



**SOUTH FLORIDA WORKFORCE INVESTMENT BOARD
GLOBAL TALENT AND COMPETITIVENESS COUNCIL (GTCC) MEETING
Tuesday, June 25, 2019
8:00 AM**

Doubletree by Hilton Miami Airport Hotel
Convention Center, 2nd floor
711 NW 72nd Avenue
Miami, Florida 33126

AGENDA

1. Call to Order and Introductions
2. Approval of GTC Council Meeting Minutes
 - A. August 16, 2018
 - B. October 18, 2018
 - C. December 13, 2018
 - D. February 21, 2019
 - E. April 18, 2019
3. Information - Employed Worker Training Update for Ametrade, Inc.
4. Information - Employed Worker Training Update for the City of Key West Police Department
5. Recommendation as to Approval to Allocate funds to Monroe County for an Employed Worker Training Initiative
6. Recommendation as to Approval to Allocate Funds for the Miami Community Ventures Pilot
7. Recommendation as to Approval to Allocate Funds for the Future Bankers Training Camp Program
8. Recommendation as to Approval of the SFWIB to continue to provide direct Employment and Training Services
9. Recommendation as to Approval to Allocate Funds to continue to the SFWIB Special Project Initiatives
10. Recommendation as to Approval to Allocate Funds to Miami Dade College for the Camillus House and Lotus House Hospitality and Employment Certification Training

South Florida Workforce Investment Board dba CareerSource South Florida is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities. All voice telephone numbers on this document may be reached by persons using TTY/TDD equipment via the Florida Relay Service at 711.

"Members of the public shall be given a reasonable opportunity to be heard on a specific agenda item, but must register with the agenda clerk prior to being heard."

11. Recommendation as to Approval to Allocate Funds to Miami-Dade College for Culinary and Hospitality Certification Training
12. Recommendation as to Approval to Allocate Funds to Miami-Dade County Public Schools for the Commercial Foods and Culinary Arts, Construction Technology, Construction Technology & Forklift, and Private Security Trainings
13. Recommendation as to Approval of Related Party Training Vendor Agreements

South Florida Workforce Investment Board dba CareerSource South Florida is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities. All voice telephone numbers on this document may be reached by persons using TTY/TDD equipment via the Florida Relay Service at 711.

"Members of the public shall be given a reasonable opportunity to be heard on a specific agenda item, but must register with the agenda clerk prior to being heard."



SFWIB GLOBAL TALENT AND COMPETITIVENESS COUNCIL

AGENDA ITEM NUMBER: 2A

DATE: June 25, 2019 at 8:00AM

AGENDA ITEM SUBJECT: MEETING MINUTES

August 16, 2018 at 8:00 A.M.
 Doubletree Hotel – Exhibition Center
 711 N.W 72nd Avenue
 Miami, FL 33126

COMMITTEE MEMBERS IN ATTENDANCE	SFWIB STAFF	OTHER ATTENDEES (AUDIENCE)
1. Ferradaz, Gilda– <i>Chairwoman</i> 2. del Valle, Juan Carlos, <i>Vice-Chairman</i> 3. Brecheisen, Bruce 4. Brown, Clarence 5. Ludwig, Philipp 6. Piedra, Obdulio 7. Russo, Monica	Beasley, Rick Graham, Tomara Kavehersi, Cheri SFWIB Member Wensveen, John	Gonzalez, Monica – <i>Florida Vocational Institute</i> Haylock, DanaMaria – <i>JETMAPP School of Nursing</i> Jimenez, Laura – <i>Compu-Med Vocational Careers</i>
COMMITTEE MEMBERS NOT IN ATTENDANCE 8. Gazitua, Luis 9. Roth, Thomas		Lopez, Sonia – Cuban American National Council, Inc. Travceso, Jesus – <i>Compu-Med Vocational Careers</i>

Agenda items are displayed in the order they were discussed.

1. Call to Order

Chairwoman Gilda Ferradaz called the meeting to order, asked all those present and noted that a quorum had not been achieved (one member shy of a quorum).

2. Recommendation as to Approval of February 15, 2018 April 19, 2018, June 21, 2018 Meeting Minutes

Deferred due to lack of quorum.

3. Recommendation as to Approval to Allocate Funds for Miami Community Ventures Pilot

Chairwoman Ferradaz introduced the item. SFWIB Adult Programs Supervisor Robert Smith further presented and read the item into record.

Mr. Piedra inquired about the pilot period and Mr. Smith provided further details.

Chairwoman Ferradaz inquired about the number of participants and Mr. Smith responded a total of 72. Chairwoman Ferradaz asked whether if it would target immediate communities and Mr. Smith provided further details. He explained that the target population consists of single parent households, veterans and those receiving assistance.

Mr. Piedra inquired about the targeted areas (targeted audience) and Mr. Smith provided further details. Mr. Piedra further inquired about the performance standard and Mr. Smith provided details.

The consensus of the members present moved the approval of this item.

(Mr. Piedra moved the approval and had been seconded by Mr. Philipp Ludwig)

Executive Director Rick Beasley appeared before the Council and responded to the additional questions.

He later provided an example regarding Uber Transportation. There was continued discussion.

[Ms. Monica Russo arrived; **Quorum achieved**]

2. Recommendation as to Approval of February 15, 2018 April 19, 2018, June 21, 2018 Meeting Minutes

Chairwoman presented the item for approval.

Vice Chairman del Valle moved the approval of February 15, 2018, April 19, 2018 and June 21, 2018, meeting minutes. Motion seconded by Ms. Monica Russo; **Motion Passed Unanimously**

4. Recommendation as to Approval to Allocate Funds for the Pre-Apprenticeship Career and Technical Training Program

Chairwoman Ferradaz introduced the item. Mr. Smith further presented and read the item into record.

Mr. Piedra asked whether if this pertains to construction apprenticeship and Mr. Smith provided further details. Mr. Piedra asked what is the purpose of the apprenticeship and Mr. Smith provided details.

Chairwoman Ferradaz asked whether if participants transitioned from pre-apprenticeship to an apprenticeship program. Mr. Smith provided details.

Mr. Piedra moved the approval to allocate funds for the pre-apprenticeship career and technical training program. Motion seconded by Mr. Philipp Ludwig; **Motion Passed Unanimously**

5. Recommendation as to Approval to Allocate Funds for the Take Stock in Children Scholarship Program

Chairwoman Ferradaz introduced the item. Mr. Smith further presented and read the item into record.

Mr. Clarence Brown moved the approval to allocate funds for the Take Stock in Children Scholarship Program. Motion seconded by Mr. Piedra; **Motion Passed Unanimously**

6. Recommendation as to Approval of a New Training Provider and Program

Chairwoman Ferradaz introduced the item and Ms. Kavehersi further presented.

Mr. Obdulio Piedra moved the approval of a new training provider and program. Motion seconded by Mr. Philipp Ludwig; **Further Discussion(s)**

Mr. Brown inquired about the additional programs that would potentially be add and Ms. Kavehersi provided details.

Motion Passed by Unanimous Consent

7. Recommendation as to Approval of TechHire Summer Boot Camp Training Providers

Chairwoman Ferradaz introduced and read the item into record. Mr. Smith further presented.

Mr. Clarence Brown moved the approval of TechHire Summer Boot Camp Training Providers. Motion seconded by Ms. Monica Russo; **Motion Passed Unanimously**

8. Recommendation as to Approval of the Miami Dade College Apprenticeship Program - GNJ

Chairwoman Ferradaz introduced the item and Mr. Smith further presented.

Mr. Piedra requested further details and Mr. Smith explained.

Mr. Obdulio Piedra moved the approval of the Miami Dade College Apprenticeship Program- GNJ. Motion seconded by Mr. Philipp Ludwig; **Motion Passed Unanimously**

9. Recommendation as to Approval to Allocate Funds for the Florida Keys Community College TechPro Boot Camp

Chairwoman Ferradaz introduced the item and Mr. Smith further presented.

Mr. Clarence Brown moved the approval to allocate funds for the Florida Keys Community college TechPro Boot Camp. Motion seconded by Mr. Mr. Obdulio Piedra; **Motion Passed Unanimously**

10. Recommendation as to Approval to Allocate Funds for the Florida Keys Community College Pathways Reentry Training Program

Chairwoman Ferradaz introduced the item and Mr. Smith further presented.

Mr. Clarence Brown moved the approval to allocate funds for the Florida Keys Community College Pathways Reentry Training Program. Motion seconded by Mr. Obdulio Piedra; **Further Discussion(s)**

Vice-Chairman del Valle inquired about the item and Mr. Smith provided details.

Mr. Piedra asked whether if this is a renewal and Mr. Smith responded, "Yes".

Mr. Piedra inquired about additional information and Mr. Smith provided further details.

Mr. Brown requested information on prior data. Mr. Smith explained.

Mr. Brown further inquired about whether if a reentry program had already been in insistence. Mr. Smith responded, "Yes" then further explained.

Mr. Brown asked whether if there are other entities familiar with the servies offered to this particular population. Mr. Smith responded.

Mr. Brown requested additional data be provided to the Council.

Mr. Piedra shared his feedback regarding the improvement with assisting those in the Keys on this initiative.

Chairwoman Ferradaz inquired about the number of participants. Mr. Beasley responded.

Motion Passed by Unanimous Consent

11. Recommendation as to Approval of TechHire Summer Boot Camp Training Providers

Chairwoman Ferradaz introduced the item and Mr. Smith further presented.

Mr. Clarence Brown moved the approval of TechHire Summer Boot Camp Training Providers. Motion seconded by Mr. Obdulio Piedra; **Further**

Discussion(s):

Mr. Piedra recommended grouping all Miami-Dade Public Schools' programs contracts together for approval. Mr. Smith responded he will see if this could be done.

Mr. Obdulio Piedra moved the approval of TechHire Summer Boot Camp Training. Motion seconded by Mr. Philipp Ludwig; **Motion Passed Unanimously**

There being no further business to come before the Committee, the meeting adjourned at 9:42am.



SFWIB GLOBAL TALENT AND COMPETITIVENESS COUNCIL

AGENDA ITEM NUMBER: 2B

DATE: June 25, 2019 at 8:00AM

AGENDA ITEM SUBJECT: MEETING MINUTES

October 18, 2018 at 8:00 A.M.
 Doubletree Hotel – Exhibition Center
 711 N.W 72nd Avenue
 Miami, FL 33126

COMMITTEE MEMBERS IN ATTENDANCE	SFWIB STAFF	OTHER ATTENDEES (AUDIENCE)
1. Ferradaz, Gilda– <i>Chairwoman</i> 2. Brown, Clarence 3. Roth, Thomas	Kavehersi, Cheri	Brito, Hilma – <i>ResCare, Inc.</i> Fraguela, Aimee – <i>Lutheran Services Florida</i>
COMMITTEE MEMBERS NOT IN ATTENDANCE 4. del Valle, Juan Carlos, <i>Vice-Chairman</i> 5. Brecheisen, Bruce 6. Ludwig, Philipp 7. Gazitua, Luis 8. Piedra, Obdulio 9. Russo, Monica		<i>Galano, Rosaida - Cuban American National Council, Inc.</i> Gonzalez-Cruz, Mary-Jane – Lutheran Services Florida Mendez, Jessy – <i>Community Coalition, Inc.</i> Someillan, Ana – Adults Mankind, <i>Florida</i> Torres, Carmen – <i>Lutheran Services</i>

Agenda items are displayed in the order they were discussed.

