



**SOUTH FLORIDA WORKFORCE INVESTMENT BOARD  
PERFORMANCE COUNCIL  
Thursday, June 18, 2020  
8:00 A.M.**

General Attendee URL:

Web ID:

Access Code: Will be provided upon registration

**AGENDA**

1. Call to Order and Introductions
2. Approval of Performance Council Meeting Minutes
  - A. August 15, 2019
  - B. September 5, 2019
  - C. October 17, 2019
  - D. December 12, 2019
  - E. February 20, 2020
  - F. April 16, 2020
3. Information – Refugee Employment and Training Program Performance Overview
4. Information – Consumer Report Card
5. Recommendation as to Approval of Workforce Services Contractors
6. Recommendation as to Approval of Youth Services Contractors
7. Recommendation as to Approval of a Workforce Services Contract with Career Team, LLC

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"Members of the public shall be given a reasonable opportunity to be heard on a specific agenda item, but must register with the agenda clerk prior to being heard."



**PERFORMANCE COUNCIL**

**AGENDA ITEM NUMBER: 2B**

**DATE: April 16, 2020 at 8:00AM**

**AGENDA ITEM SUBJECT: MEETING MINUTES**

September 5, 2019 at 8:00am  
Doubletree Miami Airport Hotel -  
Convention Center  
711 NW 72<sup>nd</sup> Avenue  
Miami, FL 33128

<b>COMMITTEE MEMBERS IN ATTENDANCE</b>	<b>OTHER ATTENDEES</b>
<p>1. Garza, Maria, Chairwoman 2. Rod, Denis</p> <p><b>COMMITTEE MEMBERS NOT IN ATTENDANCE</b></p> <p>3. Clayton, Lovey 4. Chi, Joe 5. Diggs, Bill 6. Gaber, Cynthia, Vice - Chairwoman 7. Huston, Albert Jordan, Comm. Barbara 8. Manrique, Carlos 9. Rigueiro, Maria</p> <p><b>SFW STAFF</b> Gilbert, David Smith, Robert</p>	

Agenda items are displayed in the order they were discussed.

**1. Call to Order and Introductions**

Performance Council Chairwoman Maria Garza called the meeting to order at 8:30a.m, asked all those present introduce themselves and noted that a quorum had not been achieved.

**2. Performance Council Meeting Minutes**

**2.a Approval of April 20, 2017, June 15, 2017, August 17, 2017, October 19, 2017, December 14, 2017, February 15, 2018, April 19, 2018, June 21, 2018, August 16, 2018, October 18, 2018, December 13, 2018, February 21, 2019, April 18, 2019, and June 25, 2019**

Deferred due to lack of quorum

**3. Information- Refugee Employment and Training Program Performance Overview**

Chairwoman Maria Garza introduced the item and SFWIB Adults Program Manager Robert Smith further presented:

Chairwoman Garza asked whether if the report captured the maximum goal for month or year. Mr. Gilbert responded.

**4. Information– Workforce Services Balanced Scorecard and Job Placements Update**

Chairwoman Maria Garza introduced the item and Adult Programs Supervisor Robert Smith further presented.

Chairwoman Garza inquired about the average hourly wage and Mr. Smith explained.

**5. Information– Referral to Placement Report – Distinct Referrals**

Mr. Gilbert introduced and presented the item.

**6. Recommendation as to Approval to Renew Existing Refugee Services Contracts for Program Year 2019-2020**

Mr. David Gilbert presented the item.

Dr. Denis Rod commended Diana Ruiz (from the little Havana Center) for being recognized at a recent Board of County Commission Meeting.

There being no further business to come before the Board, the meeting adjourned at 9:07am.



