



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD
Thursday, August 18, 2016
9:30 A.M.

Double Tree by Hilton Miami Airport Hotel
Exhibition Center
711 NW 72nd Avenue
Miami, Florida 33126

AGENDA

1. Call to Order and Introductions
2. Approval of Meeting Minutes
 - a. June 23, 2016
3. Chairman's Report
4. Executive Director's Report
5. Executive Committee
 - a. Discussion - 2016-2020 CareerSource South Florida Strategic Operational Plan
 - b. Informational – Inspector General Report of Investigation
 - c. Recommendation as to Approval to Allocate funds to Miami-Dade College for the Future Banker's Training Program
 - d. Recommendation as to Approval to Allocate ten (10) computer to the Florida State Minority Supplier Development Council
 - e. Recommendation as to Approval to Allocate Funding for the U.S. Conference of Mayor's DollarWise Campaign
6. Finance and Efficiency Council
 - a. Information - Financial Report - June 2016
 - b. Information - Bank Reconciliation - June 2016
 - c. Information - Audit Update

CareerSource South Florida is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities. All voice telephone numbers on this document may be reached by persons using TTY/TDD equipment via the Florida Relay Service at 711.

"Members of the public shall be given a reasonable opportunity to be heard on a specific agenda item, but must register with the agenda clerk prior to being heard."

7. Global Talent and Competitiveness Council
 - a. Information - Summer Youth Employment Program
 - b. Information – National Flight Academy
 - c. Recommendation as to Approval to Allocate Funding to the PACE Center for Girls, Inc.
 - d. Recommendation as to Allocate funds to United Way of Miami Dade County
 - e. Recommendation as to Approval to Allocate Funds to Miami-Dade County Public Schools (M-DCPS) for Construction Technology & Forklift Training
 - f. Recommendation as to Approval to Allocate Funds to Miami-Dade County Public Schools (M-DCPS) for Construction Technology Training
 - g. Recommendation as to Approval to Allocate funds to Miami-Dade County Public Schools (M-DCPS) for Private Security Officer Training
 - h. Recommendation as to Approval of New Training Vendors and Programs
8. Performance Council
 - a. Information – Refugee Employment and Training Program Performance Overview
 - b. Information – Workforce Services Balanced Scorecard and Job Placements Update
 - c. Information – Youth Partners Regional Performance
 - d. Information – Consumer Report Card Update
 - e. Recommendation as to the Approval to Renew Existing Refugee Services Contractors

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SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

AGENDA ITEM NUMBER: 2A

AGENDA ITEM SUBJECT: MEETING MINUTES

DATE: August 18, 2016 at 9:30AM
 Doubletree Hotel – Exhibition Center
 711 N.W. 72nd Avenue
 Miami, FL 33126

SFWIB MEMBERS IN ATTENDANCE	SFWIB MEMBERS NOT IN ATTENDANCE	SFW STAFF
<ol style="list-style-type: none"> 1. Piedra, Obdulio <i>Chairperson</i> 2. Bridges, Jeff, Vice-Chairman 3. Brown, Clarence 4. Chi, Joe 5. Clayton, Lovey 6. Datorre, Roberto 7. Davis-Raiford, Lucia 8. Ferradaz, Gilda 9. Fils-Aime, Sr., Daniel 10. Gaber, Cynthia 11. Garza, Maria 12. Huston, Albert Jr. 13. Manrique, Carlos 14. Montoya, Rolando 15. Perez, Andre 16. Regueiro, Maria C. 17. Roth, Thomas 18. Russo, Monica 19. Scott, Kenneth 20. West, Alvin 	<ol style="list-style-type: none"> 21. Adrover, Bernardo 22. Brecheisen Bruce 23. del Valle, Juan-Carlos 24. Diggs, Bill 25. Gazitua, Luis 26. Gibson, Charles 27. Jordan, Barbara 28. Ludwig, Philipp 29. Rod, Denis 30. Socorro, Ivonne 	<p>Beasley, Rick Alonso, Gus Butkowski, Dennis Frances, Anderson Garcia, Christine Graham, Tomara Gomez, Maria Jean-Baptiste, Antoinette Kavehersi, Cheri Perrin, Yian Smith, Marian Smith, Robert</p> <p>Assistant County Attorney (s)</p> <p>Shanika Graves - Miami-Dade County Attorney's office – SFWIB's Legal Counsel</p>

OTHER ATTENDEES

Acedo, Maleidy – *Youth Co-Op, Inc.*

Babani, Henry – *Management Resources College*

Banks, Theron – *Greater Miami Service Corps.*

Baroso, Lupe – *Cuban National Council, Inc.*

Castillo, Alicia – *Adults Mankind Organization*

Cordovi, Mayelin – *CCI*

Fano, Sherry – *Miami Dade College*

Farinas, Irene – *Adults Mankind Organization (AMO)*

Gavira, Beatriz – *SER Jobs for Progress, Inc.*

Giardivo, Sherry – *PACE Center for Girls Miami*

Gilbert, David – *City of Miami*

Girnun, Arnie – *New Horizons*

Greiner, Kevin – *Florida International University (FIU)*

Hyacinth, Hermina – *Arbor E &T. Inc.*

Martinez, John - *CCFCLL*

Mawhinney, Matt – *LaunchCode*

Mendez, Jessy – *Community Coalition, Inc.*

Mitchel, Carlana – *Miami-Dade County Public Schools (M-DCPS)*

Parrin. Angelo – *Early Learning Coalition, Inc.*

Pena, Stephanie – *The Academy*

Perez, Chris – *The Academy*

Porro, William – *City of Miami*

Quiros, Vivian – *Sullivan & Cogliano*

Rodanes, Carlos – *New Horizons*

Rodriguez, Maria – *Youth Co-op, Inc.* Someillia, Ana – *Adults Mankind Organization (AMO)*

Rodriguez, Tania – *The Academy*

Someillan, Ana – *Adults Mankind Organization, Inc.*

Starr, Rey – *Cuban National Council, Inc.*

Stephanowicz, M – *Monroe County Schools*

Teran, Ivania – *Management Resources, Inc.*

Torres, Evelio– *Early Coalition, Inc.*

Urrutia, Humberto – *The Academy*

1. Call to Order and Introductions

SFWIB Chairman, Obdulio Piedra called the meeting to order at 9:37a.m, began with introductions and announced that a quorum of members present had been achieved.

Chairman Piedra furthermore briefly commended Executive Director Rick Beasley and IT staff for the implementation of a paperless process of all board meeting agendas.

2.a. Approval of SFWIB Meeting Minutes of April 21, 2016

Mr. Alvin West moved the approval of April 21, 2016 meeting minutes. Motion seconded by Mr. Lovey Clayton; Motion Passed Unanimously

3. Chairman's Report

Chairman Piedra shared with the Board regarding a Future Bankers Kick-Off event he'd attended.

4. Executive Director's Report

Executive Director Rick Beasley reviewed with the Board his report and each member received a copy. The report contained information regarding: (1) FEDERAL – US Conference of Mayors – Jobs, Education and Workforce Committee (2) STATE – Florida Workforce Area Plans Approved; and (3) LOCAL – Career Center Performance.

No further questions or discussions.

[Dr. Christine Regueiro arrived]

5. Executive Committee

5a. Information – The Prosperity Initiatives Feasibility Study Presentation

Chairman Piedra introduced the item and Mr. Beasley further discussed. He later introduced Mr. Kevin Greiner of Florida International University (FIU) who appeared before the Board and presented the results of Miami-Dade County Prosperity Initiatives Feasibility Study Executive Summary report. He noted this concept had been created by Miami-Dade County Commission Chairman Jean Monestime who teamed up with city community development leaders to fund the study.

Chairman Piedra thanked Mr. Greiner for his presentation and requested a copy of the presentation be provided to the Board and posted on CSSF's website.

Mr. West inquired about the Beacon Council's One Community One Goal targeted industries involvement in this initiative. Mr. Beasley explained. Mr. West inquired about non poverty homes based on the information provided in the presentation. Mr. Greiner explained the issues of the poverty rate remained constant at 19% since the year 1990s.

Mr. Scott commended Mr. Greiner for his presentation and the report. He further explained the challenges with the high cost of rent.

Dr. Montoya asked whether there is any evidence that we in Miami-Dade County are exporting talented individuals and retaining more low income individuals. Mr. Greiner responded, "Yes to A and No to B" then further explained.

Ms. Russo also commended Mr. Greiner's presentation. She later expressed her concern about income inequality and asked how we could possibly hold Corporate Florida accountable to invest in

workers and benefits (healthcare and pensions). Ed Murray from FIU appeared before the Board and explained the four pillars (determinants of prosperity).

Chairman Piedra thanked representatives of FIU and Miami-Dade County Board of County Commissioners for their initiative.

5.b. Discussion – 2016-2020 CareerSource South Florida Strategic Operational Plan

Chairman Obdulio Piedra introduced the item and Mr. Beasley further presented.

No further questions or discussions.

5.c. Recommendation as to Approval to Allocate Funding to the Early Learning Coalition (ELC) of Miami-Dade/Monroe, Inc.

Chairman Piedra introduced the item and Mr. Beasley further presented.

Mr. Kenneth Scott moved the approval to allocate funds to the Early Learning Coalition (ELC) of Miami-Dade/Monroe, Inc.: Motion seconded by Mr. Jeff Bridges; **Further Discussion(s):**

Mr. Manrique inquired about amount of funds allocated by CSSF in prior year's budget in comparison to this year's request. Mr. Beasley explained that the ELC has never made a request in the past. However, he explained that this year, the agency experienced a \$1.7 million deficit. Mr. Beasley further explained the unearned Temporary Assistance for Needy Families (TANF) funds available that were initially allocated to CSSF providers.

Mr. Manrique asked whether CSSF's available funds could have been used to allocate to other existing programs. Mr. Beasley responded to Mr. Manrique's concern by explaining the impact of childcare assistance and working parents; explained that if parents don't receive services, they would potentially quit their jobs to care for their children which would result in the need of welfare services.

Mr. Chi asked whether a follow-up report would be provided to the Board. Mr. Beasley explained.

Mr. Manrique requested the language be revised that a note be made for this allocation to be a "one time deal."

Mr. Roth inquired about the possibility of allocating available funds to other programs. Mr. Beasley explained the positive impact of allocating funds to ELC.

Mr. Manrique questioned the fact of not having ample time to identify other ways to reallocate the \$1million to other active programs. He later stated that there had been a similar issue in the past with Miami-Dade County Commissioner Jordan in year 2005 when she oversaw a County department that managed this particular program.

Mr. Clayton recommended focusing on the positive impact this would bring by helping decrease the number of children going to jail.

[Ms. Maria Garza stepped out of the meeting room]

[Ms. Gaber stepped out of the meeting room]

Ms. Ferradaz asked what would happen to the TANF funds if they are not approved to allocate to ELC. Mr. Beasley stated the funds would be returned back to the State of Florida.

[Ms. Gaber returned]

Mr. Datorre briefly noted about a prior discussion related to this item.

All in Favor with one opposition by Mr. Carlos Manrique

5.d. Recommendation as to Approval to Allocate Funding to Purchase Scholarships for Take Stock in Children

Chairman Piedra introduced the item and Mr. Beasley further presented.

Mr. Kenneth Scott moved the approval to allocate funding to purchase scholarships for Take Stock in Children; Motion seconded by Mr. Lovey Clayton; **Motion Passed Unanimously**

[Ms. Maria Garza returned to the meeting room]

[Ms. Gaber stepped out of the meeting room]

5.e. Recommendation as to Approval to Allocate Funding to the PACE Center for Girls, Inc.

Chairman Piedra introduced the item and Mr. Beasley further presented.

Mr. Joe Chi moved the approval to allocate funding to the PACE Center for Girls, Inc. Motion seconded by Mr. Monica Russo; **Motion Passed Unanimously**

6. Finance and Efficiency Council Meeting

6c. Recommendation as to Approval of the 2016-2017 Budget

Chairman Piedra introduced the item and Mr. Beasley further presented.

[Mr. Kenneth Scott stepped out of the meeting room]

[Mr. Roberto Datorre stepped out of the meeting room]

There was continued discussion.

[Mr. Andy Perez left]

[Mr. Kenneth Scott returned]

[Mr. Roberto Datorre returned]

[Mr. Lucia Davis-Raiford stepped out of the meeting room]

Mr. Alvin West moved the approval of the 2016-2017 Budget. Motion seconded by Mr. Kenneth Scott; **Motion Passed Unanimously**

6e. Recommendation as to Approval to De-Obligate and Re-Allocate Refugee Employment and Training (RET) Program Transportation Funds

Chairman Piedra introduced the item and Mr. Beasley further discussed.

Mr. Roberto Datorre moved the approval to De-Obligate and Re-allocate Refugee Employment and Training (RET) Program Transportation funds. Motion seconded by Ms. Gilda Ferradaz; **Motion Passed Unanimously**

[Mr. Clarence Brown stepped out of the meeting room]

6f. Recommendation as to Approval to Allocate funds to Miami-Dade County Parks, Recreation, and Open Spaces for the Fit2Lead Internship Program

Chairman Piedra introduced the item and Mr. Beasley further discussed.

Mr. Carlos Manrique moved the approval to allocate funds to Miami-Dade County Parks, Recreation, and Open Spaces for the Fit2Lead Internship Program; Motion seconded by Vice-Chairman Bridges; **Motion Passed Unanimously**

[Mr. Clarence Brown returned]

6g. Recommendation as to Approval to Allocate Funds to Experience Aviation, Inc. for the SAFEE Aviation Summer Camp Program

Chairman Piedra introduced the item and Mr. Beasley further discussed.

Vice-Chairman Bridges moved the approval to allocate funds to experience Aviation, Inc. for the SAFEE Aviation Summer Camp Program. Motion seconded by Mr. Lovey Clayton; **Motion Passed Unanimously**

7. Global Talent Competitiveness Council

7.a. Recommendation as to Approval to Accept and Allocate funds for the City of Miami Gardens Summer Youth Employment Program

Chairman Piedra introduced the item and Mr. Beasley further discussed. Chairwoman Ferradaz noted into record that the Council did not have a quorum at the GTC meeting.

[Dr. Rolando Montoya stepped out of the meeting room]

[Mr. Carlos Manrique stepped out of the meeting room]

[Dr. Christine Regueiro stepped out of the meeting room]

Mr. Joe Chi moved the approval to accept and allocate funds for the City of Miami Gardens Summer Youth Employment Program; Motion seconded by Ms. Gilda Ferradaz; **Motion Passed Unanimously**

7b. Recommendation as to Approval of Related Party Training Vendor Agreements

Chairman Piedra introduced the item and Mr. Beasley further discussed.

Mr. Clarence Brown moved the approval of Related Party Training Vendor Agreements. Motion seconded by Mr. Joe Chi; **Motion Passed Unanimously**

[Dr. Rolando Montoya returned]

[Mr. Carlos Manrique returned]

[Dr. Maria Regueiro returned]

7c. Recommendation as to Approval of New Training Vendor Agreements

Chairman Piedra introduced the item and Mr. Beasley further discussed. It had been additionally noted that the consensus of the GTC council members requested a representative of the South Florida Laborers JATC be present at the next meeting.

[Mr. Albert Huston stepped out of the meeting room]

Ms. Maria Garza moved the approval of new training vendor agreements. Motion seconded by Ms. Gilda Ferradaz; **Motion Passed Unanimously**

[Mr. Albert Huston returned to the meeting room]

[Dr. Maria Christina Reguiero returned to the meeting room]

7d. Recommendation as to Approval of Revisions to the Individual Training Account (ITA) Policy

Chairman Piedra introduced the item and Mr. Beasley further discussed. He additionally noted that the consensus of the GTC members recommended a follow-up meeting with training vendors to discuss operational issues.

Mr. Clarence Brown moved the approval of the revisions to the Individual Training Account (ITA) Policy. Motion seconded by Ms. Maria Garza; **Further Discussion(s)**;

Mr. Manrique asked whether if performance measures would also be discussed. Mr. Beasley further explained.

Motion Passed by Unanimous Consent

[Dr. Rolando Montoya stepped out of the meeting room]

7e. Recommendation as to Approval to Allocate funds to Miami-Dade College for Hospitality Certification Training – Wolfson

7f. Recommendation as to Approval to Allocate funds to Miami-Dade College for Hospitality Certification Training - Homestead

7g. Recommendation as to Approval to Allocate funds to Miami-Dade College for Culinary Skills Training

Mr. Beasley present the item noted into record the amounts and recommendations into record for each item.

Mr. Alvin West moved the approval of the above items. Motion seconded by Mr. Joe Chi; **Motion Passed Unanimously**

7h. Recommendation as to Approval to Allocate funds to LaunchCode for an Information Technology Apprenticeship Training

Chairman Piedra introduced the item and Mr. Beasley further discussed.

Mr. Clarence Brown moved the approval to Allocate funds to LaunchCode for an Information Technology Apprenticeship Training. Motion seconded by Ms. Gilda Ferradaz; **Motion Passed Unanimously**

[Dr. Rolando Montoya returned]

8. Performance Council

8e. Recommendation as to the Approval of the Subsequent Eligibility of Training Providers

Chairman Piedra introduced the item and Mr. Beasley further discussed.

Mr. Joe Chi moved the approval of the Subsequent Eligibility of Training Providers. Motion seconded by Mr. Carlos Manrique; **Motion Passed Unanimously**

f. Recommendation as to the Approval to Renew Existing Workforce Services Contractors

Chairman Piedra introduced the item and Mr. Beasley further discussed.

Vice-Chairman Jeff Bridges moved the approval to renew existing workforce services contractors. Motion seconded by Ms. Gilda Ferradaz; **Motion Passed Unanimously**

8g. Recommendation as the Approval to Renew Existing Youth Services Contractors

Chairman Piedra introduced the item and Mr. Beasley further discussed.

Mr. Carlos Manrique moved the approval to renew existing youth services contractors. Motion seconded by Mr. Jo Chi; **Motion Passed Unanimously**

8h. Recommendation as to Approval for TANF Participation Rate for Contract Renewal

Chairman Piedra introduced the item and Mr. Beasley further discussed.

