



**SOUTH FLORIDA WORKFORCE INVESTMENT BOARD
GLOBAL TALENT AND COMPETITIVENESS (GTC)
COUNCIL MEETING
Thursday, December 17, 2020
8:00 AM**

Registration Required:

Meeting ID & Passcode available upon registration

AGENDA

1. Call to Order and Introductions
2. Approval of GTC Council Meeting Minutes
 - A. October 15, 2020
3. Information - COVID-19 Layoff Aversion Fund Update
4. Recommendation as to Approval of Amendments to the By-Laws of the SFWIB
5. Recommendation as to Approval to Allocate Funds to Monroe County for an Employed Worker Training Grant
6. Recommendation as to Approval to Allocate Funds to Miami-Dade College for the Future Banker's Training Program
7. Recommendation as to Approval of a New Training Provider and Program
8. Recommendation as to Approval of Revisions to the Occupational Training Supply/Demand Policy
9. Recommendation as to Approval of Revisions to the Targeted Occupations List Policy

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"Members of the public shall be given a reasonable opportunity to be heard on a specific agenda item, but must register with the agenda clerk prior to being heard."



SFWIB GLOBAL TALENT AND COMPETITIVENESS COUNCIL

AGENDA ITEM NUMBER: 2A

DATE: December 17, 2020 at 8:00AM

**AGENDA ITEM SUBJECT: MEETING MINUTES
October 15, 2020 at 8:30 A.M.
WEBINAR**

COMMITTEE MEMBERS IN ATTENDANCE	SFWIB STAFF	OTHER ATTENDEES (AUDIENCE)
1. Ferradaz, Gilda– <i>Chairwoman</i> 2. del Valle, Juan Carlos, <i>Vice-Chairman</i> 3. Brecheisen, Bruce 4. Brown, Clarence 5. Coldiron, Michelle 6. Ludwig, Philipp 7. Piedra, Obdulio 8. Roth, Thomas 9. Loynaz, Oscar	Jean-Baptiste, Antoinette Kavehersi, Cheri Kelly, Travis Smith, Robert	Perez-Borroto, Connie
COMMITTEE MEMBERS NOT IN ATTENDANCE 10. Gazitua, Luis		

Agenda items are displayed in the order they were discussed.

1. Call to Order

Roll Call Conducted by Robert Smith

Global Talent & Competitiveness Council Chairwoman, Gilda Ferradaz called the meeting to order at 8:07am and asked all those present introduce themselves and confirmed that a quorum had been established. She noted virtual meeting protocols and read into record the order Executive Order by Florida Governor Ron DeSantis regarding Virtual Meetings.

(Public Hearing Request to Speak Acknowledge)

2. Approval of Meeting Minutes of August 20, 2020

Chairwoman Ferradaz introduced the item. She inquired about the location of the minutes in the agenda. Adults Program Supervisor Robert Smith explained where the minutes were located.

Mr. Philipp Ludwig moved the approval of August 20, 2020 meeting minutes. Motioned seconded by Mr. Thomas Roth; Motion Passed Unanimously

(All in favor with no opposition)

3. Information - Summer Youth Employment Program Update

Chairwoman Ferradaz introduced the item and Youth Programs Administrator Travis Kelly further presented and read the item into record.

No further questions or discussions.

[Dr. Oscar Loynaz (newly appointed member) arrived and introduced himself]

[Monroe County Commissioner Michelle Coldiron (newly appointed member) arrived and introduced herself]

[Mr. Clarence Brown arrived and introduced himself]

[Vice-Chairman del Valle reintroduced himself]

4. Information – Summer Youth Internship Program Update

Chairwoman Ferradaz introduced the item and Mr. Kelly further presented and read the item into record.

Ms. Ferradaz inquired about the number of years of partnership. Mr. Kelly responded a total of five.

5. Information – TechHire Summer Youth Boot Camp Program Update

Chairwoman Ferradaz introduced the item and Mr. Smith further presented and read the item into record.

Chairwoman Ferradaz verified data of the total amounts that applied versus the total available slots. Mr. Kelly provided further explained this has been the most participation in recent years. She further inquired about those students who weren't qualified. He provided additional details.

Commissioner Coldiron inquired about the number of students that weren't qualified versus the number of students that were not interested in participating in the program.

Mr. Kelly provided further details and noted that more information is forthcoming.

Ms. Coldiron requested

6. Recommendation as to Approval to Allocate National Dislocated Worker Grant Funds for the Florida Memorial University Project

Chairwoman Ferradaz introduced the item and read it into record. Mr. Smith further presented.

Mr. Clarence Brown moved the approval to allocate National Dislocated Worker Grant Funds for the Florida Memorial University Project. Motion seconded by Vice Chairman Juan Carlos del Valle; **Further Discussion(s):**

Chairwoman Ferradaz asked whether if potential candidates would be students. Mr. Smith responded, "Yes" then explained.

Chairwoman Ferradaz asked whether if the allocation is for the worker's salary rather than the aid. Mr. Robert responded, yes and explained the allocation is to fund worker's salary.

Mr. Roth requested additional clarification on awarded funds. Mr. Smith provided details. He further asked how much of the \$1.5 million allocated had been actually utilized. Mr. Smith responded that the information was not available. However, he assured that the information would be provided at a later date.

Mr. Smith explained that funding would not be allocated to Florida Memorial University (FMU) as the University would only be used as a worksite.

There was continued discussion.

Motion Passed by Unanimous Consent (All in favor with no Opposition)

7. Recommendation as to Approval of COVID-19 Layoff Aversion Funds for Opa-Locka Community Development Corporation, Inc.

Chairwoman Ferradaz introduced the item and Mr. Smith further presented.

Mr. Thomas Roth moved the approval of COVID-19 Layoff Aversion Funds for Opa-Locka Community Development Corporation, Inc. Motion seconded by Vice Chairman Juan Carlos del Valle; **Further Discussion(s):**

Chairwoman requested additional clarification on current vote. Mr. Smith Explained.

Mr. Roth requested additional information on funding allocation. Mr. Smith provided details. He additionally explained further details is forthcoming.

Mr. Roth further inquired about the administrative component and Mr. Smith provided details.

Chairwoman Ferradaz noted into record Mr. Ludwig's resignation.

Motion Passed by Unanimous Consent (All in favor with no Opposition)

Added-On-Item

8. Recommendation as to Approval of Miami Community Ventures

Chairwoman Ferradaz introduced the item and Mr. Smith further presented.

Mr. Thomas Roth moved the approval of COVID-19 Layoff Aversion Funds for Opa-Locka Community Development Corporation, Inc. Motion seconded by Vice Chairman Juan Carlos del Valle; **Further Discussion(s):**

Dr. Loynaz asked whether he should recuse from voting on this item due to a potential conflict. Dr. Loynaz recused from voting on item (parked in virtual waiting room)

Commissioner Coldiron inquired about the competitive procurement processes. Mr. Smith provided details.

Chairwoman Ferradaz requested additional details on funding use deadlines, and On-the-Job Training and Mr. Smith explained.

Vice-Chairman del Valle inquired about average wage. Mr. Smith explained and noted more details would be provided at a later date.

Mr. Piedra briefly commented on current supply and demand.

Motion Passed by Unanimous Consent (All in favor with no Opposition)

Prior to meeting adjournment, Chairwoman Ferradaz announced the resignation of Mr. Philipp Ludwig due to his recent promotional opportunity in Arizona. All members wished him well in his future endeavors. He thanked all and noted his resignation would be effective the end of the month.

Mr. Kelly provided details on prior concerns regarding total outcome of student achievements: He noted 893 students applied, 410 disqualified, and 166 incomplete forms. Chairwoman Ferradaz asked whether if there were any follow-ups conducted by staff. Mr. Kelly explained.

There being no further business to come before the Council, meeting adjourned at 8:57am.



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 12/17/2020

AGENDA ITEM NUMBER: 3

AGENDA ITEM SUBJECT: WIOA LAYOFF AVERSION FUND UPDATE

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A.

STRATEGIC GOAL: **BUILD DEMAND-DRIVEN SYSTEM W/ EMPLOYER ENGAGEMENT**

STRATEGIC PROJECT: **Develop integrated Business Service teams**

BACKGROUND:

On June 18, 2020, the South Florida Workforce Investment Board (SFWIB) approved the implementation of the COVID-19 Layoff Aversion Fund initiative. The program was launched in an effort to support small businesses and/or community based organizations (CBOs) facing financial impacts and potential layoffs from Coronavirus Disease 2019 (COVID-19). The fund provides grants to small businesses and/or CBOs experiencing economic distress. The goals of the fund is to prevent potential layoffs or minimize the duration of unemployment resulting from layoffs due COVID-19.

As of November 23, 2020, the fund has received 1,116 applications requesting over \$6.4 million dollars in assistance. The attached Layoff Aversion Fund Summary Report provides an update of the current status of the program.

The first column of the report depicts the overall requested totals for the program. A total of 13,116 employees have been affected within the 1,116 business. The estimated number of jobs saved is 10,366, which equates to a \$403,219,657.97 impact on the community. The overall program's return on investment is \$62.51.

Unfortunately, not all of the applications submitted met the program's requirements. Upon initial review, 710 of the applications did not meet the requirements, which resulted in a total of \$4,007,570.12 in requested funding being denied.

The second column of the chart depicts the number of denied applications and the overall number of employees within those businesses, which is 7,902. Of those, 6,223 have been potentially impacted by COVID-19. The SFWIB and partnering agencies are working with businesses whose applications were denied, to further assist them when they become eligible to re-apply for the funds.

The third column of the chart depicts the current number of applications that have been reviewed by the partnering chambers and recommended to the SFWIB for approval. There were 303 businesses reviewed, which

affects 4,070 employees and will potentially save 3,338 jobs. Applications must be reviewed and approved to ensure submitted expenses are allowable. If all of the recommended applications pass the secondary review, the result will be a \$156,980,205.03 economic impact to the community, giving the program a \$99.36 return on investment.

The fourth column provides an update on the current status of the applications that have been paid as of November 23, 2020. At present, 177 applicants have received Layoff Aversion Fund reimbursements totaling \$547,556.49, saving an estimated 1,512 jobs. To date, the fund has had a \$54,206,197.11 economic impact on the community, which equates to a \$99.00 return on investment.

