SOUTH FLORIDA WORKFORCE INVESTMENT BOARD
GLOBAL TALENT AND COMPETITIVENESS (GTC)
COUNCIL MEETING
Thursday, April 18, 2019
8:00 AM

Doubletree by Hilton Miami Airport Hotel
Convention Center, 2nd floor
711 NW 72nd Avenue
Miami, Florida 33126

AGENDA

1. Call to Order and Introductions
2. Approval of GTC Council Meeting Minutes
   A. August 16, 2018
   B. October 18, 2018
   C. December 13, 2018
   D. February 21, 2019
3. Recommendation as to Approval of New Programs for an Existing Training Provider
4. Recommendation as to Approval to Accept and Allocate Funds for the City of Homestead Summer Youth Employment Program
5. Recommendation as to Approval to Accept and Allocate Funds for the City of Miami Gardens Summer Youth Employment Program
6. Recommendation as to Approval to Allocate Funds to Miami Dade County Public Schools for the Miami-Dade Pre-Apprenticeship Internship Program
7. Recommendation as to Approval to Allocate Funds for the TechHire Internship Program
8. Recommendation as to Approval of the Women In IT Web Development Certification Training
SFWIB GLOBAL TALENT AND COMPETITIVENESS COUNCIL

AGENDA ITEM NUMBER: 2A

DATE: April 18, 2019 at 8:00AM

AGENDA ITEM SUBJECT: MEETING MINUTES
August 16, 2018 at 8:00 A.M.
Doubletree Hotel – Exhibition Center
711 N.W 72nd Avenue
Miami, FL 33126

<table>
<thead>
<tr>
<th>COMMITTEE MEMBERS IN ATTENDANCE</th>
<th>SFWIB STAFF</th>
<th>OTHER ATTENDEES (AUDIENCE)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Ferradaz, Gilda–Chairwoman</td>
<td>Beasley, Rick</td>
<td>Gonzalez, Monica – Florida Vocational Institute</td>
</tr>
<tr>
<td>2. del Valle, Juan Carlos,</td>
<td>Graham, Tomara</td>
<td>Haylock, DanaMaria – JETMAPP School of Nursing</td>
</tr>
<tr>
<td>Vice-Chairman</td>
<td>Kavehersi, Cheri</td>
<td>Jimenez, Laura – Compu-Med Vocational Careers</td>
</tr>
<tr>
<td>4. Brown, Clarence</td>
<td>Wensveen, John</td>
<td>Travceso, Jesus – Compu-Med Vocational Careers</td>
</tr>
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<td>5. Ludwig, Philipp</td>
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<td>6. Piedra, Obdulio</td>
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<td>7. Russo, Monica</td>
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<td></td>
</tr>
<tr>
<td>COMMITTEE MEMBERS NOT IN ATTENDANCE</td>
<td>8. Gazitua, Luis</td>
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<td></td>
<td>9. Roth, Thomas</td>
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</tr>
</tbody>
</table>

Agenda items are displayed in the order they were discussed.

1. **Call to Order**

Chairwoman Gilda Ferradaz called the meeting to order, asked all those present and noted that a quorum had not been achieved (one member shy of a quorum).
2. **Recommendation as to Approval of February 15, 2018 April 19, 2018, June 21, 2018 Meeting Minutes**

Deferred due to lack of quorum.

3. **Recommendation as to Approval to Allocate Funds for Miami Community Ventures Pilot**

Chairwoman Ferradaz introduced the item. SFWIB Adult Programs Supervisor Robert Smith further presented and read the item into record.

Mr. Piedra inquired about the pilot period and Mr. Smith provided further details.

Chairwoman Ferradaz inquired about the number of participants and Mr. Smith responded a total of 72. Chairwoman Ferradaz asked whether it would target immediate communities and Mr. Smith provided further details. He explained that the target population consists of single parent households, veterans and those receiving assistance.

Mr. Piedra inquired about the targeted areas (targeted audience) and Mr. Smith provided further details. Mr. Piedra further inquired about the performance standard and Mr. Smith provided details.

The consensus of the members present moved the approval of this item.

(Mr. Piedra moved the approval and had been seconded by Mr. Philipp Ludwig)

Executive Director Rick Beasley appeared before the Council and responded to the additional questions.

He later provided an example regarding Uber Transportation. There was continued discussion.

[Ms. Monica Russo arrived; Quorum achieved]

2. **Recommendation as to Approval of February 15, 2018 April 19, 2018, June 21, 2018 Meeting Minutes**

Chairwoman presented the item for approval.

Vice Chairman del Valle moved the approval of February 15, 2018, April 19, 2018 and June 21, 2018, meeting minutes. Motion seconded by Ms. Monica Russo; Motion Passed Unanimously
4. **Recommendation as to Approval to Allocate Funds for the Pre-Apprenticeship Career and Technical Training Program**

Chairwoman Ferradaz introduced the item. Mr. Smith further presented and read the item into record.

Mr. Piedra asked whether if this pertains to construction apprenticeship and Mr. Smith provided further details. Mr. Piedra asked what is the purpose of the apprenticeship and Mr. Smith provided details.

Chairwoman Ferradaz asked whether if participants transitioned from pre-apprenticeship to an apprenticeship program. Mr. Smith provided details.

Mr. Piedra moved the approval to allocate funds for the pre-apprenticeship career and technical training program. Motion seconded by Mr. Philipp Ludwig; **Motion Passed Unanimously**

5. **Recommendation as to Approval to Allocate Funds for the Take Stock in Children Scholarship Program**

Chairwoman Ferradaz introduced the item. Mr. Smith further presented and read the item into record.

Mr. Clarence Brown moved the approval to allocate funds for the Take Stock in Children Scholarship Program. Motion seconded by Mr. Piedra; **Motion Passed Unanimously**

6. **Recommendation as to Approval of a New Training Provider and Program**

Chairwoman Ferradaz introduced the item and Ms. Kavehersi further presented.

Mr. Obdulio Piedra moved the approval of a new training provider and program. Motion seconded by Mr. Philipp Ludwig; **Further Discussion(s)**

Mr. Brown inquired about the additional programs that would potentially be added and Ms. Kavehersi provided details.

**Motion Passed by Unanimous Consent**

7. **Recommendation as to Approval of TechHire Summer Boot Camp Training Providers**

Chairwoman Ferradaz introduced and read the item into record. Mr. Smith further presented.

Mr. Clarence Brown moved the approval of TechHire Summer Boot Camp Training Providers. Motion seconded by Ms. Monica Russo; **Motion Passed Unanimously**
8. **Recommendation as to Approval of the Miami Dade College Apprenticeship Program - GNJ**
Chairwoman Ferradaz introduced the item and Mr. Smith further presented.

Mr. Piedra requested further details and Mr. Smith explained.

Mr. Obdulio Piedra moved the approval of the Miami Dade College Apprenticeship Program- GNJ. Motion seconded by Mr. Philipp Ludwig; **Motion Passed Unanimously**

9. **Recommendation as to Approval to Allocate Funds for the Florida Keys Community College TechPro Boot Camp**
Chairwoman Ferradaz introduced the item and Mr. Smith further presented.

Mr. Clarence Brown moved the approval to allocate funds for the Florida Keys Community college TechPro Boot Camp. Motion seconded by Mr. Mr. Obdulio Piedra; **Motion Passed Unanimously**

10. **Recommendation as to Approval to Allocate Funds for the Florida Keys Community College Pathways Reentry Training Program**
Chairwoman Ferradaz introduced the item and Mr. Smith further presented.

Mr. Clarence Brown moved the approval to allocate funds for the Florida Keys Community College Pathways Reentry Training Program. Motion seconded by Mr. Obdulio Piedra; **Further Discussion(s)**

Vice-Chairman del Valle inquired about the item and Mr. Smith provided details.

Mr. Piedra asked whether if this is a renewal and Mr. Smith responded, “Yes”.

Mr. Piedra inquired about additional information and Mr. Smith provided further details.

Mr. Brown requested information on prior data. Mr. Smith explained.

Mr. Brown further inquired about whether if a reentry program had already been in insistence. Mr. Smith responded, “Yes” then further explained.

Mr. Brown asked whether if there are other entities familiar with the services offered to this particular population. Mr. Smith responded.

Mr. Brown requested additional data be provided to the Council.

Mr. Piedra shared his feedback regarding the improvement with assisting those in the Keys on this initiative.
Chairwoman Ferradaz inquired about the number of participants. Mr. Beasley responded.

**Motion Passed by Unanimous Consent**

11. **Recommendation as to Approval of TechHire Summer Boot Camp Training Providers**
Chairwoman Ferradaz introduced the item and Mr. Smith further presented.

Mr. Clarence Brown moved the approval of TechHire Summer Boot Camp Training Providers. Motion seconded by Mr. Obdulio Piedra; **Further Discussion(s):**

Mr. Piedra recommended grouping all Miami-Dade Public Schools' programs contracts together for approval. Mr. Smith responded he will see if this could be done.