Mr. Carlos Manrique moved the approval for TANF Participation Rate for Contract Renewal. Motion seconded by Mr. Alvin West; **Motion Passed Unanimously**

[Dr. Roberto Datorre left the meeting room]

[Dr. Joe Chi left the meeting room]

6a. Information – Financial Report – April 2016

Mr. Beasley presented the item.

Mr. Roth inquired about under expenditures and Mr. Beasley explained providers have to earn the resources.

Mr. Manrique reiterated what had been previously discussed about the \$1million allocation to ELC and Mr. Beasley explained.

Dr. Montoya discussed the prepaid funds.

[Ms. Davis Raiford returned to the meeting room]

Mr. Bridges inquired about the \$235,000 allocation discussed by the Finance and Efficiency Council. Mr. Beasley explained that they are carryover dollars. Chairman Piedra further explained.

6b. Information – Bank Reconciliation – May 2016

Mr. Beasley presented the report.

8a. Information – Refugee Employment and Training Program Balanced Scorecard Update

Chairman Piedra introduced the item and Mr. Beasley further discussed.

Deferred:

6d. Recommendation as to Approval to Allocate \$235,600 to the City of Miami for the Ready to Work Employment Program

8a. Information – Refugee Employment and Training Program Balanced Scorecard Update

8b. Information – Workforce Sevices Balanced Scorecard and Job Placements Update

8c. Information – Youth Partners Regional Performance

8d. Information – Consumer Report Card Update

There being no further business to come before the Board, the meeting adjourned at 11:24am.



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 8/18/2016

AGENDA ITEM NUMBER: 3

AGENDA ITEM SUBJECT: SFWIB CHAIRMAN'S REPORT

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **PREMIER NATIONAL PROVIDER OF EMPLOYMENT**

STRATEGIC PROJECT: **Set Standards on Performance Measures Reporting**

BACKGROUND:

N/A

FUNDING: N/A

PERFORMANCE: N/A

NO ATTACHMENT



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 8/18/2016

AGENDA ITEM NUMBER: 4

AGENDA ITEM SUBJECT: SFWIB EXECUTIVE DIRECTOR'S REPORT

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **PREMIER NATIONAL PROVIDER OF EMPLOYMENT**

STRATEGIC PROJECT: **Set Standards on Performance Measures Reporting**

BACKGROUND:

N/A

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 8/18/2016

AGENDA ITEM NUMBER: 5a

AGENDA ITEM SUBJECT: 2016-2020 STRATEGIC GOALS OPERATIONAL PLAN UPDATE

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **PREMIER NATIONAL PROVIDER OF EMPLOYMENT**

STRATEGIC PROJECT: **Set Standards on Performance Measures Reporting**

BACKGROUND:

At its April 21, 2016 meeting, the SFWIB approved six new strategic goals. The goals are expected to influence future discussions and decisions:

1. Goal: Continue to Be the Premier National Provider of Employment and Career Services
2. Goal: Strengthen the One-Stop Delivery System and Increase Integrated Service Delivery
3. Goal: Improve Services for Individuals with Barriers to Employment
4. Goal: Continue Dedicated Commitment to Youth Participation in the 21st Century Economy
5. Goal: Leverage Demand-Driven Management/Control Tools to Achieve Strong Performance with a High Return on Investment
6. Goal: Continue to Be a High-Performing Board with Strong Workforce System Leadership

At the May 12, 2016 Executive Committee meeting, the 2016-20 Strategic Plan was presented to Committee members for additional input. SFWIB staff incorporated the Committee's comments and finalized the operational plan.

In an effort to assist in implementing the strategies and initiatives that will accomplish the six strategic goals, SFWIB staff developed a tracking tool. The Strategic Goal Operation Plan Monitoring Tool will assist staff when tracking which strategies have been utilized, address those yet to be implemented, and the overall progress in achieving the strategic goals.

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT

STRATEGIC GOALS OPERATIONAL PLAN MONITORING TOOL

STRATEGIES					GOAL 1
A.	B.	C.	D.	E.	
Engage Employers and Seek Continuous Feedback	Ensure all service providers and career centers implement employers engagement in their operations	Partner with Economic Development to Assist Targeted Industries	Emphasize work-based learning and training	Close the Digital Skills Gap	Build a Demand-Driven System with Employer Engagement
Number of Agendas Utilizing These Strategies					
0	0	0	1	0	0
STRATEGIES					GOAL 2
A.	B.	C.	D.	E.	
Develop Integrated Business Service Teams	Maximize use of the Employ Florida Marketplace (EFM) Among Workforce System Partners	Strengthen the Partnership with WIOA Required Partners	Seek excellence in customer service	Conduct an analyses of Career Centers	Strengthen the One-Stop Delivery System and Increase Integrated Service Delivery
Number of Agendas Utilizing These Strategies					
0	0	0	0	0	0
STRATEGIES					GOAL 3
A.	B.	C.			
Develop specific programs and initiatives		Improve Employment Outcomes		Ensure compliance with WIOA Section 188	Improve Services for Individuals with Barriers
Number of Agendas Utilizing These Strategies					
0		3		0	3
STRATEGIES					GOAL 4
A.	B.	C.	D.		
Expand Career Exploration and Pathways Programs	Joint Contribution for Youth Career Pathway Models		Youth Entrepreneurial Skills Training Programs	Improve Service Delivery and Outcomes	Dedicated Commitment to Youth Participation
Number of Agendas Utilizing These Strategies					
2	2		0	0	5

STRATEGIES			GOAL 5
A.	B.	C.	
Enhance CSSF Performance System	Improve Credential Outcomes for Job Seekers	Provide Technical Assistance to Service Providers	High ROI Through Continuous Improvement
Number of Agendas Utilizing These Strategies			
1	2	0	8

STRATEGIES					GOAL 6
A.	B.	C.	D.	E.	
National Leader in an ROI-Focused Enterprise	Use LMI Data for Policy Development	Maximizing Collaborative Partnerships	Strengthen Workforce System Accountability	Enhance Board Leadership	Strong Workforce System Leadership
Number of Agendas Utilizing These Strategies					
0	0	0	5	0	0

Goal 1 - Build a Demand-Driven System with Employer Engagement

#	BOARD MEETING DATE	AGENDA ITEM SUBJECT	AGENDA ITEM TYPE	RECOMMENDATION TYPE	STRATEGY	PERFORMANCE OUTCOMES						
						FUNDING		NUMBER OF PARTICIPANTS		PARTICIPANT DETAILS	RETURN ON INVESTMENTS	
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Goal 2 - Strengthen the One-Stop Delivery System and Increase Integrated Service Delivery

#	BOARD MEETING DATE	AGENDA ITEM SUBJECT	AGENDA ITEM TYPE	RECOMMENDATION TYPE	STRATEGY	PERFORMANCE OUTCOMES					
						FUNDING	NUMBER OF PARTICIPANTS		PARTICIPANT DETAILS	RETURN ON INVESTMENTS	
						INVESTMENT AMOUNT	PROJECTED	ACTUAL	COST Per	PROJECTED	ACTUAL
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Goal 3 - Improve Services for Individuals with Barriers

#	BOARD MEETING DATE	AGENDA ITEM SUBJECT	AGENDA ITEM TYPE	RECOMMENDATION TYPE	STRATEGY	PERFORMANCE OUTCOMES							
						FUNDING		NUMBER OF PARTICIPANTS		PARTICIPANT DETAILS		RETURN ON INVESTMENTS	
						INVESTMENT AMOUNT	PROJECTED	ACTUAL	COST Per	PROJECTED	ACTUAL		
1	06/23/16	Hospitality Certification Training (Wolfson)	Approval	Programmatic	Improve Employment Outcomes	\$ 208,500.00	150		\$ 1,390.00	\$13.96			
2	06/23/16	Hospitality Certification Training (Homestead)	Approval	Programmatic	Improve Employment Outcomes	\$ 150,000.00	100		\$ 1,500.00	\$12.87			
3	06/23/16	Culinary Skills Training	Approval	Programmatic	Improve Employment Outcomes	\$ 188,000.00	80		\$ 2,350.00	\$12.87			
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Total:						\$ 546,500.00	0		\$ 5,240.00	\$39.70	\$0.00		

Goal 4 - Dedicated Commitment to Youth Participation

#	BOARD MEETING DATE	Agenda Item Subject	Agenda Item Type	RECOMMENDATION TYPE	Strategy	PERFORMANCE OUTCOMES						
						FUNDING		NUMBER OF PARTICIPANTS		PARTICIPANT DETAILS	RETURN ON INVESTMENTS	
						INVESTMENT AMOUNT	PROJECTED	ACTUAL	COST Per	PROJECTED	ACTUAL	
1	06/23/16	Take Stock In Children Scholarship (TSIC) Program Funding	Approval	Programmatic	Joint Contribution for Youth Career Pathways Models	\$ 1,058,098.00	50		\$ -			
2	06/23/16	PACE Center For Girls, Inc. Pilot Education and Training Program	Approval	Programmatic	Expand Career Exploration and Pathways Programs	\$ 266,000.00	127		\$ -			
3	06/23/16	Fit2Lead Park Internship Program	Approval	Programmatic	Expand Career Exploration and Pathways Programs	\$ 100,000.00	24		\$ -			
4	06/23/16	Showcasing Aviation For Empowering Education (SAFE) Aviation Summer Program	Approval	Programmatic	Joint Contribution for Youth Career Pathways Models	\$ 2,000.00	37		\$ -			
5	06/23/16	2016-2017 Youth Services Contractors Renewal	Approval	Policy	Strengthen Workforce System Accountability	N/A	N/A	N/A	N/A	N/A	N/A	
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Total:						\$ 1,426,098.00	0	0	\$ -	\$0.00	\$0.00	

Goal 5 - High ROI Through Continuous Improvement

#	BOARD MEETING DATE	Agenda Item Subject	Agenda Item Type	RECOMMENDATION TYPE	Strategy	PERFORMANCE OUTCOMES					
						INVESTMENT AMOUNT	NUMBER OF PARTICIPANTS		PARTICIPANT DETAILS COST Per	RETURN ON INVESTMENTS	
							PROJECTED	ACTUAL		PROJECTED	ACTUAL
1	06/23/16	Fiscal Year 2016-17 Budget	Approval	Policy	Strengthen Workforce System Accountability	N/A	N/A	N/A	N/A	N/A	N/A
2	06/23/16	Related Party Training Vendor Agreements	Approval	Policy	Improve Credential Outcomes for Job Seekers	N/A	N/A	N/A	N/A	N/A	N/A
3	06/23/16	New Training Providers and Programs	Approval	Policy	Improve Credential Outcomes for Job Seekers	N/A	N/A	N/A	N/A	N/A	N/A
4	06/23/16	ITA Policy	Approval	Policy	Strengthen Workforce System Accountability	N/A	N/A	N/A	N/A	N/A	N/A
5	06/23/16	LaunchCode Apprenticeship Program	Approval	Programmatic	Emphasize work-based learning and training	\$ 250,000.00	25		\$ 10,000.00	N/A	N/A
6	06/23/16	2016-2017 Subsequent Eligibility of Training Providers	Approval	Policy	Enhance CSSF Performance System	N/A	N/A	N/A	N/A	N/A	N/A
7	06/23/16	2016-2017 Workforce Services Contractors Renewal	Approval	Policy	Strengthen Workforce System Accountability	N/A	N/A	N/A	N/A	N/A	N/A
8	06/23/16	TANF Required Participation Rate Adjustment and Contract Renewal Requirements	Approval	Policy	Strengthen Workforce System Accountability	N/A	N/A	N/A	N/A	N/A	N/A
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Total:						\$ 250,000.00	0	\$ 10,000.00	\$0.00	\$0.00	

Goal 6 - Strong Workforce System Leadership

#	BOARD MEETING DATE	Agenda Item Subject	Agenda Item Type	RECOMMENDATION TYPE	Strategy	PERFORMANCE OUTCOMES					
						FUNDING	NUMBER OF PARTICIPANTS		PARTICIPANT DETAILS	RETURN ON INVESTMENTS	
						INVESTMENT AMOUNT	PROJECTED	ACTUAL	COST Per	PROJECTED	ACTUAL
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SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 8/11/2016

AGENDA ITEM NUMBER: 5b

AGENDA ITEM SUBJECT: INSPECTOR GENERAL REPORT OF INVESTIGATION

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **STRONG WORKFORCE SYSTEM LEADERSHIP**

STRATEGIC PROJECT: **Improve service delivery outcomes**

BACKGROUND:

A former Department of Economic Opportunity (DEO) employee, Louis Razzano, alleged that the South Florida Workforce Investment Board dba CareerSource South Florida (SFWIB/CSSF) misused state and federal workforce funds by paying the same direct service provider twice for single services provided to job seekers identified as refugees.

The Office of Inspector General (OIG) of the Florida Department of Economic Opportunity charged with conducting investigations related to whistle-blower allegations, determined that the complaint did not meet the statutory requirements for whistle-blower designation. However, the OIG believed an investigation into the allegation was necessary. Following substantial fact-finding, the OIG concluded that the allegation was unsubstantiated.

Attached for the Committee's review is a copy of the OIG's Report of Investigation.

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT

**INVESTIGATION INTO ALLEGED MISUSE OF
FEDERAL AND STATE WORKFORCE FUNDS
BY CAREERSOURCE SOUTH FLORIDA**

PROJECT NUMBER – 2015/16-0052

June 16, 2016

BY

OFFICE OF INSPECTOR GENERAL



Monica Blakely
MONICA BLAKELY

SENIOR MANAGEMENT ANALYST II

Bob Montpellier
BOB MONTPPELLIER

DIRECTOR OF INVESTIGATIONS

James E. Landsberg
JAMES E. LANDSBERG

INSPECTOR GENERAL



FLORIDA DEPARTMENT of
ECONOMIC OPPORTUNITY

OFFICE OF INSPECTOR GENERAL

107 East Madison Street • Tallahassee, FL 32399
(850) 245-7135 • www.floridajobs.org

Report of Investigation Project Number 2015/16-0052

June 16, 2016

I. Executive Summary

A former Department of Economic Opportunity (DEO) employee, Louis Razzano, alleged that CareerSource South Florida (CSSF) misused state and federal workforce funds by paying the same direct service provider twice for single services provided to job seekers identified as refugees. The Office of Inspector General (OIG) determined that the complaint did not meet the statutory requirements for whistle-blower designation. However, OIG believed an investigation into the allegation was necessary. Following substantial fact-finding, OIG concluded that the allegation was unsubstantiated.

II. Predicate

The DEO Office of Inspector General received Mr. Razzano's allegations from the Office of the Chief Inspector General (OCIG). OCIG asked DEO OIG to determine whether the allegations rose to the level of whistle-blower status. To ensure a complete understanding of the complaint necessary to sufficiently determine whistle-blower status and the appropriate course of action, OIG staff interviewed Mr. Razzano under oath. After the interview and review of relevant documentation presented by Mr. Razzano, the OIG concluded that the allegations presented by Mr. Razzano did not meet the statutory requirements for whistle-blower designation under sections 112.3187 to 112.31895, Florida Statutes. Mr. Razzano's specific allegation is outlined below.

Mr. Razzano alleged that CSSF and/or its subcontractors under agreement to provide Refugee Employment and Training (RET) program services and DEO program services invoiced both the RET program and a DEO program for a single placement service provided to individual refugee participants. Mr. Razzano alleged that this pattern of "double-dipping" constituted an ongoing and frequent misuse of state and federal workforce funds derived from DEO.

Absent whistle-blower designation, OIG determined an investigation into this allegation was necessary.

III. Investigative Methodology

To determine whether CSSF and/or its contractors misused state and federal workforce funds through improper payments, we obtained the following records:

- Statements from subject matter experts within DEO's Workforce Services Division who provided information regarding DEO's specific state programs and the funding received for DEO's administration of those specific state programs.
- Statement from the U.S. Department of Health and Human Services, responsible for federal funding of the RET program.
- Participant data from One-Stop Program Support, within the Workforce Services Division.
- Reports compiled by One-Stop Program Support program monitors who annually assess each of the Local Workforce Development Areas for compliance with state and federal regulations in their operations of workforce programs funded through DEO.
- CSSF records of payments to providers for placements credited to the RET program and DEO programs.
- Interviews with the complainant.

IV. Findings

Mr. Razzano was employed by DEO and its predecessor agencies for 25 years over two time periods. His employment began in September 1977; he retired from DEO in July 2014. Mr. Razzano was assigned to the career centers operated under the authority of CSSF. He was responsible for assisting customers with employment services (registration in the state's internet-based labor exchange, resume composition, internet-based employment searches, etc.) in the career center's resource room.

OIG interviewed Mr. Razzano to obtain additional information about the allegation of "double dipping." Mr. Razzano stated he had no direct knowledge to support the allegation and explained an individual who was a manager of a career center shared the concern with him. Mr. Razzano did not wish to identify the individual; OIG was therefore unable to interview the source of the concern.

CSSF is one of twenty-four local workforce development areas (LWDA) funded through DEO to facilitate the integrated delivery of various employment, training, youth, job placements services, and food stamp employment training services within the state of Florida. Each LWDA operates career centers (commonly known as one-stops) where the integrated services are offered directly to job seekers. DEO's partnerships with each of the 24 LWDA is executed in

separate written agreements for the delivery of Workforce Innovation and Opportunity Act (WIOA)¹ employment services and other workforce programs overseen by DEO.

In addition to receiving DEO funding, each of the LWDAs can and do enter into agreements with other entities, such as the Department of Children and Families, municipalities, school districts, and federal entities that fund the provision of additional services which target self-sufficiency. Partnerships with other entities underscore the purpose of the career center: one-stop access to multiple services for individuals. This one-stop delivery provides channels for participants in non-DEO programs, such as RET that have no work registration components, to be dually enrolled in a DEO program like WIOA to receive core services necessary to reach the desired end result of a workforce program, which is employment and self-sufficiency.

LWDAs may enter into agreements with direct service organizations such as Youth Co-Op, Inc., (YCO) to operate the one-stop career centers under their authority. CSSF has two current agreements with YCO, one for the provision of DEO program services and another for the provision of RET program services.

