

Phase 2 began in September 2022 and will include increased engagement with local stakeholders and customers. Recommendations on the re-designation of local workforce

Minutes Prepared by: Ebony Morgan  
SFWIB Meeting  
October 20, 2022, 9:30am

**Status: DRAFT**  
**Approval date: TBD**



development areas and the consolidation of LWDBs are expected to be presented to CareerSource Florida Board of Directors by early 2023.

**d. State - Local Workforce Development Board Letter Grades**

The REACH Act places a strong emphasis on accountability; as such, the REACH Office has developed criteria for determining letter grades for LWDBs. The 24 boards will receive assigned grades from CareerSource Florida, which will also make them publically available once a year.

Mr. Beasley shared that letter grade metrics and methodology was a joint effort between the state and LWDB leadership. In order to improve participants' long-term self-sufficiency, the final formula must be based on federal measurements and outcome measures. Employment services, training services, business services, and economic self-sufficiency are the four areas in which LWDBs will be rated.

Mr. Beasley evaluated the seven weighted metrics and one "extra credit" measure, which will be worth an additional 5 percentage points, and disclosed that CareerSource South Florida was given a "-A" in the evaluations, which were made public yesterday. Despite having room for growth, this shows that our board is among the best in the state in terms of performance.

**f. Local – Recovery for Hurricane Ian**

CareerSource South Florida received a request to support Hurricane Ian recovery efforts in South West Florida. One mobile unit was assigned to Lee County, while two others were dispatched to Collier County. Each day, approximately ten staff members from headquarters and the Career Centers, travel to assist the affected families. For almost three weeks, two CSSF staffers have been on the ground in Naples/Fort Myers and available as needed seven days a week.

Mr. Roth inquired about the type of services CSSF provided to those impacted by the storm. Mr. Beasley described how, in an effort to keep the economy afloat, CSSF provides support to people looking to receive unemployment funds days after the storm. CSSF mobile units supplied internet connectivity in areas where there were power outages for several days. Additionally, CSSF employees work with DCF to make sure that families who need emergency food stamps can have them as quickly as possible.

Mr. Roth asked how long CSSF would be present in Naples/Fort Myers. Staff will be on hand as long as support is required; Mr. Beasley advised. Workforce Boards across the state are also providing assistance.



No additional questions or comments were presented from the members. Item closed.

The SFWIB Chair reviewed the **Executive Committee** Summary, which provided an overview of items discussed during Executive Committee meetings held on Thursday, September 8, 2022 and Thursday, October 13, 2022.

## **1. WIOA Performance Strategies**

As you may recall, on July 6th, 2022 the South Florida Workforce Investment Board (SFWIB) received the proposed WIOA indicators of performance for Local Workforce Development Area (LWDA) 23 for Program Year (PY) 2022-2023 and PY2003-2024. The Florida Department of Economic Opportunity (DEO) utilized a Statistical Adjustment Model (SAM) to apply actual economic conditions and characteristics of participants served to determine LWDA's performance levels. Based on the participant characteristics and the economic characteristics data provided by DEO, the SWFIB is in agreement with the proposed performance levels.

SFWIB staff presented to the members eight (8) strategies to improve performance. The strategies will be presented by Chairwomen for the Performance Council.

## **2. Bean Automotive Apprenticeship Program Graduation Update**

At the October 21, 2021 meeting, the Board approved WIOA funding to reimburse Bean Automotive Group, LP (Bean Automotive) for the On-the-Job Training (OJT) component of the first Automotive Technician Specialist Apprenticeship Program cohort. The apprenticeship program is the result of a collaboration between the Miami Dade College (MDC) Apprenticeship Program, Bean Automotive, Miami-Dade Beacon Council Miami Community Ventures, and the SFWIB to address the shortage of qualified automotive technicians in Miami Dade County.

The cohort began with a total 15 apprentices; however, five (5) of the apprentice did not complete the program. Of the remaining ten (10) apprentices seven (7) are funded by the SFWIB. Three of the four SFWIB funded apprentices that did not complete the program, are each currently employed and earning an average wage of \$18.29 dollars per hour. The fourth apprentice, currently unemployed, relocated out of the country.

The Bean Automotive Apprenticeship Technician Program graduation was held on September 16 at the Bean Lexus & Toyota dealership. A number of the SFWIB members attended for



the graduation. The Board presented a check to Ms. Lori Bean for the second apprenticeship cohort for \$215,000.

### **3. Opa-Locka Summer Youth Employment Program Update**

At the June 30, 2022 meeting, the Board approved a recommendation to accept \$50,000 in general revenue funds from the City of Opa-Locka for a Summer Youth Employment

Program (SYEP), as well as, allocate \$50,000 in matching TANF funds. Additionally, the Board approved to allocate the funds to Youth Co-Op, Inc. to operate the youth initiative.

The program was initially scheduled to take place beginning June 13, 2022 through December 31, 2022. Unfortunately, the City of Opa-Locka was unable to secure the \$50,000 in general revenue funds. Additionally, the City of Opa-Locka did not assist in recruiting the SYEP participants. As a result, Youth Co-op, Inc. recruited and served four (4) SYEP participants from the City of Opa-Locka utilizing TANF funding for the period of August 1, 2022 through August 16, 2022.

### **4. SFWIB Strategic Plan Update**

The 2020-2024 Strategic Goals Operational Plan is expected to influence future policy discussions and funding decisions. The following are the approved strategic goals:

- Goal 1: Build a Demand-Driven System with Employer Engagement
- Goal 2: Strengthen the One-Stop Delivery System and Increase Integrated Service Delivery
- Goal 3: Improve Services for Individuals with Barriers
- Goal 4: Dedicated Commitment to Youth Participation
- Goal 5: High ROI through Continuous Improvements
- Goal 6: Strong Workforce System Leadership

As part of the implementation efforts, SFWIB staff developed a tool to track the six strategic goals as they are accomplished. The Strategic Goal Operational Plan Monitoring Tool assists staff in tracking which strategies have been utilized, addresses initiatives and strategies yet to be implemented, as well as, the overall progress in achieving the goals.



### Action Items:

The Committee discussed and recommended approval of the following item:

#### **5B Recommendation as to Approval to Resend and Re-Issue Business Intermediaries Agreements**

The standard contract initially intended for use with the aforementioned organizations, were structured to manage the SFWIB American Job Centers (AJC). Organizations identified as business intermediaries for the Layoff Aversion Program should instead use a Professional Service Agreement (PSA). SFWIB requests to rescind the existing contracts and replace them with the aforesated appropriate contractual instrument.

Additionally, allocations for two of the approved organizations, the Florida Minority Supplier Development Council, Inc. (FMSDC) and the South Florida Hispanic Chamber of Commerce are requested to be increased from \$50,000 to \$75,000, bringing them in alignment with all other approved organizations serving as business intermediaries.

**Motion** by Dr. Loynaz to approve the request to rescind the current sub-recipient agreements of the organizations serving as business intermediaries and replace the contracting instrument with Professional Service Agreements and approval to revise the allocation awards.

Dr. Rod seconded the motion; **item is passed without dissent.**

No additional questions or comments were presented from the members. Item closed.

#### **5C Recommendation as to Approval to Sole Source Youth Services in Monroe County**

SFWIB staff has requested the procedures from CSF/DEO regarding how to formally request authorization to conduct a sole source procurement. Therefore, SFWIB staff is seeking the authorization of the Board to move forward in submitting a request to CSF/DEO to procure The College of the Florida Keys to provide youth services in Monroe County by means of a sole source procurement.

Ms. Maxwell inquired about the organization that responded to the RFP but was deemed ineligible. Mr. Beasley advised that Mr. Smith, who manages the procurement process, is currently on medical leave. Once the meeting adjourns, Mr. Beasley will speak with staff and forward the information to Ms. Maxwell.



Mr. Beasley further clarified that the Sole Source process will permit The College of the Florida Keys to provide youth services in Monroe County.

**Motion** by Mr. Piedra to approve the request to seek approval from CareerSource Florida and the Department of Economic Opportunity to conduct a sole source procurement for the College of the Florida Keys to provide youth services in Monroe County.

Dr. Rod seconded the motion; **item is passed without dissent.**

No additional questions or comments were presented from the members. Item closed.

### **5D Recommendation as to Approval for 2021-22 Auditing Services**

The Executive Committee recommended approval for CSSF staff to issue a one (1) year contract with Brunson and Associates for external auditing services for fiscal year 2021-2022.

**Motion** by Mr. West moved to approve the one year extension of audit services through Brunson and Associates.

Mr. Perez seconded the motion; **item is passed without dissent.**

No additional questions or comments were presented from the members. Item closed.

The **SFWIB Finance and Efficiency Council (FEC)** Vice-Chair, Mr. Roth, reviewed the FEC Summary, which provided an overview of items discussed during the October 20, 2022 meeting.

### **1. Finance Reports**

June 2010 Finance Report: Finance & Efficiency Council members reviewed and discussed the August 2022 Finance Report, including the adjustments and the explanation of Significant Budget Variances.

Ms. Bennett advised that we are currently following the historical trend for the period. Budget variances include:

- Headquarter costs are running at 9.6%
- Youth Services are at 7.3%
- Other Programs & Projects expenditures are at 8.3%
- Facilities expenditures are at 10%

### **2. Cash Reconciliation**



Based on the Internal Control Procedures recommended by the State, the Finance Committee at its April 2, 2009, meeting requested a monthly cash reconciliation report be provided to it. The Finance Council reviewed the cash reconciliation report provided for the month of August 2022 and September 2022.

### **3. Fiscal Monitoring Activity Reports**

The SFWIB staff provided an update on the fiscal monitoring of SFWIB service providers. As you may know, at the December 19, 2013, FEC meeting the members requested for SFWIB staff to include a monitoring activity report at subsequent meetings.

SFWIB staff presented an Internal Fiscal Monitoring Activity Report for Program Year 2022-2023, for the period of August 1, 2022 to September 30, 2022. The report is a summary of the Service Providers monitored, and findings resulting from the internal fiscal monitoring activities. During the identified monitoring period, three vendors/contractor were monitored. There were no findings identified, however, there several fiscal observations indicated on the fiscal monitoring report for each vendor/contractor.

#### **Action Items:**

The FEC discussed and recommended approval of the following items:

#### **6B Recommendation as to Approval to Accept Workforce System Funding**

Vice-Chairman Roth introduced the item. Ms. Bennett further presented.

The Finance and Efficiency Council recommends to the Board the approval to accept an additional \$73,741.00 in Workforce System Funding.

**Motion** by Mr. Datorre to approve the acceptance of additional workforce system funding. Dr. Rod seconded the motion; **item is passed without dissent.**

No additional questions or comments were presented from the members. Item closed.

#### **6C Recommendation as to Approval of the DEO 2022-23 Internal Control Questionnaire and Assessment**

Vice-Chairman Roth introduced the item. Ms. Bennett further presented.



The Finance and Efficiency Council recommends to the Board of the completed DEO 2022-23 Internal Control Questionnaire and Assessment.

**Motion** by Mr. Datorre to approve the DEO 2022-23 Internal Control Questionnaire and Assessment.

Mr. West seconded the motion; item is passed without dissent.

No additional questions or comments were presented from the members. Item closed.

The **Global Talent and Competiveness Council (GTCC)** Chair, Ms. Ferradaz, reviewed the GTCC Summary, which provided an overview of items discussed during the October 20, 2022 meeting.

### **1. Information – City of Miami Gardens Summer Youth Employment Program Update**

SFWIB staff provided an update on the City of Miami Gardens Summer Youth Employment Program. The SFWIB, in partnership with the City of Miami Gardens, funded a summer youth employment program for the residents of the City. The City of Miami Gardens provided \$150,000 in general revenue and the SFWIB matched the amount with TANF funding.

The SYEP served a 105 youth participants with employment in entry-level positions with local businesses, public sector, and community-based organizations in the City of Miami Garden's as part of their future workforce. The 105 summer participants earned \$13.88 per hour for a total of 140 hours, 20 of which were for work readiness training. In addition, Adult Mankind Organization, Inc. provided SYEP participants with financial literacy training as well as information related to budgeting and investing.

### **2. Information – Miami Dade Charter Schools Summer Youth Employment Program Update**

SFWIB staff provided an update on the MD Charter Schools Summer Youth Employment Program. The SFWIB partnered with the Children's Trust and Miami-Dade County to fund the program. The goal of the program was to serve up to 400 youth who attend a charter schools in Miami-Dade County.

The following is a breakout of the funding commitments for the program. Miami-Dade County provided \$250,000 in general revenue and the Children's Trust provided \$500,000 toward the program. The SFWIB approved an allocation of \$500,000 in TANF funds. The total amount allocated for the Summer Youth Employment Program (SYEP) was \$1,250,000. The SYEP



provided entry-level positions with local businesses, public sector and community-based organizations to Miami-Dade County's future workforce.

A total of 68 SYEP participants earned \$13.88 per hour for a total of 150 hours, 20 of which were for work readiness training. In addition, the SYEP participants received financial literacy training as well as information related to budgeting and investing.

### **3. Information – Summer Youth Internship Program Update**

SFWIB staff provided an update on the MDCPS Summer Youth Internship Program (SYIP). In its sixth year, the SYIP provided employment opportunities for youth throughout Miami Dade County. The partnership that makes the SYIP possible includes Miami-Dade County, The Children's Trust, The School Board of Miami-Dade County, Foundation for New Education Initiatives, Inc., and the SFWIB. The SYIP served 2,738 youth participants. The SYIP is designed to provide entry-level positions with local businesses, the private sector and community-based organizations.

The SFWIB invested \$1.5 million in Temporary Assistance for Needy Families funds to cover up to 900 of the youth that were served. With the allocated resources from the Board, MDCP served 819 participating youth. Of the 819 youth served, 100 percent of the participants received free or reduced lunch and 30 percent of the participants were classified as exceptional student education (ESE).

#### **Action Items:**

The GTCC Council discussed and recommended approval of the following items, which were presented to the Board simultaneously (7E will be bifurcated for a staff presentation):

**7D Recommendation as to Approval of the Miami-Dade Youth Pre-Apprenticeship Career and Technical Training Program**

**7G Recommendation as to Approval to Add an Occupation to the WDA 23 Targeted Occupation List**

**7H Recommendation as to Approval of New Programs for an Existing Training Provider**

**Motion** by Ms. Ferradaz to approve items 7D, 7G, and 7H .

Mr. Brown seconded the motion; **items are passed without dissent.**



## 7F Recommendation as to Approval to allocate Workforce Services Funding for Apprenticeship Navigators

**Motion:** Ms. Ferradaz moved to approve to allocate an amount not to exceed \$340,388.00 in WIOA funding to Miami-Dade College to hire four apprenticeship navigators.

Mr. Brown seconded the motion; **item is passed without dissent.**

[Dr. Loynaz, Miami Dade College recused himself from the room for the vote and will submit a completed Related Parties/Conflict of Interest Form for this contract.]

## 7D Recommendation as to Approval of the SFWIB 2022-2024 WIOA Plan

Ms. Ferradaz introduced the item, Mr. Beasley further presented.

Mr. Beasley reviewed the 2020-2024 WIOA Local Workforce Plan, which the state requires local workforce development boards (LWDB) to update bi-annually.

Local stakeholders (e.g., businesses, educational partners, service providers, constituents), participated in Community Forums to actively participate in generating new ideas and initiatives that accurately reflect the needs of the community.

The draft 2020-2024 WIOA Local Workforce Plan is available online at [2020-2024 WIOA Local Plan | CareerSource South Florida \(careersourcesfl.com\)](https://careersourcesfl.com). The associated presentation provides an overview of the following:

- Organizational Structure and Governance
- Regional Analysis of Needs and Available Resources
- Local Workforce Development Board Strategic Vision and Goals
- Description of Strategies and Program Services
- Summary of the Local One-Stop Delivery System
- Coordination of Services, and;
- Performance and Effectiveness

It is available to the public via the South Florida Workforce Investment Board Agenda Packet for October 20, 2022.

**Motion:** Dr. Rod moved to approve the 2020-2024 WIOA Local Workforce Plan.

Mr. Piedra seconded the motion; **item is passed without dissent.**



A brief summary of the **Performance Council** October 20, 2022 meeting was presented by Dr. Rod. Items discussed included:

Item 8A: Workforce Services Balance Scorecard and Job Placements

Item 8B: Consumer Report Card Update

Item 8C: Youth Balanced Scorecard Update

Item 8D: WIOA Performance Strategies

Item 8E: Could not be approved by the Performance Council, as quorum was not achieved.

Mr. Beasley briefly explained the Equifax Data Pilot Project and advised that the Executive Committee members can approve.

Chairman Gibson adjourned the SFWIB meeting at 10:48am.

The SFWIB Executive Committee convened to review the aforementioned agenda item.

**CALL TO ORDER:** Chairman Gibson called to order the SFWIB Executive Committee at 10:48am on October 20, 2022.

**ROLL CALL:** 7 members; 4 required; 4 present: Quorum established.

**MEMBERS PRESENT:** Mr. Juan-Carlos del Valle, Vice-Chair, Ms. Gilda Ferradaz, Mr. Charles Gibson, Chair, Mr. Tom Roth

**MEMBERS ABSENT:** Ms. Dequasia Canales; Dr. Oscar Loynaz

### **8E Equifax Data Pilot Program**

Chairman Gibson introduced the item, Mr. Beasley further presented.

CSSF/SFWIB staff recommends to the SFWIB Executive Committee with ratification to the full Board the approval to allocate an amount not to exceed \$10,000 in WIOA funds for the Equifax Data Pilot Project.

**Motion:** Vice-Chairman del Valle moved to approve to allocate an amount not to exceed \$10,000 in WIOA funds for the Equifax Data Pilot Project.

Ms. Ferradaz seconded the motion; **item is passed without dissent.**

Being as there were no further questions or concerns, the SFWIB Executive Committee Meeting adjourned at 10:52am.



**SOUTH FLORIDA WORKFORCE INVESTMENT BOARD**

**DATE:** 12/15/2022

**AGENDA ITEM NUMBER:** 3

**AGENDA ITEM SUBJECT:** SFWIB CHAIRMAN'S REPORT

**AGENDA ITEM TYPE:** **INFORMATIONAL**

**RECOMMENDATION:** N/A

**STRATEGIC GOAL:** **STRONG WORKFORCE SYSTEM LEADERSHIP**

**STRATEGIC PROJECT:** **National leader in an ROI-focused enterprise**

**BACKGROUND:**

N/A

**FUNDING:** N/A

**PERFORMANCE:** N/A

*NO ATTACHMENT*



**SOUTH FLORIDA WORKFORCE INVESTMENT BOARD**

**DATE:** 12/15/2022

**AGENDA ITEM NUMBER:** 4A

**AGENDA ITEM SUBJECT:** SFWIB EXECUTIVE DIRECTOR'S REPORT

**AGENDA ITEM TYPE:** **INFORMATIONAL**

**RECOMMENDATION:** N/A

**STRATEGIC GOAL:** **STRONG WORKFORCE SYSTEM LEADERSHIP**

**STRATEGIC PROJECT:** **National leader in an ROI-focused enterprise**

**BACKGROUND:**

N/A

**FUNDING:** N/A

**PERFORMANCE:** N/A

*NO ATTACHMENT*



**SOUTH FLORIDA WORKFORCE INVESTMENT BOARD**

**DATE:** 12/15/2022

**AGENDA ITEM NUMBER:** 4B

**AGENDA ITEM SUBJECT:** 2023 SFWIB MEETING CALENDAR

**AGENDA ITEM TYPE:** **APPROVAL**

**RECOMMENDATION:** The SFWIB Executive Director recommends to the Board the approval of the 2023 SFWIB Meeting Calendar, as set forth below.

**STRATEGIC GOAL:** **STRONG WORKFORCE SYSTEM LEADERSHIP**

**STRATEGIC PROJECT:** **Maximizing collaborative partnerships**

**BACKGROUND:**

In accordance with Article III Section C of the South Florida Workforce Investment Board (SFWIB) By-Laws, the Executive Director of the SFWIB shall serve ex officio as the Secretary of the SFWIB. The Secretary shall seek to insure that the proceedings of all SFWIB meetings, SFWIB committee meetings, SFWIB task force meetings, and any other meetings of the SFWIB are noticed and recorded in accordance with the Public Meetings Law of the State of Florida. As the duties are outlined, the Secretary recommends the approval of the 2023 SFWIB Meeting Calendar.

**FUNDING:** N/A

**PERFORMANCE:** N/A

*ATTACHMENT*



**South Florida Workforce Investment Board (SFWIB)  
2023 Schedule of Meetings  
(Subject to Change)**

	<b>Month/Meeting</b>	<b>Date</b>	<b>Time</b>
<b>Councils:</b>	<u>January</u> Executive Committee	January 12, 2023	8:15am
	<u>February</u> Executive Committee	February 9, 2023	8:15am
<b>Global Talent &amp; Competitiveness</b>	Councils	February 16, 2023	8:30am
	SFWIB	February 16, 2023	9:30am
	<u>March</u> Executive Committee	March 9, 2023	8:15am
	<u>April</u> Executive Committee	April 13, 2023	8:15am
<b>Performance</b>	Councils	April 20, 2023	8:30am
	SFWIB	April 20, 2023	9:30am
	<u>May</u> Executive Committee	May 11, 2023	8:15am
	<u>June</u> Executive Committee	June 8, 2023	8:15am
<b>Finance &amp; Efficiency</b>	Councils	June 15, 2023	8:30am
	SFWIB	June 15, 2023	9:30am
	<u>July</u> Executive Committee	July 6, 2023	8:15am
	<u>August</u> Executive Committee	August 10, 2023	8:15am
<b>Finance &amp; Efficiency</b>	Councils	August 17, 2023	8:30am
	SFWIB	August 17, 2023	9:30am
	<u>September</u> Executive Committee	September 14, 2023	8:15am
	<u>October</u> Executive Committee	October 12, 2023	8:15am
<b>Finance &amp; Efficiency</b>	Councils	October 19, 2023	8:30am
	SFWIB	October 19, 2023	9:30am
	<u>November</u> Executive Committee	November 9, 2023	8:15am
	<u>December</u> Executive Committee	December 14, 2023	8:15am
<b>Finance &amp; Efficiency</b>	Councils	December 21, 2023	8:30am
	SFWIB	December 21, 2023	9:30am



## **SOUTH FLORIDA WORKFORCE INVESTMENT BOARD**

**DATE:** 12/15/2022

**AGENDA ITEM NUMBER:** 5A

**AGENDA ITEM SUBJECT:** 2020-2024 STRATEGIC GOALS OPERATIONAL PLAN UPDATE

**AGENDA ITEM TYPE:** **INFORMATIONAL**

**RECOMMENDATION:** N/A

**STRATEGIC GOAL:** **STRONG WORKFORCE SYSTEM LEADERSHIP**

**STRATEGIC PROJECT:** **National leader in an ROI-focused enterprise**

### **BACKGROUND:**

At its December 16, 2021 meeting, the SFWIB approved the 2020-2024 Strategic Goals Operational Plan update. The goals are expected to influence future policy discussions and funding decisions. The following are the approved strategic goals:

- Goal 1: Build a Demand-Driven System with Employer Engagement
- Goal 2: Strengthen the One-Stop Delivery System and Increase Integrated Service Delivery
- Goal 3: Improve Services for Individuals with Barriers
- Goal 4: Dedicated Commitment to Youth Participation
- Goal 5: High ROI through Continuous Improvements
- Goal 6: Strong Workforce System Leadership

As part of the initial implementation efforts, SFWIB staff developed a tool to track the six strategic goals as they are accomplished. The Strategic Goals Operational Plan Monitoring Tool assists staff in tracking which strategies have been utilized, addresses initiatives and strategies yet to be implemented, as well as, the overall progress in achieving the goals.

The attached report summarizes the initiatives and strategies implemented to accomplish the six goals during the 2022-2023 program year to date.

**FUNDING:** N/A

**PERFORMANCE:** N/A

*ATTACHMENT*

**STRATEGIC GOALS OPERATIONAL PLAN MONITORING TOOL**

STRATEGIES					GOAL 1
A.	B.	C.	D.	E.	
Engage Employers and Seek Continuous Feedback	Ensure all service providers and career centers implement employers engagement in their operations	Partner with Economic Development to Assist Targeted Industries	Close the skills gap through work-based learning	Create entrepreneurship initiatives	Build a Demand-Driven System with Employer Engagement
Number of Agendas Utilizing These Strategies					
0	0	0	2	9	10

STRATEGIES					GOAL 2
A.	B.	C.	D.	E.	
Develop Integrated Business Service Teams	Maximize use of the Employ Florida Marketplace (EFM) Among Workforce System Partners	Strengthen the Partnership with WIOA Required Partners	Seek excellence in customer service	Improve the efficiency of career center operations	Strengthen the One-Stop Delivery System and Increase Integrated Service Delivery
Number of Agendas Utilizing These Strategies					
3	0	3	0	3	4

STRATEGIES			GOAL 3
A.	B.	C.	
Develop specific programs and initiatives	Improve Employment Outcomes	Ensure compliance with WIOA Section 188	Improve Services for Individuals with Barriers
Number of Agendas Utilizing These Strategies			
2	3	0	4

STRATEGIES				GOAL 4
A.	B.	C.	D.	
Expand Career Exploration and Pathways Programs	Joint Contribution for Youth Career Pathway Models	Youth Entrepreneurial Skills Training Programs	Improve Service Delivery and Outcomes	Dedicated Commitment to Youth Participation
Number of Agendas Utilizing These Strategies				
0	7	0	2	18

STRATEGIES			GOAL 5
A.	B.	C.	
Enhance CSSF Performance System	Improve Credential Outcomes for Job Seekers	Provide Technical Assistance to Service Providers	High ROI Through Continuous Improvement
Number of Agendas Utilizing These Strategies			
4	9	0	15

STRATEGIES					GOAL 6
A.	B.	C.	D.	E.	
National Leader in an ROI-Focused Enterprise	Use LMI Data for Policy Development	Maximizing Collaborative Partnerships	Strengthen Workforce System Accountability	Enhance Board Leadership	Strong Workforce System Leadership
Number of Agendas Utilizing These Strategies					
0	0	5	12	0	8

**GOAL 1 - Build A Demand Driven System with Employer Engagement**

#	BOARD MEETING DATE	AGENDA ITEM SUBJECT	AGENDA ITEM TYPE	RECOMMENDATION TYPE	STRATEGY	PERFORMANCE OUTCOMES							
						FUNDING		NUMBER OF PARTICIPANTS		PARTICIPANT DETAILS		RETURN ON INVESTMENT	
						Approved Allocation	Actual Expenditure	PROJECTED	ACTUAL	COST Per Allocation	Cost Per Actual	PROJECTED	ACTUAL
1	06/30/22	WARREN HENRY AUTOMOBILES, INC. APPRENTICESHIP PROGRAM - 6K	Approval	Programmatic	Maximizing Collaborative Partnerships	\$ 97,200.00		9		\$ 10,800.00		\$ 1.12	
2	06/30/22	EARLY LEARNING COALITION EARLY CHILDHOOD APPRENTICESHIP - 6M	Approval	Programmatic	Close the Digital Skills Gap through work-based learning	\$ 191,295.00		15		\$ 12,753.00		\$ 2.33	
3	06/30/22	2021-2022 WDA 23 DEMAND OCCUPATIONS LIST (TOL) ADDITION - 9D	Approval	Policy	Improve Credential Outcomes for Job Seekers	N/A		N/A	N/A	N/A		N/A	N/A
4	06/30/22	2021-2022 WDA 23 DEMAND OCCUPATIONS LIST (TOL) ADDITION - 9D	Approval	Policy	Improve Credential Outcomes for Job Seekers	N/A		N/A	N/A	N/A		N/A	N/A
5	08/18/22	MIAMI DADE COLLEGE HELPDESK TECHNICIAN APPRENTICESHIP PROGRAM - 5F	Approval	Programmatic	Maximizing Collaborative Partnerships	\$ 149,976.00		15		\$ 9,998.40		\$ 2.46	
6	08/18/22	BEAN AUTOMOTIVE GROUP APPRENTICESHIP PROGRAM - 7C	Approval	Programmatic	Maximizing Collaborative Partnerships	\$ 215,250.00		25		\$ 8,610.00		\$ 3.23	N/A
7	08/18/22	INCUMBENT WORKER APPRENTICESHIP TRAINING POLICY - 7F	Approval	Policy	Close the Digital Skills Gap through work-based learning	N/A			N/A	N/A		N/A	N/A
8	10/20/22	RAPID RESPONSE AND LAYOFF AVERSION UPDATE - 5B	Approval	Programmatic	Develop Integrated Business Service Teams	\$ 550,000.00		N/A	N/A	N/A		N/A	N/A
9													
10													
<b>TOTAL:</b>						<b>\$ 1,203,721.00</b>		<b>64</b>	<b>0</b>	<b>\$ 18,808.14</b>		<b>\$9.14</b>	<b>\$0.00</b>

**GOAL 2 - Strengthen the One-Stop Delivery System and Increase Integrated Service Delivery**

#	BOARD MEETING DATE	AGENDA ITEM SUBJECT	AGENDA ITEM TYPE	RECOMMENDATION TYPE	STRATEGY	PERFORMANCE OUTCOMES							
						FUNDING		NUMBER OF PARTICIPANTS		PARTICIPANT DETAILS		RETURN ON INVESTMENT	
						Approved Allocation	Actual Expenditure	PROJECTED	ACTUAL	COST Per Allocation	Cost Per Actual	PROJECTED	ACTUAL
1	06/30/22	WORKFORCE INNOVATION AND OPPORTUNITY ACT POLICIES - 7A	Approval	Policy	Develop specific programs and initiatives	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	08/18/22	RAPID RESPONSE POLICY FOR ECONOVUE PLATFORM - 7E	Approval	Policy	Strengthen Workforce System Accountability	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
3													
4													
5													
<b>Total:</b>						\$ -		0	0	\$ -		\$0.00	\$0.00

**GOAL 3 - Improve Services for Individuals with Barriers**

#	BOARD MEETING DATE	AGENDA ITEM SUBJECT	AGENDA ITEM TYPE	RECOMMENDATION TYPE	STRATEGY	PERFORMANCE OUTCOMES							
						FUNDING		NUMBER OF PARTICIPANTS		PARTICIPANT DETAILS		RETURN ON INVESTMENT	
						Approved Allocation	Actual Expenditure	PROJECTED	ACTUAL	COST Per Allocation	Cost Per Actual	PROJECTED	ACTUAL
1	08/18/22	ACCEPTANCE OF ADDITIONAL WORKFORCE SYSTEM FUNDING - 6B	Approval	Programmatic	Strengthen Workforce System Accountability	\$ 33,222.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	08/18/22	TECHHIRE CENTER FOR YOUTH AND YOUNG ADULTS - 7B	Approval	Programmatic	Develop specific programs and initiatives	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
3	10/20/22	2022-2023 WDA 23 DEMAND OCCUPATIONS LIST (TOL) ADDITION - 7G	Approval	Policy	Improve Credential Outcomes for Job Seekers	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
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15													
<b>Total:</b>						<b>\$ 33,222.00</b>		<b>0</b>	<b>0</b>	<b>\$ -</b>		<b>\$0.00</b>	<b>\$0.00</b>

**GOAL 4 - Dedicated Commitment to Youth Participation**

#	BOARD MEETING DATE	Agenda Item Subject	Agenda Item Type	RECOMMENDATION TYPE	Strategy	PERFORMANCE OUTCOMES							
						FUNDING		NUMBER OF PARTICIPANTS		PARTICIPANT DETAILS		RETURN ON INVESTMENT	
						Approved Allocation	Actual Expenditure	PROJECTED	ACTUAL	COST Per Allocation	Cost Per Actual	PROJECTED	ACTUAL
1	06/30/22	MONROE COUNTY YOUTH SERVICES CONTRACTORS - 6A	Approval	Programmatic	Improve Service Delivery and Outcomes	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	06/30/22	SUMMER YOUTH EMPLOYMENT PROGRAM FOR THE CITY OF MIAMI GARDENS - 6B	Approval	Programmatic	Close the Digital Skills Gap through work-based learning	\$ 150,000.00		112	105	\$ 1,428.57	\$ -	N/A	N/A
3	06/30/22	SUMMER YOUTH EMPLOYMENT PROGRAM FOR THE CITY OF OPA-LOCKA - 6C	Approval	Programmatic	Close the Digital Skills Gap through work-based learning	\$ 50,000.00	\$ 6,250.00	40	5	\$ 1,250.00	\$ 1,250.00	N/A	N/A
4	06/30/22	APPROVAL TO ALLOCATE FUNDS FOR THE MIAMI-DADE PRE-APPRENTICESHIP INTERNSHIP PROGRAM - 6G	Approval	Programmatic	Close the Digital Skills Gap through work-based learning	\$ 7,500.00	\$ 7,500.00	11	11	\$ 681.82	\$ 681.82	N/A	N/A
5	06/30/22	YOUTH SERVICES CONTRACTORS - 6I	Approval	Programmatic	Enhance CSSF Performance System	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
6	06/30/22	TAKE STOCK IN CHILDREN SCHOLARSHIP PROGRAM - 9F	Approval	Programmatic	Joint Contribution for Youth Career Pathways Models	\$ 250,000.00		811		N/A	N/A	N/A	N/A
7	08/18/22	AAR EAGLE SHEET METAL CAREER PATHWAY PROGRAM - 7D	Approval	Programmatic	Joint Contribution for Youth Career Pathways Models	\$ 51,600.00		5		\$ 10,320.00		\$3.82	
8	10/20/22	SOLE SOURCE REQUEST TO PROCURE YOUTH SERVICES FOR MONROE COUNTY - 5C	Approval	Programmatic	Strengthen Workforce System Accountability	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
9	10/20/22	MIAMI-DADE COUNTY PUBLIC SCHOOLS YOUTH PRE-APPRENTICESHIP CAREER AND TECHNICAL TRAINING PROGRAM - 7D	Approval	Programmatic	Joint Contribution for Youth Career Pathways Models	\$ 75,000.00		50	30	\$ 2,500.00	\$ -	N/A	N/A
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12													
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26													
27													
<b>Total:</b>						\$ 584,100.00	\$ 13,750.00	1,029	151	\$ 567.64	\$ 91.06	\$3.82	\$0.00