Mr. Obdulio Piedra moved the approval of TechHire Summer Boot Camp Training. Motion seconded by Mr. Philipp Ludwig; **Motion Passed Unanimously**

There being no further business to come before the Committee, the meeting adjourned at 9:42am.
SFWIB GLOBAL TALENT AND COMPETITIVENESS COUNCIL

AGENDA ITEM NUMBER:  2B

DATE: April 18, 2019 at 8:00AM

AGENDA ITEM SUBJECT: MEETING MINUTES
October 18, 2018 at 8:00 A.M.
Doubletree Hotel – Exhibition Center
711 N.W 72nd Avenue
Miami, FL 33126

<table>
<thead>
<tr>
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<td>1. Ferradaz, Gilda–Chairwoman</td>
<td>Kavehersi, Cheri</td>
<td>Brito, Hilma – ResCare, Inc.</td>
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<td>2. Brown, Clarence</td>
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<td>Fraguela, Aimee – Lutheran Services Florida</td>
</tr>
</tbody>
</table>

| COMMITTEE MEMBERS NOT IN ATTENDANCE | |
|-------------------------------------| 4. del Valle, Juan Carlos – Vice-Chairman |
|                                     | 5. Brecheisen, Bruce |
|                                     | 6. Ludwig, Philipp |
|                                     | 7. Gazitua, Luis |
|                                     | 8. Piedra, Obdulio |
|                                     | 9. Russo, Monica |

| OTHER ATTENDEES (AUDIENCE) | |
|                           | 11. Fraguela, Aimee – Lutheran Services Florida |
|                           | 13. Gonzalez-Cruz, Mary-Jane – Lutheran Services Florida |
|                           | 14. Mendez, Jessy – Community Coalition, Inc. |
|                           | 15. Someillan, Ana – Adults Mankind, Florida |
|                           | 16. Torres, Carmen – Lutheran Services |

Agenda items are displayed in the order they were discussed.

1. Call to Order

Chairwoman Gilda Ferradaz called the meeting to order at 8:57am, asked all those present and noted that a quorum had not been achieved.
2. **Approval of GTC Council Meeting Minutes**

Deferred due to lack of quorum.

Chairwoman Ferradaz inquired about the meeting minutes. She noted some were moved by consensus and others were approved by unanimous.

3. **Information – Summer Youth Internship Program 2018 Impact Report**

Chairwoman Ferradaz introduced the item and Ms. Kavehersi provided further details.

No further questions or discussions.

4. **Recommendation as to Approval of a New Program for an Existing Training Provider**

Chairwoman Ferradaz introduced the item and Ms. Kavehersi further presented.

No further questions or discussions.

**Item moved to full Board by consensus of the members presented.**

5. **Recommendation as to Approval of Refugee Services Contractors**

Chairwoman Ferradaz introduced the item and Ms. Kavehersi further presented.

**Item moved to full Board by consensus of the members presented.**

6. **Recommendation as to Approval of a Comprehensive One-Stop Career Center Designation**

Chairwoman Ferradaz introduced the item and Ms. Kavehersi further presented.

**Item moved to full Board by consensus of the members presented.**

7. **Recommendation as to Approval to Launch a TechHire Center for Women**

Chairwoman Ferradaz introduced the item and Ms. Kavehersi further presented.

**Item moved to full Board by consensus of the members presented.**

8. **Recommendation as to Approval to Launch a Homeless Initiative**

Chairwoman Ferradaz introduced and read the item into record. Mr. Smith further presented.

Chairwoman Ferradaz requested additional details and Mr. Smith provided details.

Mr. Roth inquired about the closing of City of Miami center and Mr. Smith explained. Mr. Brown additionally explained.

Mr. Roth inquired about transferred services and Mr. Smith provided details.

There was continued discussion.
9. **Recommendation as to Approval to Launch a Career Development Center at Florida National University**

Chairwoman Ferradaz introduced the item and Mr. Smith further presented.

Item moved to full Board by consensus of the members presented.

Executive Director Rick Beasley responded to the various questions and concerns.

There being no further business to come before the Council, meeting adjourned at 9:32am.
SFWIB GLOBAL TALENT AND COMPETITIVENESS COUNCIL

AGENDA ITEM NUMBER: 2C

DATE: April 18, 2019 at 8:00AM

AGENDA ITEM SUBJECT: MEETING MINUTES
December 13, 2018 at 8:00 A.M.
Doubletree Hotel – Convention Center
711 N.W 72nd Avenue
Miami, FL 33126

| COMMITTEE MEMBERS IN ATTENDANCE | 1. Ferradaz, Gilda– *Chairwoman*
| 2. Ludwig, Philipp
| 3. Roth, Thomas |
| COMMITTEE MEMBERS NOT IN ATTENDANCE | 4. del Valle, Juan Carlos, Vice-Chairman
| 5. Brecheisen, Bruce
| 6. Brown, Clarence
| 7. Gazitua, Luis
| 8. Piedra, Obdulio
| 9. Russo, Monica |
| SFWIB STAFF | Graham, Tomara
| Smith, Robert |
| OTHER ATTENDEES (AUDIENCE) | |

Agenda items are displayed in the order they were discussed.

1. **Call to Order**

Global Talent & Competitiveness Council Chairwoman, Gilda Ferradaz called the meeting to order at 8:46am. She asked all those present introduce themselves and noted that a Quorum had not been achieved.
2. **Approval of GTC Council Meeting Minutes if August 16, 2018 and October 18, 2018**
   Minutes deferred due to lack of quorum

3. **Information – Miami Dade County Pre-Apprenticeship Program Update**
   Chairwoman Gilda Ferradaz introduced the item and SFWIB Youth Programs Manager Tomara Graham further presented. Chairwoman Ferradaz asked whether if the targeted goal had been met and Ms. Graham responded, “Yes” however, noted that 16 participants did not pass the required assessment and were later removed from the program to attend remedial courses. She provided additional details.

4. **Information – Florida Memorial University Career Development Center Update**
   Chairwoman Ferradaz introduced the item and SFWIB Adults Program Supervisor Robert Smith further presented.

   Mr. Roth requested details on the location and Mr. Smith provided further details.

   No further questions or discussion.

5. **Information – Tech Hire Center for Women Update**
   Chairwoman Ferradaz introduced the item. Mr. Smith further presented and noted that SFWB recently hired a new Center Director (Lael Misla) for the YWCA location.

   Mr. Roth inquired about the proximity of this facility to Lotus House. Mr. Smith noted no more than five minutes (by vehicle).

   There was continued discussion.

   Mr. Roth inquired about transportation and Mr. Smith explained that transportation accommodations are already in place for YWCA residence via a Department of Transportation grant issued to the agencies.

   Ms. Roth asked whether if SFWIB would consider opening a TechHire program/access point at Lotus House. Mr. Smith provided details.

   [Mr. Philipp Ludwig arrived]

6. **Recommendation as to Approval to Allocate Funds for the National Flight Academy Program**
   Chairwoman Ferradaz introduced the item.

   The consensus of the members present moved the item to the full Board for approval.
7. **Recommendation as to Approval to Allocate Funds to Miami Dade College for the Future Bankers Training Program**
Chairwoman Ferradaz introduced the item.

*The consensus of the members present moved the item to the full Board for approval.*

8. **Recommendation as to Approval of Revisions to the Paid Work Experience (PWE) Training Policy**
Chairwoman Ferradaz introduced the item and Ms. Graham provided further details.

Mr. Ludwig requested further details on the table/graph that had been included in the report. Ms. Smith further explained.

Mr. Smith noted that the primary goal is to retain current talent pool in the Florida Keys.

Mr. Roth requested additional information on the Paid Work Experience (PWE) program and Mr. Smith further explained.

There was continued discussion.

Mr. Roth inquired about the job duties of those that would potentially get paid $15.00. Mr. Smith explained.

Ms. Graham provided details and explained the various challenges with successfully implementing the PWE program in the Florida Keys.

Chairwoman Ferradaz inquired about the current budget, allocation and potential carryover funds. Mr. Smith explained.

Mr. Roth commented that the explanation provided wasn’t clearly detailed in the agenda item. However, the information had been verbally presented very well. He requested the report be detailed in the same manner.

There was continued discussion regarding the current need in Monroe County and high cost of living.

*The consensus of the members present moved the item to the full board for approval as amended for a continuous annual review (to include statistical background information).*

9. **Recommendation as to Approval to Allocate Funds to Miami Dade College for a Culinary and Catering Employment and Training Program**
Chairwoman Ferradaz introduced the item and Mr. Smith provided further details.
Chairwoman Ferradaz inquired about an independent entrance to the café located inside Camillus House. Mr. Smith provided details.

**The consensus of the members present moved the item to the full Board for approval.**

Meeting adjourned.
SFWIB GLOBAL TALENT AND COMPETITIVENESS COUNCIL

AGENDA ITEM NUMBER: 2D

DATE: April 18, 2019 at 8:00AM

AGENDA ITEM SUBJECT: MEETING MINUTES
February 21, 2019 at 8:00 A.M.
Doubletree Hotel – Convention Center
711 N.W 72nd Avenue
Miami, FL 33126

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<th>COMMITTEE MEMBERS IN ATTENDANCE</th>
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<tbody>
<tr>
<td>1. Brecheisen, Bruce</td>
<td>Graham- Mays, Tomara</td>
<td>McGhee, Odell – Veterans Chambers of Commerce</td>
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<td></td>
<td>Smith, Robert</td>
<td>Taylor, Kelvin – Gang Alternative, Inc.</td>
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<th>COMMITTEE MEMBERS NOT IN ATTENDANCE</th>
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<td>3. Ferradaz, Gilda – Chairwoman</td>
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<td>Bowers, Bill – National Flight Academy</td>
</tr>
<tr>
<td>4. del Valle, Juan Carlos, Vice-Chairman</td>
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<td>Davis, Shawn – Florida Memorial University (FMU)</td>
</tr>
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<td>5. Gazitua, Luis</td>
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<td>Flores, Oscar – Compo-Med</td>
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<tr>
<td>6. Ludwig, Philipp</td>
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<td>Krasnik, Mathew – Paradigm Partners</td>
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<td>7. Piedra, Obdulio</td>
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<td>St. Jean, Donard – Dade Institute of Technology</td>
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<tr>
<td>8. Russo, Monica Roth, Thomas</td>
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1. **Call to Order**

Board Member Bruce Brecheisen lead the meeting as acting Chairman on behalf of Global Talent & Competitiveness Council Chairwoman, Gilda Ferradaz and Vice-Chairman Juan Carlos del Valle who could not be in attendance at today’s meeting. He asked all those present introduce themselves and noted that a quorum had not been achieved.
2. Approval of Global Talent and Competitiveness Council Meeting Minutes of August 16, 2018, October 18, 2018 and December 13, 2018

Deferred due to lack of quorum

3. Recommendation as to Approval to Allocate Funds for the National Flight Academy
   Mr. Bruce Brecheisen introduced the item and Youth programs Manager Tomara Graham-Mays further presented.