1. Call to Order

Chairwoman Gilda Ferradaz called the meeting to order at 8:57am, asked all those present and noted that a quorum had not been achieved.

2. Approval of GTC Council Meeting Minutes

Deferred due to lack of quorum.

Chairwoman Ferradaz inquired about the meeting minutes. She noted some were moved by consensus and others were approved by unanimous.

3. Information – Summer Youth Internship Program 2018 Impact Report

Chairwoman Ferradaz introduced the item and Ms. Kavehersi provided further details.

No further questions or discussions.

4. Recommendation as to Approval of a New Program for an Existing Training Provider

Chairwoman Ferradaz introduced the item and Ms. Kavehersi further presented.

No further questions or discussions.

Item moved to full Board by consensus of the members presented.

6. Recommendation as to Approval of a Comprehensive One-Stop Career Center Designation

Chairwoman Ferradaz introduced the item and Ms. Kavehersi further presented.

Item moved to full Board by consensus of the members presented.

7. Recommendation as to Approval to Launch a TechHire Center for Women

Chairwoman Ferradaz introduced the item and Ms. Kavehersi further presented.

Item moved to full Board by consensus of the members presented.

5. Recommendation as to Approval of Refugee Services Contractors

Chairwoman Ferradaz introduced the item and Ms. Kavehersi further presented.

Item moved to full Board by consensus of the members presented.

8. Recommendation as to Approval to Launch a Homeless Initiative

Chairwoman Ferradaz introduced and read the item into record. Mr. Smith further presented.

Chairwoman Ferradaz requested additional details and Mr. Smith provided details.

Mr. Roth inquired about the closing of City of Miami center and Mr. Smith explained. Mr. Brown additionally explained.

Mr. Roth inquired about transferred services and Mr. Smith provided details.

There was continued discussion.

Item moved to full Board by consensus of the members presented.

9. Recommendation as to Approval to Launch a Career Development Center at Florida National University

Chairwoman Ferradaz introduced the item and Mr. Smith further presented.

Item moved to full Board by consensus of the members presented.

Executive Director Rick Beasley responded to the various questions and concerns.

There being no further business to come before the Council, meeting adjourned at 9:32am.



SFWIB GLOBAL TALENT AND COMPETITIVENESS COUNCIL

AGENDA ITEM NUMBER: 2C

DATE: June 25, 2019 at 8:00AM

AGENDA ITEM SUBJECT: MEETING MINUTES

December 13, 2018 at 8:00 A.M.
 Doubletree Hotel – Convention Center
 711 N.W 72nd Avenue
 Miami, FL 33126

COMMITTEE MEMBERS IN ATTENDANCE	SFWIB STAFF	OTHER ATTENDEES (AUDIENCE)
1. Ferradaz, Gilda– <i>Chairwoman</i> 2. Ludwig, Philipp 3. Roth, Thomas	Graham, Tomara Smith, Robert	
COMMITTEE MEMBERS NOT IN ATTENDANCE 4. del Valle, Juan Carlos, Vice- Chairman 5. Brecheisen, Bruce 6. Brown, Clarence 7. Gazitua, Luis 8. Piedra, Obdulio 9. Russo, Monica		

Agenda items are displayed in the order they were discussed.

1. Call to Order

Global Talent & Competitiveness Council Chairwoman, Gilda Ferradaz called the meeting to order at 8:46am. She asked all those present introduce themselves and noted that a Quorum had not been achieved.

2. Approval of GTC Council Meeting Minutes if August 16, 2018 and October 18, 2018

Minutes deferred due to lack of quorum

3. Information – Miami Dade County Pre-Apprenticeship Program Update

Chairwoman Gilda Ferradaz introduced the item and SFWIB Youth Programs Manager Tomara Graham further presented. Chairwoman Ferradaz asked whether if the targeted goal had been met and Ms. Graham responded, “Yes” however, noted that 16 participants did not pass the required assessment and were later removed from the program to attend remedial courses. She provided additional details.

4. Information – Florida Memorial University Career Development Center Update

Chairwoman Ferradaz introduced the item and SFWIB Adults Program Supervisor Robert Smith further presented.

Mr. Roth requested details on the location and Mr. Smith provided further details.

No further questions or discussion.

5. Information – Tech Hire Center for Women Update

Chairwoman Ferradaz introduced the item. Mr. Smith further presented and noted that SFWB recently hired a new Center Director (Lael Mislá) for the YWCA location.

Mr. Roth inquired about the proximity of this facility to Lotus House. Mr. Smith noted no more than five minutes (by vehicle).

There was continued discussion.

Mr. Roth inquired about transportation and Mr. Smith explained that transportation accommodations are already in place for YWCA residence via a Department of Transportation grant issued to the agencies.

Ms. Roth asked whether if SFWIB would consider opening a TechHire program/access point at Lotus House. Mr. Smith provided details.

[Mr. Philipp Ludwig arrived]

6. Recommendation as to Approval to Allocate Funds for the National Flight Academy Program

Chairwoman Ferradaz introduced the item.

The consensus of the members present moved the item to the full Board for approval.

7. Recommendation as to Approval to Allocate Funds to Miami Dade College for the Future Bankers Training Program

Chairwoman Ferradaz introduced the item.

The consensus of the members present moved the item to the full Board for approval.

8. Recommendation as to Approval of Revisions to the Paid Work Experience (PWE) Training Policy

Chairwoman Ferradaz introduced the item and Ms. Graham provided further details.

Mr. Ludwig requested further details on the table/graph that had been included in the report. Ms. Smith further explained.

Mr. Smith noted that the primary goal is to retain current talent pool in the Florida Keys.

Mr. Roth requested additional information on the Paid Work Experience (PWE) program and Mr. Smith further explained.

There was continued discussion.

Mr. Roth inquired about the job duties of those that would potentially get paid \$15.00. Mr. Smith explained.

Ms. Graham provided details and explained the various challenges with successfully implementing the PWE program in the Florida Keys.

Chairwoman Ferradaz inquired about the current budget, allocation and potential carryover funds. Mr. Smith explained.

Mr. Roth commented that the explanation provided wasn't clearly detailed in the agenda item. However, the information had been verbally presented very well. He requested the report be detailed in the same manner.

There was continued discussion regarding the current need in Monroe County and high cost of living.

The consensus of the members present moved the item to the full board for approval as amended for a continuous annual review (to include statistical background information).

9. Recommendation as to Approval to Allocate Funds to Miami Dade College for a Culinary and Catering Employment and Training Program

Chairwoman Ferradaz introduced the item and Mr. Smith provided further details.

Chairwoman Ferradaz inquired about an independent entrance to the café located inside Camillus House. Mr. Smith provided details.

The consensus of the members present moved the item to the full Board for approval.

Meeting adjourned.



SFWIB GLOBAL TALENT AND COMPETITIVENESS COUNCIL

AGENDA ITEM NUMBER: 2D

DATE: June 25, 2019 at 8:00AM

AGENDA ITEM SUBJECT: MEETING MINUTES

February 21, 2019 at 8:00 A.M.
 Doubletree Hotel – Convention Center
 711 N.W 72nd Avenue
 Miami, FL 33126

COMMITTEE MEMBERS IN ATTENDANCE	SFWIB STAFF	OTHER ATTENDEES (AUDIENCE)
1. Brecheisen, Bruce 2. Brown, Clarence	Graham- Mays, Tomara Kavehersi, Cheri Smith, Robert	McGhee, Odell – <i>Veterans Chambers of Commerce</i> Nozile, Michael – <i>Gang Alternative Inc.</i> Taylor, Kelvin – <i>Gang Alternative, Inc.</i>
COMMITTEE MEMBERS NOT IN ATTENDANCE 3. Ferradaz, Gilda– <i>Chairwoman</i> 4. del Valle, Juan Carlos, Vice- Chairman 5. Gazitua, Luis 6. Ludwig, Philipp 7. Piedra, Obdulio 8. Russo, Monica Roth, Thomas		Bowers, Bill – <i>National Flight Academy</i> Davis, Shawn – <i>Florida Memorial University (FMU)</i> Flores, Oscar – <i>Compo-Med</i> Krasnik, Mathew – <i>Paradigm Partners</i> St. Jean, Donard – <i>Dade Institute of Technology</i>

Agenda items are displayed in the order they were discussed.

1. Call to Order

Board Member Bruce Brecheisen lead the meeting as acting Chairman on behalf of Global Talent & Competitiveness Council Chairwoman, Gilda Ferradaz and Vice-Chairman Juan Carlos del Valle who could not be in attendance at today’s meeting. He asked all those present introduce themselves and noted that a quorum had not been achieved.

2. Approval of Global Talent and Competitiveness Council Meeting Minutes of August 16, 2018, October 18, 2018 and December 13, 2018

Deferred due to lack of quorum

3. Recommendation as to Approval to Allocate Funds for the National Flight Academy

Mr. Bruce Brecheisen introduced the item and Youth programs Manager Tomara Graham-Mays further presented.

Mr. Clarence Brown inquired about partnerships with Miami Dade County's Housing Agency. Ms. Graham responded there's no current partnership. However, staff will research and provide further details on future partnerships

4. Recommendation as to Approval of New Training Providers and Programs and a New Program for an Existing Provider

Mr. Roth introduced the above two items and requested staff explain the difference between the two recommendations. SFWIB Business Services Manager Cheri Kavehersi further discussed and explained one of the recommendations consists of forklift certification training.

Mr. Roth introduced the item and Ms. Kavehersi further presented.

Mr. Roth introduced the item and Ms. Cheri Kavehersi further presented.

Mr. David Gilbert further presented.

Mr. Roth introduced the item and Mr. Beasley further presented.

Mr. Beasley introduced representatives of Miami-Dade County Public Schools and Department of Juvenile Justice.

There was continued discussion.

There was continued discussion.

Mr. Roth requested more information regarding relations to CSSF's goal be provided more than the actual intent of the program.

Mr. Kavehersi provided further details on potential impact to funding.

Mr. Ludwig inquired about any potential highlighted sections in the policy of the ITA policy.

Ms. Kavehersi further noted information regarding approved vendors.

That was a large amount.

Mr. Brecheisen requested additional information on potential impact and Mr. Beasley provided details.

There was continued discussion

Mr. Roth inquired about the potential impact and Ms. Kavehersi provided further details.

There was continued discussion and the potential impact.

Mr. Brecheisen congratulated them for their presentation and requested information on alignment with CSSF's goal. Ms. Martinez provided further details.

5. Recommendation as to Approval to Release a Request for Proposal for the Selection of Workforce Services Providers

Ms. Gilda Ferradaz introduced the item and Ms. Graham further presented.

Mr. Gilbert appeared before the council and provided details.

Mr. Roth inquired about the policy revision.

What are truly the challenges that need to be addressed?