**GOAL 5 - High ROI Through Continuous Improvement**

#	BOARD MEETING DATE	Agenda Item Subject	Agenda Item Type	RECOMMENDATION TYPE	Strategy	PERFORMANCE OUTCOMES							
						FUNDING		NUMBER OF PARTICIPANTS		PARTICIPANT DETAILS		RETURN ON INVESTMENTS	
						Approved Allocation	Actual Expenditure	PROJECTED	ACTUAL	COST Per Allocation	Cost Per Actual	PROJECTED	ACTUAL
1	06/30/22	RELATED PARTY VENDOR AGREEMENTS - 9C	Approval	Policy	Improve Credential Outcomes for Job Seekers	N/A		N/A	N/A	N/A		N/A	N/A
2	06/30/22	EXISTING TRAINING PROVIDERS AND PROGRAMS - 9E	Approval	Policy	Improve Credential Outcomes for Job Seekers	N/A		N/A	N/A	N/A		N/A	N/A
3	06/30/22	WORKFORCE INNOVATION AND OPPORTUNITY ACT POLICY - 9G	Approval	Policy	Strengthen Workforce System Accountability	N/A		N/A	N/A	N/A		N/A	N/A
4	08/18/22	NEW TRAINING PROVIDER AND PROGRAM - 7A	Approval	Policy	Improve Credential Outcomes for Job Seekers	N/A		N/A	N/A	N/A		N/A	N/A
5	10/20/22	ACCEPTANCE OF ADDITIONAL WORKFORCE SYSTEM FUNDING - 6B	Approval	Programmatic	Strengthen Workforce System Accountability	\$ 73,471.00		N/A	N/A	N/A		N/A	N/A
6	10/20/22	2022-23 INTERNAL CONTROL QUESTIONNAIRE AND ASSESSMENT - 6C	Approval	Initiative	Strengthen Workforce System Accountability	N/A		N/A	N/A	N/A		N/A	N/A
7	10/20/22	EXISTING TRAINING PROVIDER AND PROGRAMS - 7H	Approval	Policy	Improve Credential Outcomes for Job Seekers	N/A		N/A	N/A	N/A		N/A	N/A
8	10/20/22	EQUIFAX DATA PILOT PROJECT - 8E	Approval	Programmatic	Enhance CSSF Performance System	\$ 10,000.00		N/A	N/A	N/A		N/A	N/A
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<b>Total:</b>						<b>\$ 83,471.00</b>		<b>0</b>	<b>0</b>	<b>\$ -</b>		<b>\$0.00</b>	<b>\$0.00</b>

**Goal 6 - Strong Workforce System Leadership**

#	BOARD MEETING DATE	Agenda Item Subject	Agenda Item Type	RECOMMENDATION TYPE	Strategy	PERFORMANCE OUTCOMES							
						FUNDING		NUMBER OF PARTICIPANTS		PARTICIPANT DETAILS		RETURN ON INVESTMENTS	
						Approved Allocation	Actual Expenditure	PROJECTED	ACTUAL	COST Per Allocation	Cost Per Actual	PROJECTED	ACTUAL
1	06/30/22	WORKFORCE SERVICES CONTRACTORS - 6H	Approval	Programmatic	Enhance CSSF Performance System	\$ 9,544,097.00		15,045		\$ 2,240.96		\$ 12.53	
2	06/30/22	CONTRACT RENEWAL FOR CAREER DEVELOP CENTERS - 6J	Approval	Programmatic	Maximizing Collaborative Partnerships	N/A		N/A	N/A	N/A		N/A	N/A
3	06/30/22	CAREER CENTER OPERATIONAL SCHEDULE FOR PROGRAM YEAR 2021-2022 - 7B	Approval	Programmatic	Strengthen Workforce System Accountability	N/A		N/A	N/A	N/A		N/A	N/A
4	06/30/22	PROGRAM YEAR 2022-2023 AMERICAN JOB CENTER SCHEDULE OF OPERATIONS - 10D	Approval	Programmatic	Strengthen Workforce System Accountability	N/A		N/A	N/A	N/A		N/A	N/A
5	10/20/22	RECOMMENDATION AS TO APPROVE THE AUTHORIZATION FOR SFWIB STAFF TO EXECUTE A ONE YEAR CONTRACT FOR AUDITING SERVICES	Approval	Policy	Strengthen Workforce System Accountability	N/A		N/A	N/A	N/A		N/A	N/A
6	10/20/22	2020-2024 WIOA LOCAL WORKFORCE PLAN - 7E	Approval	Policy	Strengthen Workforce System Accountability	N/A		N/A	N/A	N/A		N/A	N/A
7	10/20/22	RECOMMENDATION TO APPROVE FUNDING FOUR APPRENTICESHIP NAVIGATORS - 7F	Approval	Programmatic	Strengthen Workforce System Accountability	\$ 340,388.00		N/A	N/A	N/A		N/A	N/A
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<b>Total:</b>						<b>\$ 9,884,485.00</b>		<b>15,045</b>		<b>\$ 656.99</b>		<b>\$12.53</b>	<b>\$0.00</b>



## **SOUTH FLORIDA WORKFORCE INVESTMENT BOARD**

**DATE:** 12/15/2022

**AGENDA ITEM NUMBER:** 5B

**AGENDA ITEM SUBJECT:** THE MAYOR'S CAREER & JOB FAIRS

**AGENDA ITEM TYPE:** **INFORMATIONAL**

**RECOMMENDATION:** N/A

**STRATEGIC GOAL:** **BUILD DEMAND-DRIVEN SYSTEM W/ EMPLOYER ENGAGEMENT**

**STRATEGIC PROJECT:** **Improve employment outcomes**

### **BACKGROUND:**

Since February 2022, the Office of Mayor Daniella Levine Cava, the Miami-Dade County Human Resources Department and CareerSource South Florida (CSSF) has hosted monthly Career & Job Fairs throughout Miami-Dade County. With over 26 County Departments in attendance, the Mayor's Career & Job Fair series attracted over 3,114 job seekers who have learned about the long-term opportunities available in one of the most diverse workforce areas nationwide. The event is unique because each respective county department conducts same-day on-site interviews and background screenings of candidates, which, to date, has resulted in 547 subsequent job offers. This method of recruitment has streamlined the onboarding process and improved the overall effectiveness of recruiting talent.

In addition to the monthly Career & Job Fairs for all departments, Miami-Dade County and CSSF facilitated the Department of Corrections & Rehabilitation's exclusive recruitment in July 2022. This exclusive recruitment event took place at Miami Dade College's North Campus, where a total of 380 candidates attended and 164 received contingent job offers. CareerSource South Florida will continue to support the recruitment of candidates to carry out the mission of Miami Dade County and strengthen the local economy. The next three events will be held on November 16, 2022 at Florida Memorial University; December 1, 2022 at Miami Dade College's Homestead Campus (for Corrections & Rehabilitation); and will conclude on December 14, 2022 at the Pichol Williams Community Center.

**FUNDING:** N/A

**PERFORMANCE:** N/A

*ATTACHMENT*

Career Fair  
Contingent Job Offers

Miami-Dade County Departments	Career Fair Locations															TOTALS	
	111 Bldg. February 2022	MDC Homestead March 2022	MDC Hialeah April 2022	D.A. Dorsey May 2022	MDC Kendall June 2022	MDPL Dwt June 2022 2nd Chance	MDC North July 2022	MDC North August 2022 Corrections Only	MDC Doral August 2022	Youth Fair September 2022	Joe Celestin Center October 2022	Florida Memorial University November 2022	MDC Homestead December 2022 Corrections Only	Phichol Williams Homestead December 2022	MDC North January 2023		MDC Doral February 2022
<b>Attendance</b>		184	200	454	156	500	369	380	277	216	378						3,114
Cultural Affairs				11													11
PROS (Parks, Rec. & Open Spaces)		13	13							8							34
Solid Waste			30			13					10						53
Library			7	12		6	7		10	6	4						52
Seaport			7			12			9	8	7						43
Internal Services						4			13	8	7						32
Water & Sewer							8		1	4	10						23
Corrections & Rehabilitation				86				164									250
Transit											33						
Animal Services											10						
CAHSD										6							6
<b>Total Contingent Offers</b>		13	57	109	0	35	15	164	33	40	81	0	0	0	0	0	547
<b>Placement Percentage</b>		7.07%	28.50%	24.01%	0.00%	7.00%	4.07%	43.16%	11.91%	18.52%	21.43%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	17.57%

*Note : June 2022 is when Miami-Dade County switched to the INFORMS system and no job seekers were hired as a result of the change.*



**SOUTH FLORIDA WORKFORCE INVESTMENT BOARD**

**DATE:** 12/15/2022

**AGENDA ITEM NUMBER:** 5C

**AGENDA ITEM SUBJECT:** BEAN AUTOMOTIVE APPRENTICESHIP

**AGENDA ITEM TYPE:** **APPROVAL**

**RECOMMENDATION:** The Executive Committee recommends to the Board the approval of an additional allocation in an amount not to exceed \$28,500 in Workforce Innovation and Opportunity Act funds for On-the-Job Training reimbursement to Bean Automotive for the Automotive Technician Specialist Apprenticeship Program, as set forth below.

**STRATEGIC GOAL:** **BUILD DEMAND-DRIVEN SYSTEM W/ EMPLOYER ENGAGEMENT**

**STRATEGIC PROJECT:** **Maximizing collaborative partnerships**

**BACKGROUND:**

The Bean Automotive Group Apprenticeship Program is a collaboration between the Miami Dade College (MDC) Apprenticeship Program, Bean Automotive Group, LP, the Beacon Council's Miami Community Ventures, and the South Florida Workforce Investment Board (SFWIB). The program was designed to address the shortage of qualified automotive technicians in Miami-Dade County.

Due to the success of the first cohort, a second cohort for the Bean Automotive Technician Specialist Apprenticeship Program was approved at the August 18, 2022 Board meeting, in an amount not to exceed \$215,250 dollars. The allocated funds will provide a 30 percent reimbursement for gross wages to Bean Automotive Group, LP., which includes 2,000 hours of On-the-Job-Training (OJT) for 25 apprentices.

Recruitment for the second cohort is currently underway. In response to the success of the program, an increase in the starting wage was negotiated from \$14.00 per hour to \$16.00 per hour, with another wage increase after the first 1,000 hours to \$16.50 per hour. An additional \$28,500 in funding is being requested in order to reimburse the wage increase to the Bean Automotive Group, LP for gross wages.

Approved Request: The total cost of the Bean Apprenticeship 2<sup>nd</sup> Cohort is \$213,750 dollars.

Project Wage	OJT Hours	30 percent Wage Reimbursement	Training Cost Per Apprentice	Total Project Cost @25 Apprentice
\$14.00	1,000	\$4.20	\$4,200	\$105,000
\$14.50	1,000	\$4.35	\$4,350	\$108,750

Revised Allocation Request: The revised total cost of the Bean Apprenticeship 2<sup>nd</sup> Cohort is \$243,750 dollars.

Project Wage	OJT Hours	30 percent Wage Reimbursement	Training Cost Per Apprentice	Total Project Cost @25 Apprentice
\$16.00	1,000	\$4.80	\$4,800	\$120,000
\$16.50	1,000	\$4.95	\$4,950	\$123,750

The difference between the approved allocated award and the revised allocation request is \$28,500 dollars.

Miami Dade College will continue to serve as the Apprenticeship Sponsor, delivering the RTI and providing support for other relevant training tools and services from program participants.

**FUNDING:** Workforce Innovation and Opportunity Act

**PERFORMANCE:** N/A

*NO ATTACHMENT*



## **SOUTH FLORIDA WORKFORCE INVESTMENT BOARD**

**DATE:** 12/15/2022

**AGENDA ITEM NUMBER:** 5D

**AGENDA ITEM SUBJECT:** SOUTH FLORIDA WORKFORCE INVESTMENT BOARD MEMBERSHIP NOMINATIONS

**AGENDA ITEM TYPE:** **APPROVAL**

**RECOMMENDATION:** The Executive Committee recommends to the Board the nomination of new (replacement) members for PY2022-2024, as set forth below.

**STRATEGIC GOAL:** **STRONG WORKFORCE SYSTEM LEADERSHIP**

**STRATEGIC PROJECT:** **Strengthen workforce system accountability**

### **BACKGROUND:**

The Workforce Innovation and Opportunity Act requires each local area of the State to establish a regional workforce investment board to set policy for the local workforce investment system within said region.

When there is a vacancy on the South Florida Workforce Investment Board (SFWIB), Board members will review and approve candidates to recommend to Mayor Daniella Levin-Cava for appointment. The listed board candidates' fulfill the required membership categories:

- Education
- Labor
- Community Base Organization
- One-Stop Partner Agency

Several SFWIB members have retired from their respective organization thereby resigning from the Board. The board candidates are listed below:

<b>Membership Category</b>	<b>SFWIB Member (Resigned)</b>	<b>Organization</b>	<b>Nominated Member</b>	<b>Organization</b>
Education	Mr. Carlos Manrique	Miami-Dade County Public Schools (MDCPS)	Mr. Rene' Mantilla, Assistant Superintendent, Post-Secondary, Career and Technical	Miami-Dade County Public Schools (MDCPS)
Economic & Community Development	Ms. Lucia Davis-Raiford - Executive Director	Miami-Dade County Community Action and Human Services Department	Ms. Sonia Grice - Executive Director	Miami-Dade County Community Action and Human Services Department
Labor & Apprenticeship	Ms. Maria Garza - President & CEO	Mexican-American Council	Mr. Eddie Garza - President & CEO	Mexican-American Council
Labor & Apprenticeship	Mr. Al Houston	Construction and Craftworker's Local Union No. 1652 (LIUNA)	Mr. Andrei Rolle - Secretary/Treasurer	Construction and Craftworker's Local Union No. 1652 (LIUNA)

**FUNDING:** N/A

**PERFORMANCE:** N/A

*NO ATTACHMENT*



## **SOUTH FLORIDA WORKFORCE INVESTMENT BOARD**

**DATE:** 12/15/2022

**AGENDA ITEM NUMBER:** 5E

**AGENDA ITEM SUBJECT:** ECONOVUE DATA PLATFORM LICENSE PURCHASE

**AGENDA ITEM TYPE:** **APPROVAL**

**RECOMMENDATION:** The Executive Committee recommends to the Board the approval to allocate an amount not to exceed \$143,009.35 in Workforce Innovation and Opportunity Act (WIOA) funds for a one-year, eighteen (18) user contract with Dun & Bradstreet® for the EconoVue™ platform, as set forth below.

**STRATEGIC GOAL:** **BUILD DEMAND-DRIVEN SYSTEM W/ EMPLOYER ENGAGEMENT**

**STRATEGIC PROJECT:** **Develop integrated Business Service teams**

### **BACKGROUND:**

EconoVue™ is a licensed data visualization and business outreach platform using Bureau of Labor Statistics and Dun & Bradstreet® (D&B) data that provides information on business locations, including standard identity and demographic information around size, location and operations, business health and change dynamics, enabling data-driven outreach and engagement for better program success.

The EconoVue™ Data platform license has been an invaluable tool for the South Florida Workforce Investment Board (SFWIB). The data analytics can be used for targeted Business Development and Industry Sector analysis. By using EconoVue™ to identify businesses that are “at-risk” of failure, a pro-active approach can be taken to lay-off aversion. Appreciating the usefulness of the data platform, the SFWIB has developed policy and procedures for the use of EconoVue™ by SFWIB contracted business entities for the purposes of business outreach and lay-off aversion.

The State of Florida purchased the Econo Vue™ platform with access for 82 users and awarded them to select local workforce development boards. The State of Florida allowed the contract with EconoVue™ to lapse, which caused the SFWIB’s access to be severed due to the lapse. Recognizing the value of the EconoVue™ platform, SFWIB staff recommends that the SFWIB purchase direct access to the platform for 18 users. Access to the platform will be utilized by SFWIB contracted business entities, American Job Centers, and the SFWIB’s internal Business Services Unit.

Contract Year	DEO Contract Specifications			CSSF Contract Specifications		
	Amount	Business Records	Cost Per Record	Amount	Business Records	Cost Per Record
FY2021-22	\$ 518,201.00	1,600,000	\$ 0.32			
FY2022-23	\$ 531,227.00	1,600,000	\$ 0.33	\$ 143,009.35	262,000	\$ 0.54
FY2023-24	\$ 544,253.00	1,600,000	\$ 0.34	\$		\$
	<b>\$1,517,681.00</b>		<b>\$ 0.33</b>	<b>\$ 143,009.35</b>		<b>\$ 0.54</b>

The EconoVue™ workforce development and business engagement solution encompasses several data features that are proprietary and only available from EconoVue™, D&B, and the D&B Data Cloud. The patented EconoVue™ user interface with the D&B Data Cloud, which provides real-time insights and intelligence, makes EconoVue™ a sole source provider. As such, the SFWIB will conduct a sole source procurement to purchase the EconoVue™ platform.

The utilization of EconoVue™ by our Outreach Team will justifiably increase our market share and REACH and Department of Labor performance metrics. Using EconoVue™, the REACH performance metrics for fiscal year 2022-2023 of Year-over-Year Business Penetration will increase from 12,000 to 20,000 businesses served or 25% of the businesses served in the state of Florida. This also represents 8% of the businesses identified in EconoVue™ for LWDA 23. Additionally, the metrics for Continued Repeat Business will increase to 13,000 repeat businesses served, achieving the REACH goal of 35%.

The chart below outlines prior year and projected performance metrics:

LWDB 23 Projected REACH ACT Performance			
Business Penetration Rate	Numerator	Denominator	Rate (%)
PY 2020-2021 Actual Performance	10,479	75,381	13.90%
PY 2021-2022 Actual Performance	12,881	72,872	17.68%
PY 2022-2023 Projected Performance	20,000	79,991	25.00%
Continued Repeat Business-Level 1 Services			
Continued Repeat Business-Level 1 Services	Numerator	Denominator	Rate (%)
PY 2021-2022 Actual Performance	8,258	36,493	23%
PY 2022-2023 Projected Performance	13,000	30,202	43%
EconoVue Local Market Penetration Rate Performance			
LWDA 23 Market Share	Numerator	Denominator	Rate (%)
PY 2021-2022 Actual Performance	12,881	250,000	5.15%
PY 2022-2023 Projected Performance	20,000	250,000	8.00%

In following the procurement process of Miami-Dade County, Administrative Order No. 3-38, it is recommended that SFWIB waive the competitive procurement as it is recommended by the Executive Director that this is in the best interest of SFWIB. A two-thirds (2/3) vote of the quorum present is required to waive the competitive procurement process and award an allocation not to exceed \$143,009.50 in Workforce Innovation and Opportunity Act funds to Dun & Bradstreet® for the purchase of the EconoVue™ Data platform.

**FUNDING:** Workforce Innovation & Opportunity Act

**PERFORMANCE:** N/A

*NO ATTACHMENT*



## SOLE SOURCE JUSTIFICATION

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October 28, 2022

Rick Beasley  
CareerSource South Florida  
7300 Corporate Center Drive, Suite 500  
Miami, Florida 33126

### **RE: Sole Source Justification for EconoVue™ and Dun & Bradstreet Data**

Dear Rick,

On behalf of The Urban Explorer, and our data partner, Dun & Bradstreet, we appreciate the opportunity to work with CareerSource South Florida to provide D&B's world-class business information and insights through EconoVue's proprietary, GIS-based platform that accelerates business engagement and supports the workforce development workflow.

Our solution, anchored by the proprietary Dun & Bradstreet Data Cloud, is a unique service offering only available from The Urban Explorer through our EconoVue™ platform. To follow, we have outlined how our solution connects with WIOA and workforce development using methodologies, data, and software that is not available through other parties.

### **Executive Summary**

On July 22, 2014, President Barack Obama signed the Workforce Innovation and Opportunity Act (WIOA) into law. WIOA is designed to help job seekers access employment, education, training, and support services to succeed in the labor market and to match employers with the skilled workers they need to compete in the global economy. On June 30, 2016, the final rules and regulations for modernizing the U.S. workforce system were announced.

Among these rules, CareerSource South Florida and all local workforce boards have requirements to be data-driven in their strategy and planning exercises, specifically for the following tasks:

1. Economic and Industry Analysis from a state and local perspective
2. Proactive engagement and outreach with employers to understand their needs and determine programs that may assist in their workforce development
3. Proactive layoff aversion activities

## SOLE SOURCE JUSTIFICATION

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From a data perspective on businesses, Dun & Bradstreet provides the most reliable and unique representation of the business landscape in Miami-Dade and Monroe Counties.

The world's leading provider of business information and related services, Dun & Bradstreet (D&B) has nearly 180 years of experience in transforming disparate sources of company data into the actionable intelligence needed to make confident business decisions. It is this ability to turn an enormous stream of raw data into high-quality business information that differentiates us from other databases that do not provide robust and performance-based information at a business site level.

The proposed solution consists of two primary proprietary components:

1. Proprietary processes and business data outcomes
2. Proprietary delivery mechanisms for these data outcomes

The combination of the proprietary data and visualization tools used to access the information confirms that there is no other available solution in the marketplace.

Dun & Bradstreet company data provides an unrivaled perspective on over 260,092 Miami-Dade and Monroe County employer locations from basic demographic information to D&B proprietary business signal information developed with their patented data collection and representation process called DUNSRight™, patent # US78227571. DUNSRight™ includes the unique D&B employer identification, the D-U-N-S® Number and activates the world's largest corporate linkage system on over 18 million business location across the globe.

DUNSRight™ also enables a stable of proprietary predictive indicators that will provide CareerSource South Florida with insights on the health and stability of businesses in the County, the D&B Financial Stress Score™, and Material Change™.

### **Financial Stress Score™**

D&B is the sole provider of the Financial Stress Score™. The D&B Financial Stress Score™ is a suite of scorecards – a modeling system – that is highly effective in helping to predict the potential insolvency of a business entity. The Financial Stress Scoring System uses statistical probabilities to classify public and private companies into three risk classifications of Financial Stress: a 1,001-1,875 Score; a 1-100 Percentile Ranking, and a 1-5 Risk Class segmentation. These classifications are based on the chance of a business experiencing the above definition of “bad” performance over the next 12-month period. The Financial Stress Scoring models utilize the combined power of D&B's vast information database of approximately 25 million active U.S. businesses including payment, public filing, demographic, and financial information when available collected through the DUNSRight™ process.

## SOLE SOURCE JUSTIFICATION

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With the Financial Stress Score™, CareerSource South Florida will have access to a proprietary scoring system that will enable alert-based monitoring of all businesses in the state that are experiencing distress and could benefit from workforce programs to retain and grow jobs. It should be noted that the converse is also true: Businesses that are improving their financial standing will also be noted with the Financial Stress Score, allowing CareerSource South Florida to find businesses with a healthy outlook. The Financial Stress Score will provide a means for proactive employer engagement activity to avoid job loss and company closures.

### **Material Change™**

Dun & Bradstreet is also the sole provider of the anticipatory analytic system called Material Change™ (WO2015012965). An international patent filed October 6, 2014, Material Change™ is a system and method for deriving material change attributes from curated and analyzed data signals over time to predict future changes in conventional predictors.

Material Change™ provides anticipatory predictions of a business's growth trajectory based on D&B's DUNSRight™ process that collects and reports on over 1.5 million business changes a day. Material Change™ specifically looks for predictors that show increases, or decreases, of business activity that may indicate a business' growth, contraction or if the business remains in a steady position.

There is no other anticipatory analytic in the marketplace and in combination with the Financial Stress Score, Material Change will provide the CareerSource South Florida workforce system with a reliable business indicator to effectively and efficiently target businesses for the state's workforce programs.

In addition to having the ability to predict a business' financial conditions, there is also a need to provide insights that anticipate traditional predictors and their changes. In many situations, a change in a predictor may only manifest after a material change for a commercial entity has occurred. Successful (profitable) engagement with commercial entities often requires that action be taken ahead of changes in those predictors, which is why Material Change is so important.

By using Dun & Bradstreet data and analytics, CareerSource South Florida can establish meaningful relationships between government and business by enabling (but not limited to):

- a. Evidence-based and data-driven programs and initiatives
- b. Strategic and consistent engagements across all units within CareerSource South Florida
- c. On-demand sector and industry analysis in an ever-changing economy
- d. Access to employer-level demographic data and predictive insights on their financial conditions and immediate growth trajectory

## SOLE SOURCE JUSTIFICATION

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- e. Strategic business engagement for layoff aversion and business assistance
- f. Streamlined reporting on activities at the local level
- g. Real-time business and economic data to assist the state in measuring and reporting success of all implemented programs
- h. Using data to set program funding based on potential versus historical job loss at local levels

In summary, as compared to other Labor Market tools that rely specifically on U.S. Census, Bureau of Labor Statistics (BLS), or other surveyed business data, Dun & Bradstreet data will provide industry and business overview snapshots, but most importantly the employer-specific information that is collected, audited, and verified on a daily basis is something that simply is not available by using traditional LMI tools or are deemed confidential and unavailable to use for the listed requirements of WIOA.

In addition to the proprietary data aspects of the Dun & Bradstreet solution, the data is provided leveraging a proprietary online data subscription system called EconoVue™.

### **EconoVue™**

The EconoVue™ platform is a subscription-based Software-as-a-Service (SaaS) regional economic analytics and employer outreach system accessed via any web browser. Designed to assist in the workflow associated with regional planning, layoff aversion & business assistance, and economic development.

The five issued patents are for the following processes:

1. Web-Based Dashboard System for Multi-Scale, Multi-Regional Visual and Spatial Economic Analysis with Integrated Business Outreach (patent # US11132743)
2. System and Method for Economic Analytics and Business Outreach, Including Layoff Aversion (patent # US10380616)
3. System and Method for Geographic Based Data Visualization and Extraction (patent # US8799812)
4. System and Method for Web-Based Mapping On Touch-Screen Computing Device (patent # US8793610)
5. System and Method of Overlaying and Integrating Data with Geographic Mapping Applications (patent # US7925982)

## SOLE SOURCE JUSTIFICATION

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EconoVue™ is comprised of 4 proprietary modules.

- I. **RegionVue™** offers a data visualization dashboard that overlays a current and historical business GIS database of the workforce region and regional economy, integrating a visual analytics GUI to produce dynamic, multi-dimensional views and reports:
  - One-button time series reports across industry sectors (2 – 6 digit NAICS)
  - Visualization and analysis by Workforce Investment Area or County
  - Priority Sector Analysis by number of companies, jobs, and wages
  - Time-series based “Location Quotient” data comparing sectors in relation to the rest of the State (Maryland)
  - Visual inputs including column and bubble charts, and employment loss/gain graphs
- II. **LocalVue™** is a visual business mapping analytics tool that spatially displays multi-dimensional views of business and economic trends and reports in a more precisely focused economic geography – all on a single data visualization platform:
  - Industry sector and geography (zip code, city, county, MPO, and census tract)
  - Dynamically generates reports for any selected region or radius around a point
  - Time-series sector trends, business lists, and live Indeed.com job listings
  - Reports and maps available and easily exported as Excel files or PDFs
- III. **ProspectVue™** is a map-based employer outreach tool that combines a robust search interface with a lightweight Customer Relationship Management (CRM). The search interface allows users to interact with the underlining database (GIS and D&B) to retrieve the business data while making selections on businesses using the Financial Stress Score and Material Change indicator. ProspectVue™ also will interface with the live D&B database.

The EconoVue Business Disruption Search uses D&B predictive data and COVID-19 industry classifications to identify multi-dimensional views, such as:

- Changes in businesses or business health (per city, county, or region)
- SBA PPP Loan recipients
- Active Disaster Zones, including businesses and predictive elements to identify and gauge business health or resilience.
- WARN Notice Search – identifying prior and current WARN notices to strengthen Layoff Aversion strategies.

## SOLE SOURCE JUSTIFICATION

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- IV. **OverVue™** provides multi-dimensional data views of a State and/or region's business and workforce picture in a single dashboard. The data visualization platform offers multiple interactive panes showing geography, industry, business health, risk, growth, and contraction. OverVue's data windows are dynamically linked, presenting changing and updated analysis as users select data points to identify current and trending insights on:
- Comparative employer and workforce location distribution across multiple regions and subregions
  - Employment segmentation and concentration by industry
  - Rising and falling industry segments for employment across time
  - High-risk industries and businesses for intervention strategy
  - Growth industries for engagement and collaboration opportunities

### **Workforce Board Geo-Boundaries**

Offering multiple geo layers (including state, county, city, zip code, and census tract levels) for research and analysis, EconoVue™ is built on the geographic boundaries of Workforce Development Boards, mapping and providing business and jobs data from a geography view foundation at the LWIA level, visualizing and providing data within every LWIA in the U.S., and integrating all additional data into that geo-based view, including business health & risk data, wage data, and live job posting details at a company level.

### **Multi-source and Consolidated Data**

EconoVue™ collects, curates, and synthesizes disparate essential datasets from multiple sources, and delivers them in a web-hosted, dashboard-driven portal, blending D&B business data, QCEW wage data, live job posting data, job training information, specialty data including PPP Loan data, DOL Apprenticeship data on employers, and COVID-related impact data. EconoVue™ also enables users to “live link” directly into the D&B database for access to real-time business information on specific companies.

### **Data Currency**

External datasets, particularly those sources from other government agencies, have limitations on use and value for the workforce development board: data is often 6 – 12 months old, incomplete, only delivered in aggregated form, and unable to be harmonized with other datasets for a bigger picture. EconoVue™ ingests, curates and integrates data from sources with update cycles ranging from quarterly to monthly to weekly to daily. Our data management process delivers data to EconoVue™ users in real time, as soon as it passes our review and integration process.

## SOLE SOURCE JUSTIFICATION

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In summary, the EconoVue™ workforce development and business engagement solution encompasses several data features on businesses that are proprietary and only available from EconoVue™, D&B, and the D&B Data Cloud. To deliver the data to CareerSource South Florida, our EconoVue™ user interface is proprietary with native connectivity to the D&B Data Cloud for real-time insights and intelligence.

Sincerely,

*Ulisse A. Gallo*

Ulisse Gallo  
Account Executive, EconoVue™

# Dun & Bradstreet Business Data Intelligence Driven Workforce Solutions



Dun & Bradstreet  
in Partnership with Urban Explorer, Inc

dun & bradstreet

# Proposal Sections

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# Confirming Key Aspects of WIOA

# The Workforce Innovation & Opportunity Act (WIOA)

On July 22, 2014, President Barack Obama signed the Workforce Innovation and Opportunity Act (WIOA) into law. WIOA is designed to help job seekers access employment, education, training, and support services to succeed in the labor market and to match employers with the skilled workers they need to compete in the global economy.

WIOA supersedes the Workforce Investment Act of 1998 and amends the Adult Education and Family Literacy Act, the Wagner-Peyser Act, and the Rehabilitation Act of 1973. The Act took effect on July 1, 2015. The WIOA state unified and local plans and the WIOA performance accountability provisions will take effect on July 1, 2016.

# Key Highlights of WIOA – The Worker & Employer

## A few of the key highlights of WIOA, include:

1. Requires States to Strategically Align Workforce Development Programs
2. Promotes Accountability and Transparency: WIOA ensures that Federal investments in employment and training programs are evidence-based and data-driven, and accountable to participants and taxpayers.
3. Fosters Regional Collaboration: WIOA promotes alignment of workforce development programs with regional economic development strategies to meet the needs of local and regional employers.
4. Improves Services to Employers and Promotes Work-Based Training: WIOA contributes to economic growth and business expansion by ensuring the workforce system is job-driven matching employers with skilled individuals.
5. Streamlines and Strengthens the Strategic Roles of Workforce Development
6. Boards: WIOA makes state and local boards more agile and well-positioned to meet local and regional employers' workforce needs.

# Linking D&B to Key WIOA Activities

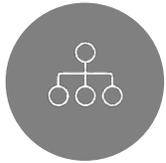
# D&B is the world leader of providing employer-based content for establishing meaningful relationships

Dun & Bradstreet is uniquely positioned to provide the CareerSource South Florida and all local/regional partners with reliable and actionable data to confidently interact with over **256,502 employer locations** throughout the Region.



## FOUNDATIONAL INFORMATION ON A BUSINESS

- Location & Phone
- Size (Emp & Sales)
- Legal Status
- Industry (NAICS & SIC)
- GEO (Lat & Long)
- Contacts



## CORPORATE LINKAGE & PEOPLE CONNECTIONS

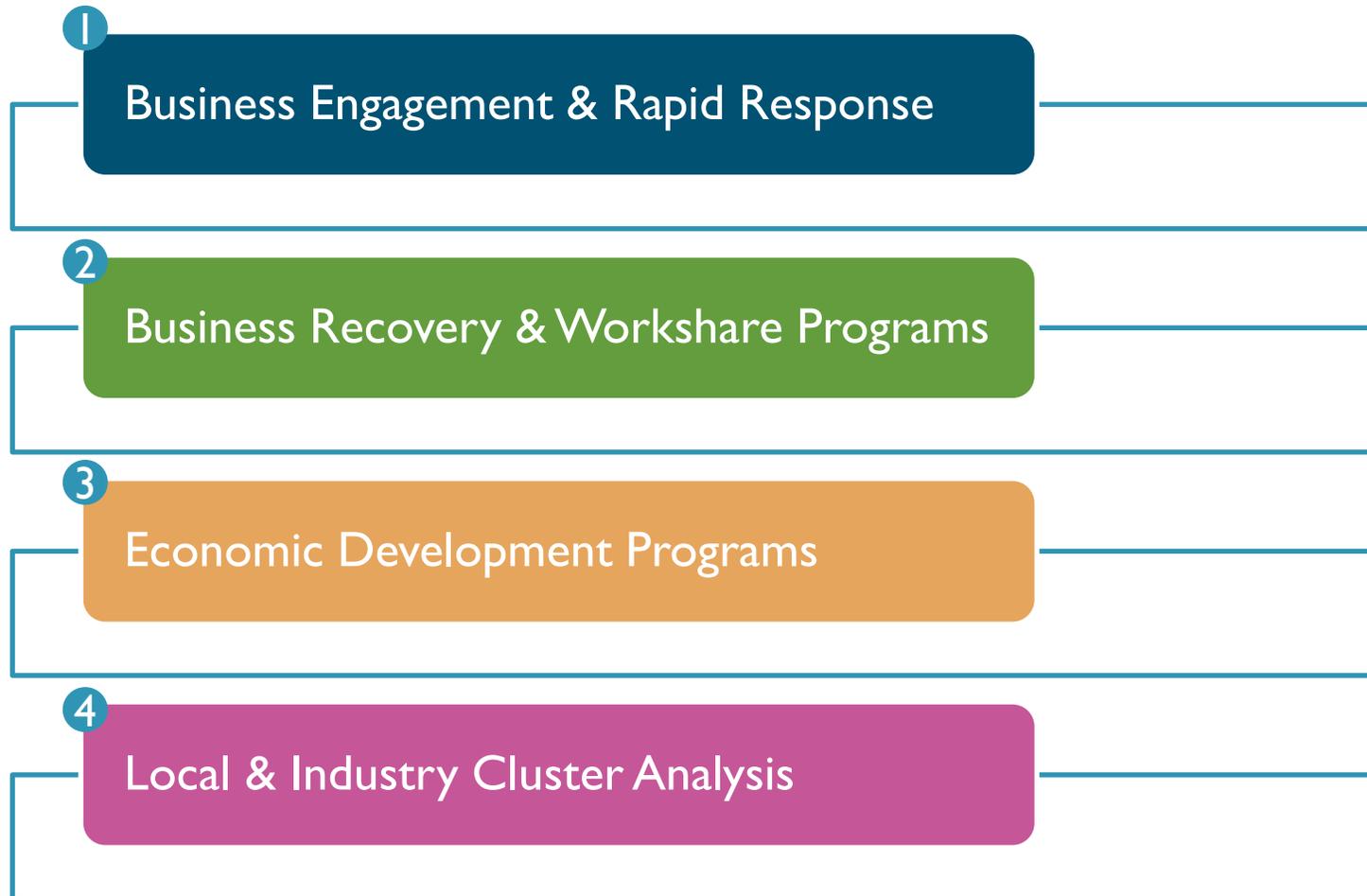
- Hierarchy & Global Ultimate DUNS
- Linking People to Businesses
- Linking branch locations to HQ



## PREDICTIVE DATA & INSIGHTS

- Financial Information
- Trade Activity (HCs & TPs)
- Financial Stress™
- Material Change™

# Specifically, D&B and Urban Explorer will provide effective solutions for several South Florida initiatives



# 1 Business Engagement and Rapid Response

The purpose of Business Engagement and Rapid Response is to promote economic recovery and vitality by developing an ongoing, comprehensive approach to identifying, planning for, or responding to layoffs and dislocations, and preventing or minimizing their impacts on workers, businesses, and communities.

