



**SOUTH FLORIDA WORKFORCE INVESTMENT BOARD  
GLOBAL TALENT AND COMPETITIVENESS (GTC)  
COUNCIL MEETING  
Thursday, August 18, 2016  
8:00 AM**

Doubletree by Hilton Miami Airport Hotel &  
Exhibition Center  
711 NW 72nd Avenue  
Miami, Florida 33126

**AGENDA**

1. Call to Order and Introductions
2. Approval of GTC Council Meeting Minutes
  - A. June 23, 2016
3. Information - Summer Youth Employment Program
4. Information – National Flight Academy
5. Recommendation as to Approval to Allocate Funding to the PACE Center for Girls, Inc.
6. Recommendation as to Allocate funds to United Way of Miami Dade County
7. Recommendation as to Approval to Allocate Funds to Miami-Dade County Public Schools (M-DCPS) for Construction Technology & Forklift Training
8. Recommendation as to Approval to Allocate Funds to Miami-Dade County Public Schools (M-DCPS) for Construction Technology Training
9. Recommendation as to Approval to Allocate funds to Miami-Dade County Public Schools (M-DCPS) for Private Security Officer Training
10. Recommendation as to Approval of New Training Vendors and Programs



**SFWIB GLOBAL TALENT AND COMPETITIVENESS COUNCIL**

**AGENDA ITEM NUMBER:**

**DATE: August 18, 2016 at 8:00AM**

**AGENDA ITEM SUBJECT: MEETING MINUTES**

June 23, 2016 at 8:00 A.M.  
 Doubletree Hotel – Exhibition Center  
 711 N.W 72<sup>nd</sup> Avenue  
 Miami, FL 33126

<b>COMMITTEE MEMBERS IN ATTENDANCE</b>	<b>SFWIB STAFF</b>	<b>OTHER ATTENDEES (AUDIENCE)</b>
1. Ferradaz, Gilda– <i>Chairwoman</i> 2. Brown, Clarence 3. Piedra, Obdulio 4. Roth, Thomas	Beasley, Rick Graham, Tomara Kavehersi, Cheri	Farinas, Irene – <i>Adult Mankind Organization (AMO), Inc.</i>  Flores, Oscar – <i>American Advanced Technician Institute (AATI)</i>
<b>COMMITTEE MEMBERS NOT IN ATTENDANCE</b>  5. Brecheisen, Bruce 6. del Valle, Juan Carlos, Vice-Chairman 7. Gazitua, Luis 8. Ludwig, Philipp 9. Quintana, Annette 10. Russo, Monica 11. West, Alvin		Gilbert, David – <i>City of Miami</i>  Girnun, Arnie – <i>New Horizons, Inc.</i>  Mawhinney, Matt - <i>LaunchCode</i>  Mitchell, Carlina – <i>Miami-Dade County Public Schools</i>  Quiros, Vivian – <i>Sullivan &amp; Cogliano</i>  Rodanes, Carlos – <i>New Horizons of South Florida</i>

Agenda items are displayed in the order they were discussed.

**1. Call to Order**

Global Talent and Competitiveness (GTC) Council Chairwoman, Gilda Ferradaz called the meeting to order at 8:37am, asked all those present introduce themselves and noted that a quorum had not been achieved.

**3. Recommendation as to Approval to Accept and Allocate funds for the City of Miami Gardens Summer Youth Employment Program**

Chairwoman Gilda Ferradaz introduced the item and Youth Programs Manager, Tomara Graham further presented.

SFWIB Chairman Piedra inquired about the amount of years the City of Miami Gardens has partnered with CareerSource South Florida (CSSF). Ms. Graham responded two years and provided further details.

Ms. Ferradaz asked whether funding is for this year's summer youth program. Mr. Graham responded, "Yes." Ms. Ferradaz additionally asked whether if there would be enough time to launch the program this summer. Ms. Graham responded, "Yes."

**The consensus of the members present moved the approval for recommendation to the full board.**

**4. Recommendation as to Approval of Related Party Training Vendor Agreements**

Chairwoman Gilda Ferradaz introduced the item and SFWIB Business Services Manager, Cheri Kavehersi further presented.

Mr. Roth requested clarification on the requirements of contracts exceeding an amount of \$25,000. Ms. Kavehersi explained that the contracts presented are for more than \$25,000.

Ms. Ferradaz requested clarification as to whether this is a request to award a contract. SFWIB Chairman Piedra explained that this is an approval to contract with the training vendors that are represented on the Board. Ms. Ferradaz further asked whether a separated would later be presented for the awarding of contracts. Chairman Piedra and Ms. Kavehersi responded, "Yes." Chairman Piedra further explained that a 2/3s vote of board members would be required at that time as well.

**The consensus of the members present moved the approval for recommendation to the full board.**

**5. Recommendation as to Approval of New Training Vendors and Programs**

Chairwoman Ferradaz introduced the item. SFWIB Chairman Piedra and Ms. Kavehersi provided further details.

Mr. Roth asked whether if this is their very first contract with CareerSource South Florida. Ms. Kavehersi responded, "Yes." He further asked whether if there was any represented member seated in the audience that provides an overview of their entity.

Ms. Kavehersi advised the members there's no representation present from South Florida Laborers JATC.

Matt Mawhinney of LaunchCode appeared before the Council and provided a brief overview.

Chairman Piedra shared with the Council that CSSF has partnered with LaunchCode to seek a national grant offered by the White House and if it's granted South Florida would potentially become a TechHire city.

Mr. Brown inquired about the Construction Craft Laborer program and Ms. Kavehersi explained it teaches the skills of in depth construction. Mr. Brown asked whether the program

also focuses on a trade. Ms. Kavehersi explained the curriculum consists of a 1-week classroom training.

Mr. Roth requested a representative from South Florida Laborers JATC be present at a future GTC meeting to provide additional information regarding its program. For this reason, he'd inquired about possible impact should the Council decides to defer the approval of South Florida Laborers JACTC program but move forward with the approval of the LaunchCode Foundation, Inc. Ms. Kavehersi explained that the request for approval of South Florida Laborers JACTC's program would then be deferred to August. Therefore, any related projects pertaining to this program would be deferred as well. Nonetheless, LaunchCode's program would move forward for recommendation to the full Board.

Mr. Roth inquired about on Florida Laborers JACTC. Ms. Kavehersi responded it's a union.

Chairman Piedra explained it is the Florida Department of Education Certification for South Florida Laborers JATC.

Chairwoman Ferradaz asked whether there would be additional costs added and staff responded, "No."

**The consensus the members present moved the item to the full Board for approval.**

**6. Recommendation as to Approval of Revisions to the Individual Training Account (ITA) Policy**

Chairwoman Ferradaz introduced the item and Ms. Kavehersi further discussed.

Chairwoman Ferradaz inquired about the language of the initial policy prior to its proposed revision. Both Mr. Beasley and Ms. Kavehersi further explained.

Mr. Roth inquired about the purpose of revising the ITA policy and Ms. Kavehersi explained that one of the reasons is to align the policy with the new WIOA. Mr. Beasley also added that it's for financial allocation purposes too.

Mr. West inquired about the financial aid process and staff explained. SFWIB Support Services Supervisor Maria Gomez gave an explanation of the FASFA online approval process.

There was continued discussion regarding the Pell grant and reconciliation processes.

**The consensus of the members present moved the item to the full Board for approval.**

**7. Recommendation as to Approval to Allocate funds to Miami-Dade College for Hospitality Certification Training - Wolfson**

Chairwoman Ferradaz introduced the item and Ms. Kavehersi further discussed then briefly introduced Executive Director of the Idea Center of Miami Dade College, Leondro Finole.

Chairwoman Ferradaz asked how many people would the \$275,000.00 potentially assist. Ms. Kavehersi responded 1000.

Mr. West inquired about the next steps after visiting the Idea Center at Miami-Dade College. Mr. Beasley explained would be to connect with LaunchCode that would place them into

apprenticeship then full time employment preferably with the same employer. Mr. Beasley went on to explain the apprenticeship model. Ms. Kavehersi additionally announced that this initiative would be launched at eMerge Americas.

Mr. West inquired about the process for recruiting the minorities (specifically with the black communities). Ms. Kavehersi responded that City of Miami Career Center David Gilbert is currently working on the recruitment for those in the black communities. Mr. West further asked David Gilbert who was seated in the audience which agency he is currently working with to help with recruitment in the black communities. Mr. Gilbert explained that he is currently working with an agency in Overtown, Miami that” has a technology component built into their youth program” as well as the various high schools located in the predominately black/ minority communities to recruit students such as: Booker T. Washington Senior High, Miami Northwestern, Miami Jackson Senior High, Miami Senior High and Miami Edison Senior High schools.

Mr. Brown first commented that he thinks this is a great initiative, however, questioned the staff’s recommendation to waive the competitive procurement process. He requested staff explain why. Mr. Beasley explained the competitive process could be waived anytime there’s a government entity providing the service.

Vice-Chairman del Valle recommended the item be revised requiring both Miami Dade College and LaunchCode provide reports regarding the number of placements and both entities be required to meet the minimum placement requirement of 70%.

Mr. West later asked would Miami Dade College be responsible for providing a reporting showing success rate and the number of recruitments detailed by ethnicity. Both Mr. Beasley and Ms. Kavehersi responded, “Yes.”

**The consensus of this committee recommended this item as amended to the full Board for approval.**

**8. Recommendation as to Approval to Allocate from Miami-Dade College for Hospitality Certification Training- Homestead**

Chairwoman Ferradaz introduced the item and Ms. Kavehersi further discussed.

Chairwoman Ferradaz asked whether staff so recommended the competitive procurement process be waived for this item and Ms. Kavehersi responded, “Yes.”

Mr. West asked whether if this program has been previously funded. Staff responded, “No.” Mr. West inquired about current stats. Mr. Beasley responded that the this information is readily available via Miami-Dade County Mayor Carlos Gimenez’s website. Additionally, Both Mr. Beasley and Mr. Gilbert briefly presented the current stats as well.

Mr. West inquired about the ultimate goal and Mr. Beasley explained that the ultimate goal is placements. He provided additional details.

There was continued discussion of completion and placement stats.

**This item had been recommended to the full Board by consensus of the members present.**

**9. Recommendation as to Approval to Allocate Funds to Miami-Dade College for Culinary Skills Training**

Chairwoman Ferradaz introduced the item. Ms. Morgan further discussed and read the item into record noting staff's recommendation for the Committee's approval to recommend to the Board the approval to allocate an amount not to exceed \$100,000.00 in Workforce Investment Act (WIA) funds to the Southeast Overtown /Park West Community Redevelopment Agency for a Work Readiness Skills Employment Training.

Mr. del Valle recommended staff create a waiting list for summer programs so that this agency no longer loses funds as a result of unexpected cancellations of student participants so that cancelled slots are immediately filled.

Mr. West asked whether if youth participants from the National Flight Academy were informed about the Aviation Summer Camp Program slots. Ms. Morgan responded that the NFA participants had not been informed because this program is a newly implemented program. However, she stated that the participants were informed of all other available activities.

Chairwoman Ferradaz asked who would lead this program and Ms. Morgan responded that this program is in partnership with Miami-Dade County Schools. Chairwoman Ferradaz also inquired about the voucher process and Ms. Morgan briefly explained.

Mr. West recommended creating an Aviation Curriculum.

Chairwoman Ferradaz inquired about the sessions and Ms. Morgan responded there will be a total of 25 students per two-week session.

Vice-Chairman del Valle clarified into record it is a two month program of which SFWIB will sponsor four weeks (two-weeks per month).

Mr. West inquired about funding for this year's summer youth internships. Ms. Morgan explained that the funding would only cover internships for youth participant ages 18-21 yrs. through the Ready to Work Program. However, Ms. Morgan explained that staff is seeking funding from Miami-Dade County to provide internships to youth participants ages 14-21yrs. With regards to potential funding for youth ages 14-21yrs, Mr. Brown asked whether internship funding would be allotted for students in targeted areas. Ms. Morgan stated that she wasn't too sure, but staff would provide more details at a later date.

**This item had been recommended to the full Board by consensus of the members present.**

**10. Recommendation as to Approval to Allocate Funds to LaunchCode for Information Technology Apprenticeship Training**

Chairwoman Ferradaz introduced the item and Ms. Morgan further discussed.

In regards to a report Ms. Morgan mentioned that staff would prepare for presentation to the Council, Chairwoman Ferradaz asked would it include the total number of graduates. Ms. Morgan responded, "Yes" and provided additional details on what the report would also include.

There was continued discussion regarding administrative funds.

Mr. Brown recommended including data information in the item.

Chairwoman Ferradaz asked whether the competitive procurement had been recommended by staff to be waived. Ms Morgan responded, “No, then explained.

**This item had been recommended to the full Board by consensus of the members present.**

Deferred Item(s):

2. **Approval of Global Talent Competitiveness Council Meeting Minutes of February 18, 2016 and April 21, 2016**

Deferred due to lack of quorum.

There being no further business to come before the Committee, the meeting adjourned at 9:27am.



## **SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL**

**DATE:** 8/18/2016

**AGENDA ITEM NUMBER:** 3

**AGENDA ITEM SUBJECT:** CAREERSOURCE SOUTH FLORIDA'S SUMMER YOUTH EMPLOYMENT PROGRAM

**AGENDA ITEM TYPE:** **INFORMATIONAL**

**RECOMMENDATION:** N/A

**STRATEGIC GOAL:** **DEDICATED COMMITMENT TO YOUTH PARTICIPATION**

**STRATEGIC PROJECT:** **Enhance and Expand Job Readiness Skills for Youth**

### **BACKGROUND:**

At its April 21, 2016 meeting, the South Florida Workforce Investment Board (SFWIB) approved the SFWIB's Leading the CHANGE... "Inspiring our Youth – Building a Community" Summer Youth Employment Program (SYEP) to provide employment opportunities to assist youth in obtaining needed skills while gaining a better understanding of the workplace.

The program began its Work Readiness Trainings on May 21, 2016 at four of Miami-Dade College Campuses - Homestead, North, Wolfson, and Medical. Youth were provided Job Preparation training such as resume building, mock interviews, how to complete a job application, financial literacy, life and time management skills. Youth had an opportunity to meet employers and experience the on-boarding process through hands on experience.

SFWIB's contribution to South Florida's future workforce has impacted a total of 1,112 youth throughout the Miami-Dade and Monroe Counties. In addition to the local businesses and community-based organizations, some of the youth participants were placed in internships with County Commissioners, State Representatives, City Clerks as well as assisting local Mayors. The youth participants earn \$9.00 per hour for a total 140 that includes 20 hours of work readiness training while gaining a clear understanding of the importance of obtaining and keeping a job, investing in their future, promoting safety awareness, and staying crime free.