DEO does not oversee the execution of the RET program. Michael Lynch, Senior Management Analyst II-SES, Bureau of One-Stop Program Support, explained that DEO does not receive any funding specific to the provision of refugee services. An individual's status as a refugee may be reported as a participant characteristic (ethnicity, race, etc.). DEO does not receive any funding as a result of this statistic being reported by LWDAs. Antonio Carter, Senior Management Analyst Supervisor-SES, added that DEO does not include refugee status in its reporting to federal agencies that allocate funding to DEO for the workforce services programs it administers.

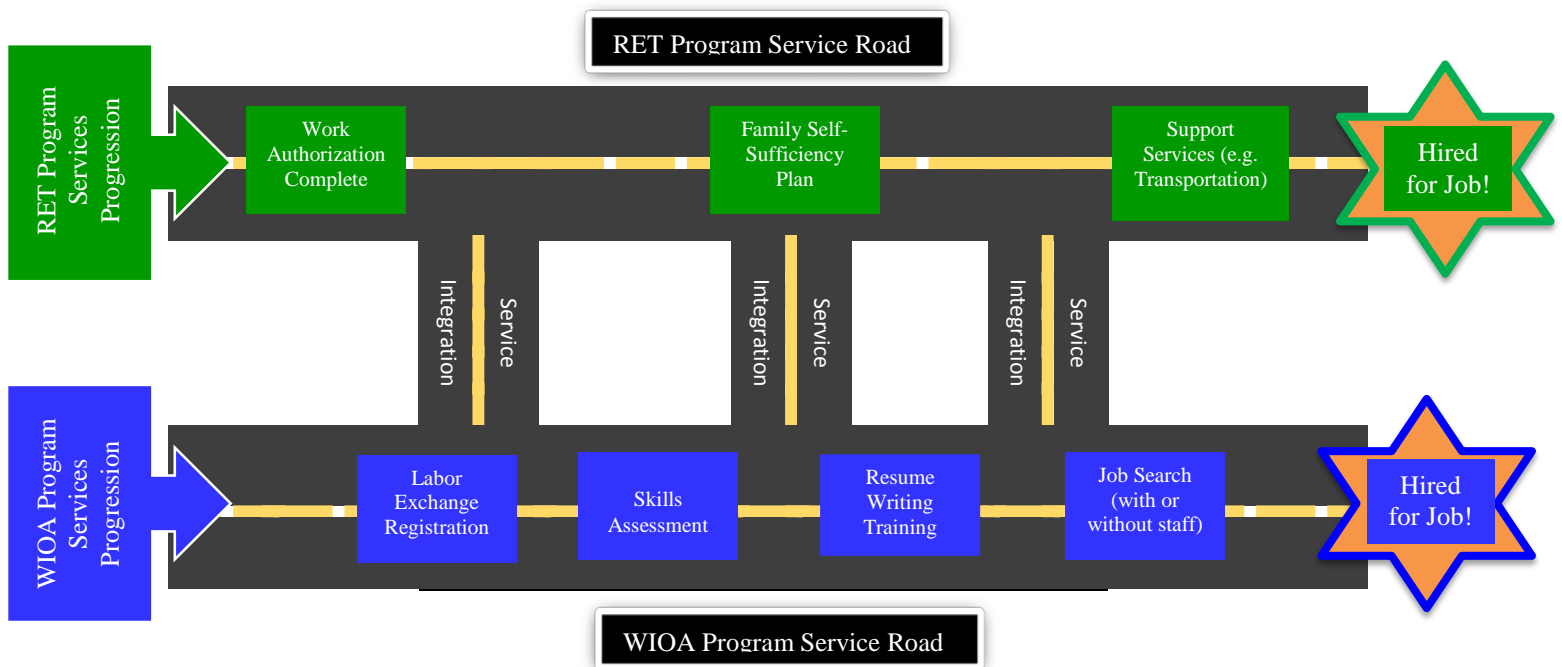
OIG confirmed whether DEO received federal refugee funding. Patti Grogan, State Programs Coordinator, U.S. Department of Health and Human Services, Office of Refugee Resettlement (ORR), explained ORR contracts with various organizations throughout Florida for the direct provision of services to refugees. However, ORR does not provide funding to the Florida Department of Economic Opportunity.

According to the Florida Department of Children and Families, the purpose of the RET program is to assist refugees achieve economic self-sufficiency.² The graphic below illustrates a RET participant's path to employment where the integration of WIOA services is available to reach the goal of employment. This path begins with the completion of work authorization

¹ The Workforce Innovation and Opportunity Act (WIOA), signed into law by President Obama on July 22, 2014, is designed to help job seekers access employment, education, training, and support services to succeed in the labor market and to match employers with the skilled workers they need to compete in the global economy. The Act replaced the Workforce Investment Act of 1998.

² Sourced from <http://www.myflfamilies.com/service-programs/refugee-services>.

for the participant, a component of the RET program.³ Once the RET program finalizes the work status of a refugee,⁴ the participant can register for work in the State’s labor exchange and utilize the WIOA program (resume writing, interviewing techniques, staff assisted job search, direct job referral, etc.) These services, along with additional RET services, assist the refugee participant in reaching the goal of obtaining employment. Once employment is achieved, it is recorded as a placement. Given the use of WIOA services to enter employment, it is reasonable to find that the placement (employment obtained, either staff assisted or independent of staff) could be credited to the WIOA program and the RET program. However, a job placement for a RET participant may not always result in a placement credit under WIOA.



The illustration above depicts a distinction among the available services in the RET and WIOA programs. The integration of services from the two programs can create the pathway to employment. Consequently, the costs allocated to a service provider (i.e. YCO) for the placement is based on the use of specific services provided by each program.

CSSF’s Cost Allocation Plan (CAP) explains its funding decisions related to a function or activity that benefits two or more programs. Based on this CAP, CSSF can make a business decision to allocate funds from multiple funding streams when making payment to a provider for a service which benefits more than one program.⁵

³ The illustrated progression of service integration leading to employment for a participant is based on the RET-DEO Program Comparison included as Exhibit 1.

⁴ Section 274A of the Immigration and Nationality Act (U.S.C. 1324 a) and Section 101 of the Immigration Reform and Control Act of 1986, prohibits the employment of unauthorized aliens.

⁵ See CSSF’s CAP included as Exhibit 2.

CSSF renders payments to providers through a system of invoices. To receive payment, service providers invoice CSSF by program fund for all direct costs and allocated costs. Providers such as YCO that operate under two funding streams, DEO programs and RET program separately, invoice CSSF for placements attributed to RET and DEO programs. CSSF's payment methodology for placements attributed to the RET is a tiered format based on the timeframe in which the placement was achieved: \$1200 for each placement achieved within 90 days of program enrollment and \$1000 for each placement achieved greater than 90 days of program enrollment.⁶

CSSF may also remit payment to a provider for the placement of a RET participant under the WIOA program, when credit for the placement to the WIOA program is based on WIOA services contributing to the placement. OIG obtained payment records from CSSF which illustrated the matrix of payments to YCO when credit for the placement of a refugee was credited to the WIOA program.⁷ The increased payment amount is indicative of the barriers a jobseeker may suffer (and any additional program enrollments for which the participants qualify due to these barriers), which can render the goal of obtaining employment more challenging.

OIG analyzed 2,091 recorded placements of refugees for which YCO invoiced CSSF from July 2015 – September 2015. OIG found that CSSF did not remit payment from WIOA program funds for every RET placement. To the contrary, payments from both WIOA and RET funds were made for 64 (or 3%) of the participants.

OIG obtained information for these 64 cases which shows that all of the participants received services from DEO programs and the RET program. OIG further sampled the 64 placements and requested verification of whether the participants minimally received one service in addition to registration in the State's labor exchange.⁸ The sample size totaled 19 (approximately 30%) of the participants. Barbara Walker, Government Operations Consultant within Workforce Program Support, examined individual participant records for the sample and found 100% participation in at least one WIOA service in addition to registration in the State's labor exchange.

V. Conclusion

The allegation that CSSF improperly paid YCO twice for single services provided to refugee participants was unsubstantiated. Although CSSF did render payments to YCO for placement services provided to some jobseekers under the RET program and DEO programs, the payments related to DEO programs were based on each participants' receipt of DEO program

⁶ A sample of a monthly RET invoice from Youth Co-Op, Inc. is included as Exhibit 3.

⁷ CSSF's contractual Payment Provisions to Youth Co-Op, Inc., for the West Dade career center is included as Exhibit 4.

⁸ Enrollment in the State's labor exchange, Employ Florida Marketplace, is the primary service available to a participant of DEO workforce programs.

services. Such integration of services is recognized as an allowable practice under CSSF's Cost Allocation Plan.

VI. Recommendations

None.

Statement of Accordance

The mission of the Department is to promote economic prosperity for all Floridians and businesses through successful workforce, community, and economic development strategies.

The mission of the Office of Inspector General is to promote accountability, integrity, and efficiency by providing quality audits, investigations, management reviews, and technical assistance.

This work product was prepared pursuant to Section 20.055, Florida Statutes, in accordance with the applicable Principles and Standards for Offices of Inspectors General as published by the Association of Inspectors General.

This report is intended for the use of the agency to which it was disseminated and may contain information that is exempt from disclosure under applicable law. Do not release without prior coordination with the Office of Inspector General.

Please address inquiries regarding this report to the Department's Office of Inspector General at (850) 245-7135.



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 8/18/2016

AGENDA ITEM NUMBER: 5c

AGENDA ITEM SUBJECT: FUTURE BANKERS TRAINING PROGRAM

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Executive Committee recommends to the Board the Approval to Allocate Workforce Innovation and Opportunity Act (WIOA) Youth funding in an amount not to exceed \$100,000 to support the Miami-Dade College Future Bankers Training Program.

STRATEGIC GOAL: **DEDICATED COMMITMENT TO YOUTH PARTICIPATION**

STRATEGIC PROJECT: **Expand career exploration pathway programs**

BACKGROUND:

The Future Bankers Program is designed to motivate and tap into the Talent of minority students in low income areas, providing them a promising Career Path in the Financial Service Industry. Upon completing the program, students are eligible to receive the American Bankers Association (ABA) and American Institute of Banking (AIB) Bank Tellers Certificates. Students that graduate high school are eligible for Miami-Dade College's Vocational Certificate, allowing them to work towards an AS degree in Financial Services. Students also participate in Industry Internships with partnering Financial Institutions. The Future Bankers Training Program partners with the Cuban National Council Youth Program (CNC) to facilitate recruiting youth in the program.

The Innovative four (4) week camp provides hand on experience for future students interested in the Financial Services Career. The camp gives students opportunities to enhance Math, Communications, and Financial Literacy skills with completing a bank internship and receiving industry certification.

With matching program dollars, from Banking Institutions, the Future Bankers Training Program for PY 2015-2016 provided to seventy-one (71) students:

- 71 Juniors Enrolled in the Program
- 71 Completed 150 hours of Classroom Instructions
- 71 Participated in Internships
- 71 Received the ABA Bank Tellers Certification
- 26 Financial Institutions Provided Internship
- 12 High Schools Participated in the Program

With more than 23 local banks supporting the Future Bankers' Camp, this innovative program includes various educational opportunities for students to enhance their math, communication and financial literacy skills, including completion of a two-week internship and industry certification with the goal of preparing them for college and careers in financial services. This initiative is also aligned with the school district's partnership and involvement in the One Community One Goal targeted Industry Implementation Plan.

The Future Bankers' Camp welcomed students enrolled in Academy of Finance programs at local schools, including:

- Barbara Goleman Senior High School,
- Coral Gables Senior High School,
- Coral Reef Senior High School,
- Hialeah Gardens Senior High,
- Miami Edison Senior High,
- Miami Jackson Senior High School,
- Miami Sunset Senior High School,
- North Miami Senior High,
- North Miami Beach Senior High School,
- Mater Academy East Charter High School,
- Sports Leadership and Management Academy (SLAM), and;
- William H. Turner Technical Arts High

This year's tracks included Teller and Customer Service Training. The Customer Service track includes a 3-credit class through MDC. Upon successful completion of the camp, students were eligible to receive the American Bankers Association Bank Teller and Customer Service Representative Certificates. This national industry standard certificate meets the educational requirement for the certification exam offered by the Institute of Certified Bankers. Students who graduated can also work towards an associate degree in financial services.

In following the procurement process of Miami-Dade County Administrative Order No. 3-38, it is recommended that SFWIB waive the competitive procurement, as it is recommended by the Executive Director that this is in the best interest of SFWIB. A two-thirds (2/3) vote of the quorum present is required to waive the competitive procurement process and award to Miami-Dade College an allocation not to exceed \$100,000 in Workforce Innovation and Opportunity Act (WIOA) Youth funds for the Futures Bankers Training Program.

FUNDING: N/A

PERFORMANCE: N/A

NO ATTACHMENT



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 8/18/2016

AGENDA ITEM NUMBER: 5d

AGENDA ITEM SUBJECT: THE FLORIDA STATE MINORITY SUPPLIER DEVELOPMENT COUNCIL (FSMSDC) BUSINESS RESOURCE LAB.

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Executive Committee recommends to the Board the Approval to Allocate ten (10) computers to the Florida State Minority Supplier Development Council for a business resource lab.

STRATEGIC GOAL: **BUILD DEMAND-DRIVEN SYSTEM W/ EMPLOYER ENGAGEMENT**

STRATEGIC PROJECT: **Partner with economic development**

BACKGROUND:

CareerSource South Florida (CSSF) partners with the Florida State Minority Supplier Development Council (FSMSDC) operated jointly with Miami Minority Business Development Agency Business Center, to provide ten (10) computers for a Business Resource Lab. The Lab staffed by FSMSDC Business Consultants, located at 9499 NE 2nd Avenue, Suite 203, Miami, FL is a 1,300 sq. ft. one-stop source for business owners and executives.

The FSMSDC Business Resource lab will assist businesses to access CSSF resources and technical services such as developing strategies, marketing, sales, financing, business management, growth strategies and labor market information. In addition, entrepreneurs will receive training, development tools and the professional support they need to develop a strategic and customized business growth plan that will take their company to the next level.

The FSMSDC was founded in 1975 by the Greater Miami Chamber of Commerce and the Greater Miami Progress Foundation for the purpose of fostering the development of minority-owned businesses throughout South Florida. Central to our mission is the principle that networks and relationships among and between minority businesses and corporate and government buyers build businesses.

The Council's main function is to register and certify minority-owned businesses. The process ensures that these businesses are 51% minority-owned and operated in accordance with the guidelines set by the National Minority Supplier Development Council.

The FSMSDC is one of 23 regional councils affiliated with the NMSDC. In order to more effectively carry out its mission, the FSMSDC provides support to corporate members and MBE affiliates from our headquarters in Miami as well as key locations throughout the state of Florida. FSMSDC's service area includes the entire state of Florida.

FUNDING: N/A

PERFORMANCE: N/A

NO ATTACHMENT



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 8/18/2016

AGENDA ITEM NUMBER: 5e

AGENDA ITEM SUBJECT: U.S. CONFERENCE OF MAYORS DOLLARWISE CAMPAIGN

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Executive Committee recommends to the Board the Approval to Allocate amount not exceed \$6,000 in WIOA Youth Funding to purchase up to five (5) iPads, Kindles or Laptop computers for the U.S. Conference of Mayor's DollarWise Campaign

STRATEGIC GOAL: **DEDICATED COMMITMENT TO YOUTH PARTICIPATION**

STRATEGIC PROJECT: **Expand career exploration pathway programs**

BACKGROUND:

DollarWise: Mayors for Financial Literacy is the official financial education and literacy effort of The United States Conference of Mayors and its Council on Metro Economies and the New American City. Since its inception in 2004, cities across America have made a commitment to increasing their residents' financial literacy by joining DollarWise.

DollarWise focuses on the core areas of savings and banking, credit, education, and homeownership. It invites mayors and city staff to examine their communities' financial education needs; create an action plan; and forge relationships with financial institutions, faith-based groups, nonprofits, local businesses, and others in the community to address this important issue. DollarWise offers support through technical assistance, collaboration with national organizations ranging from the Bank of America Charitable Foundation and the Foundation for Financial Planning, to the Federal Reserve System. DollarWise also supports local financial education through its innovations and initiatives in its Summer Youth Grants Programs.

DollarWise is dedicated to the idea that all Americans can benefit from increased access to financial education. As individuals become more financially literate, they become better prepared to build stable families, to help themselves and their children gain education, to be productive members of the workforce, and to contribute to their communities. When cities have a robust summer youth employment program, they give their young people the opportunity to gain the necessary skills to move forward in their careers and their future.

On July 1, 2016, the U.S. Conference of Mayors launched the DollarWise Campaign. In partnership with the U.S. Conference of Mayors, CSSF is inviting all the CSSF youth participants to participate in the 2016 Summer Youth Contest. Since 2012, nationwide over 7,000 youth have participated. The DollarWise Campaign will launch the contest for a fifth time, partnering with the Bank of America Foundation to bring innovative and accessible video content from BetterMoneyHabits.com, to serve as the contest curriculum.

DollarWise will select three (3) participants to win an iPad, Kindle, or an iPod Shuffle for each of the six weeks of the contest. Raffles will be held every Friday at 5pm (ET) beginning July 1st, and ending August 5th.

In an effort to enhance financial literacy among youth within the Region, SFWIB staff will implement the DollarWise campaign. SFWIB staff is requesting the SFWIB to award the top 5 Region 23 DollarWise participants (who score a minimum of 80%) with an iPad or Laptop computer. To implement the Regional DollarWise incentive, SFWIB staff is recommending an allocation of WIOA Youth funding not to exceed \$6,000 dollars to purchase five (5) iPads, Kindles or Laptops. Additionally, the awards will be presented at the youth participant with their respective Mayor or with Mayor Gimenez.

FUNDING: WIOA Youth Funding

PERFORMANCE: DollarWise Participants will achieve a 80% minimum score on the DollarWise Financial Quiz

ATTACHMENT



DOLLAR WISE



syc

summer youth campaign



2016 DOLLARWISE SUMMER YOUTH CONTEST



*Ft. Lauderdale Mayor Jack Seiler
with 2015 Summer Youth Contest
Winner*

Register At:
BeDollarWise.org/syc
for
Your Chance to Win a
Free iPad, Kindle, or
iPod!
The First Drawing
Begins
Friday July 1st!