**PERFORMANCE COUNCIL**

**AGENDA ITEM NUMBER: 2C**

**DATE: April 16, 2020 at 8:00AM**

**AGENDA ITEM SUBJECT: MEETING MINUTES**

October 17, 2019 at 8:00am  
 Doubletree Miami Airport Hotel -  
 Convention Center  
 711 NW 72<sup>nd</sup> Avenue  
 Miami, FL 33128

<b>COMMITTEE MEMBERS IN ATTENDANCE</b>	<b>OTHER ATTENDEES</b>
<p>1. Clayton, Lovey            2. Rod, Denis</p> <p><b>COMMITTEE MEMBERS NOT IN ATTENDANCE</b></p> <p>3. Chi, Joe            4. Diggs, Bill            5. Garza, Maria, Chairwoman            6. Huston, Albert Jordan, Comm. Barbara            7. Manrique, Carlos            8. Regueiro, Maria</p> <p><b>SFW STAFF</b>            Gilbert, David            Perrin, Yian</p>	<p>Farinas, Irene - Adults Mankind Organization, Inc.            Someillian, Ana - Adults Mankind Organization, Inc.</p>

Agenda items are displayed in the order they were discussed.

**1. Call to Order and Introductions**

Mr. Lovey Clayton on behalf of Performance Council Chairwoman Maria Garza called the meeting to order at 8:30a.m asked all those present introduce themselves and noted that a quorum had not been achieved.

**2. Performance Council Meeting Minutes**

**2.a Approval of April 20, 2017, June 15, 2017, August 17, 2017, October 19, 2017, December 14, 2017, February 15, 2018, April 19, 2018, June 21, 2018, August 16, 2018, October 18, 2018, December 13, 2018, February 21, 2019, April 18, 2019, June 25, 2019 and September 5, 2019**

Deferred due to lack of quorum

**3. Information- Refugee Employment and Training Program Performance Overview**

Mr. Lovey Clayton introduced the item and Adults Program Manager David Gilbert further presented:

Mr. Lovey Clayton inquired about a page number and Mr. Gilbert responded.

No further questions or discussion.

**4. Information– Workforce Services Balanced Scorecard Report**

Mr. Lovey Clayton introduced the item and Mr. Gilbert further presented:

Mr. Lovey Clayton inquired about the popular mode of transportation for Monroe County workers as well as current average wage. Mr. Gilbert explained.

No further questions or discussion.

**5. Information- Consumer Report Card**

Mr. Clayton introduced the item and Mr. Perrin further presented.

No further questions or discussions.

**6. Information- Youth Partners Regional Performance Update**

Mr. David Gilbert presented the item.

Mr. Clayton requested more details on a particular program. Both Mr. Gilbert and Mr. Perrin further explained.

They provided additional details on other pre-apprenticeship programs currently in high demand.

Mr. Clayton shared that “loyalty and handshakes” are becoming obsolete.

There was continued discussion.

There being no further business to come before the Board, the meeting adjourned at 8.51am.



**PERFORMANCE COUNCIL**

**AGENDA ITEM NUMBER: 2D**

**DATE:** April 16, 2020 at 8:00AM

**AGENDA ITEM SUBJECT:** MEETING MINUTES

December 12, 2019 at 8:00am  
 Doubletree Miami Airport Hotel -  
 Convention Center  
 711 NW 72<sup>nd</sup> Avenue  
 Miami, FL 33128

<b>COMMITTEE MEMBERS IN ATTENDANCE</b>	<b>OTHER ATTENDEES</b>
<p>1. Garza, Maria, Chairwoman            2. Chi, Joe            3. Rod, Denis</p> <p><b>COMMITTEE MEMBERS NOT IN ATTENDANCE</b></p> <p>4. Clayton, Lovey Diggs, Bill            5. Huston, Albert Jordan, Comm. Barbara            6. Manrique, Carlos            7. Regueiro, Maria</p> <p><b>SFW STAFF</b>            Gilbert, David            Perrin, Yian</p>	

Agenda items are displayed in the order they were discussed.

**1. Call to Order and Introductions**

SFWIB Performance Council Chairwoman Maria Garza called the meeting to order at 8:30a.m asked all those present introduce themselves and noted that a quorum had not been achieved.

**2. Performance Council Meeting Minutes**

**2.a Approval of April 20, 2017, June 15, 2017, August 17, 2017, October 19, 2017, December 14, 2017, February 15, 2018, April 19, 2018, June 21, 2018, August 16, 2018, October 18, 2018, December 13, 2018, February 21, 2019, April 18, 2019, June 25, 2019 and September 5, 2019**

Deferred due to lack of quorum

**3. Information- Refugee Employment and Training Program Performance Overview**

SFWIB Chairwoman Garza introduced the item and Adults Program Manager David Gilbert further presented:

Chairwoman Garza shared her comments recent law changes. Mr. Gilbert shared the refugee contract is strictly performance base. Additionally, staff created multiple line items.