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT

LAYOFF AVERSION FUND SUMMARY REPORT

Overall Program Totals

ROI Performance Calculations Layoff Aversion	Requested	Denied	Reviewed	Paid
Total Number of Applications	1,116	710	303	177
Total Number of employees	13,116	7,902	4,070	1,791
Average Hourly Wage per Employee	\$ 19.00	\$ 18.45	\$ 18.71	\$ 17.41
Avg. Salary Annual	\$ 39,520.00	\$ 38,376.00	\$ 38,916.80	\$ 36,212.80
Estimated Number of Jobs Saved	10,366	6,223	3,338	1512
Estimated Amount of Annual Wages Saved	\$ 409,664,320.00	\$ 238,813,848.00	\$ 129,904,278.40	\$ 54,753,753.60
Layoff Aversion Assistance Requested	\$ 6,444,662.03	\$ 4,007,570.12	\$ 1,294,420.57	\$ 547,556.49
Avg Assistance Amount per Jobs Saved	\$ 621.71	\$ 643.99	\$ 387.78	\$ 362.14
Net Economic Benefit	\$ 38,898.29	\$ 37,732.01	\$ 38,529.02	\$ 35,850.66
Economic Impact to the Community	\$ 403,219,657.97	\$ 234,806,277.88	\$ 128,609,857.83	\$ 54,206,197.11
ROI	\$ 62.57	\$ 58.59	\$ 99.36	\$ 99.00

The Beacon Council

ROI Performance Calculations Layoff Aversion	Requested	Denied	Reviewed	Paid
Total Number of Applications	513	400	108	69
Total Number of employees	5,468	4,112	1,298	789
Average Hourly Wage per Employee	\$ 18.69	\$ 18.41	\$ 19.82	\$ 20.97
Avg. Salary Annual	\$ 38,875.20	\$ 38,292.80	\$ 41,225.60	\$ 43,617.60
Estimated Number of Jobs Saved	4,364	3,283	1,046	712
Estimated Amount of Annual Wages Saved	\$ 169,651,372.80	\$ 125,715,262.40	\$ 43,121,977.60	\$ 31,055,731.20
Layoff Aversion Assistance Requested	\$ 2,887,588.67	\$ 2,213,092.36	\$ 368,782.87	\$ 201,266.30
Avg Assistance Amount per Jobs Saved	\$ 661.68	\$ 674.11	\$ 352.56	\$ 282.68
Net Economic Benefit	\$ 38,213.52	\$ 37,618.69	\$ 40,873.04	\$ 43,334.92
Economic Impact to the Community	\$ 166,763,784.13	\$ 123,502,170.04	\$ 42,753,194.73	\$ 30,854,464.90
ROI	\$ 57.75	\$ 55.81	\$ 115.93	\$ 153.30

The Latin American Chamber

ROI Performance Calculations Layoff Aversion	Requested	Denied	Reviewed	Paid
Total Number of Applications	105	57	32	9
Total Number of employees	1,253	649	342	96
Average Hourly Wage per Employee	\$ 17.55	\$ 18.63	\$ 16.74	\$ 17.87
Avg. Salary Annual	\$ 36,504.00	\$ 38,750.40	\$ 34,819.20	\$ 37,169.60
Estimated Number of Jobs Saved	1,029	596	284	92
Estimated Amount of Annual Wages Saved	\$ 37,562,616.00	\$ 23,095,238.40	\$ 9,888,652.80	\$ 3,419,603.20
Layoff Aversion Assistance Requested	\$ 555,495.86	\$ 295,267.57	\$ 110,538.16	\$ 22,086.61
Avg Assistance Amount per Jobs Saved	\$ 539.84	\$ 495.42	\$ 389.22	\$ 240.07
Net Economic Benefit	\$ 35,964.16	\$ 38,254.98	\$ 34,429.98	\$ 36,929.53
Economic Impact to the Community	\$ 37,007,120.14	\$ 22,799,970.83	\$ 9,778,114.64	\$ 3,397,516.59
ROI	\$ 66.62	\$ 77.22	\$ 88.46	\$ 153.83

The Key West Chamber

ROI Performance Calculations Layoff Aversion	Requested	Denied	Reviewed	Paid
Total Number of Applications	22	6	15	10
Total Number of employees	354	32	296	164
Average Hourly Wage per Employee	\$ 19.17	\$ 21.50	\$ 19.12	\$ 17.87
Avg. Salary Annual	\$ 39,873.60	\$ 44,720.00	\$ 39,769.60	\$ 37,169.60
Estimated Number of Jobs Saved	337	27	292	170
Estimated Amount of Annual Wages Saved	\$ 13,437,403.20	\$ 1,207,440.00	\$ 11,612,723.20	\$ 6,318,832.00
Layoff Aversion Assistance Requested	\$ 152,056.24	\$ 35,000.00	\$ 81,763.33	\$ 41,201.79
Avg Assistance Amount per Jobs Saved	\$ 451.21	\$ 1,296.30	\$ 280.01	\$ 242.36
Net Economic Benefit	\$ 39,422.39	\$ 43,423.70	\$ 39,489.59	\$ 36,927.24
Economic Impact to the Community	\$ 13,285,346.96	\$ 1,172,440.00	\$ 11,530,959.87	\$ 6,277,630.21
ROI	\$ 87.37	\$ 33.50	\$ 141.03	\$ 152.36

The Greater Marathon Chamber

ROI Performance Calculations Layoff Aversion	Requested	Denied	Reviewed	Paid
Total Number of Applications	18	7	7	5
Total Number of employees	181	104	61	30
Average Hourly Wage per Employee	\$ 18.57	\$ 15.86	\$ 21.71	\$ 22.80
Avg. Salary Annual	\$ 38,625.60	\$ 32,988.80	\$ 45,156.80	\$ 47,424.00
Estimated Number of Jobs Saved	114	53	50	30
Estimated Amount of Annual Wages Saved	\$ 4,403,318.40	\$ 1,748,406.40	\$ 2,257,840.00	\$ 1,422,720.00
Layoff Aversion Assistance Requested	\$ 79,603.02	\$ 79,603.02	\$ 32,186.66	\$ 13,879.23
Avg Assistance Amount per Jobs Saved	\$ 698.27	\$ 1,501.94	\$ 643.73	\$ 462.64
Net Economic Benefit	\$ 37,927.33	\$ 31,486.86	\$ 44,513.07	\$ 46,961.36
Economic Impact to the Community	\$ 4,323,715.38	\$ 1,668,803.38	\$ 2,225,653.34	\$ 1,408,840.77
ROI	\$ 54.32	\$ 20.96	\$ 69.15	\$ 101.51

The Greater Miami Chamber

ROI Performance Calculations Layoff Aversion	Requested	Denied	Reviewed	Paid
Total Number of Applications	371	193	118	75
Total Number of employees	4,944	2,619	1,734	877
Average Hourly Wage per Employee	\$ 18.70	\$ 18.73	\$ 18.68	\$ 20.32
Avg. Salary Annual	\$ 38,896.00	\$ 38,958.40	\$ 38,854.40	\$ 42,265.60
Estimated Number of Jobs Saved	3,735	1,956	1,223	694
Estimated Amount of Annual Wages Saved	\$ 145,276,560.00	\$ 76,202,630.40	\$ 47,518,931.20	\$ 29,332,326.40
Layoff Aversion Assistance Requested	\$ 2,019,956.88	\$ 1,158,317.61	\$ 561,737.11	\$ 247,084.46
Avg Assistance Amount per Jobs Saved	\$ 540.82	\$ 592.19	\$ 459.31	\$ 356.03
Net Economic Benefit	\$ 38,355.18	\$ 38,366.21	\$ 38,395.09	\$ 41,909.57
Economic Impact to the Community	\$ 143,256,603.12	\$ 75,044,312.79	\$ 46,957,194.09	\$ 29,085,241.94
ROI	\$ 70.92	\$ 64.79	\$ 83.59	\$ 117.71

Tools for Change

ROI Performance Calculations Layoff Aversion	Requested	Denied	Reviewed	Paid
Total Number of Applications	94	49	23	7
Total Number of employees	988	386	341	141
Average Hourly Wage per Employee	\$ 17.29	\$ 18.31	\$ 18.31	\$ 17.19
Avg. Salary Annual	\$ 35,963.20	\$ 38,084.80	\$ 38,084.80	\$ 35,755.20
Estimated Number of Jobs Saved	832	308	284	105
Estimated Amount of Annual Wages Saved	\$ 29,921,382.40	\$ 11,730,118.40	\$ 10,816,083.20	\$ 3,754,296.00
Layoff Aversion Assistance Requested	\$ 538,008.24	\$ 262,566.06	\$ 91,906.32	\$ 30,843.64
Avg Assistance Amount per Jobs Saved	\$ 646.64	\$ 852.49	\$ 323.61	\$ 293.75
Net Economic Benefit	\$ 35,316.56	\$ 37,232.31	\$ 37,761.19	\$ 35,461.45
Economic Impact to the Community	\$ 29,383,374.16	\$ 11,467,552.34	\$ 10,724,176.88	\$ 3,723,452.36
ROI	\$ 54.62	\$ 43.67	\$ 116.69	\$ 120.72

LAYOFF AVERSION FUND SUMMARY REPORT

Layoff Aversion Performance Indicators	Miami-Dade County				Monroe County			
	Requested	Denied	Reviewed	Paid	Requested	Denied	Reviewed	Paid
Total Number of Applications	1,083	699	281	160	40	13	22	15
Total Number of employees	12,653	7,766	3,715	1,903	535	136	357	194
Average Hourly Wage per Employee	\$ 18.06	\$ 18.52	\$ 18.39	\$ 19.09	\$ 18.87	\$ 18.68	\$ 20.42	\$ 20.34
Avg. Salary Annual	\$ 37,560	\$ 38,522	\$ 38,246	\$ 39,702	\$ 39,249.60	\$ 38,854.40	\$ 42,463.20	\$ 42,296.80
Estimated Number of Jobs Saved	9,960	6,143	2,837	1,603	451	80	342	200
Estimated Amount of Annual Wages Saved	\$ 374,093,616.00	\$ 236,638,188.80	\$ 108,503,902.00	\$ 63,642,306.00	\$ 17,701,569.60	\$ 3,108,352.00	\$ 14,522,414.40	\$ 8,459,360.00
Layoff Aversion Assistance Requested	\$ 6,001,049.65	\$ 3,929,243.60	\$ 1,132,964.46	\$ 501,281.01	\$ 231,659.26	\$ 114,603.02	\$ 113,949.99	\$ 55,081.02
Avg Assistance Amount per Jobs Saved	\$ 602.52	\$ 639.63	\$ 399.35	\$ 312.71	\$ 513.66	\$ 1,432.54	\$ 333.19	\$ 275.41
Net Economic Benefit	\$ 36,957.08	\$ 37,881.97	\$ 37,846.65	\$ 39,389.29	\$ 38,735.94	\$ 37,421.86	\$ 42,130.01	\$ 42,021.39
Economic Impact to the Community	\$ 368,092,566.35	\$ 232,708,945.20	\$ 107,370,937.54	\$ 63,141,024.99	\$ 17,469,910.34	\$ 2,993,748.98	\$ 14,408,464.41	\$ 8,404,278.98
ROI	\$ 61.34	\$ 59.22	\$ 94.77	\$ 125.96	\$ 75.41	\$ 26.12	\$ 126.45	\$ 152.58



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 12/17/2020

AGENDA ITEM NUMBER: 4

AGENDA ITEM SUBJECT: AMENDMENTS TO THE BY-LAWS OF THE SFWIB

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval of amendments to the By-Laws of the SFWIB, as set forth below.

STRATEGIC GOAL: **STRONG WORKFORCE SYSTEM LEADERSHIP**

STRATEGIC PROJECT: **Strengthen workforce system accountability**

BACKGROUND:

On January 5, 2012, the South Florida Workforce Investment Board (SFWIB) approved amendments to the SFWIB By-Laws which amended several items including empowering the Executive Committee to approve SFWIB agenda items when the full board lacks a quorum.

SFWIB staff and the County Attorney's office drafted amendments for the composition, vacancies, attendance, reappointments, and other requirements as it relates to the SFWIB.

The following is a detailed list of the proposed revisions/amendments to the By-Laws:

1. WIOA requirements for composition of board members;
2. Vacancies on the board;
3. Nominations of board members;
4. Communications media technology and telecommunications;
5. Duties and responsibilities of the board;
6. Attendance, reappointment and removal of board members;
7. Minutes and reasonable opportunity for the public to speak at meetings;
8. Cancellation and rescheduling meetings; and
9. Technical revisions.

A draft of the amended By-Laws with tracked changes, as well as, the SFWIB membership requirements, process and application packet is attached for review of the Global Talent and Competitiveness Council.