## **Our Solution Will:**

- ✓ Provide actionable intelligence to determine the employers that are in transition (expansion & contraction).
- ✓ Enable anticipatory analytics to design programs and real-time intervention strategies to prevent or minimize layoffs and unemployment events.
- ✓ Increase efficiency of outreaching & brokering relationships with employers for consultative engagement on different aversion & training opportunities.
- ✓ Increase of effectiveness of planning and analysis of the South Florida business landscape with real-time, predictive and anticipatory economic data.

## 2 Business Recovery & Workshare Programs

Business Recovery includes the strategies and activities that are designed to prevent, or minimize the duration of, unemployment, including “workshare” or “shared work”. ETA encourages state and local business services and rapid response operators to design innovative solutions, including those described below, for both businesses and workers potentially in transition.

### **Our Solution Will:**

- ✓ Provide proactive measures to identify communities, industries and employers most likely to be in economic transition (contraction) based on actual business performance.
- ✓ Predict & Identify companies that may benefit from state’s short time compensation or other programs designed to prevent or minimize layoffs or to quickly re-employ dislocated workers (rapid reemployment) before contraction may occur.
- ✓ Provide employer data required for effective engagement, partnership and relationship building with businesses in the community – effective outreach.
- ✓ Increase knowledge of employers and their risks and vulnerabilities including background of their potential supply chains.

### 3 Economic Development Programs

Economic Development has many meanings, but in general can be defined as efforts that seek to improve the economic well-being and quality of life for a community by creating and retaining jobs and supporting and growing incomes and the tax base of the community. Activities include helping local businesses grow; retaining them; and attracting new businesses.

#### **Our Solution Will:**

- ✓ Provide data and tools for analysis of local community's business strengths and opportunities from an industry and regional perspective (macro), but also at the employer location level (micro).
- ✓ Enable historical business trends, while also providing current business landscape (updated monthly) at the employer level.
- ✓ Predictive, Anticipatory & Geographical (GIS) representations of a business intended to measure their capability for growth and expansion, or likelihood of financial stress or contraction.
- ✓ Increase the effectiveness of local boards – in tandem with their local partners - in providing the right solutions for employers.

## 4 Local and Industry Cluster Analysis

Under WIOA, states are expected to perform industry cluster analysis to determine industries that are growing or contracting; and measuring regions by their industry strengths and weaknesses.

### **Our Solution Will:**

- ✓ Provide data and tools for analysis of local community's business strengths and opportunities from an industry and regional perspective (macro), but also at the employer location level (micro).
- ✓ Enable historical business trends, while also providing current business landscape (updated monthly) at the employer level.
- ✓ Predictive, Anticipatory & Geographical (GIS) representations of a business intended to measure their capability for growth and expansion, or likelihood of financial stress or contraction.
- ✓ Data for continued interactions with sector partners, while uncovering new employers to participate in industry conversations.

# Workforce Program Use Cases

- **Layoff Aversion / Early Intervention** – Identifying employers with elevated risk of closure or failure before a WARN notice is filed, allowing proactive engagement and employer support.
- **Worker Based Training Programs** – Manage business engagement activity by finding companies that are in need of better skilled workers yet unable to make robust investments for training.
- **Who is Hiring?** – Identify healthy and growing employers that can be flagged for engagement to explore hiring opportunities.
- **Grant and Loan Programs** – Identify qualified or eligible employers for program engagement.
- **Rapid Response / Re-employment** – For dislocated workers, finding other businesses that are financially sound and demonstrating growth behaviors, and are more likely to need additional workforce.
- **WorkShare** – For layoff aversion activity, using predictive risk indicators to locate businesses with a higher potential for layoffs, to educate them on WorkShare program opportunities.
- **Apprenticeship** – Utilize D&B Linkage™ to identify businesses that are related to active and prior apprenticeship programs (Nationwide) and introduce the apprenticeship program to increase workforce. Additionally, combine with predictive analytics to find healthy businesses in growth mode.

# Data and Content

# Consistent & actionable business information, to increase effectiveness of South Florida' WIOA initiatives

## Unique Dun & Bradstreet Content

Updated quarterly, the local workforce development area will have access to the most current D&B representation of the South Florida employer market

- **D-U-N-S® Number** – D&B's proprietary 9-digit unique identifier for a business, that is site specific and remains with a business from its creation to its closing. Never to be used by another entity.
- **Comprehensive Business Profile (Appendix A)** – D&B's most robust data layout providing complete details on a business, at a site level.
- **Financial Stress Score™ (FSS)**
  - FSS is an indicator of financial stability of a business measuring the likelihood of a business to experience financial distress in the next 12 to 18 months.
- **Opportunity Final Segment / Material Change™ (MC)**
  - Material Change™ leverages D&B's vast array of business performance and data signals to anticipate a business' change in condition (likelihood to grow, maintain or contract)
- **Corporate Linkage®**
  - Capability to understand the position an employer location fits within the confines of a corporate family, whether HQ is in the U.S. or International

# Consistent & actionable business information, to increase effectiveness of South Florida' WIOA initiatives

## EconoVue™ Platform

EconoVue’s core business database is provided through partnership with Dun & Bradstreet. As the world’s premier provider of business information, Dun & Bradstreet’s business data gives EconoVue™ users a breadth, depth, completeness, accuracy and currency of information available nowhere else.

### Dun & Bradstreet data content included:

Comprehensive current address level D&B listings for the region | Historical sector trend data | Financial Stress Scores | Material Change | Live on-demand email contacts | Live on-demand company reports.

SITE LEVEL DATA	BUSINESS DATA	SPECIALTY DATA
Business Name	NAICS & SIC Codes	Owns / Rents indicator
Tradestyle / DBA	Industry Category	Minority-owned indicator
Address	Company Size	Women-owned indicator
Telephone Number	Employees Here	Business Failure Risk score
Executive Contact Details	Sales Volume	Business Growth / Contraction data
Lat / Long	Year Started	Manufacturing Indicator
Additional Locations	Parent / Headquarters Detail	Location Type Detail

# Consistent & actionable business information, to increase effectiveness of South Florida' WIOA initiatives

## Urban Explorer's EconoVue™ Platform: Data Content & Sources

Along with the Dun & Bradstreet data, the EconoVue platform provides additional EconoVue-specific content on each business.

ECONOVUE SPECIALTY DATA		
LWIA designation	QCEW Wage Data	Wage-Based Research
Financial Stress History	Location Quotient	COVID-Related Data
PPP Loan Data	Time-Series Analysis	Corporate Family Tree Map
WARN Notice Data	CareerOneStop Connection	Disaster-Zone Designations
Essential Business Classification	Indeed.com Job Listings	Apprenticeship Data*

### **CareerOneStop Web-Services**

Real-time calls to CareerOneStop ([www.careeronestop.org](http://www.careeronestop.org)) to retrieve information about occupations, salaries and college training programs, based upon NAICs codes and region.

### **Indeed.com job listings**

EconoVue™ dynamically retrieves job listings for any selected business or region via on-demand calls to Indeed.com. Indeed.com aggregates job listings from thousands of websites, including job boards, newspapers, associations, and company career pages.

# Workforce Solution Deliverables

# DIRECT ACCESS TO D&B BUSINESS DATA

Unlike many data companies who aggregate and publish data “as is,” D&B directly collects, curates, synthesizes, and verifies data globally from sources developed by our professional staff and trusted partners in a multilingual, multicultural context. Equally important, we are committed to collecting and providing data within the guidelines of an increasingly complicated global data privacy and regulatory landscape.

## **D&B Live Data Cloud**

- 30K Global Sources
- 420+ Million Business Sites / 115 Million Globally Linked
  - 20 Million U.S.
  - 252K in the South Florida workforce development area

## **The Data**

- Proprietary Business Demographics (Location, Industry, Size, Corporate Family, Diversity, e.g.)
- Financial Condition (Financial Stress Score™ & Opportunity Segment / Material Change™)
- Updated Monthly (Changes, New to the World, Closures)

# D&B COMPREHENSIVE REPORTS

Live feeds provide current and historical context on operations

## UBER TECHNOLOGIES, INC.

Tradestyle(s): UBER

**ACTIVE** **HEADQUARTERS**

D-U-N-S Number: 01-389-5459

Company: UBER TECHNOLOGIES, INC.

### Legal Events

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Bankruptcies	Judgements	Liens	Suits	UCCs
No	4 Latest Filing: 11/06/2018	26 Latest Filing: 05/04/2020	451 Latest Filing: 09/28/2020	48 Latest Filing: 08/15/2020

### UCC Filing - Original

Filing Date	05/26/2020
Filing Number	207781358425
Received Date	06/09/2020
Collateral	All Negotiable Instruments including proceeds and products - All Inventory including proceeds and products - All Account(s) including proceeds and products - All General Intangibles(s) including proceeds and products - and OTHERS
Secured Party	U.S. SMALL BUSINESS ADMINISTRATION, EL PASO, TX
Debtors	UBER
Filing Office	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

## TRADE LINES

Select Date Range

### Example of D&B Trade Data

Date of Experience	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)
10/20	Pays Prompt to Slow 60+	-	25,000	20,000	15,000
09/20	Pays Promptly	-	0	100,000	0
09/20	Pays Promptly	-	0	5,000	0
09/20	Pays Promptly	-	0	90,000	0
09/20	Pays Promptly	-	0	1,000	0
09/20	Pays Promptly	-	2,000,000	800,000	0
09/20	Pays Promptly	N30	700,000	0	0
09/20	Pays Promptly	-	500,000	0	0
09/20	Pays Promptly	-	300,000	15,000	5,000
09/20	Pays Promptly	-	300,000	100,000	0
09/20	Pays Promptly	-	300,000	200,000	0
09/20	Pays Promptly	-	200,000	200,000	0
09/20	Pays Promptly	N60	95,000	75,000	0

# EconoVue™ Platform

## Economic Analytics & Employer Outreach

The EconoVue™ platform is a subscription-based Software-as-a-Service (SaaS) regional economic analytics and employer outreach system that can be accessed via any web browser.

It has been designed to assist in the workflow associated with economic development, planning and layoff aversion (WIOA Priorities) by providing tools to Workforce Boards to:

1. Quickly determine the “priority sectors” within a region
2. Understand historical and current business trends using GIS techniques
3. Find the employers within these sectors exhibiting financial stress / or determine employers that are exhibiting strong financial characteristics
4. Outreach to these employers and document the effort via CRM tools
5. Assist displaced workers in finding employment in similar companies within the region
6. Research markets for economic development

The EconoVue™ platform is a modular SaaS solution split into four main modules.

**OverVue™ | ProspectVue™ | RegionVue™ | LocalVue™**

# EconoVue™ Platform

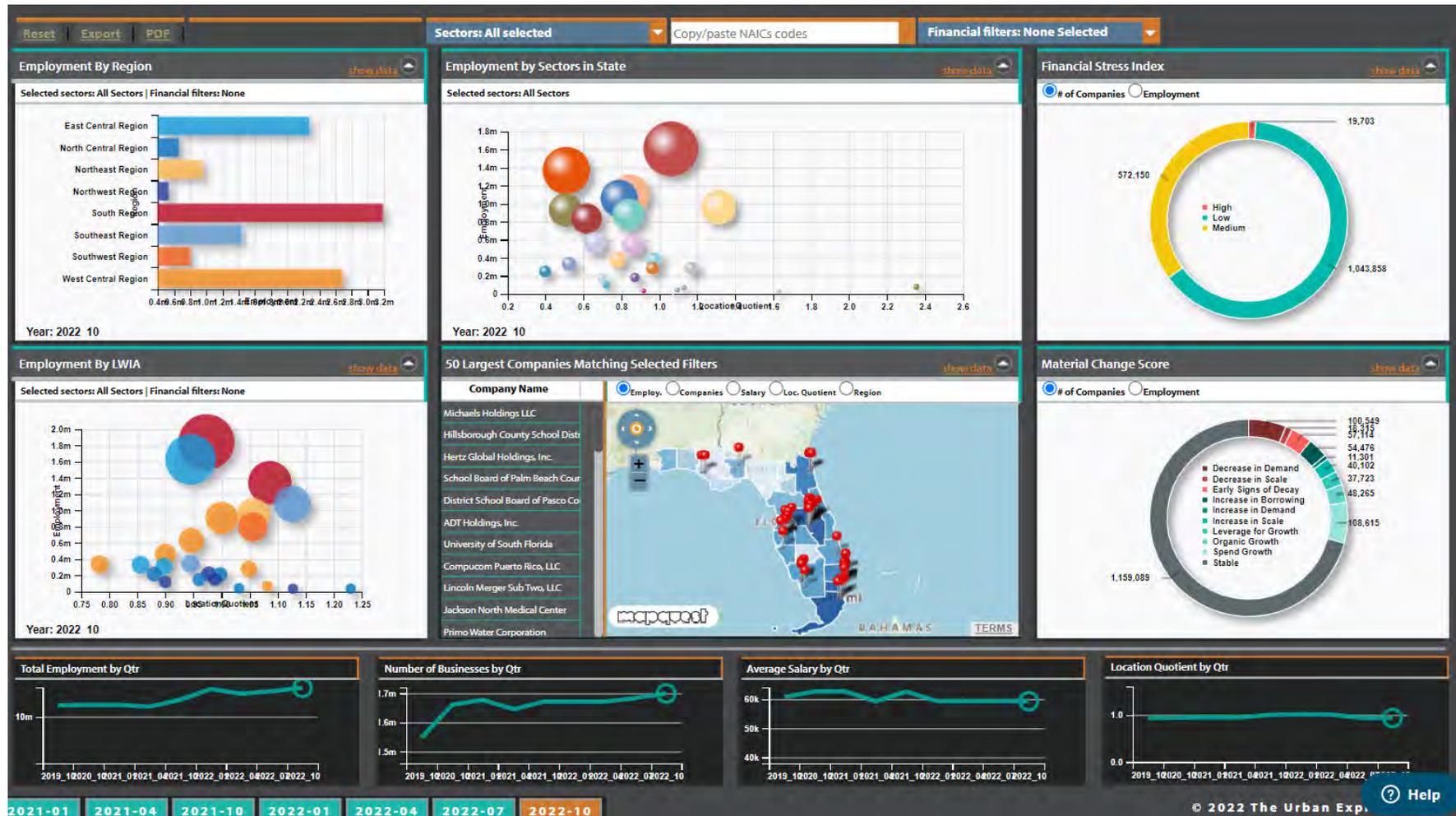
## Economic Analytics & Employer Outreach

### OverVue™

OverVue, provides multi-dimensional data views of the business and workforce picture in a single dashboard. Visualized in multiple panes showing geography, industry, business health, risk, growth and contraction, OverVue's data windows are dynamically linked, presenting changing and updated analysis as users select data points to identify current and trending insights on:

- Employer and workforce location distribution
- Employment segmentation and concentration by industry
- Rising and falling industry segments for employment
- High-risk industries and businesses for intervention strategy
- Growth industries for engagement and collaboration opportunities

# OverVue™ Uncover wide Industry Trends



Wide lens view of the South Florida market with drill-downs into more specific categories of research

OverVue, offers users an intuitive dashboard interface, focused on the most used dimensions of research: Geography | Industry Segment | Employment Segmentation | Employer Risk | Business Growth | Largest Employers | Local Employment analysis | Time Series data trends

# EconoVue™ Platform

## Economic Analytics & Employer Outreach

### ProspectVue™

ProspectVue is a map-based employer outreach tool that combines a search interface with a lightweight Customer Relationship Management (CRM).

- The search interface allows user to interact with the underlining database (GIS and D&B) to retrieve business data. Such as, company search or grouping of businesses by multi-variate selections, including at-risk firms using Financial Stress Score and Material Change for layoff aversion & economic development activities.
- The Business Disruption Search utilizes D&B predictive data and COVID-19 industry classification to identify:
  - Changes in businesses (per city, county, region, or state)
  - SBA PPP Loan recipients
  - Active Disaster Zones, including businesses and predictive elements to identify business health
  - WARN Notice Search – Identifying prior and current WARN notices and using Corporate Linkage™ to strengthen Layoff Aversion strategies.

# ProspectVue™ Empower Local Employer Outreach

Filtered, multi criteria map-based search for companies

The screenshot displays the ProspectVue web application interface. At the top, there are navigation tabs for 'Intro', 'regionvue', 'localvue', 'prospectvue', and 'overview'. The 'prospectvue' tab is active. The user is logged in as 'Natasha Young'. The search bar contains 'CareerSource South Flo'. The map shows a large cluster of red pins in the Miami area, with labels for Coral Springs, Inpano each, Sunrise, Fort Lauderdale, Weston, Hollywood, and Miami. The left sidebar contains search filters for 'Manufacturing' and 'Computer, Electrical Equipment, Components'. Below the filters, there is a list of company results:

- 1 Svite (aka R & P Sistemas Inc)**  
33178, Doral  
Computer Storage Device Manufa...  
Employees: 4
- 123 Dollar Plus Inc**  
33144, Miami  
Current-Carrying Wiring Device...  
Employees: 7
- 3nstar, Inc.**  
33172, Doral  
Electronic Computer Manufactur...  
Employees: 10
- 4s Software And Services, LLC**  
33166, Miami  
Manufacturing and Reproducing ...  
Employees: 5

Explore all regions spatially via a dynamically linked and integrated mapping app. For any census geography, retrieve dynamic industry trend reports via mapped historical D&B data, 3D D&B business listings (height denotes size of company) and current dynamically retrieved Indeed.com job listings.

# EconoVue™ Platform

## Economic Analytics & Employer Outreach

### **RegionVue™**

RegionVue, overlays a current and historical D&B business GIS database of the region which integrates a regional economy visual analytics GUI to provide dynamic reports:

- One-button time series reports all industry sectors (2-6 Digit NAICS)
- All Workforce Investment areas, counties & cities (historical data back 5 years)
- Priority Sector Analysis by number of companies, jobs & wages
- Time-series based “Location Quotient”
- Visuals include column & bubble charts, and employment loss/gain graphs
- Review live postings of job listings and search for training providers
- Identify industry sectors and build business lists for engagement

# RegionVue™ Visualize Regional Sector Trends

## Drilldown Sub Sectors: Bubble, Column, Timeline, Net Gain/Loss

## D&B Current Company Listings

Click on records in list below to get more info. Sort list by clicking on any list column header. Select filters in left column to choose records by type/size of business.

Company	Sector Type	Employment	Sales	DunsNumber
Bulverde Spring Branch Emergency Services	NAICS: 6219   Other ambulatory health care services	56	9945345	001211833
John Seals Md	NAICS: 6211   Offices of physicians	5	450000	001683330
Bulverde Eye Care	NAICS: 6213   Offices of other health practitioners	3	234981	001797156
Barbara P Belcher MD	NAICS: 6211   Offices of physicians	5	163540	001799442
Stratmann & Stratmann D.D.S., Inc.	NAICS: 6212   Offices of dentists	7	554341	001835458
Stafford Family Dental	NAICS: 6212   Offices of dentists	3	274652	001968630
Premier Er	NAICS: 6214   Outpatient care centers	15	863484	002017123
Camdem Medical Center	NAICS: 6211   Offices of physicians	10	111981	002029959
Alrosl Rehab Centers, L.L.C.	NAICS: 6214   Outpatient care centers	2	12430342	002037727
Metro Treatment Of Texas Lp Dba San Anto	NAICS: 6214   Outpatient care centers	10	288744	002044939
Otc Management, Inc.	NAICS: 6219   Other ambulatory health care services	1	0	002070166
Detailed Dental, Pllc	NAICS: 6212   Offices of dentists	9	183699	002085427
The University Of Texas Health Science Center At San Antonio	NAICS: 6211   Offices of physicians	184	0	002092661
Paula N. Emerson, OD	NAICS: 6213   Offices of other health practitioners	2	106070	002093963
Geriatric Dental Group Of South Texas	NAICS: 6212   Offices of dentists	14	1183018	002126291

## Current Occupation and Job Listings

Occupations: Get Training and Find Job Openings

**Audiologists, Onet Code: 29-1181, Onet Job Zone: 5**

Assess and treat persons with hearing and related disorders. May fit hearing aids and provide auditory training. May perform research related to hearing problems. National Salary Range: \$71,390 - \$99,340, Annual Median Salary: National Median: \$78,850, Texas State Median: \$88,480, San Antonio-New Braunfels, TX Metro Area Median: \$90,480

Job Title	Company	Address	When
Health Technician (Hearing Instrument Specialist)	US Veterans Health Administration	San Antonio, TX 78228	4 days ago
Audiologist - Freq ENT Audiology	Christus Health	San Antonio, TX 78207	4 days ago
Audiologist Lead - Freq/ENT Audiology	Christus Health	San Antonio, TX 78207	14 days ago
Audiologist - Pediatric ENT	CHRISTUS Health	San Antonio, TX 78207	6 days ago

Visualize time series datasets via animated/interactive Bubble Charts, Column Charts, Timelines and Employment Loss/Gain graphs. Interactive charts which combine statistics (like Location Quotient) with animation instantly reveal emerging sectors with a regional specialization.

# EconoVue™ Platform

## Economic Analytics & Employer Outreach

### **LocalVue™**

The LocalVue module is a visual business mapping analytics tool which spatially displays business and economic trends and reports:

- Industry sector and geography (zip code, city and census tract)
- Dynamically generates reports for any selected region or radius around a point
- Time-series sector trends, business lists and Indeed.com job listings.
- Reports available and easily exported as Excel
- Maps can be exported as PDFs.

Investment

# Training and Support

Workforce Solutions are supported by Dun & Bradstreet and Urban Explorer. In a live engagement, you will receive:

- ✓ Solution Onboarding and Training – led by D&B and Urban Explorer teams
  - ✓ User Monthly Training Calls – led by D&B and Urban Explorer
  - ✓ D&B Monthly Leadership Calls – focused on aligning strategy with operations
- ✓ D&B Account Team:
    - Business Development Exec – Chip Rogers
    - Client Director – Natasha Young
    - Workforce SME – Michele Robertson
  - ✓ Urban Explorer Account Team:
    - CEO – Cheryl Parker
    - EconoVue Training – Ulisse Gallo

# Investment: EconoVue / D&B Reports w/ 30 user licenses

<b>Urban Explorer EconoVue™ Platform</b> <ul style="list-style-type: none"><li>▪ OverVue, ProspectVue, RegionVue &amp; LocalVue Subscriptions</li><li>▪ Financial Stress &amp; NAICS Custom Tables</li><li>▪ Material Change (Growth or Contraction) available on South Florida Regional records</li><li>▪ Strategic Database Marketing Record Layout</li><li>▪ D&amp;B Data Updated Quarterly</li><li>▪ South Florida D&amp;B Historical Data</li><li>▪ API for Real Time D&amp;B data</li><li>▪ Indeed.com job listings</li><li>▪ Training</li></ul>	<b># of Business Records:</b> 256,502
	<b># of Users:</b> 30
	<b>12-month Investment:</b> \$149,009.35

Our Unique Solution

# Dun & Bradstreet: Establishing Relationships with Business

For nearly two centuries Dun & Bradstreet has partnered with some of the most successful companies and governments in the world. Our information and intelligence empowers our clients to make relationship-based decisions with their transaction partners (prospects, customers, vendors, partners, tax constituents, etc..) to make economic and profitable connections.

Our expertise for close 200 years has been our ability to create a single, integrated view of a business tied together by the D-U-N-S® Number, our unique global business identifier that validates and links businesses worldwide and transforming the world's largest commercial database of more than 420 million employer locations.

The database is derived from over 30,000 unique data sources and is updated 5 million times per day, powered by our patented DUNSRight process that turns enormous volumes of “big data” to provide our clients with high-quality information build valuable connections and relationships with business.

**For the CareerSource South Florida, establishing these same types of connections and relationships is paramount to the success of all employee & employer programs; for WIOA, economic development and the management of Unemployment Insurance finances.**

# Our Unique Solution

Our data and analytics solution has a foundation of Dun & Bradstreet's core business intelligence that is unique in the business intelligence space. Of course, there are other business data sources available, including state employer data, but none are able to match:

## **D&B's proprietary business value**

- ✓ D-U-N-S® Number
- ✓ Financial Stress Score™
- ✓ Global Data & Advanced Analytics
- ✓ Corporate Linkage ®
- ✓ DUNSRight
- ✓ Material Change™

Urban Explorer provides a patented EconoVue™ platform system driven by the individual modules of LocalVue™, RegionVue™ and ProspectVue™. Additionally, EconoVue provides access to not only Dun & Bradstreet insight, but brings together several other employer and employee related data sources to enable a historical and present view of the economics of the state, a county, a city or a business.

There is no other solution that combines the power of Dun & Bradstreet data and analytics and Urban Explorer's patented business engagement tool.



**SOUTH FLORIDA WORKFORCE INVESTMENT BOARD**

**DATE:** 12/15/2022

**AGENDA ITEM NUMBER:** 6A

**AGENDA ITEM SUBJECT:** FINANCIAL REPORT

**AGENDA ITEM TYPE:** **INFORMATIONAL**

**RECOMMENDATION:** N/A

**STRATEGIC GOAL:** **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

**STRATEGIC PROJECT:** **Strengthen workforce system accountability**

**BACKGROUND:**

The Finance and Efficiency Council's primary goal is to work to ensure that the Board is in good financial health, its assets are protected, and its resources are used appropriately and accounted for sufficiently. Accordingly, the attached un-audited financial report for the month of October 2022 is being presented for review by the Board members.

**FUNDING:** N/A

**PERFORMANCE:** N/A

*ATTACHMENT*

# FINANCIAL REPORT

FOR THE PERIOD OF:

JULY 1, 2022 THRU OCTOBER 31, 2022  
(UNAUDITED)

**Accompanying Notes to the Financial Report (unaudited)  
For the Period of July 1, 2022 through October 31, 2022**

During the month of October expenses are running a bit below across the board.

**Budget Variance Explanations**

- Headquarters expenses are running at 26.5%

We attribute a timing issue with receiving invoices from the service providers:

- Adult Services are at 18.6%
- Youth Services are at 20%
- Facilities is at 22.1%
- Other Programs & Projects are at 15.2%

SOUTH FLORIDA WORKFORCE INVESTMENT BOARD  
REVENUE AND EXPENDITURES COMPARED TO BUDGET  
AGENCY SUMMARY  
FISCAL YEAR 2022/2023  
YTD Operations (07/01/22-10/31/22)

	BOARD APPROVED BUDGET	SAMS Adjustments	Contract Adjustments	AMENDED BUDGET	ACTUAL (07/01/22 THRU 10/31/22)	BUDGET VS. ACTUAL - AMOUNT	BUDGET VS. ACTUAL - RATE
Std Rate= 34.00%							
<b>Revenues:</b>							
WIOA	\$ 19,306,307	\$ -	\$ -	\$ 19,306,307	\$ -	\$ 18,801,473	0.0%
TANF	\$ 6,998,494	\$ -	\$ -	\$ 6,998,494	\$ -	\$ 6,998,494	0.0%
DEO	\$ 1,987,360	\$ -	\$ -	\$ 1,987,360	\$ 335,761	\$ 1,651,599	16.9%
Second Year Allocation from FY 21-22	\$ 16,490,225	\$ -	\$ -	\$ 16,490,225	\$ 8,770,780	\$ 8,224,278	53.2%
Other	\$ 2,305,047	\$ -	\$ 857,320	\$ 3,162,367	\$ 204,371	\$ 2,957,996	6.5%
<b>Total Revenue</b>	<b>\$ 47,087,432</b>	<b>\$ -</b>	<b>\$ 857,320</b>	<b>\$ 47,944,753</b>	<b>\$ 9,310,913</b>	<b>\$ 38,633,840</b>	<b>19.4%</b>
<b>Expenditures:</b>							
<b>Headquarter Costs</b>	<b>\$ 8,889,701</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 8,889,701</b>	<b>\$ 2,356,098</b>	<b>\$ 6,533,603</b>	<b>26.5%</b>
<b>Adult Services</b>	<b>\$ 13,747,991</b>	<b>\$ -</b>	<b>\$ (825,000)</b>	<b>\$ 12,922,991</b>	<b>\$ 2,398,124</b>	<b>\$ 10,524,868</b>	<b>18.6%</b>
<b>Youth Services</b>	<b>\$ 6,445,283</b>	<b>\$ (1,625,055)</b>	<b>\$ -</b>	<b>\$ 4,820,228</b>	<b>\$ 965,146</b>	<b>\$ 3,855,082</b>	<b>20.0%</b>
Set Aside	\$ 1,082,000	\$ (139,100)	\$ (1,616,435)	\$ (673,535)	\$ -	\$ (673,535)	
<b>Facilities Costs</b>	<b>\$ 5,769,915</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 5,769,915</b>	<b>\$ 1,272,726</b>	<b>\$ 4,497,189</b>	<b>22.1%</b>
<b>Training &amp; Support Services</b>	<b>\$ 11,152,541</b>	<b>\$ 3,802,845</b>	<b>\$ (1,165,565)</b>	<b>\$ 13,789,822</b>	<b>\$ 1,950,479</b>	<b>\$ 11,839,343</b>	<b>17.5%</b>
Allocated Funds	\$ 6,582,541	\$ 4,981,566	\$ -	\$ 11,564,108	\$ 1,950,479	\$ 9,613,629	29.6%
Set Asides	\$ 4,570,000	\$ (1,178,721)	\$ (1,165,565)	\$ 2,225,714	\$ -	\$ 2,225,714	
<b>Other Programs &amp; Projects</b>	<b>\$ -</b>	<b>\$ (2,038,690)</b>	<b>\$ 4,464,320</b>	<b>\$ 2,425,630</b>	<b>\$ 368,340</b>	<b>\$ 2,057,290</b>	<b>15.2%</b>
Big Brothers Big Sisters	\$ -	\$ -	\$ 250,000	\$ 250,000	\$ -	\$ 250,000	0.0%
The Beacon Council Economic Develp. Found., Inc.(Miami Ventures)	\$ -	\$ -	\$ 125,000	\$ 125,000	\$ -	\$ 125,000	0.0%
The Miami-Dade Chamber of Commerce, Inc.	\$ -	\$ -	\$ 75,000	\$ 75,000	\$ 23,209	\$ 51,791	30.9%
Youth Co-Op Summer (City of Opa-Locka)	\$ -	\$ (44,600)	\$ 50,000	\$ 5,400	\$ 5,400	\$ -	100.0%
Latin Chamber of Commerce USA-CAMACOL	\$ -	\$ -	\$ 75,000	\$ 75,000	\$ 23,942	\$ 51,058	31.9%
MDC WORKS	\$ -	\$ -	\$ 750,000	\$ 750,000	\$ -	\$ 750,000	0.0%
South FL Progress Foundation	\$ -	\$ -	\$ 125,000	\$ 125,000	\$ -	\$ 125,000	0.0%
YWCA, FMU, St. Thomas	\$ -	\$ -	\$ 75,000	\$ 75,000	\$ 5,333	\$ 69,667	7.1%
Adult Mankind Summer Youth Employment (City of Miami Gardens)	\$ -	\$ (172,021)	\$ 228,769	\$ 56,748	\$ 55,911	\$ 837	98.5%
MDCPS Summer Youth Internship - 2022	\$ -	\$ (1,230,000)	\$ 1,500,000	\$ 270,000	\$ 207,784	\$ 62,216	77.0%
FL State Minority Supplier Development Council (FSMSDC)	\$ -	\$ -	\$ 50,000	\$ 50,000	\$ -	\$ 50,000	0.0%
Miami-Dade Charter Schools Summer Youth Employment Pogram	\$ -	\$ (592,069)	\$ 944,986	\$ 352,917	\$ 46,760	\$ 306,157	13.2%
TechHire Overtown	\$ -	\$ -	\$ 215,565	\$ 215,565	\$ -	\$ 215,565	0.0%
<b>Total Expenditures</b>	<b>\$ 47,087,432</b>	<b>\$ 0</b>	<b>\$ 857,320</b>	<b>\$ 47,944,753</b>	<b>\$ 9,310,913</b>	<b>\$ 38,633,840</b>	<b>19.4%</b>
<b>Balance of Funds Available</b>	<b>\$ -</b>	<b>\$ (0)</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	

\*see accompanying notes

SOUTH FLORIDA WORKFORCE INVESTMENT BOARD  
REVENUE AND EXPENDITURES COMPARED TO BUDGET

WIOA ADULT  
FISCAL YEAR 2022/2023  
YTD Operations (07/01/22-10/31/22)