   Mr. Clarence Brown inquired about partnerships with Miami Dade County’s Housing Agency. Ms. Graham responded there’s no current partnership. However, staff will research and provide further details on future partnerships

4. Recommendation as to Approval of New Training Providers and Programs and a New Program for an Existing Provider
   Mr. Roth introduced the above two items and requested staff explain the difference between the two recommendations. SFWIB Business Services Manager Cheri Kavehersi further discussed and explained one of the recommendations consists of forklift certification training.

   Mr. Roth introduced the item and Ms. Kavehersi further presented.
   Mr. Roth introduced the item and Ms. Cheri Kavehersi further presented.
   Mr. David Gilbert further presented.
   Mr. Roth introduced the item and Mr. Beasley further presented.
   Mr. Beasley introduced representatives of Miami-Dade County Public Schools and Department of Juvenile Justice.

   There was continued discussion.

   There was continued discussion.

   Mr. Roth requested more information regarding relations to CSSF’s goal be provided more than the actual intent of the program.

   Mr. Kavehersi provided further details on potential impact to funding.

   Mr, Ludwig inquired about any potential highlighted sections in the policy of the ITA policy.

   Ms. Kavehersi further noted information regarding approved vendors.

   That was a large amount.

   Mr. Brecheisen requested additional information on potential impact and Mr. Beasley provided details.

   There was continued discussion

   Mr. Roth inquired about the potential impact and Ms. Kavehersi provided further details.

   There was continued discussion and the potential impact.
Mr. Brecheisen congratulated them for their presentation and requested information on alignment with CSSF’s goal. Ms. Martinez provided further details.

5. **Recommendation as to Approval to Release a Request for Proposal for the Selection of Workforce Services Providers**

   Ms. Gilda Ferradaz introduced the item and Ms. Graham further presented.

   Mr. Gilbert appeared before the council and provided details.

   Mr. Roth inquired about the policy revision.

   What are truly the challenges that need to be addressed?
SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 4/18/2018

AGENDA ITEM NUMBER: 3

AGENDA ITEM SUBJECT: EXISTING TRAINING PROVIDER AND PROGRAM

AGENDA ITEM TYPE: APPROVAL

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval to add a new program at an existing location for an Existing Training Provider, as set forth below.

STRATEGIC GOAL: HIGH ROI THROUGH CONTINUOUS IMPROVEMENT

STRATEGIC PROJECT: Improve credential outcomes for job seekers

BACKGROUND:

In accordance with Section 122 of the Workforce Innovation and Opportunity Act, local workforce development boards are permitted to independently develop criteria for the selection and subsequent eligibility of Training Providers and programs. The South Florida Workforce Investment Board (SFWIB) developed processes to evaluate an applicant's programmatic capabilities.

SFWIB staff completed the review process and documentation is being presented to the Global Talent and Competitiveness Council for a recommendation to the Board for approval.

Below is a request to add a new program at an existing location for an existing training provider for the review and approval of the Council.

Request to add New Programs for Existing Training Provider:

1. College of Business & Technology Inc.
   Request to Add new programs to existing locations:
   - Hialeah Campus
     - Air Conditioning and Refrigeration Technician – Diploma
     - Electricity Technician - Diploma
Flagler Campus
  • Electricity Technician - Diploma

Cutler Bay Campus
  • Electricity Technician - Diploma

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT
### Training Vendor Program Information for: __College of Business and Technology__________

**Note:** ITAs are issued in accord with the SFWIB ITA Policy; the initial ITA may cover up to and including 50 percent of the program’s maximum ITA amount; the subsequent ITA is issued upon the participant’s arrival at the midpoint of the training program’s life and may cover up to and including the remaining 50 percent of the program’s maximum ITA amount. Pell Grants: All participants are required to apply for the Pell Grant and if Pell eligible and the program is a Pell eligible program, then the Pell Grant must deducted from the total ITA amount. ITAs only cover up to one year of training and neither A.A. nor Bachalor degrees. **Refunds:** For guidance on issuing refunds, refer to the SFWIB Standardized Refund Policy. **Notice:** Case Managers shall advise participants that they may be required to obtain student loans and/or other grants to cover the cost of the program that they wish to enroll in if the ITA amount and the Pell Grant, if eligible for Pell, does not cover the full cost of the program. SFWIB will not be responsible for any debts that the participant incurs.

<table>
<thead>
<tr>
<th>Proposed Training Program</th>
<th>Credential</th>
<th>Location/Campus</th>
<th>Credit Hours</th>
<th>Clock Hours</th>
<th>Course Length (estimated in months)</th>
<th>Tuition Cost</th>
<th>Application Registration Fees Cost</th>
<th>Books Cost</th>
<th>Materials Cost</th>
<th>Uniforms Cost</th>
<th>Tools Cost</th>
<th>Testing Fees Cost</th>
<th>Certification Fees Cost</th>
<th>Licensing Fees Cost</th>
<th>Other Fees/ Costs</th>
<th>Total Program Costs</th>
<th>Pell Eligible (Yes/No)</th>
<th>CIP Code</th>
<th>2018-2019 TOL Wage Rate</th>
<th>Entry</th>
<th>Mean</th>
<th>Quadrant Category</th>
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<tbody>
<tr>
<td>Air Conditioning and Refrigeration Technician</td>
<td>Diploma</td>
<td>Hialeah Campus - 935 W 49 Street, Suite 203, Hialeah FL 33012</td>
<td>24</td>
<td>465</td>
<td>8 months</td>
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<td>$150.00</td>
<td>$780.00</td>
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<td>49-9021 - Heating, A.C., and Refrigeration Mechanics and Installers</td>
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<td>Electricity Technician</td>
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<td>Flagler Campus - 8200 West Flagler Street, Miami, FL 33144</td>
<td>24</td>
<td>450</td>
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</tr>
<tr>
<td>Electricity Technician</td>
<td>Diploma</td>
<td>Cutler Bay Campus - 19151 S Dixie Highway, Suite 200, Cutler Bay, FL 33157</td>
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<td>450</td>
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</table>
College of Business & Technology

Institutional Information:
8700 W. Flagler Street, Suite 420
Miami, FL 33174
Mr. Hector Duenas

Level of Institution: Degree

Commission Date: March 26, 2019
ID #: 989
License Number: 3311
License Status: Provisional
Reviewed By: Monica Muldrow-Brooks

License Extension

COMMENTS:
The institution is requesting to extend the Provisional License through May 31, 2019.

The institution has submitted an Application for Annual License.

This is the institution's first extension request.

STAFF RECOMMENDATION:
Grant the extension of the Provisional License through May 31, 2019 upon the following contingency being met:

1. Submission of the $500 extension fee.

The Executive Director shall extend the Provisional License when the contingency is timely fulfilled. The contingency must be fulfilled and all required materials received in the Commission office within 30 days of the clerked order.
Good morning Monica,

Please consider this email as our official request for an extension of the annual license application for the school 3311, 3312, 3803, and 989. These are CBT College four locations.

The extension will be for May 31, 2019.

The reason for the request is that we are changing the application from LBMA to Annual.

I will overnight the check to cover the fees related to this extension.

Please, acknowledge receipt of my email at your earliest convenience.

Thanks

Hector J. Duenas
Compliance Manager

CBT College

Main Offices
8700 West Flagler Street Suite 420/Miami Fl
Office Line: 786-693-8801
Direct Line: 786-693-8813
CBT Line: Ext. 138

Connect with us:

CBT College is proud to be a GREEN company. Please do not print this email unless you really need to.
Detail by Entity Name
Florida Profit Corporation
COLLEGE OF BUSINESS & TECHNOLOGY INC.