No further questions or discussion.

**4. Information– Workforce Services Balanced Scorecard Report**

SFWIB Chairwoman Garza introduced the item and Adults Program Manager David Gilbert further presented:

Chairwoman Garza inquired about the average wage and Mr. Gilbert further explained.

Mr. Rod recommended CSSF collaborate with the State Attorney’s Office for services to the ex-offender population. DEO Program Manager Yian Perrin explained that CSSF currently partners with the State Attorney’s office.

Chairwoman Garza recommended additional outreach.

Chairwoman Garza further asked whether if there’s a demand for such services in the hard to serve areas. Mr. Perrin further explained

**5. Information- Consumer Report Card**

SFWIB Chairwoman Garza introduced the item and Mr. Perrin further presented.

Chairwoman Garza asked whether if training cost is increasing. Mr. Perrin explained.

**6. Information- Youth Partners Regional Performance Update**

SFWIB Chairwoman Garza introduced the item and Mr. David Gilbert presented the item.

Chairwoman Garza further inquired about how out of school program services being provided. Mr. Gilbert further explained. She inquired about the age group and Mr. Gilbert explained.

Dr. Rod shared he was marked absent at February 21<sup>st</sup> meeting and requested the scrivener's error be corrected.

He shared his concern regarding the veteran population. He stressed the importance of strategically find a qualified veteran services representative to assist the veterans population.

Mr

Chairwoman Garza also shared her feedback.

Mr. Chi shared his feedback regarding the challenges servicing the veteran's population in his organization. He recommended encouraging more services to this particular population.

There being no further business to come before the Board, the meeting adjourned at 8.51am.



**PERFORMANCE COUNCIL**

**AGENDA ITEM NUMBER:** 2E

**DATE:** April 16, 2020 at 8:00AM

**AGENDA ITEM SUBJECT:** MEETING MINUTES

February 20, 2020 at 8:00am  
 Doubletree Miami Airport Hotel -  
 Convention Center  
 711 NW 72<sup>nd</sup> Avenue  
 Miami, FL 33128

COMMITTEE MEMBERS IN ATTENDANCE	OTHER ATTENDEES
<ol style="list-style-type: none"> <li>1. Clayton, Lovey</li> <li>2. Huston, Albert</li> <li>3. Rod, Denis</li> </ol>	<p>Enrique, Dayana – <i>Community Coalition, Inc.</i></p> <p>Farinas, Irene - <i>Adult Mankind Organization, Inc. (AMOR)</i></p>
<p><b>COMMITTEE MEMBERS NOT IN ATTENDANCE</b></p> <ol style="list-style-type: none"> <li>4. Garza, Maria, Chairwoman Chi, Joe</li> <li>5. Diggs, Bill</li> <li>6. Jordan, Comm. Barbara</li> <li>7. Manrique, Carlos</li> <li>8. Regueiro, Maria</li> </ol>	<p>Someillan, Ana – <i>Adult Mankind Organization, Inc. (AMOR)</i></p> <p>Tourgeman, Rachel - <i>Florida National University (FNU)</i></p>
<p><b>SFW STAFF</b>          Gilbert, David          Perrin, Yian</p>	

Agenda items are displayed in the order they were discussed.

**1. Call to Order and Introductions**

Mr. Clayton chaired the meeting on behalf of Chairwoman Maria Garza to order at 8:25a.m asked all those present introduce themselves and noted that a quorum had not been achieved.

**2. Performance Council Meeting Minutes**

**2.a Approval of April 20, 2017, June 15, 2017, August 17, 2017, October 19, 2017, December 14, 2017, February 15, 2018, April 19, 2018, June 21, 2018, August 16, 2018, October 18, 2018, December 13, 2018, February 21, 2019, April 18, 2019, June 25, 2019, September 5, 2019, October 17, 2019 and December 12, 2019**

Deferred due to lack of quorum

Mr. Huston inquired about the number of members required for a quorum. Staff responded at least five.