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT

~~[[BY LAWS]]~~¹ >>BYLAWS<< OF THE SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

Article I - Authority and General Powers

~~[[A]]~~ Pursuant to Paragraph 1.f. of the Interlocal Agreement Creating The South Florida Workforce Investment Board For Region 23 of the ~~[[State]]~~ >>state<< of Florida >>as may be amended or renewed from time to time (hereinafter the “Interlocal Agreement”), << ~~[[Chapter]]~~ >>chapter<< 445, Florida Statutes, and applicable ~~[[State]]~~ >>state<< and federal law, the South Florida Workforce Investment Board (hereinafter the “SFWIB”>> or “Board”<<) hereby creates and establishes ~~[[SFWIB By Laws]]~~ >>bylaws<< for the governance of the ~~[[South Florida Workforce Investment Board]]~~ >>SFWIB<<. ~~[[The composition of the SFWIB and the appointment, terms, and removal of members of the SFWIB are set forth in Paragraph 1.k. of the Interlocal Agreement Creating the South Florida Workforce Investment Board for Region 23 of the State of Florida]].~~

Article II - Adoption and Amendment

~~[[A]]~~ >>(a) Adoption – <<The SFWIB shall adopt these ~~[[By Laws]]~~ >>bylaws<< at any meeting of the ~~[[SFWIB]]~~ >>Board<< upon the affirmative vote of a majority of the then appointed membership of the SFWIB who are empowered to vote.

~~[[B]]~~ >>(b) Amendment – <<Amendment of these ~~[[By Laws]]~~ >>bylaws<< may occur at any meeting of the ~~[[SFWIB]]~~ >>Board<< upon ~~[[fourteen]]~~ >>14<< calendar ~~[[days prior]]~~ >>days’<< notice to the members of the SFWIB >>by placement of such

¹ Words stricken through and/or ~~[[double bracketed]]~~ shall be deleted. Words underscored and/or >>double arrowed<< constitute the amendment proposed. Remaining provisions are now in effect and remain unchanged.

Comment [GS(1): Pursuant to 20 C.F.R. § 679.310, the following must be included in the bylaws.

(1) how the term appointments will be staggered to ensure only a portion of membership expire in a given year. Please advise how this is done.

(2) The proxy and alternative designee process that will be used when a WDB member is unable to attend a meeting and assigns a designee as per the requirements at 20 C.F.R. § 679.110(d)(4). I have never seen this done. Please advise whether there is a process for same. If so, please provide specifics. If not, we should discuss establishing.

(3) The process to ensure WDB members actively participate in convening the workforce development system's stakeholders, brokering relationships with a diverse range of employers, and leveraging support for workforce development activities. Please explain how this is done.

Comment [GS(2): The Mayor is authorized to appoint non-voting members. Are there any non-voting members?

amendment(s)<< ~~[[that amendment of these By-Laws shall be]]~~ on ~~[[a particular]]~~
>>an<< agenda of the ~~[[SFWIB]]~~ >>Board<< and upon the affirmative vote of two-thirds of the then appointed members of the SFWIB who are empowered to vote.

Article III - >> Board Membership

(a) Composition – The SFWIB shall consist of members that represent government, business, education, labor, and economic development among other sectors of the communities in Miami-Dade and Monroe Counties.

Comment [GS(3): The requirements included herein are taken from WIOA sec. 107 and 20 C.F.R. § 679.320.

(1) Business Representatives – A majority of the SFWIB’s membership must be representatives of business in the local area.

A. At a minimum, two Board members must represent small businesses as defined by the U.S. Small Business Administration.

B. Each business representative must meet the following criteria:

1. Be an owner, chief executive officer, chief operating officer, or other individual with optimum policy-making or hiring authority; and

Comment [GS(4): Add definition.

2. Provide employment opportunities in in-demand industry sectors or occupations, as those terms are defined in section 3(23) of the Workforce Innovation Opportunity Act (“WIOA”).

(2) Workforce Representatives – At least 20 percent of Board members must be workforce representatives as follows:

A. At a minimum two Board members must represent labor organizations. In the event there are no labor organizations in the area, Board members must be selected from other employee representatives.

B. At a minimum one Board member must represent a joint labor-management, or union affiliated, registered apprenticeship program within the area and must be a training director or a member of a labor organization. If no union affiliated registered apprenticeship programs exist in the area, a representative of a registered apprenticeship program with no union affiliation must be appointed, if one exists.

C. One or more members may represent community-based organizations that have demonstrated experience and expertise in addressing the employment, training, or education needs of individuals with barriers to employment, including organizations that serve veterans or provide or support competitive integrated employment for individuals with disabilities.

D. One or more members may represent organizations that have demonstrated experience and expertise in addressing the employment, training, or educational needs of eligible youth, including representatives of organizations that serve out-of-school youth.

(3) Education, Government, and Economic and Community Development

Representatives – In addition to the above, membership on the Board must include:

A. At least one eligible training provider administering adult education and literacy activities under title II of WIOA;

B. At least one representative from an institution of higher education providing workforce investment activities, including community colleges; and

C. At least one representative from each of the following governmental and economic and community development entities:

1. Economic and community development entities;
2. The State Employment Service office under the Wagner-Peyser Act (29 U.S.C. 49 et seq.) serving the local area; and
3. The programs carried out under title I of the Rehabilitation Act of 1973, other than sec. 112 or part C of that title.

(4) Other Representatives – In addition to the above, membership on the Board may include individuals or representatives of other appropriate entities in the local area, including:

- A. Entities administering training and educational activities who represent local educational agencies or community-based organizations with demonstrated expertise in addressing the training or educational needs for individuals with barriers to employment;
- B. Governmental and economic and community development entities who represent transportation, housing, and public assistance programs;
- C. Philanthropic organizations serving the local area;
- D. Agencies or entities administering programs serving the local area relating to transportation, housing, and public assistance; and
- E. Other appropriate individuals as determined by the chief elected official.

(b) Vacancies – Upon being notified of a vacancy on the Board, the Chair, subject to Board approval, shall establish a Nominating Task Force to solicit potential members to fill such vacancy. The Task Force shall solicit nominations from the business, education, labor, or economic and community(?) development sectors for seats vacated by members representing each respective sector as provided more fully in the South Florida Workforce Investment Board

Comment [GS(5): Consider replacing with Nominating Task Force with Nominating Committee here and in other applicable provisions throughout the document.

Comment [GS(6): How are governmental seats filled?

d/b/a CareerSource South Florida Board Membership Process (“Membership Process”) & New Member Nomination and Reappointment Form (“Member Nomination and Reappointment Form”).

(c) Nominations – The Nominating Task Force shall refer to the Executive Director all candidates nominated to fill each vacancy on the Board. Upon the Executive Director’s determination that the Task Force’s nominations are consistent with membership requirements, the SFWIB’s Agenda Clerk will provide the nominees with a Membership Nomination and Reappointment Form and Recruitment Brochure and request that the nominees return the form and a resume to the Agenda Clerk. Thereafter, and in compliance with Membership Process, the Executive Director shall submit the nominees’ information to the Executive Committee for consideration. Upon approval, a memorandum and supporting documentation shall be transmitted to the Mayors of Miami-Dade County and Monroe County recommending the nominees’ appointment to the Board.

(d) Communications Media Technology – Members may attend a meeting by means of communications media technology, defined in section 28-109.002 of the Florida Administrative Code to mean the electronic transmission of printed matter, audio, full-motion video, freeze frame video, compressed video, and digital video by any method available and shall include, but not be limited to, telephone conference, video conference or similar communications equipment. Members using communications media technology to attend meetings must be: (i) allowed to participate in Board discussions; (ii) able to be heard by other Board members; and (iii) able to be heard by the public. Although SFWIB members are permitted to use communications media technology to attend meetings, physical attendance at all Board and committee meetings is expected. If a member is unavailable to be physically present and would like to participate in the

meeting using communications media technology, said member shall notify the Chair and Executive Director no later than 48 hours prior to the start of said meeting so that such communications media technology may be established for said meeting. These bylaws shall not be construed to authorize any proceeding otherwise subject to the provisions of section 286.011, Florida Statutes, to be held exclusively by means of communications media technology without making provision for the attendance of any member of the public who desires to attend unless expressly authorized by law. SFWIB meetings conducted using communications media technology shall comply fully with section 120.54, Florida Statutes, and Chapter 28-109, Florida Administrative Code, as may be amended from time to time.

Comment [GS(7): Is this acceptable?

(e) Attendance – In the event that any member of the SFWIB, without acceptable excuse, fails to attend, either physically or through communications media technology, or more SFWIB meetings, excluding committee and task force meetings, occurring during any 12-month period, the Executive Director shall send a letter to the SFWIB member and, if applicable, to the appointing entity notifying the member and the appointing entity of said member’s absences and that their status as a member on the SFWIB is in jeopardy, encouraging the member to attend meetings, and reminding him or her of SFWIB’s attendance policy. In the event that any SFWIB member, without acceptable excuse, fails to be physically present at or more SFWIB meetings, excluding committee and task force meetings, occurring during any 12-month period, the Executive Director shall notify the chief elected official who appointed the member and recommend on behalf of the SFWIB that the member be removed from the SFWIB. “Acceptable Excuse” is defined as an absence for medical reasons, business reasons, personal reasons, or any other reason that the SFWIB, by majority vote, deems appropriate.

Comment [GS(8): Should there be language pertaining to providing notification of absences? If so, when should members provide notice and should there be any specifics included about the absence?

Comment [GS(9): Alternative and stronger language could be also be considered for inclusion. For instance, something along the lines of:

Members must attend ____ meetings in a fiscal year, July 1-June 30. Any member who is absent from ____ SFWIB meetings within a fiscal year, shall be deemed to have voluntarily resigned from the SFWIB unless said member’s absences are excused by the Chair for cause.

Comment [GS(10): Include the number or meetings.

Comment [GS(11): Include the number.

(f) Reappointments – A member shall not serve on the Board for more than two years unless said member is reappointed to serve on the Board in the manner set forth in Membership Process.

(g) Removal of Members – Pursuant to section 445.007, Florida Statutes, the Governor may remove a member of the Board, the Executive Director of the Board, or the designated person responsible for the operational and administrative functions of the Board for cause as defined therein.

Article IV -<< Officers of the Board

~~[(A)]~~ >>(a) Chairperson – A member representing the business sector shall be elected the<<

Comment [GS(12): This is pursuant to section 20 C.F.R. § 679.330.

~~[[The]]~~ Chair of the SFWIB ~~[[shall be elected by the SFWIB at a meeting of the SFWIB]]~~ in accordance with ~~[[Pub. L. No. 105-220, Title I, s. 117(b)(2)(A)(i)]]~~ >>all applicable state and federal laws and regulations<<. The Chair may be removed from office as Chair without cause at any time upon the affirmative vote of a majority of the then appointed members of the SFWIB who are empowered to vote.

(1) The Chair of the SFWIB shall be the presiding officer at all meetings of the SFWIB.

(2) The term of the Chair of the SFWIB shall not exceed two years and >>the Chair<< shall serve no more than two terms in office or four years, whichever is less.

(3) The Chair of the SFWIB shall appoint ~~[[all of the chairs of committees and task forces]]~~² >>committee chairs and members<< of the SFWIB ~~[[and all members of all committees and task forces of the SFWIB]]~~, subject to the approval or ratification of the SFWIB. All such committee and task force chairs and members of committees and task

Comment [GS(13): I suggest deleting references to task forces. Instead of task force, the references should be to committees or councils, which are currently used. If this edit is accepted, delete all references to task forces and replace them with committees or councils.

² As used herein, committees include references to SFWIB councils.

forces of the SFWIB shall serve at the pleasure of the Chair of the SFWIB and the Chair of the SFWIB may remove the chair of any such committee or task force and any and all such committee members or task force members, without cause at any time.