	BOARD APPROVED BUDGET	SAMS Adjustments	Contract Adjustments	AMENDED BUDGET	ACTUAL (07/01/22 THRU 10/31/22)	BUDGET VS. ACTUAL - AMOUNT	BUDGET VS. ACTUAL - RATE
					Std Rate= 34.00%		
<b>Revenues:</b>							
WIOA	\$ 6,842,544			\$ 6,842,544		\$ 6,842,544	0.0%
TANF				\$ -		\$ -	
DEO				\$ -		\$ -	
Second Year Allocation from FY 21-22	\$ 5,305,118			\$ 5,305,118	\$ 1,693,540	\$ 3,611,578	31.9%
Other				\$ -			
<b>Total Revenue</b>	<b>\$ 12,147,662</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 12,147,662</b>	<b>\$ 1,693,540</b>	<b>\$ 10,454,122</b>	<b>13.9%</b>
<b>Expenditures:</b>							
<b>Headquarter Costs</b>	<b>\$ 2,186,579</b>			<b>\$ 2,186,579</b>	<b>\$ 437,002</b>	<b>\$ 1,749,577</b>	<b>20.0%</b>
<b>Adult Services</b>	<b>\$ 3,565,775</b>	<b>\$ -</b>	<b>\$ (151,022)</b>	<b>\$ 3,414,753</b>	<b>\$ 728,242</b>	<b>\$ 2,686,511</b>	<b>21.3%</b>
<b>Youth Services</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<i>Set Aside</i>				\$ -		\$ -	
<b>Facilities Costs</b>	<b>\$ 1,336,243</b>			<b>\$ 1,336,243</b>	<b>\$ 306,168</b>	<b>\$ 1,030,075</b>	<b>22.9%</b>
<b>Training &amp; Support Services</b>	<b>\$ 5,059,065</b>	<b>\$ -</b>	<b>\$ (85,190)</b>	<b>\$ 4,973,875</b>	<b>\$ 221,037</b>	<b>\$ 4,752,838</b>	<b>4.4%</b>
<i>Allocated Funds</i>	\$ 3,250,929	\$ 861,198		\$ 4,112,127	\$ 221,037	\$ 3,891,090	5.4%
<i>Set Asides</i>	\$ 1,808,136	\$ (861,198)	\$ (85,190)	\$ 861,748		\$ 861,748	0.0%
<b>Other Programs &amp; Projects</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 236,212</b>	<b>\$ 236,212</b>	<b>\$ 1,091</b>	<b>\$ 235,121</b>	<b>0.5%</b>
<i>Big Brothers Big Sisters</i>				\$ -		\$ -	
<i>The Beacon Council Economic Devlp. Found., Inc.(Miami Ventures)</i>				\$ -		\$ -	
<i>The Miami-Dade Chamber of Commerce, Inc.</i>				\$ -		\$ -	
<i>Youth Co-Op Summer (City of Opa-Locka)</i>				\$ -		\$ -	
<i>Latin Chamber of Commerce USA-CAMACOL</i>				\$ -		\$ -	
<i>MDC WORKS</i>			\$ 126,744	\$ 126,744		\$ 126,744	<b>0.0%</b>
<i>South FL Progress Foundation</i>				\$ -		\$ -	
<i>YWCA, FMU, St. Thomas</i>			\$ 24,278	\$ 24,278	\$ 1,091	\$ 23,187	<b>4.5%</b>
<i>Adult Mankind Summer Youth Employment (City of Miami Gardens)</i>				\$ -		\$ -	
<i>MDCPS Summer Youth Internship - 2022</i>				\$ -		\$ -	
<i>FL State Minority Supplier Development Council (FSMSDC)</i>				\$ -		\$ -	
<i>Miami-Dade Charter Schools Summer Youth Employment Pogram</i>				\$ -		\$ -	
<i>TechHire Overtown</i>			\$ 85,190	\$ 85,190		\$ 85,190	<b>0.0%</b>
<b>Total Expenditures</b>	<b>\$ 12,147,662</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 12,147,662</b>	<b>\$ 1,693,540</b>	<b>\$ 10,454,122</b>	<b>13.9%</b>
<b>Balance of Funds Available</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	

\*see accompanying notes

SOUTH FLORIDA WORKFORCE INVESTMENT BOARD  
 REVENUE AND EXPENDITURES COMPARED TO BUDGET  
WIOA DISLOCATED WORKER  
 FISCAL YEAR 2022/2023  
 YTD Operations (07/01/22-10/31/22)

	BOARD APPROVED BUDGET	SAMS Adjustments	Contract Adjustments	AMENDED BUDGET	ACTUAL (07/01/22 THRU 10/31/22)	BUDGET VS. ACTUAL - AMOUNT	BUDGET VS. ACTUAL - RATE
					Std Rate= 34.00%		
<b>Revenues:</b>							
WIOA	\$ 4,397,858			\$ 4,397,858		\$ 4,397,858	0.0%
TANF				\$ -		\$ -	
DEO				\$ -		\$ -	
Second Year Allocation from FY 21-22	\$ 4,122,334			\$ 4,122,334	\$ 1,148,602	\$ 2,973,732	27.9%
Other				\$ -			
<b>Total Revenue</b>	<b>\$ 8,520,192</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 8,520,192</b>	<b>\$ 1,148,602</b>	<b>\$ 7,371,590</b>	<b>13.5%</b>
<b>Expenditures:</b>							
<b>Headquarter Costs</b>	<b>\$ 1,533,635</b>			<b>\$ 1,533,635</b>	<b>\$ 291,846</b>	<b>\$ 1,241,789</b>	<b>19.0%</b>
<b>Adult Services</b>	<b>\$ 2,491,259</b>	<b>\$ -</b>	<b>\$ (105,938)</b>	<b>\$ 2,385,321</b>	<b>\$ 512,569</b>	<b>\$ 1,872,753</b>	<b>21.5%</b>
<b>Youth Services</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<i>Set Aside</i>				\$ -		\$ -	
<b>Facilities Costs</b>	<b>\$ 937,221</b>			<b>\$ 937,221</b>	<b>\$ 229,044</b>	<b>\$ 708,177</b>	<b>24.4%</b>
<b>Training &amp; Support Services</b>	<b>\$ 3,558,077</b>	<b>\$ -</b>	<b>\$ (509,756)</b>	<b>\$ 3,048,321</b>	<b>\$ 66,828</b>	<b>\$ 2,981,493</b>	<b>2.2%</b>
<i>Allocated Funds</i>	\$ 2,289,294	\$ 145,532		\$ 2,434,826	\$ 66,828	\$ 2,367,998	2.7%
<i>Set Asides</i>	\$ 1,268,783	\$ (145,532)	\$ (509,756)	\$ 613,495		\$ 613,495	0.0%
<b>Other Programs &amp; Projects</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 615,694</b>	<b>\$ 615,694</b>	<b>\$ 48,315</b>	<b>\$ 567,379</b>	<b>7.8%</b>
<i>Big Brothers Big Sisters</i>				\$ -		\$ -	
<i>The Beacon Council Economic Devlp. Found., Inc.(Miami Ventures)</i>				\$ 125,000		\$ 125,000	0.0%
<i>The Miami-Dade Chamber of Commerce, Inc.</i>				\$ 75,000		\$ 51,791	30.9%
<i>Youth Co-Op Summer (City of Opa-Locka)</i>				\$ -		\$ -	
<i>Latin Chamber of Commerce USA-CAMACOL</i>				\$ 75,000		\$ 75,000	31.9%
<i>MDC WORKS</i>				\$ 88,907		\$ 88,907	0.0%
<i>South FL. Progress Foundation</i>				\$ 125,000		\$ 125,000	0.0%
<i>YWCA, FMU, St. Thomas</i>				\$ 17,031		\$ 15,867	6.8%
<i>Adult Mankind Summer Youth Employment (City of Miami Gardens)</i>				\$ -		\$ -	
<i>MDCPS Summer Youth Internship - 2022</i>				\$ -		\$ -	
<i>FL State Minority Supplier Development Council (FSMSDC)</i>				\$ 50,000		\$ 50,000	0.0%
<i>Miami-Dade Chater Schools Summer Youth Employment Pogram</i>				\$ -		\$ -	
<i>TechHire Overtown</i>				\$ 59,756		\$ 59,756	0.0%
<b>Total Expenditures</b>	<b>\$ 8,520,192</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 8,520,192</b>	<b>\$ 1,148,602</b>	<b>\$ 7,371,590</b>	<b>13.5%</b>
<b>Balance of Funds Available</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	

\*see accompanying notes

SOUTH FLORIDA WORKFORCE INVESTMENT BOARD  
 REVENUE AND EXPENDITURES COMPARED TO BUDGET  
 WIOA RAPID RESPONSE  
 FISCAL YEAR 2022/2023  
 YTD Operations (07/01/22-10/31/22)

	BOARD APPROVED BUDGET	SAMS Adjustments	Contract Adjustments	AMENDED BUDGET	ACTUAL (07/01/22 THRU 10/31/22)	BUDGET VS. ACTUAL - AMOUNT	BUDGET VS. ACTUAL - RATE
					Std Rate= 34.00%		
<b>Revenues:</b>							
WIOA	\$ 1,361,746			\$ 1,361,746		\$ 1,361,746	0.0%
TANF				\$ -		\$ -	
DEO				\$ -		\$ -	
Second Year Allocation from FY 21-22	\$ 601,753			\$ 601,753	\$ 206,920	\$ 394,833	34.4%
Other				\$ -		\$ -	
<b>Total Revenue</b>	<b>\$ 1,963,499</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,963,499</b>	<b>\$ 206,920</b>	<b>\$ 1,756,579</b>	<b>10.5%</b>
<b>Expenditures:</b>							
<b>Headquarter Costs</b>	<b>\$ 353,430</b>			<b>\$ 353,430</b>	<b>\$ 59,553</b>	<b>\$ 293,876</b>	<b>16.9%</b>
<b>Adult Services</b>	<b>\$ 558,685</b>	<b>\$ -</b>	<b>\$ (24,402)</b>	<b>\$ 534,283</b>	<b>\$ 109,539</b>	<b>\$ 424,744</b>	<b>20.5%</b>
<b>Youth Services</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<i>Set Aside</i>				\$ -		\$ -	
<b>Facilities Costs</b>	<b>\$ 215,985</b>			<b>\$ 215,985</b>	<b>\$ 37,506</b>	<b>\$ 178,479</b>	<b>17.4%</b>
<b>Training &amp; Support Services</b>	<b>\$ 835,400</b>	<b>\$ -</b>	<b>\$ (13,767)</b>	<b>\$ 821,633</b>	<b>\$ -</b>	<b>\$ 821,633</b>	<b>0.0%</b>
<i>Allocated Funds</i>	\$ 542,318	\$ 33,529		\$ 575,847		\$ 575,847	0.0%
<i>Set Asides</i>	\$ 293,082	\$ (33,529)	\$ (13,767)	\$ 245,786		\$ 245,786	0.0%
<b>Other Programs &amp; Projects</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 38,169</b>	<b>\$ 38,169</b>	<b>\$ 321</b>	<b>\$ 37,848</b>	<b>0.8%</b>
<i>Big Brothers Big Sisters</i>				\$ -		\$ -	
<i>The Beacon Council Economic Devlp. Found., Inc.(Miami Ventures)</i>				\$ -		\$ -	
<i>The Miami-Dade Chamber of Commerce, Inc.</i>				\$ -		\$ -	
<i>Youth Co-Op Summer (City of Opa-Locka)</i>				\$ -		\$ -	
<i>Latin Chamber of Commerce USA-CAMACOL</i>				\$ -		\$ -	
<i>MDC WORKS</i>			\$ 20,479	\$ 20,479		\$ 20,479	
<i>South FL. Progress Foundation</i>				\$ -		\$ -	
<i>YWCA, FMU, St. Thomas</i>			\$ 3,923	\$ 3,923	\$ 321	\$ 3,602	8.2%
<i>Adult Mankind Summer Youth Employment (City of Miami Gardens)</i>				\$ -		\$ -	
<i>MDCPS Summer Youth Internship - 2022</i>				\$ -		\$ -	
<i>FL State Minority Supplier Development Council (FSMSDC)</i>				\$ -		\$ -	
<i>Miami-Dade Charter Schools Summer Youth Employment Pogram</i>				\$ -		\$ -	
<i>TechHire Overtown</i>			\$ 13,767	\$ 13,767		\$ 13,767	0.0%
<b>Total Expenditures</b>	<b>\$ 1,963,499</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,963,499</b>	<b>\$ 206,920</b>	<b>\$ 1,756,579</b>	<b>10.5%</b>
<b>Balance of Funds Available</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	

\*see accompanying notes

SOUTH FLORIDA WORKFORCE INVESTMENT BOARD  
 REVENUE AND EXPENDITURES COMPARED TO BUDGET  
 WIOA YOUTH  
 FISCAL YEAR 2022/2023  
 YTD Operations (07/01/22-10/31/22)

	BOARD APPROVED BUDGET	SAMS Adjustments	Contract Adjustments	AMENDED BUDGET	ACTUAL (07/01/22 THRU 10/31/22)	BUDGET VS. ACTUAL - AMOUNT	BUDGET VS. ACTUAL - RATE
Std Rate= 34.00%							
<b>Revenues:</b>							
WIOA	\$ 6,199,325			\$ 6,199,325		\$ 6,199,325	0.0%
TANF				\$ -		\$ -	
DEO				\$ -		\$ -	
Second Year Allocation from FY 21-22	\$ 4,402,483			\$ 4,402,483	\$ 1,483,176	\$ 2,919,307	33.7%
Other				\$ -			
<b>Total Revenue</b>	<b>\$ 10,601,808</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 10,601,808</b>	<b>\$ 1,483,176</b>	<b>\$ 9,118,631</b>	<b>14.0%</b>
<b>Expenditures:</b>							
<b>Headquarter Costs</b>	<b>\$ 1,908,325</b>			<b>\$ 1,908,325</b>	<b>\$ 239,548</b>	<b>\$ 1,668,777</b>	<b>12.6%</b>
<b>Adult Services</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<b>Youth Services</b>	<b>\$ 6,445,283</b>	<b>\$ (1,625,055)</b>	<b>\$ -</b>	<b>\$ 4,820,228</b>	<b>\$ 965,146</b>	<b>\$ 3,855,082</b>	<b>20.0%</b>
<i>Set Aside</i>	\$ 1,082,000	\$ (139,100)	\$ -	\$ 942,900		\$ 942,900	0.0%
<b>Facilities Costs</b>	<b>\$ 1,166,199</b>			<b>\$ 1,166,199</b>	<b>\$ 90,063</b>	<b>\$ 1,076,136</b>	<b>7.7%</b>
<b>Training &amp; Support Services</b>	<b>\$ -</b>	<b>\$ 1,764,155</b>	<b>\$ -</b>	<b>\$ 1,764,155</b>	<b>\$ 188,419</b>	<b>\$ 1,575,736</b>	<b>10.7%</b>
<i>Allocated Funds</i>		\$ 1,764,155		\$ 1,764,155	\$ 188,419	\$ 1,575,736	10.7%
<i>Set Asides</i>				\$ -		\$ -	
<b>Other Programs &amp; Projects</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<i>Big Brothers Big Sisters</i>				\$ -		\$ -	
<i>The Beacon Council Economic Devlp. Found., Inc.(Miami Ventures)</i>				\$ -		\$ -	
<i>The Miami-Dade Chamber of Commerce, Inc.</i>				\$ -		\$ -	
<i>Youth Co-Op Summer (City of Opa-Locka)</i>				\$ -		\$ -	
<i>Latin Chamber of Commerce USA-CAMACOL</i>				\$ -		\$ -	
<i>MDC WORKS</i>				\$ -		\$ -	
<i>South FL. Progress Foundation</i>				\$ -		\$ -	
<i>YWCA, FMU, St. Thomas</i>				\$ -		\$ -	
<i>Adult Mankind Summer Youth Employment (City of Miami Gardens)</i>				\$ -		\$ -	
<i>MDCPS Summer Youth Internship - 2022</i>				\$ -		\$ -	
<i>FL State Minority Supplier Development Council (FSMSDC)</i>				\$ -		\$ -	
<i>Miami-Dade Charter Schools Summer Youth Employment Pogram</i>				\$ -		\$ -	
<i>TechHire Overtown</i>				\$ -		\$ -	
<b>Total Expenditures</b>	<b>\$ 10,601,808</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 10,601,808</b>	<b>\$ 1,483,176</b>	<b>\$ 9,118,631</b>	<b>14.0%</b>
<b>Balance of Funds Available</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	

\*see accompanying notes

SOUTH FLORIDA WORKFORCE INVESTMENT BOARD  
REVENUE AND EXPENDITURES COMPARED TO BUDGET  
TANF  
FISCAL YEAR 2022/2023  
YTD Operations (07/01/22-10/31/22)

	BOARD APPROVED BUDGET	SAMS Adjustments	Contract Adjustments	AMENDED BUDGET	ACTUAL (07/01/22 THRU 10/31/22)	BUDGET VS. ACTUAL - AMOUNT	BUDGET VS. ACTUAL - RATE
Std Rate= 34.00%							
<b>Revenues:</b>							
WIOA				\$ -			
TANF	\$ 6,998,494			\$ 6,998,494		\$ 6,998,494	0.0%
DEO				\$ -			
Second Year Allocation from FY 21-22	\$ 1,335,916			\$ 1,335,916	\$ 3,841,854	\$ (2,505,938)	287.6%
Other				\$ -			
<b>Total Revenue</b>	<b>\$ 8,334,410</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 8,334,410</b>	<b>\$ 3,841,854</b>	<b>\$ 4,492,556</b>	<b>46.1%</b>
<b>Expenditures:</b>							
<b>Headquarter Costs</b>	<b>\$ 1,500,194</b>			<b>\$ 1,500,194</b>	<b>\$ 1,031,497</b>	<b>\$ 468,697</b>	<b>68.8%</b>
<b>Adult Services</b>	<b>\$ 4,217,431</b>	<b>\$ -</b>	<b>\$ (168,436)</b>	<b>\$ 4,048,995</b>	<b>\$ 853,387</b>	<b>\$ 3,195,608</b>	<b>21.1%</b>
<b>Youth Services</b>	<b>\$ -</b>	<b>\$ -</b>		<b>\$ -</b>	<b>\$ -</b>		
<i>Set Aside</i>			\$ (1,616,435)	\$ (1,616,435)		\$ (1,616,435)	
<b>Facilities Costs</b>	<b>\$ 916,785</b>			<b>\$ 916,785</b>	<b>\$ 360,202</b>	<b>\$ 556,583</b>	<b>39.3%</b>
<b>Training &amp; Support Services</b>	<b>\$ 1,700,000</b>	<b>\$ 1,362,656</b>	<b>\$ (556,852)</b>	<b>\$ 2,505,804</b>	<b>\$ 1,334,926</b>	<b>\$ 1,170,877</b>	<b>53.3%</b>
<i>Allocated Funds</i>	\$ 500,000	\$ 1,501,118		\$ 2,001,118	\$ 1,334,926	\$ 666,191	66.7%
<i>Set Asides</i>	\$ 1,200,000	\$ (138,462)	\$ (556,852)	\$ 504,686		\$ 504,686	0.0%
<b>Other Programs &amp; Projects</b>	<b>\$ -</b>	<b>\$ (1,362,656)</b>	<b>\$ 2,341,723</b>	<b>\$ 979,067</b>	<b>\$ 261,841</b>	<b>\$ 717,226</b>	<b>26.7%</b>
<i>Big Brothers Big Sisters</i>			\$ 250,000	\$ 250,000		\$ 250,000	<b>0.0%</b>
<i>The Beacon Council Economic Devlp. Found., Inc.(Miami Ventures)</i>				\$ -		\$ -	
<i>The Miami-Dade Chamber of Commerce, Inc.</i>				\$ -		\$ -	
<i>Youth Co-Op Summer (City of Opa-Locka)</i>		\$ (44,600)	\$ 50,000	\$ 5,400	\$ 5,400	\$ -	<b>100.0%</b>
<i>Latin Chamber of Commerce USA-CAMACOL</i>				\$ -		\$ -	
<i>MDC WORKS</i>				\$ 141,358		\$ 141,358	<b>0.0%</b>
<i>South FL Progress Foundation</i>				\$ -		\$ -	
<i>YWCA, FIU, St. Thomas</i>				\$ 27,078	\$ 2,009	\$ 25,069	<b>7.4%</b>
<i>Adult Mankind Summer Youth Employment (City of Miami Gardens)</i>		\$ (88,056)	\$ 116,435	\$ 28,379	\$ 27,960	\$ 419	<b>98.5%</b>
<i>MDCPS Summer Youth Internship - 2022</i>		\$ (1,230,000)	\$ 1,500,000	\$ 270,000	\$ 207,784	\$ 62,216	<b>77.0%</b>
<i>FL State Minority Supplier Development Council (FSMSDC)</i>				\$ -		\$ -	
<i>Miami-Dade Charter Schools Summer Youth Employment Pogram</i>				\$ 200,000	\$ 18,688	\$ 181,312	<b>9.3%</b>
<i>TechHire Overtown</i>				\$ 56,852	\$ 56,852	\$ -	<b>0.0%</b>
<b>Total Expenditures</b>	<b>\$ 8,334,410</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 8,334,410</b>	<b>\$ 3,841,854</b>	<b>\$ 4,492,556</b>	<b>46.1%</b>
<b>Balance of Funds Available</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	

\*see accompanying notes

SOUTH FLORIDA WORKFORCE INVESTMENT BOARD  
 REVENUE AND EXPENDITURES COMPARED TO BUDGET  
*LaVoff Aversion*  
 FISCAL YEAR 2022/2023  
 YTD Operations (07/01/22-10/31/22)

	BOARD APPROVED BUDGET	SAMS Adjustments	Contract Adjustments	AMENDED BUDGET	ACTUAL (07/01/22 THRU 10/31/22)	BUDGET VS. ACTUAL - AMOUNT	BUDGET VS. ACTUAL - RATE
					Std Rate= 34.00%		
<b>Revenues:</b>							
WIOA	\$ 504,834			\$ 504,834			0.0%
TANF				\$ -			
DEO				\$ -			
Second Year Allocation from FY 21-22				\$ -	\$ 80,529	\$ 424,304	
Other				\$ -			
<b>Total Revenue</b>	<b>\$ 504,834</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 504,834</b>	<b>\$ 80,529</b>	<b>\$ 424,304</b>	<b>16.0%</b>
<b>Expenditures:</b>							
<b>Headquarter Costs</b>	<b>\$ 504,834</b>			<b>\$ 504,834</b>	<b>\$ 80,529</b>	<b>\$ 424,304</b>	<b>16.0%</b>
<b>Adult Services</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>Youth Services</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Set Aside				\$ -		\$ -	
<b>Facilities Costs</b>				\$ -		\$ -	
<b>Training &amp; Support Services</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Allocated Funds				\$ -		\$ -	
Set Asides				\$ -		\$ -	
<b>Other Programs &amp; Projects</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<i>Big Brothers Big Sisters</i>				\$ -		\$ -	
<i>The Beacon Council Economic Devlp. Found., Inc.(Miami Ventures)</i>				\$ -		\$ -	
<i>The Miami-Dade Chamber of Commerce, Inc.</i>				\$ -		\$ -	
<i>Youth Co-Op Summer (City of Opa-Locka)</i>				\$ -		\$ -	
<i>Latin Chamber of Commerce USA-CAMACOL</i>				\$ -		\$ -	
<i>MDC WORKS</i>				\$ -		\$ -	
<i>South FL Progress Foundation</i>				\$ -		\$ -	
<i>YWCA, FMU, St. Thomas</i>				\$ -		\$ -	
<i>Adult Mankind Summer Youth Employment (City of Miami Gardens)</i>				\$ -		\$ -	
<i>MDCPS Summer Youth Internship - 2022</i>				\$ -		\$ -	
<i>FL State Minority Supplier Development Council (FSMSDC)</i>				\$ -		\$ -	
<i>Miami-Dade Charter Schools Summer Youth Employment Pogram</i>				\$ -		\$ -	
<i>TechHire Overtown</i>				\$ -		\$ -	
<b>Total Expenditures</b>	<b>\$ 504,834</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 504,834</b>	<b>\$ 80,529</b>	<b>\$ 424,304</b>	<b>16.0%</b>
<b>Balance of Funds Available</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	

\*see accompanying notes

SOUTH FLORIDA WORKFORCE INVESTMENT BOARD  
 REVENUE AND EXPENDITURES COMPARED TO BUDGET  
SUMMER YOUTH EMPLOYMENT PROGRAM  
 FISCAL YEAR 2022/2023  
 YTD Operations (07/01/22-10/31/22)  
 (City of Miami Gardens/City of Opa-Locka)

	BOARD APPROVED BUDGET	SAMS Adjustments	Contract Adjustments	AMENDED BUDGET	ACTUAL (07/01/22 THRU 10/31/22)	BUDGET VS. ACTUAL - AMOUNT	BUDGET VS. ACTUAL - RATE
					Std Rate= 34.00%		
<b>Revenues:</b>							
WIOA				\$ -			
TANF				\$ -			
DEO				\$ -			
Second Year Allocation from FY 21-22				\$ -			
Other			\$ 112,334	\$ 112,334	\$ 120,996	\$ (8,662)	107.7%
<b>Total Revenue</b>	\$ -	\$ -	\$ 112,334	\$ 112,334	\$ 120,996	\$ (8,662)	107.7%
<b>Expenditures:</b>							
<b>Headquarter Costs</b>				\$ -	\$ 9,080	\$ (9,080)	
<b>Adult Services</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>Youth Services</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<i>Set Aside</i>				\$ -			
<b>Facilities Costs</b>				\$ -		\$ -	
<b>Training &amp; Support Services</b>	\$ -	\$ 83,965	\$ -	\$ 83,965	\$ 83,965	\$ -	100.0%
<i>Allocated Funds</i>		\$ 83,965		\$ 83,965	\$ 83,965	\$ -	100.0%
<i>Set Asides</i>				\$ -			
<b>Other Programs &amp; Projects</b>	\$ -	\$ (83,965)	\$ 112,334	\$ 28,369	\$ 27,951	\$ 418	98.5%
<i>Big Brothers Big Sisters</i>				\$ -			
<i>The Beacon Council Economic Devlp. Found., Inc. (Miami Ventures)</i>				\$ -			
<i>The Miami-Dade Chamber of Commerce, Inc.</i>				\$ -			
<i>Youth Co-Op Summer (City of Opa-Locka)</i>				\$ -			
<i>Latin Chamber of Commerce USA-CAMACOL</i>				\$ -			
<i>MDC WORKS</i>				\$ -			
<i>South FL. Progress Foundation</i>				\$ -			
<i>YWCA, FMU, St. Thomas</i>				\$ -			
<i>Adult Mankind Summer Youth Employment (City of Miami Gardens)</i>		\$ (83,965)	\$ 112,334	\$ 28,369	\$ 27,951	\$ 418	98.5%
<i>MDCPS Summer Youth Internship - 2022</i>				\$ -			
<i>FL State Minority Supplier Development Council (FSMSDC)</i>				\$ -			
<i>Miami-Dade Charter Schools Summer Youth Employment Pogram</i>				\$ -			
<i>TechHire Overtown</i>				\$ -			
<b>Total Expenditures</b>	\$ -	\$ -	\$ 112,334	\$ 112,334	\$ 120,996	\$ (8,662)	107.7%
<b>Balance of Funds Available</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	

\*see accompanying notes

SOUTH FLORIDA WORKFORCE INVESTMENT BOARD  
 REVENUE AND EXPENDITURES COMPARED TO BUDGET  
CHARTER SCHOOLS SUMMER YOUTH EMPLOYMENT PROGRAM  
 FISCAL YEAR 2022/2023  
 YTD Operations (07/01/22-10/31/22)  
 (Miami Dade County General Revenue Fund)

	BOARD APPROVED BUDGET	SAMS Adjustments	Contract Adjustments	AMENDED BUDGET	ACTUAL (07/01/22 THRU 10/31/22)	BUDGET VS. ACTUAL - AMOUNT	BUDGET VS. ACTUAL - RATE
					Std Rate= 34.00%		
<b>Revenues:</b>							
WIOA				\$ -			
TANF				\$ -			
DEO				\$ -			
Second Year Allocation from FY 21-22				\$ -			
Other			\$ 248,329	\$ 248,329	\$ 44,592	\$ 203,737	18.0%
<b>Total Revenue</b>	\$ -	\$ -	\$ 248,329	\$ 248,329	\$ 44,592	\$ 203,737	18.0%
<b>Expenditures:</b>							
<b>Headquarter Costs</b>				\$ -		\$ -	
<b>Adult Services</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>Youth Services</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Set Aside				\$ -		\$ -	
<b>Facilities Costs</b>				\$ -		\$ -	
<b>Training &amp; Support Services</b>	\$ -	\$ 199,921	\$ -	\$ 199,921	\$ 35,165	\$ 164,756	17.6%
Allocated Funds		\$ 199,921		\$ 199,921	\$ 35,165	\$ 164,756	17.6%
Set Asides				\$ -		\$ -	
<b>Other Programs &amp; Projects</b>	\$ -	\$ (199,921)	\$ 248,329	\$ 48,408	\$ 9,427	\$ 38,981	19.5%
Big Brothers Big Sisters				\$ -		\$ -	
The Beacon Council Economic Devlp. Found., Inc. (Miami Ventures)				\$ -		\$ -	
The Miami-Dade Chamber of Commerce, Inc.				\$ -		\$ -	
Youth Co-Op Summer (City of Opa-Locka)				\$ -		\$ -	
Latin Chamber of Commerce USA-CAMACOL				\$ -		\$ -	
MDC WORKS				\$ -		\$ -	
South FL. Progress Foundation				\$ -		\$ -	
YWCA, FMU, St. Thomas				\$ -		\$ -	
Adult Mankind Summer Youth Employment (City of Miami Gardens)				\$ -		\$ -	
MDCPS Summer Youth Internship - 2022				\$ -		\$ -	
FL State Minority Supplier Development Council (FSMSDC)				\$ -		\$ -	
Miami-Dade Charter Schools Summer Youth Employment Pogram		\$ (199,921)	\$ 248,329	\$ 48,408	\$ 9,427	\$ 38,981	19.5%
TechHire Overtown				\$ -		\$ -	
<b>Total Expenditures</b>	\$ -	\$ -	\$ 248,329	\$ 248,329	\$ 44,592	\$ 203,737	18.0%
<b>Balance of Funds Available</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	

\*see accompanying notes

SOUTH FLORIDA WORKFORCE INVESTMENT BOARD  
 REVENUE AND EXPENDITURES COMPARED TO BUDGET  
CHARTER SCHOOLS SUMMER YOUTH EMPLOYMENT PROGRAM  
 FISCAL YEAR 2022/2023  
 YTD Operations (07/01/22-10/31/22)  
 (The Children's Trust)

	BOARD APPROVED BUDGET	SAMS Adjustments	Contract Adjustments	AMENDED BUDGET	ACTUAL (07/01/22 THRU 10/31/22)	BUDGET VS. ACTUAL - AMOUNT	BUDGET VS. ACTUAL - RATE
					Std Rate= 34.00%		
<b>Revenues:</b>							
WIOA				\$ -			
TANF				\$ -			
DEO				\$ -			
Second Year Allocation from FY 21-22				\$ -			
Other			\$ 496,657	\$ 496,657	\$ 38,783	\$ 457,874	7.8%
<b>Total Revenue</b>	\$ -	\$ -	\$ 496,657	\$ 496,657	\$ 38,783	\$ 457,874	7.8%
<b>Expenditures:</b>							
<b>Headquarter Costs</b>				\$ -		\$ -	
<b>Adult Services</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>Youth Services</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Set Aside				\$ -		\$ -	
<b>Facilities Costs</b>				\$ -		\$ -	
<b>Training &amp; Support Services</b>	\$ -	\$ 392,148	\$ -	\$ 392,148	\$ 20,138	\$ 372,010	5.1%
Allocated Funds		\$ 392,148		\$ 392,148	\$ 20,138	\$ 372,010	5.1%
Set Asides				\$ -		\$ -	
<b>Other Programs &amp; Projects</b>	\$ -	\$ (392,148)	\$ 496,657	\$ 104,509	\$ 18,645	\$ 85,864	17.8%
Big Brothers Big Sisters				\$ -		\$ -	
The Beacon Council Economic Devlp. Found., Inc. (Miami Ventures)				\$ -		\$ -	
The Miami-Dade Chamber of Commerce, Inc.				\$ -		\$ -	
Youth Co-Op Summer (City of Opa-Locka)				\$ -		\$ -	
Latin Chamber of Commerce USA-CAMACOL				\$ -		\$ -	
MDC WORKS				\$ -		\$ -	
South FL, Progress Foundation				\$ -		\$ -	
YWCA, FMU, St. Thomas				\$ -		\$ -	
Adult Mankind Summer Youth Employment (City of Miami Gardens)				\$ -		\$ -	
MDCPS Summer Youth Internship - 2022				\$ -		\$ -	
FL State Minority Supplier Development Council (FSMSDC)				\$ -		\$ -	
Miami-Dade Charter Schools Summer Youth Employment Program		\$ (392,148)	\$ 496,657	\$ 104,509	\$ 18,645	\$ 85,864	17.8%
TechHire Overtown				\$ -		\$ -	
<b>Total Expenditures</b>	\$ -	\$ -	\$ 496,657	\$ 496,657	\$ 38,783	\$ 457,874	7.8%
<b>Balance of Funds Available</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	

\*see accompanying notes

SOUTH FLORIDA WORKFORCE INVESTMENT BOARD  
 REVENUE AND EXPENDITURES COMPARED TO BUDGET  
 Miami Dade Public Housing  
 FISCAL YEAR 2022/2023  
 YTD Operations (07/01/22-10/31/22)