Get the know-how you need at
BetterMoneyHabits.com



Better Money Habits™

Get started



BeDollarWise.org/syc



THE UNITED STATES CONFERENCE OF MAYORS



DOLLARWISE
MAYORS FOR FINANCIAL LITERACY

2016 DollarWise Summer Youth Contest

Directions for Youth Participants

The U.S. Conference of Mayors' DollarWise Campaign invites you to participate in the 2016 Summer Youth Contest! Since 2012, over 7,000 youth have participated. This July, The DollarWise Campaign will launch the contest for a fifth time, partnering with the Bank of America Foundation to bring innovative and accessible video content from BetterMoneyHabits.com, to serve as the contest curriculum.

THREE selected participants will win an iPad, Kindle, or an iPod Shuffle for each of the SIX weeks of the contest! Raffles will be held every Friday at 5pm (ET) beginning July 1st, and ending August 5th. Follow the directions below to register and qualify:

Directions:

Go to the Summer Youth Jobs Contest link via the DollarWise website (bedollarwise.org/syc) to register for the contest. Complete each of the financial education modules and the exercise questions. Every week, completing the newest module and exercise questions will automatically enter your name into a drawing where three winners will win an iPad, Kindle, or an iPod Shuffle.

You must complete each module before the end of each week to ensure that you are entered into the drawings. Late completions will not be accepted. Please note that you can do any of the modules at any time, as soon as you are able to access bedollarwise.org/syc.

Summer Youth Contest Final Exam:

After completing each of the six modules, youth will also have the opportunity to answer an additional set of financial education questions that will further test your knowledge on the contest material. The final test is fifteen questions in length and will cover information provided in the six contest modules and the three contest infographics. All youth who score an 80% or higher on the quiz will receive an official certificate from the U.S. Conference of Mayors' DollarWise Campaign showing that they have completed the program. You will only have two opportunities to complete the test, so go through the contest material carefully!

For more information about the Summer Youth Contest or the DollarWise Campaign, go to: www.bedollarwise.org, or contact DollarWise Manager James Kirby: Phone: 202.861.6759 | Email: jkirby@usmayors.org.





SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 8/18/2016

AGENDA ITEM NUMBER: 6a

AGENDA ITEM SUBJECT: FINANCIAL REPORT

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

STRATEGIC PROJECT: **Strengthen workforce system accountability**

BACKGROUND:

The Finance and Efficiency Council's primary goal is to work to ensure that the Board is in good financial health, its assets are protected, and its resources are used appropriately and accounted for sufficiently. Accordingly, the attached un-audited financial report for the month of June 2016 is being presented for review by the Board members.

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 8/18/2016

AGENDA ITEM NUMBER: 6b

AGENDA ITEM SUBJECT: BANK RECONCILIATION

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

STRATEGIC PROJECT: **Strengthen workforce system accountability**

BACKGROUND:

The Finance and Efficiency Council's primary goal is to work to ensure that the Board is in good financial health, its assets are protected, and its resources are used appropriately and accounted for sufficiently.

Based on the Internal Control Procedures recommended by the Department of Economic Opportunity of the State of Florida, the Finance Committee, at its April 2, 2009 meeting, requested a monthly cash reconciliation report be provided at every committee meeting. Accordingly, the attached cash reconciliation for the month of June 2016 and July 2016 is being presented for review by the Council members.

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT

**South Florida Workforce Investment Board
Reconcile Cash Accounts**

**Reconciliation Date: 6/30/16
Cash Account: 1102 Cash -General Operating Account**

	<u>Amount (\$)</u>	<u>Number of Transactions</u>
Beginning Book Balance	79,823.15	
Less Checks/Vouchers Drawn	(4,801,442.70)	299
Plus Deposits		
Checks Voided	15,372.31	8
Deposits	6,199,478.68	44
Plus Other Items	(341.03)	3
Unreconciled Items:		
Ending Book Balance	<u><u>1,492,890.41</u></u>	
Bank Balance	2,994,506.25	
Less Checks/Vouchers Outstanding	(1,501,615.84)	132
Other Items:		N/A
Plus Deposits In Transit		
Transfer to operating		N/A
Unreconciled Items:		N/A
Reconciled Bank Balance	<u><u>1,492,890.41</u></u>	
Unreconciled difference	<u><u>0.00</u></u>	

Prepared by: Odell J. Ford 7/11/16
Odell J/Ford Jr.

Approved by: [Signature] 7/11/16

**South Florida Workforce Investment Board
Reconcile Cash Accounts**

Reconciliation Date: 7/31/16

Cash Account: 1102 Cash -General Operating Account

	<u>Amount (\$)</u>	<u>Number of Transactions</u>
Beginning Book Balance	1,492,890.41	
Less Checks/Vouchers Drawn	(6,381,534.55)	289
Plus Deposits		
Checks Voided	34,500.00	1
Deposits	4,334,281.11	27
Plus Other Items	(307.63)	1
Unreconciled Items:		
Ending Book Balance	<u><u>(520,170.66)</u></u>	
Bank Balance	2,967,418.81	
Less Checks/Vouchers Outstanding	(3,487,589.47)	85
Other Items:		N/A
Plus Deposits In Transit		
Transfer to operating		N/A
Unreconciled Items:		N/A
Reconciled Bank Balance	<u><u>(520,170.66)</u></u>	
Unreconciled difference	<u><u>(0.00)</u></u>	

Prepared by: Odell J. Ford Jr. 8/5/16
Odell J. Ford Jr.

Approved by: [Signature] 8/8/16



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 8/18/2016

AGENDA ITEM NUMBER: 6c

AGENDA ITEM SUBJECT: FISCAL AUDIT UPDATE

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

STRATEGIC PROJECT: **Strengthen workforce system accountability**

BACKGROUND:

On December 17, 2015, the South Florida Workforce Investment Board (SFWIB) approved the negotiation of a contract with TCBA Watson Rice, LLP for the performance of an external independent audit of the agency's financial records and reports for Program Year 2015-16. Subsequently, SFWIB staff met with members of the Audit Management Team and the attached Audit Status Update is being provided for the Council's review.

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT



COMMUNICATION WITH THOSE CHARGED WITH GOVERNANCE DURING PLANNING

August 18, 2016
Board of Directors
South Florida Workforce Investment Board

Dear Chair:

This letter is provided in connection with our engagement to audit the financial statements of the South Florida Workforce Investment Board as of and for the year ended June 30, 2016. Professional standards require that we communicate with you certain items including our responsibilities with regard to the financial statement audit and the planned scope and timing of our audit.

Our Responsibilities

As stated in our contract dated July 27, 2016, we are responsible for conducting our audit in accordance with auditing standards generally accepted in the United States of America and in accordance with *Government Auditing Standards* for the purpose of forming and expressing an opinion(s) about whether the financial statements that have been prepared by management, with your oversight, are prepared, in all material respects, in accordance with accounting principles generally accepted in the United States of America. Our audit of the financial statements does not relieve you or management of your respective responsibilities.

Our responsibility as it relates to accompanying other information, is to evaluate its presentation for the purpose of forming and expressing an opinion as to whether the information is fairly stated in all material respects in relation to the financial statements as a whole.

Planned Scope of the Audit

Our audit will include examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; therefore, our audit will involve judgment about the number of transactions to be examined and the areas to be tested. Our audit is designed to provide reasonable, but not absolute, assurance about whether the financial statements as a whole are free of material misstatement, whether due to error, fraudulent financial reporting, misappropriation of assets, or violations of laws or governmental regulations. Because of this concept of reasonable assurance and because we will not examine all transactions, there is a risk that material misstatements may exist and not be detected by us.

Our audit will include obtaining an understanding of the entity and its environment, including its internal control, sufficient to assess the risks of material misstatement of the financial statements and as a basis for designing the nature, timing, and extent of further audit procedures. Our audit is not designed to express an opinion or provide assurance on internal control over financial reporting. However, we will communicate to you at the conclusion of our audit, significant matters that are relevant to your responsibilities in overseeing the financial reporting process, including any material weaknesses, significant deficiencies, and violation of laws or regulations that come to our attention.

The timing of our audit will be scheduled for performance and completion as follows:

	<i>Begin</i>	<i>Complete</i>
Document internal control and preliminary tests	July 18, 2016	July 29, 2016
Mail confirmations	July 29, 2016	July 29, 2016
Perform year-end audit procedures	October 10, 2016	October 28, 2016
Issue audit report	December 15, 2016	December 15, 2016

This information is intended solely for the information and use of Board of Directors and management and is not intended to be and should not be used by anyone other than these specified parties.

Respectfully,



Miami, Florida
August 18, 2016

ADDITIONAL GUIDANCE AND PRACTICE POINTS

This letter is designed for audits of state and local governments not subject to the [Single Audit Act](#) and [OMB Circular A-133](#). The auditor should customize this engagement letter for the unique circumstances of the client and engagement.

1. Although the auditor's report affirms the auditor's independence, in certain situations, the auditor may determine that it is appropriate to communicate with those charged with governance circumstances or relationships (for example, nonaudit services provided or expected to be provided) that, in the auditor's professional judgment, may reasonably be thought to bear on independence, and to which the auditor gave significant consideration, in reaching the conclusion that independence has not been impaired.
2. This paragraph is applicable when the auditor has been engaged to provide an in-relation-to opinion on other information included with the financial statements. If no other information as defined below is to be included in the documents containing the audited financial statements, this paragraph should be deleted. If other information as defined below is to be included in the document containing the audited financial statements and the auditor is *not* engaged to provide an opinion on such other information, this paragraph should be replaced with the following:

“Our responsibility for other information included in the document containing the audited financial statements and our report thereon includes only the information identified in our report. We have no responsibility for determining whether [*identify accompanying other information*] is properly stated.”

Other information may comprise the following:

- A report by management or those charged with governance on operations;
- Financial summaries or highlights;
- Employment data;
- Planned capital expenditures;
- Financial ratios;
- Names of officers and directors; or
- Selected quarterly data.

For purposes of GAAS, other information does not encompass, for example, the following:

- A press release or similar memorandum or cover letter accompanying the document containing audited financial statements and the auditor's report thereon;
 - Information contained in analyst briefings; or
 - Information on the entity's website.
3. When applicable, the auditor is also responsible for communicating particular matters required by law or regulation, by agreement with the entity, or by additional requirements applicable to the engagement. Those items may be added here.
 4. [AU-C Section 260](#) does not preclude the auditor from communicating additional matters. Other matters communicated may include the following:
 - How the auditor proposes to address the significant risks of material misstatement, whether due to fraud or error.
 - The auditor's approach to internal control relevant to the audit including, when applicable, whether the auditor will express an opinion on the effectiveness of internal control over financial reporting.
 - The application of materiality in the context of an audit, as discussed in [AU-C Section 320, Materiality in Planning and Performing an Audit](#).

- If the entity has an internal audit function, how and the extent to which the auditor will use the work of internal audit and how the external and internal auditors can best work together.
- The views of those charged with governance about the following matters:
 - The appropriate person(s) in the entity’s governance structure with whom to communicate.
 - The allocation of responsibilities between those charged with governance and management.
 - The entity’s objectives and strategies and the related business risks that may result in material misstatements.
 - Matters those charged with governance consider as warranting particular attention during the audit and any areas for which they request additional procedures to be undertaken.
 - Significant communications with regulators.
 - Other matters those charged with governance believe are relevant to the audit of the financial statements.
- The attitudes, awareness, and actions of those charged with governance concerning (a) the entity’s internal control and its importance in the entity, including how those charged with governance oversee the effectiveness of internal control, and (b) the detection or the possibility of fraud.
- The actions of those charged with governance in response to developments in law, accounting standards, corporate governance practices, and other related matters.
- The actions of those charged with governance in response to previous communications with the auditor.

Practice Point: The auditor should exercise due care when communicating with those charged with governance about the planned scope and timing of the audit in order not to compromise the effectiveness of the audit, especially when some or all of those charged with governance are involved in managing the entity.

Practice Alert: [The AICPA Code of Professional Conduct—Revised, ET Section 0.400.48](#), presents an updated definition of “those charged with governance.” The updated definition is as follows:

The person(s) or organization(s) (for example, a [board or council member]) with responsibility for overseeing the strategic direction of the entity and the obligations related to the accountability of the entity. This includes overseeing the financial reporting process. Those charged with governance may include management personnel (for example, executive members of a governance board or an owner-manager).

When an *interpretation* requires communicating with those charged with governance, the *member* should determine the appropriate person(s) within the entity’s governance structure with whom to communicate, based on the nature and importance of the particular circumstances and matter to be communicated. If the *member* communicates with a subgroup of those charged with governance (for example, an audit committee or an individual), the *member* should determine whether communication with all of those charged with governance is also necessary, so that they are adequately informed.

The auditor should refer to [Chapter 3, “Preliminary Engagement Activities,”](#) for further guidance on communication with management and those charged with governance during planning.



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 8/18/2016

AGENDA ITEM NUMBER: 7a

AGENDA ITEM SUBJECT: CAREERSOURCE SOUTH FLORIDA'S SUMMER YOUTH EMPLOYMENT PROGRAM

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **DEDICATED COMMITMENT TO YOUTH PARTICIPATION**

STRATEGIC PROJECT: **Enhance and Expand Job Readiness Skills for Youth**

BACKGROUND:

At its April 21, 2016 meeting, the South Florida Workforce Investment Board (SFWIB) approved the SFWIB's Leading the CHANGE... "Inspiring our Youth – Building a Community" Summer Youth Employment Program (SYEP) to provide employment opportunities to assist youth in obtaining needed skills while gaining a better understanding of the workplace.

The program began its Work Readiness Trainings on May 21, 2016 at four of Miami-Dade College Campuses - Homestead, North, Wolfson, and Medical. Youth were provided Job Preparation training such as resume building, mock interviews, how to complete a job application, financial literacy, life and time management skills. Youth had an opportunity to meet employers and experience the on-boarding process through hands on experience.

SFWIB's contribution to South Florida's future workforce has impacted a total of 1,112 youth throughout the Miami-Dade and Monroe Counties. In addition to the local businesses and community-based organizations, some of the youth participants were placed in internships with County Commissioners, State Representatives, City Clerks as well as assisting local Mayors. The youth participants earn \$9.00 per hour for a total 140 that includes 20 hours of work readiness training while gaining a clear understanding of the importance of obtaining and keeping a job, investing in their future, promoting safety awareness, and staying crime free.

The SYEP was launched in partnership with Miami-Dade County Mayor Carlos Gimenez's Youth Safety Initiative. Through the Youth Safety Initiative the SYEP provides opportunities to South Florida's future workforce while decreasing crime within one of Miami-Dade County's 20 targeted zip codes with the highest number of juvenile arrests:

- 33030, 33032, 33033, 33034, 33054, 33055, 33056, 33127, 33128, 33136
- 33142, 33147, 33150, 33157, 33161, 33162, 33168, 33169, 33170, 33174

By providing this opportunity, SFWIB continues to "Inspire our Youth and Build a Community one child at a time.

FUNDING: N/A

PERFORMANCE: N/A

NO ATTACHMENT



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 8/18/2016

AGENDA ITEM NUMBER: 7b

AGENDA ITEM SUBJECT: THE NATIONAL FLIGHT ACADEMY

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **DEDICATED COMMITMENT TO YOUTH PARTICIPATION**

STRATEGIC PROJECT: **Joint contribution for youth career pathway models**

BACKGROUND:

At its October 15, 2015 meeting, the SFWIB approved funding to support the National Flight Academy (NFA) Aviation Program. The funds were approved to support 200 students from Miami-Dade and Monroe Counties to participate in Science, Technology, Engineering and Mathematics (STEM) disciplines.

A total of 140 students attended the NFA during the Spring (March 19-24, 2016) and Summer (June 18-25, 2016) sessions. Through coordinated efforts of various youth organizations who partnered with SFWIB (i.e., Big Brother Big Sister, Centro Campesino Farm Center, 100 Black Men of South Florida, Youth Co-Op, Cuban American National Council, and Adults Mankind Organization) assisted in recruiting and registering the students to attend the NFA.

To continue in developing youth interests and build a talent pipeline in aviation, SFWIB staff will continue to search for opportunities and partnerships with local educational institutions and businesses that are able to assist in providing programs and employment to youth who are interested in aviation and are actively participating in the above youth programs. Future activities for youth will start with an aviation summer camp that will take place during the summer.

As a result of SFWIB's investment, after completing the 6 day deployment, each youth participant received a National Flight Academy Certificate of Completion and an experience that has changed their future trajectory.

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT

Partnering Organizations	Spring Deployment		Summer Deployment		TOTALS		
	Allocated Slots	Number Youth Attended	Allocated Slots	Number Youth Attended	Allocated Slots	Number Youth Attended	Attendance %
100 Black Men of South Florida	28	21	23	14	51	35	68.6%
Big Brothers Big Sisters -Miami	22	21	29	31	51	52	102.0%
Centro Campesino Farmworkers Center Inc.	0	0	10	13	10	13	130.0%
Adults Mankind Organization	0	0	11	5	11	5	45.5%
Cuban American National Council	0	0	7	2	7	2	28.6%
Youth CO-OP	0	0	20	18	20	18	90.0%
Our Kids, Inc. Miami Dade & Monroe County	22	8	0	0	22	8	36.4%
Overtown Youth Center	16	4	0	0	16	4	25.0%
Miami-Dade County Public Schools - Miami Central	12	3	0	0	12	3	25.0%
TOTALS	100	57	100	83	200	140	70.0%



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 8/18/2016

AGENDA ITEM NUMBER: 7c

AGENDA ITEM SUBJECT: ALLOCATE FUNDING TO THE PACE CENTER FOR GIRLS, INC.

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Global Talent & Competitiveness Council to recommend to the Board to allocate \$266,000 Workforce Innovation and Opportunity Act (WIOA) Youth funding to pilot a program with PACE Center For Girls, Inc to provide career counseling, education and training, as set forth below.