Filing Information
Document Number: M97394
FEI/EIN Number: 65-0070629
Date Filed: 09/07/1988
Effective Date: 09/02/1988
State: FL
Status: ACTIVE
Last Event: NAME CHANGE AMENDMENT
Event Date Filed: 02/13/2001
Event Effective Date: NONE

Principal Address
8700 W. FLAGLER ST
SUITE 420
MIAMI, FL 33174

Changed: 11/17/2015

Mailing Address
8700 W. FLAGLER ST
SUITE 420
MIAMI, FL 33174

Changed: 11/17/2015

Registered Agent Name & Address
LLERENA, GLADYS P
8700 W. FLAGLER ST
SUITE 420
MIAMI, FL 33174

Name Changed: 02/14/2017
Address Changed: 02/22/2018
Officer/Director Detail
Name & Address

Title President
LLERENA, GLADYS P.
8700 W. FLAGLER ST
SUITE 420
MIAMI, FL 33174

Title Secretary
LLERENA, MONICA L
8700 W. FLAGLER ST
SUITE 420
MIAMI, FL 33174

Title D
LLERENA, FERNANDO S
8700 W. FLAGLER ST
SUITE 420
MIAMI, FL 33174

Title Treasurer
LLerena, Luis E
8700 W. FLAGLER ST
SUITE 420
MIAMI, FL 33174

Annual Reports

<table>
<thead>
<tr>
<th>Report Year</th>
<th>Filed Date</th>
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<td>2018</td>
<td>02/22/2018</td>
</tr>
<tr>
<td>2019</td>
<td>02/20/2019</td>
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Document Images

- 02/20/2019 -- ANNUAL REPORT
- 02/22/2018 -- ANNUAL REPORT
- 10/16/2017 -- AMENDED ANNUAL REPORT
- 02/14/2017 -- ANNUAL REPORT
- 02/01/2016 -- ANNUAL REPORT
- 03/19/2015 -- ANNUAL REPORT
- 01/13/2014 -- ANNUAL REPORT
- 02/26/2013 -- ANNUAL REPORT
- 02/21/2012 -- ANNUAL REPORT
- 01/27/2012 -- ANNUAL REPORT
Fictitious Name Detail

Fictitious Name
CBT COLLEGE

Filing Information
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<td>12/31/2021</td>
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<td>County</td>
<td>MIAMI-DADE</td>
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<td>Total Pages</td>
<td>1</td>
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<tr>
<td>Events Filed</td>
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</tr>
<tr>
<td>FEI/EIN Number</td>
<td>NONE</td>
</tr>
</tbody>
</table>

Mailing Address
8700 W. FLAGLER ST.
SUITE 420
MIAMI, FL 33174

Owner Information
COLLEGE OF BUSINESS AND TECHNOLOGY, INC.
8700 W. FLAGLER ST. STE 420
MIAMI, FL 33174
FEI/EIN Number: 65-0070629
Document Number: M97394

Document Images
12/27/2016 -- Fictitious Name Filing
View image in PDF format
June 5, 2018

NOTIFICATION OF LICENSURE - LICENSE # 3311
INSTITUTION: College of Business & Technology
935 West 49th Street, Suite 100-108 and Second Floor
Hialeah, FL 33012

On behalf of THE COMMISSION FOR INDEPENDENT EDUCATION, I am pleased to send you a license, as provided under Ch. 1005, Florida Statutes.

There are three (3) key factors you must keep in mind during your period of licensure:

1. You are licensed to teach only the program(s) submitted in your application and listed on the "Approved Data" sheet. To add, delete, or modify any program, first get approval from the Commission.
2. You must report to the Commission any significant change relative to the operation of your institution during the next year of licensure.
3. Any change of ownership and/or control of the institution must be reported immediately along with the required information.

You will be notified before your next renewal submission deadline with information on filing a renewal application.

Should you need further assistance, please contact Monica Muldrow-Brooks at (850) 245-3200.

Sincerely,

Samuel L. Ferguson

Samuel L. Ferguson

Pam Stewart
Commissioner of Education
**Commission for Independent Education**

**College of Business & Technology (ID# 3312)**

### Corporation Data

- **Name:** College of Business & Technology, Inc.
- **Foreign or Domestic:** Domestic  
- **Profit or Non Profit:** Profit

### Address Data

- 935 West 49th Street, Suite 100-108 and Second Floor  
- Hialeah, FL 33012  
- Miami-Dade County

### Contact Data

- **Contact:** Ms. Muriel Gutierrez  
- **Phone:** (305) 273-4499  
- **Fax:** (305) 827-9955  
- **E-Mail:** Muriel.Gutierrez@cbt.edu

### License Data

- **Lic #:** 3311  
- **Campus Type:** Branch  
- **Lic Status:** Provisional  
- **Program Specialist:** Monica Muldrow-Brooks  
- **Annual Review Date:** 3/31/2019

### Accredited by:

- **Level of Accreditation:** Institutional

<table>
<thead>
<tr>
<th>Program Title as Licensed</th>
<th>Hours:</th>
<th>Degree Type:</th>
<th>Credential:</th>
</tr>
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<tbody>
<tr>
<td>Air Conditioning and Refrigeration Technician</td>
<td>465 Clock, 24 Credit</td>
<td>Associate in Science</td>
<td>Diploma</td>
</tr>
<tr>
<td>Air Conditioning, Refrigeration, and Heating Technology</td>
<td>1065 Clock, 60 Credit</td>
<td>Associate in Science</td>
<td>Diploma</td>
</tr>
<tr>
<td>Applied Management</td>
<td>720 Clock, 72 Credit</td>
<td>Associate in Science</td>
<td>Diploma</td>
</tr>
<tr>
<td>Business Administration</td>
<td>1040 Clock, 68 Credit</td>
<td>Associate in Science</td>
<td>Diploma</td>
</tr>
<tr>
<td>Computer Network Support Specialist</td>
<td>610 Clock, 36 Credit</td>
<td>Associate in Science</td>
<td>Diploma</td>
</tr>
<tr>
<td>Electrical Technology</td>
<td>1080 Clock, 60 Credit</td>
<td>Associate in Science</td>
<td>Diploma</td>
</tr>
<tr>
<td>Electricity Technician</td>
<td>450 Clock, 24 Credit</td>
<td>Associate in Science</td>
<td>Diploma</td>
</tr>
<tr>
<td>Electronic Systems Technician - Low Voltage</td>
<td>465 Clock, 24 Credit</td>
<td>Associate in Science</td>
<td>Diploma</td>
</tr>
<tr>
<td>English as a Second Language</td>
<td>1080 Clock, 36 Credit</td>
<td>Associate in Science</td>
<td>Diploma</td>
</tr>
<tr>
<td>Networking Administration</td>
<td>1150 Clock, 68 Credit</td>
<td>Associate in Science</td>
<td>Diploma</td>
</tr>
<tr>
<td>Office Management</td>
<td>380 Clock, 24 Credit</td>
<td>Associate in Science</td>
<td>Diploma</td>
</tr>
</tbody>
</table>

Monica Muldrow-Brooks  
Program Specialist  
Commission for Independent Education
COMMISSION FOR INDEPENDENT EDUCATION

PROVISIONAL LICENSE

This is to certify that
College of Business & Technology
935 West 49th Street, Suite 100-108 and Second Floor
Hialeah, Florida 33012
Is hereby licensed to offer postsecondary program(s) of instruction

Under the provisions of Chapter 1005, Florida Statutes and Chapter 6E, Florida Administrative Code for the period beginning:

3/27/2018

3311

License Number

This license is non-transferable, non-assumable, and shall be rendered null and void upon any change in ownership of the licensee.

ID#3312
Certificate of Accreditation

THIS CERTIFICATE IS PROUDLY AWARDED TO

College of Business & Technology

This institution has been granted accreditation through the indicated date, with all the rights, honors, and privileges, in testimony of institutional compliance with the criteria of the Council.

December 31, 2021
Expiration Date

ACICS

Albert C. Gray, Ph.D.
President and CEO
College of Business & Technology (#3312)

935 West 49th Street, Suite 100-108 and Second Floor
Hialeah, FL 33012
Map

Contact: Muriel Gutierrez
Phone: (305) 273-4499
Fax: (305)827-9955
Email: Muriel.Gutierrez@cbt.edu
Website: www.cbt.edu
License Status: Provisional
Licensed Since: 4/1/2005

Other Locations
Institution Name Location Campus
College of Business & Technology Miami Branch
College of Business & Technology Miami Gardens Branch
College of Business & Technology Hialeah Branch
College of Business & Technology Miami Main
College of Business & Technology - Cutler Bay Cutler Bay Branch

Accreditation

Accredited By Level of Accreditation
ACICS Institutional

Note: Accreditation generally means that a college or school has been evaluated by a group of educators, and meets the accrediting agency's standards. This process is VOLUNTARY for the college; it is not "required". However, accreditation is required for financial aid eligibility, recognition of degrees or credits by employers or other colleges, universities, or schools, easy transfer of credits, acceptance into another school, and other education-related opportunities.
Be aware that some so-called "accrediting agencies" may not be recognized by the U.S. Department of Education, or may even be bogus! A current listing of recognized "accrediting agencies" may be found on the U.S. Department of Education's web site. Check with this office before you send money to any college, even if it claims to be accredited.

Programs Offered
<table>
<thead>
<tr>
<th>Program Title</th>
<th>Credential</th>
<th>Clock Hours</th>
<th>Credit Hours</th>
<th>CIP Code</th>
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<tbody>
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<td>Business Administration</td>
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<tr>
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<tr>
<td>Electrical Technology</td>
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<td>1080</td>
<td>60</td>
<td>0646030204</td>
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<tr>
<td>Office Management</td>
<td>Diploma</td>
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<td>36</td>
<td>0511100602</td>
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<tr>
<td>Electronic Systems Technician - Low Voltage</td>
<td>Diploma</td>
<td>465</td>
<td>24</td>
<td>0646030208</td>
</tr>
<tr>
<td>Applied Management</td>
<td>Associate in Science</td>
<td>720</td>
<td>72</td>
<td>0552020100</td>
</tr>
</tbody>
</table>

**Return to School Search.**
June 5, 2018

NOTIFICATION OF LICENSURE - LICENSE # 3311
INSTITUTION: College of Business & Technology
8230 W. Flagler Street
Miami, FL 33144

On behalf of THE COMMISSION FOR INDEPENDENT EDUCATION, I am pleased to send you a license, as provided under Ch. 1005, Florida Statutes.

There are three (3) key factors you must keep in mind during your period of licensure:

1. You are licensed to teach only the program(s) submitted in your application and listed on the "Approved Data" sheet. To add, delete, or modify any program, first get approval from the Commission.
2. You must report to the Commission any significant change relative to the operation of your institution during the next year of licensure.
3. Any change of ownership and/or control of the institution must be reported immediately along with the required information.

You will be notified before your next renewal submission deadline with information on filing a renewal application.