(4) The Chair of the SFWIB shall serve as a nonvoting, *ex officio* member of all committees of the SFWIB and task forces of the SFWIB and the presence of the Chair of the SFWIB shall not count for the purposes of determining the existence of a quorum at any meeting of a SFWIB committee or SFWIB task force.

~~[(B)]~~ >>(b) Vice-Chairperson – <<The Vice-Chair of the SFWIB shall be elected by the Board at a meeting of the SFWIB. The Vice-Chair shall be elected from among the ~~[[representatives described]]~~ >>eligible members of the SFWIB and<< in ~~[[Pub. L. No. 105-220, Title I, s. 117(b)(2)(A)(i)]]~~ >>accordance with all applicable state and federal laws and regulations<<. The Vice-Chair may be removed from office as Vice-Chair without cause at any time upon the affirmative vote of a majority of the then appointed members of the SFWIB who are empowered to vote.

(1) The Vice-Chair of the SFWIB shall be the presiding officer at any meeting of the SFWIB when the Chair of the SFWIB is absent >>or unable to proceed<<.

(2) The term of the Vice-Chair of the SFWIB shall not exceed two years and >>the Vice-Chair<< shall serve no more than two terms in office or four years, whichever is less.

(3) In the event that the office of the Chair of the SFWIB is vacant, the Vice-Chair shall assume the duties and powers set forth in >>subsections (a)(1), (3) and (4) herein<< ~~[[A)(1), (3) and (4) hereinabove]]~~ until such time as the office of the Chair of the SFWIB is no longer vacant.

~~[(C)]~~ >> (c) Secretary – <<The Executive Director of the SFWIB shall serve *ex officio* as the Secretary of the SFWIB.

(1) The Secretary is hereby empowered to authenticate and certify documents of the SFWIB and to utilize the official seal of the SFWIB to authenticate and certify documents of the SFWIB.

(2) The Secretary shall seek to ~~[[insure]]~~ >>ensure<< that the proceedings of all SFWIB meetings, SFWIB committee meetings, and SFWIB task force meetings and any other meetings of the SFWIB are noticed and recorded in accordance with >>Florida's Government in the Sunshine Law, chapter 286, Florida Statutes, as may be amended from time to time, and other applicable laws<< ~~[[the Public Meetings Law of the State of Florida]]~~.

(3) In the absence or unavailability of the Secretary of the SFWIB, the Secretary shall appoint a member of the staff of the SFWIB to serve as the Secretary Pro ~~[Tem]~~ >>Tem<< for any such meeting. The Chair of the SFWIB shall be notified of such appointment, or, in the event of a vacancy in the office of the Chair, the Vice-Chair shall be notified of such appointment.

(4) In the event that the office of the Secretary is vacant, the Chair, or in the event of a vacancy in the office of the Chair, the Vice-Chair, shall appoint a member of the staff of the SFWIB to serve as the Secretary Pro Tem of the SFWIB until such time as the office of the Secretary of the SFWIB is no longer vacant.

>>**Article V - Duties and Responsibilities**

The SFWIB's responsibilities shall include, but not be limited to the following:

Comment [GS(14): These responsibilities are summaries of some, not all, of the responsibilities provided in section 445.007. Please include others that are not statutorily required but should be noted herein.

- (a) Develop, submit, ratify, or amend the local plan pursuant to applicable state and federal laws and regulations, as may be amended from time to time;
- (b) Cooperate and comply with CareerSource Florida, Inc, the Department of Economic Opportunity and any successor or other entities that have oversight or statutory authority related to the operation and administration of the SFWIB;
- (c) Oversee the one-stop delivery system in Region 23;
- (d) Develop a budget for the purpose of carrying out the mandates of section 445.007, Florida Statutes; and
- (e) Act consistently with the terms provided in the Third Amendment to Interlocal Agreement Creating the South Florida Workforce Investment Board for Workforce Area 23 of the State of Florida and any amendments, extensions, or renewals thereto.

~~[[Article IV]]~~ **Article VI** << - Committees and Task Forces

~~[[A]]~~ >>(a) Audit Committee – << The Audit Committee shall be a standing committee of the SFWIB and shall meet with respect to those matters assigned to said Committee by the Chair or, in the event there is a vacancy in the office of the Chair, by the Vice-Chair. The Audit Committee shall make recommendations to the SFWIB on ~~[[the]]~~ matters ~~[[so]]~~ assigned to >it<< ~~[[the Audit Committee]]~~.

~~[[B]]~~ >>(b) Executive Committee – << The Executive Committee shall be a standing committee of the SFWIB and is empowered to act on behalf of the SFWIB on matters relating solely to contracts if the SFWIB is unable to reach a quorum at a particular meeting, except that the Executive Committee shall not approve contracts with an organization or individual represented on the SFWIB. This authority only extends to those contractual matters which were on the SFWIB agenda where a quorum was not

Comment [GS(15): Is the audit committee still current? Are there any task forces? Councils should also be added.

Comment [GS(16): Please see below and note, the requirements of 20 C.F.R. § 679.360 as they relate to standing committees. Do the standing committees comply with the regulation?

20 C.F.R. § 679.360 (a) Standing committees may be established by the Local WDB to provide information and assist the Local WDB in carrying out its responsibilities under WIOA sec. 107. Standing committees must be chaired by a member of the Local WDB, may include other members of the Local WDB, and must include other individuals appointed by the Local WDB who are not members of the Local WDB and who have demonstrated experience and expertise in accordance with § 20 C.F.R. § 679.340(b) and as determined by the Local WDB. Standing committees may include each of the following:

(1) A standing committee to provide information and assist with operational and other issues relating to the one-stop delivery system, which may include representatives of the one-stop partners.

(2) A standing committee to provide information and to assist with planning, operational, and other issues relating to the provision of services to youth, which must include community-based organizations with a demonstrated record of success in serving eligible youth.

(3) A standing committee to provide information and to assist with operational and other issues relating to the provision of services to individuals with disabilities, including issues relating to compliance with WIOA sec. 188, if applicable, and applicable provisions of the Americans with Disabilities Act of 1990 (42 U.S.C. 12101 et seq.) regarding providing programmatic and physical access...

Comment [GS(17): Include the number of members on the audit committee and how the membership of the committee is determined.

Comment [GS(18): Include who assigns the matters to the committee

Comment [GS(19): Include the number of members on the executive committee and how the membership of the committee is determined

met. The Executive Committee shall report to all members of the SFWIB of any actions it has taken on behalf of the SFWIB by distributing meeting minutes >>and all actions taken by the Executive Committee shall be ratified at the next meeting of the SFWIB where a quorum is present.<< The Executive Committee shall also meet with respect to those matters assigned to said Committee by the Chair or, in the event there is a vacancy in the office of the Chair, by the Vice-Chair. The Executive Committee shall make recommendations to the SFWIB on the matters so assigned to >>it<<~~[[the Executive Committee]].~~

~~[[C]]~~ >>(c) Ad Hoc Committees – << All other committees ~~[[of the SFWIB]]~~ and task forces of the SFWIB shall be established in accordance with >>applicable<< federal and ~~[[State law]]~~ >>state laws<< by the Chair, or in the event of a vacancy in the office of the Chair, by the Vice-Chair, subject to the approval or ratification of the SFWIB. All committees and task forces shall be consistent with federal and ~~[[State law]]~~ >>state laws<<. All committees and task forces shall have the power to make recommendations to the SFWIB on the matters assigned to the committee or task force ~~[[by the Chair, or in the event there is a vacancy in the office of the Chair, by the Vice-Chair]].~~

>>Article VII - Meetings<< ~~[[Article V – Procedure~~

~~(A)]~~ >>(a) Procedure – <<All meetings of the SFWIB, committees of the SFWIB and task forces of the SFWIB shall be >>held in such places to comply with Florida’s Government in the Sunshine Law, chapter 286, Florida Statutes, as may be amended from time to time and<< conducted in accordance with Robert’s Rules of Order, 10th Edition, First Printing October 2000, ISBN-0-7382-0384-X (hardback)/ 0-7382-0307-6 (paperback), except that the

Comment [GS(20): Should a provision be added for special or emergency meetings?

Comment [GS(21): Should this remain the 10th edition or be revised to the most current edition of Robert’s Rules?

SFWIB [~~By-Laws~~] >>Bylaws<< shall prevail in the event of a conflict with the aforesaid Robert's Rules of Order, 10th Edition.

(b) Quorum – <<Except as provided in [~~Section 445.07~~] >>section 445.007<<, [~~Fla. Stat.~~] >>Florida Statutes<< or as otherwise provided [~~in the SFWIB By Laws~~] >>herein<<, an affirmative vote of a majority of the voting members of the >>SFWIB<< [~~quorum~~] present shall >>constitute a quorum and<<be required for the SFWIB [~~to take any action and for~~] >>or any of its<< committees and task forces [~~of the SFWIB~~] to take any action.

>> (1) Telecommunications – Pursuant to section 445.007, Florida Statutes, and as otherwise permitted by law, meetings may be conducted using any method of telecommunications, including establishing a quorum through telecommunications. In the event a quorum of the Board or Executive Committee is not present at a meeting, Board members present may indicate their approval of a matter through a consensus vote. Any matter approved by a consensus vote must be voted on at the next meeting of the Board or Executive Committee where a quorum is present.

[~~(B)~~] >>(c) Conflict of Interest – <<Any member of the SFWIB or any member of any committee or task force of the SFWIB with a conflict of interest on a matter shall refrain from voting or otherwise participating in the proceedings related to that matter and shall leave the public meeting room or other place of the public meeting until the consideration of that matter is concluded. Any such person who does not leave the public meeting room or other place of the public meeting shall be deemed absent for purposes of constituting a quorum, counting the vote or for any other purpose. >>Members of the Board shall comply with all state and local laws relating to conflict of interest.<<

[[~~C~~]] >>(d) Meetings Per Calendar Year<< The SFWIB shall meet not less than four times per calendar year.

>>(e) Special Meetings<< Special meetings of the SFWIB may be called by the Chair, or in the event of a vacancy in the office of the Chair, by the Vice-Chair or by a request in writing signed by not less than a majority of the then appointed members of the SFWIB who are empowered to vote and said written, executed request is filed with the Secretary of the SFWIB.

[[~~D~~]] >>(f) Contracts with individuals or organizations on the SFWIB<< In accordance with [[~~Chapter~~]] >>chapter<< 445, Florida Statutes, if the SFWIB enters into a contract with an organization or individual represented on the SFWIB, the contract must be approved by a two-thirds vote of the Board, a quorum having been established. >>Additionally, prior to contract with a member of the Board or a relative, as defined in section 112.3134(1)(c), Florida Statutes, of a Board member or of an employee of the Board, the SFWIB must comply with the requirements of section 445.007(11), Florida Statutes.<< The Board member who could benefit financially from the transaction must abstain from voting on the contract. Regardless of whether or not a particular member or members of the SFWIB will be attending the meeting of the SFWIB when such contract may be discussed or approved by the SFWIB at a public meeting of the SFWIB, it shall be the duty of all members of the SFWIB, regardless of the member's intention or plan to attend or not to attend such meeting, to contact and advise the Secretary of the SFWIB of any such contract as soon as possible and prior to any such contract being considered by the SFWIB for discussion or action or vote.

>>(g) Minutes – Minutes will be taken at all duly noticed meetings.

Comment [GS(22): Please include how minutes are taken.

(h) Notice – Written notice shall be provided to the public at least seven days prior to all regularly scheduled meetings of the SFWIB and any of its committees including those conducted using telecommunications. All such meetings shall be conducted in accordance with section 286.011, Florida Statutes.