SFWIB GLOBAL TALENT AND COMPETITIVENESS COUNCIL

AGENDA ITEM NUMBER: 2E

DATE: June 25, 2019 at 8:00AM

AGENDA ITEM SUBJECT: MEETING MINUTES

April 18, 2019 at 8:00 A.M.
 Doubletree Hotel – Convention Center
 711 N.W 72nd Avenue
 Miami, FL 33126

COMMITTEE MEMBERS IN ATTENDANCE	SFWIB STAFF	OTHER ATTENDEES (AUDIENCE)
1. Ferradaz, Gilda– <i>Chairwoman</i> 2. del Valle, Juan Carlos, Vice- Chairman 3. Roth, Thomas 4. Brown, Clarence	Graham- Mays, Tomara Kavehersi, Cheri Smith, Robert	Cooper, Jamie – <i>New Horizons, Inc.</i> LLerena, Luis - <i>CBT College</i> Someillian, Ana – <i>Adults Mankind Organization, Inc. (AMOR)</i>
COMMITTEE MEMBERS NOT IN ATTENDANCE 5. Gazitua, Luis 6. Ludwig, Philipp 7. Piedra, Obdulio 8. Russo, Monica		

Agenda items are displayed in the order they were discussed.

1. Call to Order

Global Talent & Competitiveness Council Chairwoman, Gilda Ferradaz called the meeting to order at 8:30am, asked all those present introduce themselves and noted that a quorum had not been achieved.

2. Approval of Global Talent and Competitiveness Council Meeting Minutes of August 16, 2018, October 18, 2018, December 13, 2018 and February 21, 2019

Deferred due to lack of quorum

3. Recommendation as to Approval of New Programs for an Existing Training Provider
Chairwoman Gilda Ferradaz introduced the item and Business Services Manager Cheri Kavehersi further presented.

Chairwoman Ferradaz inquired about the next steps for obtaining licenses and Ms. Kavehersi provided details.

The consensus of the members present moved the item to the full Board for approval.

4. Recommendation as to Approval to Accept and Allocate Funds for the City of Homestead Summer Youth Employment Program

Chairwoman Ferradaz introduced the item and Youth Programs Manager Tomara Graham-Mays further presented.

Ms. Graham inquired about the number of youth participants and Ms. Graham-Mays responded a total of 87.

The Council requested more details provided in the item with regards to allocations.

The consensus of the members present moved the item to the full Board for approval.

5. Recommendation as to Approval to Accept and Allocate Funds for the City of Miami Gardens Summer Youth Employment Program

Chairwoman Gilda Ferradaz introduced the item and Ms. Graham-Mays further presented.

[Clarence Brown arrived]

The consensus of the members present moved the item to the full Board for approval.

6. Recommendation as to Approval to Accept and Allocate Funds to Miami-Dade County Public Schools for the Miami Dade Pre-Apprenticeship Internship Program

Chairwoman Ferradaz introduced the item and Ms. Graham-Mays further presented.

Mr. Brown requested details and Ms. Graham-Mays further explained.

Chairwoman Ferradaz inquired about staff's recommendation to waive the competitiveness procurement process and Ms. Graham-Mays further explained. She further inquired about details on the allocation to the three organizations and Ms. Graham-May's further explained.

[Recorder disconnected]

The consensus of the members present moved the item to the full Board for approval.

7. Recommendation as to Approval to Allocate Funds for the TechHire Internship Program

Chairwoman Ferradaz introduced the item and Ms. Graham-Mays further presented.

The consensus of the members present moved the item to the full Board for approval.

8. Recommendation as to Approval of the Women in IT Web Development Certification \ Training

Chairwoman Ferradaz introduced.

The consensus of the members present moved the item to the full Board for approval.

There being no further business to come before the Council, meeting adjourned at 9:19am



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 6/20/2019

AGENDA ITEM NUMBER: 3

AGENDA ITEM SUBJECT: AMETRADE INC. EMPLOYED WORKER TRAINING (EWT) UPDATE

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

STRATEGIC PROJECT: **Emphasize work-based learning and training**

BACKGROUND:

On May 24, 2019, the SFWIB Executive Director approved an Employed Worker Training (EWT) application in the amount of \$8,909.10 for AmeTrade, Inc. In accordance with the Application Review/Approval section VIII (B) of the Employed Worker Training Policy, the SFWIB Executive Director has the authority to approve application requests for \$50,000 or less.

AmeTrade, Inc. (AmeTrade) is a certified engineering company that specializes in delivering customized solutions to improve the efficiency and reliability of High Power Electronic Systems in the aerospace and mass transportation industries. The company's area of expertise is in Gate Turn-Off Thyristors (GTO) and Insulated Gate Bipolar Transistor (IGBT) technology conversion and is known as the supply leader for power electronic components and provider of power electronics solutions.

AmeTrade's current workforce is facing a skills gap and needed crucial, industry required IPA-A-610 CIS and IPC-WHMA-A-620 CIS certification training for their engineers. The training is essential to the long-term success of the company and the industries they serve.

ENGLANDER ENTERPRISES, INC. (EEI) Manufacturing Services will deliver training to six of the company's 23 employees, and will focus on the following:

- IPC-A-610 CIS Certification - recognizes their understanding of acceptability of electronic assemblies. Training focuses on the following; hardware installation; soldering; terminal connections; hole technology; surface mount assemblies; printed circuit boards and assemblies component damage; and discrete wiring.
- IPC-WHMA-A-620 CIS Certification - recognizes their understanding of the requirements and acceptance for cable and wire harness assemblies. Training focuses on the following; wire and cable prep;

wire testing; crimp terminations; insulation displacement connection; soldered terminations; splices; securing harness; coaxial and BioAxial cable assemblies; and solderless wrap.

Employees who successfully complete the training will receive a certification recognized by the medical, aerospace and military manufacturing industries. Training is projected to be completed by June 30, 2019.

The table below sets forth the cost of the project.

Training	Project Amount	Number of Employees to be Trained	Cost per Participant
IPC-A-610 CIS	\$4,463.10	6	\$743.85
IPC-WHMA-A-620	\$4446.00	6	\$741.00

FUNDING: As described within the background section

PERFORMANCE: As described within the background section

NO ATTACHMENT



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 6/6/2019

AGENDA ITEM NUMBER: 4

AGENDA ITEM SUBJECT: CITY OF KEY WEST POLICE DEPARTMENT EMPLOYED WORKER TRAINING (EWT) UPDATE

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

STRATEGIC PROJECT: **Emphasize work-based learning and training**

BACKGROUND:

On May 6, 2019, the SFWIB Executive Director approved an Employed Worker Training (EWT) application in the amount of \$28,000 for City of Key West Police Department. In accordance with the Application Review/Approval section VIII (B) of the Employed Worker Training Policy, the SFWIB Executive Director has the authority to approve application requests \$50,000 or less.

The City of Key West operates the largest police department in Monroe County and is responsible for protecting a population of over 25,000 residents and an estimated 2,662,500 visitors annually. All law enforcement officers must possess a certificate of compliance.

The City of Key West is facing a shortage of police officers due to the high cost of housing, no career pathways and a limited number of training providers. The lack of affordable housing has resulted in numerous failed attempts to recruit certified deputies from other areas of the state. As such, the City is refocusing its recruitment strategy by targeting qualified local residents and offering training assistance.

Florida Keys Community College will deliver training to 10 of the city's 500 employees, and will focus on the following:

- Basic Law Enforcement Academy (BLE 72) - Basic Law Enforcement course prepares recruits to meet the requirements of the Florida Department of Law Enforcement and the Criminal Justice Standards and Training Commission.

Employees who successfully complete the basic training program will be eligible to take the State Officer Certification Exam. Training is projected to be completed by October 3, 2019.

The table below sets forth the cost of the project.

Program Year	Project Amount	Number of Employees to be Trained	Cost per Participant
2018-2019	\$14,000.00	10	\$1,400.00
2019-2020	\$14,000.00	10	\$1,400.00

FUNDING: As described within the background section

PERFORMANCE: As described within the background section

NO ATTACHMENT



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 6/25/2019

AGENDA ITEM NUMBER: 5

AGENDA ITEM SUBJECT: EMPLOYED WORKER TRAINING (EWT) APPLICATION FOR MONROE COUNTY SHERIFF'S OFFICE

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval of an Employed Worker Training grant for the Monroe County Sheriff's Office, in an amount not to exceed \$19,600 in Workforce Innovation and Opportunity Act Adult funds, as set forth below.

STRATEGIC GOAL: **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

STRATEGIC PROJECT: **Emphasize work-based learning and training**

BACKGROUND:

The Monroe County Sheriff's Office (MCSO) is an agency responsible for providing law enforcement and correctional facilities from Key Largo to Key West. The MCSO has a deep water recovery dive team, SWAT team, Bomb Squad, Crisis Intervention team, and is also responsible for staffing and maintaining the county's only fleet of air ambulances.

The MCSO is facing a severe staffing shortage due to the high cost of housing. The shortage of affordable housing has resulted in failed attempts to recruit certified deputies from other areas of the State. As such, the MCSO is refocusing its recruitment strategy on offering training assistance to qualified local residents; and in doing so MCSO is creating a law enforcement career pathway in Monroe County that will help appeal to local residents.

Florida Keys Community College will deliver training to seven of its 528 employees, and will focus on the following:

- Basic Law Enforcement Academy (BLE 72) – course prepares students to meet requirements of the Florida Department of Law Enforcement (FDLE) and the Criminal Justice Standards and Training Commission (CJSTC). Trainees will also be taught the code of ethics, statutory authority of the FDLE CJSTC, investigation knowledge and skills, knowledge of use of force and traffic control and direction.

The table below sets forth the cost of the project.

Program Year	Project Amount	Number of Employees to be Trained	Cost per Trainee
2018-2019	\$9,800.00	7	\$1,400.00
2019-2020	\$9,800.00	7	\$1,400.00

Trainees successfully completing the basic training program will be eligible to take the State Officer Certification Exam (SOCE). The training is projected to be completed by October 3, 2019.

In following the procurement process of Miami-Dade County, Administrative Order No. 3-38, it is recommended that the SFWIB waive the competitive procurement as it is recommended by the Executive Director that this is in the best interest of the SFWIB. A two-thirds (2/3) vote of the quorum present is required to waive the competitive procurement process and award the Monroe County Sheriff's Department an allocation not to exceed \$19,600 in Workforce Innovation and Opportunity Act (WIOA) Adult funds for Employer Worker Training.

FUNDING: As described within the background section

PERFORMANCE: As described within the background section

NO ATTACHMENT



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 6/25/2019

AGENDA ITEM NUMBER: 6

AGENDA ITEM SUBJECT: MIAMI COMMUNITY VENTURES

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval to authorize staff to allocate an amount not exceed \$300,000 in Workforce Innovation and Opportunity Act funds for the renewal of The Beacon Council Economic Development Foundation, Inc. for the Miami Community Ventures pilot program, as set for below.

STRATEGIC GOAL: **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

STRATEGIC PROJECT: **Improve employment outcomes**

BACKGROUND:

At its August 16, 2018, meeting, the South Florida Workforce Investment Board (SFWIB) approved funding for the Beacon Council Economic Development Foundation, Inc. for the Miami Community Ventures (MCV) pilot program. Due to delays in program's implementation, the funds allocated for the pilot were not utilized. The MCV pilot is an innovative approach that connects social welfare recipients "structurally unemployed" and under-employed individuals to sustainable living wage jobs.