	BOARD APPROVED BUDGET	SAMS Adjustments	Contract Adjustments	AMENDED BUDGET	ACTUAL (07/01/22 THRU 10/31/22)	BUDGET VS. ACTUAL - AMOUNT	BUDGET VS. ACTUAL - RATE
					Std Rate= 34.00%		
<b>Revenues:</b>							
WIOA				\$ -			
TANF				\$ -			
DEO				\$ -			
Second Year Allocation from FY 21-22				\$ -			
Other	\$ 1,282,597			\$ 1,282,597	\$ -	\$ 1,282,597	
<b>Total Revenue</b>	<b>\$ 1,282,597</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,282,597</b>	<b>\$ -</b>	<b>\$ 1,282,597</b>	<b>0.0%</b>
<b>Expenditures:</b>							
<b>Headquarter Costs</b>	<b>\$ 230,867</b>			<b>\$ 230,867</b>		<b>\$ 230,867</b>	<b>0.0%</b>
<b>Adult Services</b>	<b>\$ 1,051,730</b>	<b>\$ -</b>	<b>\$ (337,916)</b>	<b>\$ 713,814</b>	<b>\$ -</b>	<b>\$ 713,814</b>	<b>0.0%</b>
<b>Youth Services</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
Set Aside				\$ -		\$ -	
<b>Facilities Costs</b>				\$ -		\$ -	
<b>Training &amp; Support Services</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Allocated Funds				\$ -		\$ -	
Set Asides				\$ -		\$ -	
<b>Other Programs &amp; Projects</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 337,916</b>	<b>\$ 337,916</b>	<b>\$ -</b>	<b>\$ 337,916</b>	<b>0.0%</b>
Big Brothers Big Sisters				\$ -		\$ -	
The Beacon Council Economic Devlp. Found., Inc.(Miami Ventures)				\$ -		\$ -	
The Miami-Dade Chamber of Commerce, Inc.				\$ -		\$ -	
Youth Co-Op Summer (City of Opa-Locka)				\$ -		\$ -	
Latin Chamber of Commerce USA-CAMACOL				\$ -		\$ -	
MDC WORKS			\$ 337,916	\$ 337,916		\$ 337,916	
South FL Progress Foundation				\$ -		\$ -	
YWCA, FMU, St. Thomas				\$ -		\$ -	
Adult Mankind Summer Youth Employment (City of Miami Gardens)				\$ -		\$ -	
MDCPS Summer Youth Internship - 2022				\$ -		\$ -	
FL State Minority Supplier Development Council (FSMSDC)				\$ -		\$ -	
Miami-Dade Charter Schools Summer Youth Employment Pogram				\$ -		\$ -	
TechHire Overtown				\$ -		\$ -	
<b>Total Expenditures</b>	<b>\$ 1,282,597</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,282,597</b>	<b>\$ -</b>	<b>\$ 1,282,597</b>	<b>0.0%</b>
<b>Balance of Funds Available</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	

\*see accompanying notes

SOUTH FLORIDA WORKFORCE INVESTMENT BOARD  
 REVENUE AND EXPENDITURES COMPARED TO BUDGET  
 WIOA - Get There Faster At-Risk Floridians  
 FISCAL YEAR 2022/2023  
 YTD Operations (07/01/22-10/31/22)

	BOARD APPROVED BUDGET	SAMS Adjustments	Contract Adjustments	AMENDED BUDGET	ACTUAL (07/01/22 THRU 10/31/22)	BUDGET VS. ACTUAL - AMOUNT	BUDGET VS. ACTUAL - RATE
					Std Rate= 34.00%		
<b>Revenues:</b>							
WIOA				\$ -			
TANF				\$ -			
DEO				\$ -			
Second Year Allocation from FY 21-22				\$ -			
Other	\$ 1,022,450			\$ 1,022,450	\$ -	\$ 1,022,450	
<b>Total Revenue</b>	<b>\$ 1,022,450</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,022,450</b>	<b>\$ -</b>	<b>\$ 1,022,450</b>	<b>0.0%</b>
<b>Expenditures:</b>							
<b>Headquarter Costs</b>	<b>\$ 184,041</b>			<b>\$ 184,041</b>		<b>\$ 184,041</b>	<b>0.0%</b>
<b>Adult Services</b>	<b>\$ 838,409</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 838,409</b>	<b>\$ -</b>	<b>\$ 838,409</b>	<b>0.0%</b>
<b>Youth Services</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
Set Aside				\$ -		\$ -	
<b>Facilities Costs</b>				\$ -		\$ -	
<b>Training &amp; Support Services</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Allocated Funds				\$ -		\$ -	
Set Asides				\$ -		\$ -	
<b>Other Programs &amp; Projects</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<i>Big Brothers Big Sisters</i>				\$ -		\$ -	
<i>The Beacon Council Economic Devlp. Found., Inc.(Miami Ventures)</i>				\$ -		\$ -	
<i>The Miami-Dade Chamber of Commerce, Inc.</i>				\$ -		\$ -	
<i>Youth Co-Op Summer (City of Opa-Locka)</i>				\$ -		\$ -	
<i>Latin Chamber of Commerce USA-CAMACOL</i>				\$ -		\$ -	
<i>MDC WORKS</i>				\$ -		\$ -	
<i>South FL Progress Foundation</i>				\$ -		\$ -	
<i>YWCA, FMU, St. Thomas</i>				\$ -		\$ -	
<i>Adult Mankind Summer Youth Employment (City of Miami Gardens)</i>				\$ -		\$ -	
<i>MDCPS Summer Youth Internship - 2022</i>				\$ -		\$ -	
<i>FL State Minority Supplier Development Council (FSMSDC)</i>				\$ -		\$ -	
<i>Miami-Dade Charter Schools Summer Youth Employment Pogram</i>				\$ -		\$ -	
<i>TechHire Overtown</i>				\$ -		\$ -	
<b>Total Expenditures</b>	<b>\$ 1,022,450</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,022,450</b>	<b>\$ -</b>	<b>\$ 1,022,450</b>	<b>0.0%</b>
<b>Balance of Funds Available</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	

\*see accompanying notes

SOUTH FLORIDA WORKFORCE INVESTMENT BOARD							
REVENUE AND EXPENDITURES COMPARED TO BUDGET							
RESEA							
FISCAL YEAR 2022/2023							
YTD Operations (07/01/22-10/31/22)							
	BOARD APPROVED BUDGET	SAMS Adjustments	Contract Adjustments	AMENDED BUDGET	ACTUAL (07/01/22 THRU 10/31/22)	BUDGET VS. ACTUAL - AMOUNT	BUDGET VS. ACTUAL - RATE
					Std Rate= 34.00%		
<b>Revenues:</b>							
WIOA				\$ -			
TANF				\$ -			
DEO				\$ -			
Second Year Allocation from FY 21-22	\$ 580,911			\$ 580,911	\$ 109,814	\$ 471,097	18.9%
Other				\$ -			
<b>Total Revenue</b>	<b>\$ 580,911</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 580,911</b>	<b>\$ 109,814</b>	<b>\$ 471,097</b>	<b>18.9%</b>
<b>Expenditures:</b>							
Headquarter Costs	\$ 104,564			\$ 104,564	\$ 39,928	\$ 64,636	38.2%
Adult Services	\$ 412,447	\$ -	\$ (16,735)	\$ 395,712	\$ 55,306	\$ 340,405	14.0%
Youth Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Set Aside				\$ -		\$ -	
Facilities Costs	\$ 63,900			\$ 63,900	\$ 14,365	\$ 49,535	22.5%
Training & Support Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Allocated Funds				\$ -		\$ -	
Set Asides				\$ -		\$ -	
Other Programs & Projects	\$ -	\$ -	\$ 16,735	\$ 16,735	\$ 214	\$ 16,521	1.3%
Big Brothers Big Sisters				\$ -		\$ -	
The Beacon Council Economic Devlp. Found., Inc.(Miami Ventures)				\$ -		\$ -	
The Miami-Dade Chamber of Commerce, Inc.				\$ -		\$ -	
Youth Co-Op Summer (City of Opa-Locka)				\$ -		\$ -	
Latin Chamber of Commerce USA-CAMACOL				\$ -		\$ -	
MDC WORKS			\$ 14,045	\$ 14,045		\$ 14,045	0.0%
South FL Progress Foundation				\$ -		\$ -	
YWCA, FMJ, St. Thomas			\$ 2,690	\$ 2,690	\$ 214	\$ 2,476	8.0%
Adult Mankind Summer Youth Employment (City of Miami Gardens)				\$ -		\$ -	
MDCPS Summer Youth Internship - 2022				\$ -		\$ -	
FL State Minority Supplier Development Council (FSMSDC)				\$ -		\$ -	
Miami-Dade Charter Schools Summer Youth Employment Program				\$ -		\$ -	
TechHire Overtown				\$ -		\$ -	
<b>Total Expenditures</b>	<b>\$ 580,911</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 580,911</b>	<b>\$ 109,814</b>	<b>\$ 471,097</b>	<b>18.9%</b>
<b>Balance of Funds Available</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	

\*see accompanying notes

SOUTH FLORIDA WORKFORCE INVESTMENT BOARD  
REVENUE AND EXPENDITURES COMPARED TO BUDGET

FSET  
FISCAL YEAR 2022/2023  
YTD Operations (07/01/22-10/31/22)

	BOARD APPROVED BUDGET	SAMS Adjustments	Contract Adjustments	AMENDED BUDGET	ACTUAL (07/01/22 THRU 10/31/22)	BUDGET VS. ACTUAL - AMOUNT	BUDGET VS. ACTUAL - RATE
Std Rate= 34.00%							
<b>Revenues:</b>							
WIOA				\$ -			
TANF				\$ -			
DEO	\$ 850,000			\$ 850,000	\$ 306,399	\$ 543,601	36.0%
Second Year Allocation from FY 21-22				\$ -			
Other				\$ -			
<b>Total Revenue</b>	<b>\$ 850,000</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 850,000</b>	<b>\$ 306,399</b>	<b>\$ 543,601</b>	<b>36.0%</b>
<b>Expenditures:</b>							
<b>Headquarter Costs</b>	<b>\$ 153,000</b>			<b>\$ 153,000</b>	<b>\$ 101,843</b>	<b>\$ 51,157</b>	<b>66.6%</b>
<b>Adult Services</b>	<b>\$ 603,500</b>	<b>\$ -</b>	<b>\$ (20,551)</b>	<b>\$ 582,949</b>	<b>\$ 139,081</b>	<b>\$ 443,868</b>	<b>23.9%</b>
<b>Youth Services</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<i>Set Aside</i>				\$ -		\$ -	
<b>Facilities Costs</b>	<b>\$ 93,500</b>			<b>\$ 93,500</b>	<b>\$ 64,942</b>	<b>\$ 28,558</b>	<b>69.5%</b>
<b>Training &amp; Support Services</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<i>Allocated Funds</i>				\$ -		\$ -	
<i>Set Asides</i>				\$ -		\$ -	
<b>Other Programs &amp; Projects</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 20,551</b>	<b>\$ 20,551</b>	<b>\$ 534</b>	<b>\$ 20,017</b>	<b>2.6%</b>
<i>Big Brothers Big Sisters</i>				\$ -		\$ -	
<i>The Beacon Council Economic Devlp. Found., Inc. (Miami Ventures)</i>				\$ -		\$ -	
<i>The Miami-Dade Chamber of Commerce, Inc.</i>				\$ -		\$ -	
<i>Youth Co-Op Summer (City of Opa-Locka)</i>				\$ -		\$ -	
<i>Latin Chamber of Commerce USA-CAMACOL</i>				\$ -		\$ -	
<i>MDC WORKS</i>			\$ 20,551	\$ 20,551		\$ 20,551	0.0%
<i>South FL. Progress Foundation</i>				\$ -		\$ -	
<i>YWCA, FMU, St. Thomas</i>				\$ -		\$ -	
<i>Adult Mankind Summer Youth Employment (City of Miami Gardens)</i>				\$ -	\$ 534	\$ (534)	
<i>MDCPS Summer Youth Internship - 2022</i>				\$ -		\$ -	
<i>FL State Minority Supplier Development Council (FSMSDC)</i>				\$ -		\$ -	
<i>Miami-Dade Charter Schools Summer Youth Employment Program</i>				\$ -		\$ -	
<i>TechHire Overtown</i>				\$ -		\$ -	
<b>Total Expenditures</b>	<b>\$ 850,000</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 850,000</b>	<b>\$ 306,399</b>	<b>\$ 543,601</b>	<b>36.0%</b>
<b>Balance of Funds Available</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	

\*see accompanying notes

SOUTH FLORIDA WORKFORCE INVESTMENT BOARD							
REVENUE AND EXPENDITURES COMPARED TO BUDGET							
DISABLED VETERANS							
FISCAL YEAR 2022/2023							
YTD Operations (07/01/22-10/31/22)							
	BOARD APPROVED BUDGET	SAMS Adjustments	Contract Adjustments	AMENDED BUDGET	ACTUAL (07/01/22 THRU 10/31/22)	BUDGET VS. ACTUAL - AMOUNT	BUDGET VS. ACTUAL - RATE
Std Rate= 34.00%							
<b>Revenues:</b>							
WIOA				\$ -			
TANF				\$ -			
DEO				\$ -	\$ 29,362	\$ (29,362)	
Second Year Allocation from FY 21-22				\$ -	\$ -	\$ -	
Other				\$ -			
<b>Total Revenue</b>	\$ -	\$ -	\$ -	\$ -	\$ 29,362	\$ (29,362)	
<b>Expenditures:</b>							
Headquarter Costs				\$ -	\$ 3,398	\$ (3,398)	
Adult Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Youth Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Set Aside				\$ -		\$ -	
Facilities Costs				\$ -	\$ 25,964	\$ (25,964)	
Training & Support Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Allocated Funds				\$ -	\$ -	\$ -	
Set Asides				\$ -	\$ -	\$ -	
Other Programs & Projects	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Big Brothers Big Sisters				\$ -	\$ -	\$ -	
The Beacon Council Economic Devlp. Found., Inc.(Miami Ventures)				\$ -	\$ -	\$ -	
The Miami-Dade Chamber of Commerce, Inc.				\$ -	\$ -	\$ -	
Youth Co-Op Summer (City of Opa-Locka)				\$ -	\$ -	\$ -	
Latin Chamber of Commerce USA-CAMACOL				\$ -	\$ -	\$ -	
MDC WORKS				\$ -	\$ -	\$ -	
South FL Progress Foundation				\$ -	\$ -	\$ -	
YWCA, FMJ, St. Thomas				\$ -	\$ -	\$ -	
Adult Mankind Summer Youth Employment (City of Miami Gardens)				\$ -	\$ -	\$ -	
MDCPS Summer Youth Internship - 2022				\$ -	\$ -	\$ -	
FL State Minority Supplier Development Council (FSMSDC)				\$ -	\$ -	\$ -	
Miami-Dade Charter Schools Summer Youth Employment Program				\$ -	\$ -	\$ -	
TechHire Overtown				\$ -	\$ -	\$ -	
<b>Total Expenditures</b>	\$ -	\$ -	\$ -	\$ -	\$ 29,362	\$ (29,362)	
<b>Balance of Funds Available</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	

\*see accompanying notes

SOUTH FLORIDA WORKFORCE INVESTMENT BOARD  
REVENUE AND EXPENDITURES COMPARED TO BUDGET

WAGNER PEYSER  
FISCAL YEAR 2022/2023  
YTD Operations (07/01/22-10/31/22)

	BOARD APPROVED BUDGET	SAMS Adjustments	Contract Adjustments	AMENDED BUDGET	ACTUAL (07/01/22 THRU 10/31/22)	BUDGET VS. ACTUAL - AMOUNT	BUDGET VS. ACTUAL - RATE
Sid Rate= 34.00%							
<b>Revenues:</b>							
WIOA				\$ -			
TANF				\$ -			
DEO	\$ 1,137,360			\$ 1,137,360		\$ 1,137,360	0.0%
Second Year Allocation from FY 21-22	\$ 129,378			\$ 129,378	\$ 201,275	\$ (71,897)	155.6%
Other				\$ -		\$ -	
<b>Total Revenue</b>	<b>\$ 1,266,738</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,266,738</b>	<b>\$ 201,275</b>	<b>\$ 1,065,463</b>	<b>15.9%</b>
<b>Expenditures:</b>							
<b>Headquarter Costs</b>	<b>\$ 228,013</b>			<b>\$ 228,013</b>	<b>\$ 61,872</b>	<b>\$ 166,141</b>	<b>27.1%</b>
Adult Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Youth Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Set Aside				\$ -		\$ -	
<b>Facilities Costs</b>	<b>\$ 1,038,725</b>			<b>\$ 1,038,725</b>	<b>\$ 139,403</b>	<b>\$ 899,322</b>	<b>13.4%</b>
<b>Training &amp; Support Services</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
Allocated Funds				\$ -		\$ -	
Set Asides				\$ -		\$ -	
<b>Other Programs &amp; Projects</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
Big Brothers Big Sisters				\$ -		\$ -	
The Beacon Council Economic Devlp. Found., Inc.(Miami Ventures)				\$ -		\$ -	
The Miami-Dade Chamber of Commerce, Inc.				\$ -		\$ -	
Youth Co-Op Summer (City of Opa-Locka)				\$ -		\$ -	
Latin Chamber of Commerce USA-CAMACOL				\$ -		\$ -	
MDC WORKS				\$ -		\$ -	
South FL Progress Foundation				\$ -		\$ -	
YWCA, FMJ, St. Thomas				\$ -		\$ -	
Adult Mankind Summer Youth Employment (City of Miami Gardens)				\$ -		\$ -	
MDCPS Summer Youth Internship - 2022				\$ -		\$ -	
FL State Minority Supplier Development Council (FSMSDC)				\$ -		\$ -	
Miami-Dade Charter Schools Summer Youth Employment Program				\$ -		\$ -	
TechHire Overtown				\$ -		\$ -	
<b>Total Expenditures</b>	<b>\$ 1,266,738</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,266,738</b>	<b>\$ 201,275</b>	<b>\$ 1,065,463</b>	<b>15.9%</b>
<b>Balance of Funds Available</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	

\*see accompanying notes

**SOUTH FLORIDA WORKFORCE INVESTMENT BOARD  
REVENUE AND EXPENDITURES COMPARED TO BUDGET**

**TAC  
FISCAL YEAR 2022/2023  
YTD Operations (07/01/22-10/31/22)**

	BOARD APPROVED BUDGET	SAMS Adjustments	Contract Adjustments	AMENDED BUDGET	ACTUAL (07/01/22 THRU 10/31/22)	BUDGET VS. ACTUAL - AMOUNT	BUDGET VS. ACTUAL - RATE
							<b>Std 34.00%</b>
<b>Revenues:</b>							
WIOA				\$ -			
TANF				\$ -			
DEO				\$ -			
Second Year Allocation from FY 21-22	\$ 12,332			\$ 12,332	\$ 5,069	\$ 7,263	41.1%
Other				\$ -	\$ -		
<b>Total Revenue</b>	<b>\$ 12,332</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 12,332</b>	<b>\$ 5,069</b>	<b>\$ 7,263</b>	<b>41.1%</b>
<b>Expenditures:</b>							
<b>Headquarter Costs</b>	<b>\$ 2,220</b>			<b>\$ 2,220</b>		<b>\$ 2,220</b>	<b>0.0%</b>
<b>Adult Services</b>	<b>\$ 8,756</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 8,756</b>	<b>\$ -</b>	<b>\$ 8,756</b>	<b>0.0%</b>
<b>Youth Services</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
Set Aside				\$ -		\$ -	
<b>Facilities Costs</b>	<b>\$ 1,357</b>			<b>\$ 1,357</b>	<b>\$ 5,069</b>	<b>\$ (3,712)</b>	<b>373.7%</b>
<b>Training &amp; Support Services</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
Allocated Funds				\$ -		\$ -	
Set Asides				\$ -		\$ -	
<b>Other Programs &amp; Projects</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
Big Brothers Big Sisters				\$ -		\$ -	
The Beacon Council Economic Devlp. Found., Inc.(Miami Ventures)				\$ -		\$ -	
The Miami-Dade Chamber of Commerce, Inc.				\$ -		\$ -	
Youth Co-Op Summer (City of Opa-Locka)				\$ -		\$ -	
Latin Chamber of Commerce USA-CAMACOL				\$ -		\$ -	
MDC WORKS				\$ -		\$ -	
South FL Progress Foundation				\$ -		\$ -	
YWCA, FMU, St. Thomas				\$ -		\$ -	
Adult Mankind Summer Youth Employment (City of Miami Gardens)				\$ -		\$ -	
MDCPS Summer Youth Internship - 2022				\$ -		\$ -	
FL State Minority Supplier Development Council (FSMSDC)				\$ -		\$ -	
Miami-Dade Charter Schools Summer Youth Employment Program				\$ -		\$ -	
TechHire Overtown				\$ -		\$ -	
<b>Total Expenditures</b>	<b>\$ 12,332</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 12,332</b>	<b>\$ 5,069</b>	<b>\$ 7,263</b>	<b>41.1%</b>
<b>Balance of Funds Available</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	

\*see accompanying notes

SOUTH FLORIDA WORKFORCE INVESTMENT BOARD  
 REVENUE AND EXPENDITURES COMPARED TO BUDGET  
 DEO\*\*  
 FISCAL YEAR 2022/2023  
 YTD Operations (07/01/22-09/30/22)

	BOARD APPROVED BUDGET	SAMS Adjustments	Contract Adjustments	AMENDED BUDGET	ACTUAL (07/01/22 THRU 09/30/22)	BUDGET VS. ACTUAL - AMOUNT	BUDGET VS. ACTUAL - RATE
					Std Rates 34%		
<b>Revenues:</b>							
WIOA	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
TANF	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
DEO	\$ 1,987,360	\$ -	\$ -	\$ 1,987,360	\$ 335,761	\$ 1,651,599	16.9%
Second Year Allocation from FY 21-22	\$ 722,621	\$ -	\$ -	\$ 722,621	\$ 316,158	\$ 406,463	43.8%
Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>Total Revenue</b>	<b>\$ 2,709,981</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 2,709,981</b>	<b>\$ 651,919</b>	<b>\$ 2,058,062</b>	<b>24.1%</b>
<b>Expenditures:</b>							
<b>Headquarter Costs</b>	<b>\$ 487,797</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 487,797</b>	<b>\$ 207,042</b>	<b>\$ 280,755</b>	<b>42.4%</b>
<b>Adult Services</b>	<b>\$ 1,024,702</b>	<b>\$ -</b>	<b>\$ (37,286)</b>	<b>\$ 987,416</b>	<b>\$ 194,387</b>	<b>\$ 793,030</b>	<b>19.7%</b>
<b>Youth Services</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<i>Set Aside</i>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<b>Facilities Costs</b>	<b>\$ 1,197,482</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,197,482</b>	<b>\$ 249,742</b>	<b>\$ 947,739</b>	<b>20.9%</b>
<b>Training &amp; Support Services</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<i>Allocated Funds</i>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<i>Set Asides</i>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<b>Other Programs &amp; Projects</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 4,464,320</b>	<b>\$ 37,286</b>	<b>\$ 748</b>	<b>\$ 36,538</b>	<b>2.0%</b>
<i>Big Brothers Big Sisters</i>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<i>The Beacon Council Economic Devp. Found., Inc.(Miami Ventures)</i>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<i>The Miami-Dade Chamber of Commerce, Inc.</i>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<i>Youth Co-Op Summer (City of Opa-Locka)</i>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<i>Latin Chamber of Commerce USA-CAMACOL</i>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<i>MDC WORKS</i>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 34,596</b>	<b>\$ 34,596</b>	<b>\$ -</b>	<b>\$ 34,596</b>	<b>0.0%</b>
<i>South FL. Progress Foundation</i>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<i>YWCA, FMU, St. Thomas</i>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 2,690</b>	<b>\$ 2,690</b>	<b>\$ 748</b>	<b>\$ 1,942</b>	<b>27.8%</b>
<i>Adult Mankind Summer Youth Employment (City of Miami Gardens)</i>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<i>MDCPS Summer Youth Internship - 2022</i>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<i>FL State Minority Supplier Development Council (FSMSDC)</i>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<i>Miami-Dade Chater Schools Summer Youth Employment Pogram</i>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<i>TechHire Overtown</i>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<b>Total Expenditures</b>	<b>\$ 2,709,981</b>	<b>\$ -</b>	<b>\$ 4,427,034</b>	<b>\$ 2,709,981</b>	<b>\$ 651,919</b>	<b>\$ 2,058,062</b>	<b>24.1%</b>
<b>Balance of Funds Available</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ (4,427,034)</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	

\*see accompanying notes



## **SOUTH FLORIDA WORKFORCE INVESTMENT BOARD**

**DATE:** 12/15/2022

**AGENDA ITEM NUMBER:** 6B

**AGENDA ITEM SUBJECT:** FISCAL AUDIT UPDATE

**AGENDA ITEM TYPE:** **APPROVAL**

**RECOMMENDATION:** The Finance and Efficiency Council recommends to the Board the approval for the Executive Committee to review and authorize the submission of the final audit report to the Federal Audit Clearing House, as set forth below.

**STRATEGIC GOAL:** **STRONG WORKFORCE SYSTEM LEADERSHIP**

**STRATEGIC PROJECT:** **Strengthen workforce system accountability**

### **BACKGROUND:**

On October 20, 2022, the South Florida Workforce Investment Board (SFWIB) approved the execution of a one year contract with Anthony Brunson P.A. for the performance of an external independent audit of the agency's financial records and reports for Fiscal Year 2021-2022.

Anthony Brunson P.A. anticipates the final audit report to be completed timely with no need for extension. SFWIB staff recommends to the Finance Efficiency Council to recommend that the Executive Committee review and authorize the submission of the final audit report to the Federal Audit Clearing House.

**FUNDING:** N/A

**PERFORMANCE:** N/A

*NO ATTACHMENT*



## **SOUTH FLORIDA WORKFORCE INVESTMENT BOARD**

**DATE:** 12/15/2022

**AGENDA ITEM NUMBER:** 6C

**AGENDA ITEM SUBJECT:** AUTHORIZATION FOR SFWIB STAFF TO RELEASE A REQUEST FOR PROPOSAL FOR EXTERNAL AUDITING SERVICES

**AGENDA ITEM TYPE:** **APPROVAL**

**RECOMMENDATION:** The Finance and Efficiency Council recommends to the Board the approval for SFWIB staff to release a Request for Proposal for external auditing services, as set forth below.

**STRATEGIC GOAL:** **STRONG WORKFORCE SYSTEM LEADERSHIP**

**STRATEGIC PROJECT:** **Strengthen workforce system accountability**

### **BACKGROUND:**

The contract with Brunson and Associates, P.A. for auditing services was competitively procured in 2017 and expired on June 30, 2020. The SFWIB approved an additional one year contract with Brunson and Associates on August 20, 2020 for auditing services for program year (PY) 2019-2020. SFWIB staff did not release a Request For Proposal (RFP) in PY 2021-2022 for external auditing services as originally planned due to the external hacking of the SFWIB IT infrastructure.

As a result, the Executive Committee approved a one year extension with Brunson and Associates to complete the PY 2021-2022 external audit. SFWIB staff will now release an RFP to competitively procure external auditing services for the next three years.

**FUNDING:** N/A

**PERFORMANCE:** N/A

*NO ATTACHMENT*



**SOUTH FLORIDA WORKFORCE INVESTMENT BOARD**

**DATE:** 12/15/2022

**AGENDA ITEM NUMBER:** 7A

**AGENDA ITEM SUBJECT:** SOLE SOURCE REQUEST TO PROCURE YOUTH SERVICES FOR MONROE COUNTY UPDATE

**AGENDA ITEM TYPE:** **INFORMATIONAL**

**RECOMMENDATION:** N/A

**STRATEGIC GOAL:** **DEDICATED COMMITMENT TO YOUTH PARTICIPATION**

**STRATEGIC PROJECT:** **Strengthen workforce system accountability**

**BACKGROUND:**

At the September 8, 2022, Executive Board Meeting, the Executive Committee authorized SFWIB staff to submit a Sole Source procurement request to CareerSource Florida (CSF) and the Florida Department of Economic Opportunity (DEO). The SFWIB will be submitting to CSF and the DEO the attached request to contract In-School Youth Service with the Monroe County Public School System and Out of school Youth Services with the College of the Florida Keys.

Once approved, SFWIB staff will contract with the new providers for a period of three years, the same as the other contracted youth providers.

**FUNDING:** N/A

**PERFORMANCE:** N/A

*ATTACHMENT*



# MEMORANDUM

To: Michelle Dennard, President

From: Rick Beasley, Executive Director

Date: December 15, 2022

Re: Respectfully request to conduct a sole source procurement for In-School and Out-of-School Youth Providers for Monroe County.

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## **Reason for Request**

On February 16, 2022, CareerSource South Florida (CSSF) released a Request for Proposal (RFP) to solicit youth providers in Monroe County to provide in-school and out of school youth services. The first RFP resulted in no respondents and the RFP was re-released on June 6, 2022. Once again CSSF received no responses, as a result of which a third RFP was released on August 1, 2022. The third release resulted one respondent, the Florida Endowment Foundation for Florida's Graduates. Their response was accepted and evaluated by staff but was deemed incomplete as the respondent did not submit all of the required "due diligence" or organizational capabilities documentation required to properly evaluate the agency.

As a result of which, CSSF is requesting authorization to conduct a sole source procurement process and select Monroe County Public Schools as the In-School provider of youth services and the College of the Florida Keys as the Out of School youth services provider. As required, CSSF reviewed eligible providers in Monroe County to include all previous RFP respondents.

1. The number of potentially qualified offerors/bidders in the Local Area,

[Response: CSSF found two respondents for in-school \(Monroe County Public Schools & the Florida Endowment Foundation for Florida's Graduates\) and one for out of school \(The College of the Florida Keys\).](#)

2. The degree of interest shown in information requests submitted,

[Response: Interest has been shown by all three parties, however CSSF staff have determined that only two of the three meet the requirements to contract with the agency.](#)

3. Documentation that there were an insufficient number of proposals/bids received that met the Local WDB's stated evaluation criteria,

[Response: Previously released RFP's are attached. \(3.1, 3.2, 3.3\)](#)

4. Documentation explaining the disqualification or ineligibility of offerors/bidders,

Response: Documentation attached.

5. Documentation showing the reasons why any offerors/bidders were selected or not selected, and

Response: Same as above.

6. Documentation comparing proposals/bids relative to past competitions.

Response: an example of a successful bid response is provided for comparison.

Following the submission guidelines, CSSF has attached the following:

1. Copy of the RFP/IFB;
2. Proof of the announcement medium used (newspaper, social media);
3. Documentation showing how long the announcement was posted;
4. The name of the entity to which the sole source is to be awarded; and
5. Documentation showing that the entity has the capacity and ability to perform the Youth Services functions.



## **SOUTH FLORIDA WORKFORCE INVESTMENT BOARD**

**DATE:** 12/15/2022

**AGENDA ITEM NUMBER:** 7B

**AGENDA ITEM SUBJECT:** 2022-2023 WDA 23 DEMAND OCCUPATIONS LIST (TOL) ADDITION

**AGENDA ITEM TYPE:** **APPROVAL**

**RECOMMENDATION:** The Global Talent and Competitiveness Council recommends to the Board the approval to add a new occupation to the 2022-2023 Targeted Occupation, as set forth below.

**STRATEGIC GOAL:** **BUILD DEMAND-DRIVEN SYSTEM W/ EMPLOYER ENGAGEMENT**

**STRATEGIC PROJECT:** **Improve credential outcomes for job seekers**

### **BACKGROUND:**

On May 17, 2022, the Department of Economic Opportunity (DEO) released the 2022-2023 Demand Occupation List for the 24 Workforce Development Areas (WDA) in the State of Florida. In accordance with CareerSource Florida's Administrative Policy #82, local areas may revise the list, as needed, based on local demand in support of the occupation's addition.

SFWIB staff received a request with supporting documentation from Miami Dade County Public Schools to add Standard Occupational Classification (SOC) code 49-9031 - Home Appliance Repairers and to the list for their programs.

SFWIB staff completed the review process and the request is being presented to the Global Talent and Competitiveness Council for a recommendation to the Board for approval.

**FUNDING:** N/A

**PERFORMANCE:** N/A

*NO ATTACHMENT*



## **SOUTH FLORIDA WORKFORCE INVESTMENT BOARD**

**DATE:** 12/15/2022

**AGENDA ITEM NUMBER:** 7C

**AGENDA ITEM SUBJECT:** MONROE COUNTY YOUTH SERVICES CONTRACTORS

**AGENDA ITEM TYPE:** **APPROVAL**

**RECOMMENDATION:** The Global Talent and Competitiveness Council recommends to the Board the approval authorizing staff to extend the current Youth Services Provider's contract, as set forth below.

**STRATEGIC GOAL:** **DEDICATED COMMITMENT TO YOUTH PARTICIPATION**

**STRATEGIC PROJECT:** **Improve service delivery outcomes**

### **BACKGROUND:**

On June 6, 2022, the South Florida Workforce Investment (SFWIB) released a Youth Services Request for Proposal (RFP) to solicit organizations capable of providing in-school and out-of-school services to youth. Due to a lack of respondents to provide said services in Monroe County, SFWIB staff requests authorization to extend the current Youth Services contract with Youth Co-Op, Inc., to continue providing the requisite youth services in Monroe County, for a period not to exceed three months from the current contract expiration date of December 31, 2022.

An extension of Youth Co-Op, Inc.'s contract will allow SFWIB staff the opportunity to complete the sole source procurement process to designate a Monroe County Youth Services Contractor for program years 2022-2025. Upon completion of the sole source procurement process, SFWIB staff anticipates proposing a recommendation for a Youth Services Contractor at the April, 2023 SFWIB meeting.

**FUNDING:** N/A

**PERFORMANCE:** N/A

*NO ATTACHMENT*



## **SOUTH FLORIDA WORKFORCE INVESTMENT BOARD**

**DATE:** 12/15/2022

**AGENDA ITEM NUMBER:** 7D

**AGENDA ITEM SUBJECT:** ECONOVUE™ POLICY

**AGENDA ITEM TYPE:** **APPROVAL**

**RECOMMENDATION:** The Global Talent and Competitiveness Council recommends to the Board the approval of the EconoVue™ Policy, as set forth below.

**STRATEGIC GOAL:** **STRENGTHEN THE ONE-STOP DELIVERY SYSTEM**

**STRATEGIC PROJECT:** **Strengthen workforce system accountability**

### **BACKGROUND:**

In program year 2019-2020, The SFWIB through its Strategic Goal 2 - Strengthen the One-Stop Delivery System and Increase Integrated Service Delivery, created Business Service Teams which is comprised of SFWIB staff and Business Intermediaries from chamber partners. In an effort to provide additional structure to the teams, SFWIB staff developed the EconoVue™ Policy. The policy provides guidance to staff as it relates to rapid response activities and introduced the EconoVue™ tool. EconoVue™ is a licensed intuitive data visualization platform that offers multi-dimensional views of a region's business, workforce, and sector data for targeted business outreach.

The EconoVue™ platform utilizes Bureau of Labor Statistics and Dun & Bradstreet® data to help establish an early warning system that identifies businesses, regardless of size, that may be at risk of closing. The platform is interactive and provides information regarding businesses that includes labor market data, standard identity, and demographic information regarding size, location and operations, business health, and change dynamics.