(i) Members of the Public – Members of the public must be provided reasonable access to observe and, when appropriate, participate in all meetings of the SFWIB and any of its committees or councils including those conducted using telecommunications in a manner consistent with section 286.0114, Florida Statutes. Each member of the public who desires to address the Board at a meeting, including those conducted using telecommunications, shall register with the Clerk of the Board and request an opportunity to speak about any specific item. The speaker shall state his or her name, address, if he or she is speaking on their own behalf or representing an entity and said entity's view. Unless the Chair of the Board grants further time, each individual shall be limited to three minutes. All remarks shall be addressed to the Board as a whole and not simply to individual Board members or staff.

(j) Cancellation/Rescheduling – Meetings may only be cancelled or rescheduled by the Chair of the Board or a majority vote of the Board members present at a regularly scheduled meeting. However, in the event that the Executive Director is notified between regularly scheduled meetings that a quorum will not be available for the next regularly scheduled meeting, such meeting may be canceled or rescheduled by the Chair of the Board. All Board members shall be notified of such cancellation or rescheduling with as much notice as possible.<<

~~[(E) In the event that any member of the SFWIB, without acceptable excuse fails to be physically present at two (2) or more of the meetings of the SFWIB, excluding committee and task force meetings of the SFWIB, occurring during any twelve (12) month period, the Executive Director of the SFWIB shall send a letter to the SFWIB member notifying the member of his or her absences. In the event that any SFWIB member, without acceptable excuse, fails to be physically present at three (3) or more of the meetings of the SFWIB, excluding committee and task force meetings of the SFWIB, occurring during any twelve (12) month period, then the Executive Director shall notify the Chief Elected Official who appointed the member and recommend on behalf of the SFWIB that the member be removed from the SFWIB. "Acceptable Excuse" is defined as an absence for medical reasons, business reasons, personal reasons, or any other reason that the SFWIB, by majority vote, deems appropriate.]~~

The Local WDB

The Local WDB:

- Represents a wide variety of individuals, businesses, and organizations in the local area
- Serves as a strategic convener to promote and broker effective relationships between the CEOs and economic, education, and workforce partners.
- Must develop a strategy for continuous improvement and strengthening of the workforce system through innovation in, and alignment and improvement of, employment, training, and education programs to promote economic growth. Local WDB members must establish a platform in which all members actively participate and collaborate closely with the required and other partners of the workforce development system, including public and private organizations.
- § 679.310(g)(7) is changed to say the local elected officials select not elect local board members
- § 679.310(g)(7) now refers to membership on the Local WDB, rather than the State WDB when referring to the conditions of appointment to the local board.
- DOL: WIOA reduced the required local WDB membership in an effort to streamline the Boards and provide Chief Elected Officials the flexibility to establish Local WDBs that best reflect the diversity of job seeker and employer communities.
- § 679.320 (e)(4) gives the CLEO flexibility to appoint "other appropriate individuals DOL did not add any other required members
- Local WDBs must follow State guidelines to document lack of a member type in the area.
- Local WDB must follow state policy on membership criteria
- This includes criteria for selecting the representative of a title II eligible provider of adult education and literacy activities
- 107(b)(2)(C)(i), § 679.320(d)(1) They must follow WIOA on soliciting nominations when there is multiple entities

20% Organized Labor - § 679.320(c)(4)

- In filling the 20% organized labor after the mandatory 3 members DOL does not specify the type of organization that meets the 'organizations with experience serving youth'
- This is to be determined first by Governor policy/criteria if any
- By the CLEO(s)

Adult Literacy Members

- WIOA §107 and § 679.320 requires a nomination process if there are multiple eligible providers of title II adult education and literacy

Business Members

- § 679.320(b) WIOA §107(b)(2)(A)(ii), describes Local WDB membership criteria
- Small businesses representatives means more than one
- If the following meet the membership criteria in § 679.320(b)(1)&(2)[Note: if they are not considered to be business members they can fill the CLEO category]
 - large non-profit organizations
 - trade associations
 - chambers of commerce
 - aspirational industries.”
- The terms “high-quality, work-relevant training” as it applies to business representatives is left to be defined at the local level



South Florida Workforce Investment Board
dba/ CareerSource South Florida

Board Membership Process

&

New Member Nomination and Reappointment Form

SOUTH FLORIDA WORKFORCE INVESTMENT BOARD
dba/ CareerSource South Florida

TITLE: **BOARD MEMBERSHIP PROCESS**

DATE: **January 3, 2013**

PURPOSE: To provide a coherent, formal process for the recruitment of Board Members

BACKGROUND:

The Workforce Investment Act of 1998 requires each local area of the State to establish a regional workforce investment board to set policy for the local workforce investment system within the local area.

The South Florida Workforce Investment Board (SFWIB) of Region 23 (Miami-Dade and Monroe Counties) is one of 24 regional workforce boards in the State of Florida. Through its Career Centers located across the region, SFWIB serves businesses, job seekers, adults, youth, dislocated workers, refugees and individuals transitioning from welfare to work.

The SFWIB is a governmental agency and instrumentality of both Miami-Dade and Monroe Counties. The Board is composed of volunteers who represent local private sector businesses, educational institutions, economic development agencies, labor organizations, veterans interests, community-based organizations, state and local government agencies. The Board conducts its business in accord with federal and state laws, regulations, the Interlocal Agreement Creating the SFWIB for Region 23 of the State of Florida, the By-Laws of the SFWIB and SFWIB approved policies and procedures.

Where there is a vacancy on the SFWIB, Board members will identify the appropriate individual to fill the vacancy. The target individual shall fall within a required membership category (i.e., business, education, labor, CBO, economic development, military installations and One-stop partner). Following identification of the potential member, staff will distribute "New Member Recruitment" materials to the potential member if he/she expresses interest in participating in the recruitment process.

Outlined below is the procedure for soliciting Board nominations and selecting Board members. The importance of minority and gender representation shall be considered when making appointments to the Board.

RECRUITMENT:

I. Board Vacancies

When a SFWIB vacancy exists, the Executive Director will notify the Board, as well as, Committees of the Board of the vacancy. The Board Chair will establish, subject to Board approval, a Task Force to solicit potential members to fill the vacancy. Members of the Task Force will be appointed by the Chair subject to Board approval.

The Task Force will refer all candidates to fill the vacancy to the Executive Director. Once the Executive Director has determined that the Task Force's nomination is consistent with the membership requirements of federal and state laws, as well as, local board requirements, the nominee will be referred to the Agenda Clerk. The Agenda Clerk will provide the nominee a Membership Nomination and Reappointment Form and Recruitment Brochure (i.e., Become a Leader for the South Florida Workforce Investment Board).

If the Task Force is filling a vacancy from the business, education, labor or economic development Board membership categories, the following process shall be followed:

- a. Business – local business members must be nominated by business organizations and or business trade associations and then submitted to the Task Force for review.
- b. Education – members must be nominated by local educational agencies, institutions or organizations representing such local educational entities and then submitted to the Task Force for review.
- c. Labor – the Task Force will solicit nominations for labor representatives from local labor federations.
- d. Economic Development – the Task Force shall solicit nominations from both public and private local economic development agencies.

II. Appointment Process Instructions:

Once the Task Force refers a potential Board member to the Executive Director and that member satisfies legal, regulatory and local requirements, the following activities commence:

1. Nominated individual completes a Membership Nomination and Reappointment Form, including a career biography/resume.
2. Nominee submits the Membership Nomination and Reappointment Form and career biography/resume to the SFWIB Executive Director.
3. The Executive Director forwards submitted documents to Agenda Clerk.
4. For private sector nominees, the Agenda Clerk will verify the nominee's status in the business community (i.e., whether the nominee is in good standing with a Chamber of Commerce and/or economic development organizations).
5. The Agenda Clerk will scan and file the submitted documents. The original hard copy is placed in folder labeled Pending Nomination.
 - a. The Agenda Clerk will e-mail scanned documents to the Executive Director for the director to submit to the Executive Committee. The Executive Committee will review and consider the nominee. If the nominee is not approved, the Agenda Clerk prepares a notification letter to the nominee for the Executive Director's signature
 - b. Where the Executive Committee approves the nomination, the nomination is included on the SFWIB Agenda for the Board to consider. If not approved, the Agenda Clerk prepares a notification letter to the nominee for the Executive Director's signature.
 - c. Where the SFWIB approves the nominee, the Agenda Clerk prepares a memo to the Miami-Dade County Mayor or Monroe County Mayor recommending the review and approval for board appointment. The Membership Nomination and Reappointment Form, including the career biography/resume is included with the memo.

6. If the mayor appoints the Board's approved nominee, the following activities commence:
 - a. The new Board member is registered for new member online training.
 - b. The new member receives a congratulatory email from the Executive Director, instructions for online training, and a Board Member Orientation conducted by the Executive Director.
 - c. Agenda Clerk completes bottom portion of Membership Nomination and Reappointment Form, indicating date of mayoral appointment/reappointment, adds the member to the Board Member Directory and Board Member Distribution List, and ensures that the new member's name is included in appropriate section of the website.
 - d. Once the new member receives a committee assignment, the Agenda Clerk will add the member to the appropriate committee distribution list.

III. Reappointments

After serving two years, a member must be reappointed in order to remain on the Board. The same process used for appointment is followed (see Section II).

IV. Resignations

When a board member resigns, the SFWIB Executive Director takes the following measures:

1. Remove board member's information from the Board Membership Directory, distribution list and website.
2. File resignation letter

V. Related Reports

At the beginning of the third quarter of the Program Year (January), the SFWIB Agenda Clerk will provide the SFWIB Executive Director with the following reports:

1. An Attendance Report which indicates Board members' compliance as per Bylaws "*if member misses one-half of the regularly scheduled Board or Board Committee/Council meetings in a twelve (12) month period*". SFWIB Executive Director will contact Board member (phone or letter) to inquire about attendance and, if needed, a recommendation letter to the Chief Elected Official who appointed the member for automatic removal.
2. A Board Member Analysis showing the Board's compliance regarding membership representation in the different areas, i.e. industry, geographical area, sex, race, etc.
3. A list of Board members whose term expires at the end of the Program Year.



New Member Nomination and Reappointment Data Form

Complete the following information for each individual being nominated for membership. Private sector business members shall be owners of business concerns, chief executive or chief operating officers or non-governmental employers of other private sector executives who have substantial policy or management responsibility.

Name of Nominee:		Date	
Title:			
Company:			
Address:			
Phone Number:		Fax Number:	
Email address:			

Required for reporting to the Secretary of State; Florida Statutes, Section 760.80, Part IV Minority Representation in Certain Bodies					
Gender	<input type="checkbox"/> Male	<input type="checkbox"/> Female	Physically Disabled?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Race:	<input type="checkbox"/> African American	<input type="checkbox"/> Caucasian	<input type="checkbox"/> Hispanic	<input type="checkbox"/> Other	

If private sector business nominee, check one:		
<input type="checkbox"/> Private not for Profit	<input type="checkbox"/> Private for profit	<input type="checkbox"/> Owner
<input type="checkbox"/> Chief Executive Officer	<input type="checkbox"/> Chief Operating Officer	<input type="checkbox"/> Management or Policy Responsibility

Industry: (Please check one)

- | | | |
|---|---|---|
| <input type="checkbox"/> Arts, Entertainment & Recreation | <input type="checkbox"/> Manufacturing | <input type="checkbox"/> Retail Trade |
| <input type="checkbox"/> Construction | <input type="checkbox"/> Mining, Oil/Gas Extraction | <input type="checkbox"/> Transp/Warehousing |
| <input type="checkbox"/> Finance & Insurance | <input type="checkbox"/> Other Services | <input type="checkbox"/> Wholesale Trade |
| <input type="checkbox"/> Healthcare & Social Services | <input type="checkbox"/> Public Administration | |
| <input type="checkbox"/> Information | <input type="checkbox"/> Professional, Scientific/Tech Services | |

If non-private sector nominee, check one of the following:

- | | | |
|---|--|---|
| <input type="checkbox"/> Community-Based Organization | <input type="checkbox"/> Vocational Rehabilitation | <input type="checkbox"/> Organized Labor |
| <input type="checkbox"/> School Board | <input type="checkbox"/> Community College | <input type="checkbox"/> Public Assistance |
| <input type="checkbox"/> Employment Service | <input type="checkbox"/> Economic Development | <input type="checkbox"/> Local Elected Official |
| <input type="checkbox"/> Degree Granting Institution | | |

Number of Terms completed:

- Zero (0)
 First term
 Second term
 Other _____ (Number of terms)

Note: Attach a brief biography listing the nominee's education, and professional accomplishments and affiliations.