The targeted population to be served will be 77 participants who are public assistance recipients, returning citizens, and the disabled with an emphasis on sub-groups consisting of female head-of-household, veterans and at-risk youth (ages 19-29). The targeted location to be served will be Liberty City, Overtown and Goulds.

The program is designed to empower participants to succeed long-term by providing wrap-around support services in the areas of job training, childcare, success coaching, education (emphasizing financial literacy), and social services for up to three years. The MCV program is based on an existing award winning model in Michigan, which generated successful state audited results that exceeded all objectives.

The MCV program will bring together partners that have an interest in giving back to community, job creation, sustainable economic development, and alleviating poverty in under-served communities; and will extend their services and support as members of the MCV community stakeholder team. Specific roles will be defined with input from community stakeholder partners' that will focus on ensuring all activities work together to best assist participants. The Miami-Dade Beacon Council will serve as a conduit and projects to launch the pilot program in July 2019.

In the following procurement process of Miami-Dade County Administrative Order No. 3-38, it is recommended that the SFWIB waive the competitive procurement as it is recommended by the Executive Director that this is in the best interest of the SFWIB. A two-thirds (2/3) vote of a quorum present is required to waive the competitive procurement process and award The Beacon Council Economic Development Foundation, Inc. an allocation not to exceed \$300,000 in WIOA Funds for Miami Community Ventures pilot.

FUNDING: Workforce Innovation and Opportunity Act

PERFORMANCE: N/A

NO ATTACHMENT



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 6/25/2019

AGENDA ITEM NUMBER: 7

AGENDA ITEM SUBJECT: FUTURE BANKERS TRAINING PROGRAM

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval to allocate an amount not to exceed \$15,502 in WIOA Youth funds to Cuban American National Council, as set forth below.

STRATEGIC GOAL: **DEDICATED COMMITMENT TO YOUTH PARTICIPATION**

STRATEGIC PROJECT: **Emphasize work-based learning and training**

BACKGROUND:

On December 13, 2018, the Board approved an allocation of \$125,000 in Workforce Innovation and Opportunity Act Youth funding to serve and train 50 youth participants in the Future Bankers Training Camp Program. However, SFWIB staff successfully negotiated a lower cost per participant that will allow an additional 12 participants to participate in the program, which has both a training and internship component.

Although the initial \$125,000 in WIOA funds covers the training, an additional \$15,502 is needed to cover the wages for the internship component of the program. The additional funds will allow Cuban American National Council to provide an internship for 62 participants instead of the initial 50 participants.

The innovative four week camp provides hands-on experience for future students interested in a financial services career. The camp provides students with the opportunity to enhance their math, communication and financial literacy skills by completing an internship with a financial institution and receiving an industry certification.

Upon completing the program, students are eligible to receive the American Bankers Association (ABA) and America Institute of Banking (AIB) Bank Tellers Certificates. Students who graduate high school are eligible for a Miami-Dade College (MDC) Vocational Certificate, which allows them to work towards an Associate of Science degree in Financial Services.

FUNDING: Workforce Innovation and Opportunity Act (WIOA) Youth

PERFORMANCE: N/A

NO ATTACHMENT



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 6/25/2019

AGENDA ITEM NUMBER: 8

AGENDA ITEM SUBJECT: REQUEST THE SOUTH FLORIDA WORKFORCE INVESTMENT BOARD TO CONTINUE TO PROVIDE DIRECT EMPLOYMENT & TRAINING SERVICES

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB Staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval to continue to provide direct employment and training services, as set forth below.

STRATEGIC GOAL: **STRONG WORKFORCE SYSTEM LEADERSHIP**

STRATEGIC PROJECT: **National leader in an ROI-focused enterprise**

BACKGROUND:

At its December 2017, board meeting CareerSource Florida (CSF) approved the South Florida Workforce Investment Board (SFWIB) to temporarily provide direct employment and training related services in Workforce Development Area (WDA) 23 CareerSource centers. The SFWIB released a Workforce Services Request for Proposals (RFP) on March 15, 2019. The results of the RFP solicitation, review process, and board recommendation are scheduled for August 15, 2019.

Due to the solicitation timetable, SFWIB staff is requesting approval to continue to provide direct employment and training services at the Carol City, Key Largo, Key West, Miami Beach, and Opa-Locka CareerSource center locations. The extension will commence on July 1, 2019 until the completion of the current RFP solicitation and the Board approval process for a successful respondent(s) for the SFWIB operated locations or not to exceed June 30, 2020.

In accordance with Administrative Policy 83, the SFWIB was granted approval by CSF to temporarily provide direct services for a period not to exceed three years from December 2017.

FUNDING: N/A

PERFORMANCE: N/A

NO ATTACHMENT



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 6/25/2019

AGENDA ITEM NUMBER: 9

AGENDA ITEM SUBJECT: CONTINUATION OF SFWIB SPECIAL PROJECTS

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval to allocate an amount not to exceed \$517,996 in Workforce Services Funding to continue to provide workforce services through special project initiatives, as set forth below.

STRATEGIC GOAL: **STRONG WORKFORCE SYSTEM LEADERSHIP**

STRATEGIC PROJECT: **National leader in an ROI-focused enterprise**

BACKGROUND:

In accordance SFWIB Strategic Goal 3 (Improve Services for Individuals with Barriers) and 6 (Strong Workforce System Leadership), the SFWIB staff recommends to continue to provide workforce services for the following special workforce initiatives:

- The Career Development Center (CDC) on the campus of Florida Memorial University, Inc. (FMU) facility that will assist university students obtain internships and/or career opportunities. The CDC is operated for the benefit of over 1,200 current students and alumni. The estimated project cost for PY2019-20 is \$118,995.00.
- The Career Development Center (CDC) on the campus of St. Thomas University (STU) facility that will assist university students obtain internships and/or career opportunities. The CDC is operated for the benefit of over 850 current undergraduate students and alumni. The estimated project cost for PY2019-20 is \$104,704.00.
- The TechHire Center in partnership with the Young Women's Christian Association (YWCA). The collaboration between the SFWIB and the YWCA is to increase the number of women expanding careers in the Information Technology (IT) industry. The employment and training services are extended to residents of Lotus House Women's Shelter, Camillus House, and Chapman Partnership. The SFWIB has set a goal of assisting a minimum of 200 individuals through this initiative. The estimated project cost for PY2019-20 is \$72,940.00.
- The Camillus House Homeless Shelter initiative to enhance employment services to the residents of Camillus House and surrounding areas. This initiative will allow daily employment and training operations at Camillus House, which is to increase employment for the homeless population. The SFWIB has set a goal of assisting a minimum of 300 individuals through this initiative. The estimated project cost for PY2019-20 is \$221,357.00.

- The training related cost for each identified initiatives will be allocated separately.

FUNDING: N/A

PERFORMANCE: N/A

NO ATTACHMENT



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 6/25/2019

AGENDA ITEM NUMBER: 10

AGENDA ITEM SUBJECT: CULINARY TRAINING IN PARTNERSHIP WITH CAMILLUS HOUSE & HOSPITALITY TRAINING IN PARTNERSHIP LOTUS HOUSE WOMEN'S SHELTER

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval to allocate an amount not to exceed \$170,020 in Workforce Innovation and Opportunity Act (WIOA) funds to Miami Dade College (Miami Hospitality Center - The Hospitality Institute), as set forth below;

STRATEGIC GOAL: **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

STRATEGIC PROJECT: **Improve employment outcomes**

BACKGROUND:

At the December 13, 2018 meeting, the South Florida Workforce Investment Board (SFWIB) approved an allocation to Miami Dade College (Hospitality Institute–Miami International Center) for the Kitchen Cook Employment Training (KCET) in partnership with Camillus House. The main objective of this partnership was to provide the first onsite culinary training to Camillus House residents participating in the program in entering or returning to the workforce.

In an effort to expand the homeless employment and training initiative, the SFWIB is currently collaborating with Miami Dade College (MDC) and the Lotus House Women's shelter to provide onsite Hospitality Certification and Employment Training (HCET) to residents of Lotus House participating in the program in entering or returning to the workforce.

The cohort(s) training are a collaborative partnership between the SFWIB, MDC, Camillus House, and now the Lotus House Women's shelter to provide qualified eligible individuals with the necessary skills training for entry into a career in culinary, catering, and hospitality skills that is consistent with industry needs; will help address current and future labor shortages; and will increase participants' employment opportunities upon course completion. The SFWIB will provide training-related funding, MDC will provide relevant training services, and Camillus House and Lotus House will provide the onsite training locations.

The training cohorts shall consist of four (4) KCET and four (4) HCET totaling eight (8) cohorts in this homeless initiative. All cohorts shall target, train and prepare up to one hundred and forty (140) SFWIB-qualified, eligible participants who reside at Camillus House and Lotus House to successfully complete training and receive practical experience in culinary and hospitality trainings with associated certifications to become employable and

placed in positions hospitality and tourism industry. The KCET and HCET trainings are schedule to begin no earlier than July 1, 2019 and end no later than June 30, 2020.

Attached are the performance outcomes for the 2018-19 KCET Camillus House cohorts.

In following the procurement process of Miami-Dade County Administrative Order No. 3-38, it is recommended that SFWIB waive the competitive procurement as it recommended by the Executive Director that this is in the best interest of the SFWIB. A two-thirds (2/3) vote of a quorum present is required to waive the competitive procurement process and award Miami Dade College (Hospitality Institute–Miami International Center), an allocation not to exceed \$170,020 in Workforce Innovation and Opportunity Act (WIOA) funds for Kitchen Cook Employment Training (KCET) and Hospitality Certification and Employment Training (HCET) cohorts.

FUNDING: Workforce Innovation and Opportunity Act (WIOA)

PERFORMANCE: As outlined below:

Number of Participants Served – Up to 140
Number of Participants to Complete Training - 100
Number of Participants to be Placed into Jobs - 70
Number of Cohorts - 8
Cost Per Placement - \$2,429
Average Wage - \$10.16
Net Economic Benefit - \$18,704
Return-On-Investment - \$7.70
Economic Impact - \$1,761,280 dollars in salaries generated

ATTACHMENT

Miami Dade College-Camillus House Culinary
PY2018-2019 Performance

Culinary Training:	Projected Performance	Actual Performance
Training Goal	Min:45 & Max:60	37
Total Completed	42	27
Completion Rate	70%	73%
Total Placed	30	19
Placement Rate	70%	70%
Average Wage Rate	\$12.57	12.11
Cost Per Placement	\$5,000.00	\$5,263.16

Note: There are 15 participants currently enrolled training and pending completion.

Miami Dade College – Wolfson Campus
Miami Hospitality Center - The Hospitality Institute
Proposal Two: Homeless Initiative Employment Training
July 1, 2019 to June 30, 2020

Program Overview

The Hospitality Institute in partnership with the Miami Hospitality Center is offering comprehensive kitchen cook and hospitality employment training which will: (1) provide qualified eligible individuals with the necessary skills training for entry into a career in the hospitality and culinary industries; (2) help address current and future labor shortages; (3) increase participants' employment opportunities upon course completion. Graduates are ready to perform the acquired job skills and customer relations skills at a new level of service excellence and are prepared for entry level employment.