The EconoVue™ Policy will provide specific guidance to the Outreach Team, which is comprised of Business Services staff, American Job Centers (AJC) and Business Intermediaries, regarding the utilization of the platform to ensure compliance by both SFWIB staff and non-staff who use the platform under the SFWIB contracted licenses. The policy was drafted to ensure compliance with CareerSource Florida Administrative Policy Number 114 - Rapid Response Program Administration; Training and Employment Notice (TEN) 9-12 - Layoff Aversion in Rapid Response Systems (August 31, 2012); and all applicable sections of the Workforce Innovation and Opportunity Act.

**FUNDING:** N/A

**PERFORMANCE:** N/A

*ATTACHMENT*



# BOARD POLICY

**POLICY  
NUMBER 000**

<b>Title:</b>	<b>EconoVue Policy</b>		
<b>Effective:</b>		<b>Revised:</b>	
<b>Supersedes:</b>		<b>Version:</b>	

## I. OF INTEREST TO

This policy is applicable to CareerSource South Florida (CSSF), American Job Centers (AJC), Business Intermediaries, partners and service providers.

## II. PURPOSE AND SCOPE

The purpose of this policy is to provide guidance on the use of the EconoVue data platform to conduct business outreach and engagement by the Outreach Team, consisting of the CSSF Business Services team, the AJC's and Business Intermediaries.

## III. BACKGROUND

EconoVue is an intuitive data visualization platform that offers multi-dimensional views of a region's business, workforce and sector data for targeted business outreach. EconoVue provides effective, efficient and targeted business outreach for employer assistance and engagement through the use of informed data.

## IV. STATUTORY AUTHORITIES

- Workforce Innovation and Opportunity Act, §Section 134(c)(1)(A)(iv).
- Workforce Innovation and Opportunity Act, §Section 134(c)(2)(A)(iv)(I)(aa).
- Workforce Innovation and Opportunity Act, §Section 134(c)(2)(A)(vi)(I)(I-III).
- Workforce Innovation and Opportunity Act, §Section 134(d)(1)(A)(vii)(I-II).
- Workforce Innovation and Opportunity Act, §Section 134(d)(1)(A)(ix)(I).
- Workforce Innovation and Opportunity Act, §Section 134(d)(1)(A)(ix)(II)(aa-dd)
- Workforce Innovation and Opportunity Act Final Rule, 20 CFR 682.320.
- Workforce Innovation and Opportunity Act Final Rule, 20 CFR 682.340.
- Training and Employment Guidance Letter (TEGL) 19-16: "Guidance on Services provided through the Adult and Dislocated Worker Programs and the Wagner-Peyser Act Employment Services" (March 1, 2017).
- Training and Employment Guidance Letter (TEGL) 26-14: "Workforce Innovation and Opportunity Act Transition Authority for Flexible Use of State Rapid Response Funds" (April 14, 2015).
- Training and Employment Notice (TEN) 9-12: "Layoff Aversion in Rapid Response Systems" (August 31, 2012).

- CareerSource Florida Administrative Policy Number 114: “Rapid Response Program Administration”

## V. DEFINITIONS

### 1. **American Job Center (AJC)**

The American Job Center network, part of the One-Stop system, provides universal access to an integrated array of labor exchange services so that workers, job seekers, and employers can find the services they need. The Wagner-Peyser Employment Service focuses on providing a variety of services including job search assistance, help getting a job referral, and placement assistance for job seekers. Additionally, re-employment services are available for unemployment insurance claimants, as well as recruitment services to employers with job openings. Services are delivered in one of three modes including self-service, facilitated self-help services and staff assisted service delivery approaches.

The services offered to employers, in addition to referral of job seekers to available job openings, include assistance in development of job order requirements, matching job seeker experience with job requirements and skills, assisting employers with special recruitment needs, arranging job fairs, assisting employers analyze hard-to-fill job orders, assisting with job restructuring, and helping employers deal with layoffs. Job seekers who are veterans receive priority referrals to jobs and training as well as special employment services and assistance. In addition, the system provides specialized attention and service to individuals with disabilities, migrant and seasonal farm-workers, justice-involved individuals, youth, minorities, and older workers.

### 2. **Business Intermediaries**

Local Chambers of Commerce and economic development organizations are uniquely positioned to assist small businesses as a result of their continuing engagement, partnership, and relationship-building activities within the businesses community. CareerSource South Florida (CSSF) is partnering or contracting with these business-focused organizations to provide ongoing engagement, partnership, and relationship-building activities with business in the community.

### 3. **EconoVue Data Platform**

A licensed data visualization and business outreach platform using Bureau of Labor Statistics and Dun & Bradstreet data that provides information on business locations, including standard identity and demographic information around size, location and operations, business health and change dynamics.

### 4. **Unique Business**

A unique business is one that has received outreach or other services for the first time by one of the AJC’s or Business Intermediaries.

## VI. POLICY

The EconoVue Data platform is a targeted business outreach tool that can be employed by Business Services, the AJC's, and Business Intermediaries. EconoVue enables data-driven outreach and engagement for better program success and performance metrics. Utilizing Bureau of Labor Statistics and Dun & Bradstreet data, EconoVue provides information on business locations, including standard identity and demographic information around size, location and operations; specialty business data including business health and change dynamics; executive contact details, custom geo-data, jobs, labor and occupation data; and time-series trend data in key dimensions designed to anticipate, prepare for, and manage the economic changes of businesses throughout the business lifecycle (expansion through contraction).

### 1. Business Contraction

By using EconoVue to identify businesses that are "at-risk" and contracting, a proactive approach can be taken to assist those businesses in managing any reductions in workforce by conducting assessments of their needs and delivering services to address those needs. Services and strategies may include providing information and referrals to Short Time Compensation programs, CareerSource South Florida (CSSF) training assistance programs, CSSF layoff aversion funds, the Small Business Development Center at Florida International University, Small Business Administration (SBA) program information, and information about other state and federal assistance programs.

### 2. Stable Businesses

Identifying Businesses that are stable and at low risk of failure presents an opportunity to provide ongoing services and maintain engagement with those businesses, increasing business retention. Outreach to stable businesses provides an opening to educate the business about CSSF services, including recruitment, training, and Federal incentives such as Work Opportunity Tax Credits and the Federal Bonding program. Businesses identified may participate in business roundtable discussions for their industry sector. By identifying trends within industry sectors, pro-active adjustments of resources may be made, training programs evaluated, and solutions developed to address specific issues.

### 3. Growth Businesses

Identifying businesses that are in growth mode presents opportunities to provide services such as specialized recruitments; training services including On-the-Job Training (OJT), Incumbent Worker Training (IWT); Youth Services including Paid Work Experience; as well as Pre-Apprenticeship and Apprenticeship programs.

#### 4. Minority Businesses

Minority-owned businesses can be identified utilizing EconoVue's advanced filters. By targeting minority-owned businesses, AJC's can provide specific services to targeted populations such as Veterans. Veterans and eligible spouses receive priority of services from the AJC's. Veteran-owned businesses may be more knowledgeable about the specific skill sets that veterans offer, thereby increasing the hiring probabilities. Work opportunity tax credits may be available to the businesses.

The CSSF Business Services team, designated users at the AJC's, and designated users at the Business Intermediaries agency, collectively referred to as the Outreach Team, shall be required to attend training to learn how to use the EconoVue platform through EconoVue's virtual and on-line trainings sessions. The Outreach Team will also be required to register businesses, and record activities and services in Employ Miami-Dade (EMD)/Employ Monroe (EM) as appropriate.

A targeted data-driven business outreach program is a more effective use of staff, provides on-going employer engagement, and increased knowledge of industry sector needs, resulting in an increase in services provided and repeat businesses served.

#### **VII. Limitations**

None

#### **VIII. EXCEPTIONS**

Exceptions to this policy, or any part thereof, must be approved in writing by the SFWIB Executive Director.



# PROCEDURES

**PROCEDURES  
NUMBER 000**

<b>Title:</b>	EconoVue		
<b>Effective:</b>		<b>Revised:</b>	
<b>Supersedes:</b>		<b>Version:</b>	

## I. PURPOSE

Establishes the operational procedures for the use of the EconoVue data platform for Business Outreach by the Career Source South Florida (CSSF) Business Services Team, American Job Centers (AJC) and contracted Business Intermediaries, collectively referred to as the Outreach Team. Business Intermediaries include Chambers of Commerce and other economic development organizations.

## II. BACKGROUND

EconoVue provides effective, efficient and targeted business outreach for employer assistance and engagement through the use of informed data. EconoVue's intuitive data visualization platform is built on the geographic boundaries of workforce development boards, mapping and providing business and jobs data from a geography view foundation at the local workforce level, and integrating all additional data, including proprietary business health and risk data, wage data, and job posting details at a company level. EconoVue is the only platform that tracks businesses of all size from sole proprietorships to large, multi-national companies across all sectors.

The South Florida Workforce Investment Board (SFWIB) d/b/a CareerSource South Florida (CSSF) Business Services Team, AJC's and Business Intermediaries, in an effort to support small businesses and conduct outreach to businesses, will use the EconoVue platform to identify and target businesses and industry sectors.

## III. OVERVIEW

CSSF shall establish an Outreach Team consisting of the CSSF Business Services Team, the AJC's, and Business Intermediaries. The Outreach Team will concentrate their efforts on the following:

- a. Utilize the EconoVue system to identify businesses that are considered high risk to provide outreach and education regarding the provision of comprehensive, employer-based Layoff Aversion services to include Short-Time Compensation, federal emergency grant and loan programs, local and community assistance programs.

- b. Utilize the EconoVue system to identify businesses that are stable to outreach and educate regarding the services offered by CSSF including recruitment, training incentives and federal incentives.
- c. Utilize the EconoVue system to identify businesses that are growing and may benefit from On-the-Job Training (OJT), Incumbent Worker Training (IWT), Youth Services including Paid Work Experience; as well as Pre-Apprenticeship and Apprenticeship programs.
- d. Utilize the EconoVue system to identify Minority-owned businesses
- e. Define service level standards to include performance metrics of business penetration, market share and repeat businesses served.

#### IV. ACRONYMS

- a. **AJC**-American Job Center
- b. **CSSF-CareerSource South Florida**
- c. **EMD-Employ Miami-Dade**
- d. **EM-Employ Monroe**
- e. **IWT-Incumbent Worker Training**
- f. **OJT-On-the-Job Training**
- g. **SFWIB-South Florida Workforce Investment Board**

#### V. PROCEDURES

- a. CSSF Business Services team, designated users at the AJC's, and designated users at the Business Intermediaries agency, collectively referred to as the Outreach Team, shall be required to attend training to learn how to use the EconoVue platform through EconoVue's virtual and on-line trainings sessions. The Outreach Team will also be required to register businesses, and record activities and services in Employ Miami-Dade (EMD)/Employ Monroe (EM) as appropriate.
- b. The EconoVue platform will be used to develop targeted lists of business using filters specific to the desired results.
- c. Using information obtained through EconoVue, outreach will be conducted to meet a minimum number of employers served and employers provided with level 1 services (as defined by the Employ Florida handbook attached) per month as specified for each member of the Outreach Team.
- d. The Outreach Team will establish contact with the businesses and secure executive level commitment to work together.
- e. The Outreach Team will develop strategies to assist those businesses that are committed to working together. A strategy may include (but is not limited to) one or more of the following:
  - I. Assisting employers in managing reductions in workforce, which may include early identification of firms at risk of layoffs, assessment of the needs of and options for at-risk firms, and the delivery of services to address these needs;

- II. Funding feasibility studies to determine if a company's operations may be sustained through a buyout or other means to avoid or minimize layoffs;
  - III. Connecting companies to state Short-Time Compensation or other programs designed to prevent layoffs or to quickly reemploy dislocated workers, employer loan programs for employee skill upgrading; and other Federal, state and local resources as necessary to address other business needs;
  - IV. Establishing linkages with economic development activities at the Federal, State and local levels, including Federal Department of Commerce programs and available State and local business retention and expansion activities;
  - V. Conducting analyses of the suppliers of an affected company to assess their risks and vulnerabilities from a potential closing or shift in production of their major customer;
  - VI. Engaging in proactive measures to identify opportunities for potential economic transition and training needs in growing industry sectors or expanding businesses and identify businesses that may benefit from On-The-Job training, apprenticeship programs or pre-apprenticeship programs;
  - VII. Coordinate with local government divisions and organization, and local nonprofit organizations, to plan for and respond to natural and other disasters;
- f. The Outreach team will identify and provide specific information on services and programs that could help deliver solutions to address the business's needs. All services will be documented with the proper service code in EMD/EM.
  - g. The Outreach team shall conduct at least one follow-up with all businesses assisted within 90 days of last service provided.
  - h. These procedures apply to all CSSF partnering agencies that have been provided with the EconoVue platform license

## **VI. LIMITATIONS/PROHIBITIONS**

Business Intermediaries are **NOT** authorized to allocate or make a promise of financial assistance on behalf of CSSF.

## **VII. RESPONSIBILITIES**

- a. CSSF shall provide the license for the EconoVue platform to the Outreach Team in order to identify businesses or sectors experiencing challenges or expanding.
- b. The Outreach Team shall be responsible for utilizing EconoVue to identify businesses and industry sectors that are at-risk, stable, or growing and deliver services, strategies and solutions to meet the business's needs.

- c. The Outreach Team is required to document their activity by ensuring businesses are registered and by entering the appropriate service codes in EMD/EM in a timely manner.

## **VIII. FREQUENTLY ASKED QUESTIONS (FAQ)**

### **IX. EXCEPTIONS**

Exceptions to this policy, or any part thereof, must be approved in writing by the SFWIB Executive Director.

### **X. DEFINITIONS**

#### **a. EconoVue Data Platform**

A licensed data visualization and business outreach platform using Bureau of Labor Statistics and Dun & Bradstreet data that provides information on business locations, including standard identity and demographic information around size, location and operations, business health and change dynamics.

#### **b. Incumbent Worker Training Program**

The Incumbent Worker Training (IWT) Program is to provide grant funding for continuing education and training of incumbent employees at existing Florida businesses. The program will provide reimbursement grants to businesses that pay for pre-approved, direct, training related costs. The program helps established Florida businesses upgrade the skills of their current employees.

#### **c. Layoff Aversion**

A continuum of strategies targeted to specific employers or industries that are experiencing a decline and have the potential to undergo layoffs, or are experiencing a serious skills gap that impacts their ability to compete and retain workers. A layoff is considered to be averted when:

- A worker's job is saved at an existing employer facing a risk of downsizing or closing; or
- A worker at risk of dislocation faces a brief gap or unemployment when transitioning to a different job with the same employer or is hired at a new job with a different employer.

#### **d. On the Job Training (OJT)**

On the Job Training (OJT) is designed to provide resources for occupational training and development of eligible, prospective, full-time hires by helping to defray the cost of training. Businesses may recoup a percentage of the wages paid to each new hire during the agreed-upon training period.

**e. Paid Work Experience (PWE)**

Paid Work Experience (PWE) provides a business with workers for a specified period of time to gain work experience. The salary of the worker is paid, at no cost to the business, during the term of the agreement. This incentive allows new worker(s) to gain job-specific skills, while helping the business increase productivity.

**f. Short-Time Compensation**

The Short Time Compensation program helps employers retain their workforce in times of temporary slowdown by encouraging work sharing as an alternative to layoff. The program permits prorated reemployment assistance benefits to employees whose work hours and earnings are reduced as part of a Short Time Compensation plan to avoid total layoff of some employees.

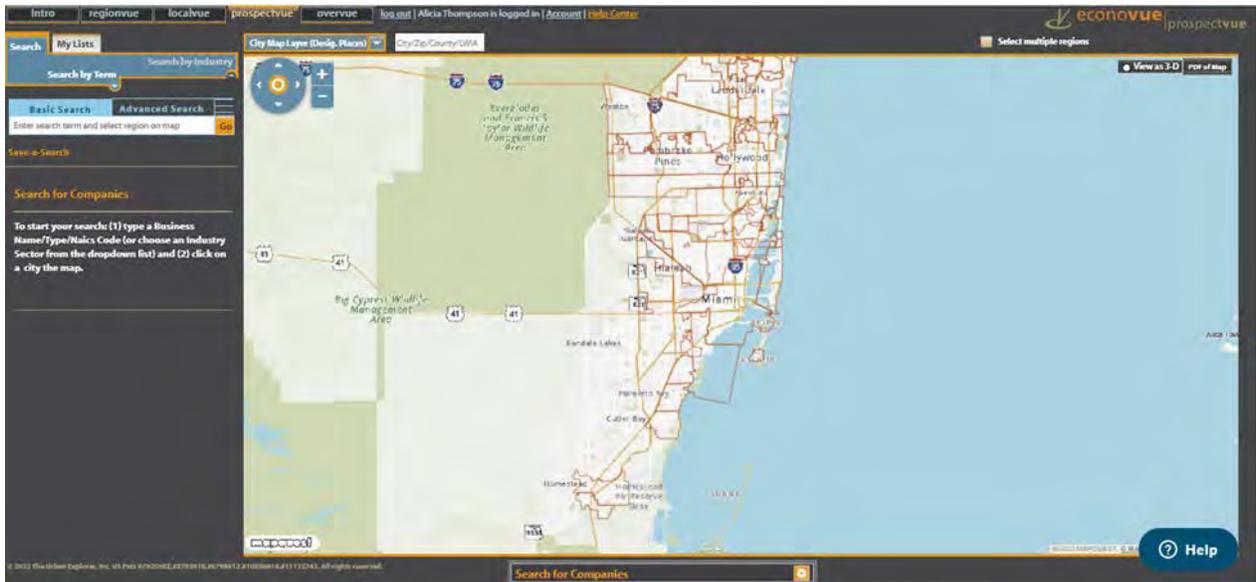
**XI. RESOURCES**

- a. EconoVue Example 1
- b. EconoVue Example 2
- c. Employer Registration Example
- d. Entering Employer Service Codes Example
- e. Employer Service Codes (Attachment)
- f. Employer Services Handbook (Attachment)

# ECONOVUE EXAMPLE #1



1. Select ProspectVue from the tabs at the top of page

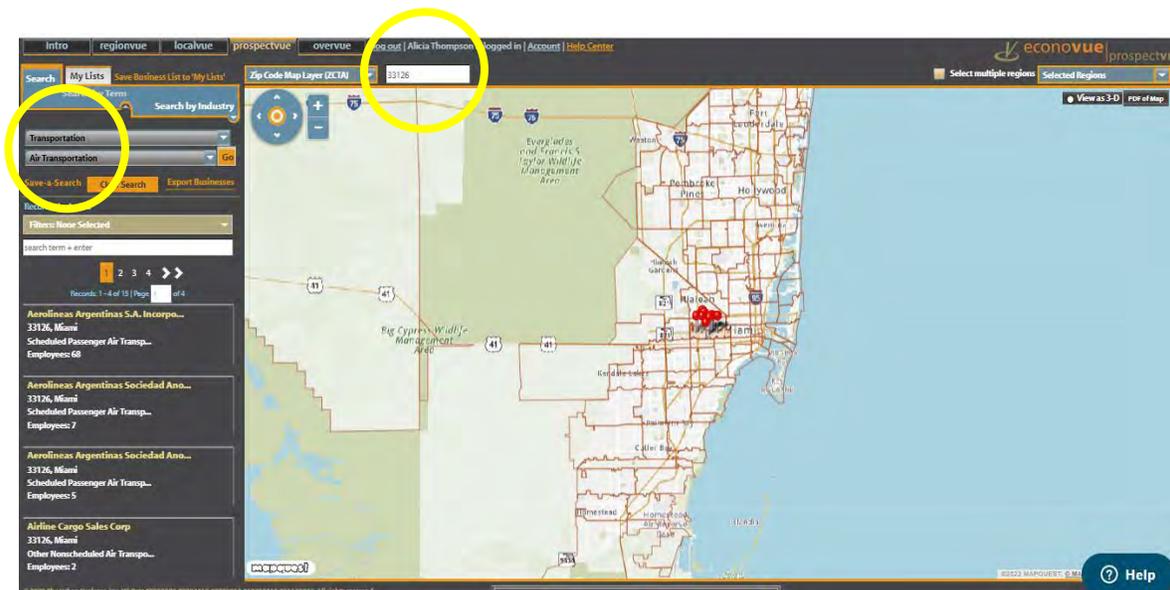


2. Select Search Criteria:

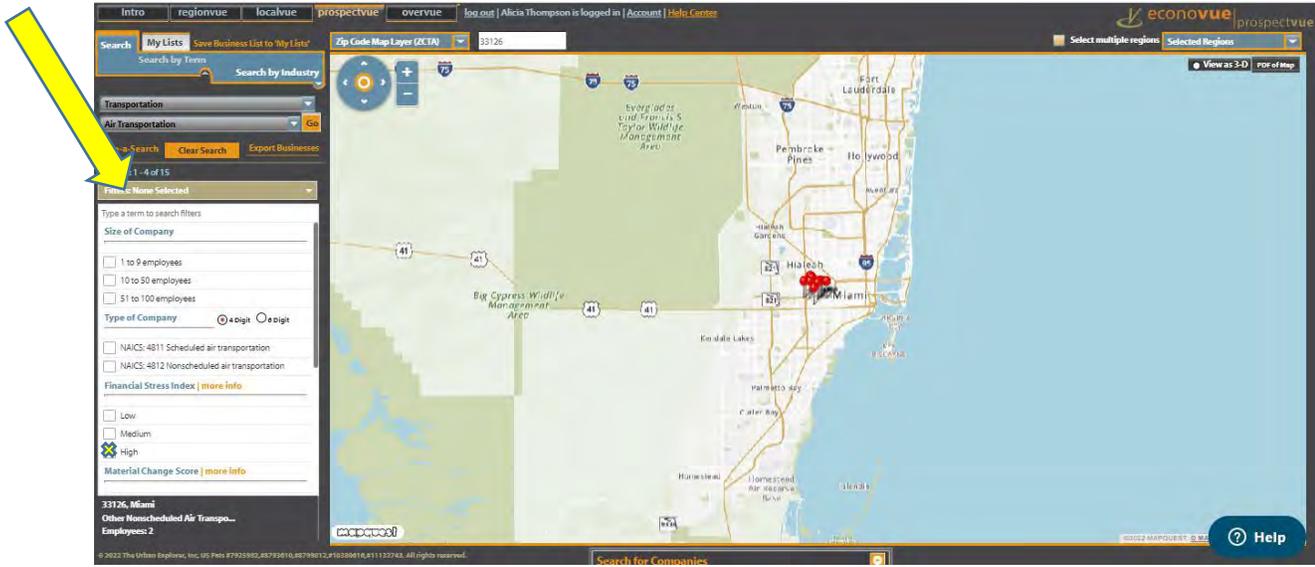
**Example:** Search by Industry Sector and zip code.

Industry Sector: Transportation Industry, Air Transportation

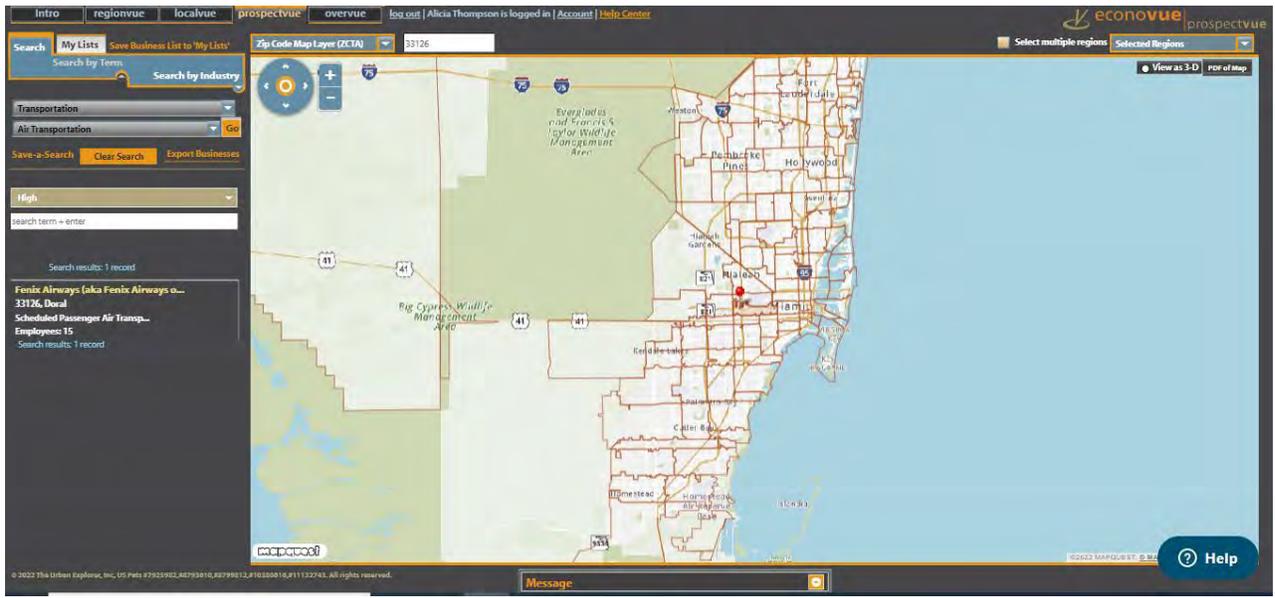
Zip Code: 33126



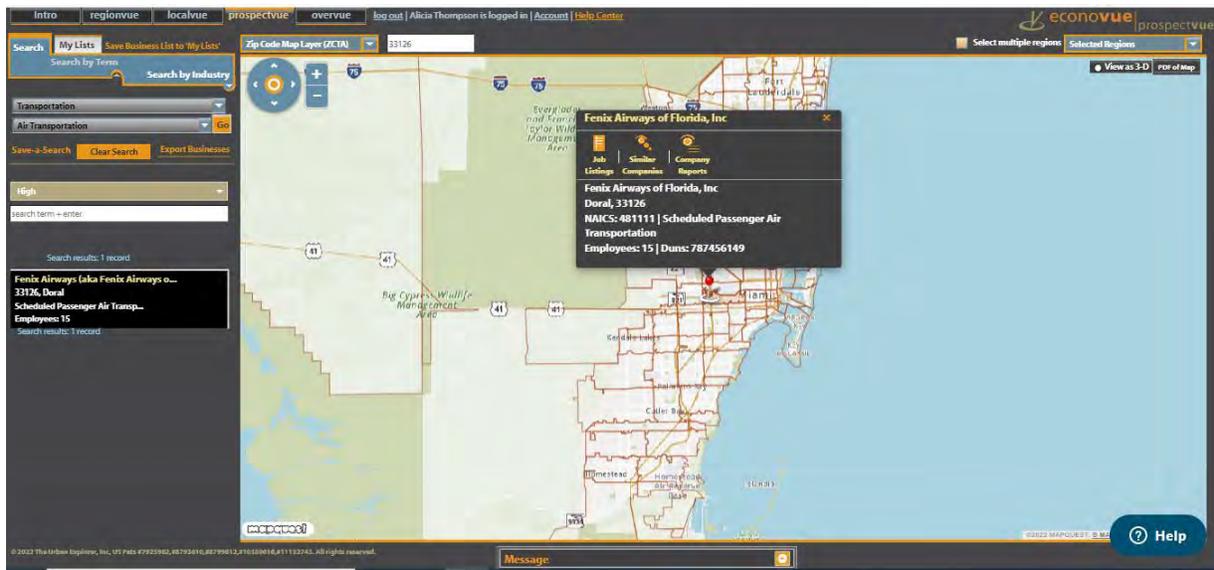
### 3. Select Filters. Filter by Financial Stress Index – High.



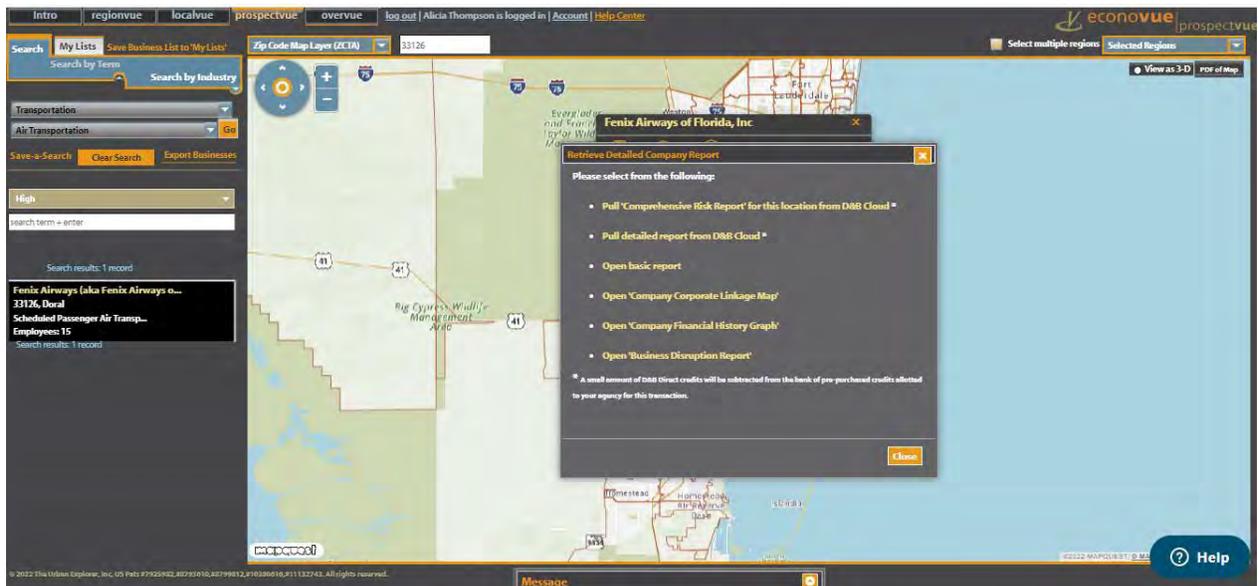
### 4. Results of filter



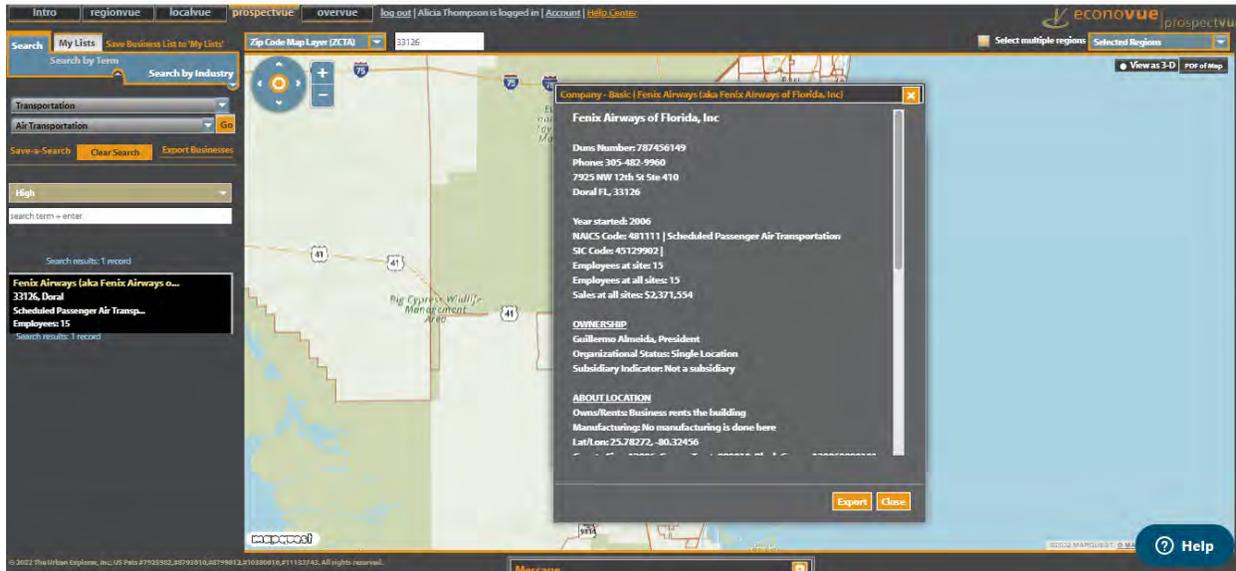
5. Click on company to bring up company information box. Select Company Reports



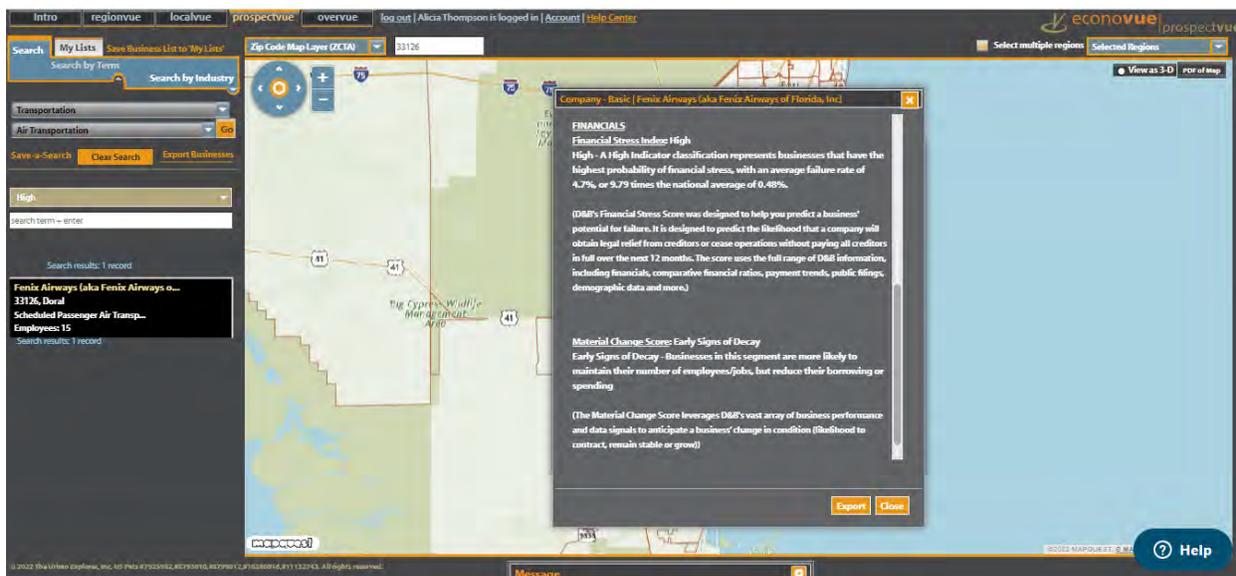
6. Select Open Basic Report



7. Basic Report contains contact information, ownership information, and.....

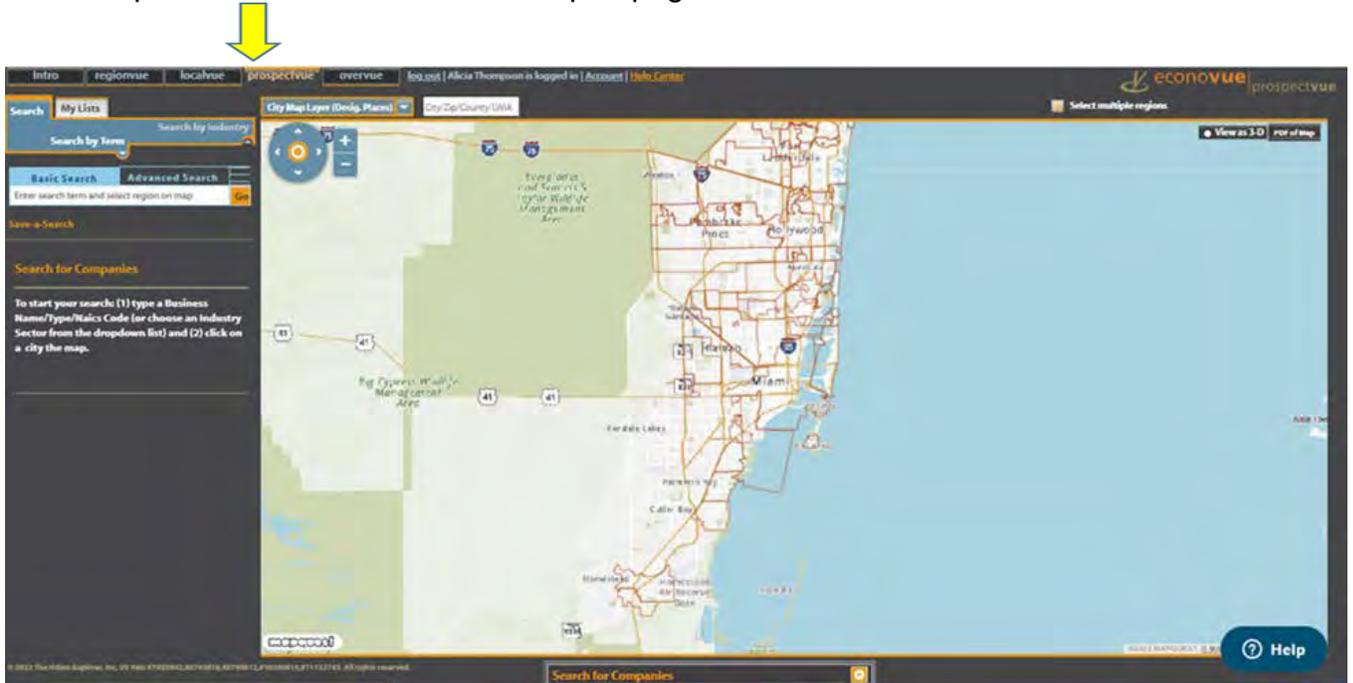


8. (scroll down), the financial stress index and material change score. In this example the financial stress index is high and the material change score shows early signs of decay. This is an example of a business that could benefit from layoff aversion strategies.