The SYEP was launched in partnership with Miami-Dade County Mayor Carlos Gimenez's Youth Safety Initiative. Through the Youth Safety Initiative the SYEP provides opportunities to South Florida's future workforce while decreasing crime within one of Miami-Dade County's 20 targeted zip codes with the highest number of juvenile arrests:

- 33030, 33032, 33033, 33034, 33054, 33055, 33056, 33127, 33128, 33136
- 33142, 33147, 33150, 33157, 33161, 33162, 33168, 33169, 33170, 33174

By providing this opportunity, SFWIB continues to "Inspire our Youth and Build a Community one child at a time.

**FUNDING:** N/A

**PERFORMANCE:** N/A

*NO ATTACHMENT*



## **SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL**

**DATE:** 8/18/2016

**AGENDA ITEM NUMBER:** 4

**AGENDA ITEM SUBJECT:** THE NATIONAL FLIGHT ACADEMY

**AGENDA ITEM TYPE:** **INFORMATIONAL**

**RECOMMENDATION:** N/A

**STRATEGIC GOAL:** **DEDICATED COMMITMENT TO YOUTH PARTICIPATION**

**STRATEGIC PROJECT:** **Joint contribution for youth career pathway models**

### **BACKGROUND:**

At its October 15, 2015 meeting, the SFWIB approved funding to support the National Flight Academy Aviation (NFA) Program. The funds were approved to support 200 students from Miami-Dade and Monroe Counties to participate in Science, Technology, Engineering and Mathematics (STEM) disciplines.

A total of 140 students attended the NFA during the Spring (March 19-24, 2016) and Summer (June 18-25, 2016) sessions. Through coordinated efforts of various youth organizations who partnered with SFWIB (i.e., Big Brother Big Sister, Centro Campesino Farm Center, 100 Black Men of South Florida, Youth Co-Op, Cuban American National Council, and Adults Mankind Organization) assisted in recruiting and registering the students to attend the NFA.

To continue in developing youth interests and build a talent pipeline in aviation, SFWIB staff will continue to search for opportunities and partnerships with local educational institutions and businesses that are able to assist in providing programs and employment to youth who are interested in aviation and are actively participating in the above youth programs. Future activities for youth will start with an aviation summer camp that will take place during the summer.

As a result of SFWIB's investment, after completing the 6 day deployment, each youth participant received a National Flight Academy Certificate of Completion and an experience that has changed their future trajectory.

**FUNDING:** N/A

**PERFORMANCE:** N/A

*ATTACHMENT*

Partnering Organizations	Spring Deployment		Summer Deployment		TOTALS		
	Allocated Slots	Number Youth Attended	Allocated Slots	Number Youth Attended	Allocated Slots	Number Youth Attended	Attendance %
100 Black Men of South Florida	28	21	23	14	51	35	68.6%
Big Brothers Big Sisters -Miami	22	21	29	31	51	52	102.0%
Centro Campesino Farmworkers Center Inc.	0	0	10	13	10	13	130.0%
Adults Mankind Organization	0	0	11	5	11	5	45.5%
Cuban American National Council	0	0	7	2	7	2	28.6%
Youth CO-OP	0	0	20	18	20	18	90.0%
Our Kids, Inc. Miami Dade & Monroe County	22	8	0	0	22	8	36.4%
Overtown Youth Center	16	4	0	0	16	4	25.0%
Miami-Dade County Public Schools - Miami Central	12	3	0	0	12	3	25.0%
<b>TOTALS</b>	<b>100</b>	<b>57</b>	<b>100</b>	<b>83</b>	<b>200</b>	<b>140</b>	<b>70.0%</b>



## **SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL**

**DATE:** 8/18/2016

**AGENDA ITEM NUMBER:** 5

**AGENDA ITEM SUBJECT:** ALLOCATE FUNDING TO THE PACE CENTER FOR GIRLS, INC.

**AGENDA ITEM TYPE:** **APPROVAL**

**RECOMMENDATION:** SFWIB staff recommends to the Executive Committee to allocate \$266,000 Workforce Innovation and Opportunity Act (WIOA) Youth funding to pilot a program with PACE Center For Girls, Inc to provide career counseling, education and training, as set forth below.

**STRATEGIC GOAL:** **DEDICATED COMMITMENT TO YOUTH PARTICIPATION**

**STRATEGIC PROJECT:** **Expand career exploration pathway programs**

### **BACKGROUND:**

PACE Center for Girls, Inc. (PACE), mission is to provides girls and young women an opportunity for a better future through education, counseling, training and advocacy. With 19 non-residential centers throughout Florida, PACE provides a safe environment where middle and high school aged girls can thrive. It is a culture that celebrates the power and potential of girls. The center's balanced emphasis on academics and social services is combined as a program model to produce an experience that is nationally recognized as one of the most effective in helping at-risk girls realize brighter and more productive futures.

PACE Miami opened its doors in March 2014. PACE Miami is an innovative prevention and intervention program that addresses the needs of girls ages 14-17 that have suffered trauma and consequently are failing in school, or are at risk of becoming involved in the Juvenile Justice system. The model is a holistic approach in combining academic and social services therefore offering small classroom instruction, one-on-one counseling, case management, and health and wellness coaching.

PACE Miami believes this model encourages girls to find and use their voices, while empowering them to realize their true and full potential. Through the partnership with CareerSource South Florida, PACE will provide programmatic resources to assist at-risk girls in academic performance, attendance, and career pathways.

In following the procurement process of Miami-Dade County, Administrative Order No. 3-38, it is recommended that SFWIB waive the competitive procurement as it is recommended by the Executive Director that this is in the best interest of SFWIB. A Two-Thirds (2/3) vote of a quorum present is required to waive the competitive procurement process and award an allocation not to exceed \$266,000 in WIOA Youth funding for a pilot program with PACE Center of Girls, Inc. to provide career counseling, education and training for juvenile girls.

**FUNDING:** Workforce Innovation and Opportunity Act (WIOA) Youth Funding

**PERFORMANCE:** N/A

*NO ATTACHMENT*



## **SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL**

**DATE:** 8/18/2016

**AGENDA ITEM NUMBER:** 6

**AGENDA ITEM SUBJECT:** UNITED WAY MISSION UNITED PROGRAM

**AGENDA ITEM TYPE:** **APPROVAL**

**RECOMMENDATION:** SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board to allocate an amount not to exceed \$175,000 in Workforce Innovation Opportunity Act Funds to United Way of Miami Dade to establish a Mission United Program in Miami Dade County, as set forth below.

**STRATEGIC GOAL:** **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

**STRATEGIC PROJECT:** **Strengthen partnership w/required WIOA partners**

### **BACKGROUND:**

United Way of Miami-Dade (UWMD) in partnership with CareerSource South Florida, is seeking to start a Mission United program to form a single community alliance comprised of nonprofit service providers, business partners, veterans agencies, and other related stakeholders to provide readjustment services to military veterans.

Statistics show that Florida is one of the top three states in the country with the most veterans and there are approximately 51,000 veterans in Miami-Dade County. However, services to address veteran needs, though present in our community, are disjointed and difficult for returning veterans to navigate. To address these needs, Mission United Miami will provide comprehensive targeted case management to help veterans successfully transition to civilian life, with an initial focus on employment, job related training and legal support.

Veterans will be connected to an employment specialist and career success coach that will provide ongoing support as they progress through the process leading to identifying relevant job opportunities, applying, and interviewing. Mission United Case Managers, in collaboration with the community volunteer employment committee, will develop and maintain relationships with key partners including CareerSource South Florida, education and training institutions, and employers to establish a framework by which veterans can create and advance along a career pathway that is suited to their skills, competencies, and interests.

United Way of Miami-Dade will contribute \$125,000 in matching funds and \$101,872 with in-kind support for the Mission United initiative. CareerSource South Florida will allocate / provide \$175,000 in WIOA Adult funding.

In the following procurement process of Miami-Dade County Administrative Order No. 3-38, it is recommended that SFWIB waive the competitive procurement as it is recommended by the Executive Director that this is in the best interest of SFWIB. A two-thirds (2/3) vote of a quorum present is required to waive the competitive procurement process and award United Way of Miami-Dade County an allocation not to exceed \$175,000 in Workforce Innovation and Opportunity Act (WIOA) Adult funds to support the Mission United Program cost.

**FUNDING:** Workforce Innovation and Opportunity Act (WIOA)

**PERFORMANCE:**

Number of Veteran Served - 100

Number of Veterans Placed into Jobs - 50

Cost Per Placement - \$3,500

Average Wage - \$13.87

Net Economic Benefit - \$25,350

Return-On-Investment - \$7.24

Economic Impact - \$1.26 million dollars in salaries generated

*NO ATTACHMENT*



## **SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL**

**DATE:** 8/18/2016

**AGENDA ITEM NUMBER:** 7

**AGENDA ITEM SUBJECT:** CONSTRUCTION TECHNOLOGY AND FORKLIFT TRAINING

**AGENDA ITEM TYPE:** **APPROVAL**

**RECOMMENDATION:** SFWIB staff recommends to the Global Talent Competitiveness Council to recommend to the Board the approval to allocate an amount not to exceed \$97,905 in Workforce Innovation and Opportunity Act (WIOA) funds to Miami Dade County Public Schools for an accelerated Construction Technology and Forklift Training, as set forth below.

**STRATEGIC GOAL:** **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

**STRATEGIC PROJECT:** **Improve employment outcomes**

### **BACKGROUND:**

The construction industry has rebounded in South Florida and companies are actively seeking skilled workers to employ due to the number of projects in the pipeline. The industry continues to experience significant growth and the resurgence has created a need for qualified, skilled tradespersons; thereby generating opportunities for unemployed and underemployed individuals to move into a construction career with high earnings potential.

Miami-Dade County Public Schools (M-DCPS) developed an accelerated construction technology training program that provides participants with the skills necessary for safe entry into the construction industry and apprenticeship trades. M-DCPS has the facilities and expertise to equip participants with the skills set that is consistent with industry needs and increased employment opportunities upon course completion.

The Construction Technology and Forklift Training (CTFT) is a collaborative partnership between the South Florida Workforce Investment Board (SFWIB) and M-DCPS that will help address current and future labor shortages. The SFWIB will provide training and training-related funding; and M-DCPS will provide relevant training services.

M-DCPS has a long standing partnership with contractors in the various trades. These industry leaders act as guest speakers for the program and provide expert advice that ensures the program remains current with local industry standards. As a result, graduates of the program are hired by those same contractors to enter the local workforce.

The CTFT consists of five, seven-week cohorts totaling 175 hours of instruction per cohort. Each cohort is comprised of six weeks of construction technology instruction and one week of forklift operation skills training. Participants will learn the basic principles of Plumbing, Electrical, Carpentry, Masonry, Cabinetmaking, and

HVAC, Forklift Operations, blueprint reading, construction math, and OSHA. In addition, each participant will be provided with books and tools, and is drug tested to increase employment opportunities.

Upon course completion, students mastering the competencies of the course will have certification from Miami-Dade County Public Schools, OSHA 10, the Core certificate in construction from the National Center for Construction Education and Research (NCCER) and have earned credit hours toward the first year of apprenticeship classroom instruction (hour vary by selected trade).

In following the procurement process of Miami-Dade County Administrative Order No. 3-38, it is recommended that SFWIB waive the competitive procurement, as it is recommended by the Executive Director that this is in the best interest of SFWIB. A two-thirds (2/3) vote of the quorum present is required to waive the competitive procurement process and award to Miami Dade County Public Schools, an allocation not to exceed \$97,905 in Workforce Innovation and Opportunity Act (WIOA) funds for Construction Technology and Forklift Training.

**FUNDING:** Workforce Innovation and Opportunity Act (WIOA)

**PERFORMANCE:**

Number of Served - 100

Number of Placed into Jobs - 70

Number of Cohorts - 5

Cost Per Placement - \$1,399

Average Wage - \$13.49

Net Economic Benefit - \$26,661

Return-On-Investment - \$19.06

Economic Impact - \$1.86 million dollars in salaries generated

*ATTACHMENT*

## Construction and Forklift Proposal

This proposal was prepared for Career Source South Florida in cooperation with Miami-Dade County Public Schools. The construction and logistic industries are actively looking for qualified individuals to employ.

Miami-Dade Schools has the facilities, personnel; equipment, tools, and expertise to provide the training needed to prepare individuals to safely enter the workforce. The school system is equipped to offer training to the residents in our community in the following skills:

- Remediation – to raise the level of basic skills
- ESOL – English for Speakers of Other Languages
- OSHA – Certified 10 Hour Safety Training
- Air Conditioning
- Cabinetmaking
- Carpentry
- Electrician
- Masonry
- Plumbing
- Forklift Operations

All classes are taught by certified instructors with an abundance of industry experience. Local contractors will address the class to talk about the opportunities available to students successfully completing the program. These courses will be offered in a contained classroom/laboratory to eliminate the loss of time due to weather conditions. The curriculum will be presented in multiple ways to facilitate the learning style of each participant with an emphasis on theory and hands-on activities to better prepare students for real world applications.

Upon completion of this course, students will have the following options:

- Find employment with entry-level skills
- Choose a career (Air Conditioning, Electrician, Plumber, etc.)
- Articulate to a post-secondary program (hours vary by program)
- Articulate to an apprenticeship program (hours vary by trade selected)

### **Program Offerings**

- Orientation
- Employability Skills
- Work Ethics
- Safety – OSHA 10 Certificates
- Tools
- Fasteners

- Forklift Operations
- Air Conditioning – Familiarization and Maintenance
- Cabinet Making – Assembly and Installation
- Carpentry – Framing and Layout
- Electrician – Basic Electricity
- Masonry – Forms and Finishing
- Plumbing – Leaks, Repairs and Clogs

### **Schedule**

Follows the Miami-Dade County Public Schools approved calendar. Classes are offered Monday through Friday beginning at 8:00 a.m. The program requires a minimum of 20 students per class for 7 weeks totaling 175 hours. Classes will begin Monday, August 29, 2016 after the first 20 students are identified with subsequent classes to follow as needed.

### **Certification**

Students mastering the competencies of the course will complete with certification from Miami-Dade County Public Schools, OSHA 10, and Core certification from the National Center for Construction Education and Research (NCCER).

### **Services Provided**

- Administration and Supervision
- Classroom and Laboratory
- Curriculum
- Certified Instructors
- Guest Speakers (Contractors/Inspectors)
- Drug Testing
- Registration
- Books
- M-DCPS Certificate
- OSHA Certification
- NCCER Certificate
- Basic Tool Set
- Materials and Supplies

### **Partnerships**

Miami-Dade County Public Schools has partnered with local contractors in the trade areas which provide us with guest speakers and expert advice in keeping each program up to date with local industry standards. They are also looking to hire graduates of these programs to enter the local workforce.

**Placement**

Miami-Dade County Public Schools takes great pleasure in having a high percentage of its graduates entering the local workforce. The Florida Department of Education mandates a 70 percent placement rate in areas of training and documentation of industry certification.