Ms. Tourgeman of Florida National University advised the staff and members of the Council that Dr. Regueiro could not be in attendance due to illness.

**3. Information- Refugee Employment and Training Program Performance Overview**

Mr. Clayton introduced the item and DEO Manager Yian Perrin further presented. Adults Program Manager David Gilbert also provided details.

Mr. Clayton inquired about the Return on Investment (ROI). Mr. Gilbert explained.

No further questions or discussion.

**4. Information– Workforce Services Balanced Scorecard Report**

Mr. Clayton introduced the item and Adults Program Manager David Gilbert further presented:

Mr. Clayton inquired about Tampa’s region and Mr. Gilbert explained.

Mr. Huston inquired about Monroe County’s data. Mr. Gilbert provided details.

**5. Information- Consumer Report Card**

Mr. Clayton introduced the item and d Mr. Perrin further presented.

Mr. Clayton requested additional details on IT trainings and Mr. Perrin provided details.

Ms. Tourgeman from the audience requested information on current salary for Cyber Security IT Training and Mr. Perrin responded within the range of \$25 to \$35 an hour. He later explained the average annual salary range is \$44,500 to \$120,000.

Mr. Gilbert briefed the Council on a recent launch of an IT cohort for women.

**6. Information- Youth Partners Regional Performance Update**

Mr. Gilbert presented the item.

Mr. Clayton requested more details on the Net Economic Benefits and Mr. Gilbert further explained.

Mr. Clayton inquired about current IT demands in Miami-Dade County. Mr. Gilbert additionally explained.

Mr. Huston inquired about number of closed centers in Dade. Mr. Gilbert provided details.

There was continued discussion.

There being no further business to come before the Board, the meeting adjourned at 8.50am.



**PERFORMANCE COUNCIL**

**AGENDA ITEM NUMBER: 2F**

**DATE:** June 18, 2020 at 8:00AM

**AGENDA ITEM SUBJECT: MEETING MINUTES**

April 16, 2020 at 8:15am

WEBINAR

<b>COMMITTEE MEMBERS IN ATTENDANCE</b>	<b>OTHER ATTENDEES</b>
<p>1. Manrique, Carlos 2. Regueiro, Maria</p> <p><b>COMMITTEE MEMBERS NOT IN ATTENDANCE</b></p> <p>3. Chi, Joe 4. Garza, Maria, Chairwoman 5. Clayton, Lovey Diggs, Bill 6. Huston, Albert 7. Jordan, Comm. Barbara 8. Rod, Denis</p> <p><b>SFW STAFF</b> Gilbert, David Perrin, Yian</p>	

Agenda items are displayed in the order they were discussed.

1. **Call to Order and Introductions**
2. **Performance Council Meeting Minutes**
- 2.a **Approval of April 20, 2017, June 15, 2017, August 17, 2017, October 19, 2017, December 14, 2017, February 15, 2018, April 19, 2018, June 21, 2018, August 16, 2018, October 18, 2018,**

**December 13, 2018, February 21, 2019, April 18, 2019, June 25, 2019, September 5, 2019, October 17, 2019, December 12, 2019, February 20, 2020 and April 16, 2020**

Deferred due to lack of quorum

- 3. Information- Refugee Employment and Training Program Performance Overview**
- 4. Information– Workforce Services Balanced Scorecard Report**
- 5. Information- Consumer Report Card**
- 6. Information- Youth Partners Regional Performance Update**



**SFWIB PERFORMANCE COUNCIL**

**DATE:** 6/18/2020

**AGENDA ITEM NUMBER:** 3

**AGENDA ITEM SUBJECT:** REFUGEE EMPLOYMENT AND TRAINING PROGRAM PERFORMANCE

**AGENDA ITEM TYPE:** **INFORMATIONAL**

**RECOMMENDATION:** N/A

**STRATEGIC GOAL:** **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

**STRATEGIC PROJECT:** **Improve employment outcomes**

**BACKGROUND:**

Due to the effects of Coronavirus Disease 2019 (COVID-19), the South Florida Workforce Investment Board's contract with the Department of Children and Family Services (DCF) contract was modified on April 1, 2020 to September 30, 2020, to an employment services funding. The Refugee Employment and Training (RET) services are provided to assist eligible refugees/entrants in achieving economic self-sufficiency and effective resettlement through gainful employment.