STRATEGIC GOAL: **DEDICATED COMMITMENT TO YOUTH PARTICIPATION**

STRATEGIC PROJECT: **Expand career exploration pathway programs**

BACKGROUND:

PACE Center for Girls, Inc. (PACE), mission is to provides girls and young women an opportunity for a better future through education, counseling, training and advocacy. With 19 non-residential centers throughout Florida, PACE provides a safe environment where middle and high school aged girls can thrive. It is a culture that celebrates the power and potential of girls. The center's balanced emphasis on academics and social services is combined as a program model to produce an experience that is nationally recognized as one of the most effective in helping at-risk girls realize brighter and more productive futures.

PACE Miami opened its doors in March 2014. PACE Miami is an innovative prevention and intervention program that addresses the needs of girls ages 14-17 that have suffered trauma and consequently are failing in school, or are at risk of becoming involved in the Juvenile Justice system. The model is a holistic approach in combining academic and social services therefore offering small classroom instruction, one-on-one counseling, case management, and health and wellness coaching.

PACE Miami believes this model encourages girls to find and use their voices, while empowering them to realize their true and full potential. Through the partnership with CareerSource South Florida, PACE will provide programmatic resources to assist at-risk girls in academic performance, attendance, and career pathways.

In following the procurement process of Miami-Dade County, Administrative Order No. 3-38, it is recommended that SFWIB waive the competitive procurement as it is recommended by the Executive Director that this is in the best interest of SFWIB. A Two-Thirds (2/3) vote of a quorum present is required to waive the competitive procurement process and award an allocation not to exceed \$266,000 in WIOA Youth funding for a pilot program with PACE Center of Girls, Inc. to provide career counseling, education and training for juvenile girls.

FUNDING: Workforce Innovation and Opportunity Act (WIOA) Youth Funding

PERFORMANCE: N/A

NO ATTACHMENT



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 8/18/2016

AGENDA ITEM NUMBER: 7d

AGENDA ITEM SUBJECT: UNITED WAY MISSION UNITED PROGRAM

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Global Talent and Competitiveness Council recommends to the Board to allocate an amount not to exceed \$175,000 in Workforce Innovation Opportunity Act Funds to United Way of Miami Dade to establish a Mission United Program in Miami Dade County, as set forth below.

STRATEGIC GOAL: **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

STRATEGIC PROJECT: **Strengthen partnership w/required WIOA partners**

BACKGROUND:

United Way of Miami-Dade (UWMD) in partnership with CareerSource South Florida, is seeking to start a Mission United program to form a single community alliance comprised of nonprofit service providers, business partners, veterans agencies, and other related stakeholders to provide readjustment services to military veterans.

Statistics show that Florida is one of the top three states in the country with the most veterans and there are approximately 51,000 veterans in Miami-Dade County. However, services to address veteran needs, though present in our community, are disjointed and difficult for returning veterans to navigate. To address these needs, Mission United Miami will provide comprehensive targeted case management to help veterans successfully transition to civilian life, with an initial focus on employment, job related training and legal support.

Veterans will be connected to an employment specialist and career success coach that will provide ongoing support as they progress through the process leading to identifying relevant job opportunities, applying, and interviewing. Mission United Case Managers, in collaboration with the community volunteer employment committee, will develop and maintain relationships with key partners including CareerSource South Florida, education and training institutions, and employers to establish a framework by which veterans can create and advance along a career pathway that is suited to their skills, competencies, and interests.

United Way of Miami-Dade will contribute \$125,000 in matching funds and \$101,872 with in-kind support for the Mission United initiative. CareerSource South Florida will allocate / provide \$175,000 in WIOA Adult funding.

In the following procurement process of Miami-Dade County Administrative Order No. 3-38, it is recommended that SFWIB waive the competitive procurement as it is recommended by the Executive Director that this is in the

best interest of SFWIB. A two-thirds (2/3) vote of a quorum present is required to waive the competitive procurement process and award United Way of Miami-Dade County an allocation not to exceed \$175,000 in Workforce Innovation and Opportunity Act (WIOA) Adult funds to support the Mission United Program cost.

FUNDING: Workforce Innovation and Opportunity Act (WIOA)

PERFORMANCE:

Number of Veterans Served - 100

Number of Veterans Placed into Jobs - 50

Cost Per Placement - \$3,500

Average Wage - \$13.87

Net Economic Benefit - \$25,350

Return-On-Investment - \$7.24

Economic Impact - \$1.26 million dollars in salaries generated

NO ATTACHMENT



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 8/18/2016

AGENDA ITEM NUMBER: 7e

AGENDA ITEM SUBJECT: CONSTRUCTION TECHNOLOGY AND FORKLIFT TRAINING

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Global Talent Competitiveness Council recommends to the Board the approval to allocate an amount not to exceed \$97,905 in Workforce Innovation and Opportunity Act (WIOA) funds to Miami Dade County Public Schools for an accelerated Construction Technology and Forklift Training, as set forth below.

STRATEGIC GOAL: **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

STRATEGIC PROJECT: **Improve employment outcomes**

BACKGROUND:

The construction industry has rebounded in South Florida and companies are actively seeking skilled workers to employ due to the number of projects in the pipeline. The industry continues to experience significant growth and the resurgence has created a need for qualified, skilled tradespersons; thereby generating opportunities for unemployed and underemployed individuals to move into a construction career with high earnings potential.

Miami-Dade County Public Schools (M-DCPS) developed an accelerated construction technology training program that provides participants with the skills necessary for safe entry into the construction industry and apprenticeship trades. M-DCPS has the facilities and expertise to equip participants with the skills set that is consistent with industry needs and increased employment opportunities upon course completion.

The Construction Technology and Forklift Training (CTFT) is a collaborative partnership between the South Florida Workforce Investment Board (SFWIB) and M-DCPS that will help address current and future labor shortages. The SFWIB will provide training and training-related funding; and M-DCPS will provide relevant training services.

M-DCPS has a long standing partnership with contractors in the various trades. These industry leaders act as guest speakers for the program and provide expert advice that ensures the program remains current with local industry standards. As a result, graduates of the program are hired by those same contractors to enter the local workforce.

The CTFT consists of five, seven-week cohorts totaling 175 hours of instruction per cohort. Each cohort is comprised of six weeks of construction technology instruction and one week of forklift operation skills training. Participants will learn the basic principles of Plumbing, Electrical, Carpentry, Masonry, Cabinetmaking, and

HVAC, Forklift Operations, blueprint reading, construction math, and OSHA. In addition, each participant will be provided with books and tools, and is drug tested to increase employment opportunities.

Upon course completion, students mastering the competencies of the course will have certification from Miami-Dade County Public Schools, OSHA 10, the Core certificate in construction from the National Center for Construction Education and Research (NCCER) and have earned credit hours toward the first year of apprenticeship classroom instruction (hour vary by selected trade).

In following the procurement process of Miami-Dade County Administrative Order No. 3-38, it is recommended that SFWIB waive the competitive procurement, as it is recommended by the Executive Director that this is in the best interest of SFWIB. A two-thirds (2/3) vote of the quorum present is required to waive the competitive procurement process and award to Miami Dade County Public Schools, an allocation not to exceed \$97,905 in Workforce Innovation and Opportunity Act (WIOA) funds for Construction Technology and Forklift Training.

FUNDING: Workforce Innovation and Opportunity Act (WIOA)

PERFORMANCE:

Number of Participants Served - 100

Number of Participants Placed into Jobs - 70

Number of Cohorts - 5

Cost Per Placement - \$1,399

Average Wage - \$13.49

Net Economic Benefit - \$26,661

Return-On-Investment - \$19.06

Economic Impact - \$1.86 million dollars in salaries generated

ATTACHMENT

Construction and Forklift Proposal

This proposal was prepared for Career Source South Florida in cooperation with Miami-Dade County Public Schools. The construction and logistic industries are actively looking for qualified individuals to employ.

Miami-Dade Schools has the facilities, personnel; equipment, tools, and expertise to provide the training needed to prepare individuals to safely enter the workforce. The school system is equipped to offer training to the residents in our community in the following skills:

- Remediation – to raise the level of basic skills
- ESOL – English for Speakers of Other Languages
- OSHA – Certified 10 Hour Safety Training
- Air Conditioning
- Cabinetmaking
- Carpentry
- Electrician
- Masonry
- Plumbing
- Forklift Operations

All classes are taught by certified instructors with an abundance of industry experience. Local contractors will address the class to talk about the opportunities available to students successfully completing the program. These courses will be offered in a contained classroom/laboratory to eliminate the loss of time due to weather conditions. The curriculum will be presented in multiple ways to facilitate the learning style of each participant with an emphasis on theory and hands-on activities to better prepare students for real world applications.

Upon completion of this course, students will have the following options:

- Find employment with entry-level skills
- Choose a career (Air Conditioning, Electrician, Plumber, etc.)
- Articulate to a post-secondary program (hours vary by program)
- Articulate to an apprenticeship program (hours vary by trade selected)

Program Offerings

- Orientation
- Employability Skills
- Work Ethics
- Safety – OSHA 10 Certificates
- Tools
- Fasteners

- Forklift Operations
- Air Conditioning – Familiarization and Maintenance
- Cabinet Making – Assembly and Installation
- Carpentry – Framing and Layout
- Electrician – Basic Electricity
- Masonry – Forms and Finishing
- Plumbing – Leaks, Repairs and Clogs

Schedule

Follows the Miami-Dade County Public Schools approved calendar. Classes are offered Monday through Friday beginning at 8:00 a.m. The program requires a minimum of 20 students per class for 7 weeks totaling 175 hours. Classes will begin Monday, August 29, 2016 after the first 20 students are identified with subsequent classes to follow as needed.

Certification

Students mastering the competencies of the course will complete with certification from Miami-Dade County Public Schools, OSHA 10, and Core certification from the National Center for Construction Education and Research (NCCER).

Services Provided

- Administration and Supervision
- Classroom and Laboratory
- Curriculum
- Certified Instructors
- Guest Speakers (Contractors/Inspectors)
- Drug Testing
- Registration
- Books
- M-DCPS Certificate
- OSHA Certification
- NCCER Certificate
- Basic Tool Set
- Materials and Supplies

Partnerships

Miami-Dade County Public Schools has partnered with local contractors in the trade areas which provide us with guest speakers and expert advice in keeping each program up to date with local industry standards. They are also looking to hire graduates of these programs to enter the local workforce.

Placement

Miami-Dade County Public Schools takes great pleasure in having a high percentage of its graduates entering the local workforce. The Florida Department of Education mandates a 70 percent placement rate in areas of training and documentation of industry certification.

With our many partners participating in the training, growth, and placement of students, and with the many construction projects on-going in the Miami area, there should be jobs waiting for these individuals.

Cost

The total cost of the 175 hour construction class including all the books, certificates and other services previously listed will be \$979.05 per student.

\$448.00 Tuition (175 hours x \$2.56 per hour = \$448.00)
\$ 15.00 Registration
\$ 5.00 School Identification Badge
\$ 50.00 Drug Test
\$ 73.75 Books
\$ 30.00 OSHA Handouts, Tests, and Certification
\$ 64.95 National Center for Construction Education and Research (NCCER) Tests and Certification
\$ 218.87 Supplies and Materials
\$ 55.48 Tools (to be retained by students)
\$ 18.00 Insurance
\$ 979.05 **Total**

Revised 06-04-2016



SFWIB EXECUTIVE COMMITTEE

DATE: 8/18/2016

AGENDA ITEM NUMBER: 7f

AGENDA ITEM SUBJECT: CONSTRUCTION TECHNOLOGY TRAINING

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Global Talent Competitiveness Council recommends to the Board the approval to allocate an amount not to exceed \$101,436 in Workforce Innovation and Opportunity Act (WIOA) funds to Miami Dade County Public Schools for an accelerated Construction Technology Training, as set forth below.

STRATEGIC GOAL: **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

STRATEGIC PROJECT: **Improve employment outcomes**

BACKGROUND:

The construction industry has rebounded in South Florida and companies are actively seeking skilled workers to employ due to the number of projects in the pipeline. The industry continues to experience significant growth and the resurgence has created a need for qualified, skilled tradespersons; thereby generating opportunities for unemployed and underemployed individuals to move into a construction career with high earnings potential.

Miami-Dade County Public Schools (M-DCPS) developed an accelerated construction technology training program that provides participants with the skills necessary for safe entry into the construction industry and apprenticeship trades. MDCPS has the facilities and expertise to equip participants with the skills set that is consistent with industry needs and increased employment opportunities upon course completion.

The Construction Technology (CTT) is a collaborative partnership between the South Florida Workforce Investment Board (SFWIB) and M-DCPS that will help address current and future labor shortages. The SFWIB will provide training and training-related funding; and M-DCPS will provide relevant training services.

M-DCPS has a long standing partnership with contractors in the various trades. These industry leaders act as guest speakers for the program and provide expert advice that ensures the program remains current with local industry standards. As a result, graduates of the program are hired by those same contractors to enter the local workforce.

The CTT consists of six, six-week cohorts totaling 150 hours of instruction per cohort. Participants will learn the basic principles of Plumbing, Electrical, Carpentry, Masonry, Cabinetmaking, and HVAC, Forklift Operations, blueprint reading, construction math, and OSHA. In addition, each participant will be provided with books and tools, and is drug tested to increase employment opportunities.

Upon course completion, students mastering the competencies of the course will have certification from Miami-Dade County Public Schools, OSHA 10, the Core certificate in construction from the National Center for Construction Education and Research (NCCER) and have earned credit hours toward the first year of apprenticeship classroom instruction (hour vary by selected trade).

In following the procurement process of Miami-Dade County Administrative Order No. 3-38, it is recommended that SFWIB waive the competitive procurement, as it is recommended by the Executive Director that this is in the best interest of SFWIB. A two-thirds (2/3) vote of the quorum present is required to waive the competitive procurement process and award to Miami Dade County Public Schools, an allocation not to exceed \$101,436 in Workforce Innovation and Opportunity Act (WIOA) funds for Construction Technology and Forklift Training.

FUNDING: Workforce Innovation and Opportunity Act (WIOA)

PERFORMANCE:

Number of Participants Served - 120

Number of Participants Placed into Jobs - 84

Number of Cohorts - 6

Cost Per Placement - \$1,208

Average Wage - \$13.49

Net Economic Benefit - \$26,852

Return-On-Investment - \$22.24

Economic Impact - \$2.25 million dollars in salaries generated

ATTACHMENT

Construction Technology Proposal

This proposal was prepared for Career Source South Florida in cooperation with Miami-Dade County Public Schools. The construction industry is once again enjoying a comeback in South Florida with the trades companies actively looking for qualified individuals to employ.

Miami-Dade Schools has the facilities, personnel; equipment, tools, and expertise to provide the training needed to prepare individuals to safely enter the workforce. The school system is equipped to offer training to the residents in our community in the following skills:

- Remediation – to raise the level of basic skills
- ESOL – English for Speakers of Other Languages
- OSHA – Certified 10 Hour Safety Training
- Air Conditioning
- Cabinetmaking
- Carpentry
- Electrician
- Masonry
- Plumbing

All classes are taught by certified instructors with an abundance of industry experience. Local contractors will address the class to talk about the opportunities available to students successfully completing the construction program. These courses will be offered in a contained classroom/laboratory to eliminate the loss of time due to weather conditions. The curriculum will be presented in multiple ways to facilitate the learning style of each participant with an emphasis on theory and hands-on activities to better prepare students for real world applications.

Upon completion of this course, students will have the following options:

- Find employment with entry-level skills
- Choose a career (Air Conditioning, Electrician, Plumber, etc.)
- Articulate to a post-secondary program (hours vary by program)
- Articulate to an apprenticeship program (hours vary by trade selected)

Program Offerings

- Orientation
- Employability Skills
- Work Ethics
- Safety – OSHA 10 Certificates
- Tools
- Fasteners

- Air Conditioning – Familiarization and Maintenance
- Cabinet Making – Assembly and Installation
- Carpentry – Framing and Layout
- Electrician – Basic Electricity
- Masonry – Forms and Finishing
- Plumbing – Leaks, Repairs and Clogs

Schedule

Follows the Miami-Dade County Public Schools approved calendar. Classes are offered Monday through Friday beginning at 8:00 a.m. The program requires a minimum of 20 students per class for 6 weeks totaling 150 hours. Classes begin when the first 20 students are identified with subsequent classes to follow or as needed.

Certification

Students mastering the competencies of the course will complete with certification from Miami-Dade County Public Schools, OSHA 10, and the Core certificate in construction from the National Center for Construction Education and Research (NCCER).

Services Provided

- Administration and Supervision
- Classroom and Laboratory
- Curriculum
- Certified Instructors
- Guest Speakers (Contractors/Inspectors)
- Drug Testing
- Registration
- Books
- M-DCPS Certificate
- OSHA Certification
- NCCER Certificate
- Basic Tool Set
- Materials and Supplies

Partnerships

Miami-Dade County Public Schools has partnered with local contractors in the trade areas which provide us with guest speakers and expert advice in keeping each program up to date with local industry standards. They are also looking to hire graduates of these programs to enter the local workforce.

Placement

Miami-Dade County Public Schools takes great pleasure in having a high percentage of its graduates entering the local workforce. The Florida Department of Education mandates a 70 percent placement rate in areas of training and documentation of industry certification.

With our many partners participating in the training, growth, and placement of students, and with the many construction projects on-going in the Miami area, there should be jobs waiting for these individuals.

Cost

The total cost of the 150 hour construction class including all the books, certificates and other services previously listed will be \$845.30 per student.

\$384.00 Tuition (150 hours x \$2.56 per hour = \$384.00)
\$ 15.00 Registration
\$ 5.00 School Identification Badge
\$ 50.00 Drug Test
\$ 54.00 Books
\$ 30.00 OSHA Handouts, Tests, and Certification
\$ 64.95 National Center for Construction Education and Research (NCCER) Tests and Certification
\$168.87 Supplies and Materials
\$ 18.00 Insurance
\$ 55.48 Tools (to be retained by students)
\$845.30 **Total**

Revised 10-5-15



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 8/18/2016

AGENDA ITEM NUMBER: 7g

AGENDA ITEM SUBJECT: PRIVATE SECURITY OFFICER TRAINING

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Global Talent Competitiveness Council recommends to the Board the approval to allocate an amount not to exceed \$138,054 in Workforce Innovation and Opportunity Act (WIOA) funds to Miami Dade County Public Schools for Private Security Officer Training, as set forth below.