With our many partners participating in the training, growth, and placement of students, and with the many construction projects on-going in the Miami area, there should be jobs waiting for these individuals.

**Cost**

The total cost of the 175 hour construction class including all the books, certificates and other services previously listed will be \$979.05 per student.

- \$448.00 Tuition (175 hours x \$2.56 per hour = \$448.00)
- \$ 15.00 Registration
- \$ 5.00 School Identification Badge
- \$ 50.00 Drug Test
- \$ 73.75 Books
- \$ 30.00 OSHA Handouts, Tests, and Certification
- \$ 64.95 National Center for Construction Education and Research (NCCER) Tests and Certification
- \$ 218.87 Supplies and Materials
- \$ 55.48 Tools (to be retained by students)
- \$ 18.00 Insurance
- \$ 979.05 **Total**



## **SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL**

**DATE:** 8/18/2016

**AGENDA ITEM NUMBER:** 8

**AGENDA ITEM SUBJECT:** CONSTRUCTION TECHNOLOGY TRAINING

**AGENDA ITEM TYPE:** **APPROVAL**

**RECOMMENDATION:** SFWIB staff recommends to the Global Talent Competitiveness Council to recommend to the Board the approval to allocate an amount not to exceed \$101,436 in Workforce Innovation and Opportunity Act (WIOA) funds to Miami Dade County Public Schools for an accelerated Construction Technology Training, as set forth below.

**STRATEGIC GOAL:** **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

**STRATEGIC PROJECT:** **Improve employment outcomes**

### **BACKGROUND:**

The construction industry has rebounded in South Florida and companies are actively seeking skilled workers to employ due to the number of projects in the pipeline. The industry continues to experience significant growth and the resurgence has created a need for qualified, skilled tradespersons; thereby generating opportunities for unemployed and underemployed individuals to move into a construction career with high earnings potential.

Miami-Dade County Public Schools (M-DCPS) developed an accelerated construction technology training program that provides participants with the skills necessary for safe entry into the construction industry and apprenticeship trades. MDCPS has the facilities and expertise to equip participants with the skills set that is consistent with industry needs and increased employment opportunities upon course completion.

The Construction Technology (CTT) is a collaborative partnership between the South Florida Workforce Investment Board (SFWIB) and M-DCPS that will help address current and future labor shortages. The SFWIB will provide training and training-related funding; and M-DCPS will provide relevant training services.

M-DCPS has a long standing partnership with contractors in the various trades. These industry leaders act as guest speakers for the program and provide expert advice that ensures the program remains current with local industry standards. As a result, graduates of the program are hired by those same contractors to enter the local workforce.

The CTT consists of six, six-week cohorts totaling 150 hours of instruction per cohort. Participants will learn the basic principles of Plumbing, Electrical, Carpentry, Masonry, Cabinetmaking, and HVAC, Forklift Operations, blueprint reading, construction math, and OSHA. In addition, each participant will be provided with books and tools, and is drug tested to increase employment opportunities.

Upon course completion, students mastering the competencies of the course will have certification from Miami-Dade County Public Schools, OSHA 10, the Core certificate in construction from the National Center for Construction Education and Research (NCCER) and have earned credit hours toward the first year of apprenticeship classroom instruction (hour vary by selected trade).

In following the procurement process of Miami-Dade County Administrative Order No. 3-38, it is recommended that SFWIB waive the competitive procurement, as it is recommended by the Executive Director that this is in the best interest of SFWIB. A two-thirds (2/3) vote of the quorum present is required to waive the competitive procurement process and award to Miami Dade County Public Schools, an allocation not to exceed \$101,436 in Workforce Innovation and Opportunity Act (WIOA) funds for Construction Technology and Forklift Training.

**FUNDING:** Workforce Innovation and Oppoortunity Act (WIOA)

**PERFORMANCE:**

Number of Served - 120

Number of Placed into Jobs - 84

Number of Cohorts - 6

Cost Per Placement - \$1,208

Average Wage - \$13.49

Net Economic Benefit - \$26,852

Return-On-Investment - \$22.24

Economic Impact - \$2.25 million dollars in salaries generated

*ATTACHMENT*

## Construction Technology Proposal

This proposal was prepared for Career Source South Florida in cooperation with Miami-Dade County Public Schools. The construction industry is once again enjoying a comeback in South Florida with the trades companies actively looking for qualified individuals to employ.

Miami-Dade Schools has the facilities, personnel; equipment, tools, and expertise to provide the training needed to prepare individuals to safely enter the workforce. The school system is equipped to offer training to the residents in our community in the following skills:

- Remediation – to raise the level of basic skills
- ESOL – English for Speakers of Other Languages
- OSHA – Certified 10 Hour Safety Training
- Air Conditioning
- Cabinetmaking
- Carpentry
- Electrician
- Masonry
- Plumbing

All classes are taught by certified instructors with an abundance of industry experience. Local contractors will address the class to talk about the opportunities available to students successfully completing the construction program. These courses will be offered in a contained classroom/laboratory to eliminate the loss of time due to weather conditions. The curriculum will be presented in multiple ways to facilitate the learning style of each participant with an emphasis on theory and hands-on activities to better prepare students for real world applications.

Upon completion of this course, students will have the following options:

- Find employment with entry-level skills
- Choose a career (Air Conditioning, Electrician, Plumber, etc.)
- Articulate to a post-secondary program (hours vary by program)
- Articulate to an apprenticeship program (hours vary by trade selected)

### **Program Offerings**

- Orientation
- Employability Skills
- Work Ethics
- Safety – OSHA 10 Certificates
- Tools
- Fasteners

- Air Conditioning – Familiarization and Maintenance
- Cabinet Making – Assembly and Installation
- Carpentry – Framing and Layout
- Electrician – Basic Electricity
- Masonry – Forms and Finishing
- Plumbing – Leaks, Repairs and Clogs

### **Schedule**

Follows the Miami-Dade County Public Schools approved calendar. Classes are offered Monday through Friday beginning at 8:00 a.m. The program requires a minimum of 20 students per class for 6 weeks totaling 150 hours. Classes begin when the first 20 students are identified with subsequent classes to follow or as needed.

### **Certification**

Students mastering the competencies of the course will complete with certification from Miami-Dade County Public Schools, OSHA 10, and the Core certificate in construction from the National Center for Construction Education and Research (NCCER).

### **Services Provided**

- Administration and Supervision
- Classroom and Laboratory
- Curriculum
- Certified Instructors
- Guest Speakers (Contractors/Inspectors)
- Drug Testing
- Registration
- Books
- M-DCPS Certificate
- OSHA Certification
- NCCER Certificate
- Basic Tool Set
- Materials and Supplies

### **Partnerships**

Miami-Dade County Public Schools has partnered with local contractors in the trade areas which provide us with guest speakers and expert advice in keeping each program up to date with local industry standards. They are also looking to hire graduates of these programs to enter the local workforce.

**Placement**

Miami-Dade County Public Schools takes great pleasure in having a high percentage of its graduates entering the local workforce. The Florida Department of Education mandates a 70 percent placement rate in areas of training and documentation of industry certification.

With our many partners participating in the training, growth, and placement of students, and with the many construction projects on-going in the Miami area, there should be jobs waiting for these individuals.

**Cost**

The total cost of the 150 hour construction class including all the books, certificates and other services previously listed will be \$845.30 per student.

- \$384.00 Tuition (150 hours x \$2.56 per hour = \$384.00)
- \$ 15.00 Registration
- \$ 5.00 School Identification Badge
- \$ 50.00 Drug Test
- \$ 54.00 Books
- \$ 30.00 OSHA Handouts, Tests, and Certification
- \$ 64.95 National Center for Construction Education and Research (NCCER) Tests and Certification
- \$168.87 Supplies and Materials
- \$ 18.00 Insurance
- \$ 55.48 Tools (to be retained by students)
- \$845.30 **Total**



## **SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL**

**DATE:** 8/18/2016

**AGENDA ITEM NUMBER:** 9

**AGENDA ITEM SUBJECT:** PRIVATE SECURITY OFFICER TRAINING

**AGENDA ITEM TYPE:** **APPROVAL**

**RECOMMENDATION:** SFWIB staff recommends to the Global Talent Competitiveness Council to recommend to the Board the approval to allocate an amount not to exceed \$138,054 in Workforce Innovation and Opportunity Act (WIOA) funds to Miami Dade County Public Schools for Private Security Officer Training, as set forth below.

**STRATEGIC GOAL:** **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

**STRATEGIC PROJECT:** **Improve employment outcomes**

### **BACKGROUND:**

According to the U.S. Bureau of Labor Statistics, the private security industry is rapidly growing. Currently there are over 2 million full-time security workers in the United States and this number is expected to increase by 21% percent through 2020. The private security industry is a crucial component of security and safety in the United States and abroad. A study conducted by the Bureau of Justice Statistics (BJS), an independent statistical agency located within the U.S. Department of Justice, states that private security is responsible not only for protecting many of the nation's institutions and critical infrastructure systems, but also for protecting intellectual property and sensitive corporate information.

The South Florida Workforce Investment Board (SFWIB) and Miami-Dade County Public Schools (M-DCPS) have formed a collaborative partnership to deliver a Private Security Officer Training (PSOT) program. The training will help address the demands of Private Security Firms throughout South Florida and the United States seeking qualified and trained individuals to employ with specific training that supports the immediate mediation of current safety concerns throughout industries and communities.

The PSOT will provide participants with the skills necessary for safe entry into the private security industry. MDCPS has the facilities and expertise to equip participants with the skills set that is consistent with industry needs and increased employment opportunities upon course completion.

The PSOT consists of 40 hours of instruction per cohort. Courses will be offered in a contained classroom/laboratory to facilitate mock trainings and instructional technologies. The curriculum will be presented in multiple ways to facilitate the learning style of each participant with an emphasis on theory and hands-on activities to better prepare students for real world applications.

Upon successful course completion, students mastering the competencies of the course will have the following options:

- Immediate employment with entry-level skills
- A career in one of the Private Security Career Strands (e.g., ATF Agent, Private Investigator, Criminologist)
- Articulate to a post-secondary program
- Articulate to an apprenticeship program

The cost of the course includes instruction, 40 Private Security Class D Licensure fee, books, materials, tools, other services and fees.

In following the procurement process of Miami-Dade County Administrative Order No. 3-38, it is recommended that SFWIB waive the competitive procurement, as it is recommended by the Executive Director that this is in the best interest of SFWIB. A two-thirds (2/3) vote of the quorum present is required to waive the competitive procurement process and award to Miami Dade County Public Schools, an allocation not to exceed \$138,054 in Workforce Innovation and Opportunity Act (WIOA) funds for Private Security Officer Training.

**FUNDING:** Workforce Innovation and Opportunity Act (WIOA)

**PERFORMANCE:**

Number of Served - 200

Number of Placed into Jobs - 140

Number of Cohorts - 10

Cost Per Placement - \$986

Average Wage - \$12.56

Net Economic Benefit - \$25,139

Return-On-Investment - \$25.49

Economic Impact - \$3.51 million dollars in salaries generated

*ATTACHMENT*

# Private Security Officer

Career Source South Florida with Miami-Dade County Public Schools have collaborated in proposing a program for promoting individual careers within the Private Security Industry. Many Private Security Firms throughout South Florida and the United States are looking for qualified and trained individuals to employ with specific training that support the immediate mediation of many current safety concerns throughout our industries and communities. Miami-Dade Public Schools have the facilities, personnel; equipment, tools, and expertise to provide an elaborate matrix of training necessary to prepare individuals in the growing and anticipated highly mobile and technical needs of a Security workforce. The school system is equipped to offer training to the residents in our community in the following skills:

- Remediation – to raise the level of basic skills
- ESOL – English for Speakers of Other Languages
- Private Security Officer (Class D) (Unarmed)
- Private Security Officer (Class G) (**Armed**) Collaboration w/Local Institution (**Non-Agency Funded**)
- Private Security Officer Agency Manager (Class MB)
- Private Security Officer Instructor (Class DI)
- Firearms Instructor (Class K) (**Armed**) Collaboration w/Local Institution (**Non-Agency Funded**)
- Private Investigator (Class C)
- Specialized Security Training
  - Nuclear Plants
  - Hospitals
  - Airports
  - Homeland Security

All classes are taught by certified instructors with an abundance of industry experience. Local contractors will address the class to talk about the opportunities available to students successfully completing the program. These courses will be offered in a contained classroom/laboratory to facilitate mock trainings and instructional technologies. The curriculum will be presented in multiple ways to facilitate the learning style of each participant with an emphasis on theory and hands-on activities to better prepare students for real world applications.

**Upon completion of this course, students will have the following options:**

- Find employment with entry-level skills
- Choose a career like:

Private Security Career Strands			
ATF Agent	Court Clerk	Forensic Psych.	Police Detective
Bailiff	Court Reporter	Forensic Psych.	Police Officer
CIA Agent	Crime Scene Inv.	Forensic Scientist	Private Investigator
Coast Guard	Criminalist	Homeland Security	Private Security
Compliance Officer	Criminologist	INS Agent	Probation Officer
Computer Forensics	Customs Agent	Lawyer/Attorney	Sheriff
Corrections Officer	DEA Agent	Paralegal	U.S. Marshal

- Articulate to a post-secondary program (hours vary by program)
- Articulate to an apprenticeship program (hours vary by trade selected)

## Program Offerings

- Orientation
- Employability Skills
- Work Ethics
- Scientific Inquiry
- Research
- Measurement
- Problem Solving
- Emerging Technologies (i.e. Surveillance equipment, etc..)
- Tools and Equipment
- Laboratory Investigations
- Safety Procedures

## Schedule

Follows the Miami-Dade County Public Schools approved calendar. The program requires a minimum of 20 students per class. Classes will begin Monday, August 29, 2016 after the first 20 students are identified with subsequent classes to follow as needed.

C l a s s e s	Private Security (Class D License) Monday-Friday, 1:45p.m.-6:45p.m.	
	Start Date	Final Date
1	Monday, August 29, 2016	Friday, September 09, 2016
2	Monday, September 12, 2016	Wednesday, September 21, 2016
3	Monday, September 26, 2016	Thursday, October 06, 2016
4	Monday, October 10, 2016	Thursday, October 20, 2016
5	Monday, October 24, 2016	Wednesday, November 02, 2016
6	Monday, November 07, 2016	Friday, November 18, 2016
7	Monday, November 21, 2016	Monday, December 05, 2016
8	Tuesday, December 06, 2016	Thursday, December 15, 2016
9	Monday, January 09, 2017	Thursday, January 19, 2017
10	Tuesday, January 24, 2017	Thursday, February 02, 2017
11	Monday, February 06, 2017	Wednesday, February 15, 2017
12	Tuesday, February 21, 2017	Thursday, March 02, 2017
13	Monday, March 06, 2017	Wednesday, March 15, 2017
14	Monday, March 20, 2017	Thursday, March 30, 2017
15	Monday, April 03, 2017	Wednesday, April 19, 2017
16	Monday, April 24, 2017	Wednesday, May 03, 2017
17	Monday, May 08, 2017	Wednesday, May 17, 2017
18	Monday, May 22, 2017	Thursday, June 01, 2017
19	Monday, June 05, 2017	Thursday, June 15, 2017

## Certification/Licensure

Students mastering the competencies of the course will be ready for licensure from Miami-Dade County Public Schools, and the Department of Agriculture and Consumer Affairs.