For 2019-20, The Hospitality Institute is proposing to offer the following employment trainings in support of CareerSource South Florida's Homeless Initiative:

- Kitchen Cook Employment Training (KCET)
 - On location at Camillus House - four cohorts
 - Hospitality Certification and Employment Training (HCET)
 - On location at Lotus House – four cohorts
-

Kitchen Cook Employment Training (CCET)

KCET consists of a total of 8 weeks / 200 hours of instruction in basic cooking and job skills training: orientation, classroom instruction, certification curriculum, hands-on kitchen lab training, food safety and sanitation training, and industry related workforce readiness training.

The training will take place on location at Camillus House in their fully equipped commercial kitchen, or in other locations throughout Miami-Dade County agreed upon by Miami Dade College and CareerSource South Florida. Classes will be taught by experienced Miami Dade College instructors and expert industry trainers.

The American Culinary Federation standards and American Hotel & Lodging Educational Institute (AHLEI) Kitchen Cook program will be used to structure the curriculum components. Participants will receive an extensive overview of the food and beverage industry, and training in the job skills necessary for the position of entry/line level cook. A catering component has been added to the curriculum due to the high demand for events and banquet catering in South Florida. To enhance participants' employability, educational experiences including hands-on training, industry related workforce readiness training, guest speakers and site visits are an essential part of the overall program.

KCET will target, train and prepare up to eighty (80) South Florida Workforce Investment Board (SFWIB) qualified eligible participants to successfully complete training, receive practical experience in kitchen cook skills with associated certifications, and become employable and find employment in entry level positions within the industry.

Program Summary

- Number of participants: Minimum 15 up to 20 participants per cohort / 80 participants maximum
- Program Cost: \$130,000.00
- Participant cost: \$1625.00 per participant
- Number of cohorts: 4 cohorts
- Cohort length: 8 weeks / Monday through Friday from 10:00 am to 5:00 pm daily
- Program Term: July 1, 2019 to June 30, 2020

Main Program Components

- Orientation and workforce readiness training
- Classroom instruction, hands-on kitchen lab training, food safety and sanitation training, catering, industry related workforce readiness training
- AHLEI testing and Kitchen Cook certification (if the participant achieves a score of 70% or better on the written exam graded by AHLEI)
- State mandated Florida Safe Staff Food Handler Certification
- Job placement assistance in coordination with CareerSource South Florida

Program Offerings

- Orientation and workforce readiness
- Classroom training based on American Culinary Federation standards and American Hotel & Lodging Educational Institute (AHLEI) Kitchen Cook program.
- Classroom instruction and skills training in cooking, food service, food safety and sanitation, and related industry operations
- Customer service skills training
- Hands on experience and participation in industry and college events
- Increased vocabulary and terminology in the culinary industry
- Employability skills, professionalism and work ethics
- Enhanced communication and interview skills
- Instruction on the proper dress code and industry code of professionalism
- Testing during and at the end of the instructional period
- AHLEI testing and certification (if the participant achieves a score of 70% or better on the written exam graded by AHLEI)
- Florida Safe Staff Food Handler Training, Testing and Certification
- Miami Dade College Certificate of Completion

Training Overview

- Four eight-week cohorts of Kitchen Cook Employment Training will be scheduled within the program term that aligns with CareerSource South Florida's fiscal year from July 1, 2019 to June 30, 2020. Schedule to be determined in consultation with CareerSource and Camillus House.
- The training will take place at Camillus House in their fully equipped commercial kitchen.
- Training will consist of orientation and work readiness training to prepare participants to successfully complete the entire eight-week training. Participants will be on probation during weeks one and two. Upon successful completion of weeks one and two, participants will progress to week three of the training.
- CareerSource South Florida will recruit an adequate number of participants to ensure that a minimum of fifteen (15) up to twenty (20) qualified eligible participants are enrolled per cohort.
- CareerSource South Florida will send the list of enrolled participants to The Hospitality Institute five (5) days prior to the first day of each cohort. Participants must be enrolled as Miami Dade College students before beginning class.
- Before each cohort, during breaks between cohorts, and after each cohort, Hospitality Institute employees will continue to work on case management, recruitment and screening of new participants, job referrals and job placement tracking, curriculum development, record-keeping, reporting, kitchen maintenance and repairs, ordering supplies, scheduling and other matters pertaining to the management of the Kitchen Cook Employment Training.

Customized Hospitality Certification and Employment Training (HCET-C)

Customized for Lotus House, HCET-C consists of a total of 4 weeks / 80 hours of instruction in hospitality industry employment, hands-on training, customer service training, and industry related workforce readiness training. The trainings will take place on location at Lotus House or other locations throughout Miami-Dade County agreed upon by Miami Dade College and CareerSource South Florida. Classes are taught by experienced Miami Dade College instructors and expert industry trainers.

HCET-C programs utilize The American Hotel & Lodging Educational Institute (AHLEI) START (Skills, Tasks and Results Training) programs to structure curriculum components. The START programs offer training in entry-level positions that are considered by AHLEI to be the most relevant in today's hospitality industry and the most useful for finding employment. To enhance participants' employability, educational experiences including hands-on training, industry related workforce readiness training, guest speakers and site visits are an essential part of the overall program.

There are two choices of HCET-C programs that can be offered on location at Lotus House:

1. **Guest Service Specialist:** AHLEI Guestroom Attendant, AHLEI Guest Service Gold customer service.
2. **Food Services Specialist:** AHLEI Restaurant Server, AHLEI Guest Service Gold customer service, SafeStaff Foodhandler certification.

HCET-C will target, train and prepare up to seventy-five (60) South Florida Workforce Investment Board (SFWIB) qualified, eligible participants to successfully complete training, receive certifications and practical experience, become employable, and find employment in entry level positions within the industry.

Program Summary

- Number of participants: Minimum 10 up to 15 participants per cohort / 60 participants maximum
- Program cost: \$40,000.00
- Participant cost: \$667.00 per participant
- Number of cohorts: 4 cohorts
- Cohort length: 4 weeks / 20 hours per week / 80 hours total
- Program term: July 1, 2019 to June 30, 2020

Main Program Components

- Hospitality industry employment, hands-on training, customer service training, and industry related workforce readiness training.
- AHLEI Certification in one hospitality position (if participant achieves a score of 70% or better on the written exam graded by AHLEI)
- AHLEI Certification in Guest Service Gold (if participant achieves a score of 70% or better on the written exam graded by AHLEI)
- SafeStaff Foodhandler Certification (for Food Service Specialist Training)
- Job placement assistance in coordination with CareerSource South Florida

Program Offerings

- Classroom training based on American Hotel and Lodging Association Education Institute (AHLEI) START Certification Curriculums
- Classroom instruction and skills training in one of three hospitality industry specialist positions and related industry operations
- Customer service skills training
- Hands on experience and participation in industry and college events
- Increased vocabulary and terminology in the hospitality industry
- Employability skills, professionalism and work ethics
- Enhanced communication and interview skills
- Instruction on the proper dress code and industry code of professionalism
- Miami Dade College Certificate of Completion
- AHLEI testing and certification in one hospitality position and Guest Service Gold (if the participant achieves a score of 70% or better on the written exam graded by AHLEI)

Training Overview

- Four 4-week cohorts of Customized Hospitality Certification and Employment Training will be scheduled on location at Lotus House within the program term that aligns with CareerSource South Florida's fiscal year from July 1, 2019 to June 30, 2020. Schedule will be determined in consultation with CareerSource and Lotus House.
- The specific HCET-C program to be offered for each cohort will be identified based on industry demand and input from CareerSource South Florida. Certain HCET-C programs may be offered more frequently than others.
- The first week of each Hospitality Certification and Employment Training will consist of orientation and work readiness training to prepare participants to successfully complete the entire four-week training. Participants will be on probation during week one. Upon successful completion of week one (including meeting attendance and classroom conduct requirements) participants will progress to week two of the training.
- CareerSource South Florida will recruit an adequate number of participants to ensure that a minimum of ten (10) up to fifteen (15) qualified eligible participants are enrolled per cohort.
- CareerSource South Florida will send the list of enrolled participants to The Hospitality Institute five (5) days prior to the first day of each cohort. Participants must be enrolled as Miami Dade College students before beginning class.
- Before each cohort, during breaks between cohorts, and after each cohort, Hospitality Institute employees will continue to work case management, recruitment and screening of new participants, job referrals and job placement tracking, curriculum development, record-keeping, reporting, ordering supplies, scheduling, and other matters pertaining to the management of the Customized Hospitality Certification and Employment Training program.



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 6/25/2019

AGENDA ITEM NUMBER: 11

AGENDA ITEM SUBJECT: CULINARY SKILLS TRAINING AND HOSPITALITY AND EMPLOYMENT CERTIFICATION TRAINING

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval to allocate an amount not to exceed \$352,000 in WIOA funds to Miami Dade College (Miami Hospitality Center - The Hospitality Institute) for the Culinary and Catering Employment Training and Hospitality Certification and Employment Training, as set forth below;

STRATEGIC GOAL: **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

STRATEGIC PROJECT: **Improve employment outcomes**

BACKGROUND:

At its June 21, 2018 meeting, the South Florida Workforce Investment Board (SFWIB) approved the Culinary and Catering Employment Training (CCET) and Hospitality Certification and Employment Training (HCET) cohorts to help address current and future labor shortages in Workforce Development Area (WDA) 23. The cohort(s) training are a collaborative partnership between the Mayor Giminez's Office, SFWIB, Miami-Dade College (MDC), and Neighbors and Neighbors Association (NANA) to continue the Employ Miami-Dade Program. The Employ Miami-Dade Program is to provide qualified eligible individuals with the necessary skills training for entry into a career in culinary, catering, and hospitality skills that is consistent with industry needs. The SFWIB will provide training-related funding and MDC will provide relevant training services.

The training cohorts shall consist of four (4) CCET and six (6) HCET, totaling ten (10) cohorts. All cohorts shall target, train and prepare up to two hundred (200) SFWIB-qualified, eligible participants who reside in designated targeted zip codes throughout Miami-Dade County to successfully complete training and receive practical experience in culinary, catering, and hospitality trainings with associated certifications to become employable and placed in positions within the different industries. The CCET and HCET trainings are schedule to commence no earlier than July 1, 2019 and end no later than June 30, 2020.

Attached are PY'2018-2019 performance outcomes for CCET and HCET cohorts.

In following the procurement process of Miami-Dade County Administrative Order No. 3-38, it is recommended that SFWIB waive the competitive procurement as it is recommended by the Executive Director that this is in the best interest of SFWIB. A two thirds (2/3) vote of the quorum present is required to waive the competitive procurement process and award to Miami Dade College (Miami Hospitality Center - The Hospitality Institute) an allocation not to exceed \$352,000.00 in Workforce Innovation and Opportunity Act (WIOA) funds for Culinary and Catering Employment Training(CCET) and Hospitality Certification and Employment Training (HCET) cohorts.