Should you need further assistance, please contact Monica Muldrow-Brooks at (850) 245-3200.

Sincerely,

Samuel L. Ferguson

Samuel L. Ferguson
Executive Director
Commission for Independent Education
COMMISSION FOR INDEPENDENT EDUCATION

PROVISIONAL LICENSE

This is to certify that
College of Business & Technology
8230 W. Flagler Street
Miami, Florida 33144
Is hereby licensed to offer postsecondary program(s) of instruction

Under the provisions of Chapter 1005, Florida Statutes and Chapter 6E, Florida Administrative Code for the period beginning:

3/27/2018

3311

Executive Director
License Number
Commission Chairperson

This license is non-transferable, non-assumable, and shall be rendered null and void upon any change in ownership of the licensee.
### Corporation Data

**Name:** College of Business & Technology, Inc.  
**Foreign or Domestic:** Domestic  
**Profit or Non Profit:** Profit

### Address Data

8230 W. Flagler Street  
Miami, FL 33144  
Miami-Dade County

### Contact Data

**Contact:** Ms. Mayra Nunez  
**Phone:** (305) 273-4499  
**Fax:** (786) 456-9958  
**E-Mail:** Mayra.Nunez@cbt.edu  
**Web Site:** www.cbt.edu

### License Data

**Lic #:** 3311  
**Campus Type:** Main  
**Lic Status:** Provisional  
**Program Specialist:** Monica Muldrow-Brooks  
**Annual Review Date:** 3/31/2019

### Accredited by

**Level of Accreditation:** Institutional  
**Accredited by:** ACICS  
**Last Granted:** 08/26/2015  
**Renewal Date:** 12/31/2021  
**Next visit Scheduled:** 01/01/2015

### Program Title as Licensed:

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<td>Electronic Systems Technician - Low Voltage</td>
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<td>Office Management</td>
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</tr>
</tbody>
</table>

Monica Muldrow-Brooks  
Program Specialist  
Commission for Independent Education
The Accrediting Council for Independent Colleges and Schools

Certificate of Recognition

The Accrediting Council for Independent Colleges and Schools
gives special recognition to

c
College of Business & Technology, Miami, FL

as an Honor Roll Institution, with distinction for exhibiting a thorough
understanding of the Accreditation Criteria and effectively implementing the
standards in its daily operations as evidenced during its application for a
renewal of accreditation

April 10, 2015

Date Awarded

Albert C. Gray, Ph.D.
President and CEO
College of Business & Technology (#3311)

8230 W. Flagler Street  
Miami, FL 33144  
Map

Contact: Mayra Nunez  
Phone: (305) 273-4499  
Fax: (786)456-9958  
Email: Mayra.Nunez@cbt.edu  
Website: www.cbt.edu  
License Status: Provisional  
Licensed Since: 8/4/2005

Other Locations

<table>
<thead>
<tr>
<th>Institution Name</th>
<th>Location</th>
<th>Campus</th>
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</thead>
<tbody>
<tr>
<td>College of Business &amp; Technology</td>
<td>Miami</td>
<td>Branch</td>
</tr>
<tr>
<td>College of Business &amp; Technology</td>
<td>Miami Gardens</td>
<td>Branch</td>
</tr>
<tr>
<td>College of Business &amp; Technology</td>
<td>Hialeah</td>
<td>Branch</td>
</tr>
<tr>
<td>College of Business &amp; Technology</td>
<td>Miami</td>
<td>Main</td>
</tr>
<tr>
<td>College of Business &amp; Technology - Cutler Bay</td>
<td>Cutler Bay</td>
<td>Branch</td>
</tr>
</tbody>
</table>

Accreditation

Accredited By  
ACICS  
Level of Accreditation  
Institutional

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<td>Networking Administration</td>
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<td>0511090100</td>
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<td>0647020102</td>
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<td>Applied Management</td>
<td>Associate in Science</td>
<td>720</td>
<td>72</td>
<td>0552020100</td>
</tr>
</tbody>
</table>

Return to School Search.
June 5, 2018

NOTIFICATION OF LICENSURE - LICENSE # 3311
INSTITUTION: College of Business & Technology - Cutler Bay
19151 South Dixie Highway, Suite #205
Cutler Bay, FL 33157

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Sincerely,

Samuel L. Ferguson

Samuel L. Ferguson

Executive Director
Commission for Independent Education
325 W. Gaines Street, Suite 1414 | Tallahassee, FL 32399-0400 | 850-245-3200 | www.fldoe.org/cie
College of Business & Technology - Cutler Bay (ID# 3803)

**Corporation Data**

**Name:** College of Business & Technology, Inc.

**Foreign or Domestic:** Domestic  **Profit or Non Profit:** Profit

**Address Data**

19151 South Dixie Highway, Suite #205
Cutler Bay, FL 33157
Miami-Dade County

**Contact Data**

**Contact:** Ms. Carol Coleman
**Phone:** (305) 273-4499  **Phone Ext:** 4-400

**Fax:** (305) 238-2302
**E-Mail:** Carol.Coleman@cbt.edu

**Web Site:** www.cbt.edu

**License Data**

**Lic #:** 3311  **Campus Type:** Branch

**Lic Status:** Provisional

**Program Specialist:** Monica Muldrow-Brooks

**Annual Review Date:** 3/31/2018

**Accredited by:** AGICS  **Level of Accreditation:** Institutional

**Last Granted:** 08/26/2015  **Renewal Date:** 12/31/2021  **Next visit Scheduled:** 06/30/2015

**Program Title as Licensed:**

<table>
<thead>
<tr>
<th>Program Title as Licensed</th>
<th>Hours:</th>
<th>Degree Type:</th>
<th>Credential:</th>
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<tbody>
<tr>
<td>Accounting</td>
<td>960 Clock 60 Credit</td>
<td>AS</td>
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<tr>
<td>Applied Management</td>
<td>720 72</td>
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<tr>
<td>Bookkeeper</td>
<td>390 24</td>
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</tr>
<tr>
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<td>1035 68</td>
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<tr>
<td>Electrical Technology</td>
<td>1080 60</td>
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<tr>
<td>Electricity Technician</td>
<td>450 24</td>
<td></td>
<td>Diploma</td>
</tr>
<tr>
<td>Electronic Systems Technician - Low Voltage</td>
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<td>Health Information Management Technology</td>
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<tr>
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<tr>
<td>NCLEX RN Certification Preparation</td>
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<tr>
<td>Phlebotomy Technician</td>
<td>395 24</td>
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<td>Diploma</td>
</tr>
</tbody>
</table>

Monica Muldrow-Brooks
Program Specialist
Commission for Independent Education
COMMISSION FOR INDEPENDENT EDUCATION

PROVISIONAL LICENSE

This is to certify that
College of Business & Technology - Cutler Bay
19151 South Dixie Highway, Suite #205
Cutler Bay, Florida 33157
Is hereby licensed to offer postsecondary program(s) of instruction

Under the provisions of Chapter 1005, Florida Statutes and Chapter 6E, Florida Administrative Code for the period beginning:

3/27/2018

3311

License Number

This license is non-transferable, non-assumable, and shall be rendered null and void upon any change in ownership of the licensee.
Accrediting Council for Independent Colleges and Schools

Certificate of Accreditation

THIS CERTIFICATE IS PROUDLY AWARDED TO

College of Business & Technology

This institution has been granted accreditation through the indicated date, with all the rights, honors, and privileges, in testimony of institutional compliance with the criteria of the Council.

December 31, 2021
Expiration Date

Albert C. Gray, Ph.D.
President and CEO
College of Business & Technology - Cutler Bay (#3803)

19151 South Dixie Highway, Suite #205
Cutler Bay, FL 33157

Contact: Carol Coleman
Phone: (305) 273-4499
Fax: (305) 238-2302
Email: Carol.Coleman@cbt.edu
Website: www.cbt.edu
License Status: Provisional
Licensed Since: 9/26/2008

Other Locations

<table>
<thead>
<tr>
<th>Institution Name</th>
<th>Location</th>
<th>Campus</th>
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<tbody>
<tr>
<td>College of Business &amp; Technology</td>
<td>Miami</td>
<td>Branch</td>
</tr>
<tr>
<td>College of Business &amp; Technology</td>
<td>Miami Gardens</td>
<td>Branch</td>
</tr>
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<td>College of Business &amp; Technology</td>
<td>Hialeah</td>
<td>Branch</td>
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<td>Miami</td>
<td>Main</td>
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<td>College of Business &amp; Technology - Cutler Bay</td>
<td>Cutler Bay</td>
<td>Branch</td>
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</table>

Accreditation

Accredited By | Level of Accreditation
--- | ---
ACICS | Institutional

Note: Accreditation generally means that a college or school has been evaluated by a group of educators, and meets the accrediting agency's standards. This process is VOLUNTARY for the college; it is not "required". However, accreditation is required for financial aid eligibility, recognition of degrees or credits by employers or other colleges, universities, or schools, easy transfer of credits, acceptance into another school, and other education-related opportunities.