RET services primarily target refugees in their first two years in the United States, but refugees remain eligible for up to 60 months. RET services include all the allowable Service Tasks defined in the contract such as pre-employment counseling and orientation, direct job preparation and placement, outreach services, intake, assessments and referrals, follow-up, OJT, re-credentialing/recertification, and career laddering services for refugees with professional backgrounds and many more items.

The current RET services providers have achieved and/or exceeding their maximum employment services [placement and service tasks].

The performance outcomes for PY2019-20 for the April, May and June are attached.

**FUNDING:** N/A

**PERFORMANCE:** N/A

*ATTACHMENT*

## CSSF Refugee Balanced Scorecard Report

<i>Service Provider</i>	Maximum # of Allowable Service Tasks Required by the Service providers. This is a combination of placements and service task delivery components Report Date: 4/1/2020 To 04/30/2020					
	Placements	Actual Performance	Task	Actual Task Performance	Total	Total Performance
<b>AMOR</b>	29	85	29	122	58	207
<b>CANC</b>	14	14	14	98	28	112
<b>Community Coalition</b>	13	13	13	29	26	42
<b>Lutheran Services</b>	36	38	36	130	72	168
<b>Arbor</b>	15	15	15	76	30	91
<b>Youth Co-Op</b>	43	46	43	238	86	284
<b>TOTAL</b>	<b>150</b>	<b>211</b>	<b>150</b>	<b>693</b>	<b>300</b>	<b>904</b>

<i>Service Provider</i>	Maximum # of Allowable Service Tasks Required by the Service providers. This is a combination of placements and service task delivery components Report Date:5/1/2020 To 05/31/2020					
	Placements	Actual Performance	Task	Actual Task Performance	Total	Total Performance
<b>AMOR</b>	29	62	29	121	58	183
<b>CANC</b>	14	14	14	60	28	74
<b>Community Coalition</b>	13	13	13	45	26	58
<b>Lutheran Services</b>	36	38	36	114	72	152
<b>Arbor</b>	15	15	15	73	30	88
<b>Youth Co-Op</b>	43	48	43	234	86	282
<b>TOTAL</b>	<b>150</b>	<b>190</b>	<b>150</b>	<b>647</b>	<b>300</b>	<b>837</b>



## **SFWIB PERFORMANCE COUNCIL**

**DATE:** 6/18/2020

**AGENDA ITEM NUMBER:** 4

**AGENDA ITEM SUBJECT:** CONSUMER REPORT CARD UPDATE

**AGENDA ITEM TYPE:** **INFORMATIONAL**

**RECOMMENDATION:** N/A

**STRATEGIC GOAL:** **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

**STRATEGIC PROJECT:** **Improve credential outcomes for job seekers**

### **BACKGROUND:**

The South Florida Workforce Investment Board (SFWIB) Individual Training Account (ITA) Policy requires the monitoring of the performance of SFWIB approved Training Vendors. Accordingly, staff developed and implemented the Consumer Report Card (CRC) Tool. The tool is an online report that updates ITA performance on a daily basis. The goal of the tool is to function as an “ITA Consumer Report Card”, enabling the consumer (participant) and Career Advisor the ability to monitor the success of individual programs and evaluate the economic benefit per placement by program.

The CRC performance indicators for the period of July 1, 2019 through June 4, 2020 are as follows:

- The SFWIB generated \$2,069,909.40 of wages into the South Florida regional economy.
- For every dollar spent on training, SFWIB obtained a return of \$3.47.
- Eighty-eight percent of training services participants completed classroom training.
- Of those completing training, 80 percent have obtained employment with an average wage of \$21.37.
- Ninety-six percent of the participants were placed in a training-related occupation.
- The net economic benefit per placement is \$ 34,498.49.

The attached CRC table is a summary for program year 2019-2020.