FUNDING: Workforce Innovation and Opportunity Act

PERFORMANCE: As outlined below:

Number of Participants Served – Up to 200
Number of Participants to Complete Training - 140
Number of Participants to be Placed into Jobs - 100
Number of Cohorts - 10
Cost Per Placement - \$3,520
Average Wage - \$10.16
Net Economic Benefit - \$17,613
Return-On-Investment - \$5.00
Economic Impact - \$1,761,280 dollars in salaries generated

ATTACHMENT

Miami Dade College-Culinary & Hospitality
PY2018-2019 Performance

Culinary Training:	Projected Performance	Actual Performance
Training Goal	80	54
Total Completed	56	45
Completion Rate	70%	83%
Total Placed	40	35
Placement Rate	70%	77%
Average Wage Rate	\$9.94	11.06
Cost Per Placement	\$4,800.00	\$4,114.28

Note: There are 16 participants currently enrolled training and pending completion.

Hospitality Training:	Projected Performance	Actual Performance
Training Goal	Min: 90 & Max:120	58
Total Completed	84	54
Completion Rate	70%	93%
Total Placed	60	40
Placement Rate	70%	74%
Average Wage Rate	\$10.37	10.96
Cost Per Placement	\$2,900.00	\$2,900.00

Note: There are 35 participants currently enrolled training and pending completion.

Miami Dade College – Wolfson Campus
Miami Hospitality Center - The Hospitality Institute
Proposal One: Culinary and Hospitality Employment Trainings
July 1, 2019 to June 30, 2020

Program Overview

The Hospitality Institute in partnership with the Miami Hospitality Center is offering comprehensive culinary and hospitality employment trainings which will: (1) provide qualified eligible individuals with the necessary skills training for entry into a career in the hospitality and culinary industries; (2) help address current and future labor shortages; (3) increase participants' employment opportunities upon course completion. Graduates are ready to perform the acquired job skills and customer relations skills at a new level of service excellence and are prepared for entry level employment.

For 2019-20, The Hospitality Institute is proposing to offer the following employment trainings:

- Culinary and Catering Employment Training (CCET)
 - Four cohorts – Miami Culinary Institute at Wolfson Campus

- Hospitality Certification and Employment Training (HCET)
 - North - three cohorts at MDC North Campus
 - South – three cohorts at MDC Homestead Campus

Culinary and Catering Employment Training (CCET)

CCET consists of a total of 10 weeks / 250 hours of instruction in basic culinary, catering and job skills training: 50 hours in weeks one and two of orientation and workforce readiness training; 200 hours in weeks two to ten of classroom instruction, hands-on kitchen lab training, food safety and sanitation training, catering, and industry related workforce readiness training.

The training will take place at Miami Dade College Wolfson Campus in a fully equipped culinary training kitchen at Miami Culinary Institute, or in other locations throughout Miami-Dade County agreed upon by Miami Dade College and CareerSource South Florida. Classes will be taught by experienced Miami Dade College instructors and expert industry trainers.

The American Culinary Federation standards and American Hotel & Lodging Educational Institute (AHLEI) Kitchen Cook program will be used to structure the curriculum components. Participants will receive an extensive overview of the food and beverage industry, and training in the job skills necessary for the position of entry/line level cook. A catering component has been added to the curriculum due to the high demand for events and banquet catering in South Florida. To enhance participants' employability, educational experiences including hands-on training, industry related workforce readiness training, guest speakers and site visits are an essential part of the overall program.

CCET will target, train and prepare up to eighty (80) South Florida Workforce Investment Board (SFWIB) qualified eligible participants to successfully complete training, receive practical experience in kitchen cook skills with associated certifications, and become employable and find employment in entry level positions within the industry.

Program Summary

- Number of participants: Minimum 15 up to 20 participants per cohort / 80 participants maximum
- Program Cost: \$184,000.00
- Participant cost: \$2300.00 per participant
- Number of cohorts: 4 cohorts (Miami Culinary Institute at Wolfson Campus)
- Cohort length: 10 weeks / Monday through Friday from 9:00 am to 2:00 pm daily
- Program Term: July 1, 2019 to June 30, 2020

Main Program Components

- Orientation and workforce readiness training (weeks one and two of each cohort, 50 hours)
- Classroom instruction, hands-on kitchen lab training, food safety and sanitation training, catering, industry related workforce readiness training (weeks two to ten, 200 hours)
- AHLEI testing and Kitchen Cook certification (if the participant achieves a score of 70% or better on the written exam graded by AHLEI)
- State mandated Florida Safe Staff Food Handler Certification
- Job placement assistance in coordination with CareerSource South Florida

Program Offerings

- Two-week orientation and workforce readiness
- Classroom training based on American Culinary Federation standards and American Hotel & Lodging Educational Institute (AHLEI) Kitchen Cook program, and aligned with Miami Dade College Miami Culinary Institute curriculum
- Classroom instruction and skills training in cooking, food service, food safety and sanitation, catering and related industry operations
- Customer service skills training
- Hands on experience and participation in industry and college events
- Increased vocabulary and terminology in the culinary industry
- Employability skills, professionalism and work ethics
- Enhanced communication and interview skills
- Instruction on the proper dress code and industry code of professionalism
- Testing during and at the end of the instructional period
- AHLEI testing and certification (if the participant achieves a score of 70% or better on the written exam graded by AHLEI)
- Florida Safe Staff Food Handler Training, Testing and Certification
- Miami Dade College Certificate of Completion

Training Overview

- Four ten-week cohorts of Culinary and Catering Employment Training are scheduled within the program term that aligns with CareerSource South Florida's fiscal year from July 1, 2019 to June 30, 2020. Schedule will be determined in consultation with CareerSource and NANA.
 - The training will take place at Miami Dade College Wolfson Campus in a fully equipped culinary training kitchen at Miami Culinary Institute.
 - The first two weeks of each Culinary and Catering Employment Training will consist of orientation and work readiness training to prepare participants to successfully complete the entire ten-week training. Participants will be on probation during weeks one and two. Upon successful completion of weeks one and two, participants will progress to week three of the training.
 - Participants that pass a drug test and reside in specified zip codes will be eligible to receive a stipend (contingent on funding) from Neighbors and Neighbors Association (NANA) upon successful completion of a ten-week Culinary and Catering Employment Training.
 - CareerSource South Florida will recruit an adequate number of participants to ensure that a minimum of fifteen (15) up to twenty (20) qualified eligible participants are enrolled per cohort.
 - CareerSource South Florida will send the list of enrolled participants to The Hospitality Institute five (5) days prior to the first day of each cohort. Participants must be enrolled as Miami Dade College students before beginning class.
 - Before each cohort, during breaks between cohorts, and after each cohort, Hospitality Institute employees will continue to work on case management, recruitment and screening of new participants, job referrals and job placement tracking, curriculum development, record-keeping, reporting, kitchen maintenance and repairs, ordering supplies, scheduling and other matters pertaining to the management of the Culinary and Catering Employment Training.
-

Hospitality Certification and Employment Training (HCET)

HCET consists of a total of 6 weeks / 120 hours of instruction in hospitality industry employment, hands-on training, customer service training, and industry related workforce readiness training. The trainings will take place at Miami Dade College North Campus and Homestead Campus or other locations throughout Miami-Dade County agreed upon by Miami Dade College and CareerSource South Florida. Classes are taught by experienced Miami Dade College instructors and expert industry trainers.

HCET programs utilize The American Hotel & Lodging Educational Institute (AHLEI) START (Skills, Tasks and Results Training) programs to structure curriculum components. The START programs offer training in entry-level positions that are considered by AHLEI to be the most relevant in today's hospitality industry and the most useful for finding employment.

To enhance participants' employability, educational experiences including hands-on training, industry related workforce readiness training, guest speakers and site visits are an essential part of the overall program.

The trainings will also include a segment on human trafficking, based on Florida Restaurant & Lodging curriculum, specifically designed for hospitality industry employees to recognize the signs of human trafficking, know how to report suspected human trafficking, learn best practices to protect victims and reduce business liability, and promote anti-trafficking awareness. Florida Senate Bill 540 Human Trafficking requires a public lodging establishment to train certain employees and create certain policies relating to human trafficking by a specified date.

There are three choices of HCET programs that can be offered:

1. **Hotel Property Specialist:** AHLEI Maintenance Employee, AHLEI Guest Service Gold customer service, workplace safety training.
2. **Guest Service Specialist:** AHLEI Guestroom Attendant, AHLEI Guest Service Gold customer service, front desk operations training.
3. **Food Service Specialist:** AHLEI Restaurant Server, AHLEI Guest Service Gold customer service, SafeStaff Foodhandler certification.

HCET will target, train and prepare up to one hundred twenty (120) South Florida Workforce Investment Board (SFWIB) qualified, eligible participants to successfully complete training, receive certifications and practical experience in one of the three HCETs, to become employable and find employment in entry level positions within the industry.

Program Summary

- Number of participants: Minimum 15 up to 20 participants per cohort / 120 participants maximum
- Program cost: \$168,000.00
- Participant cost: \$1400.00 per participant
- Number of cohorts: 6 cohorts (3 North / 3 South)
- Cohort length: 6 weeks / Monday through Friday from 9:00 am to 1:00 pm daily
- Program term: July 1, 2019 to June 30, 2020

Main Program Components

- Hospitality industry employment, hands-on training, customer service training, and industry related workforce readiness training.
- AHLEI Certification in one hospitality position (if participant achieves a score of 70% or better on the written exam graded by AHLEI)
- AHLEI Certification in Guest Service Gold (if participant achieves a score of 70% or better on the written exam graded by AHLEI)
- Workplace Safety Training (for Hotel Property Specialist)
- SafeStaff Foodhandler Certification (for Food Service Specialist)
- Human Trafficking Awareness Training
- Job placement assistance in coordination with CareerSource South Florida

Program Offerings

- Classroom training based on American Hotel and Lodging Association Education Institute (AHLEI) START Certification Curriculums
- Classroom instruction and skills training in one of three hospitality industry specialist positions and related industry operations
- Customer service skills training
- Hands on experience and participation in industry and college events
- Increased vocabulary and terminology in the hospitality industry
- Employability skills, professionalism and work ethics
- Enhanced communication and interview skills
- Instruction on the proper dress code and industry code of professionalism
- Miami Dade College Certificate of Completion
- AHLEI testing and certification in one hospitality position and Guest Service Gold (if the participant achieves a score of 70% or better on the written exam graded by AHLEI)

Training Overview

- Six 6-week cohorts of Hospitality Certification and Employment Training are scheduled within the program term that aligns with CareerSource South Florida's fiscal year from July 1, 2019 to June 30, 2020. Schedule will be determined in consultation with CareerSource and NANA. Three cohorts will be held at Miami Dade College North Campus and three cohorts on Miami Dade College Homestead Campus.
- The specific HCET program to be offered for each cohort will be identified based on industry demand and input from CareerSource South Florida. Certain HCET programs may be offered more frequently than others.
- CareerSource participants will be enrolled in the Neighbors and Neighbors Association (NANA) Work Readiness Program before beginning a Hospitality Certification and Employment Training. The NANA Work Readiness Program is a separate program with its own administration and funding sources. Upon successful completion of the NANA Work Readiness Program, participants will progress to Hospitality Certification and Employment Training.