Be aware that some so-called "accrediting agencies" may not be recognized by the U.S. Department of Education, or may even be bogus! A current listing of recognized "accrediting agencies" may be found on the [U.S. Department of Education's web site](https://web02.fldoe.org/CIE/SearchSchools/SchoolSearchDetail.aspx?schoolID=3803). Check with this office before you send money to any college, even if it claims to be accredited.
## Programs Offered

<table>
<thead>
<tr>
<th>Program Title</th>
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<th>Credit Hours</th>
<th>CIP Code</th>
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<thead>
<tr>
<th>Standard Occupational Code</th>
<th>Occupational Title</th>
<th># of Persons in EFM w/ Qualifications</th>
<th># of Jobs in PY17-18</th>
<th>Help Wanted Jobs</th>
<th>Annual Openings Base on LMI Data 2016-2024</th>
<th>Demand / Supply Rate (Short-Term)</th>
<th>Demand / Supply Rate (Long-Term)</th>
<th>Annual Growth Percentage Change</th>
<th>PY17-18 Average Hourly Wage</th>
<th>Quadrant Category</th>
<th>Education Level</th>
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<tr>
<td>Standard Occupational Code</td>
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<td># of Persons in EFM w/ Qualifications</td>
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<td>PY17-18 Average Hourly Wage</td>
<td>Quadrant Category</td>
<td>Growth Category</td>
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Source: Florida Department of Economic Opportunity, Bureau of Labor Market Statistics - October 2014
### 2018-19 Regional Demand Occupations List

Sorted by Occupational Title

**Workforce Development Area 23 - Miami-Dade and Monroe Counties**

**Workforce Estimating Conference Selection Criteria:**
1. FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
2. 80 annual openings and positive growth
3. Mean Wage of $15.07/hour and Entry Wage of $12.25/hour
4. High Skill/High Wage (HSHW) Occupations:
   - Mean Wage of $23.62/hour and Entry Wage of $15.07/hour

### SOC Code | HSHW | Occupational Title | Annual Percent Growth | Annual Openings | 2017 Hourly Wage Entry | FLDOE Training Code | In EFI Industry? | Targeted Data Source
---|---|---|---|---|---|---|---|---
132011 | HSHW | Accountants and Auditors | 1.70 | 1,457 | 33.38 | 20.50 | 5 | Yes | R
113011 | HSHW | Administrative Services Managers | 1.60 | 172 | 57.24 | 34.07 | 4 | Yes | R
413011 | | Advertising Sales Agents | 0.51 | 1,614 | 27.05 | 13.63 | 3 | Yes | S
493011 | HSHW | Aircraft Mechanics and Service Technicians | 1.14 | 327 | 24.69 | 16.04 | 3 | Yes | R
532011 | HSHW | Airline Pilots, Copilots, and Flight Engineers | NR | NR | NR | NR | 4 | Yes | R
173011 | HSHW | Architectural and Civil Drafters | 1.20 | 86 | 24.70 | 16.42 | 3 | Yes | R
274011 | | Audio and Video Equipment Technicians | 1.70 | 152 | 20.64 | 13.75 | 4 | Yes | R
472021 | | Brickmasons and Blockmasons | 3.10 | 906 | 17.74 | 12.73 | 3 | No | S
493031 | HSHW | Bus and Truck Mechanics and Diesel Engine Specialists | 1.52 | 191 | 26.73 | 17.99 | 3 | Yes | R
533021 | | Bus Drivers, Transit and Intercity | 1.13 | 314 | 19.34 | 15.25 | 3 | Yes | R
131199 | HSHW | Business Operations Specialists, All Other | 1.46 | 1,175 | 32.67 | 18.54 | 4 | No | R
535021 | | Captains, Mates, and Pilots of Water Vessels | 0.89 | 285 | 44.36 | 13.88 | 3 | Yes | R
435011 | | Cargo and Freight Agents | 1.71 | 282 | 20.83 | 12.66 | 3 | Yes | R
472031 | | Carpenters | 1.63 | 879 | 20.51 | 13.41 | 3 | No | R
472051 | | Cement Masons and Concrete Finishers | 2.48 | 1,868 | 16.93 | 12.35 | 3 | No | S
351011 | HSHW | Chefs and Head Cooks | 1.65 | 217 | 27.32 | 17.26 | 3 | No | R
111011 | HSHW | Chef Executives | 0.90 | 252 | 107.29 | 52.48 | 5 | Yes | R
172051 | | Civil Engineers | 2.44 | 288 | 44.76 | 26.23 | 5 | Yes | R
131031 | HSHW | Claims Adjusters, Examiners, and Investigators | 0.28 | 213 | 28.42 | 18.41 | 3 | Yes | R
532012 | HSHW | Commercial Pilots | 1.32 | 114 | 39.84 | 24.49 | 3 | Yes | R
131041 | HSHW | Compliance Officers | 0.36 | 302 | 36.00 | 22.92 | 3 | No | R
113021 | HSHW | Computer and Information Systems Managers | 2.08 | 148 | 66.28 | 43.60 | 5 | Yes | R
151143 | HSHW | Computer Network Architects | 1.49 | 136 | 34.97 | 23.07 | 3 | Yes | R
151152 | HSHW | Computer Network Support Specialists | 1.50 | 109 | 28.40 | 18.91 | 3 | Yes | R
151121 | HSHW | Computer Systems Analysts | 2.61 | 188 | 41.74 | 26.18 | 4 | Yes | R
151151 | | Computer User Support Specialists | 1.86 | 384 | 23.91 | 14.99 | 3 | Yes | R
474011 | HSHW | Construction and Building Inspectors | 2.41 | 192 | 30.78 | 19.23 | 3 | No | R
119021 | HSHW | Construction Managers | 1.17 | 304 | 50.38 | 27.47 | 4 | No | R
333012 | HSHW | Correctional Officers and Jailers | 0.48 | 303 | 23.86 | 16.69 | 3 | No | R
131051 | HSHW | Cost Estimators | 1.55 | 134 | 29.16 | 18.75 | 4 | No | R
151141 | HSHW | Database Administrators | 1.78 | 649 | 40.87 | 26.16 | 4 | Yes | S
319091 | | Dental Assistants | 2.19 | 392 | 17.40 | 12.78 | 3 | Yes | R
292021 | HSHW | Dental Hygienists | 2.18 | 85 | 28.87 | 22.62 | 4 | Yes | R
292032 | HSHW | Diagnostic Medical Sonographers | 3.24 | 511 | 30.76 | 24.58 | 3 | Yes | S
472111 | | Electricians | 1.55 | 554 | 25.42 | 14.70 | 3 | No | R
252021 | HSHW | Elementary School Teachers, Except Special Education | 1.62 | 744 | 32.42 | 24.75 | 5 | No | R
436011 | HSHW | Executive Secretaries and Executive Admin. Assistants | 0.08 | 642 | 27.21 | 19.60 | 3 | Yes | R
132051 | HSHW | Financial Analysts | 1.58 | 172 | 43.96 | 26.33 | 5 | Yes | R
113031 | HSHW | Financial Managers | 1.38 | 331 | 77.30 | 45.16 | 5 | Yes | R
332011 | HSHW | Firefighters | 1.09 | 285 | 30.55 | 22.12 | 3 | No | R
371012 | HSHW | First-Line Superv. Landscaping & Groundskeeping Workers | 1.35 | 124 | 20.09 | 12.58 | 3 | No | R
471011 | HSHW | First-Line Superv. of Construction and Extraction Workers | 1.73 | 556 | 34.05 | 22.41 | 4 | No | R
371011 | HSHW | First-Line Superv. of Housekeeping & Janitorial Workers | 1.49 | 1,776 | 18.92 | 12.61 | 3 | No | S
531031 | HSHW | First-Line Superv. of Material-Moving Vehicle Operators | 1.35 | 274 | 28.30 | 16.81 | 3 | Yes | R
491011 | HSHW | First-Line Superv. of Mechanics, Installers, and Repairers | 1.23 | 399 | 30.80 | 20.72 | 3 | No | R
431011 | HSHW | First-Line Superv. of Office and Admin. Support Workers | 1.35 | 1,650 | 27.69 | 18.09 | 4 | Yes | R
511011 | HSHW | First-Line Superv. of Production and Operating Workers | 0.59 | 353 | 28.15 | 18.60 | 3 | Yes | R
411012 | HSHW | First-Line Supervisors of Non-Retail Sales Workers | 1.01 | 652 | 49.77 | 24.86 | 4 | Yes | R
391021 | HSHW | First-Line Supervisors of Personal Service Workers | 1.50 | 276 | 22.50 | 13.57 | 3 | No | R

**Source:** Florida Department of Economic Opportunity, Bureau of Labor Market Statistics
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<th>SOC Code</th>
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<th>Occupational Title</th>
<th>Annual Growth Percent</th>
<th>Annual Openings</th>
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Source: Florida Department of Economic Opportunity, Bureau of Labor Market Statistics
## Workforce Estimating Conference Selection Criteria:

1. FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
2. 80 annual openings and positive growth
3. Mean Wage of $15.07/hour and Entry Wage of $12.25/hour
4. High Skill/High Wage (HSHW) Occupations:
   Mean Wage of $23.62/hour and Entry Wage of $15.07/hour