**FUNDING:** N/A

**PERFORMANCE:** N/A

*ATTACHMENT*

# Consumer Report Card

07/01/2019 - 06/30/2020

Training Agent	Total Outcome	Number of Completions	Number of Placements	% of Placements	# of Training Related Placements	% of Total Training Related Placements	Training Expenditures			Economic Benefit		Net Economic Benefit Per Placement	Value Added per Placement
							Avg. Cost Per Participant	Total Completion Expenditures	Total Expenditure Per Placement	Average Wage	Average Economic Benefit		
Apex Training Center - Main Campus	9	9	8	88.89 %	8	100.00 %	\$ 7,244.80	\$ 65,203.20	\$ 8,150.40	\$ 14.01	\$ 29,146.00	\$ 20,995.60	\$ 2.58
Dade Institute of Technology	15	15	5	33.33 %	5	100.00 %	\$ 7,874.35	\$ 118,115.20	\$ 23,623.04	\$ 16.35	\$ 34,008.00	\$ 10,384.96	\$ 0.44
Florida Vocational Institute	1	-	-	0.00 %	-	0.00 %	\$ 2,440.00	-	-	-	-	-	-
MDCP SCHOOLS (ALL)	1	-	-	0.00 %	-	0.00 %	\$ 703.00	-	-	-	-	-	-
New Horizons	26	25	20	80.00 %	20	100.00 %	\$ 9,635.69	\$ 240,892.15	\$ 12,044.61	\$ 19.06	\$ 39,644.80	\$ 27,600.19	\$ 2.29
The Academy -- Fort Lauderdale Campus	6	5	5	100.00 %	5	100.00 %	\$ 5,194.54	\$ 25,972.71	\$ 5,194.54	\$ 36.57	\$ 76,073.92	\$ 70,879.38	\$ 13.64
The Academy -- Miami Campus	30	25	25	100.00 %	25	100.00 %	\$ 8,829.45	\$ 220,736.25	\$ 8,829.45	\$ 23.27	\$ 48,393.28	\$ 39,563.83	\$ 4.48
The CDL Schools LLC - Miami Campus	1	-	-	0.00 %	-	0.00 %	\$ 2,500.00	-	-	-	-	-	-
Wolfson (District) Campus	3	2	2	100.00 %	-	0.00 %	\$ 1,469.23	\$ 2,938.47	\$ 1,469.23	\$ 23.42	\$ 48,713.60	\$ 47,244.37	\$ 32.16
Wyncode Academy - Miami	1	1	1	100.00 %	1	100.00 %	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 24.04	\$ 50,003.20	\$ 45,003.20	\$ 9.00
	<b>93</b>	<b>82</b>	<b>66</b>	<b>80.49 %</b>	<b>64</b>	<b>96.97 %</b>	<b>\$ 8,010.19</b>	<b>\$ 656,835.60</b>	<b>\$ 9,952.05</b>	<b>\$ 21.37</b>	<b>\$ 44,450.55</b>	<b>\$ 34,498.49</b>	<b>\$ 3.47</b>



## **SFWIB PERFORMANCE COUNCIL**

**DATE:** 6/18/2020

**AGENDA ITEM NUMBER:** 5

**AGENDA ITEM SUBJECT:** WORKFORCE SERVICES CONTRACTORS

**AGENDA ITEM TYPE:** **APPROVAL**

**RECOMMENDATION:** SFWIB staff recommends the Performance Council to recommend to the Board to authorize to negotiate contracts with Workforce Services RFP respondents based on available funding, as set forth below.

**STRATEGIC GOAL:** **STRENGTHEN THE ONE-STOP DELIVERY SYSTEM**

**STRATEGIC PROJECT:** **Enhance CSSF performance system**

### **BACKGROUND:**

At its April 16, 2020 meeting, the board approved the staff to release a Request for Proposals (RFP) for Workforce Services for the program year beginning July 1, 2020. Staff released a Workforce Services RFP to the public on March 14, 2020, soliciting proposals from organizations capable of providing Workforce Services within Local Workforce Development Area 23. A total of two organizations responded by the prescribed deadline.