- Participants that pass a drug test and reside in specified zip codes will be eligible to receive a stipend (contingent on funding) from NANA upon successful completion of a six-week Hospitality Certification and Employment Training.
- The first week of each Hospitality Certification and Employment Training will consist of orientation and work readiness training to prepare participants to successfully complete the entire six-week training. Participants will be on probation during week one. Upon successful completion of week one (including meeting attendance and classroom conduct requirements) participants will progress to week two of the training.
- CareerSource South Florida will recruit an adequate number of participants to ensure that a minimum of fifteen (15) up to twenty (20) qualified eligible participants are enrolled per cohort.
- CareerSource South Florida will send the list of enrolled participants to The Hospitality Institute five (5) days prior to the first day of each cohort. Participants must be enrolled as Miami Dade College students before beginning class.
- Before each cohort, during breaks between cohorts, and after each cohort, Hospitality Institute employees will continue to work case management, recruitment and screening of new participants, job referrals and job placement tracking, curriculum development, record-keeping, reporting, ordering supplies, scheduling, and other matters pertaining to the management of the Hospitality Certification and Employment Training program.



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 6/25/2019

AGENDA ITEM NUMBER: 12

AGENDA ITEM SUBJECT: MIAMI-DADE COUNTY PUBLIC SCHOOLS INDUSTRY TRAINING FOR EMPLOY MIAMI-DADE INITIATIVE

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval to allocate an amount not to exceed \$213,437.00 in Workforce Innovation and Opportunity Act (WIOA) Adult funds to Miami-Dade County Public Schools for Industry Training, as set forth below;

STRATEGIC GOAL: **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

STRATEGIC PROJECT: **Improve employment outcomes**

BACKGROUND:

At the August 16, 2018 meeting, the South Florida Workforce Investment Board (SFWIB) approved an allocation to The School Board of Miami-Dade County to provide training cohorts in the following industry areas:

- Florida for Commercial Foods and Culinary Arts Training (CFCAT),
- Construction Technology and Forklift Training (CTFT),
- Construction Technology Training (CTT),
- Private Security Guard Training (PSGT)

The cohort(s) training are a collaborative partnership between the Mayor Gimenez's Office, SFWIB, Miami-Dade College (MDC), and Neighbors and Neighbors Association (NANA) to continue the Employ Miami-Dade Program. The Employ Miami-Dade Program is to provide qualified eligible individuals with the necessary skills training for entry into a career in culinary, catering, hospitality skills, commercial construction and private security that is consistent with industry needs. The SFWIB will provide training-related funding and M-DCPS will provide relevant training services.

The training cohorts shall consist of two (2) CFCAT, three (3) CTFT, three (3) CTT and three (3) PSGT, totaling eleven (11) cohorts. All cohorts shall target, train and prepare up to two hundred and twenty (220) SFWIB-qualified, eligible participants who reside in designated targeted zipcodes throughout Miami-Dade County to successfully complete training and receive practical experience in culinary, catering, construction technology and forklift, construction technology and private security guard trainings with associated certifications to become

employable and placed in positions within the different industries. The CFCAT, CTFT, CTT and PSGT trainings are schedule to begin no earlier than July 1, 2019 and end no later than June 30, 2020.

Attached are PY'2018-2019 performance outcomes for CFCAT, CTFT, CTT, and PSGT cohorts.

In following the procurement process of Miami-Dade County Administrative Order No. 3-38, it is recommended that SFWIB waive the competitive procurement as it recommended by the Executive Director that this is in the best interest of the SFWIB. A two-thirds (2/3) vote of a quorum present is required to waive the competitive procurement process and award The School Board of Miami-Dade County, Florida, an allocation not to exceed \$213,437.00 in Workforce Innovation and Opportunity Act (WIOA) funds for Commercial Foods and Culinary Arts Training (CFCAT), Construction Technology and Forklift Training (CTFT), Construction Technology Training (CTT), and Private Security Guard Training (PSGT) cohorts.

FUNDING: Workforce Innovation and Opportunity Act

PERFORMANCE: As outlined below:

Number of Participants Served – Up to 220
Number of Participants to Complete Training -154
Number of Participants to be Placed into Jobs - 110
Number of Cohorts - 11
Cost Per Placement - \$1,940
Average Wage - \$10.16
Net Economic Benefit - \$19,192
Return-On-Investment - \$9.89
Economic Impact - \$2,111,171.00 dollars in salaries generated

ATTACHMENT

Miami Dade County Public Schools-Construction, Private Security & Culinary
PY2018-2019 Performance

Construction with Forklift:	Projected Performance	Actual Performance
Training Goal	Min:105 & Max: 140	58
Total Completed	98	52
Completion Rate	70%	89%
Total Placed	69	38
Placement Rate	70%	73%
Average Wage Rate	\$10.22	\$12.51
Cost Per Placement	\$1,870.00	\$1,334.68

Note: One construction with forklift cohort was cancelled due to MDCPS not having an instructor and all three construction technology cohorts were cancelled due no instructor.

Private Security :	Projected Performance	Actual Performance
Training Goal	Min: 45 & Max:60	45
Total Completed	42	35
Completion Rate	70%	78%
Total Placed	29	25
Placement Rate	70%	71%
Average Wage Rate	\$10.77	10.28
Cost Per Placement	\$1,428.00	\$1,656.65

Culinary Training:	Projected Performance	Actual Performance
Training Goal	Min:30 & Max:40	31
Total Completed	28	22
Completion Rate	70%	71%
Total Placed	20	18
Placement Rate	70%	81%
Average Wage Rate	\$11.83	\$12.00
Cost Per Placement	\$3,128.00	\$3,475.55

Culinary Arts Proposal

This proposal was prepared for Career Source South Florida in cooperation with Miami-Dade County Public Schools.

The Commercial Foods and Culinary Arts Profession including Restaurants, Hotels, and Cruise Lines are actively looking for qualified individuals to employ.

Miami-Dade Schools has the facilities, personnel, equipment, and expertise to provide the training needed to prepare individuals to safely enter the workforce. The school system is equipped to offer training to the residents in our community in the following skills:

- Remediation – to raise the level of basic skills
- ESOL – English for Speakers of Other Languages
- Commercial Arts and Culinary Arts/Professional Culinary Arts & Hospitality
- Baking & Pastry Arts
- Culinary Vegetarian & Plant Based Specialty

All classes are taught by certified instructors with an abundance of cooking experience. Local Bakers, Chefs, Cooks, and Restaurateurs will address the class to talk about the opportunities available to students successfully completing the program. These courses will be offered in a contained classroom and Commercial Kitchen. The curriculum will be presented in multiple ways to facilitate the learning style of each participant with an emphasis on theory and hands-on activities to better prepare students for real world applications.

Upon completion of this course, students will have the following options:

- Find employment with entry-level skills
- Choose a career
- Articulate to a post-secondary program

Program Offerings

- Orientation
- Employability Skills
- Work Ethics
- Safety
- Sanitation
- Baker
- Cook

Schedule

Follows the Miami-Dade County Public Schools approved calendar. Classes are offered Monday through Friday beginning at 8:00 a.m. The program requires a minimum of 20 students per class for 14 weeks totaling 350 hours. Classes begin when the first 20 students

are identified with subsequent classes to follow, or as needed. Career Source has the option to offer classes with less than twenty students at the established cost.

Certification

Students mastering the competencies of the course will complete with certification from Miami-Dade County Public Schools and Serve Safe.

Services Provided

- Administration and Supervision
- Classroom and Kitchen
- Curriculum
- Certified Instructors
- Guest Speakers
- Drug Testing
- Registration
- Books
- M-DCPS Certificate
- Materials and Supplies

Partnerships

Miami-Dade County Public Schools has partnered with local Restaurant and Hotel Professionals which provide us with guest speakers and expert advice in keeping each program up to date. They are also looking to hire graduates of these programs to enter the local workforce.

Placement

Miami-Dade County Public Schools takes great pleasure in having a high percentage of its graduates enter the local workforce.

With our many partners participating in the training, growth, and placement of students, and with all the restaurants and hotels in the Miami area, there should be jobs waiting for these individuals.

Cost

The total cost of the 350 hour class including all the books, certificates and other services previously listed will be \$1564.00 per student.

\$896.00 Tuition (350 hours x \$2.56 per hour = \$896.00)
\$ 15.00 Registration
\$ 5.00 School Identification Badge
\$ 50.00 Drug Test
\$ 275.00 Books
\$ 150.00 Serve Safe Certification
\$ 50.00 Uniform
\$ 105.00 Supplies and Material Fee
\$ 18.00 Insurance
\$1564.00 Total

revised 06/28/18

Construction and Forklift Proposal

This proposal was prepared for Career Source South Florida in cooperation with Miami-Dade County Public Schools.

The construction and logistic industries are actively looking for qualified individuals to employ.

Miami-Dade Schools has the facilities, personnel; equipment, tools, and expertise to provide the training needed to prepare individuals to safely enter the workforce. The school system is equipped to offer training to the residents in our community in the following skills:

- Remediation – to raise the level of basic skills
- ESOL – English for Speakers of Other Languages
- OSHA – Certified 10 Hour Safety Training
- Air Conditioning
- Cabinetmaking
- Carpentry
- Electrician
- Masonry
- Plumbing
- Forklift Operations

All classes are taught by certified instructors with an abundance of industry experience. Local contractors will address the class to talk about the opportunities available to students successfully completing the program. These courses will be offered in a contained classroom/laboratory to eliminate the loss of time due to weather conditions. The curriculum will be presented in multiple ways to facilitate the learning style of each participant with an emphasis on theory and hands-on activities to better prepare students for real world applications.

Upon completion of this course, students will have the following options:

- Find employment with entry-level skills
- Choose a career (Air Conditioning, Electrician, Plumber, etc.)
- Articulate to a post-secondary program (hours vary by program)
- Articulate to an apprenticeship program (hours vary by trade selected)

Program Offerings

- Orientation
- Employability Skills
- Work Ethics
- Safety – OSHA 10 Certificates
- Tools
- Fasteners
- Forklift Operations

- Air Conditioning – Familiarization and Maintenance
- Cabinet Making – Assembly and Installation
- Carpentry – Framing and Layout
- Electrician – Basic Electricity
- Masonry – Forms and Finishing
- Plumbing – Leaks, Repairs and Clogs

Schedule

Follows the Miami-Dade County Public Schools approved calendar. Classes are offered Monday through Friday beginning at 8:00 a.m. The program requires a minimum of 20 students per class for 7 weeks totaling 175 hours. Classes will begin when the first 20 students are identified with subsequent classes to follow as needed. Career Source has the option to offer classes with less than twenty students at the established cost.

Certification

Students mastering the competencies of the course will complete with certification from Miami-Dade County Public Schools, OSHA 10, and Core certification from the National Center for Construction Education and Research (NCCER).