Name and Title of Person Making Nomination (Representing Organization):

Signature: _____

Address/Phone #

RETURN COMPLETED FORM TO:

Rick Beasley, Executive Director
 South Florida Workforce Investment Board
 dba/ CareerSource South Florida
 7300 Corporate Center Drive, Suite 500, Miami, FL 33126
 FAX (305) 470-5523

SFWIB Use Only: **Date of Official Mayoral Appointment:** _____



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 12/17/2020

AGENDA ITEM NUMBER: 5

AGENDA ITEM SUBJECT: EMPLOYED WORKER TRAINING (EWT) APPLICATION FOR MONROE COUNTY SHERIFF'S OFFICE

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval of an Employed Worker Training grant for the Monroe County Sheriff's Department in an amount not to exceed \$26,641.17 in Workforce Innovation and Opportunity Act Adult funds, as set forth below.

STRATEGIC GOAL: **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

STRATEGIC PROJECT: **Emphasize work-based learning and training**

BACKGROUND:

The Monroe County Sheriff's Office (MCSO) is an agency, responsible for providing law enforcement and correctional facilities from Key Largo to Key West. The Monroe County Sheriff's Office has a deep water recovery dive team, SWAT team, Bomb Squad and a Crisis Intervention team; and is also responsible for staffing and maintaining the county's only fleet of air ambulances.

The MCSO is facing a severe staffing shortage due to the high cost of housing. The lack of affordable housing has resulted in failed attempts to recruit certified deputies from other areas of the state. As such, the MCSO is refocusing its recruitment strategy on offering training assistance to qualified local residents; and in doing so MCSO is creating a law enforcement career pathway in Monroe County that will help appeal to local residents.

The College of the Florida Keys will deliver training to nine of the 510 MCSO employees. The training will focus on the following:

- Criminal Justice Standards and Training Commission. Trainees will be taught intro to corrections, officer safety intake and release, supervising a correctional facility, and supervising special populations.

The table below sets forth the cost of the project.

Program Year	Projected Amount	Number of Employees to be trained	Cost per Trainee
2020-2021	\$26,641.17	9	\$2,960.13

Trainees successfully completing the basic training program will be eligible to take the State Officer Certification Exam (S.O.C.E.). The training is projected to be completed by March 13, 2021.

In following the procurement process of Miami-Dade County, Administrative Order No. 3-38, it is recommended that the SFWIB waive the competitive procurement as it is recommended by the Executive Director that this is in the best interest of the SFWIB. A two-thirds (2/3) vote of quorum present is required to waive the competitive procurement process and award the Monroe County Sheriff's Office an allocation not to exceed \$26,641.17 in Workforce Innovation and Opportunity Act (WIOA) Adult funds for Employed Worker Training.

FUNDING: As described within the background section

PERFORMANCE: As described within the background section

NO ATTACHMENT



FWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 12/17/2020

AGENDA ITEM NUMBER: 6

AGENDA ITEM SUBJECT: FUTURE BANKERS TRAINING CAMP PROGRAM

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: FWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval to allocate an amount not to exceed \$125,000 in Workforce Innovation and Opportunity Act Youth Program funds to support the Miami Dade College Future Bankers Training Camp Program, as set forth below.

STRATEGIC GOAL: **DEDICATED COMMITMENT TO YOUTH PARTICIPATION**

STRATEGIC PROJECT: **Joint contribution for youth career pathway models**

BACKGROUND:

The Future Bankers Training Camp (Future Bankers Camp) Program is designed to motivate and tap into the talent of minority students in low income areas and provide them with a promising career path in the financial services industry. Upon completing the program, students are eligible to receive the American Bankers Association (ABA) and America Institute of Banking (AIB) Bank Tellers Certificates. Students that graduate high school are eligible for a Miami-Dade College (MDC) Vocational Certificate, which allows them to work towards an Associate of Science degree in Financial Services. Students may also participate in industry based internships with partnering financial institutions.

The Future Bankers Camp is partnering with the Cuban America National Council (CNC) Youth Program to facilitate the recruitment of youth participants into the program. This innovative four week camp provides hands-on experience for future students interested in a financial services career. The camp provides students with the opportunity to enhance their math, communication and financial literacy skills by completing an internship with a financial institution and receiving an industry certification. The program will take place from June 7, 2021 through July 2, 2021.

The Future Bankers Camp received matching program dollars from various banking institutions for Program Year (PY) 2019-2020 and provided opportunities to students as follows:

Future Bankers Training Program	
# Of Participants	48
# of who completed 150 hours of classroom training	48
# of who participated in an internship	48
# of participants who received the ABA Banker's Teller's Certification	48
# of financial institutes that provided internships	26
# of high schools who participated in the program	7

The Future Bankers Camp is supported by more than 32 local banks and is aligned with the Miami-Dade County Public Schools district's partnership and involvement in the One Community One Goal Targeted Industries Implementation Plan.

The track for PY 2020-2021 will include Teller and Customer Service Training. The Customer Service track includes a 3-credit class through MDC. Upon successful completion of the camp, students will be eligible to receive the American Bankers Association Bank Teller and Customer Service Representative Certificates. This national industry standard certificate meets the educational requirement for the certification exam offered by the Institute of Certified Bankers. Miami-Dade County Public Schools students enrolled in the Academy of Finance programs are also welcome to participate in the Future Bankers Camp.

In following the procurement process of Miami-Dade County Administrative Order No. 3-38, it is recommended that the SFWIB waive the competitive procurement, as it is recommended by the Executive Director that this is in the best interest of the SFWIB. A two-thirds vote of the quorum present is required to waive the competitive procurement process and award to Miami-Dade College an allocation not to exceed \$125,000 in Workforce Innovation and Opportunity Act (WIOA) Youth funds for the Future Bankers Training Camp Program.

FUNDING: Workforce Innovation and Opportunity Act Youth

PERFORMANCE: N/A

NO ATTACHMENT



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 12/17/2020

AGENDA ITEM NUMBER: 7

AGENDA ITEM SUBJECT: NEW TRAINING PROVIDER AND PROGRAM

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval of a New Training Provider and Program, as set forth below.

STRATEGIC GOAL: **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

STRATEGIC PROJECT: **Improve credential outcomes for job seekers**

BACKGROUND:

In accordance with Section 122 of the Workforce Innovation and Opportunity Act, regional workforce boards are permitted to independently develop criteria for the selection and subsequent eligibility of Training Providers and programs. The South Florida Workforce Investment Board (SFWIB) developed processes to evaluate an applicant's programmatic capabilities.

One apprenticeship entity submitted an application and/or eligibility documentation as part of the review process to become an SFWIB Eligible Training Provider. SFWIB staff completed the review process and documentation is being presented to the Global Talent and Competitiveness Council for a recommendation to the Board for approval.

Below is a request to become a Training Provider and program addition for the review and approval of the Council.

New Request(s) to be added as a Training Provider and Program:

1. Argos-AI Apprenticeship Program, GNJ

New Program(s): Cybersecurity Analyst – Certification of Completion of Apprenticeship

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT



Andy Tuck, *Chair*
Marva Johnson, *Vice Chair*
Members
Ben Gibson
Tom Grady
Michael Olenick
Ryan Petty
Joe York

May 2, 2020

Mr. Eduardo Cabrera
CEO
Argos – ATA, LLC
10383 SW 142nd Street
Miami, Florida 33176

Dear Mr. Cabrera:

It is my pleasure to inform you that the Argos – AI Apprenticeship Program, GNJ has been approved to participate in the State of Florida’s Apprenticeship System and to thank you for your commitment to ensuring Florida continues to produce well-trained, highly skilled cybersecurity analysts.

Workforce education is a top priority for Governor Ron DeSantis and the Florida Department of Education with the goal of being number one in the nation by 2030. We rely on local businesses with a vested interest in student success to supplement the tremendous work taking place throughout Florida’s education system and provide ongoing world-class education opportunities.

Argos – ATA, LLC. plays a pivotal role in securing Florida’s future. We appreciate greatly your interest in helping to make Florida #1 in the nation for workforce education.

If you have any questions or need additional assistance, please contact me at (850) 245-9039 or richard.norman@fldoe.org.


Sincerely,

Richard E. Norman III, Ed.S
Florida State Director of Apprenticeship

OFFICIAL ADOPTION OF APPRENTICESHIP STANDARDS (without committee)

PROGRAM SPONSOR: Argos ATA, LLC
ADDRESS: 10383 SW 142nd Street, Miami, FL 33176
PHONE: 305-425-1166
EMAIL ADDRESS: ed@argos-ai.com
FEIN: (if applicable) 83-2834114
NAICS CODE: 541511

hereby adopts these Standards of Apprenticeship on this 1 day of MAY /2020).



Signature of Program Sponsor

CEO

Title/Affiliation
Eduardo Cabrera

Printed Name

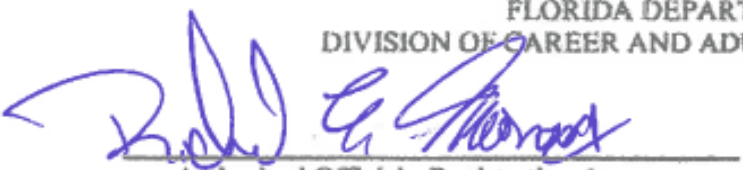
REVIEWED BY:


Apprenticeship & Training Representative

01 / May / 2020

Date

FLORIDA DEPARTMENT OF EDUCATION
DIVISION OF CAREER AND ADULT EDUCATION - APPRENTICESHIP



Authorized Official - Registration Agency

2 / 05 / 2020

Date



Andy Tuck, *Chair*
Marva Johnson, *Vice Chair*
Members
Ben Gibson
Tom Grady
Michael Olenick
Ryan Petty
Joe York

May 4, 2020

Mr. Eduardo Cabrera
CEO
Argos – ATA, LLC
10383 SW 142nd Street
Miami, Florida 33176

Dear Mr. Cabrera:

In lieu of a Registration Certificate, let this letter serve as official notification and to certify that:

ARGOS – AI APPRENTICESHIP PROGRAM, GNJ

Florida Registration Number: 2020-FL-78246

is registered with the Florida Department of Education, Division of Career and Adult Education, Apprenticeship Section, as part of the National Apprenticeship System in accordance with the Standards of Apprenticeship recommended by the Florida Apprenticeship Advisory Council in the occupation of: Cybersecurity Analyst on May 2, 2020

Henry Mack
Chancellor
Division of Career and Adult Education

Richard E. Norman III, Ed.S
State Director of Apprenticeship
Division of Career and Adult Education

Henry Mack
Chancellor, Career and Adult Education

OFFICIAL ADOPTION OF APPRENTICESHIP STANDARDS APPENDIX

Argos – AI Apprenticeship Program, GNJ

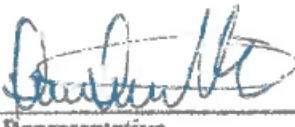
(Program Name)

hereby adopts this Appendix on this 1 day of MAY /2020.