STRATEGIC GOAL: **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

STRATEGIC PROJECT: **Improve employment outcomes**

BACKGROUND:

According to the U.S. Bureau of Labor Statistics, the private security industry is rapidly growing. Currently there are over 2 million full-time security workers in the United States and this number is expected to increase by 21% percent through 2020. The private security industry is a crucial component of security and safety in the United States and abroad. A study conducted by the Bureau of Justice Statistics (BJS), an independent statistical agency located within the U.S. Department of Justice, states that private security is responsible not only for protecting many of the nation's institutions and critical infrastructure systems, but also for protecting intellectual property and sensitive corporate information.

The South Florida Workforce Investment Board (SFWIB) and Miami-Dade County Public Schools (M-DCPS) have formed a collaborative partnership to deliver a Private Security Officer Training (PSOT) program. The training will help address the demands of Private Security Firms throughout South Florida and the United States seeking qualified and trained individuals to employ with specific training that supports the immediate mediation of current safety concerns throughout industries and communities.

The PSOT will provide participants with the skills necessary for safe entry into the private security industry. MDCPS has the facilities and expertise to equip participants with the skills set that is consistent with industry needs and increased employment opportunities upon course completion.

The PSOT consists of 40 hours of instruction per cohort. Courses will be offered in a contained classroom/laboratory to facilitate mock trainings and instructional technologies. The curriculum will be presented in multiple ways to facilitate the learning style of each participant with an emphasis on theory and hands-on activities to better prepare students for real world applications.

Upon successful course completion, students mastering the competencies of the course will have the following options:

- Immediate employment with entry-level skills
- A career in one of the Private Security Career Strands (e.g., ATF Agent, Private Investigator, Criminologist)
- Articulate to a post-secondary program
- Articulate to an apprenticeship program

The cost of the course includes instruction, 40 Private Security Class D Licensure fee, books, materials, tools, other services and fees.

In following the procurement process of Miami-Dade County Administrative Order No. 3-38, it is recommended that SFWIB waive the competitive procurement, as it is recommended by the Executive Director that this is in the best interest of SFWIB. A two-thirds (2/3) vote of the quorum present is required to waive the competitive procurement process and award to Miami Dade County Public Schools, an allocation not to exceed \$138,054 in Workforce Innovation and Opportunity Act (WIOA) funds for Private Security Officer Training.

FUNDING: Workforce Innovation and Opportunity Act (WIOA)

PERFORMANCE:

Number of Participants Served - 200

Number of Participants Placed into Jobs - 140

Number of Cohorts - 10

Cost Per Placement - \$986

Average Wage - \$12.56

Net Economic Benefit - \$25,139

Return-On-Investment - \$25.49

Economic Impact - \$3.51 million dollars in salaries generated

ATTACHMENT

Private Security Officer

Career Source South Florida with Miami-Dade County Public Schools have collaborated in proposing a program for promoting individual careers within the Private Security Industry. Many Private Security Firms throughout South Florida and the United States are looking for qualified and trained individuals to employ with specific training that support the immediate mediation of many current safety concerns throughout our industries and communities. Miami-Dade Public Schools have the facilities, personnel; equipment, tools, and expertise to provide an elaborate matrix of training necessary to prepare individuals in the growing and anticipated highly mobile and technical needs of a Security workforce. The school system is equipped to offer training to the residents in our community in the following skills:

- Remediation – to raise the level of basic skills
- ESOL – English for Speakers of Other Languages
- Private Security Officer (Class D) (Unarmed)
- Private Security Officer (Class G) (**Armed**) Collaboration w/Local Institution (**Non-Agency Funded**)
- Private Security Officer Agency Manager (Class MB)
- Private Security Officer Instructor (Class DI)
- Firearms Instructor (Class K) (**Armed**) Collaboration w/Local Institution (**Non-Agency Funded**)
- Private Investigator (Class C)
- Specialized Security Training
 - Nuclear Plants
 - Hospitals
 - Airports
 - Homeland Security

All classes are taught by certified instructors with an abundance of industry experience. Local contractors will address the class to talk about the opportunities available to students successfully completing the program. These courses will be offered in a contained classroom/laboratory to facilitate mock trainings and instructional technologies. The curriculum will be presented in multiple ways to facilitate the learning style of each participant with an emphasis on theory and hands-on activities to better prepare students for real world applications.

Upon completion of this course, students will have the following options:

- Find employment with entry-level skills
- Choose a career like:

Private Security Career Strands			
ATF Agent	Court Clerk	Forensic Psych.	Police Detective
Bailiff	Court Reporter	Forensic Psych.	Police Officer
CIA Agent	Crime Scene Inv.	Forensic Scientist	Private Investigator
Coast Guard	Criminalist	Homeland Security	Private Security
Compliance Officer	Criminologist	INS Agent	Probation Officer
Computer Forensics	Customs Agent	Lawyer/Attorney	Sheriff
Corrections Officer	DEA Agent	Paralegal	U.S. Marshal

- Articulate to a post-secondary program (hours vary by program)
- Articulate to an apprenticeship program (hours vary by trade selected)

Program Offerings

- Orientation
- Employability Skills
- Work Ethics
- Scientific Inquiry
- Research
- Measurement
- Problem Solving
- Emerging Technologies (i.e. Surveillance equipment, etc..)
- Tools and Equipment
- Laboratory Investigations
- Safety Procedures

Schedule

Follows the Miami-Dade County Public Schools approved calendar. The program requires a minimum of 20 students per class. Classes will begin Monday, August 29, 2016 after the first 20 students are identified with subsequent classes to follow as needed.

C l a s s e s	Private Security (Class D License) Monday-Friday, 1:45p.m.-6:45p.m.	
	Start Date	Final Date
1	Monday, August 29, 2016	Friday, September 09, 2016
2	Monday, September 12, 2016	Wednesday, September 21, 2016
3	Monday, September 26, 2016	Thursday, October 06, 2016
4	Monday, October 10, 2016	Thursday, October 20, 2016
5	Monday, October 24, 2016	Wednesday, November 02, 2016
6	Monday, November 07, 2016	Friday, November 18, 2016
7	Monday, November 21, 2016	Monday, December 05, 2016
8	Tuesday, December 06, 2016	Thursday, December 15, 2016
9	Monday, January 09, 2017	Thursday, January 19, 2017
10	Tuesday, January 24, 2017	Thursday, February 02, 2017
11	Monday, February 06, 2017	Wednesday, February 15, 2017
12	Tuesday, February 21, 2017	Thursday, March 02, 2017
13	Monday, March 06, 2017	Wednesday, March 15, 2017
14	Monday, March 20, 2017	Thursday, March 30, 2017
15	Monday, April 03, 2017	Wednesday, April 19, 2017
16	Monday, April 24, 2017	Wednesday, May 03, 2017
17	Monday, May 08, 2017	Wednesday, May 17, 2017
18	Monday, May 22, 2017	Thursday, June 01, 2017
19	Monday, June 05, 2017	Thursday, June 15, 2017

Certification/Licensure

Students mastering the competencies of the course will be ready for licensure from Miami-Dade County Public Schools, and the Department of Agriculture and Consumer Affairs.

Services Provided

- Administration and Supervision
- Classroom and Laboratory
- Curriculum
- Certified Instructors
- Guest Speakers (Contractors/Inspectors)
- Drug Testing
- Registration
- Books
- FLDOASC Licensure's
- Basic Tool Set
- Materials and Supplies

Partnerships

Miami-Dade County Public Schools has partnered with local contractors in the trade areas which provide us with guest speakers and expert advice in keeping each program up to date with local industry standards. They are also looking to hire graduates of these programs to enter the local workforce.

Placement

Miami-Dade County Public Schools takes great pleasure in having a high percentage of its graduates entering the local workforce. The Florida Department of Education mandates a 70 percent placement rate in areas of training and documentation of industry certification and licensures. With our many partners participating in the training, growth, and placement of students, and on-going projects on-going in the Miami area, there should be jobs waiting for these individuals.

Cost

The total cost of the 40 Private Security Class D Licensure including all the books, licensing and other services previously listed will be \$690.27 per student.

Estimated Cost Structure	
Description of Itemized Service & Classroom Utilities	Cost
Tuition (40 hours x \$2.56 per hour = \$102.40) "	\$102.40
Registration	\$15.00
School Identification Badge	\$5.00
Drug Test	\$50.00
Finger Printing Processing Fee	\$42.00
License Fee (Class D)	\$45.00
Books	\$50.00
Emblems	\$5.00
Badge	\$12.00
Security Belt	\$15.00
Pants	\$20.00
Shirt	\$20.00
Cap	\$12.00
Supplies and Materials (Total Est. Uniform Costs)	\$218.87
Tools (to be retained by students)	\$60.00
Insurance	\$18.00
Total	\$690.27

Revised 06/04/2016



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 8/18/2016

AGENDA ITEM NUMBER: 7h

AGENDA ITEM SUBJECT: NEW AND EXISTING TRAINING PROVIDERS AND PROGRAMS

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Global Talent & Competitiveness Council recommends to the Board the approval of a New Training Provider & Program and New Programs for Existing Training Providers, as set forth below.

STRATEGIC GOAL: **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

STRATEGIC PROJECT: **Improve credential outcomes for job seekers**

BACKGROUND:

Federal and state law permit regional workforce boards to independently develop criteria for the selection and maintenance of Training Providers and Programs. In Region 23, the current process to become an approved Training Provider requires staff to evaluate an applicant's programmatic capabilities. The Training Provider program documentation passed the SFWIB staff review process and is presented to the GTC Council for a recommendation for Board approval. Below are the request(s) to become a Training Provider and program additions for review and approval of the Council.

Request(s) to be added as a Training Provider and Program:

1. JMJ Clutch Enterprises LLC dba Wyncode Academy
New program(s): Web Development - Diploma

Request to add New Program(s) for Existing Training Provider(s):

1. The Academy of South Florida, Inc. dba The Academy (Miami and Ft. Lauderdale Campuses)
Request to Add a program(s) to existing locations:
 - Cyber Security Professional - Diploma
 - Office Administrator - Diploma
 - Project Manager Professional (Security+, Project+, and PMP) - Diploma
 - The Network Technician - Diploma

2. GEB Computer Training, Ltd. dbaNew Horizons Computer Learning Center of South Florida

Request to Add a new program(s):

- Systems Security Preparatory - Diploma
- Networking Professional Preparatory - Diploma

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT

Training Vendor Program Information for: WYNCODE ACADEMY

Note: ITAs are issued in accord with the SFWIB ITA Policy; the initial ITA may cover up to and including 50 percent of the program's maximum ITA amount; the subsequent ITA is issued upon the participant's arrival at the midpoint of the training program's life and may cover up to and including the remaining 50 percent of the program's maximum ITA amount. Pell Grants: All participants are required to apply for the Pell Grant and if Pell eligible and the program is a Pell eligible program, then the Pell Grant must deducted from the total ITA amount. ITAs only cover up to one year of training and neither A.A. nor Bachelor degrees Refunds: For guidance on issuing refunds, refer to the SFWIB Standardized Refund Policy. Notice: Case Managers shall advise participants that they may be required to obtain student loans and/or other grants to cover the cost of the program that they wish to enroll in if the ITA amount and the Pell Grant, if eligible for Pell, does not cover the full cost of the program. SFWIB will not be responsible for any debts that the participant incurs.

																	2015-2016 TOL Wage Rate			
Program Name	Credential	Location/ Campus	Credit Hours	Clock Hours	Course Length (estimated in months)	Tuition Cost	Application Registration Fees Cost	Books Cost	Materials Cost	Uniforms Cost	Tools Cost	Testing Fees Cost	Certification Fees Cost	Licensing Fees Cost	Pell Eligible (Yes/No)	CIP Code	2015-2016 TOL Related Occupations (SOC & Name)	Entry	Mean	Quadrant Category
AS Degree Program																				
Diploma/Certificate Programs																				
Wyncode Web Immersive Bootcamp	Diploma	The LAB Miami, 400 NW 26th Street, Miami FL 33127	315	315	10 Weeks	\$11,500.00	\$150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0	0	No	511080104	151134 Web Developers	20.55	28.91	HSHW



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No Events **No Name History**

Detail by Entity Name

Florida Limited Liability Company

JMJ CLUTCH ENTERPRISES LLC

Filing Information

Document Number	L14000015351
FEI/EIN Number	46-4752035
Date Filed	01/28/2014
State	FL
Status	ACTIVE

Principal Address

400 NW 26TH ST
MIAMI, FL 33127

Changed: 06/04/2014

Mailing Address

400 NW 26TH ST
MIAMI, FL 33127

Registered Agent Name & Address

No Agent
801 S OLIVE AVENUE
113
WEST PALM BEACH, FL 33401

Name Changed: 04/29/2015

Authorized Person(s) Detail

Name & Address

Title MGR

MIKKOLA, JUHA
945 NE 89TH TER
MIAMI, FL 33138

Title AMBR

MIKKOLA, JOHANNA
945 NE 89TH TER
MIAMI, FL 33138

Annual Reports

Report Year	Filed Date
2015	04/29/2015
2016	07/08/2016

Document Images

07/08/2016 -- ANNUAL REPORT	View image in PDF format
04/29/2015 -- ANNUAL REPORT	View image in PDF format
01/28/2014 -- Florida Limited Liability	View image in PDF format

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State of Florida, Department of State



COMMISSION FOR INDEPENDENT EDUCATION
ANNUAL LICENSE

This is to certify that
Wyncode Academy
400 NW 26th Street
Miami, Florida 33127

Is hereby licensed to offer postsecondary program(s) of instruction

Under the provisions of Chapter 1005, Florida Statutes and Chapter 6E, Florida Administrative Code for the period beginning:

2/16/2016

Samuel Ferguson
Executive Director

5248
License Number

Gene Mulh...
Commission Chairperson

This license is non-transferable, non-assumable, and shall be rendered null and void upon any change in ownership of the licensee.



Commission for Independent Education

Approved Data

Wyncode Academy (ID# 5248)

Corporation Data

Name: JMJ Clutch Enterprises LLC

Foreign or Domestic: Domestic **Profit or Non Profit:** Profit

Address Data

400 NW 26th Street

Miami, FL 33127

Miami-Dade County

Contact Data

Contact: Mr. Juha Mikkola

Phone: (305) 570-9768 **Phone Ext:**

Fax:

E-Mail: juha@wyncode.co

Web Site: www.wyncode.co

License Data

Lic #: 5248 **Campus Type:** Main

Lic Status: Annual

Program Specialist: Brandon Eldridge

Annual Review Date: 11/30/2016

Program Title as Licensed:	Hours:		Degree Type:	Credential:
	Clock	Credit		
Immersive Web Development	315			Diploma



Wyncode Academy (#5248)

400 NW 26th Street
Miami, FL 33127

[Map](#)

Contact: Juha Mikkola

Phone: (305) 570-9768

Fax:

Email: juha@wyncode.co

Website: <http://www.wyncode.co/>

License Status: Annual

Licensed Since: 10/8/2014

Programs Offered

Program Title	Credential	Clock Hours	Credit Hours	CIP Code
Immersive Web Development	Diploma	315		0511080104

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2016-17 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 23 - Miami-Dade and Monroe Counties

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 25 annual openings and positive growth
- 3 Mean Wage of \$14.39/hour and Entry Wage of \$11.70/hour
- 4 High Skill/High Wage (HSHW) Occupations:
Mean Wage of \$22.54/hour and Entry Wage of \$14.39/hour

SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2015 Hourly Wage		FLDOE	In EFI	Data
			Percent		Openings	Mean			
131121		Meeting and Convention Planners	2.99	33	22.99	14.03	4	No	R
252022	HSHW	Middle School Teachers, Exc. Special & Voc. Education	2.63	152	32.02	24.90	5	No	R
493042		Mobile Heavy Equipment Mechanics, Except Engines	0.85	27	22.52	14.75	3	Yes	R
151142	HSHW	Network and Computer Systems Architects and Admins.	1.12	50	39.52	25.00	4	Yes	R
472073		Operating Engineers/Construction Equipment Operators	1.15	54	18.56	13.20	3	No	R
292081	HSHW	Opticians, Dispensing	1.90	30	23.07	14.74	4	Yes	R
232011	HSHW	Paralegals and Legal Assistants	2.30	174	28.61	19.31	3	Yes	R
132052	HSHW	Personal Financial Advisors	2.80	111	61.19	31.54	5	Yes	R
373012		Pesticide Handlers, Sprayers, & Applicators, Vegetation	1.84	190	16.10	11.59	4	No	S
312021	HSHW	Physical Therapist Assistants	3.97	298	29.62	22.67	4	Yes	S
291071	HSHW	Physician Assistants	4.11	43	46.97	36.63	5	Yes	R
472151		Pipelayers	2.47	186	17.40	12.83	3	No	S
472152		Plumbers, Pipefitters, and Steamfitters	2.20	55	19.24	13.71	3	No	R
333051	HSHW	Police and Sheriff's Patrol Officers	1.20	335	35.49	26.83	3	No	R
272012	HSHW	Producers and Directors	0.77	58	40.81	21.67	5	No	R
119141		Property, Real Estate & Community Association Managers	1.00	187	26.34	14.09	4	No	R
273031	HSHW	Public Relations Specialists	1.14	57	29.03	18.25	5	Yes	R
131023	HSHW	Purchasing Agents, Except Farm Products & Trade	1.14	70	27.40	16.31	4	Yes	R
292034	HSHW	Radiologic Technologists	2.11	69	23.74	16.88	3	Yes	R
419021		Real Estate Brokers	1.22	27	24.13	13.25	3	No	R
291141	HSHW	Registered Nurses	1.67	970	31.35	25.04	4	Yes	R
291126	HSHW	Respiratory Therapists	1.42	37	26.73	20.35	4	Yes	R
472181		Roofers	2.68	1,000	15.49	11.63	3	No	S
112022	HSHW	Sales Managers	1.24	83	62.82	30.68	5	Yes	R
414011	HSHW	Sales Representatives, Wholesale & Mfg. Tech. & Sci. Prod.	1.11	115	35.19	15.98	3	Yes	R
414012		Sales Representatives, Wholesale and Manufacturing, Other	1.21	3,106	28.35	12.63	3	Yes	S
252031	HSHW	Secondary School Teachers, Exc. Special and Voc. Ed.	1.89	313	36.19	26.55	5	No	R
413031	HSHW	Securities and Financial Services Sales Agents	1.32	117	54.97	18.08	5	Yes	R
492098		Security and Fire Alarm Systems Installers	2.09	233	18.33	13.11	3	No	S
253021		Self-Enrichment Education Teachers	1.32	95	20.16	11.86	3	No	R
472211		Sheet Metal Workers	1.71	27	16.64	11.98	3	No	R
119151	HSHW	Social and Community Service Managers	1.98	155	36.45	24.14	4	No	S
211093		Social and Human Service Assistants	1.22	102	15.59	11.75	3	No	R
151132	HSHW	Software Developers, Applications	2.03	107	34.67	27.11	4	Yes	R
472221		Structural Iron and Steel Workers	1.70	41	18.76	14.14	3	No	R
292055		Surgical Technologists	2.58	33	19.79	14.12	3	Yes	R
173031		Surveying and Mapping Technicians	1.98	194	18.49	12.34	3	Yes	S
492022		Telecommunications Equipment Installers and Repairers	0.39	54	24.77	13.95	3	Yes	R
131151	HSHW	Training and Development Specialists	1.72	56	29.45	17.61	5	Yes	R
339093		Transportation Security Screeners	1.14	53	18.81	16.34	3	No	R
113071	HSHW	Transportation, Storage, and Distribution Managers	0.90	25	45.73	25.21	4	Yes	R
533032		Truck Drivers, Heavy and Tractor-Trailer	1.37	280	18.04	12.19	3	Yes	R
251194	HSHW	Vocational Education Teachers, Postsecondary	1.49	121	32.25	19.54	4	No	R
252032	HSHW	Vocational Education Teachers, Secondary School	1.76	105	33.21	26.76	5	No	R
151134	HSHW	Web Developers	1.86	42	28.91	20.55	3	Yes	R
514121		Welders, Cutters, Solderers, and Brazers	0.52	34	18.79	12.64	3	Yes	R
131022	HSHW	Wholesale and Retail Buyers, Except Farm Products	1.39	38	27.84	17.44	4	Yes	R
273043		Writers and Authors	0.55	28	24.68	12.47	5	No	R

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.