## Services Provided

- Administration and Supervision
- Classroom and Laboratory
- Curriculum
- Certified Instructors
- Guest Speakers (Contractors/Inspectors)
- Drug Testing
- Registration
- Books
- FLDOASC Licensure's
- Basic Tool Set
- Materials and Supplies

## Partnerships

Miami-Dade County Public Schools has partnered with local contractors in the trade areas which provide us with guest speakers and expert advice in keeping each program up to date with local industry standards. They are also looking to hire graduates of these programs to enter the local workforce.

## Placement

Miami-Dade County Public Schools takes great pleasure in having a high percentage of its graduates entering the local workforce. The Florida Department of Education mandates a 70 percent placement rate in areas of training and documentation of industry certification and licensures. With our many partners participating in the training, growth, and placement of students, and on-going projects on-going in the Miami area, there should be jobs waiting for these individuals.

## Cost

The total cost of the 40 Private Security Class D Licensure including all the books, licensing and other services previously listed will be \$690.27 per student.

<b>Estimated Cost Structure</b>	
<b>Description of Itemized Service &amp; Classroom Utilities</b>	<b>Cost</b>
Tuition (40 hours x \$2.56 per hour = \$102.40) "	\$102.40
Registration	\$15.00
School Identification Badge	\$5.00
Drug Test	\$50.00
Finger Printing Processing Fee	\$42.00
License Fee ( <b>Class D</b> )	\$45.00
Books	\$50.00
Emblems	\$5.00
Badge	\$12.00
Security Belt	\$15.00
Pants	\$20.00
Shirt	\$20.00
Cap	\$12.00
<b>Supplies and Materials (Total Est. Uniform Costs)</b>	<b>\$218.87</b>
Tools (to be retained by students)	\$60.00
Insurance	\$18.00
<b>Total</b>	<b>\$690.27</b>

Revised 06/04/2016



## **SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL**

**DATE:** 8/18/2016

**AGENDA ITEM NUMBER:** 10

**AGENDA ITEM SUBJECT:** NEW AND EXISTING TRAINING PROVIDERS AND PROGRAMS

**AGENDA ITEM TYPE:** **APPROVAL**

**RECOMMENDATION:** SFWIB staff recommends to the Global Competitiveness Council to recommend to the Board the approval of a New Training Provider & Program and New Programs for Existing Training Providers, as set forth below.

**STRATEGIC GOAL:** **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

**STRATEGIC PROJECT:** **Improve credential outcomes for job seekers**

### **BACKGROUND:**

Federal and state law permit regional workforce boards to independently develop criteria for the selection and maintenance of Training Providers and Programs. In Region 23, the current process to become an approved Training Provider requires staff to evaluate an applicant's programmatic capabilities. The Training Provider program documentation passed the SFWIB staff review process and is presented to the GTC Council for a recommendation for Board approval. Below are the request(s) to become a Training Provider and program additions for review and approval of the Council.

### **Request(s) to be added as a Training Provider and Program:**

1. JMJ Clutch Enterprises LLC dba Wyncode Academy  
New program(s): Web Development - Diploma

### **Request to add New Program(s) for Existing Training Provider(s):**

1. The Academy of South Florida, Inc. dba The Academy (Miami and Ft. Lauderdale Campuses)  
Request to Add a program(s) to existing locations:
  - Cyber Security Professional - Diploma
  - Office Administrator - Diploma
  - Project Manager Professional (Security+, Project+, and PMP) - Diploma
  - The Network Technician - Diploma

2. GEB Computer Training, Ltd. dbaNew Horizons Computer Learning Center of South Florida

Request to Add a new program(s):

- Systems Security Preparatory - Diploma
- Networking Professional Preparatory - Diploma

**FUNDING:** N/A

**PERFORMANCE:** N/A

*ATTACHMENT*

## Training Vendor Program Information for: WYNCODE ACADEMY

Note: ITAs are issued in accord with the SFWIB ITA Policy; the initial ITA may cover up to and including 50 percent of the program's maximum ITA amount; the subsequent ITA is issued upon the participant's arrival at the midpoint of the training program's life and may cover up to and including the remaining 50 percent of the program's maximum ITA amount. Pell Grants: All participants are required to apply for the Pell Grant and if Pell eligible and the program is a Pell eligible program, then the Pell Grant must deducted from the total ITA amount. ITAs only cover up to one year of training and neither A.A. nor Bachelor degrees Refunds: For guidance on issuing refunds, refer to the SFWIB Standardized Refund Policy. Notice: Case Managers shall advise participants that they may be required to obtain student loans and/or other grants to cover the cost of the program that they wish to enroll in if the ITA amount and the Pell Grant, if eligible for Pell, does not cover the full cost of the program. SFWIB will not be responsible for any debts that the participant incurs.

																	2015-2016 TOL Wage Rate			
Program Name	Credential	Location/ Campus	Credit Hours	Clock Hours	Course Length (estimated in months)	Tuition Cost	Application Registration Fees Cost	Books Cost	Materials Cost	Uniforms Cost	Tools Cost	Testing Fees Cost	Certification Fees Cost	Licensing Fees Cost	Pell Eligible (Yes/No)	CIP Code	2015-2016 TOL Related Occupations (SOC & Name)	Entry	Mean	Quadrant Category
<b>AS Degree Program</b>																				
<b>Diploma/Certificate Programs</b>																				
Wyncode Web Immersive Bootcamp	Diploma	The LAB Miami, 400 NW 26th Street, Miami FL 33127	315	315	10 Weeks	\$11,500.00	\$150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0	0	No	511080104	151134 Web Developers	20.55	28.91	HSHW



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## Detail by Entity Name

Florida Limited Liability Company

JMJ CLUTCH ENTERPRISES LLC

Filing Information

<b>Document Number</b>	L14000015351
<b>FEI/EIN Number</b>	46-4752035
<b>Date Filed</b>	01/28/2014
<b>State</b>	FL
<b>Status</b>	ACTIVE

Principal Address

400 NW 26TH ST  
MIAMI, FL 33127

Changed: 06/04/2014

Mailing Address

400 NW 26TH ST  
MIAMI, FL 33127

Registered Agent Name & Address

No Agent  
801 S OLIVE AVENUE  
113  
WEST PALM BEACH, FL 33401

Name Changed: 04/29/2015

Authorized Person(s) Detail

**Name & Address**

Title MGR  
  
MIKKOLA, JUHA  
945 NE 89TH TER  
MIAMI, FL 33138

Title AMBR

MIKKOLA, JOHANNA  
945 NE 89TH TER  
MIAMI, FL 33138

Annual Reports

Report Year	Filed Date
2015	04/29/2015
2016	07/08/2016

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State of Florida, Department of State



COMMISSION FOR INDEPENDENT EDUCATION  
**ANNUAL LICENSE**

This is to certify that  
Wyncode Academy  
400 NW 26th Street  
Miami, Florida 33127  
Is hereby licensed to offer postsecondary program(s) of instruction

Under the provisions of Chapter 1005, Florida Statutes and Chapter 6E, Florida Administrative Code for the period beginning:

2/16/2016

Samuel J Ferguson  
Executive Director

5248  
License Number

John Mulhain  
Commission Chairperson

This license is non-transferable, non-assumable, and shall be rendered null and void upon any change in ownership of the licensee.



# Commission for Independent Education

*Approved Data*

## Wyncode Academy (ID# 5248)

### Corporation Data

**Name:** JMJ Clutch Enterprises LLC

**Foreign or Domestic:** Domestic

**Profit or Non Profit:** Profit

### Address Data

400 NW 26th Street

Miami, FL 33127

Miami-Dade County

### Contact Data

**Contact:** Mr. Juha Mikkola

**Phone:** (305) 570-9768 **Phone Ext:**

**Fax:**

**E-Mail:** juha@wyncode.co

**Web Site:** www.wyncode.co

### License Data

**Lic #:** 5248 **Campus Type:** Main

**Lic Status:** Annual

**Program Specialist:** Brandon Eldridge

**Annual Review Date:** 11/30/2016

Program Title as Licensed:	Hours:		Degree Type:	Credential:
	Clock	Credit		
Immersive Web Development	315			Diploma



## Wyncode Academy (#5248)

400 NW 26th Street  
Miami, FL 33127

[Map](#)

**Contact:** Juha Mikkola

**Phone:** (305) 570-9768

**Fax:**

**Email:** [juha@wyncode.co](mailto:juha@wyncode.co)

**Website:** <http://www.wyncode.co/>

**License Status:** Annual

**Licensed Since:** 10/8/2014

### Programs Offered

Program Title	Credential	Clock Hours	Credit Hours	CIP Code
Immersive Web Development	Diploma	315		0511080104

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# 2016-17 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 23 - Miami-Dade and Monroe Counties

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 25 annual openings and positive growth
- 3 Mean Wage of \$14.39/hour and Entry Wage of \$11.70/hour
- 4 High Skill/High Wage (HSHW) Occupations:  
Mean Wage of \$22.54/hour and Entry Wage of \$14.39/hour

SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2015 Hourly Wage		FLDOE	In EFI	Data
			Percent		Openings	Mean			
131121		Meeting and Convention Planners	2.99	33	22.99	14.03	4	No	R
252022	HSHW	Middle School Teachers, Exc. Special & Voc. Education	2.63	152	32.02	24.90	5	No	R
493042		Mobile Heavy Equipment Mechanics, Except Engines	0.85	27	22.52	14.75	3	Yes	R
151142	HSHW	Network and Computer Systems Architects and Admins.	1.12	50	39.52	25.00	4	Yes	R
472073		Operating Engineers/Construction Equipment Operators	1.15	54	18.56	13.20	3	No	R
292081	HSHW	Opticians, Dispensing	1.90	30	23.07	14.74	4	Yes	R
232011	HSHW	Paralegals and Legal Assistants	2.30	174	28.61	19.31	3	Yes	R
132052	HSHW	Personal Financial Advisors	2.80	111	61.19	31.54	5	Yes	R
373012		Pesticide Handlers, Sprayers, & Applicators, Vegetation	1.84	190	16.10	11.59	4	No	S
312021	HSHW	Physical Therapist Assistants	3.97	298	29.62	22.67	4	Yes	S
291071	HSHW	Physician Assistants	4.11	43	46.97	36.63	5	Yes	R
472151		Pipelayers	2.47	186	17.40	12.83	3	No	S
472152		Plumbers, Pipefitters, and Steamfitters	2.20	55	19.24	13.71	3	No	R
333051	HSHW	Police and Sheriff's Patrol Officers	1.20	335	35.49	26.83	3	No	R
272012	HSHW	Producers and Directors	0.77	58	40.81	21.67	5	No	R
119141		Property, Real Estate & Community Association Managers	1.00	187	26.34	14.09	4	No	R
273031	HSHW	Public Relations Specialists	1.14	57	29.03	18.25	5	Yes	R
131023	HSHW	Purchasing Agents, Except Farm Products & Trade	1.14	70	27.40	16.31	4	Yes	R
292034	HSHW	Radiologic Technologists	2.11	69	23.74	16.88	3	Yes	R
419021		Real Estate Brokers	1.22	27	24.13	13.25	3	No	R
291141	HSHW	Registered Nurses	1.67	970	31.35	25.04	4	Yes	R
291126	HSHW	Respiratory Therapists	1.42	37	26.73	20.35	4	Yes	R
472181		Roofers	2.68	1,000	15.49	11.63	3	No	S
112022	HSHW	Sales Managers	1.24	83	62.82	30.68	5	Yes	R
414011	HSHW	Sales Representatives, Wholesale & Mfg. Tech. & Sci. Prod.	1.11	115	35.19	15.98	3	Yes	R
414012		Sales Representatives, Wholesale and Manufacturing, Other	1.21	3,106	28.35	12.63	3	Yes	S
252031	HSHW	Secondary School Teachers, Exc. Special and Voc. Ed.	1.89	313	36.19	26.55	5	No	R
413031	HSHW	Securities and Financial Services Sales Agents	1.32	117	54.97	18.08	5	Yes	R
492098		Security and Fire Alarm Systems Installers	2.09	233	18.33	13.11	3	No	S
253021		Self-Enrichment Education Teachers	1.32	95	20.16	11.86	3	No	R
472211		Sheet Metal Workers	1.71	27	16.64	11.98	3	No	R
119151	HSHW	Social and Community Service Managers	1.98	155	36.45	24.14	4	No	S
211093		Social and Human Service Assistants	1.22	102	15.59	11.75	3	No	R
151132	HSHW	Software Developers, Applications	2.03	107	34.67	27.11	4	Yes	R
472221		Structural Iron and Steel Workers	1.70	41	18.76	14.14	3	No	R
292055		Surgical Technologists	2.58	33	19.79	14.12	3	Yes	R
173031		Surveying and Mapping Technicians	1.98	194	18.49	12.34	3	Yes	S
492022		Telecommunications Equipment Installers and Repairers	0.39	54	24.77	13.95	3	Yes	R
131151	HSHW	Training and Development Specialists	1.72	56	29.45	17.61	5	Yes	R
339093		Transportation Security Screeners	1.14	53	18.81	16.34	3	No	R
113071	HSHW	Transportation, Storage, and Distribution Managers	0.90	25	45.73	25.21	4	Yes	R
533032		Truck Drivers, Heavy and Tractor-Trailer	1.37	280	18.04	12.19	3	Yes	R
251194	HSHW	Vocational Education Teachers, Postsecondary	1.49	121	32.25	19.54	4	No	R
252032	HSHW	Vocational Education Teachers, Secondary School	1.76	105	33.21	26.76	5	No	R
151134	HSHW	Web Developers	1.86	42	28.91	20.55	3	Yes	R
514121		Welders, Cutters, Solderers, and Brazers	0.52	34	18.79	12.64	3	Yes	R
131022	HSHW	Wholesale and Retail Buyers, Except Farm Products	1.39	38	27.84	17.44	4	Yes	R
273043		Writers and Authors	0.55	28	24.68	12.47	5	No	R

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.