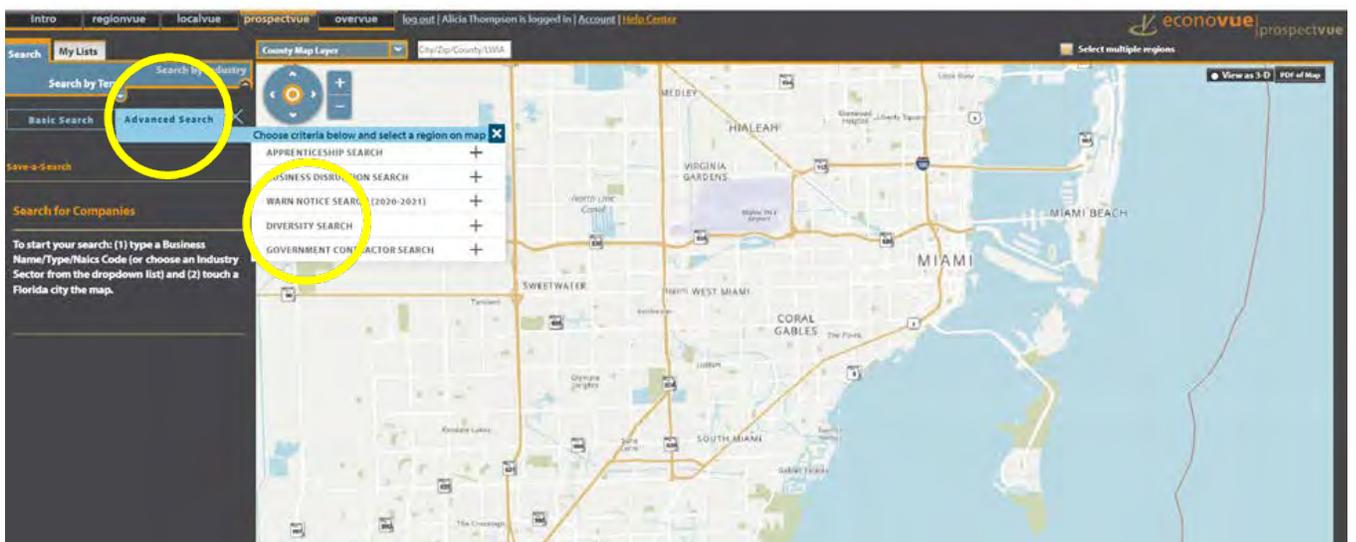
## ECONOVUE EXAMPLE 2 Veteran Owned Business

1. Select ProspectVue from the tabs at the top of page



2. Select Search Criteria:

**Example:** Search by Advanced Search, Diversity Search.



3. Additional search criteria: Veteran Owned and City level (Doral)

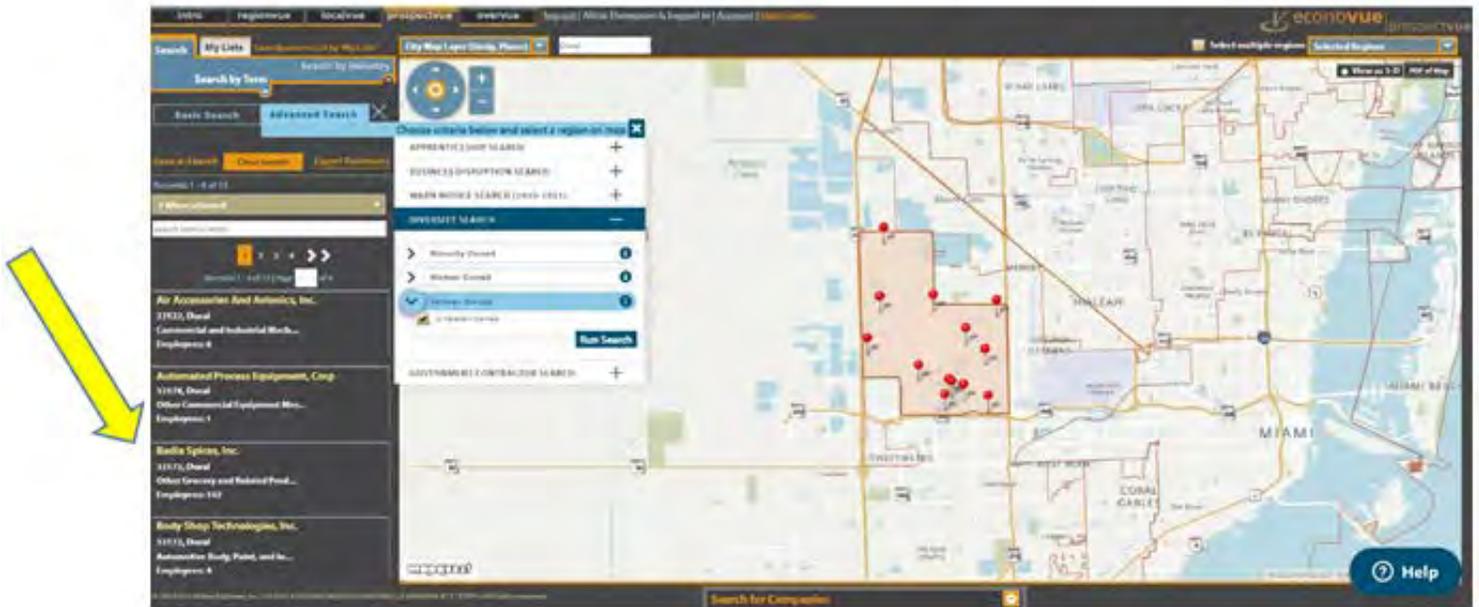
**RESULTS**

The screenshot shows the Economvue search interface. On the left, there is a sidebar with search filters. The 'City Map Layer (Doral, FL)' dropdown is highlighted with a yellow circle. Below it, the 'Diversity Search' section is expanded, and the 'Veteran Owned' checkbox is highlighted with a yellow circle. The main map area shows a grid of streets in Doral, Florida, with several red pins indicating search results. The sidebar also shows a list of search results for 'Veteran Owned' companies, including 'AMI Solutions, LLC', 'Apexcraft Interiors Unlimited, Inc.', and 'All Star Media Solutions Inc.'.

4. Select Filters: Scroll to select Financial Stress Score —Low, Material Change Score —Growing

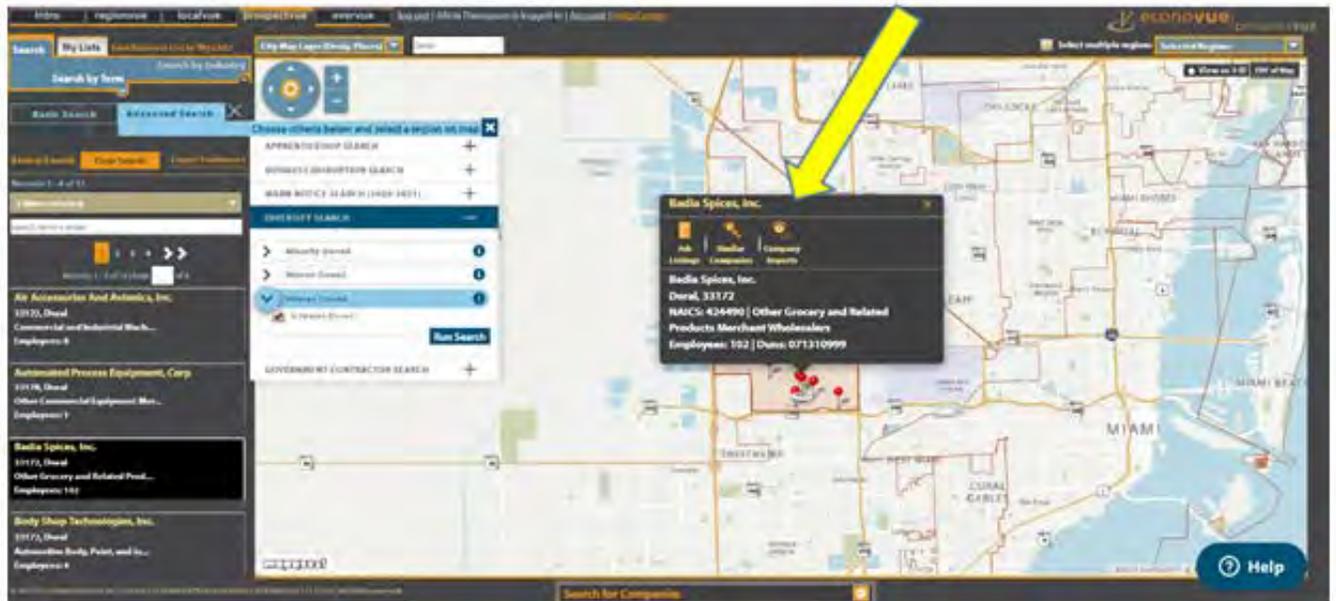
The screenshot shows the Economvue search interface with additional filters selected. The 'Material Change Score' filter is selected, and the 'Financial Stress Score' filter is set to 'Low'. The map area shows a grid of streets in Doral, Florida, with several red pins indicating search results. The sidebar also shows a list of search results for 'Veteran Owned' companies, including 'AMI Solutions, LLC', 'Apexcraft Interiors Unlimited, Inc.', and 'All Star Media Solutions Inc.'.

5. Results of filter

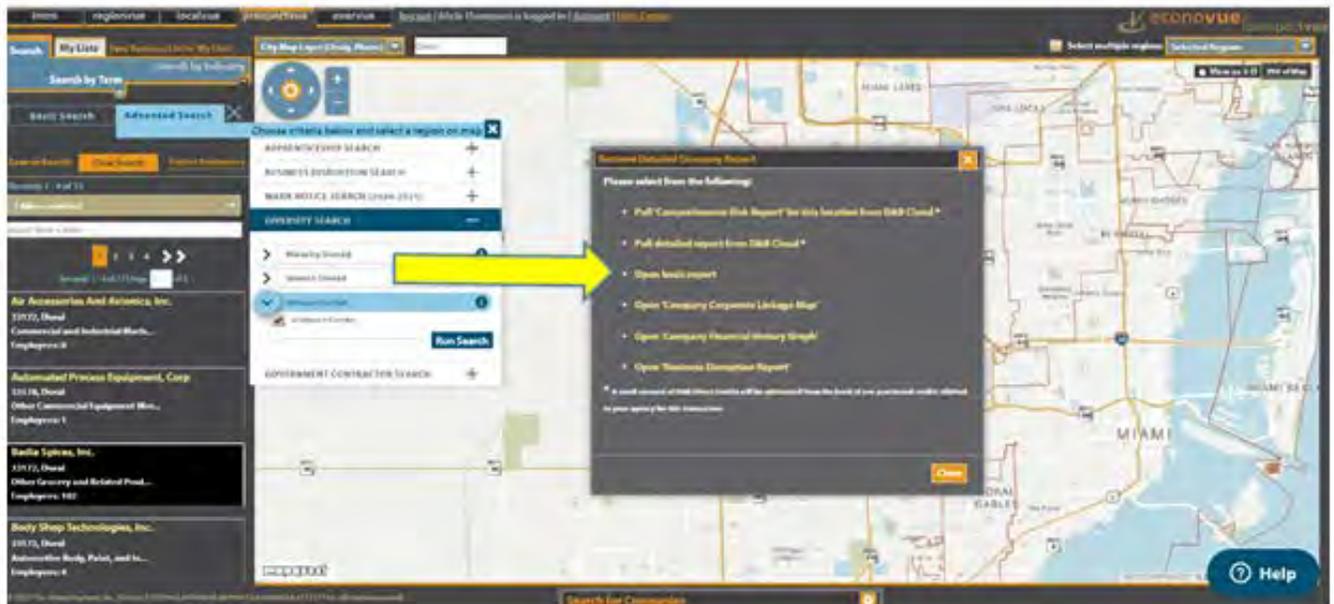


6. Select business—either from the list or hover over the pins to select

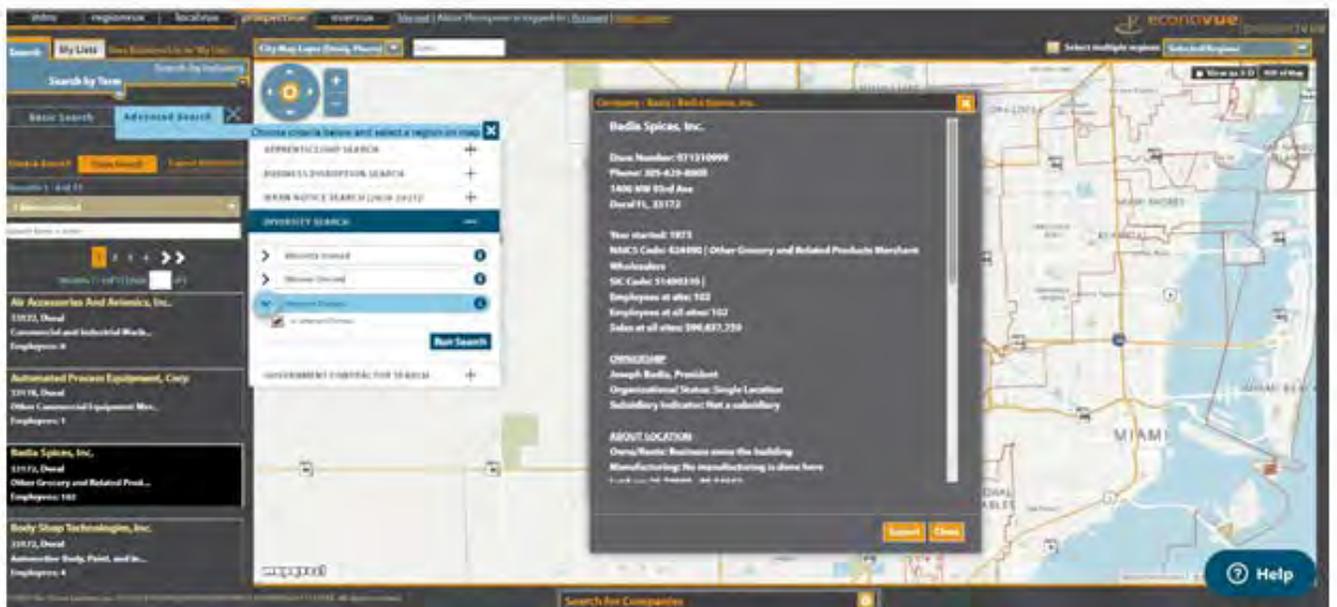
7. Select Company Reports



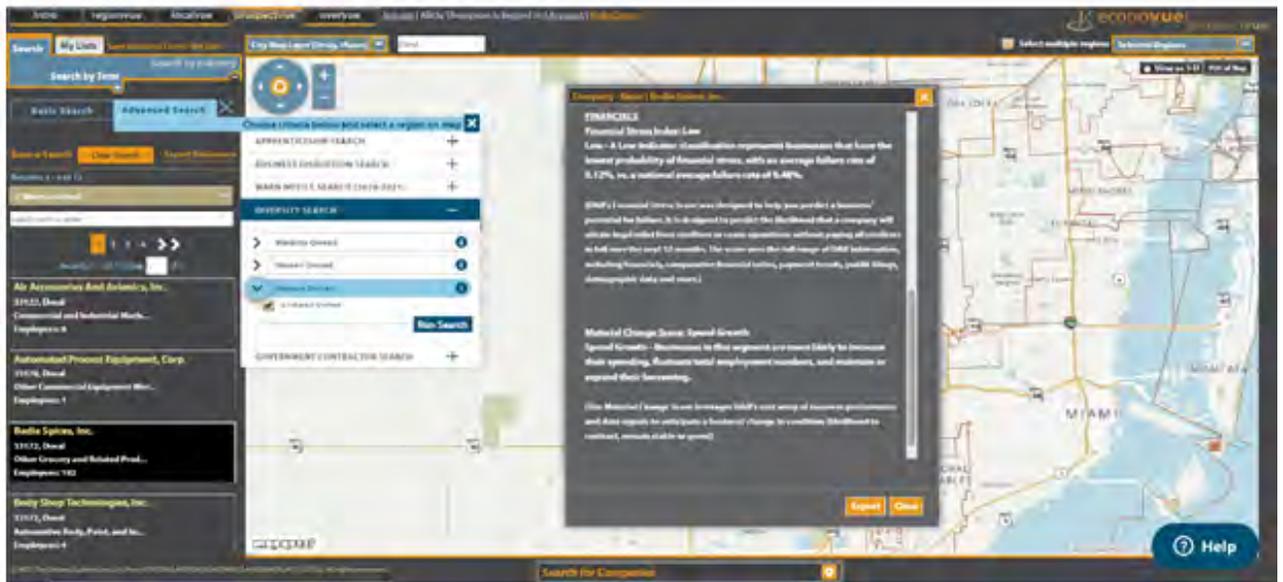
8. Select Open Basic Report



9. Basic Report contains contact information, ownership information, and.....



10. (scroll down), the financial stress index and material change score. In this example the financial stress index is low and the material change score shows spend growth. This is an example of a business that may be expanding and adding employees.



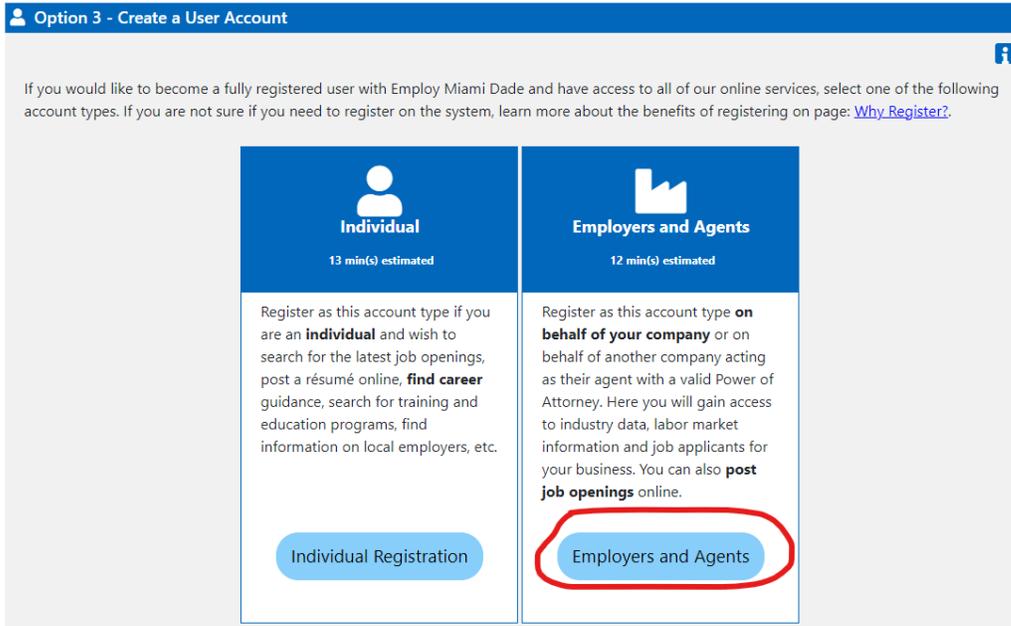
## Employer Registration Procedure

Entering a New Employer into System

Step 1: Click Blue Sign In / Register button



Step 2: Scroll Down to Option #3 and Select option for Employers and Agents



Step 3: Click "I Agree" on Terms of Use page

**EMPLOY MIAMI-DADE**

### Employ Florida Terms and Conditions Governing Your Access and Use of Employ Florida (EF)

**Introduction:** Please read the following information carefully as it contains the terms and conditions governing your access to and use of the EF website. If you do not accept and comply with these Terms and Conditions (referred hereinafter as "Terms"), you may be prohibited from using EF. Please refer to <http://www.gpo.gov/fdsys/pkg/CFR-2011-title20-vol3/pdf/CFR-2011-title20-vol3-sec658-500.pdf>.

**Acceptance of Terms:** EF provides its service to you subject to the following Terms. These Terms may be updated from time to time, and proposed changes will be posted on the EF website. You can review the most current version of the Terms at [www.employforida.com](http://www.employforida.com).

**Binding Agreement:** Your use of EF constitutes acceptance of the Terms and creates a binding agreement between you and the State of Florida Workforce Partners (hereinafter "PARTNERS"). The PARTNERS include Workforce Florida, Inc., the Department of Economic Opportunity, the Regional Workforce Boards and the website originator, Geographic Solutions, Inc. The PARTNERS provide this information as a public service. With respect to information available from this site, the PARTNERS make no warranty, express or implied, including the warranties of merchantability and fitness for a particular purpose arising out of the use or inability to use the data, and assume no legal liability or responsibility for the accuracy of the information.

- Description of Service:** EF is an Internet-based service that provides online employment services. Unless explicitly stated otherwise, any new features which augment or enhance the current services, including the release of new EF versions, shall be subject to these Terms. You are responsible for all equipment necessary to access this service.
- Definitions: The following are definitions of terms that are used in or apply to the information contained herein:**
  - "Applicant Harvesting" means the process of using false, fictitious, or misleading job postings to entice a job seeker to divulge personal, employment or other information, and includes requesting

By clicking the *I agree* button below and continuing with the registration process, you acknowledge that you have reviewed and understand the information contained in the Employer Agreement above.

Step 4: Select Employer Account Type. Account type should always be **Direct Representative of your Organization**

**EMPLOY MIAMI-DADE** Select the representative type that best describes your company.  
You may only select one of these options. If you select Direct Representative, you may then select the functionality you need.

### Representative Type

Please specify what type of user that you are:

- Direct Representative of your Organization**  
This includes employees, principals and owners of the organization that is registering.
- Third Party Agents (TPA)**  
This includes companies that represent one or more registered organizations and will perform activities on their behalf.
- Professional Employer Organization (PEO)**  
This includes companies that have responsibility for managing payroll for one or more registered organizations and will perform activities on their behalf. A PEO is the employer of record for tax purposes and insurance purposes.

## Step 5: Enter company's FEIN number in required fields:

\* Indicates required fields.

For help click the information icon next to each section.

### Employer Identification

 For help click the information icon.

\* **Type of Identification:**  Federal Employer Identification Number  
 Social Security Number

\* **Federal Employer ID Number (EIN) / Federal Tax ID (FEID) or Social Security Number:**   
Do not enter dashes. Example 999001111

\* **Confirm Federal ID Number:**

**UI Employer Account Number:**   
Do not enter dashes. Example 99900111111

**Confirm UI Employer Account Number:**

**UI Employer Type:**

## Step 6: Complete remaining fields

### Login Information

\* **User Name:**  Enter User Name (3 - 20 characters, and must include characters, letters or numbers. Allowable characters are + @ . \_)

\* **Password:**   **Strong!**  
Enter Password (8 - 16 characters, and must include at least one uppercase letter, one lowercase letter, one number and one special character. Allowable characters are # @ \$ % ^ . ! \* \_ +).

\* **Confirm Password:**  

\* **Security Question:**

The response to the security question will be required if you forget your user name or password.

\* **Security Question Response:**

Use Letters and numbers. Special characters are not allowed.

## Employer Identification

 For help click the information icon.

Employer Site ID: 19372

\* Company Name:   
Company Name as registered with the State of Florida

\* Type of Identification:  Federal Employer Identification Number  
 Social Security Number

\* Federal Employer ID Number (EIN) / Federal Tax ID (FEID) or Social Security Number:   
Do not enter dashes. Example 999001111

\* Confirm Federal ID Number:

UI Employer Account Number:   
Do not enter dashes. Example

Confirm UI Employer Account Number:

[\[ Update \]](#)

## Primary Location Information

 For help click the information icon.

\* Street Address 1:

Street Address 2:

Street Address 3:

\* City:

\* State:

\* County/Borough/Parish:

\* Country:

\* Zip code:

## Contact Information

\* Job Title:

\* First Name:

Middle Initial:

\* Last Name:

\* Primary Phone:  -  -  Ext

Alternative Phone:  -  -  Ext

Contact Text Message Phone Number:  -  -

Fax:  -  -

\* Contact Email Address:

\* Confirm Contact Email Address:

[Read Our Email Security Policy \(Opens in a new window\)](#)

\* Please select a method in which you prefer to receive your notifications:

Company Website:   
e.g. <https://www.companywebsite.com>

Company Job Application Website:   
e.g. <https://www.companywebsite.com>

## Company Information

---

\* **Industry Title (NAICS):** [Search for Industry Code \(NAICS\) \(Opens in a new window\)](#)

\* **No. Of Employees (Company Size):**

\* **Type of Employer:**

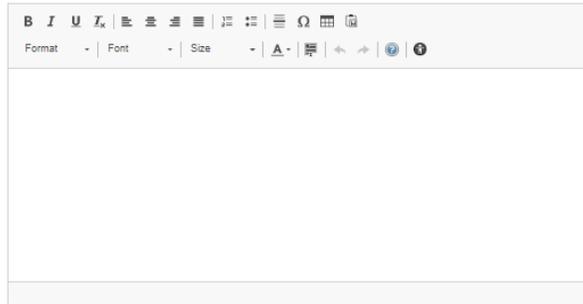
\* **Are you a Federal Contractor?:**  
 Yes, I am a Federal Contractor  
 No, I am not a Federal Contractor

\* **Would you be willing to hire remotely located candidates?:**  
 Yes  
 No

## Company Profile

---

Enter a profile of your company for job seekers to view including a summary of your major products and services. Some HTML tags such as embedded videos are not allowed in this text box and will not be saved.



The image shows a rich text editor interface. At the top, there is a toolbar with various icons for text formatting (bold, italic, underline, strikethrough), alignment (left, center, right, justified), list creation (bulleted, numbered), indentation, link, unlink, and help. Below the toolbar, there is a large, empty text area for entering the company profile. At the bottom of the text area, there are two links: "[ Clear Text ]" and "[ Remove All Formatting ]".

[ Clear Text ] [ Remove All Formatting ]

## Special Characteristics

---

Check each special characteristic that applies to your company:

- Older Worker Friendly
- Veteran Friendly
- Disability Friendly
- Minority Owner
- Veteran Owner
- Woman Owner

Step 7: Click Save

## Benefits Offered

---

Benefits not specified  No benefits provided  Benefits provided outlined below

You have a written affirmative action plan



---

[Return to the Directory of Services](#)

## Employer Service Code Entry Example

Step 1: From Employer's main profile, Select Staff's Profile, Case Management Profile, Activities



Currently Managing [POOLE & KENT COMPANY OF FLORID...](#)  
Use this folder to manage your general company information including contact and login information.

If you make changes, click the Save button.

[ [Assist an Employer](#) | [Staff Services](#) | [Employer Portfolio](#) ]

- [-] [-] **Employer Profiles**
  - [-] [-] [Corporate Profile](#)
    - [-] [-] [General Information](#)
    - [-] [-] [Locations](#)
    - [-] [-] [Contacts/Users](#)
    - [-] [-] [Account Summary](#)
    - [-] [-] [Documents](#)
    - [-] [-] [Agents](#)
  - [-] [-] [Search History Profile](#)
    - [-] [-] [Viewed Résumés](#)
    - [-] [-] [Programs](#)
    - [-] [-] [Occupations](#)
    - [-] [-] [Industries](#)
    - [-] [-] [Areas](#)
  - [-] [-] [Communications Profile](#)
    - [-] [-] [Messages](#)
    - [-] [-] [Correspondence](#)
- [-] [-] **Human Resource Plan**
  - [-] [-] [Job Order Plan](#)
    - [-] [-] [Job Orders](#)
    - [-] [-] [Job Order Templates](#)
    - [-] [-] [Application Questions](#)
    - [-] [-] [Job Skill Sets](#)
    - [-] [-] [Tools and Technology](#)
  - [-] [-] [Recruitment Plan](#)
- [-] [-] **Staff's Profile**
  - [-] [-] [Contact Management Profile](#)
    - [-] [-] [Summary](#)
    - [-] [-] [Marketing Details](#)
  - [-] [-] [Case Management Profile](#)
    - [-] [-] [Case Notes](#)
    - [-] [-] [Activities](#)
    - [-] [-] [Documents \(Staff\)](#)

Step 2: Select Service Plan to access Employers activities



### Service Plan

Select this option to review the services planned for and provided to this employer.

Step 3: Click Add Service



Currently Managing [POOLE & KENT COMPANY OF FLORID...](#)  
Listed below are the Services the selected Employer has been assigned.

Click the *Add Service* link to create a new Service associated with this Employer. Click the *Add Multiple Services* link to create more than one Service for the Employer.

## Employer Services

---

**Federal Employer ID:** 753163466  
**Company Name:** Poole & Kent Company of Florida  
**Address:** 1781 NW North River Drive  
Miami, FL 33125

[ [Add Service](#) [Add Multiple Services](#) ]

Step 4: Select the appropriate Activity/Service code, office location, contact method, and worksite location. See



Currently Managing [POOLE & KENT COMPANY OF FLORID..](#)  
Please provide information for the following fields and click the **Save** button when you are finished.  
Otherwise click the **Cancel** button to return to the Service Plan page.

**Staff Name:** Jarvis Washington      **Phone:** (305) 594-7615

\* **Activity/Service:** E34 - Job Order

**Scheduled Date:** 12/08/2022 [Today](#)

**Scheduled Time:** EST

**Actual End Date:** 12/08/2022 [Today](#)

**Completion Code:** Successful

\* **Region:** CareerSource South Florida

\* **Office:** CareerSource S Florida -4820- HQ Business Services

\* **Position:** Staff

**Contact Type:** Staff Initiated

**Contact Method:** Written Correspondence

**Contact Name:** Wendy Campbell - Poole & Kent Company of Florida

**Rapid Response Event Number:** [Find Rapid Response Event](#)

**TAA Petition Number:** [Find TAA Petition](#)

\* **Worksite Location:** Poole & Kent Company of Florida  
1781 NW North River Drive  
Miami, FL 33125 [Find Worksite Location](#)

**Comments:** Employer requested job order entry for a Carpenter on 12/8/2022  
Job Order: 12087363 - Carpenter (S-888)

Save Cancel

Step 5: Click Save when completed

**Current Employer Served and Level 1 Performance**

	Employer Served		Employer Served (Level 1)	
	PY22-23 Current Annual Performance	Actual Performance 07/01/22 to 11/30/22	PY22-23 Current Annual Performance	Actual Performance 07/01/2022 to 11/30/22
Carol City AJC	1,067	415	693	285
Hialeah AJC	1,225	547	796	350
Homestead- AJC	1,237	748	804	692
Little Havana -AJC	1,154	853	750	350
North Miami Beach-AJC	1,337	647	869	429
Northside -AJC	1,360	628	884	350
Perrine-AJC	1,415	650	920	457
West Dade AJC	1,653	746	1,074	572
Florida Keys AJC	705	94	458	0
<b>Totals</b>	11,153	5,328	7,248	3,485

**Revised Employer Served and Level 1 Performance**

	Employer Served		Employer Served (Level 1)	
	Revised PY22-23 Annual Performance	Performance Goals 01/01/23 to 06/30/23	Revised PY22-23 Annual Performance	Performance Goals 01/01/23 to 06/30/23
Carol City AJC	1,809	1,311	1,176	834
Hialeah AJC	2,077	1,420	1,350	930
Homestead- AJC	2,097	1,200	1,363	533
Little Havana -AJC	1,956	933	1,272	852
North Miami Beach-AJC	2,267	1,491	1,474	959
Northside -AJC	2,306	1,552	1,499	1,079
Perrine-AJC	2,400	1,620	1,560	1,011
West Dade AJC	2,803	1,908	1,822	1,135
Florida Keys AJC	1,195	1,082	777	777
CAMACOL, Inc.	149	149	97	97
Miami-Dade Chamber of Commerce, Inc.	149	149	97	97
Florida Minority Supplier Development Council, Inc.	149	149	97	97
South Florida Hispanic Chamber of Commerce	149	149	97	97
South Florida Progress Foundation, Inc.	248	248	161	161
Beacon Council Economic Development Foundation, Inc.	248	248	161	161
<b>Totals</b>	20,000	13,606	13,000	8,818



## **SOUTH FLORIDA WORKFORCE INVESTMENT BOARD**

**DATE:** 12/15/2022

**AGENDA ITEM NUMBER:** 8A

**AGENDA ITEM SUBJECT:** WORKFORCE SERVICES BALANCED SCORECARD AND JOB PLACEMENTS UPDATE

**AGENDA ITEM TYPE:** **INFORMATIONAL**

**RECOMMENDATION:** N/A

**STRATEGIC GOAL:** **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

**STRATEGIC PROJECT:** **Conduct an analysis of Career Centers**

### **BACKGROUND:**

The Balanced Scorecard (BSC) measures the performance of the Workforce Development Area (WDA) 23 CareerSource center/American Job Centers (AJC) service providers. The report for Program Year (PY) 2022-23, is from July 1, 2022 through November 30, 2022. The BSC Performance Summary indicates one of the nine AJC locations achieved the required 65 percent performance measures standard.