Signature of Program Chairperson / Secretary

CEO
Title/Affiliation

Eduardo Cabrera
Printed Name

REVIEWED BY: Lorena Vasquez  01/May/2020
Apprenticeship & Training Representative Date

REVIEWED

APPROVED

REGISTERED

FLORIDA DEPARTMENT OF EDUCATION
DIVISION OF CAREER AND ADULT EDUCATION - APPRENTICESHIP


Authorized Official - Registration Agency 2/05/2020
Date



Andy Tuck, *Chair*
Marva Johnson, *Vice Chair*
Members
Ben Gibson
Tom Grady
Michael Olenick
Ryan Petty
Joe York

October 20, 2020

Mr. Eduardo Cabrera, CEO
Argos-AI Cyber Warrior Apprenticeship Program GNJ
10383 Southwest 142nd Street
Miami, Florida 33176

Dear Mr. Cabrera:

The enclosed amendment to change the program name from Argos-AI Apprenticeship Program (2020-FL-78246), to the name listed above, is approved and registered by the Division of Career and Adult Education, effective this date. The copy of the request is inserted into the state files, and the replacement page inserted into the standards. The file will reflect the name change.

We also noticed your request to add two additional occupation code. At this time, we only made the name change as requested by the program.

Thank you for providing us with the updated information.

Sincerely,

Richard E. Norman III, State Director
Apprenticeship

REN/jpw

Enclosure

cc: Ms. Betsy Wickham
Ms. Lorena Vasquez

Henry Mack
Chancellor of Career and Adult Education

Certificate of Registration

Florida Department of Education
Division of Career and Adult Education

ARGOS - AI CYBER WARRIOR APPRENTICESHIP PROGRAM, GNJ

Issued in recognition of the above program, in the trade(s) of

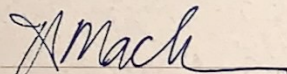
Cybersecurity Analyst

registered with the Division of Career and Adult Education, Apprenticeship, as part of the National Apprenticeship Program
in accordance with the standards recommended by the

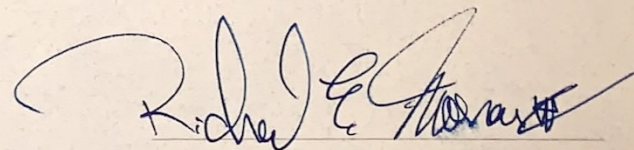
Florida Apprenticeship Advisory Council

May 2, 2020

Registration Date



Henry Mack
Chancellor for Career and Adult Education



Richard E. Norman, III
State Director of Apprenticeship

2020-FL-78246

STANDARDS OF APPRENTICESHIP



**Argos – AI Cyber Warrior
Apprenticeship Program, GNJ**

2020-FL-78246

REGISTERED BY

**FLORIDA DEPARTMENT OF EDUCATION
DIVISION OF CAREER AND ADULT EDUCATION
APPRENTICESHIP SECTION**

VA Approval Requested: Yes No

Employer / Occupation Appendix

Argos ATA, LLC

(Sponsor)

In the occupation of:

Occupation / Trade	NAICS Code	RAPIDS Code	O-Net Code
Cybersecurity Analyst	541511	2050CB	15-1122.00

JURISDICTIONAL AREA

Miami-Dade, Broward, Palm Beach

(Counties)



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 12/17/2020

AGENDA ITEM NUMBER: 8

AGENDA ITEM SUBJECT: OCCUPATIONAL SUPPLY/DEMAND POLICY

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval of revisions to the Occupational Training Supply/Demand Policy, as set forth below.

STRATEGIC GOAL: **STRENGTHEN THE ONE-STOP DELIVERY SYSTEM**

STRATEGIC PROJECT: **Use LMI data for policy development**

BACKGROUND:

At the February 18, 2010 meeting, the South Florida Workforce Investment Board (SFWIB) approved an Occupational Supply/Demand Policy. The purpose of the Supply/Demand Policy is to limit the number of training programs in occupations with a surplus of workers in the marketplace. Although an occupation may appear on the Workforce Development Area (WDA) 23 Targeted Occupations List (TOL), an oversupply of individuals with qualifications may exceed the actual number of jobs available for an occupation. As a result, a participant who completes an occupational training may not readily find employment in the career for which they were trained.

Accordingly, Individual Training Account (ITA) vouchers must be issued based on occupational demand, thereby improving the completion rate and placement after training performance measures. The policy further stipulates, each occupation on the WDA 23 (TOL) must be analyzed, at a minimum, annually to determine the short- and long-term supply/demand rate, annual growth and whether the occupations have a surplus of workers.

The criteria utilized for the analysis is:

- Regional Median Short-Term Supply/Demand Rate
- Regional Median Long-Term Supply/Demand Rate
- Annual Growth Percentage Change Rate

Based on the outcome of the analysis, staff is prompted to take the following actions:

- Occupations that fail to meet all three criteria are placed in a training moratorium for one year. An ITA voucher will not be issued for new participants to enroll in training programs linked to failing

occupational titles. However, participants that were enrolled in a training program for the occupation prior to the moratorium will continue to have their training honored.

- Occupations that fail to meet two of the three criteria are placed on a watch list for six months. The status of the occupation is reviewed at the appointed time to determine if further action is required.

Occupational titles linked to SFWIB Targeted Industries – Aviation; Creative Design; Hospitality & Tourism; Information Technology; International Banking & Finance; Life Sciences & Health Care; and Trade & Logistics are exempt from the aforementioned Supply/Demand Policy criteria.

SFWIB staff recommends to the Global Talent and Competitiveness Council the following main Occupational Supply and Demand Policy revisions:

1. Added statutory authority references for Workforce Innovation and Opportunity Act (WIOA) of 2014, Florida Statutes, CareerSource Florida Administrative Policy 82, and CareerSource Florida Strategic Policy.
2. Definitions – added this section which includes, Classification of Instructional Program (CIP), Individual Training Account (ITA), Labor Market Information (LMI), National Center for Education Statistics, Occupation Training Area, Occupational Information Network (O*NET), and Standard Occupational Classification (SOC) Code.
3. Occupational Supply Demand Analysis – updated state agency names, updated the seven targeted industries and made general edits.
4. Targeted Occupations List – updated the name of the region and made general edits.
5. Exceptions – added this section for uniformity across all SFWIB policies.

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT



POLICY TRANSMITTAL

SUBJECT:	SFWIB OCCUPATIONAL SUPPLY AND DEMAND POLICY	Policy/Guidance No.: 2 PY2020-21
APPLIES TO:	Workforce Development Area (WDA) 23 Career Center contractors, Training Vendors and WDA 23 jobseekers	Effective Date:
		Expiration Date:
REFERENCES:	<ul style="list-style-type: none"> • Workforce Innovation and Opportunity Act (WIOA) of 2014, Public Law 113-128 Sections 3(23)(B) and 134(c)(3)(G)(iii) • Florida Statutes, 1003.492 (2)(b); and Section 445.004(6) • CareerSource Florida Administrative Policy 82, Local Targeted Occupations List Requirements • CareerSource Florida Strategic Policy, 2013.11.01.A.1, Local Area Targeted Occupations List Process Policy 	

I. OF INTEREST TO

The Occupational Supply and Demand Policy is of interest to members of the South Florida Workforce Investment Board (SFWIB), Region 23 Career Center contractors, training vendors, Region 23 jobseekers, and SFWIB staff.

II. SUBJECT

Occupational supply and demand for approved training occupations.

III. PURPOSE

The purpose of the Occupational Supply and Demand Policy is to provide all SFWIB stakeholders with guidance regarding the identification of training occupations that, due to the current state of the job market, do not lead to job placement.

IV. BACKGROUND

~~Currently, o~~Occupational skills training may be provided in any occupation that appears on ~~the Region-WDA 23's~~ Targeted Occupations List (TOL), including occupations ~~having at that may have a~~ low job demand. ~~The~~ SFWIB expends the majority of its training funds through use of Individual Training Accounts (ITAs), which are used to cover the cost of training ~~in~~ programs linked to occupations on ~~Region-WDA 23's~~ TOL.

Empirical data shows that although an occupation appears on the TOL, the supply of individuals with qualifications may exceed the actual job availability for the occupation.

Accordingly, it is often the case that program participants complete occupational training and do not readily find employment.

V. DEFINITIONS

1. Classification of Instructional Program (CIP) – designed by the U.S. Department of Education's National Center for Education Statistics (NCES), the 10-digit CIP code provides a taxonomic scheme that supports the accurate tracking and reporting of fields of study and program completion activity. It is a classification instrument used to group academic disciplines at institutions of higher education in the United States and Canada (National Center for Education Statistics (NCES)).
2. Individual Training Account (ITA) - is a scholarship in the form of a voucher that covers training costs (i.e., tuition, fees, books, required materials and supplies) for eligible adult or dislocated workers in need of training services in order to secure employment. The scholarship pays for enrollment in an SFWIB approved training program.
3. Labor Market Information (LMI) - the Florida Department of Economic Opportunity's (DEO) Labor Market Statistics Center produces, analyzes, and delivers timely and reliable labor statistics information to improve economic decision-making. Information regarding economic indicators, salaries, high and low demand occupations, occupational and demographic data, and more on Florida and more specifically local areas may be obtained. Additional information may be accessed through the U.S. Bureau of Labor Statistics.
4. National Center for Education Statistics - collects, analyzes and makes available data related to education in the U.S. and other nations.
5. Occupation Training Area - program titles linked to occupational titles below Bachelor's degree level listed on the Standard Occupational Classification (SOC) to Classification of Instructional Program (CIP) Crosswalk.
6. Occupational Information Network (O*NET) - is a Standard Occupational Classification (SOC) based system, accessed as a free online database that contains hundreds of occupational definitions to help students, job seekers, workforce development and human resources professionals, researchers, and others to understand today's world of work in the United States.
7. Standard Occupational Classification (SOC) Code – a system used by Federal statistical agencies to classify workers into occupational categories for the purpose of collecting, calculating, or disseminating data. This system of occupational code assignments assists users of the information, relate a job title or occupational specialty to a six-digit Occupational Information Network (O*NET) SOC occupation. The SOC is a listing of all occupations in the economy, including private, public, and military occupations, in order to provide a means to compare occupational data produced for statistical purposes across agencies. It is designed to reflect the current occupational work structure in the U.S. and to cover all occupations in which work is performed for pay or profit.

VI. OCCUPATIONAL SUPPLY DEMAND ANALYSIS

1. Occupational Supply Demand Analysis

The ~~Region's WDA 23~~ TOL ~~will~~ shall be reviewed, at a minimum, ~~of~~ once per year. The following information will be analyzed in developing the ~~Region's WDA 23~~ Occupational Supply/Demand rate:

- a. Standard Occupational Code (SOC) with ~~the~~ Occupational ~~T~~title;
- b. Number of Persons in Employ Florida (EF)~~M~~ with ~~Qualifications~~ qualifications for the occupation;
- c. Number of Persons in Training in the occupation for the program year;
- d. Number of jobs in the occupation in EF ~~Employ Florida Marketplace (EFM)~~ for the program year;
- e. Annual Growth Percentage Change based on Labor Market Information (LMI) data.

The above data will be analyzed to determine the following:

- i. Short-term Demand/Supply rate – this rate is determined by adding the number of individuals in ~~EFM~~ with the qualifications and the number of individuals in training in the occupation divided by the number of job openings in ~~EFM~~.
- ii. ~~Long-term Demand Supply rate~~ – this rate is determined by adding the number of in

- i. ~~individuals~~individuals in EFM with the qualifications and the number of individuals in training in the occupation divided by the number of ~~LMI~~ projected Annual Openings Annual Growth Percentage Change which is determined by using the Department of Economic Opportunity (Agency for Workforce Innovation/DEO) Employment Projections. The demand/supply rates will be calculated annually.