Standard Occupational Code	Occupational Title	# of Persons in EFM w / Qualifications	# of Persons in Training based on PY14-15	# of Jobs in EFM PY14-15	Help Wanted Jobs	Annual Openings Base on LMI Data 2014-2022	Demand / Supply Rate (Short-Term)	Demand / Supply Rate (Long-Term)	Annual Growth Percentage Change	PY14-15 Average Hourly Wage	Quadrant Category		Education Level
											Growth Category	Wage Category	
111011	Chief Executives	272	-	187	23	148	1.30	1.84	4.7%	102.15	Low Growth	High Wage	Bachelor's Degree
111021	General and Operations Managers	1,114	8	78	324	323	2.79	3.47	2.8%	61.81	Low Growth	High Wage	Associate Degree
111031	Legislators	6	-	-	-	2	N/A	3.00	1.8%	22.80	Low Growth	High Wage	Bachelor's Degree
112011	Advertising and Promotions Managers	302	-	-	44	25	N/A	12.08	8.7%	52.72	Low Growth	High Wage	Bachelor's Degree
112021	Marketing Managers	668	7	94	818	112	0.74	6.03	13.7%	60.80	High Growth	High Wage	Bachelor's Degree
112022	Sales Managers	1,448	-	218	519	225	1.96	6.44	8.7%	64.99	Low Growth	High Wage	Bachelor's Degree
112031	Public Relations Managers	71	-	-	103	32	N/A	2.22	9.7%	57.52	High Growth	High Wage	Bachelor's Degree
113011	Administrative Services Managers	2,455	8	96	33	147	19.09	16.76	11.1%	53.86	High Growth	High Wage	Associate Degree
113021	Computer and Information Systems Managers	229	16	50	207	132	0.95	1.86	11.2%	69.13	High Growth	High Wage	Bachelor's Degree
113031	Financial Managers	471	-	122	484	193	0.78	2.44	6.9%	71.20	Low Growth	High Wage	Bachelor's Degree
113051	Industrial Production Managers	90	-	-	31	29	N/A	3.10	6.2%	50.29	Low Growth	High Wage	Associate Degree
113061	Purchasing Managers	123	-	-	58	39	N/A	3.15	13.2%	60.35	High Growth	High Wage	Associate Degree
113071	Transportation, Storage, and Distribution Managers	381	-	1,039	73	26	0.34	14.65	3.6%	49.67	Low Growth	High Wage	Associate Degree
113111	Compensation and Benefits Managers	13	-	-	38	6	N/A	2.17	9.7%	53.11	High Growth	High Wage	Associate Degree
113121	Human Resources Managers	284	-	-	192	75	N/A	3.79	12.7%	53.47	High Growth	High Wage	Bachelor's Degree
113131	Training and Development Managers	75	-	-	18	21	N/A	3.57	12.8%	51.73	High Growth	High Wage	Associate Degree
119021	Construction Managers	382	1	87	158	689	1.56	0.56	14.5%	55.39	High Growth	High Wage	Associate Degree
119031	Education Administrators, Preschool and Child Care	88	-	-	29	14	N/A	6.29	15.4%	33.58	High Growth	High Wage	Bachelor's Degree
119032	Education Administrators, Elementary and Secondary	84	-	2	3	85	16.80	0.99	12.4%	47.44	High Growth	High Wage	Bachelor's Degree
119033	Education Administrators, Postsecondary	167	-	-	65	59	N/A	2.83	12.9%	54.75	High Growth	High Wage	Bachelor's Degree
119039	Education Administrators, All Other	129	-	-	7	31	N/A	4.16	12.3%	45.35	High Growth	High Wage	Bachelor's Degree
119041	Engineering Managers	81	1	49	58	183	0.77	0.45	20.8%	58.54	High Growth	High Wage	Bachelor's Degree
119051	Food Service Managers	448	1	47	218	94	1.69	4.78	4.5%	35.77	Low Growth	High Wage	Associate Degree
119061	Funeral Service Managers	3	-	-	3	2	N/A	1.50	4.8%	30.54	Low Growth	High Wage	Associate Degree
119071	Gaming Managers	5	-	-	3	0	N/A	N/A	0.0%	27.24	Low Growth	High Wage	Postsecondary Vocational
119081	Lodging Managers	92	1	23	40	70	1.48	1.33	7.4%	47.10	Low Growth	High Wage	Associate Degree
119111	Medical and Health Services Managers	245	3	16	522	243	0.46	1.02	17.0%	59.04	High Growth	High Wage	Bachelor's Degree
119121	Natural Sciences Managers	54	-	-	98	0	N/A	N/A	0.0%	47.67	Low Growth	High Wage	Bachelor's Degree
119141	Property, Real Estate & Community Association Managers	377	1	60	174	109	1.62	3.47	2.3%	25.82	Low Growth	High Wage	Associate Degree
119151	Social and Community Service Managers	168	-	12	97	91	1.54	1.85	15.6%	36.58	High Growth	High Wage	Associate Degree
119199	Managers, All Other	2,822	-	-	522	116	N/A	24.33	2.5%	46.17	Low Growth	High Wage	Associate Degree
131011	Agents and Business Managers of Artists & Entertainers	50	-	-	9	10	N/A	5.00	4.2%	29.33	Low Growth	High Wage	Bachelor's Degree
131022	Wholesale and Retail Buyers, Except Farm Products	103	-	25	28	116	1.94	0.89	9.1%	27.65	Low Growth	High Wage	Associate Degree
131023	Purchasing Agents, Except Farm Products & Trade	76	-	20	107	170	0.60	0.45	7.6%	25.33	Low Growth	High Wage	Associate Degree
131031	Claims Adjusters, Examiners, and Investigators	147	-	9	94	84	1.43	1.75	3.4%	27.03	Low Growth	High Wage	Postsecondary Vocational
131032	Insurance Appraisers, Auto Damage	10	-	-	18	-9	N/A	N/A	-7.0%	28.72	Low Growth	High Wage	Postsecondary Vocational
131041	Compliance Officers, Exc. Safety, Agri, Constr & Transp.	67	-	6	43	78	1.37	0.86	2.3%	34.19	Low Growth	High Wage	Postsecondary Vocational
131051	Cost Estimators	57	1	15	62	317	0.75	0.18	27.8%	29.92	High Growth	High Wage	Associate Degree
131071	Human Resources Specialists	304	1	41	192	665	1.31	0.46	18.1%	26.80	High Growth	High Wage	Bachelor's Degree
131075	Labor Relations Specialists	23	-	-	-	28	N/A	0.82	5.8%	20.78	Low Growth	Low Wage	Bachelor's Degree
131081	Logisticians	185	51	64	35	280	2.38	0.84	32.9%	29.77	High Growth	High Wage	Bachelor's Degree
131111	Management Analysts	200	-	120	447	1,007	0.35	0.20	16.9%	37.59	High Growth	High Wage	Bachelor's Degree
131121	Meeting and Convention Planners	167	-	181	41	146	0.75	1.14	21.3%	23.39	High Growth	High Wage	Associate Degree
131131	Fundraisers	59	-	-	9	56	N/A	1.05	13.8%	31.95	High Growth	High Wage	High School Diploma
131141	Compensation, Benefits, and Job Analysis Specialists	59	-	-	29	25	N/A	2.36	5.5%	29.23	Low Growth	High Wage	Associate Degree
131151	Training and Development Specialists	138	-	33	116	294	0.93	0.47	20.1%	29.97	High Growth	High Wage	Bachelor's Degree
131161	Market Research Analysts and Marketing Specialists	198	1	183	301	803	0.41	0.25	29.8%	29.11	High Growth	High Wage	Bachelor's Degree
131199	Business Operations Specialists, All Other	2,781	16	84	125	1,236	1.42	1.04	11.6%	32.30	High Growth	High Wage	Associate Degree
132011	Accountants and Auditors	1,806	8	271	1,017	1,638	1.33	0.25	11.5%	34.02	High Growth	High Wage	Bachelor's Degree
132021	Appraisers and Assessors of Real Estate	99	-	1	5	48	16.50	2.06	4.8%	35.11	Low Growth	High Wage	Postsecondary Vocational
132031	Budget Analysts	31	-	-	1	32	N/A	0.97	9.8%	33.32	High Growth	High Wage	Bachelor's Degree
132041	Credit Analysts	89	-	-	38	57	N/A	1.56	12.1%	34.27	High Growth	High Wage	Postsecondary Vocational
132051	Financial Analysts	207	-	85	164	244	0.83	0.85	13.2%	35.27	High Growth	High Wage	Bachelor's Degree
132052	Personal Financial Advisors	88	-	33	97	479	0.68	0.18	21.1%	53.35	High Growth	High Wage	Bachelor's Degree
132053	Insurance Underwriters	66	-	8	6	37	4.71	1.78	5.5%	31.15	Low Growth	High Wage	Postsecondary Vocational
132061	Financial Examiners	13	-	-	52	15	N/A	0.87	13.8%	42.15	High Growth	High Wage	Bachelor's Degree
132071	Loan Counselors	57	-	1	4	86	11.40	0.66	20.7%	23.40	High Growth	High Wage	Associate Degree
132072	Loan Officers	191	-	24	170	349	0.98	0.55	10.7%	41.20	High Growth	High Wage	Associate Degree
132081	Tax Examiners, Collectors, and Revenue Agents	45	-	-	3	4	N/A	11.25	1.3%	29.85	Low Growth	High Wage	Bachelor's Degree
132099	Financial Specialists, All Other	270	-	-	5	77	N/A	3.51	9.6%	29.18	High Growth	High Wage	Postsecondary Vocational
151121	Computer Systems Analysts	193	-	63	546	356	0.32	0.54	14.4%	48.94	High Growth	High Wage	Associate Degree
151131	Computer Programmers	150	3	39	143	71	0.84	2.15	4.3%	46.48	Low Growth	High Wage	Postsecondary Vocational
151132	Software Developers, Applications	169	7	96	327	374	0.42	0.47	16.8%	38.96	High Growth	High Wage	Associate Degree
151133	Software Developers, Systems Software	98	-	21	18	152	2.51	0.64	16.0%	40.22	High Growth	High Wage	Bachelor's Degree
151134	Web Developers	103	2	17	556	129	0.18	0.81	11.2%	29.65	High Growth	High Wage	Postsecondary Vocational





COMMISSION FOR INDEPENDENT EDUCATION  
**ANNUAL LICENSE**

This is to certify that  
**The Academy**  
3721 NW 7th Street, Suite 3721-1  
Miami, Florida 33126  
Is hereby licensed to offer postsecondary program(s) of instruction

Under the provisions of Chapter 1005, Florida Statutes and Chapter 6E, Florida Administrative Code for the period beginning:

8/1/2015

Samuel J Ferguson  
Executive Director

3051  
License Number

John Mulh...  
Commission Chairperson

This license is non-transferable, non-assumable, and shall be rendered null and void upon any change in ownership of the licensee.



State Board of Education

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Pam Stewart  
Commissioner of Education

June 21, 2016

Christopher Perez  
The Academy  
3721 NW 7th Street, Suite 3721-1 #3051  
Miami, FL 33126

Re: Complete Application

Dear Mr. Perez:

The purpose of this letter is to inform you that your institution's application for Annual Renewal has been deemed complete. However, this does not mean that all of your application materials are correct. In the event that additional modifications are required to correct these materials, I will contact you.

The application is tentatively scheduled for the July 21, 2016 meeting of the Commission. Please feel free to contact me at (850) 245-3200 or by email at Sara.Collins@fldoe.org if there are any questions.

Sincerely,

Sara Collins  
Program Specialist

Samuel L. Ferguson  
Executive Director

Commission for Independent Education

325 W. Gaines Street, Suite 1414 | Tallahassee, FL 32399-0400 | 850-245-3200 | www.fldoe.org/cie

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# Commission for Independent Education

Approved Data

## The Academy (ID# 3051)

### Corporation Data

**Name:** The Academy of South Florida, Inc.  
**Foreign or Domestic:** Domestic      **Profit or Non Profit:** Profit

### Address Data

3721 NW 7th Street, Suite 3721-1  
Miami, FL 33126  
Miami-Dade County

### Contact Data

**Contact:** Mr. Christopher Perez  
**Phone:** (305) 648-2000    **Phone Ext:**  
**Fax:** (305) 648-2012  
**E-Mail:** cperez@academyfl.com  
**Web Site:** www.it-certification-courses.com

### License Data

**Lic #:** 3051      **Campus Type:** Main  
**Lic Status:** Annual  
**Program Specialist:** Sara Collins  
**Annual Review Date:** 7/31/2016

Program Title as Licensed:	Hours:		Degree Type:	Credential:
	Clock	Credit		
A+ Computer Technician	60			Diploma
Application Architect Professional	360			Diploma
Application Architect Professional - Online	227.5			Diploma
Cisco Certified Network Associates & Network + Test Preparation	180			Diploma
Cyber Security Professional	240			Diploma
Information Technology Professional	480			Diploma
Information Technology Professional - Online	284			Diploma
MCSA/MCSE SQL Test Prep	240			Diploma
MCSA/MCSE Test Prep	240			Diploma
Microsoft MCTS/MCITP Prep	360			Diploma
Microsoft Office Specialist	50			Diploma
Network Professional (+)	60			Diploma
Office Administrator	120			Diploma
Project Manager Professional (Security+, Project+, and PMP)	240			Diploma
The Network Engineers	600			Diploma
The Network Expert	720			Diploma
The Network Technician	360			Diploma
Virtualization Professional	107			Diploma

Sara Collins  
Program Specialist  
Commission for Independent Education



*Commission for Independent Education*

*Approved Data*

The Academy (ID# 3051)

Webmaster	240		Diploma
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*Sara Collins*

Sara Collins  
Program Specialist  
Commission for Independent Education



## Academy, The (#3051)

3721 NW 7th Street, Suite 3721-1  
Miami, FL 33126

[Map](#)

**Contact:** Christopher Perez

**Phone:** (305) 648-2000

**Fax:** (305)648-2012

**Email:** [cperez@academyfl.com](mailto:cperez@academyfl.com)

**Website:** <http://www.it-certification-courses.com/>

**License Status:** Annual

**Licensed Since:** 10/20/2003

### Programs Offered

Program Title	Credential	Clock Hours	Credit Hours	CIP Code
A+ Computer Technician	Diploma	60		0511100610
Application Architect Professional	Diploma	360		0511020204
Application Architect Professional - Online	Diploma	227.5		0511020204
Cisco Certified Network Associates & Network + Test Preparation	Diploma	180		0511090102
Cyber Security Professional	Diploma	240		0511100301
Information Technology Professional	Diploma	480		0511090102
Information Technology Professional - Online	Diploma	284		0511090102
MCSA/MCSE SQL Test Prep	Diploma	240		0511090102
MCSA/MCSE Test Prep	Diploma	240		0511090102
Microsoft MCTS/MCITP Prep	Diploma	360		0511090102
Microsoft Office Specialist	Diploma	50		0511060110
Network Professional (+)	Diploma	60		0511090110
Office Administrator	Diploma	120		0511060100
Project Manager Professional (Security+, Project+, and PMP)	Diploma	240		0552021101
The Network Engineers	Diploma	600		0511090103
The Network Expert	Diploma	720		0511090103
The Network Technician	Diploma	360		0511090102
Virtualization Professional	Diploma	107		0511090110
Webmaster	Diploma	240		0511080110