The Job Placements Year-to-Date (YTD) summary report for PY 2022-23 shows WDA 23 has a total of 2,026 job placements, which was 38.0 percent of the minimum standard and 32.3 percent of the maximum standard.

None of the nine CareerSource center/AJC locations achieved the minimum or maximum YTD Job Placements standard PY 2022-23.

The CareerSource center/AJC service providers will continue implementing their corrective action plans to increase and achieve the PY 2022-23 performance standards. South Florida Workforce Investment Board (SWFIB) staff will continue to monitor and track the progress of the effectiveness of the corrective actions and program performance.

**FUNDING:** N/A

**PERFORMANCE:** N/A

*ATTACHMENT*

**CAREER CENTER SERVICE PROVIDERS PERFORMANCE SUMMARY**

**Balanced Scorecard PY '21-'22 (July 1, 2022 through November 30, 2022) \***

**A Service Provider must meet or exceed 65% of the Balanced Scorecard Performance Measures**

<b>Service Providers</b>	<b>American Job Center (AJC) Locations</b>	<b># of Performance Measures Standards Met</b>	<b># of Performance Measures</b>	<b>% of Performance Measures Standards Met</b>
<b>Arbor E &amp; T, LLC</b>	<b>Carol City AJC</b>	<b>8</b>	<b>23</b>	<b>34.8%</b>
	<b>Hialeah Downtown AJC</b>	<b>16</b>	<b>24</b>	<b>66.7%</b>
	<b>North Miami Beach AJC</b>	<b>13</b>	<b>24</b>	<b>54.2%</b>
	<b>Northside Center AJC</b>	<b>10</b>	<b>23</b>	<b>43.5%</b>
<b>The College of the Florida Keys</b>	<b>Florida Keys AJC's</b>	<b>7</b>	<b>18</b>	<b>38.9%</b>
<b>Youth Co-Op, Inc.</b>	<b>Homestead AJC</b>	<b>11</b>	<b>23</b>	<b>47.8%</b>
	<b>Little Havana AJC</b>	<b>13</b>	<b>23</b>	<b>56.5%</b>
	<b>Perrine AJC</b>	<b>13</b>	<b>23</b>	<b>56.5%</b>
	<b>West Dade AJC</b>	<b>12</b>	<b>24</b>	<b>50.0%</b>
<b>LWDA</b>		<b>12</b>	<b>24</b>	<b>50.0%</b>

## CSSF Balanced Scorecard Report

Report Date: 7/1/2022 To 11/30/2022

Provider	Location	Maximum Standard		Minimum Standard		Total			Obtained			Direct Job Placement Universal								Direct Job Placement by Type												OE %	DJP %						
		#	%	#	%	1Qrt	>1Qrt	Tot	1Qrt	>1Qrt	Tot	1Qrt				>1Qrt				Total Universal		WIOA Individualized																	
												Season	Temp	Part	Full	Season	Temp	Part	Full	1Qrt	>1Qrt	Adult/DW	Job Seekers	Veterans	Ex-Offenders	RA/Homeless	TANF/CAP	SNAP											
Arbor E&T, LLC	Carol City Center	600	21.2%	510	24.9%	96	31	127	73	31	104	0	0	3	19	0	0	0	0	22	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	81.89%	18.11%
	Hialeah Downtown Center	690	81.0%	585	95.6%	471	88	559	287	76	363	0	2	0	180	0	0	0	12	182	12	2	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	64.94%	35.06%
	North Miami Beach Center	750	22.1%	640	25.9%	128	38	166	71	35	106	0	0	1	50	0	0	0	3	51	3	3	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	63.86%	36.14%
	Northside Center	765	20.5%	650	24.2%	92	65	157	56	62	118	0	0	1	33	0	0	0	3	34	3	2	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	75.16%	24.84%
The College of the Florida Keys	Florida Keys Center	395	3.3%	335	3.9%	12	1	13	8	1	9	0	0	2	2	0	0	0	0	4	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	69.23%	30.77%
Youth Co-Op	Homestead Center	695	34.8%	590	41.0%	200	42	242	59	37	96	105	12	1	22	1	1	0	0	140	2	1	3	0	0	0	0	0	0	0	0	0	0	0	0	0	0	39.67%	60.33%
	Little Havana Center	650	40.9%	555	47.9%	230	36	266	96	22	118	0	6	4	117	0	3	2	7	127	12	7	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	44.36%	55.64%
	Perrine Center	795	31.6%	675	37.2%	178	73	251	129	72	201	0	16	0	25	0	0	1	0	41	1	7	0	0	0	0	0	1	0	0	0	0	0	0	0	0	80.08%	19.92%	
	West Dade Center	930	26.3%	790	31.0%	203	42	245	118	39	157	0	1	5	61	0	0	0	1	67	1	16	1	0	0	0	0	1	1	0	0	0	0	0	0	0	64.08%	35.92%	
<b>Total</b>		<b>6,270</b>	<b>32.3%</b>	<b>5,330</b>	<b>38.0%</b>	<b>1,610</b>	<b>416</b>	<b>2,026</b>	<b>897</b>	<b>375</b>	<b>1,272</b>	<b>105</b>	<b>37</b>	<b>17</b>	<b>509</b>	<b>1</b>	<b>4</b>	<b>3</b>	<b>26</b>	<b>668</b>	<b>34</b>	<b>38</b>	<b>5</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	<b>2</b>	<b>1</b>	<b>4</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>62.78%</b>	<b>37.22%</b>	
																				<b>% of DJP</b>	88.59%	4.51%	5.04%	0.66%	0.00%	0.00%	0.13%	0.13%	0.27%	0.13%	0.53%	0.00%	0.00%	0.00%	0.00%	0.00%			

# CSSF Balanced Scorecard Report

Report Date: 7/1/2022 To 11/30/2022

## Regional

Performance			
	Process Quality Measures	Standard	Region
1	Training Completion Rate	75%	93.33%
2	Training Related Placements	75%	95.24%
3	Credential Attainment	75%	100.0%
4	Measurable Skills Gain	75%	84.84%
5	Training Enrollments Rate	465	148
6	CAP All Family Participation Rate	50%	0.51%
7	Career Advancement Program (CAP) Entered Employment Rate (EER)	40%	12.42%
8	Wagner Peyser (WP) Entered Employment Rate (EER)	65%	61.43%
9	WIOA Adult & Dislocated Worker EER	98%	80.0%
10	Short-Term Veterans EER	50%	33.33%
11	Employers Served (Employer Penetration Rate)	4,645	5,415
12	Employer Serviced with Level 1 Services	3,020	3,651
13	Jobs Openings Filled Rate	65%	2.32%
14	Referral Job Skills Match Average	80%	89.47%
Outcome Measures			
15	Employment (Obtained Employment and Direct Job Placements)	6,270	2,026
16	Employed 1st Qtr After Exit	95%	60%
17	Employed 2nd Qtr After Exit	95%	74%
18	Employed 3rd Qtr After Exit	95%	48%
19	Employed 4th Qtr After Exit	95%	40%
20	Average Days to Employment	145	81
	20a DJP Average Days to Employment	60	31
	20b Obtained Average Days to Employment	167	103
21	Employment/Job Placement Average Wage	\$14.58	\$15.21
22	Cost Per Placement	\$2,240.96	\$412.20
23	Net Economic Benefit	\$28,085.00	\$31,228.54
24	Return on the Investment	\$12.53	\$75.80

# CSSF Balanced Scorecard Report

Report Date: 7/1/2022 To 11/30/2022

Arbor E&T, LLC

Carol City Center

Performance				
	Process Quality Measures	Standard	Region	Center
1	Training Completion Rate	75%	93.33%	100.0%
2	Training Related Placements	75%	95.24%	ND
3	Credential Attainment	75%	100.0%	100.0%
4	Measurable Skills Gain	75%	84.84%	78.72%
5	Training Enrollments Rate	45	148	10
6	CAP All Family Participation Rate	50%	0.51%	5.07%
7	Career Advancement Program (CAP) Entered Employment Rate (EER)	40%	12.42%	18.97%
8	Wagner Peyser (WP) Entered Employment Rate (EER)	65%	61.43%	42.78%
9	WIOA Adult & Dislocated Worker EER	98%	80.0%	50.0%
10	Short-Term Veterans EER	50%	33.33%	28.57%
11	Employers Served (Employer Penetration Rate)	445	5,415	415
12	Employer Serviced with Level 1 Services	290	3,651	285
13	Jobs Openings Filled Rate	65%	2.32%	0.12%
14	Referral Job Skills Match Average	80%	89.47%	85.48%
Outcome Measures				
15	Employment (Obtained Employment and Direct Job Placements)	600	2,026	127
16	Employed 1st Qtr After Exit	95%	60%	60%
17	Employed 2nd Qtr After Exit	95%	74%	71%
18	Employed 3rd Qtr After Exit	95%	48%	75%
19	Employed 4th Qtr After Exit	95%	40%	56%
20	Average Days to Employment	145	81	84
20a	DJP Average Days to Employment	60	31	14
20b	Obtained Average Days to Employment	167	103	96
21	Employment/Job Placement Average Wage	\$14.58	\$15.21	\$14.08
22	Cost Per Placement	\$2,235.82	\$412.20	\$177.93
23	Net Economic Benefit	\$28,091.00	\$31,228.54	\$29,116.58
24	Return on the Investment	\$12.56	\$75.80	\$163.64

ND = No Data

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# CSSF Balanced Scorecard Report

Report Date: 7/1/2022 To 11/30/2022

Arbor E&T, LLC

Hialeah Downtown Center

Performance				
	Process Quality Measures	Standard	Region	Center
1	Training Completion Rate	75%	93.33%	100.0%
2	Training Related Placements	75%	95.24%	100.0%
3	Credential Attainment	75%	100.0%	100.0%
4	Measurable Skills Gain	75%	84.84%	75.9%
5	Training Enrollments Rate	55	148	12
6	CAP All Family Participation Rate	50%	0.51%	2.29%
7	Career Advancement Program (CAP) Entered Employment Rate (EER)	40%	12.42%	8.82%
8	Wagner Peyser (WP) Entered Employment Rate (EER)	65%	61.43%	71.65%
9	WIOA Adult & Dislocated Worker EER	98%	80.0%	100.0%
10	Short-Term Veterans EER	50%	33.33%	100.0%
11	Employers Served (Employer Penetration Rate)	510	5,415	547
12	Employer Serviced with Level 1 Services	330	3,651	350
13	Jobs Openings Filled Rate	65%	2.32%	5.36%
14	Referral Job Skills Match Average	80%	89.47%	99.82%
Outcome Measures				
15	Employment (Obtained Employment and Direct Job Placements)	690	2,026	559
16	Employed 1st Qtr After Exit	95%	60%	100%
17	Employed 2nd Qtr After Exit	95%	74%	0%
18	Employed 3rd Qtr After Exit	95%	48%	80%
19	Employed 4th Qtr After Exit	95%	40%	87%
	20 Average Days to Employment	145	81	65
	20a DJP Average Days to Employment	60	31	22
	20b Obtained Average Days to Employment	167	103	71
21	Employment/Job Placement Average Wage	\$14.58	\$15.21	\$17.23
22	Cost Per Placement	\$2,273.59	\$412.20	\$233.62
23	Net Economic Benefit	\$28,053.00	\$31,228.54	\$35,610.60
24	Return on the Investment	\$12.34	\$75.80	\$152.43

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# CSSF Balanced Scorecard Report

Report Date: 7/1/2022 To 11/30/2022

Arbor E&T, LLC

North Miami Beach Center

Performance				
	Process Quality Measures	Standard	Region	Center
1	Training Completion Rate	75%	93.33%	100.0%
2	Training Related Placements	75%	95.24%	100.0%
3	Credential Attainment	75%	100.0%	100.0%
4	Measurable Skills Gain	75%	84.84%	80.37%
5	Training Enrollments Rate	55	148	14
6	CAP All Family Participation Rate	50%	0.51%	2.26%
7	Career Advancement Program (CAP) Entered Employment Rate (EER)	40%	12.42%	11.32%
8	Wagner Peyser (WP) Entered Employment Rate (EER)	65%	61.43%	58.58%
9	WIOA Adult & Dislocated Worker EER	98%	80.0%	100.0%
10	Short-Term Veterans EER	50%	33.33%	0.0%
11	Employers Served (Employer Penetration Rate)	555	5,415	647
12	Employer Serviced with Level 1 Services	360	3,651	515
13	Jobs Openings Filled Rate	65%	2.32%	5.92%
14	Referral Job Skills Match Average	80%	89.47%	89.94%
Outcome Measures				
15	Employment (Obtained Employment and Direct Job Placements)	750	2,026	166
16	Employed 1st Qtr After Exit	95%	60%	27%
17	Employed 2nd Qtr After Exit	95%	74%	43%
18	Employed 3rd Qtr After Exit	95%	48%	4%
19	Employed 4th Qtr After Exit	95%	40%	19%
20	Average Days to Employment	145	81	82
20a	DJP Average Days to Employment	60	31	17
20b	Obtained Average Days to Employment	167	103	113
21	Employment/Job Placement Average Wage	\$14.58	\$15.21	\$14.95
22	Cost Per Placement	\$2,279.89	\$412.20	\$661.13
23	Net Economic Benefit	\$28,088.00	\$31,228.54	\$30,425.51
24	Return on the Investment	\$12.55	\$75.80	\$46.02

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# CSSF Balanced Scorecard Report

Report Date: 7/1/2022 To 11/30/2022

Arbor E&T, LLC

Northside Center

Performance				
	Process Quality Measures	Standard	Region	Center
1	Training Completion Rate	75%	93.33%	50.0%
2	Training Related Placements	75%	95.24%	100.0%
3	Credential Attainment	75%	100.0%	100.0%
4	Measurable Skills Gain	75%	84.84%	71.43%
5	Training Enrollments Rate	55	148	11
6	CAP All Family Participation Rate	50%	0.51%	1.81%
7	Career Advancement Program (CAP) Entered Employment Rate (EER)	40%	12.42%	8.33%
8	Wagner Peyser (WP) Entered Employment Rate (EER)	65%	61.43%	57.56%
9	WIOA Adult & Dislocated Worker EER	98%	80.0%	ND
10	Short-Term Veterans EER	50%	33.33%	35.71%
11	Employers Served (Employer Penetration Rate)	565	5,415	628
12	Employer Serviced with Level 1 Services	370	3,651	429
13	Jobs Openings Filled Rate	65%	2.32%	2.63%
14	Referral Job Skills Match Average	80%	89.47%	97.99%
Outcome Measures				
15	Employment (Obtained Employment and Direct Job Placements)	765	2,026	157
16	Employed 1st Qtr After Exit	95%	60%	75%
17	Employed 2nd Qtr After Exit	95%	74%	89%
18	Employed 3rd Qtr After Exit	95%	48%	47%
19	Employed 4th Qtr After Exit	95%	40%	38%
20	Average Days to Employment	145	81	139
20a	DJP Average Days to Employment	60	31	10
20b	Obtained Average Days to Employment	167	103	178
21	Employment/Job Placement Average Wage	\$14.58	\$15.21	\$15.73
22	Cost Per Placement	\$2,226.90	\$412.20	\$497.80
23	Net Economic Benefit	\$28,099.00	\$31,228.54	\$32,211.03
24	Return on the Investment	\$12.62	\$75.80	\$64.71

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# CSSF Balanced Scorecard Report

Report Date: 7/1/2022 To 11/30/2022

College of Florida Keys

Florida Keys Center

Performance				
	Process Quality Measures	Standard	Region	Center
1	Training Completion Rate	75%	93.33%	ND
2	Training Related Placements	75%	95.24%	ND
3	Credential Attainment	75%	100.0%	ND
4	Measurable Skills Gain	75%	84.84%	ND
5	Training Enrollments Rate	20	148	ND
6	CAP All Family Participation Rate	50%	0.51%	0.0%
7	Career Advancement Program (CAP) Entered Employment Rate (EER)	40%	12.42%	100.0%
8	Wagner Peyser (WP) Entered Employment Rate (EER)	65%	61.43%	29.41%
9	WIOA Adult & Dislocated Worker EER	98%	80.0%	ND
10	Short-Term Veterans EER	50%	33.33%	0.0%
11	Employers Served (Employer Penetration Rate)	295	5,415	94
12	Employer Serviced with Level 1 Services	190	3,651	ND
13	Jobs Openings Filled Rate	65%	2.32%	0.39%
14	Referral Job Skills Match Average	80%	89.47%	100.0%
Outcome Measures				
15	Employment (Obtained Employment and Direct Job Placements)	395	2,026	13
16	Employed 1st Qtr After Exit	95%	60%	0%
17	Employed 2nd Qtr After Exit	95%	74%	ND
18	Employed 3rd Qtr After Exit	95%	48%	0%
19	Employed 4th Qtr After Exit	95%	40%	0%
20	Average Days to Employment	145	81	29
20a	DJP Average Days to Employment	60	31	18
20b	Obtained Average Days to Employment	167	103	33
21	Employment/Job Placement Average Wage	\$14.58	\$15.21	\$18.13
22	Cost Per Placement	\$2,235.82	\$412.20	\$146.15
23	Net Economic Benefit	\$28,091.00	\$31,228.54	\$37,553.85
24	Return on the Investment	\$12.56	\$75.80	\$256.95

ND = No Data

# CSSF Balanced Scorecard Report

Report Date: 7/1/2022 To 11/30/2022

Youth Co-Op

Homestead Center

Performance				
	Process Quality Measures	Standard	Region	Center
1	Training Completion Rate	75%	93.33%	100.0%
2	Training Related Placements	75%	95.24%	100.0%
3	Credential Attainment	75%	100.0%	100.0%
4	Measurable Skills Gain	75%	84.84%	94.37%
5	Training Enrollments Rate	50	148	26
6	CAP All Family Participation Rate	50%	0.51%	4.35%
7	Career Advancement Program (CAP) Entered Employment Rate (EER)	40%	12.42%	13.21%
8	Wagner Peyser (WP) Entered Employment Rate (EER)	65%	61.43%	70.59%
9	WIOA Adult & Dislocated Worker EER	98%	80.0%	ND
10	Short-Term Veterans EER	50%	33.33%	30.0%
11	Employers Served (Employer Penetration Rate)	515	5,415	748
12	Employer Serviced with Level 1 Services	335	3,651	692
13	Jobs Openings Filled Rate	65%	2.32%	51.11%
14	Referral Job Skills Match Average	80%	89.47%	88.44%
Outcome Measures				
15	Employment (Obtained Employment and Direct Job Placements)	695	2,026	242
16	Employed 1st Qtr After Exit	95%	60%	57%
17	Employed 2nd Qtr After Exit	95%	74%	90%
18	Employed 3rd Qtr After Exit	95%	48%	83%
19	Employed 4th Qtr After Exit	95%	40%	50%
20	Average Days to Employment	145	81	55
20a	DJP Average Days to Employment	60	31	19
20b	Obtained Average Days to Employment	167	103	101
21	Employment/Job Placement Average Wage	\$14.58	\$15.21	\$11.81
22	Cost Per Placement	\$2,223.62	\$412.20	\$413.50
23	Net Economic Benefit	\$28,103.00	\$31,228.54	\$24,142.35
24	Return on the Investment	\$12.64	\$75.80	\$58.39

ND = No Data

# CSSF Balanced Scorecard Report

Report Date: 7/1/2022 To 11/30/2022

Youth Co-Op

Little Havana Center

Performance				
	Process Quality Measures	Standard	Region	Center
1	Training Completion Rate	75%	93.33%	100.0%
2	Training Related Placements	75%	95.24%	66.67%
3	Credential Attainment	75%	100.0%	100.0%
4	Measurable Skills Gain	75%	84.84%	75.0%
5	Training Enrollments Rate	50	148	19
6	CAP All Family Participation Rate	50%	0.51%	3.05%
7	Career Advancement Program (CAP) Entered Employment Rate (EER)	40%	12.42%	15.38%
8	Wagner Peyser (WP) Entered Employment Rate (EER)	65%	61.43%	75.23%
9	WIOA Adult & Dislocated Worker EER	98%	80.0%	ND
10	Short-Term Veterans EER	50%	33.33%	28.57%
11	Employers Served (Employer Penetration Rate)	480	5,415	853
12	Employer Serviced with Level 1 Services	310	3,651	350
13	Jobs Openings Filled Rate	65%	2.32%	3.65%
14	Referral Job Skills Match Average	80%	89.47%	87.82%
Outcome Measures				
15	Employment (Obtained Employment and Direct Job Placements)	650	2,026	266
16	Employed 1st Qtr After Exit	95%	60%	71%
17	Employed 2nd Qtr After Exit	95%	74%	100%
18	Employed 3rd Qtr After Exit	95%	48%	75%
19	Employed 4th Qtr After Exit	95%	40%	42%
	20 Average Days to Employment	145	81	75
	20a DJP Average Days to Employment	60	31	42
	20b Obtained Average Days to Employment	167	103	94
21	Employment/Job Placement Average Wage	\$14.58	\$15.21	\$14.70
22	Cost Per Placement	\$2,270.53	\$412.20	\$495.96
23	Net Economic Benefit	\$28,056.00	\$31,228.54	\$30,085.66
24	Return on the Investment	\$12.36	\$75.80	\$60.66

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# CSSF Balanced Scorecard Report

Report Date: 7/1/2022 To 11/30/2022

Youth Co-Op

Perrine Center

Performance				
	Process Quality Measures	Standard	Region	Center
1	Training Completion Rate	75%	93.33%	100.0%
2	Training Related Placements	75%	95.24%	100.0%
3	Credential Attainment	75%	100.0%	100.0%
4	Measurable Skills Gain	75%	84.84%	100.0%
5	Training Enrollments Rate	60	148	19
6	CAP All Family Participation Rate	50%	0.51%	5.47%
7	Career Advancement Program (CAP) Entered Employment Rate (EER)	40%	12.42%	30.0%
8	Wagner Peyser (WP) Entered Employment Rate (EER)	65%	61.43%	60.74%
9	WIOA Adult & Dislocated Worker EER	98%	80.0%	ND
10	Short-Term Veterans EER	50%	33.33%	60.0%
11	Employers Served (Employer Penetration Rate)	590	5,415	651
12	Employer Serviced with Level 1 Services	385	3,651	457
13	Jobs Openings Filled Rate	65%	2.32%	3.36%
14	Referral Job Skills Match Average	80%	89.47%	90.29%
Outcome Measures				
15	Employment (Obtained Employment and Direct Job Placements)	795	2,026	251
16	Employed 1st Qtr After Exit	95%	60%	63%
17	Employed 2nd Qtr After Exit	95%	74%	64%
18	Employed 3rd Qtr After Exit	95%	48%	42%
19	Employed 4th Qtr After Exit	95%	40%	28%
	20 Average Days to Employment	145	81	106
	20a DJP Average Days to Employment	60	31	28
	20b Obtained Average Days to Employment	167	103	123
21	Employment/Job Placement Average Wage	\$14.58	\$15.21	\$15.21
22	Cost Per Placement	\$2,237.30	\$412.20	\$358.17
23	Net Economic Benefit	\$28,089.00	\$31,228.54	\$31,274.88
24	Return on the Investment	\$12.55	\$75.80	\$87.32

ND = No Data

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# CSSF Balanced Scorecard Report

Report Date: 7/1/2022 To 11/30/2022

Youth Co-Op

West Dade Center

Performance				
	Process Quality Measures	Standard	Region	Center
1	Training Completion Rate	75%	93.33%	100.0%
2	Training Related Placements	75%	95.24%	100.0%
3	Credential Attainment	75%	100.0%	100.0%
4	Measurable Skills Gain	75%	84.84%	92.12%
5	Training Enrollments Rate	75	148	37
6	CAP All Family Participation Rate	50%	0.51%	2.44%
7	Career Advancement Program (CAP) Entered Employment Rate (EER)	40%	12.42%	6.67%
8	Wagner Peyser (WP) Entered Employment Rate (EER)	65%	61.43%	47.31%
9	WIOA Adult & Dislocated Worker EER	98%	80.0%	50.0%
10	Short-Term Veterans EER	50%	33.33%	14.29%
11	Employers Served (Employer Penetration Rate)	690	5,415	746
12	Employer Serviced with Level 1 Services	450	3,651	572
13	Jobs Openings Filled Rate	65%	2.32%	14.52%
14	Referral Job Skills Match Average	80%	89.47%	98.45%
Outcome Measures				
15	Employment (Obtained Employment and Direct Job Placements)	930	2,026	245
16	Employed 1st Qtr After Exit	95%	60%	74%
17	Employed 2nd Qtr After Exit	95%	74%	74%
18	Employed 3rd Qtr After Exit	95%	48%	65%
19	Employed 4th Qtr After Exit	95%	40%	73%
	20 Average Days to Employment	145	81	72
	20a DJP Average Days to Employment	60	31	28
	20b Obtained Average Days to Employment	167	103	96
21	Employment/Job Placement Average Wage	\$14.58	\$15.21	\$16.10
22	Cost Per Placement	\$2,279.89	\$412.20	\$694.83
23	Net Economic Benefit	\$28,047.00	\$31,228.54	\$32,795.25
24	Return on the Investment	\$12.30	\$75.80	\$47.20

ND = No Data

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## **SOUTH FLORIDA WORKFORCE INVESTMENT BOARD**

**DATE:** 12/15/2022

**AGENDA ITEM NUMBER:** 8B

**AGENDA ITEM SUBJECT:** CONSUMER REPORT CARD UPDATE

**AGENDA ITEM TYPE:** **INFORMATIONAL**

**RECOMMENDATION:** N/A

**STRATEGIC GOAL:** **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

**STRATEGIC PROJECT:** **Improve credential outcomes for job seekers**

### **BACKGROUND:**

The South Florida Workforce Investment Board (SFWIB) Individual Training Account (ITA) Policy requires the monitoring of the performance of SFWIB approved Training Vendors. Accordingly, staff developed and implemented the Consumer Report Card (CRC) Tool. The tool is an online report that updates ITA performance on a daily basis. The goal of the tool is to function as an “ITA Consumer Report Card”, enabling the consumer (participant) and Career Advisor the ability to monitor the success of individual programs and evaluate the economic benefit per placement by program.

The CRC performance for program year 2022-2023, dated July 1, 2022 through November 30, 2022, indicates the following:

- The SFWIB generated \$1,022,451.56 of wages into the South Florida regional economy.
- For every dollar spent on training, SFWIB obtained a return of \$4.41.
- Ninety-three percent of training services participants completed classroom training.
- Of those completing training, 96 percent have obtained employment with an average wage of \$23.19.
- Ninety-two percent of the participants were placed in a training-related occupation.
- The net economic benefit per placement is \$39,325.06.

The attached CRC table is a summary for program year 2022-2023.

**FUNDING:** N/A

**PERFORMANCE:** N/A

*ATTACHMENT*

# Consumer Report Card

07/01/2022 - 06/30/2023

Training Agent	Total Outcome	Number of Completions	Number of Placements	% of Placements	# of Training Related Placements	% of Total Training Related Placements	Training Expenditures			Economic Benefit		Net Economic Benefit Per Placement	Value Added per Placement
							Avg. Cost Per Participant	Total Completion Expenditures	Total Expenditure Per Placement	Average Wage	Average Economic Benefit		
Academy, The (#3051) - Miami Campus	18	16	16	100.00 %	15	93.75 %	\$ 8,910.36	\$ 142,565.78	\$ 8,910.36	\$ 24.44	\$ 50,839.10	\$ 41,928.74	\$ 4.71
Apex Training Center - 3971	2	2	2	100.00 %	2	100.00 %	\$ 3,801.60	\$ 7,603.20	\$ 3,801.60	\$ 19.00	\$ 39,520.00	\$ 35,718.40	\$ 9.40
MDCP SCHOOLS (ALL)	1	1	1	100.00 %	-	0.00 %	\$ 834.20	\$ 834.20	\$ 834.20	\$ 16.89	\$ 35,131.20	\$ 34,297.00	\$ 41.11
New Horizons C.L.C. of South Florida-Miami #2438	8	8	7	87.50 %	7	100.00 %	\$ 10,000.00	\$ 80,000.00	\$ 11,428.57	\$ 22.43	\$ 46,645.49	\$ 35,216.91	\$ 3.08
	<b>29</b>	<b>27</b>	<b>26</b>	<b>96.30 %</b>	<b>24</b>	<b>92.31 %</b>	<b>\$ 8,580.13</b>	<b>\$ 231,663.63</b>	<b>\$ 8,910.14</b>	<b>\$ 23.19</b>	<b>\$ 48,235.20</b>	<b>\$ 39,325.06</b>	<b>\$ 4.41</b>



## **SOUTH FLORIDA WORKFORCE INVESTMENT BOARD**

**DATE:** 12/15/2022

**AGENDA ITEM NUMBER:** 8C

**AGENDA ITEM SUBJECT:** YOUTH SERVICES BALANCED SCORECARD UPDATE

**AGENDA ITEM TYPE:** **INFORMATIONAL**

**RECOMMENDATION:** N/A

**STRATEGIC GOAL:** **DEDICATED COMMITMENT TO YOUTH PARTICIPATION**

**STRATEGIC PROJECT:** **Joint contribution for youth career pathway models**

### **BACKGROUND:**

The Youth Balance Scorecard (BSC) measures the performance of contracted Workforce Development Area (WDA) 23 Youth Service providers on an annual basis. The Youth BSC provides detailed information regarding the program performance for Program Year (PY) 2022-2023. The report measures New Enrollments, Measurable Skills Gains, Youth Education and Employment Rate-2nd Quarter After Exit, Youth Education and Employment Rate-4th Quarter After Exit, and Credential Attainment. The time period for the Youth BSC Report is from July 1, 2022 thru December 6, 2022.

The In-School Youth (ISY) Program exceeded its enrollment standard. The Out-of-School Youth (OSY) Program enrollment performance has been impacted by barriers to education and employment and by environmental factors such as a lack of training instructors and employment availability with easy entry-level access to higher wages.

### **ISY PERFORMANCE:**

- Enrollment Performance: Regional Standard/159; Actual Performance/221
- Measurable Skills Gains: Regional Standard/90%; Actual Performance/81%
- Youth Education and Employment Rate-2<sup>nd</sup> Quarter After Exit: Regional Standard/90%; Actual Performance/37%
- Youth Education and Employment Rate-4<sup>th</sup> Quarter After Exit: Regional Standard/90%; Actual Performance/25%
- Credential Attainment: Regional Standard/90%; Actual Performance/100%

**OSY PERFORMANCE:**

- Enrollment Performance: Regional Standard/772; Actual Performance/473
- Measurable Skills Gains: Regional Standard/90%; Actual Performance/55%
- Youth Education and Employment Rate-2nd Quarter After Exit: Regional Standard/90%; Actual Performance/14%
- Youth Education and Employment Rate-4th Quarter After Exit: Regional Standard/90%; Actual Performance/13%
- Credential Attainment: Regional Standard/90%; Actual Performance/40%

SFWIB staff revised the Youth BSC to align with the Workforce Innovation and Opportunity Act (WIOA) Youth negotiated primary performance indicators for PY 2022-2023 and 2023-2024 to enhance the oversight and management of the performance indicators. The following performance indicators were added to the Youth BSC:

- Paid Work Experience Enrollment
- Employment (Obtained, Direct & Post Secondary)
- Employed 1st Quarter After Exit
- Employed 3rd Quarter After Exit

**FUNDING:** N/A

**PERFORMANCE:** WIOA

*ATTACHMENT*

# CSSF Youth Balanced Scorecard Report

Report Date: 7/1/2022 thru 12/6/2022

Regional for ISY Providers		
Measure	Standard	Region
New Enrollments	159	48
Total Enrollments	159	N/D
PWE Enrollments	153	20
Measurable Skills Gain	90%	81%
Credential Attainment	90%	100%
Outcome Measures		
Education and Employment Rate - 1st Qtr After Exit	90%	36%
Education and Employment Rate - 2nd Qtr After Exit	90%	37%
Education and Employment Rate - 3rd Qtr After Exit	90%	39%
Education and Employment Rate - 4th Qtr After Exit	90%	25%

# CSSF Youth Balanced Scorecard Report

Report Date: 7/1/2022 thru 12/6/2022

Regional for OSY Providers		
Measure	Standard	Region
New Enrollments	416	N/D
Total Enrollments	772	450
New Enrollments (General Population)	280	163
New Enrollments (Youth Offender)	34	N/D
New Enrollments (Homeless Runaway Foster Care)	34	6
New Enrollments (Pregnant or Parenting)	34	N/D
New Enrollments (Disability)	34	3
PWE Enrollments	407	102
Measurable Skills Gain	90%	55%
Credential Attainment	90%	40%
Outcome Measures		
Employment (Obtained, Direct, & Post Secondary)		N/D
Education and Employment Rate - 1st Qtr After Exit	90%	10%
Education and Employment Rate - 2nd Qtr After Exit	90%	14%
Education and Employment Rate - 3rd Qtr After Exit	90%	13%
Education and Employment Rate - 4th Qtr After Exit	90%	13%