The proposals submitted were evaluated based on the criteria detailed in the RFP. A Public Review Forum was held on June 4, 2020 wherein respondents' preliminary scores were disclosed. The reviewers provided scores per respondent. The attached table indicates the results of the Public Review Forum. As per the results only one respondents achieved the required 80 points. SFWIB staff recommends to the Performance Council to recommend to the Board to authorize staff to negotiate contracts with that respondent for the requested career centers.

Additionally, SFWIB staff recommends to the Performance Council to recommend to the Board to authorize staff to negotiate a contract for the reaming center (Hialeah Downtown) with the Workforce Services RFP respondent(s) that scored the next highest score and is requesting that location, based on available finding.

For those respondents that did not meet due diligence, a contract award is contingent upon the respondent meeting the required due diligence. Respondents will have the opportunity to provide documentation to the SFWIB Office of Continuous Improvement to meet the due diligence requirement.

**FUNDING:** N/A

**PERFORMANCE:** N/A

*ATTACHMENT*

Requesting Organization	2020- 21 Workforce Services - RFP						
	Organizational Experience/ Capabilities and Staffing Qualifications (5 Points)	Service Strategies/ Scope of Services (70 Points)	Performance (10 Points)	Budget (10 Points)	Indirect Cost Rate Proposal (5 Points)	Due Diligence: (Pass/Fail)	Final Rating Score (Organizational Cap + Average Score of Raters (Technical) + Performance Budget & Cost Allocation Plan)
<b>Youth Co-Op (Homestead)</b>	<b>5.00</b>	<b>54.54</b>	<b>8.50</b>	<b>8.00</b>	<b>5.00</b>	<b>P</b>	<b>81.04</b>
No other respondents for the Homestead Center							
<b>Youth Co-Op (Little Havana)</b>	<b>5.00</b>	<b>54.54</b>	<b>8.50</b>	<b>8.50</b>	<b>5.00</b>	<b>P</b>	<b>81.54</b>
No other respondents for the Little Havana Center							
<b>Youth Co-Op (Perrine)</b>	<b>5.00</b>	<b>54.54</b>	<b>8.50</b>	<b>8.50</b>	<b>5.00</b>	<b>P</b>	<b>81.54</b>
No other respondents for the Perrine Center							
<b>Youth Co-op (West Dade)</b>	<b>5.00</b>	<b>54.54</b>	<b>8.50</b>	<b>8.50</b>	<b>5.00</b>	<b>P</b>	<b>81.54</b>
No other respondents for the West Dade Center							
<b>Arbor E&amp;T d/b/a ResCare (Hialeah Downtown)</b>	<b>3.00</b>	<b>49.50</b>	<b>2.00</b>	<b>8.00</b>	<b>5.00</b>	<b>F</b>	<b>67.50</b>
No other respondents for the Hialeah Downtown Center							





## **SFWIB PERFORMANCE COUNCIL**

**DATE:** 6/18/2020

**AGENDA ITEM NUMBER:** 6

**AGENDA ITEM SUBJECT:** YOUTH SERVICES CONTRACTORS

**AGENDA ITEM TYPE:** **APPROVAL**

**RECOMMENDATION:** SFWIB staff recommends the Performance Council to recommend to the Board to authorize staff to negotiate a contract with Youth Services RFP respondents based on available funding, as set forth below.

**STRATEGIC GOAL:** **STRENGTHEN THE ONE-STOP DELIVERY SYSTEM**

**STRATEGIC PROJECT:** **Improve service delivery outcomes**

### **BACKGROUND:**

At its April 16, 2020 meeting, the SFWIB approved the Executive Committee's recommendation to authorize staff to release a Request for Proposals (RFP) for Youth Services for the program year beginning July 1, 2020. Staff released a Youth Services RFP to the public on March 24, 2020, soliciting proposals from organizations capable of providing Youth Services within Local Workforce Development Area 23. A total of five organizations responded by the prescribed deadline.

The proposals submitted were evaluated based on the criteria detailed in the RFP. A Public Review Forum was held on June 4, 2020 wherein the respondents' preliminary scores were disclosed. The attached table indicates the results of the Public Review Forum.