2. Use of the Analysis

Every occupation on the Region's WDA 23 TOL will be analyzed to determine its short-and long-term supply/demand rate and annual growth. Based on ~~that the~~ analysis, the following actions ~~will shall~~ be taken:

- a. Occupations failing to meet the Region's WDA 23 short-term demand/supply rate average, the long-term demand supply rate average, and the Annual Growth-growth Percentage-percentage Change-change average, will be placed in a training moratorium for one year;

Participants that were enrolled in a training program for the occupation prior to the moratorium will continue to have their training honored; ~~New~~ participants will not be enrolled in training for the occupation;

- b. Occupations failing to meet two of ~~the~~ three criteria (short/long-term supply/demand rate or the Annual Growth-growth Percentage-percentage Change-change average will be placed on a watch list for six months; ~~At~~ the end of the six month period, the occupation will be reviewed to determine ~~its the~~ status.

3. Exceptions

Occupations ~~that are currently~~ linked to the SFWIB Targeted Industries, (i.e., ~~currently~~ Aviation, ~~Health Care Services~~Creative Design, ~~Hospitality and Tourism~~, Life Sciences/~~Bio-Tech & Healthcare~~, ~~Green Jobs~~Trade and Logistics, Information Technology, and ~~Waste Water Management~~Banking and Finance) are exempt from this Policy.

~~VI.~~VII. TARGETED OCCUPATIONS LIST

1. Upon receipt of the preliminary TOL from the State, Region WDA 23 calculates each occupation's supply/demand rate to determine whether the occupation will remain on the list of occupations or is requested to be deleted from ~~the list~~. The SFWIB will shall conduct the reviewis process annually.
2. All requests to add occupations ~~that are being requested to be added~~ to the Region's WDA 23 TOL ~~will are subject to the also have its~~ supply/demand rate calculationed. If the Requested occupation(s) requesting occupations failing to meet the supply/demand rate criteria ~~set forth in Section VII. (a-eB)~~, ~~it will shall~~ not be added to the submitted TOL.

VIII. EXCEPTIONS

Exceptions to this policy, or any part thereof, must be approved in writing by the SFWIB Executive Director.



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 12/17/2020

AGENDA ITEM NUMBER: 9

AGENDA ITEM SUBJECT: TARGETED OCCUPATIONS LIST POLICY

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval of revisions to the Targeted Occupation List Policy, as set forth below.

STRATEGIC GOAL: **STRENGTHEN THE ONE-STOP DELIVERY SYSTEM**

STRATEGIC PROJECT: **Use LMI data for policy development**

BACKGROUND:

The purpose of the Targeted Occupation List (TOL) Policy is to provide guidelines for the identification and selection of occupations relevant to Workforce Development Area (WDA) 23. The TOL is used to identify and assess whether occupations on the list meet the needs of the local area. Occupations included on the list are identified as High Growth/High Wage as well as other target and emerging occupations that are vital to the local economy.

The following is required in the development of the local TOL:

- Use the statewide and regional Demand Occupations Lists published by LMS as a starting point.
- Solicit the input of business and industry representatives in their area regarding the need to add occupations to or remove occupations from these lists.
- Use additional labor market resources available to assist with developing local TOLs.
- Add additional occupations to the lists beyond what is on the LMS list, as needed, based on local demand.

The identification process promotes collaboration with business and industry, targets training funds for workers in need of better employment and earning opportunities, and better serves employers in industry sectors lacking skilled workers. Occupations on the WDA 23 TOL must be analyzed annually.

SFWIB staff recommends to the Global Talent and Competitiveness Council the following main TOL Policy revisions:

1. Background – added language regarding the annual review process and made minor edits.

2. Definitions – made minor edits for clarification to Classification of Instructional Program (CIP) Code and Standard Occupational Classification (SOC) Code.
3. Minimum Standards – made minor edits for clarity.
4. Process to Request the Addition or Deletion of an Occupation – added language regarding the number of permanent openings and average wage, and made minor edits.

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT



POLICY TRANSMITTAL

SUBJECT:	SFWIB TARGETED OCCUPATION LIST POLICY	Policy/Guidance No.: 2 PY2020-21
APPLIES TO:	Workforce Development Area (WDA) 23 Career Center contractors, Training Vendors and WDA 23 jobseekers	Effective Date:
		Expiration Date:
REFERENCE:	<ul style="list-style-type: none"> • Workforce Innovation and Opportunity Act (WIOA) of 2014, Public Law 113-128 Sections 3(23)(B) and 134(c)(3)(G)(iii) • Florida Statutes, 1003.492 (2)(b); and Section 445.004(6) • CareerSource Florida Administrative Policy 82, Local Targeted Occupations List Requirements • CareerSource Florida Strategic Policy, 2013.11.01.A.1, Local Area Targeted Occupations List Process Policy 	

I. OF INTEREST TO

The Targeted Occupations List Policy should be of interest to members of the South Florida Workforce Investment Board (SFWIB), SFWIB staff, Workforce Development Area (WDA) 23 (Miami-Dade and Monroe counties) SFWIB-CareerSource center cContractors (i.e. Service Providers), Training Providers, Businesses, economic Development organizations, WDA 23 jjob-Sseekers, and Employees ss in Workforce Development Area 23 (Miami Dade and Monroe counties).

II. SUBJECT

Targeted Occupations List (TOL)

III. PURPOSE

The purpose of the TOL Policy is to provide all SFWIB stakeholders with uniform guidelines and parameters regarding the development and use of the local TOL.

IV. BACKGROUND

The WDA 23 TOL is used to identify occupations that are high-growth, emerging occupations that are in-demand. The TOL to ensures skills training programs funded with Workforce Innovation Opportunity Act (WIOA) and other workforce dollars funding meets the needs of the

area's employers and industry sectors, and provides the best opportunity for job placement for the participants being served. Local Workforce Development Area (LWDA) 23's TOL seeks to promote alignment, economic growth and efficiency in Miami-Dade and Monroe counties.

A review process to ~~review and~~ update the local TOL ~~is shall be~~ conducted, at minimum, on an annual basis to ensure public investments keep pace with rapidly changing technology and local labor market demands. The annual review process of the TOL helps ensure funds are allocated for in-demand occupations to afford job seekers and workers better employment and higher-earning opportunities.

V. DEFINITIONS

1. Classification of Instructional Program (CIP) Code – designed by the U.S. Department of Education's National Center for Education Statistics (NCES), the 10-digit CIP code provides a taxonomic scheme that supports the accurate tracking and reporting of fields of study and program completions activity. It is a classification instrument used to group academic disciplines at institutions of higher education in the United States and Canada (National Center for Education Statistics (NCES)).
2. Individual Training Account (ITA) - is a scholarship in the form of a voucher that covers training costs (i.e., tuition, fees, books, required materials and supplies) for eligible adult or dislocated workers in need of training services in order to secure employment. The scholarship pays for enrollment in an SFWIB approved training program.
3. Labor Market Information (LMI) - the Florida Department of Economic Opportunity's Labor Market Statistics Center produces, analyzes, and delivers timely and reliable labor statistics information to improve economic decision-making. Information regarding economic indicators, salaries, high and low demand occupations, occupational and demographic data, and more on Florida and more specifically local areas may be obtained. Additional information may be accessed through the U.S. Bureau of Labor Statistics.
4. National Center for Education Statistics - collects, analyzes and makes available data related to education in the U.S. and other nations.
5. Occupation Training Area - program titles linked to occupational titles below Bachelor's degree level listed on the Standard Occupational Classification (SOC) to Classification of Instructional Program (CIP) Crosswalk.
6. Occupational Information Network (O*NET) - is a Standard Occupational Classification (SOC) based system, accessed as a free online database that contains hundreds of occupational definitions to help students, job seekers, workforce development and human resources professionals, researchers, and others to understand today's world of work in the United States.
7. Standard Occupational Classification (SOC) Code – a system used by Federal statistical agencies to classify workers into occupational categories for the purpose of collecting, calculating, or disseminating data. This system of occupational code assignments assists users of the information, relate a job title or occupational specialty to a six-digit Occupational Information Network (O*NET) SOC occupation. The SOC is a listing of all

occupations in the economy, including private, public, and military occupations, in order to provide a means to compare occupational data produced for statistical purposes across agencies. It is designed to reflect the current occupational work structure in the U.S. and to cover all occupations in which work is performed for pay or profit.

VI. MINIMUM STANDARDS

— This policy establishes minimum standards that shall be applied ~~to-for~~ the inclusion or deletion of ~~—~~ an occupation from the ~~L~~WDA 23 TOL. The minimum standards include the following:

- ~~S~~Statewide and regional Demand Occupations Lists of high growth/high wage occupations published by the Florida Department of Economic Opportunity (DEO) and the Bureau of Labor Market Statistics (LMS) shall be used to assist in the development of the local TOL.
- ~~Actively-Solicit pursue~~ input from business and industry representatives regarding occupations that ~~should-need to~~ be added or deleted from the list.
- The list shall be in alignment with targeted ~~ed or-and~~ infrastructure industries and local economic development training priorities y training needs, as identified by the number of trainees and job openings for businesses in the targeted categories.
- ~~Other~~Additional available labor market resources shall be used to assist in the development of the local TOL.
- Occupations other than those listed on the LMS list may be may be added, as needed, based on local demand.

VII. PROCESS TO REQUEST THE ADDITION OR DELETION OF AN OCCUPATION

The process for the addition or deletion of an occupation(s), at minimum, shall be conducted on an annual basis. If an occupation is listed on the current WDA 23 TOL, no additional action is required. However, ~~;~~ if an occupation is not on the current list, ~~;~~ an approved training provider, local education partner, area business, economic development organization, business association, staffing agency, or other interested party that has local data to support the addition of the occupation may make the request to the SFWIB.

The request must be made in writing with the supporting documentation included.

The correspondence, at a minimum, must include the following:

- The contact information of the company representative.
- The title of the specific occupation the organization or business is requesting to be added or deleted. When requesting the addition of an occupation, the organization or business must use the Standard Occupational Classification (SOC) titles and codes to identify the occupation. The SOC titles ~~s~~ and codes that identify the occupation must be included.
 - The occupational title and corresponding SOC code may be obtained using the Classification of Instructional Program (CIP) to SOC crosswalk. The SOC code is assigned based on the program and occupational titles as reflected in the crosswalk.
- Businesses and organizations wanting to add an occupation may be from any in the tri-county area (Miami-Dade/Monroe, Broward and Palm Beach). The inclusion of surveys

and/or data from companies that cross county lines such as Broward and Palm Beach assist the SFWIB in deriving a clear picture of occupational growth opportunities.

- The number of projected full-time, permanent openings for the requested occupation and the projected average entry wage for the new employees must be included. Minimum number of full permanent openings is 10 with an average wage rate of \$12 hour.
 - If any organization other than a local business is submitting the request, the projected data must be supported by letters from at least three local employers written on the company's letterhead.
 - If a business is making the request, the data must be supported by the projection specific to the company and, if necessary, additional employer projections supported by letters from the other companies.
- If the supplied projections can be supported by the addition of formal labor market information, it ~~should~~shall also be provided to further substantiate the request.

If sufficient documentation is received, the request meets the minimum standards shown above and if no conflicting information is identified, a recommendation ~~will~~shall be made for the review and approval of the Board.

VIII. EXCEPTIONS

Exceptions to this policy, or any part thereof, must be approved in writing by the SFWIB Executive Director.