Services Provided

- Administration and Supervision
- Classroom and Laboratory
- Curriculum
- Certified Instructors
- Guest Speakers (Contractors/Inspectors)
- Drug Testing
- Registration
- Books
- M-DCPS Certificate
- OSHA Certification
- NCCER Certificate
- Basic Tool Set
- Materials and Supplies

Partnerships

Miami-Dade County Public Schools has partnered with local contractors in the trade areas which provide us with guest speakers and expert advice in keeping each program up to date with local industry standards. They are also looking to hire graduates of these programs to enter the local workforce.

Placement

Miami-Dade County Public Schools takes great pleasure in having a high percentage of its graduates entering the local workforce. The Florida Department of Education mandates a 70 percent placement rate in areas of training and documentation of industry certification.

With our many partners participating in the training, growth, and placement of students, and with the many construction projects on-going in the Miami area, there should be jobs waiting for these individuals.

Cost

The total cost of the 175 hour construction class including all the books, certificates and other services previously listed will be \$979.05 per student.

- \$448.00 Tuition (175 hours x \$2.56 per hour = \$448.00)
- \$ 15.00 Registration
- \$ 5.00 School Identification Badge
- \$ 50.00 Drug Test
- \$ 73.75 Books
- \$ 30.00 OSHA Handouts, Tests, and Certification
- \$ 64.95 National Center for Construction Education and Research (NCCER) Tests and Certification
- \$ 218.87 Supplies and Materials
- \$ 55.48 Tools (to be retained by students)
- \$ 18.00 Insurance
- \$ 979.05 **Total**

Construction Technology Proposal

This proposal was prepared for Career Source South Florida in cooperation with Miami-Dade County Public Schools.

The construction industry is once again enjoying a comeback in South Florida with the trades companies actively looking for qualified individuals to employ.

Miami-Dade Schools has the facilities, personnel; equipment, tools, and expertise to provide the training needed to prepare individuals to safely enter the workforce. The school system is equipped to offer training to the residents in our community in the following skills:

- Remediation – to raise the level of basic skills
- ESOL – English for Speakers of Other Languages
- OSHA – Certified 10 Hour Safety Training
- Air Conditioning
- Cabinetmaking
- Carpentry
- Electrician
- Masonry
- Plumbing

All classes are taught by certified instructors with an abundance of industry experience. Local contractors will address the class to talk about the opportunities available to students successfully completing the construction program. These courses will be offered in a contained classroom/laboratory to eliminate the loss of time due to weather conditions. The curriculum will be presented in multiple ways to facilitate the learning style of each participant with an emphasis on theory and hands-on activities to better prepare students for real world applications.

Upon completion of this course, students will have the following options:

- Find employment with entry-level skills
- Choose a career (Air Conditioning, Electrician, Plumber, etc.)
- Articulate to a post-secondary program (hours vary by program)
- Articulate to an apprenticeship program (hours vary by trade selected)

Program Offerings

- Orientation
- Employability Skills
- Work Ethics
- Safety – OSHA 10 Certificates
- Tools
- Fasteners
- Air Conditioning – Familiarization and Maintenance
- Cabinet Making – Assembly and Installation

- Carpentry – Framing and Layout
- Electrician – Basic Electricity
- Masonry – Forms and Finishing
- Plumbing – Leaks, Repairs and Clogs

Schedule

Follows the Miami-Dade County Public Schools approved calendar. Classes are offered Monday through Friday beginning at 8:00 a.m. The program requires a minimum of 20 students per class for 6 weeks totaling 150 hours. Classes begin when the first 20 students are identified with subsequent classes to follow or as needed.

Certification

Students mastering the competencies of the course will complete with certification from Miami-Dade County Public Schools, OSHA 10, and the Core certificate in construction from the National Center for Construction Education and Research (NCCER).

Services Provided

- Administration and Supervision
- Classroom and Laboratory
- Curriculum
- Certified Instructors
- Guest Speakers (Contractors/Inspectors)
- Drug Testing
- Registration
- Books
- M-DCPS Certificate
- OSHA Certification
- NCCER Certificate
- Basic Tool Set
- Materials and Supplies

Partnerships

Miami-Dade County Public Schools has partnered with local contractors in the trade areas which provide us with guest speakers and expert advice in keeping each program up to date with local industry standards. They are also looking to hire graduates of these programs to enter the local workforce.

Placement

Miami-Dade County Public Schools takes great pleasure in having a high percentage of its graduates entering the local workforce. The Florida Department of Education mandates a 70 percent placement rate in areas of training and documentation of industry certification.

With our many partners participating in the training, growth, and placement of students, and with the many construction projects on-going in the Miami area, there should be jobs waiting for these individuals.

Cost

The total cost of the 150 hour construction class including all the books, certificates and other services previously listed will be \$845.30 per student.

\$384.00 Tuition (150 hours x \$2.56 per hour = \$384.00)
\$ 15.00 Registration
\$ 5.00 School Identification Badge
\$ 50.00 Drug Test
\$ 54.00 Books
\$ 30.00 OSHA Handouts, Tests, and Certification
\$ 64.95 National Center for Construction Education and Research (NCCER) Tests and Certification
\$168.87 Supplies and Materials
\$ 18.00 Insurance
\$ 55.48 Tools (to be retained by students)
\$845.30 **Total**

Revised 06-28-18

Private Security Officer

Career Source South Florida with Miami-Dade County Public Schools have collaborated in proposing a program for promoting individual careers within the Private Security Industry. Many Private Security Firms throughout South Florida and the United States are looking for qualified and trained individuals to employ with specific training that support the immediate mediation of many current safety concerns throughout our industries and communities. Miami-Dade Public Schools have the facilities, personnel; equipment, tools, and expertise to provide an elaborate matrix of training necessary to prepare individuals in the growing and anticipated highly mobile and technical needs of a Security workforce. The school system is equipped to offer training to the residents in our community in the following skills:

- Remediation – to raise the level of basic skills
- ESOL – English for Speakers of Other Languages
- Private Security Officer (Class D) (Unarmed)
- Private Security Officer (Class G) (**Armed**) Collaboration w/Local Institution (**Non-Agency Funded**)
- Private Security Officer Agency Manager (Class MB)
- Private Security Officer Instructor (Class DI)
- Firearms Instructor (Class K) (**Armed**) Collaboration w/Local Institution (**Non-Agency Funded**)
- Private Investigator (Class C)
- Specialized Security Training
 - Nuclear Plants
 - Hospitals
 - Airports
 - Homeland Security

All classes are taught by certified instructors with an abundance of industry experience. Local Law Enforcement Agencies will address the class to talk about the opportunities available to students successfully completing the program. These courses will be offered in a contained classroom/laboratory to facilitate mock trainings and instructional technologies. The curriculum will be presented in multiple ways to facilitate the learning style of each participant with an emphasis on theory and hands-on activities to better prepare students for real world applications.

Upon completion of this course, students will have the following options:

- Find employment with entry-level skills
- Choose a career like:

Private Security Career Strands			
ATF Agent	Court Clerk	Forensic Psych.	Police Detective
Bailiff	Court Reporter	Forensic Psych.	Police Officer
CIA Agent	Crime Scene Inv.	Forensic Scientist	Private Investigator
Coast Guard	Criminalist	Homeland Security	Private Security
Compliance Officer	Criminologist	INS Agent	Probation Officer
Computer Forensics	Customs Agent	Lawyer/Attorney	Sheriff
Corrections Officer	DEA Agent	Paralegal	U.S. Marshal

- Articulate to a post-secondary program (hours vary by program)

Program Offerings

- Orientation
- Employability Skills
- Work Ethics
- Scientific Inquiry
- Research
- Measurement
- Problem Solving
- Emerging Technologies (i.e. Surveillance equipment, etc..)
- Tools and Equipment
- Laboratory Investigations
- Safety Procedures

Schedule

Follows the Miami-Dade County Public Schools approved calendar. The program requires a minimum of 20 students per class. Classes will begin Monday, August 20, 2018 after the first 20 students are identified with subsequent classes to follow as needed.

Certification/Licensure

Students mastering the competencies of the course will be ready for licensure from Miami-Dade County Public Schools, and the Department of Agriculture and Consumer Affairs.

Services Provided

- Administration and Supervision
- Classroom and Laboratory
- Curriculum
- Certified Instructors
- Guest Speakers (Contractors/Inspectors)
- Drug Testing
- Registration
- Books
- FLDOASC Licensure's
- Basic Tool Set
- Materials and Supplies

Partnerships

Miami-Dade County Public Schools has partnered with local Law Enforcement Agencies which provide us with guest speakers and expert advice in keeping each program up to date with local industry standards. They are also looking to hire graduates of these programs to enter the local workforce.

Placement

Miami-Dade County Public Schools takes great pleasure in having a high percentage of its graduates entering the local workforce. The Florida Department of Education mandates a 70 percent placement rate in areas of training and documentation of industry certification and licensures. With our many partners participating in the training, growth, and placement of students there should be jobs waiting for these individuals.

Cost

The total cost of the 40 Private Security Class D Licensure including all the books, licensing and other services previously listed will be \$690.27 per student.

Estimated Cost Structure

Description of Itemized Service & Classroom Utilities	Cost
Tuition (40 hours x \$2.56 per hour = \$102.40) "	\$102.40
Registration	\$15.00
School Identification Badge	\$5.00
Drug Test	\$50.00
Finger Printing Processing Fee	\$42.00
License Fee (Class D)	\$45.00
Books	\$50.00
	Emblems \$5.00
	Badge \$12.00
	Security Belt \$15.00
	Pants \$20.00
	Shirt \$20.00
	Cap \$12.00
Supplies and Materials (Total Est. Uniform Costs)	\$218.87
Tools (to be retained by students)	\$60.00
Insurance	\$18.00
	Total \$690.27

Revised 06/28/2018



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 6/25/2019

AGENDA ITEM NUMBER: 13

AGENDA ITEM SUBJECT: RELATED PARTY TRAINING VENDOR AGREEMENTS

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval of Training Vendor Agreements with the Training Vendors that are represented on the Board, as set forth below.

STRATEGIC GOAL: **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

STRATEGIC PROJECT: **Improve credential outcomes for job seekers**

BACKGROUND:

CareerSource Florida Contracting Policy prohibits the use of state or federal funds by a regional workforce board for any contract exceeding \$25,000 between a regional workforce board and a member of that board that has any relationship with the contracting vendor, unless the Department of Economic Opportunity (DEO) and CareerSource Florida has reviewed the contract.

SFWIB staff recommends to the Global Talent Competitiveness Council to recommend to the Board the approval of Training Vendor Agreements with the following Training Vendors that are represented on the Board:

- Florida National University, Inc. (FL National)
- The District Board of Trustees of Miami Dade College (MDC)
- Miami-Dade County Public Schools (M-DCPS)
- The Academy of South Florida, Inc. (The Academy)

The policy does not exclude agreements with training/educational institutions that regional workforce boards enter into with a training/educational institution included on the local eligible training provider list and for which eligible applicants choose from when selecting a training/educational provider. Accordingly, the Training Vendor Agreements between the SFWIB and FL National, MDC, M-DCPS, and The Academy are subject to the 2/3 vote requirement and will be submitted to DEO and CareerSource Florida for review.

FUNDING: N/A

PERFORMANCE: N/A

NO ATTACHMENT