# 2016-17 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 23 - Miami-Dade and Monroe Counties

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 25 annual openings and positive growth
- 3 Mean Wage of \$14.39/hour and Entry Wage of \$11.70/hour
- 4 High Skill/High Wage (HSHW) Occupations:  
Mean Wage of \$22.54/hour and Entry Wage of \$14.39/hour

SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2015 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	Data Source†††
					Mean	Entry			
132011	HSHW	Accountants and Auditors	1.60	636	34.51	20.95	5	Yes	R
113011	HSHW	Administrative Services Managers	1.54	44	59.00	33.24	4	Yes	R
413011		Advertising Sales Agents	0.52	519	25.69	13.50	3	Yes	S
532021	HSHW	Air Traffic Controllers	0.65	31	65.31	47.25	3	No	R
493011	HSHW	Aircraft Mechanics and Service Technicians	1.09	108	27.27	16.81	3	Yes	R
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	0.39	81	90.68	50.41	4	Yes	R
132021		Appraisers and Assessors of Real Estate	1.01	26	32.63	13.70	3	No	R
274011		Audio and Video Equipment Technicians	1.59	29	19.19	12.46	4	No	R
493021		Automotive Body and Related Repairers	1.01	29	18.26	12.23	3	No	R
493023		Automotive Service Technicians and Mechanics	1.33	1,943	18.88	11.89	3	No	S
433031		Bookkeeping, Accounting, and Auditing Clerks	1.27	340	17.67	12.17	4	Yes	R
472021		Brickmasons and Blockmasons	5.68	255	16.83	13.10	3	No	S
493031	HSHW	Bus and Truck Mechanics and Diesel Engine Specialists	1.12	44	23.78	15.60	3	Yes	R
533021		Bus Drivers, Transit and Intercity	1.24	49	20.15	13.73	3	Yes	R
131199	HSHW	Business Operations Specialists, All Other	1.54	291	32.49	17.51	4	No	R
292031		Cardiovascular Technologists and Technicians	2.57	30	21.85	13.19	3	Yes	R
435011		Cargo and Freight Agents	1.84	348	19.52	11.76	3	Yes	S
472031		Carpenters	3.17	2,632	17.40	11.97	3	No	S
472051		Cement Masons and Concrete Finishers	4.63	728	16.07	11.86	3	No	S
351011	HSHW	Chefs and Head Cooks	0.88	36	27.70	17.65	3	No	R
111011	HSHW	Chief Executives	1.02	93	100.15	54.52	5	Yes	R
172051	HSHW	Civil Engineers	2.52	109	45.35	27.35	5	Yes	R
131031	HSHW	Claims Adjusters, Examiners, and Investigators	0.84	88	26.82	17.79	3	Yes	R
212011		Clergy	1.23	26	25.28	13.02	5	No	R
532012	HSHW	Commercial Pilots	0.99	37	53.23	24.35	3	Yes	R
131041	HSHW	Compliance Officers, Exc. Safety, Agri, Constr & Transp.	0.85	377	29.44	17.59	3	No	S
113021	HSHW	Computer and Information Systems Managers	1.49	34	67.45	44.95	5	Yes	R
151143	HSHW	Computer Network Architects	1.46	43	35.55	24.51	3	Yes	R
151131	HSHW	Computer Programmers	0.74	58	46.03	28.79	3	Yes	R
151121	HSHW	Computer Systems Analysts	2.58	91	49.14	27.10	4	Yes	R
151151	HSHW	Computer User Support Specialists	1.96	126	24.69	15.52	3	Yes	R
474011	HSHW	Construction and Building Inspectors	1.95	32	31.11	22.42	3	No	R
119021	HSHW	Construction Managers	2.08	172	50.81	23.57	4	No	R
333012	HSHW	Correctional Officers and Jailers	0.71	177	26.68	17.90	3	No	R
131051	HSHW	Cost Estimators	2.73	80	28.19	15.46	4	No	R
537021	HSHW	Crane and Tower Operators	2.11	29	25.95	18.98	3	No	R
151141	HSHW	Database Administrators	1.32	27	39.16	23.99	4	Yes	R
319091		Dental Assistants	2.06	703	17.25	12.62	3	Yes	S
292021	HSHW	Dental Hygienists	2.17	52	27.90	20.19	4	Yes	R
333021	HSHW	Detectives and Criminal Investigators	0.37	29	44.93	27.18	3	No	R
292032	HSHW	Diagnostic Medical Sonographers	4.44	40	29.70	21.07	3	Yes	R
119032	HSHW	Education Administrators, Elementary and Secondary	1.86	27	44.95	30.91	5	No	R
499051	HSHW	Electrical Power-Line Installers and Repairers	1.68	45	25.94	16.88	3	No	R
472111		Electricians	1.99	157	25.19	13.42	3	No	R
252021	HSHW	Elementary School Teachers, Except Special Education	2.62	384	31.53	25.21	5	No	R
292041		Emergency Medical Technicians and Paramedics	1.75	48	15.36	12.30	4	Yes	R
119041	HSHW	Engineering Managers	2.17	41	57.39	32.43	5	Yes	R
436011	HSHW	Executive Secretaries and Administrative Assistants	0.14	109	24.31	16.83	3	Yes	R
132051	HSHW	Financial Analysts	1.77	68	38.36	22.57	5	Yes	R

# 2016-17 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 23 - Miami-Dade and Monroe Counties

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 25 annual openings and positive growth
- 3 Mean Wage of \$14.39/hour and Entry Wage of \$11.70/hour
- 4 High Skill/High Wage (HSHW) Occupations:  
Mean Wage of \$22.54/hour and Entry Wage of \$14.39/hour

SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2015 Hourly Wage		FLDOE	In EFI	Data
			Percent		Openings	Mean			
131121		Meeting and Convention Planners	2.99	33	22.99	14.03	4	No	R
252022	HSHW	Middle School Teachers, Exc. Special & Voc. Education	2.63	152	32.02	24.90	5	No	R
493042		Mobile Heavy Equipment Mechanics, Except Engines	0.85	27	22.52	14.75	3	Yes	R
151142	HSHW	Network and Computer Systems Architects and Admins.	1.12	50	39.52	25.00	4	Yes	R
472073		Operating Engineers/Construction Equipment Operators	1.15	54	18.56	13.20	3	No	R
292081	HSHW	Opticians, Dispensing	1.90	30	23.07	14.74	4	Yes	R
232011	HSHW	Paralegals and Legal Assistants	2.30	174	28.61	19.31	3	Yes	R
132052	HSHW	Personal Financial Advisors	2.80	111	61.19	31.54	5	Yes	R
373012		Pesticide Handlers, Sprayers, & Applicators, Vegetation	1.84	190	16.10	11.59	4	No	S
312021	HSHW	Physical Therapist Assistants	3.97	298	29.62	22.67	4	Yes	S
291071	HSHW	Physician Assistants	4.11	43	46.97	36.63	5	Yes	R
472151		Pipelayers	2.47	186	17.40	12.83	3	No	S
472152		Plumbers, Pipefitters, and Steamfitters	2.20	55	19.24	13.71	3	No	R
333051	HSHW	Police and Sheriff's Patrol Officers	1.20	335	35.49	26.83	3	No	R
272012	HSHW	Producers and Directors	0.77	58	40.81	21.67	5	No	R
119141		Property, Real Estate & Community Association Managers	1.00	187	26.34	14.09	4	No	R
273031	HSHW	Public Relations Specialists	1.14	57	29.03	18.25	5	Yes	R
131023	HSHW	Purchasing Agents, Except Farm Products & Trade	1.14	70	27.40	16.31	4	Yes	R
292034	HSHW	Radiologic Technologists	2.11	69	23.74	16.88	3	Yes	R
419021		Real Estate Brokers	1.22	27	24.13	13.25	3	No	R
291141	HSHW	Registered Nurses	1.67	970	31.35	25.04	4	Yes	R
291126	HSHW	Respiratory Therapists	1.42	37	26.73	20.35	4	Yes	R
472181		Roofers	2.68	1,000	15.49	11.63	3	No	S
112022	HSHW	Sales Managers	1.24	83	62.82	30.68	5	Yes	R
414011	HSHW	Sales Representatives, Wholesale & Mfg. Tech. & Sci. Prod.	1.11	115	35.19	15.98	3	Yes	R
414012		Sales Representatives, Wholesale and Manufacturing, Other	1.21	3,106	28.35	12.63	3	Yes	S
252031	HSHW	Secondary School Teachers, Exc. Special and Voc. Ed.	1.89	313	36.19	26.55	5	No	R
413031	HSHW	Securities and Financial Services Sales Agents	1.32	117	54.97	18.08	5	Yes	R
492098		Security and Fire Alarm Systems Installers	2.09	233	18.33	13.11	3	No	S
253021		Self-Enrichment Education Teachers	1.32	95	20.16	11.86	3	No	R
472211		Sheet Metal Workers	1.71	27	16.64	11.98	3	No	R
119151	HSHW	Social and Community Service Managers	1.98	155	36.45	24.14	4	No	S
211093		Social and Human Service Assistants	1.22	102	15.59	11.75	3	No	R
151132	HSHW	Software Developers, Applications	2.03	107	34.67	27.11	4	Yes	R
472221		Structural Iron and Steel Workers	1.70	41	18.76	14.14	3	No	R
292055		Surgical Technologists	2.58	33	19.79	14.12	3	Yes	R
173031		Surveying and Mapping Technicians	1.98	194	18.49	12.34	3	Yes	S
492022		Telecommunications Equipment Installers and Repairers	0.39	54	24.77	13.95	3	Yes	R
131151	HSHW	Training and Development Specialists	1.72	56	29.45	17.61	5	Yes	R
339093		Transportation Security Screeners	1.14	53	18.81	16.34	3	No	R
113071	HSHW	Transportation, Storage, and Distribution Managers	0.90	25	45.73	25.21	4	Yes	R
533032		Truck Drivers, Heavy and Tractor-Trailer	1.37	280	18.04	12.19	3	Yes	R
251194	HSHW	Vocational Education Teachers, Postsecondary	1.49	121	32.25	19.54	4	No	R
252032	HSHW	Vocational Education Teachers, Secondary School	1.76	105	33.21	26.76	5	No	R
151134	HSHW	Web Developers	1.86	42	28.91	20.55	3	Yes	R
514121		Welders, Cutters, Solderers, and Brazers	0.52	34	18.79	12.64	3	Yes	R
131022	HSHW	Wholesale and Retail Buyers, Except Farm Products	1.39	38	27.84	17.44	4	Yes	R
273043		Writers and Authors	0.55	28	24.68	12.47	5	No	R

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

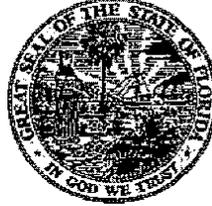
S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.