### 2018-19 Regional Demand Occupations List
Sorted by Occupational Title

<table>
<thead>
<tr>
<th>SOC Code</th>
<th>HSHW†</th>
<th>Occupational Title†</th>
<th>Annual Percent Growth</th>
<th>Annual Openings</th>
<th>2017 Hourly Wage Mean</th>
<th>Entry Mean</th>
<th>FLDOE Training Code</th>
<th>In EFI Targeted Industry?</th>
<th>Data Source†††</th>
</tr>
</thead>
<tbody>
<tr>
<td>131023</td>
<td>HSHW</td>
<td>Purchasing Agents, Except Farm Products &amp; Trade</td>
<td>0.90</td>
<td>238</td>
<td>28.39</td>
<td>18.01</td>
<td>4</td>
<td>Yes</td>
<td>R</td>
</tr>
<tr>
<td>292034</td>
<td>HSHW</td>
<td>Radiologic Technologists</td>
<td>1.61</td>
<td>151</td>
<td>27.15</td>
<td>19.06</td>
<td>3</td>
<td>Yes</td>
<td>S</td>
</tr>
<tr>
<td>419021</td>
<td></td>
<td>Real Estate Brokers</td>
<td>1.32</td>
<td>133</td>
<td>35.02</td>
<td>13.53</td>
<td>3</td>
<td>No</td>
<td>R</td>
</tr>
<tr>
<td>291141</td>
<td>HSHW</td>
<td>Registered Nurses</td>
<td>1.90</td>
<td>2,048</td>
<td>33.33</td>
<td>25.07</td>
<td>4</td>
<td>Yes</td>
<td>R</td>
</tr>
<tr>
<td>291126</td>
<td>HSHW</td>
<td>Respiratory Therapists</td>
<td>1.10</td>
<td>88</td>
<td>27.40</td>
<td>21.68</td>
<td>4</td>
<td>Yes</td>
<td>R</td>
</tr>
<tr>
<td>535011</td>
<td></td>
<td>Sailors and Marine Oilers</td>
<td>0.75</td>
<td>209</td>
<td>44.86</td>
<td>15.06</td>
<td>3</td>
<td>Yes</td>
<td>S</td>
</tr>
<tr>
<td>112022</td>
<td>HSHW</td>
<td>Sales Managers</td>
<td>1.23</td>
<td>238</td>
<td>71.92</td>
<td>34.11</td>
<td>5</td>
<td>Yes</td>
<td>S</td>
</tr>
<tr>
<td>414011</td>
<td>HSHW</td>
<td>Sales Representatives, Wholesale &amp; Mfg. Tech. &amp; Sci. Prod.</td>
<td>0.73</td>
<td>451</td>
<td>41.15</td>
<td>16.57</td>
<td>3</td>
<td>Yes</td>
<td>R</td>
</tr>
<tr>
<td>414012</td>
<td></td>
<td>Sales Representatives, Wholesale and Manufacturing, Other</td>
<td>1.04</td>
<td>11,577</td>
<td>28.72</td>
<td>12.53</td>
<td>3</td>
<td>Yes</td>
<td>S</td>
</tr>
<tr>
<td>252031</td>
<td>HSHW</td>
<td>Secondary School Teachers, Exc. Special and Voc. Ed.</td>
<td>1.65</td>
<td>600</td>
<td>36.57</td>
<td>27.13</td>
<td>5</td>
<td>No</td>
<td>R</td>
</tr>
<tr>
<td>413031</td>
<td>HSHW</td>
<td>Securities and Financial Services Sales Agents</td>
<td>1.47</td>
<td>527</td>
<td>47.82</td>
<td>18.64</td>
<td>5</td>
<td>Yes</td>
<td>S</td>
</tr>
<tr>
<td>492098</td>
<td></td>
<td>Security and Fire Alarm Systems Installers</td>
<td>NR</td>
<td>NR</td>
<td>18.28</td>
<td>13.41</td>
<td>3</td>
<td>No</td>
<td>R</td>
</tr>
<tr>
<td>211093</td>
<td></td>
<td>Social and Human Service Assistants</td>
<td>1.27</td>
<td>1,546</td>
<td>15.75</td>
<td>11.97</td>
<td>3</td>
<td>No</td>
<td>S</td>
</tr>
<tr>
<td>151132</td>
<td>HSHW</td>
<td>Software Developers, Applications</td>
<td>2.17</td>
<td>331</td>
<td>38.13</td>
<td>27.33</td>
<td>4</td>
<td>Yes</td>
<td>R</td>
</tr>
<tr>
<td>151133</td>
<td>HSHW</td>
<td>Software Developers, Systems Software</td>
<td>2.39</td>
<td>122</td>
<td>47.87</td>
<td>29.82</td>
<td>5</td>
<td>Yes</td>
<td>R</td>
</tr>
<tr>
<td>472221</td>
<td></td>
<td>Structural Iron and Steel Workers</td>
<td>0.74</td>
<td>101</td>
<td>19.70</td>
<td>15.79</td>
<td>3</td>
<td>No</td>
<td>R</td>
</tr>
<tr>
<td>292055</td>
<td></td>
<td>Surgical Technologists</td>
<td>1.79</td>
<td>102</td>
<td>21.04</td>
<td>15.23</td>
<td>3</td>
<td>Yes</td>
<td>S</td>
</tr>
<tr>
<td>492022</td>
<td>HSHW</td>
<td>Telecommunications Equipment Installers and Repairers</td>
<td>0.11</td>
<td>1,636</td>
<td>26.26</td>
<td>16.25</td>
<td>3</td>
<td>Yes</td>
<td>S</td>
</tr>
<tr>
<td>131151</td>
<td>HSHW</td>
<td>Training and Development Specialists</td>
<td>1.33</td>
<td>181</td>
<td>31.22</td>
<td>20.52</td>
<td>5</td>
<td>Yes</td>
<td>R</td>
</tr>
<tr>
<td>292056</td>
<td></td>
<td>Veterinary Technologists and Technicians</td>
<td>2.69</td>
<td>961</td>
<td>15.62</td>
<td>12.04</td>
<td>4</td>
<td>Yes</td>
<td>S</td>
</tr>
<tr>
<td>251194</td>
<td>HSHW</td>
<td>Vocational Education Teachers, Postsecondary</td>
<td>1.63</td>
<td>195</td>
<td>33.92</td>
<td>19.00</td>
<td>4</td>
<td>No</td>
<td>R</td>
</tr>
<tr>
<td>252032</td>
<td>HSHW</td>
<td>Vocational Education Teachers, Secondary School</td>
<td>1.00</td>
<td>186</td>
<td>34.53</td>
<td>27.59</td>
<td>5</td>
<td>No</td>
<td>R</td>
</tr>
<tr>
<td>151134</td>
<td>HSHW</td>
<td>Web Developers</td>
<td>2.77</td>
<td>139</td>
<td>31.06</td>
<td>19.75</td>
<td>3</td>
<td>Yes</td>
<td>R</td>
</tr>
<tr>
<td>514121</td>
<td></td>
<td>Welders, Cutters, Solderers, and Brazers</td>
<td>0.79</td>
<td>175</td>
<td>18.08</td>
<td>12.87</td>
<td>3</td>
<td>Yes</td>
<td>S</td>
</tr>
<tr>
<td>131022</td>
<td>HSHW</td>
<td>Wholesale and Retail Buyers, Except Farm Products</td>
<td>1.65</td>
<td>574</td>
<td>32.23</td>
<td>16.96</td>
<td>4</td>
<td>Yes</td>
<td>S</td>
</tr>
<tr>
<td>273043</td>
<td>HSHW</td>
<td>Writers and Authors</td>
<td>1.02</td>
<td>83</td>
<td>28.66</td>
<td>16.30</td>
<td>5</td>
<td>No</td>
<td>R</td>
</tr>
</tbody>
</table>

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.
††HSHW = High Skill/High Wage.
†††Data Source:
R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.
S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.
NR = Not releasable.

EFI - Enterprise Florida, Inc.

Source: Florida Department of Economic Opportunity, Bureau of Labor Market Statistics
SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 4/18/2019

AGENDA ITEM NUMBER: 4

AGENDA ITEM SUBJECT: SUMMER YOUTH EMPLOYMENT PROGRAM FOR THE CITY OF HOMESTEAD

AGENDA ITEM TYPE: APPROVAL

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval to accept $50,000 general revenue funds from the City of Homestead for a Summer Youth Employment Program and allocate funds to Youth Co-Op, Inc., as set forth below.

STRATEGIC GOAL: DEDICATED COMMITMENT TO YOUTH PARTICIPATION

STRATEGIC PROJECT: Emphasize work-based learning and training

BACKGROUND:

The City Council City of Homestead City Council, under the leadership of Mayor Jeff Porter, agreed to enter into a partnership with the South Florida Workforce Investment Board (SFWIB) to provide employment opportunities to up to 87 youth residents of the City of Homestead. The SFWIB will provide summer job placement for youth between the ages of 15 to 18. Youth enrolled in the program will also receive employability skills training.

As part of the partnership, the City of Homestead will provide $50,000 in general revenue to the SFWIB toward the program. The SFWIB will provide $100,000 in Temporary Assistance for Needy Families (TANF) funds. The total amount being allocated for the program is $150,000 for the SYEP. The program will provide entry-level positions with local businesses, public sector and community-based organizations to the City of Homestead’s future workforce.

The youth participants will earn $9.00 per hour for a total of 140 hours, 20 of which is for work readiness training. Youth will also receive financial literacy training from Miami- Dade County Credit Union and information related to budgeting and investing.

Youth CO-OP, Inc. will be responsible for administering the program, which includes payroll, recruitment, job placement, and work readiness training for the youth participants.

The program is scheduled to take place beginning June 10, 2019 through August 11, 2019.

FUNDING: City of Homestead General Revenue and Temporary Assistance for Needy Families (TANF)

PERFORMANCE: N/A

NO ATTACHMENT
SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 4/18/2019

AGENDA ITEM NUMBER: 5

AGENDA ITEM SUBJECT: SUMMER YOUTH EMPLOYMENT PROGRAM FOR THE CITY OF MIAMI GARDENS

AGENDA ITEM TYPE: APPROVAL

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval to accept $150,000 general revenue funds from the City of Miami Gardens for a Summer Youth Employment Program and allocate funds to Adults Mankind Organization, Inc., as set forth below.