SFWIB staff recommends to the Performance Council to recommend to the Board the authorization for staff to negotiate contracts with the Youth Services RFP respondent(s) that have met a minimum point of 70-point threshold, and have met the due diligence and other requirements for the location(s) requested, based on available funding.

Respondents that satisfied the 70-point threshold, but did not meet due diligence, a contract award is contingent upon the respondent meeting the required due diligence. Respondents will have the opportunity to provide documentation to the SFWIB Office of Continuous Improvement to meet the due diligence requirement.

**FUNDING:** N/A

**PERFORMANCE:** N/A

*ATTACHMENT*

Requesting Organization	<b>2020- 21 In-School Youth Services - RFP</b>						
	Organizational Experience/ Capabilities and Staffing Qualifications (5 Points)	Service Strategies/ Scope of Services (70 Points)	Performance (10 Points)	Budget (10 Points)	Indirect Cost Rate Proposal (5 Points)	Due Diligence: (Pass/Fail)	Final Rating Score (Organizational Cap + Average Score of Raters (Technical) + Performance Budget & Cost Allocation Plan)
Youth Co-Op	5.00	54.54	8.50	10.00	5.00	P	83.04
Youth Co-op	5.00	50.50	8.50	8.50	5.00	P	77.50
AMO	4.50	51.17	10.00	8.00	5.00	P	78.67
Cuban American	5.00	51.29	9.30	9.00	5.00	P	79.59

**2020- 21 Out-of-School Youth Services - RFP**

Requesting Organization	Organizational Experience/ Capabilities and Staffing Qualifications (5 Points)	Service Strategies/ Scope of Services (70 Points)	Performance (10 Points)	Budget (10 Points)	Indirect Cost Rate Proposal (5 Points)	Due Diligence: (Pass/Fail)	Final Rating Score (Organizational Cap + Average Score of Raters (Technical) + Performance Budget & Cost Allocation Plan)
Youth Co-Op	5.00	56.00	8.50	10.00	5.00	P	84.50
Youth Co-op	5.00	54.67	8.50	9.00	5.00	P	82.17
AMO	4.50	51.04	10.00	7.50	5.00	P	78.04
Cuban American	5.00	51.29	9.30	9.00	5.00	P	79.59
Greater Miami Service Corps	3.50	48.38	8.30	7.00	5.00	P	72.18
Community Coalition	4.00	53.42	10.00	9.00	5.00	P	81.42



**SFWIB PERFORMANCE COUNCIL**

**DATE:** 6/18/2020

**AGENDA ITEM NUMBER:** 7

**AGENDA ITEM SUBJECT:** PERMANENT CONTRACT OF ONE-STOP CAREER CENTER OPERATOR

**AGENDA ITEM TYPE:** **APPROVAL**

**RECOMMENDATION:** SFWIB staff recommend to the Performance Council to recommend to the Board to authorize staff to temporarily award Career Team, Inc. contracts to operate the Monroe County and Opa Locka Career Centers.

**STRATEGIC GOAL:** **STRONG WORKFORCE SYSTEM LEADERSHIP**

**STRATEGIC PROJECT:** **Strengthen workforce system accountability**

**BACKGROUND:**

On March 14, 2020, SFWIB released a Request for Proposals (RFP) for agencies capable of providing workforce services in Workforce Development Area (WDA) 23. The SFWIB did not receive any respondents to operate the Monroe County and/or Opa Locka career centers. Currently, SFWIB is providing direct services in the listed locations. The direct services authorization will expire on June 30, 2020. Career Team indicated interest to operate the centers and meets the current performance standards.

Currently, Career Team operates the Carol City and Miami Beach Career Centers. With the pending closure of the Miami Beach Career Center, Career Team will be able to re-allocate resources from that center to manage the Opa-Locka Center. The Career Centers in Monroe will be transitioned fully staffed by ABC Workforce Services. With the approval to contract with Career Team, SFWIB Staff will not only eliminate the need to provide direct services but will be able to further re-allocate resources to meet the strategic goals of the board. SFWIB staff will work with Career Team to begin the transition on 1 July, 2020

**FUNDING:** N/A

**PERFORMANCE:** N/A

*NO ATTACHMENT*