Standard Occupational Code	Occupational Title	# of Persons in EFM w / Qualifications	# of Persons in Training based on PY14-15	# of Jobs in EFM PY14-15	Help Wanted Jobs	Annual Openings Base on LMI Data 2014-2022	Demand / Supply Rate (Short-Term)	Demand / Supply Rate (Long-Term)	Annual Growth Percentage Change	PY14-15 Average Hourly Wage	Quadrant Category		Education Level
											Growth Category	Wage Category	
111011	Chief Executives	272	-	187	23	148	1.30	1.84	4.7%	102.15	Low Growth	High Wage	Bachelor's Degree
111021	General and Operations Managers	1,114	8	78	324	323	2.79	3.47	2.8%	61.81	Low Growth	High Wage	Associate Degree
111031	Legislators	6	-	-	-	2	N/A	3.00	1.8%	22.80	Low Growth	High Wage	Bachelor's Degree
112011	Advertising and Promotions Managers	302	-	-	44	25	N/A	12.08	8.7%	52.72	Low Growth	High Wage	Bachelor's Degree
112021	Marketing Managers	668	7	94	818	112	0.74	6.03	13.7%	60.80	High Growth	High Wage	Bachelor's Degree
112022	Sales Managers	1,448	-	218	519	225	1.96	6.44	8.7%	64.99	Low Growth	High Wage	Bachelor's Degree
112031	Public Relations Managers	71	-	-	103	32	N/A	2.22	9.7%	57.52	High Growth	High Wage	Bachelor's Degree
113011	Administrative Services Managers	2,455	8	96	33	147	19.09	16.76	11.1%	53.86	High Growth	High Wage	Associate Degree
113021	Computer and Information Systems Managers	229	16	50	207	132	0.95	1.86	11.2%	69.13	High Growth	High Wage	Bachelor's Degree
113031	Financial Managers	471	-	122	484	193	0.78	2.44	6.9%	71.20	Low Growth	High Wage	Bachelor's Degree
113051	Industrial Production Managers	90	-	-	31	29	N/A	3.10	6.2%	50.29	Low Growth	High Wage	Associate Degree
113061	Purchasing Managers	123	-	-	58	39	N/A	3.15	13.2%	60.35	High Growth	High Wage	Associate Degree
113071	Transportation, Storage, and Distribution Managers	381	-	1,039	73	26	0.34	14.65	3.6%	49.67	Low Growth	High Wage	Associate Degree
113111	Compensation and Benefits Managers	13	-	-	38	6	N/A	2.17	9.7%	53.11	High Growth	High Wage	Associate Degree
113121	Human Resources Managers	284	-	-	192	75	N/A	3.79	12.7%	53.47	High Growth	High Wage	Bachelor's Degree
113131	Training and Development Managers	75	-	-	18	21	N/A	3.57	12.8%	51.73	High Growth	High Wage	Associate Degree
119021	Construction Managers	382	1	87	158	689	1.56	0.56	14.5%	55.39	High Growth	High Wage	Associate Degree
119031	Education Administrators, Preschool and Child Care	88	-	-	29	14	N/A	6.29	15.4%	33.58	High Growth	High Wage	Bachelor's Degree
119032	Education Administrators, Elementary and Secondary	84	-	2	3	85	16.80	0.99	12.4%	47.44	High Growth	High Wage	Bachelor's Degree
119033	Education Administrators, Postsecondary	167	-	-	65	59	N/A	2.83	12.9%	54.75	High Growth	High Wage	Bachelor's Degree
119039	Education Administrators, All Other	129	-	-	7	31	N/A	4.16	12.3%	45.35	High Growth	High Wage	Bachelor's Degree
119041	Engineering Managers	81	1	49	58	183	0.77	0.45	20.8%	58.54	High Growth	High Wage	Bachelor's Degree
119051	Food Service Managers	448	1	47	218	94	1.69	4.78	4.5%	35.77	Low Growth	High Wage	Associate Degree
119061	Funeral Service Managers	3	-	-	3	2	N/A	1.50	4.8%	30.54	Low Growth	High Wage	Associate Degree
119071	Gaming Managers	5	-	-	3	0	N/A	N/A	0.0%	27.24	Low Growth	High Wage	Postsecondary Vocational
119081	Lodging Managers	92	1	23	40	70	1.48	1.33	7.4%	47.10	Low Growth	High Wage	Associate Degree
119111	Medical and Health Services Managers	245	3	16	522	243	0.46	1.02	17.0%	59.04	High Growth	High Wage	Bachelor's Degree
119121	Natural Sciences Managers	54	-	-	98	0	N/A	N/A	0.0%	47.67	Low Growth	High Wage	Bachelor's Degree
119141	Property, Real Estate & Community Association Managers	377	1	60	174	109	1.62	3.47	2.3%	25.82	Low Growth	High Wage	Associate Degree
119151	Social and Community Service Managers	168	-	12	97	91	1.54	1.85	15.6%	36.58	High Growth	High Wage	Associate Degree
119199	Managers, All Other	2,822	-	-	522	116	N/A	24.33	2.5%	46.17	Low Growth	High Wage	Associate Degree
131011	Agents and Business Managers of Artists & Entertainers	50	-	-	9	10	N/A	5.00	4.2%	29.33	Low Growth	High Wage	Bachelor's Degree
131022	Wholesale and Retail Buyers, Except Farm Products	103	-	25	28	116	1.94	0.89	9.1%	27.65	Low Growth	High Wage	Associate Degree
131023	Purchasing Agents, Except Farm Products & Trade	76	-	20	107	170	0.60	0.45	7.6%	25.33	Low Growth	High Wage	Associate Degree
131031	Claims Adjusters, Examiners, and Investigators	147	-	9	94	84	1.43	1.75	3.4%	27.03	Low Growth	High Wage	Postsecondary Vocational
131032	Insurance Appraisers, Auto Damage	10	-	-	18	-9	N/A	N/A	-7.0%	28.72	Low Growth	High Wage	Postsecondary Vocational
131041	Compliance Officers, Exc. Safety, Agri, Constr & Transp.	67	-	6	43	78	1.37	0.86	2.3%	34.19	Low Growth	High Wage	Postsecondary Vocational
131051	Cost Estimators	57	1	15	62	317	0.75	0.18	27.8%	29.92	High Growth	High Wage	Associate Degree
131071	Human Resources Specialists	304	1	41	192	665	1.31	0.46	18.1%	26.80	High Growth	High Wage	Bachelor's Degree
131075	Labor Relations Specialists	23	-	-	-	28	N/A	0.82	5.8%	20.78	Low Growth	Low Wage	Bachelor's Degree
131081	Logisticians	185	51	64	35	280	2.38	0.84	32.9%	29.77	High Growth	High Wage	Bachelor's Degree
131111	Management Analysts	200	-	120	447	1,007	0.35	0.20	16.9%	37.59	High Growth	High Wage	Bachelor's Degree
131121	Meeting and Convention Planners	167	-	181	41	146	0.75	1.14	21.3%	23.39	High Growth	High Wage	Associate Degree
131131	Fundraisers	59	-	-	9	56	N/A	1.05	13.8%	31.95	High Growth	High Wage	High School Diploma
131141	Compensation, Benefits, and Job Analysis Specialists	59	-	-	29	25	N/A	2.36	5.5%	29.23	Low Growth	High Wage	Associate Degree
131151	Training and Development Specialists	138	-	33	116	294	0.93	0.47	20.1%	29.97	High Growth	High Wage	Bachelor's Degree
131161	Market Research Analysts and Marketing Specialists	198	1	183	301	803	0.41	0.25	29.8%	29.11	High Growth	High Wage	Bachelor's Degree
131199	Business Operations Specialists, All Other	2,781	16	84	125	1,236	1.42	0.24	11.6%	32.30	High Growth	High Wage	Associate Degree
132011	Accountants and Auditors	1,706	8	271	1,017	1,638	1.33	1.05	11.5%	34.02	High Growth	High Wage	Bachelor's Degree
132021	Appraisers and Assessors of Real Estate	99	-	1	5	48	16.50	2.06	4.8%	35.11	Low Growth	High Wage	Postsecondary Vocational
132031	Budget Analysts	31	-	-	1	32	N/A	0.97	9.8%	33.32	High Growth	High Wage	Bachelor's Degree
132041	Credit Analysts	89	-	-	38	57	N/A	1.56	12.1%	34.27	High Growth	High Wage	Postsecondary Vocational
132051	Financial Analysts	207	-	85	164	244	0.83	0.85	13.2%	35.27	High Growth	High Wage	Bachelor's Degree
132052	Personal Financial Advisors	88	-	33	97	479	0.68	0.18	21.1%	53.35	High Growth	High Wage	Bachelor's Degree
132053	Insurance Underwriters	66	-	8	6	37	4.71	1.78	5.5%	31.15	Low Growth	High Wage	Postsecondary Vocational
132061	Financial Examiners	13	-	-	52	15	N/A	0.87	13.8%	42.15	High Growth	High Wage	Bachelor's Degree
132071	Loan Counselors	57	-	1	4	86	11.40	0.66	20.7%	23.40	High Growth	High Wage	Associate Degree
132072	Loan Officers	191	-	24	170	349	0.98	0.55	10.7%	41.20	High Growth	High Wage	Associate Degree
132081	Tax Examiners, Collectors, and Revenue Agents	45	-	-	3	4	N/A	11.25	1.3%	29.85	Low Growth	High Wage	Bachelor's Degree
132099	Financial Specialists, All Other	270	-	-	5	77	N/A	3.51	9.6%	29.18	High Growth	High Wage	Postsecondary Vocational
151121	Computer Systems Analysts	193	-	63	546	356	0.32	0.54	14.4%	48.94	High Growth	High Wage	Associate Degree
151131	Computer Programmers	150	3	39	143	71	0.84	2.15	4.3%	46.48	Low Growth	High Wage	Postsecondary Vocational
151132	Software Developers, Applications	169	7	96	327	374	0.42	0.47	16.8%	38.96	High Growth	High Wage	Associate Degree
151133	Software Developers, Systems Software	98	-	21	18	152	2.51	0.64	16.0%	40.22	High Growth	High Wage	Bachelor's Degree
151134	Web Developers	103	2	17	556	129	0.18	0.81	11.2%	29.65	High Growth	High Wage	Postsecondary Vocational





COMMISSION FOR INDEPENDENT EDUCATION  
ANNUAL LICENSE

This is to certify that  
New Horizons Computer Learning Center of South Florida  
7757 W. Flagler St., Suite 200  
Miami, Florida 33144  
Is hereby licensed to offer postsecondary program(s) of instruction

Under the provisions of Chapter 1005, Florida Statutes and Chapter 6E, Florida Administrative Code for the period beginning:

10/1/2015

Samuel J. Ferguson  
Executive Director

2438  
License Number

John Mulhain  
Commission Chairperson

This license is non-transferable, non-assumable, and shall be rendered null and void upon any change in ownership of the licensee.



# Commission for Independent Education

Approved Data

## New Horizons Computer Learning Center of South Florida (ID# 2438)

### Corporation Data

**Name:** GEB Computer Training, Ltd.

**Foreign or Domestic:** Domestic      **Profit or Non Profit:** Profit

### Address Data

7757 W. Flagler St., Suite 200

Miami, FL 33144

Miami-Dade County

### Contact Data

**Contact:** Mr. Adam Gordon

**Phone:** (305) 265-7576      **Phone Ext:** 131

**Fax:** (305) 264-3779

**E-Mail:** info@nhflorida.com

**Web Site:** www.nhflorida.com

### License Data

**Lic #:** 2438      **Campus Type:** Main

**Lic Status:** Annual Extension

**Program Specialist:** Sara Collins

**Annual Review Date:** 9/30/2016

Program Title as Licensed:	Hours:		Degree Type:	Credential:
	Clock	Credit		
A+ Certification Preparatory	32.5			Diploma
Administrative Professional	110.5			Diploma
Administrative Professional with English as a Second Language (ESL)	185.5			Diploma
Certified Six Sigma Green Belt (CSSGB) Preparatory Program	32.5			Diploma
Cisco (CCNA) Routing and Switching Preparatory	32.5			Diploma
Green Information Technology Worker	52			Diploma
Help Desk	130			Diploma
ITIL Foundations	19.5			Diploma
MCTS: Windows 7 - Configuration Preparatory	32.5			Diploma
Microsoft Certified Application Specialist (MCAS) Preparatory	104			Diploma
Microsoft Certified IT Professional Server Administrator (MCITP) Green IT Preparatory	234			Diploma
Microsoft Certified IT Professional Server Administrator (MCITP) Preparatory	214.5			Diploma

Sara Collins

Program Specialist

Commission for Independent Education



New Horizons Computer Learning Center of South Florida (ID# 2438)

Microsoft Certified Solutions Associate Windows (MCSA) Server 2012 Green IT Preparatory	214.5			Diploma
Microsoft Certified Solutions Associate Windows (MCSA) Server 2012 Preparatory	195			Diploma
Microsoft Certified Solutions Developer (MCSD): Web Applications Preparatory	195			Diploma
Microsoft Certified Solutions Developer (MCSD): Windows Store Apps Preparatory	182			Diploma
Microsoft Certified Solutions Expert (MCSE): Data Platform Preparatory	162.5			Diploma
Microsoft Certified Solutions Expert (MCSE): Server Infrastructure Green IT Preparatory	247			Diploma
Microsoft Certified Solutions Expert (MCSE): Server Infrastructure Preparatory	227.5			Diploma
Microsoft Certified Technology Specialist Windows Server 2008 (MCTS) Green IT Preparatory	182			Diploma
Microsoft Certified Technology Specialist Windows Server 2008 (MCTS) Preparatory	162.5			Diploma
Microsoft Technology Associate (MTA) Preparatory	52			Diploma
Network Administrator Preparatory	324			Diploma
Network+ Certification Preparatory	32.5			Diploma
Networking Professional Preparatory	147.6			Diploma
Networking Security Professional Preparatory	324			Diploma
PC Support Preparatory	110.5			Diploma
Project Management Professional (PMP)	32.5			Diploma
Project Management Professional (PMP) & Certified Six Sigma Green Belt (CSSGB) Preparatory Program	65			Diploma
Systems Security Preparatory Program	72			Diploma
Train the Trainer Preparatory	19.5			Diploma
VMware Certified Professional (VCP) Preparatory	32.5			Diploma

*Sara Collins*

Sara Collins  
Program Specialist  
Commission for Independent Education



## New Horizons Computer Learning Center of South Florida (#2438)

7757 W. Flagler St., Suite 200  
Miami, FL 33144

[Map](#)

**Contact:** Adam Gordon

**Phone:** (305) 265-7576

**Fax:** (305)264-3779

**Email:** [info@nhflorida.com](mailto:info@nhflorida.com)

**Website:** <http://www.nhflorida.com/>

**License Status:** Annual Extension

**Licensed Since:** 9/6/2001

### Programs Offered

Program Title	Credential	Clock Hours	Credit Hours	CIP Code
A+ Certification Preparatory	Diploma	32.5		0511100610
Administrative Professional	Diploma	110.5		0511060100
Administrative Professional with English as a Second Language (ESL)	Diploma	185.5		0511060100
Certified Six Sigma Green Belt (CSSGB) Preparatory Program	Diploma	32.5		0552021110
Cisco (CCNA) Routing and Switching Preparatory	Diploma	32.5		0511090110
Green Information Technology Worker	Diploma	52		0511090110
Help Desk	Diploma	130		0511100603
ITIL Foundations	Diploma	19.5		0511090110
MCTS: Windows 7 - Configuration Preparatory	Diploma	32.5		0511090110
Microsoft Certified Application Specialist (MCAS) Preparatory	Diploma	104		0511090110
Microsoft Certified IT Professional Server Administrator (MCITP) Green IT Preparatory	Diploma	234		0511090102
Microsoft Certified IT Professional Server Administrator (MCITP) Preparatory	Diploma	214.5		0511090102
Microsoft Certified Solutions Associate Windows (MCSA) Server 2012 Green IT Preparatory	Diploma	214.5		0511090102
Microsoft Certified Solutions Associate Windows (MCSA) Server 2012 Preparatory	Diploma	195		0511090102
Microsoft Certified Solutions Developer (MCSD): Web Applications Preparatory	Diploma	195		0511090102
Microsoft Certified Solutions Developer (MCSD): Windows Store Apps Preparatory	Diploma	182		0511090102

Microsoft Certified Solutions Expert (MCSE): Data Platform Preparatory	Diploma	162.5	0511080201
Microsoft Certified Solutions Expert (MCSE): Server Infrastructure Green IT Preparatory	Diploma	247	0511090102
Microsoft Certified Solutions Expert (MCSE): Server Infrastructure Preparatory	Diploma	227.5	0511090102
Microsoft Certified Technology Specialist Windows Server 2008 (MCTS) Green IT Preparatory	Diploma	182	0511090102
Microsoft Certified Technology Specialist Windows Server 2008 (MCTS) Preparatory	Diploma	162.5	0511090102
Microsoft Technology Associate (MTA) Preparatory	Diploma	52	0511060110
Network Administrator Preparatory	Diploma	324	0511090102
Network+ Certification Preparatory	Diploma	32.5	0511090110
<b>Networking Professional Preparatory</b>	<b>Diploma</b>	<b>147.6</b>	<b>0511090102</b>
Networking Security Professional Preparatory	Diploma	324	0511100301
PC Support Preparatory	Diploma	110.5	0511100610
Project Management Professional (PMP)	Diploma	32.5	0552021110
Project Management Professional (PMP) & Certified Six Sigma Green Belt (CSSGB) Preparatory Program	Diploma	65	0552021110
<b>Systems Security Preparatory Program</b>	<b>Diploma</b>	<b>72</b>	<b>0511100310</b>
Train the Trainer Preparatory	Diploma	19.5	0511060110
VMware Certified Professional (VCP) Preparatory	Diploma	32.5	0511090110

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# 2016-17 Regional Demand Occupations List

Sorted by Occupational Title

## Workforce Development Area 23 - Miami-Dade and Monroe Counties

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 25 annual openings and positive growth
- 3 Mean Wage of \$14.39/hour and Entry Wage of \$11.70/hour
- 4 High Skill/High Wage (HSHW) Occupations:  
Mean Wage of \$22.54/hour and Entry Wage of \$14.39/hour

SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2015 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	Data Source†††
					Mean	Entry			
132011	HSHW	Accountants and Auditors	1.60	636	34.51	20.95	5	Yes	R
113011	HSHW	Administrative Services Managers	1.54	44	59.00	33.24	4	Yes	R
413011		Advertising Sales Agents	0.52	519	25.69	13.50	3	Yes	S
532021	HSHW	Air Traffic Controllers	0.65	31	65.31	47.25	3	No	R
493011	HSHW	Aircraft Mechanics and Service Technicians	1.09	108	27.27	16.81	3	Yes	R
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	0.39	81	90.68	50.41	4	Yes	R
132021		Appraisers and Assessors of Real Estate	1.01	26	32.63	13.70	3	No	R
274011		Audio and Video Equipment Technicians	1.59	29	19.19	12.46	4	No	R
493021		Automotive Body and Related Repairers	1.01	29	18.26	12.23	3	No	R
493023		Automotive Service Technicians and Mechanics	1.33	1,943	18.88	11.89	3	No	S
433031		Bookkeeping, Accounting, and Auditing Clerks	1.27	340	17.67	12.17	4	Yes	R
472021		Brickmasons and Blockmasons	5.68	255	16.83	13.10	3	No	S
493031	HSHW	Bus and Truck Mechanics and Diesel Engine Specialists	1.12	44	23.78	15.60	3	Yes	R
533021		Bus Drivers, Transit and Intercity	1.24	49	20.15	13.73	3	Yes	R
131199	HSHW	Business Operations Specialists, All Other	1.54	291	32.49	17.51	4	No	R
292031		Cardiovascular Technologists and Technicians	2.57	30	21.85	13.19	3	Yes	R
435011		Cargo and Freight Agents	1.84	348	19.52	11.76	3	Yes	S
472031		Carpenters	3.17	2,632	17.40	11.97	3	No	S
472051		Cement Masons and Concrete Finishers	4.63	728	16.07	11.86	3	No	S
351011	HSHW	Chefs and Head Cooks	0.88	36	27.70	17.65	3	No	R
111011	HSHW	Chief Executives	1.02	93	100.15	54.52	5	Yes	R
172051	HSHW	Civil Engineers	2.52	109	45.35	27.35	5	Yes	R
131031	HSHW	Claims Adjusters, Examiners, and Investigators	0.84	88	26.82	17.79	3	Yes	R
212011		Clergy	1.23	26	25.28	13.02	5	No	R
532012	HSHW	Commercial Pilots	0.99	37	53.23	24.35	3	Yes	R
131041	HSHW	Compliance Officers, Exc. Safety, Agri, Constr & Transp.	0.85	377	29.44	17.59	3	No	S
113021	HSHW	Computer and Information Systems Managers	1.49	34	67.45	44.95	5	Yes	R
151143	HSHW	Computer Network Architects	1.46	43	35.55	24.51	3	Yes	R
151131	HSHW	Computer Programmers	0.74	58	46.03	28.79	3	Yes	R
151121	HSHW	Computer Systems Analysts	2.58	91	49.14	27.10	4	Yes	R
151151	HSHW	Computer User Support Specialists	1.96	126	24.69	15.52	3	Yes	R
474011	HSHW	Construction and Building Inspectors	1.95	32	31.11	22.42	3	No	R
119021	HSHW	Construction Managers	2.08	172	50.81	23.57	4	No	R
333012	HSHW	Correctional Officers and Jailers	0.71	177	26.68	17.90	3	No	R
131051	HSHW	Cost Estimators	2.73	80	28.19	15.46	4	No	R
537021	HSHW	Crane and Tower Operators	2.11	29	25.95	18.98	3	No	R
151141	HSHW	Database Administrators	1.32	27	39.16	23.99	4	Yes	R
319091		Dental Assistants	2.06	703	17.25	12.62	3	Yes	S
292021	HSHW	Dental Hygienists	2.17	52	27.90	20.19	4	Yes	R
333021	HSHW	Detectives and Criminal Investigators	0.37	29	44.93	27.18	3	No	R
292032	HSHW	Diagnostic Medical Sonographers	4.44	40	29.70	21.07	3	Yes	R
119032	HSHW	Education Administrators, Elementary and Secondary	1.86	27	44.95	30.91	5	No	R
499051	HSHW	Electrical Power-Line Installers and Repairers	1.68	45	25.94	16.88	3	No	R
472111		Electricians	1.99	157	25.19	13.42	3	No	R
252021	HSHW	Elementary School Teachers, Except Special Education	2.62	384	31.53	25.21	5	No	R
292041		Emergency Medical Technicians and Paramedics	1.75	48	15.36	12.30	4	Yes	R
119041	HSHW	Engineering Managers	2.17	41	57.39	32.43	5	Yes	R
436011	HSHW	Executive Secretaries and Administrative Assistants	0.14	109	24.31	16.83	3	Yes	R
132051	HSHW	Financial Analysts	1.77	68	38.36	22.57	5	Yes	R

Standard Occupational Code	Occupational Title	# of Persons in EFM w / Qualifications	# of Persons in Training based on PY14-15	# of Jobs in EFM PY14-15	Help Wanted Jobs	Annual Openings Base on LMI Data 2014-2022	Demand / Supply Rate (Short-Term)	Demand / Supply Rate (Long-Term)	Annual Growth Percentage Change	PY14-15 Average Hourly Wage	Quadrant Category		Education Level
											Growth Category	Wage Category	
111011	Chief Executives	272	-	187	23	148	1.30	1.84	4.7%	102.15	Low Growth	High Wage	Bachelor's Degree
111021	General and Operations Managers	1,114	8	78	324	323	2.79	3.47	2.8%	61.81	Low Growth	High Wage	Associate Degree
111031	Legislators	6	-	-	-	2	N/A	3.00	1.8%	22.80	Low Growth	High Wage	Bachelor's Degree
112011	Advertising and Promotions Managers	302	-	-	44	25	N/A	12.08	8.7%	52.72	Low Growth	High Wage	Bachelor's Degree
112021	Marketing Managers	668	7	94	818	112	0.74	6.03	13.7%	60.80	High Growth	High Wage	Bachelor's Degree
112022	Sales Managers	1,448	-	218	519	225	1.96	6.44	8.7%	64.99	Low Growth	High Wage	Bachelor's Degree
112031	Public Relations Managers	71	-	-	103	32	N/A	2.22	9.7%	57.52	High Growth	High Wage	Bachelor's Degree
113011	Administrative Services Managers	2,455	8	96	33	147	19.09	16.76	11.1%	53.86	High Growth	High Wage	Associate Degree
113021	Computer and Information Systems Managers	229	16	50	207	132	0.95	1.86	11.2%	69.13	High Growth	High Wage	Bachelor's Degree
113031	Financial Managers	471	-	122	484	193	0.78	2.44	6.9%	71.20	Low Growth	High Wage	Bachelor's Degree
113051	Industrial Production Managers	90	-	-	31	29	N/A	3.10	6.2%	50.29	Low Growth	High Wage	Associate Degree
113061	Purchasing Managers	123	-	-	58	39	N/A	3.15	13.2%	60.35	High Growth	High Wage	Associate Degree
113071	Transportation, Storage, and Distribution Managers	381	-	1,039	73	26	0.34	14.65	3.6%	49.67	Low Growth	High Wage	Associate Degree
113111	Compensation and Benefits Managers	13	-	-	38	6	N/A	2.17	9.7%	53.11	High Growth	High Wage	Associate Degree
113121	Human Resources Managers	284	-	-	192	75	N/A	3.79	12.7%	53.47	High Growth	High Wage	Bachelor's Degree
113131	Training and Development Managers	75	-	-	18	21	N/A	3.57	12.8%	51.73	High Growth	High Wage	Associate Degree
119021	Construction Managers	382	1	87	158	689	1.56	0.56	14.5%	55.39	High Growth	High Wage	Associate Degree
119031	Education Administrators, Preschool and Child Care	88	-	-	29	14	N/A	6.29	15.4%	33.58	High Growth	High Wage	Bachelor's Degree
119032	Education Administrators, Elementary and Secondary	84	-	2	3	85	16.80	0.99	12.4%	47.44	High Growth	High Wage	Bachelor's Degree
119033	Education Administrators, Postsecondary	167	-	-	65	59	N/A	2.83	12.9%	54.75	High Growth	High Wage	Bachelor's Degree
119039	Education Administrators, All Other	129	-	-	7	31	N/A	4.16	12.3%	45.35	High Growth	High Wage	Bachelor's Degree
119041	Engineering Managers	81	1	49	58	183	0.77	0.45	20.8%	58.54	High Growth	High Wage	Bachelor's Degree
119051	Food Service Managers	448	1	47	218	94	1.69	4.78	4.5%	35.77	Low Growth	High Wage	Associate Degree
119061	Funeral Service Managers	3	-	-	3	2	N/A	1.50	4.8%	30.54	Low Growth	High Wage	Associate Degree
119071	Gaming Managers	5	-	-	3	0	N/A	N/A	0.0%	27.24	Low Growth	High Wage	Postsecondary Vocational
119081	Lodging Managers	92	1	23	40	70	1.48	1.33	7.4%	47.10	Low Growth	High Wage	Associate Degree
119111	Medical and Health Services Managers	245	3	16	522	243	0.46	1.02	17.0%	59.04	High Growth	High Wage	Bachelor's Degree
119121	Natural Sciences Managers	54	-	-	98	0	N/A	N/A	0.0%	47.67	Low Growth	High Wage	Bachelor's Degree
119141	Property, Real Estate & Community Association Managers	377	1	60	174	109	1.62	3.47	2.3%	25.82	Low Growth	High Wage	Associate Degree
119151	Social and Community Service Managers	168	-	12	97	91	1.54	1.85	15.6%	36.58	High Growth	High Wage	Associate Degree
119199	Managers, All Other	2,822	-	-	522	116	N/A	24.33	2.5%	46.17	Low Growth	High Wage	Associate Degree
131011	Agents and Business Managers of Artists & Entertainers	50	-	-	9	10	N/A	5.00	4.2%	29.33	Low Growth	High Wage	Bachelor's Degree
131022	Wholesale and Retail Buyers, Except Farm Products	103	-	25	28	116	1.94	0.89	9.1%	27.65	Low Growth	High Wage	Associate Degree
131023	Purchasing Agents, Except Farm Products & Trade	76	-	20	107	170	0.60	0.45	7.6%	25.33	Low Growth	High Wage	Associate Degree
131031	Claims Adjusters, Examiners, and Investigators	147	-	9	94	84	1.43	1.75	3.4%	27.03	Low Growth	High Wage	Postsecondary Vocational
131032	Insurance Appraisers, Auto Damage	10	-	-	18	-9	N/A	N/A	-7.0%	28.72	Low Growth	High Wage	Postsecondary Vocational
131041	Compliance Officers, Exc. Safety, Agri, Constr & Transp.	67	-	6	43	78	1.37	0.86	2.3%	34.19	Low Growth	High Wage	Postsecondary Vocational
131051	Cost Estimators	57	1	15	62	317	0.75	0.18	27.8%	29.92	High Growth	High Wage	Associate Degree
131071	Human Resources Specialists	304	1	41	192	665	1.31	0.46	18.1%	26.80	High Growth	High Wage	Bachelor's Degree
131075	Labor Relations Specialists	23	-	-	-	28	N/A	0.82	5.8%	20.78	Low Growth	Low Wage	Bachelor's Degree
131081	Logisticians	185	51	64	35	280	2.38	0.84	32.9%	29.77	High Growth	High Wage	Bachelor's Degree
131111	Management Analysts	200	-	120	447	1,007	0.35	0.20	16.9%	37.59	High Growth	High Wage	Bachelor's Degree
131121	Meeting and Convention Planners	167	-	181	41	146	0.75	1.14	21.3%	23.39	High Growth	High Wage	Associate Degree
131131	Fundraisers	59	-	-	9	56	N/A	1.05	13.8%	31.95	High Growth	High Wage	High School Diploma
131141	Compensation, Benefits, and Job Analysis Specialists	59	-	-	29	25	N/A	2.36	5.5%	29.23	Low Growth	High Wage	Associate Degree
131151	Training and Development Specialists	138	-	33	116	294	0.93	0.47	20.1%	29.97	High Growth	High Wage	Bachelor's Degree
131161	Market Research Analysts and Marketing Specialists	198	1	183	301	803	0.41	0.25	29.8%	29.11	High Growth	High Wage	Bachelor's Degree
131199	Business Operations Specialists, All Other	281	16	84	125	1,236	1.42	0.24	11.6%	32.30	High Growth	High Wage	Associate Degree
132011	Accountants and Auditors	1,706	8	271	1,017	1,638	1.33	1.05	11.5%	34.02	High Growth	High Wage	Bachelor's Degree
132021	Appraisers and Assessors of Real Estate	99	-	1	5	48	16.50	2.06	4.8%	35.11	Low Growth	High Wage	Postsecondary Vocational
132031	Budget Analysts	31	-	-	1	32	N/A	0.97	9.8%	33.32	High Growth	High Wage	Bachelor's Degree
132041	Credit Analysts	89	-	-	38	57	N/A	1.56	12.1%	34.27	High Growth	High Wage	Postsecondary Vocational
132051	Financial Analysts	207	-	85	164	244	0.83	0.85	13.2%	35.27	High Growth	High Wage	Bachelor's Degree
132052	Personal Financial Advisors	88	-	33	97	479	0.68	0.18	21.1%	53.35	High Growth	High Wage	Bachelor's Degree
132053	Insurance Underwriters	66	-	8	6	37	4.71	1.78	5.5%	31.15	Low Growth	High Wage	Postsecondary Vocational
132061	Financial Examiners	13	-	-	52	15	N/A	0.87	13.8%	42.15	High Growth	High Wage	Bachelor's Degree
132071	Loan Counselors	57	-	1	4	86	11.40	0.66	20.7%	23.40	High Growth	High Wage	Associate Degree
132072	Loan Officers	191	-	24	170	349	0.98	0.55	10.7%	41.20	High Growth	High Wage	Associate Degree
132081	Tax Examiners, Collectors, and Revenue Agents	45	-	-	3	4	N/A	11.25	1.3%	29.85	Low Growth	High Wage	Bachelor's Degree
132099	Financial Specialists, All Other	270	-	-	5	77	N/A	3.51	9.6%	29.18	High Growth	High Wage	Postsecondary Vocational
151121	Computer Systems Analysts	193	-	63	546	356	0.32	0.54	14.4%	48.94	High Growth	High Wage	Associate Degree
151131	Computer Programmers	150	3	39	143	71	0.84	2.15	4.3%	46.48	Low Growth	High Wage	Postsecondary Vocational
151132	Software Developers, Applications	169	7	96	327	374	0.42	0.47	16.8%	38.96	High Growth	High Wage	Associate Degree
151133	Software Developers, Systems Software	98	-	21	18	152	2.51	0.64	16.0%	40.22	High Growth	High Wage	Bachelor's Degree
151134	Web Developers	103	2	17	556	129	0.18	0.81	11.2%	29.65	High Growth	High Wage	Postsecondary Vocational