STRATEGIC GOAL: DEDICATED COMMITMENT TO YOUTH PARTICIPATION

STRATEGIC PROJECT: Emphasize work-based learning and training

BACKGROUND:

The City of Miami Gardens City Council, under the leadership of Mayor Oliver Gilbert, agreed to enter into a partnership with the SFWIB to provide employment opportunities to up to 173 youth residents of Miami Gardens. The SFWIB will provide summer job opportunities for youth between the ages of 15 to 18. Youth enrolled in the program will also receive employability skills training.

As part of the partnership, the City of Miami Gardens will provide $150,000 in general revenue to the SFWIB toward the program. The SFWIB will provide $150,000 in Temporary Assistance for Needy Families (TANF) funds. The total amount being allocated for the program is $300,000 for the SYEP. The program will provide entry-level positions with local businesses, public sector and community-based organizations to the City of Miami Gardens’ future workforce.

The youth participants will earn $9.00 per hour for a total of 140 hours, 20 of which will be work readiness training. Youth will also receive financial literacy training from Miami- Dade County Credit Union and information related to budgeting and investing.

Adults Mankind Organization, Inc. will be responsible for administering the program, which includes payroll, recruitment, job placement, and work readiness training for the youth participants.

The program is scheduled to take place beginning June 10, 2019 through August 11, 2019.
FUNDING: City of Miami Gardens and Temporary Assistance for Needy Families (TANF)

PERFORMANCE: N/A

NO ATTACHMENT
SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 4/18/2019

AGENDA ITEM NUMBER: 6

AGENDA ITEM SUBJECT: APPROVAL TO ALLOCATE FUNDS FOR THE MIAMI-DADE PRE-APPRENTICESHIP PROGRAM

AGENDA ITEM TYPE: APPROVAL

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval to allocate an amount not to exceed $147,970 in Workforce Innovation and Opportunity Act Youth (WIOA) funds for the Miami Dade Pre-Apprenticeship Internship Program, as set forth below.

STRATEGIC GOAL: DEDICATED COMMITMENT TO YOUTH PARTICIPATION

STRATEGIC PROJECT: Emphasize work-based learning and training

BACKGROUND:

At its August 17, 2017, the South Florida Workforce Investment Board (SFWIB) approved the Miami-Dade County Public School Pre-Apprenticeship Program Career and Technical Training Program. The Miami-Dade County Public Schools (M-DCPS) Pre-Apprenticeship Program formed 12 Miami-Dade Youth Pre-Apprenticeship Career and Technical Training programs in four Miami-Dade County Public Schools: Coral Gables Senior High School, Miami Edison Senior High School, Miami Carol City Senior High School, and Homestead Senior High School.

The 23-month program currently exposed 137 students to trades such as Bricklayer, Carpentry, Heating and Air Conditioning Installer Servicer, Drywall Finisher/ Painter, Electrician, Elevator Constructor, Insulation Worker, Operating Engineer, Pipefitter (Construction), Plumber, and Sheet Metal Worker.

In an effort to increase student exposure to the 12 trades, the SFWIB will provide a paid summer internship opportunity to up to 56 eleventh grade students who are currently participating in the program. Each participant will complete 150 hours at $11.50 per hour. Additionally, each student will open an account with the South Florida Educational Federal Credit Union or other financial institutions prior to the start of the internship.

The five week summer internship opportunity is scheduled to take place June 24, 2018 through July 29, 2019. The following Youth Service Providers will be responsible for administering the program, which includes payroll, recruitment, job placement, and work readiness training for up to 56 youth participants:
<table>
<thead>
<tr>
<th>Provider</th>
<th>Amount</th>
<th>Number of Youth</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adults Mankind Organization, Inc.</td>
<td>$23,745</td>
<td>10</td>
</tr>
<tr>
<td>Cuban American National Council</td>
<td>$56,987</td>
<td>24</td>
</tr>
<tr>
<td>Youth Co-Op, Inc.</td>
<td>$52,238</td>
<td>22</td>
</tr>
</tbody>
</table>

Additionally, in order for the students to receive the instructional program hours, a certified Miami-Dade County Public School teacher must supervise the programmatic and academic part of the Pre-Apprenticeship Program. The teachers will be responsible for supervising the students at their worksite and ensuring that the data elements of the grades are put into the Miami-Dade County Public School system. Miami-Dade County Public Schools will hire two certified teachers for seven (7) weeks, beginning June 10, 2018 through July 26, 2019, at a salary of up to $7,500.00 per teacher.

In following the procurement process of Miami-Dade County, Administrative Order No. 3-38, it is recommend that the SFWIB waive the competitive procurement as it is recommended by the Executive Director that this is in the best interest of the SFWIB. A two-third (2/3) vote of quorum present is required to waive the competitive procurement process and award the Miami-Dade County Public Schools an allocation not to exceed $15,000 in Workforce Innovation and Opportunity Act (WIOA) Youth funds to serve youth in the Pre-Apprenticeship Internship Program.

**FUNDING:** Workforce Innovation and Opportunity Act (WIOA) Youth

**PERFORMANCE:** N/A

*NO ATTACHMENT*
SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 4/18/2019

AGENDA ITEM NUMBER: 7

AGENDA ITEM SUBJECT: APPROVAL TO ALLOCATE FUNDS FOR THE TECHHIRE INTERNSHIP PROGRAM

AGENDA ITEM TYPE: APPROVAL

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competiveness Council to recommend to the Board the approval to allocate an amount not to exceed $181,148 in Temporary Assistance for Needy Families funds for the TechHire Internship Program, as set forth below.

STRATEGIC GOAL: DEDICATED COMMITMENT TO YOUTH PARTICIPATION

STRATEGIC PROJECT: Emphasize work-based learning and training

BACKGROUND:

At its February 15, 2018 meeting, the South Florida Workforce Investment Board (SFWIB) approved its second TechHire Summer Boot Camp program. The TechHire Summer Boot Camp initiative was expanded to provide youth ages 15-22 with the skills to become entry-level professionals in high demand Information Technology (IT) careers.

In an effort to increase youth exposure in the IT Industry and connect youth participants to both traditional and non-traditional educational resources, the SFWIB will provide a paid summer internship opportunity to the youth who obtained a credential in the 2018 TechHire Summer Boot Camps Program. The training will include a mix of accelerated learning programs, such as Gaming and Coding, Web Development, Comp TIA A+, Auto CAD, and other innovative channels. The eight week summer internship opportunity will begin June 10, 2019 through August 11, 2019. Each participant will complete up to 140 hours at $10.00 per hour.

In partnership with Miami-Dade County Public Schools, the TechHire Summer Boot Camps exposed 253 youth to a six-week IT training session. The session began June 18 through July 27, 2018. The boot camps were held throughout Miami-Dade County at various Miami-Dade County Public Schools. Of the 253 youth, 248 youth completed the program and obtain a Certificate of Completion. Of the 248 youth who completed the program, 94 participants obtained a credential.

The following Youth Service Providers will be responsible for administering the program, which includes eligibility, data entry, and the issuance of the youths’ wages via direct deposit for up to 94 participants.
<table>
<thead>
<tr>
<th>Provider</th>
<th>Amount</th>
<th>Number of Youth</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adults Mankind Organization, Inc.</td>
<td>$69,376</td>
<td>36</td>
</tr>
<tr>
<td>Cuban American National Council</td>
<td>$36,615</td>
<td>39</td>
</tr>
<tr>
<td>Youth Co-Op, Inc.</td>
<td>$75,157</td>
<td>19</td>
</tr>
</tbody>
</table>

**FUNDING:** Temporary Assistance for Needy Families (TANF)

**PERFORMANCE:** N/A

*NO ATTACHMENT*
SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 4/18/2019

AGENDA ITEM NUMBER: 8

AGENDA ITEM SUBJECT: YOUNG WOMEN CHRISTIAN ASSOCIATION WEB DEVELOPMENT CERTIFICATION TRAINING

AGENDA ITEM TYPE: APPROVAL

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval to allocate an amount not to exceed $200,000 in Workforce Innovation and Opportunity Act funds to JMJ Clutch Enterprises LLC dba Wyncode Academy, as set forth below.

STRATEGIC GOAL: STRENGTHEN THE ONE-STOP DELIVERY SYSTEM

STRATEGIC PROJECT: Close the digital skills gap

BACKGROUND:

At the October 18, 2018 meeting, the SFWIB approved funding to launch a TechHire Center for Women at the Young Women's Christian Association (YWCA) of Miami to help increase the number of women in the Information Technology (IT) industry. In a recent survey by Inc. 5000, women make up 59 percent of the total workforce but average less than 20 percent of the tech jobs with major tech companies.

Women hold only 17 percent of the tech jobs at Google, 15 percent at Facebook and 10 percent at Twitter. The national average entry-level salary in the IT industry is $44,985 per year.

In an effort to address the existing gender gap in the IT field, the SFWIB will collaborate with Wyncode Academy to deliver the first IT training cohort in the Women in IT initiative. The Full Stack Web Development certification training cohort for women will be held at the YWCA of Miami TechHire location.

The cohort will prepare up to 20 SFWIB eligible female participants to successfully complete the 10-week web development training, which will include instruction in JavaScript, React, jQuery, and HTML. The SFWIB will provide the training-related funding, and Wyncode Academy will provide the relevant training and placement services. The total cost for the cohort is $200,000.

FUNDING: Workforce Innovation and Opportunity Act (WIOA)
**PERFORMANCE:** As outlined below:

Number of Participants Served – 20  
Number of Participants to Complete Training – 20  
Number of Participants to be Placed in Jobs – 17  
Number of Cohorts - 1  
Cost Per Training - $10,000.00  
Cost Per Placement - $11,764.71  
Average Wage - $21.63  
Net Economic Benefit - $33,225.69  
Return-On-Investment - $2.82  
Economic Impact - $564,836.80

*NO ATTACHMENT*