Standard Occupational Code	Occupational Title	# of Persons in EFM w / Qualifications	# of Persons in Training based on PY14-15	# of Jobs in EFM PY14-15	Help Wanted Jobs	Annual Openings Base on LMI Data 2014-2022	Demand / Supply Rate (Short-Term)	Demand / Supply Rate (Long-Term)	Annual Growth Percentage Change	PY14-15 Average Hourly Wage	Quadrant Category		Education Level
											Growth Category	Wage Category	
111011	Chief Executives	272	-	187	23	148	1.30	1.84	4.7%	102.15	Low Growth	High Wage	Bachelor's Degree
111021	General and Operations Managers	1,114	8	78	324	323	2.79	3.47	2.8%	61.81	Low Growth	High Wage	Associate Degree
111031	Legislators	6	-	-	-	2	N/A	3.00	1.8%	22.80	Low Growth	High Wage	Bachelor's Degree
112011	Advertising and Promotions Managers	302	-	-	44	25	N/A	12.08	8.7%	52.72	Low Growth	High Wage	Bachelor's Degree
112021	Marketing Managers	668	7	94	818	112	0.74	6.03	13.7%	60.80	High Growth	High Wage	Bachelor's Degree
112022	Sales Managers	1,448	-	218	519	225	1.96	6.44	8.7%	64.99	Low Growth	High Wage	Bachelor's Degree
112031	Public Relations Managers	71	-	-	103	32	N/A	2.22	9.7%	57.52	High Growth	High Wage	Bachelor's Degree
113011	Administrative Services Managers	2,455	8	96	33	147	19.09	16.76	11.1%	53.86	High Growth	High Wage	Associate Degree
113021	Computer and Information Systems Managers	229	16	50	207	132	0.95	1.86	11.2%	69.13	High Growth	High Wage	Bachelor's Degree
113031	Financial Managers	471	-	122	484	193	0.78	2.44	6.9%	71.20	Low Growth	High Wage	Bachelor's Degree
113051	Industrial Production Managers	90	-	-	31	29	N/A	3.10	6.2%	50.29	Low Growth	High Wage	Associate Degree
113061	Purchasing Managers	123	-	-	58	39	N/A	3.15	13.2%	60.35	High Growth	High Wage	Associate Degree
113071	Transportation, Storage, and Distribution Managers	381	-	1,039	73	26	0.34	14.65	3.6%	49.67	Low Growth	High Wage	Associate Degree
113111	Compensation and Benefits Managers	13	-	-	38	6	N/A	2.17	9.7%	53.11	High Growth	High Wage	Associate Degree
113121	Human Resources Managers	284	-	-	192	75	N/A	3.79	12.7%	53.47	High Growth	High Wage	Bachelor's Degree
113131	Training and Development Managers	75	-	-	18	21	N/A	3.57	12.8%	51.73	High Growth	High Wage	Associate Degree
119021	Construction Managers	382	1	87	158	689	1.56	0.56	14.5%	55.39	High Growth	High Wage	Associate Degree
119031	Education Administrators, Preschool and Child Care	88	-	-	29	14	N/A	6.29	15.4%	33.58	High Growth	High Wage	Bachelor's Degree
119032	Education Administrators, Elementary and Secondary	84	-	2	3	85	16.80	0.99	12.4%	47.44	High Growth	High Wage	Bachelor's Degree
119033	Education Administrators, Postsecondary	167	-	-	65	59	N/A	2.83	12.9%	54.75	High Growth	High Wage	Bachelor's Degree
119039	Education Administrators, All Other	129	-	-	7	31	N/A	4.16	12.3%	45.35	High Growth	High Wage	Bachelor's Degree
119041	Engineering Managers	81	1	49	58	183	0.77	0.45	20.8%	58.54	High Growth	High Wage	Bachelor's Degree
119051	Food Service Managers	448	1	47	218	94	1.69	4.78	4.5%	35.77	Low Growth	High Wage	Associate Degree
119061	Funeral Service Managers	3	-	-	3	2	N/A	1.50	4.8%	30.54	Low Growth	High Wage	Associate Degree
119071	Gaming Managers	5	-	-	3	0	N/A	N/A	0.0%	27.24	Low Growth	High Wage	Postsecondary Vocational
119081	Lodging Managers	92	1	23	40	70	1.48	1.33	7.4%	47.10	Low Growth	High Wage	Associate Degree
119111	Medical and Health Services Managers	245	3	16	522	243	0.46	1.02	17.0%	59.04	High Growth	High Wage	Bachelor's Degree
119121	Natural Sciences Managers	54	-	-	98	0	N/A	N/A	0.0%	47.67	Low Growth	High Wage	Bachelor's Degree
119141	Property, Real Estate & Community Association Managers	377	1	60	174	109	1.62	3.47	2.3%	25.82	Low Growth	High Wage	Associate Degree
119151	Social and Community Service Managers	168	-	12	97	91	1.54	1.85	15.6%	36.58	High Growth	High Wage	Associate Degree
119199	Managers, All Other	2,822	-	-	522	116	N/A	24.33	2.5%	46.17	Low Growth	High Wage	Associate Degree
131011	Agents and Business Managers of Artists & Entertainers	50	-	-	9	10	N/A	5.00	4.2%	29.33	Low Growth	High Wage	Bachelor's Degree
131022	Wholesale and Retail Buyers, Except Farm Products	103	-	25	28	116	1.94	0.89	9.1%	27.65	Low Growth	High Wage	Associate Degree
131023	Purchasing Agents, Except Farm Products & Trade	76	-	20	107	170	0.60	0.45	7.6%	25.33	Low Growth	High Wage	Associate Degree
131031	Claims Adjusters, Examiners, and Investigators	147	-	9	94	84	1.43	1.75	3.4%	27.03	Low Growth	High Wage	Postsecondary Vocational
131032	Insurance Appraisers, Auto Damage	10	-	-	18	-9	N/A	N/A	-7.0%	28.72	Low Growth	High Wage	Postsecondary Vocational
131041	Compliance Officers, Exc. Safety, Agri, Constr & Transp.	67	-	6	43	78	1.37	0.86	2.3%	34.19	Low Growth	High Wage	Postsecondary Vocational
131051	Cost Estimators	57	1	15	62	317	0.75	0.18	27.8%	29.92	High Growth	High Wage	Associate Degree
131071	Human Resources Specialists	304	1	41	192	665	1.31	0.46	18.1%	26.80	High Growth	High Wage	Bachelor's Degree
131075	Labor Relations Specialists	23	-	-	-	28	N/A	0.82	5.8%	20.78	Low Growth	Low Wage	Bachelor's Degree
131081	Logisticians	185	51	64	35	280	2.38	0.84	32.9%	29.77	High Growth	High Wage	Bachelor's Degree
131111	Management Analysts	200	-	120	447	1,007	0.35	0.20	16.9%	37.59	High Growth	High Wage	Bachelor's Degree
131121	Meeting and Convention Planners	167	-	181	41	146	0.75	1.14	21.3%	23.39	High Growth	High Wage	Associate Degree
131131	Fundraisers	59	-	-	9	56	N/A	1.05	13.8%	31.95	High Growth	High Wage	High School Diploma
131141	Compensation, Benefits, and Job Analysis Specialists	59	-	-	29	25	N/A	2.36	5.5%	29.23	Low Growth	High Wage	Associate Degree
131151	Training and Development Specialists	138	-	33	116	294	0.93	0.47	20.1%	29.97	High Growth	High Wage	Bachelor's Degree
131161	Market Research Analysts and Marketing Specialists	198	1	183	301	803	0.41	0.25	29.8%	29.11	High Growth	High Wage	Bachelor's Degree
131199	Business Operations Specialists, All Other	2,781	16	84	125	1,236	1.42	1.04	11.6%	32.30	High Growth	High Wage	Associate Degree
132011	Accountants and Auditors	1,806	8	271	1,017	1,638	1.33	0.25	11.5%	34.02	High Growth	High Wage	Bachelor's Degree
132021	Appraisers and Assessors of Real Estate	99	-	1	5	48	16.50	2.06	4.8%	35.11	Low Growth	High Wage	Postsecondary Vocational
132031	Budget Analysts	31	-	-	1	32	N/A	0.97	9.8%	33.32	High Growth	High Wage	Bachelor's Degree
132041	Credit Analysts	89	-	-	38	57	N/A	1.56	12.1%	34.27	High Growth	High Wage	Postsecondary Vocational
132051	Financial Analysts	207	-	85	164	244	0.83	0.85	13.2%	35.27	High Growth	High Wage	Bachelor's Degree
132052	Personal Financial Advisors	88	-	33	97	479	0.68	0.18	21.1%	53.35	High Growth	High Wage	Bachelor's Degree
132053	Insurance Underwriters	66	-	8	6	37	4.71	1.78	5.5%	31.15	Low Growth	High Wage	Postsecondary Vocational
132061	Financial Examiners	13	-	-	52	15	N/A	0.87	13.8%	42.15	High Growth	High Wage	Bachelor's Degree
132071	Loan Counselors	57	-	1	4	86	11.40	0.66	20.7%	23.40	High Growth	High Wage	Associate Degree
132072	Loan Officers	191	-	24	170	349	0.98	0.55	10.7%	41.20	High Growth	High Wage	Associate Degree
132081	Tax Examiners, Collectors, and Revenue Agents	45	-	-	3	4	N/A	11.25	1.3%	29.85	Low Growth	High Wage	Bachelor's Degree
132099	Financial Specialists, All Other	270	-	-	5	77	N/A	3.51	9.6%	29.18	High Growth	High Wage	Postsecondary Vocational
151121	Computer Systems Analysts	193	-	63	546	356	0.32	0.54	14.4%	48.94	High Growth	High Wage	Associate Degree
151131	Computer Programmers	150	3	39	143	71	0.84	2.15	4.3%	46.48	Low Growth	High Wage	Postsecondary Vocational
151132	Software Developers, Applications	169	7	96	327	374	0.42	0.47	16.8%	38.96	High Growth	High Wage	Associate Degree
151133	Software Developers, Systems Software	98	-	21	18	152	2.51	0.64	16.0%	40.22	High Growth	High Wage	Bachelor's Degree
151134	Web Developers	103	2	17	556	129	0.18	0.81	11.2%	29.65	High Growth	High Wage	Postsecondary Vocational



COMMISSION FOR INDEPENDENT EDUCATION
ANNUAL LICENSE

This is to certify that
The Academy
3721 NW 7th Street, Suite 3721-1
Miami, Florida 33126
Is hereby licensed to offer postsecondary program(s) of instruction

Under the provisions of Chapter 1005, Florida Statutes and Chapter 6E, Florida Administrative Code for the period beginning:

8/1/2015

Samuel J Ferguson
Executive Director

3051
License Number

Gene Mulh...
Commission Chairperson

This license is non-transferable, non-assumable, and shall be rendered null and void upon any change in ownership of the licensee.



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Andy Tuck

Pam Stewart
Commissioner of Education

June 21, 2016

Christopher Perez
The Academy
3721 NW 7th Street, Suite 3721-1 #3051
Miami, FL 33126

Re: Complete Application

Dear Mr. Perez:

The purpose of this letter is to inform you that your institution's application for Annual Renewal has been deemed complete. However, this does not mean that all of your application materials are correct. In the event that additional modifications are required to correct these materials, I will contact you.

The application is tentatively scheduled for the July 21, 2016 meeting of the Commission. Please feel free to contact me at (850) 245-3200 or by email at Sara.Collins@fldoe.org if there are any questions.

Sincerely,

Sara Collins
Program Specialist

Samuel L. Ferguson
Executive Director

Commission for Independent Education

Commission for Independent Education

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Institutional Data

If you have questions or concerns regarding the information below please contact [Sara Collins](#) , your Program Specialist.

INSTITUTION DATA

Institution Name: The Academy
Physical Address 3721 NW 7th Street, Suite 3721-1
City, State, Zip: Miami, FL 33126

CONTACT DATA

Phone #: (305) 648-2000 Fax Number: (305)648-2012
Web Site: www.it-certification-courses.com E-Mail: cperez@academyfl.com
Contact Person: Christopher Perez

CORPORATION DATA

Parent Corporation:
Corporate Name: The Academy of South Florida, Inc.
Foreign or Domestic: Domestic
Profit or Non Profit: Profit

LICENSE DATA

ID #: 3051 License Status: Annual Campus Type: Main
License #: 3051 Renewal Date: Jul 31, 2017



Commission for Independent Education

Approved Data

The Academy (ID# 3051)

Corporation Data

Name: The Academy of South Florida, Inc.

Foreign or Domestic: Domestic **Profit or Non Profit:** Profit

Address Data

3721 NW 7th Street, Suite 3721-1

Miami, FL 33126

Miami-Dade County

Contact Data

Contact: Mr. Christopher Perez

Phone: (305) 648-2000 **Phone Ext:**

Fax: (305) 648-2012

E-Mail: cperez@academyfl.com

Web Site: www.it-certification-courses.com

License Data

Lic #: 3051 **Campus Type:** Main

Lic Status: Annual

Program Specialist: Sara Collins

Annual Review Date: 7/31/2016

Program Title as Licensed:	Hours:		Degree Type:	Credential:
	Clock	Credit		
A+ Computer Technician	60			Diploma
Application Architect Professional	360			Diploma
Application Architect Professional - Online	227.5			Diploma
Cisco Certified Network Associates & Network + Test Preparation	180			Diploma
Cyber Security Professional	240			Diploma
Information Technology Professional	480			Diploma
Information Technology Professional - Online	284			Diploma
MCSA/MCSE SQL Test Prep	240			Diploma
MCSA/MCSE Test Prep	240			Diploma
Microsoft MCTS/MCITP Prep	360			Diploma
Microsoft Office Specialist	50			Diploma
Network Professional (+)	60			Diploma
Office Administrator	120			Diploma
Project Manager Professional (Security+, Project+, and PMP)	240			Diploma
The Network Engineers	600			Diploma
The Network Expert	720			Diploma
The Network Technician	360			Diploma
Virtualization Professional	107			Diploma

Sara Collins
Program Specialist
Commission for Independent Education



Commission for Independent Education

Approved Data

The Academy (ID# 3051)

Webmaster

240

Diploma



Sara Collins
Program Specialist
Commission for Independent Education



Academy, The (#3051)

3721 NW 7th Street, Suite 3721-1
Miami, FL 33126

[Map](#)

Contact: Christopher Perez

Phone: (305) 648-2000

Fax: (305)648-2012

Email: cperez@academyfl.com

Website: <http://www.it-certification-courses.com/>

License Status: Annual

Licensed Since: 10/20/2003

Programs Offered

Program Title	Credential	Clock Hours	Credit Hours	CIP Code
A+ Computer Technician	Diploma	60		0511100610
Application Architect Professional	Diploma	360		0511020204
Application Architect Professional - Online	Diploma	227.5		0511020204
Cisco Certified Network Associates & Network + Test Preparation	Diploma	180		0511090102
Cyber Security Professional	Diploma	240		0511100301
Information Technology Professional	Diploma	480		0511090102
Information Technology Professional - Online	Diploma	284		0511090102
MCSA/MCSE SQL Test Prep	Diploma	240		0511090102
MCSA/MCSE Test Prep	Diploma	240		0511090102
Microsoft MCTS/MCITP Prep	Diploma	360		0511090102
Microsoft Office Specialist	Diploma	50		0511060110
Network Professional (+)	Diploma	60		0511090110
Office Administrator	Diploma	120		0511060100
Project Manager Professional (Security+, Project+, and PMP)	Diploma	240		0552021101
The Network Engineers	Diploma	600		0511090103
The Network Expert	Diploma	720		0511090103
The Network Technician	Diploma	360		0511090102
Virtualization Professional	Diploma	107		0511090110
Webmaster	Diploma	240		0511080110

2016-17 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 23 - Miami-Dade and Monroe Counties

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
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- 4 High Skill/High Wage (HSHW) Occupations:
Mean Wage of \$22.54/hour and Entry Wage of \$14.39/hour

SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2015 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	Data Source†††
					Mean	Entry			
132011	HSHW	Accountants and Auditors	1.60	636	34.51	20.95	5	Yes	R
113011	HSHW	Administrative Services Managers	1.54	44	59.00	33.24	4	Yes	R
413011		Advertising Sales Agents	0.52	519	25.69	13.50	3	Yes	S
532021	HSHW	Air Traffic Controllers	0.65	31	65.31	47.25	3	No	R
493011	HSHW	Aircraft Mechanics and Service Technicians	1.09	108	27.27	16.81	3	Yes	R
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	0.39	81	90.68	50.41	4	Yes	R
132021		Appraisers and Assessors of Real Estate	1.01	26	32.63	13.70	3	No	R
274011		Audio and Video Equipment Technicians	1.59	29	19.19	12.46	4	No	R
493021		Automotive Body and Related Repairers	1.01	29	18.26	12.23	3	No	R
493023		Automotive Service Technicians and Mechanics	1.33	1,943	18.88	11.89	3	No	S
433031		Bookkeeping, Accounting, and Auditing Clerks	1.27	340	17.67	12.17	4	Yes	R
472021		Brickmasons and Blockmasons	5.68	255	16.83	13.10	3	No	S
493031	HSHW	Bus and Truck Mechanics and Diesel Engine Specialists	1.12	44	23.78	15.60	3	Yes	R
533021		Bus Drivers, Transit and Intercity	1.24	49	20.15	13.73	3	Yes	R
131199	HSHW	Business Operations Specialists, All Other	1.54	291	32.49	17.51	4	No	R
292031		Cardiovascular Technologists and Technicians	2.57	30	21.85	13.19	3	Yes	R
435011		Cargo and Freight Agents	1.84	348	19.52	11.76	3	Yes	S
472031		Carpenters	3.17	2,632	17.40	11.97	3	No	S
472051		Cement Masons and Concrete Finishers	4.63	728	16.07	11.86	3	No	S
351011	HSHW	Chefs and Head Cooks	0.88	36	27.70	17.65	3	No	R
111011	HSHW	Chief Executives	1.02	93	100.15	54.52	5	Yes	R
172051	HSHW	Civil Engineers	2.52	109	45.35	27.35	5	Yes	R
131031	HSHW	Claims Adjusters, Examiners, and Investigators	0.84	88	26.82	17.79	3	Yes	R
212011		Clergy	1.23	26	25.28	13.02	5	No	R
532012	HSHW	Commercial Pilots	0.99	37	53.23	24.35	3	Yes	R
131041	HSHW	Compliance Officers, Exc. Safety, Agri, Constr & Transp.	0.85	377	29.44	17.59	3	No	S
113021	HSHW	Computer and Information Systems Managers	1.49	34	67.45	44.95	5	Yes	R
151143	HSHW	Computer Network Architects	1.46	43	35.55	24.51	3	Yes	R
151131	HSHW	Computer Programmers	0.74	58	46.03	28.79	3	Yes	R
151121	HSHW	Computer Systems Analysts	2.58	91	49.14	27.10	4	Yes	R
151151	HSHW	Computer User Support Specialists	1.96	126	24.69	15.52	3	Yes	R
474011	HSHW	Construction and Building Inspectors	1.95	32	31.11	22.42	3	No	R
119021	HSHW	Construction Managers	2.08	172	50.81	23.57	4	No	R
333012	HSHW	Correctional Officers and Jailers	0.71	177	26.68	17.90	3	No	R
131051	HSHW	Cost Estimators	2.73	80	28.19	15.46	4	No	R
537021	HSHW	Crane and Tower Operators	2.11	29	25.95	18.98	3	No	R
151141	HSHW	Database Administrators	1.32	27	39.16	23.99	4	Yes	R
319091		Dental Assistants	2.06	703	17.25	12.62	3	Yes	S
292021	HSHW	Dental Hygienists	2.17	52	27.90	20.19	4	Yes	R
333021	HSHW	Detectives and Criminal Investigators	0.37	29	44.93	27.18	3	No	R
292032	HSHW	Diagnostic Medical Sonographers	4.44	40	29.70	21.07	3	Yes	R
119032	HSHW	Education Administrators, Elementary and Secondary	1.86	27	44.95	30.91	5	No	R
499051	HSHW	Electrical Power-Line Installers and Repairers	1.68	45	25.94	16.88	3	No	R
472111		Electricians	1.99	157	25.19	13.42	3	No	R
252021	HSHW	Elementary School Teachers, Except Special Education	2.62	384	31.53	25.21	5	No	R
292041		Emergency Medical Technicians and Paramedics	1.75	48	15.36	12.30	4	Yes	R
119041	HSHW	Engineering Managers	2.17	41	57.39	32.43	5	Yes	R
436011	HSHW	Executive Secretaries and Administrative Assistants	0.14	109	24.31	16.83	3	Yes	R
132051	HSHW	Financial Analysts	1.77	68	38.36	22.57	5	Yes	R

2016-17 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 23 - Miami-Dade and Monroe Counties

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 25 annual openings and positive growth
- 3 Mean Wage of \$14.39/hour and Entry Wage of \$11.70/hour
- 4 High Skill/High Wage (HSHW) Occupations:
Mean Wage of \$22.54/hour and Entry Wage of \$14.39/hour

SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2015 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	Data Source†††
			Percent Growth	Openings	Mean	Entry			
131121		Meeting and Convention Planners	2.99	33	22.99	14.03	4	No	R
252022	HSHW	Middle School Teachers, Exc. Special & Voc. Education	2.63	152	32.02	24.90	5	No	R
493042		Mobile Heavy Equipment Mechanics, Except Engines	0.85	27	22.52	14.75	3	Yes	R
151142	HSHW	Network and Computer Systems Architects and Admins.	1.12	50	39.52	25.00	4	Yes	R
472073		Operating Engineers/Construction Equipment Operators	1.15	54	18.56	13.20	3	No	R
292081	HSHW	Opticians, Dispensing	1.90	30	23.07	14.74	4	Yes	R
232011	HSHW	Paralegals and Legal Assistants	2.30	174	28.61	19.31	3	Yes	R
132052	HSHW	Personal Financial Advisors	2.80	111	61.19	31.54	5	Yes	R
373012		Pesticide Handlers, Sprayers, & Applicators, Vegetation	1.84	190	16.10	11.59	4	No	S
312021	HSHW	Physical Therapist Assistants	3.97	298	29.62	22.67	4	Yes	S
291071	HSHW	Physician Assistants	4.11	43	46.97	36.63	5	Yes	R
472151		Pipelayers	2.47	186	17.40	12.83	3	No	S
472152		Plumbers, Pipefitters, and Steamfitters	2.20	55	19.24	13.71	3	No	R
333051	HSHW	Police and Sheriff's Patrol Officers	1.20	335	35.49	26.83	3	No	R
272012	HSHW	Producers and Directors	0.77	58	40.81	21.67	5	No	R
119141		Property, Real Estate & Community Association Managers	1.00	187	26.34	14.09	4	No	R
273031	HSHW	Public Relations Specialists	1.14	57	29.03	18.25	5	Yes	R
131023	HSHW	Purchasing Agents, Except Farm Products & Trade	1.14	70	27.40	16.31	4	Yes	R
292034	HSHW	Radiologic Technologists	2.11	69	23.74	16.88	3	Yes	R
419021		Real Estate Brokers	1.22	27	24.13	13.25	3	No	R
291141	HSHW	Registered Nurses	1.67	970	31.35	25.04	4	Yes	R
291126	HSHW	Respiratory Therapists	1.42	37	26.73	20.35	4	Yes	R
472181		Roofers	2.68	1,000	15.49	11.63	3	No	S
112022	HSHW	Sales Managers	1.24	83	62.82	30.68	5	Yes	R
414011	HSHW	Sales Representatives, Wholesale & Mfg. Tech. & Sci. Prod.	1.11	115	35.19	15.98	3	Yes	R
414012		Sales Representatives, Wholesale and Manufacturing, Other	1.21	3,106	28.35	12.63	3	Yes	S
252031	HSHW	Secondary School Teachers, Exc. Special and Voc. Ed.	1.89	313	36.19	26.55	5	No	R
413031	HSHW	Securities and Financial Services Sales Agents	1.32	117	54.97	18.08	5	Yes	R
492098		Security and Fire Alarm Systems Installers	2.09	233	18.33	13.11	3	No	S
253021		Self-Enrichment Education Teachers	1.32	95	20.16	11.86	3	No	R
472211		Sheet Metal Workers	1.71	27	16.64	11.98	3	No	R
119151	HSHW	Social and Community Service Managers	1.98	155	36.45	24.14	4	No	S
211093		Social and Human Service Assistants	1.22	102	15.59	11.75	3	No	R
151132	HSHW	Software Developers, Applications	2.03	107	34.67	27.11	4	Yes	R
472221		Structural Iron and Steel Workers	1.70	41	18.76	14.14	3	No	R
292055		Surgical Technologists	2.58	33	19.79	14.12	3	Yes	R
173031		Surveying and Mapping Technicians	1.98	194	18.49	12.34	3	Yes	S
492022		Telecommunications Equipment Installers and Repairers	0.39	54	24.77	13.95	3	Yes	R
131151	HSHW	Training and Development Specialists	1.72	56	29.45	17.61	5	Yes	R
339093		Transportation Security Screeners	1.14	53	18.81	16.34	3	No	R
113071	HSHW	Transportation, Storage, and Distribution Managers	0.90	25	45.73	25.21	4	Yes	R
533032		Truck Drivers, Heavy and Tractor-Trailer	1.37	280	18.04	12.19	3	Yes	R
251194	HSHW	Vocational Education Teachers, Postsecondary	1.49	121	32.25	19.54	4	No	R
252032	HSHW	Vocational Education Teachers, Secondary School	1.76	105	33.21	26.76	5	No	R
151134	HSHW	Web Developers	1.86	42	28.91	20.55	3	Yes	R
514121		Welders, Cutters, Solderers, and Brazers	0.52	34	18.79	12.64	3	Yes	R
131022	HSHW	Wholesale and Retail Buyers, Except Farm Products	1.39	38	27.84	17.44	4	Yes	R
273043		Writers and Authors	0.55	28	24.68	12.47	5	No	R

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.

Standard Occupational Code	Occupational Title	# of Persons in EFM w / Qualifications	# of Persons in Training based on PY14-15	# of Jobs in EFM PY14-15	Help Wanted Jobs	Annual Openings Base on LMI Data 2014-2022	Demand / Supply Rate (Short-Term)	Demand / Supply Rate (Long-Term)	Annual Growth Percentage Change	PY14-15 Average Hourly Wage	Quadrant Category		Education Level
											Growth Category	Wage Category	
111011	Chief Executives	272	-	187	23	148	1.30	1.84	4.7%	102.15	Low Growth	High Wage	Bachelor's Degree
111021	General and Operations Managers	1,114	8	78	324	323	2.79	3.47	2.8%	61.81	Low Growth	High Wage	Associate Degree
111031	Legislators	6	-	-	-	2	N/A	3.00	1.8%	22.80	Low Growth	High Wage	Bachelor's Degree
112011	Advertising and Promotions Managers	302	-	-	44	25	N/A	12.08	8.7%	52.72	Low Growth	High Wage	Bachelor's Degree
112021	Marketing Managers	668	7	94	818	112	0.74	6.03	13.7%	60.80	High Growth	High Wage	Bachelor's Degree
112022	Sales Managers	1,448	-	218	519	225	1.96	6.44	8.7%	64.99	Low Growth	High Wage	Bachelor's Degree
112031	Public Relations Managers	71	-	-	103	32	N/A	2.22	9.7%	57.52	High Growth	High Wage	Bachelor's Degree
113011	Administrative Services Managers	2,455	8	96	33	147	19.09	16.76	11.1%	53.86	High Growth	High Wage	Associate Degree
113021	Computer and Information Systems Managers	229	16	50	207	132	0.95	1.86	11.2%	69.13	High Growth	High Wage	Bachelor's Degree
113031	Financial Managers	471	-	122	484	193	0.78	2.44	6.9%	71.20	Low Growth	High Wage	Bachelor's Degree
113051	Industrial Production Managers	90	-	-	31	29	N/A	3.10	6.2%	50.29	Low Growth	High Wage	Associate Degree
113061	Purchasing Managers	123	-	-	58	39	N/A	3.15	13.2%	60.35	High Growth	High Wage	Associate Degree
113071	Transportation, Storage, and Distribution Managers	381	-	1,039	73	26	0.34	14.65	3.6%	49.67	Low Growth	High Wage	Associate Degree
113111	Compensation and Benefits Managers	13	-	-	38	6	N/A	2.17	9.7%	53.11	High Growth	High Wage	Associate Degree
113121	Human Resources Managers	284	-	-	192	75	N/A	3.79	12.7%	53.47	High Growth	High Wage	Bachelor's Degree
113131	Training and Development Managers	75	-	-	18	21	N/A	3.57	12.8%	51.73	High Growth	High Wage	Associate Degree
119021	Construction Managers	382	1	87	158	689	1.56	0.56	14.5%	55.39	High Growth	High Wage	Associate Degree
119031	Education Administrators, Preschool and Child Care	88	-	-	29	14	N/A	6.29	15.4%	33.58	High Growth	High Wage	Bachelor's Degree
119032	Education Administrators, Elementary and Secondary	84	-	2	3	85	16.80	0.99	12.4%	47.44	High Growth	High Wage	Bachelor's Degree
119033	Education Administrators, Postsecondary	167	-	-	65	59	N/A	2.83	12.9%	54.75	High Growth	High Wage	Bachelor's Degree
119039	Education Administrators, All Other	129	-	-	7	31	N/A	4.16	12.3%	45.35	High Growth	High Wage	Bachelor's Degree
119041	Engineering Managers	81	1	49	58	183	0.77	0.45	20.8%	58.54	High Growth	High Wage	Bachelor's Degree
119051	Food Service Managers	448	1	47	218	94	1.69	4.78	4.5%	35.77	Low Growth	High Wage	Associate Degree
119061	Funeral Service Managers	3	-	-	3	2	N/A	1.50	4.8%	30.54	Low Growth	High Wage	Associate Degree
119071	Gaming Managers	5	-	-	3	0	N/A	N/A	0.0%	27.24	Low Growth	High Wage	Postsecondary Vocational
119081	Lodging Managers	92	1	23	40	70	1.48	1.33	7.4%	47.10	Low Growth	High Wage	Associate Degree
119111	Medical and Health Services Managers	245	3	16	522	243	0.46	1.02	17.0%	59.04	High Growth	High Wage	Bachelor's Degree
119121	Natural Sciences Managers	54	-	-	98	0	N/A	N/A	0.0%	47.67	Low Growth	High Wage	Bachelor's Degree
119141	Property, Real Estate & Community Association Managers	377	1	60	174	109	1.62	3.47	2.3%	25.82	Low Growth	High Wage	Associate Degree
119151	Social and Community Service Managers	168	-	12	97	91	1.54	1.85	15.6%	36.58	High Growth	High Wage	Associate Degree
119199	Managers, All Other	2,822	-	-	522	116	N/A	24.33	2.5%	46.17	Low Growth	High Wage	Associate Degree
131011	Agents and Business Managers of Artists & Entertainers	50	-	-	9	10	N/A	5.00	4.2%	29.33	Low Growth	High Wage	Bachelor's Degree
131022	Wholesale and Retail Buyers, Except Farm Products	103	-	25	28	116	1.94	0.89	9.1%	27.65	Low Growth	High Wage	Associate Degree
131023	Purchasing Agents, Except Farm Products & Trade	76	-	20	107	170	0.60	0.45	7.6%	25.33	Low Growth	High Wage	Associate Degree
131031	Claims Adjusters, Examiners, and Investigators	147	-	9	94	84	1.43	1.75	3.4%	27.03	Low Growth	High Wage	Postsecondary Vocational
131032	Insurance Appraisers, Auto Damage	10	-	-	18	-9	N/A	N/A	-7.0%	28.72	Low Growth	High Wage	Postsecondary Vocational
131041	Compliance Officers, Exc. Safety, Agri, Constr & Transp.	67	-	6	43	78	1.37	0.86	2.3%	34.19	Low Growth	High Wage	Postsecondary Vocational
131051	Cost Estimators	57	1	15	62	317	0.75	0.18	27.8%	29.92	High Growth	High Wage	Associate Degree
131071	Human Resources Specialists	304	1	41	192	665	1.31	0.46	18.1%	26.80	High Growth	High Wage	Bachelor's Degree
131075	Labor Relations Specialists	23	-	-	-	28	N/A	0.82	5.8%	20.78	Low Growth	Low Wage	Bachelor's Degree
131081	Logisticians	185	51	64	35	280	2.38	0.84	32.9%	29.77	High Growth	High Wage	Bachelor's Degree
131111	Management Analysts	200	-	120	447	1,007	0.35	0.20	16.9%	37.59	High Growth	High Wage	Bachelor's Degree
131121	Meeting and Convention Planners	167	-	181	41	146	0.75	1.14	21.3%	23.39	High Growth	High Wage	Associate Degree
131131	Fundraisers	59	-	-	9	56	N/A	1.05	13.8%	31.95	High Growth	High Wage	High School Diploma
131141	Compensation, Benefits, and Job Analysis Specialists	59	-	-	29	25	N/A	2.36	5.5%	29.23	Low Growth	High Wage	Associate Degree
131151	Training and Development Specialists	138	-	33	116	294	0.93	0.47	20.1%	29.97	High Growth	High Wage	Bachelor's Degree
131161	Market Research Analysts and Marketing Specialists	198	1	183	301	803	0.41	0.25	29.8%	29.11	High Growth	High Wage	Bachelor's Degree
131199	Business Operations Specialists, All Other	2,761	16	84	125	1,236	1.42	0.24	11.6%	32.30	High Growth	High Wage	Associate Degree
132011	Accountants and Auditors	1,806	8	271	1,017	1,638	1.33	1.05	11.5%	34.02	High Growth	High Wage	Bachelor's Degree
132021	Appraisers and Assessors of Real Estate	99	-	1	5	48	16.50	2.06	4.8%	35.11	Low Growth	High Wage	Postsecondary Vocational
132031	Budget Analysts	31	-	-	1	32	N/A	0.97	9.8%	33.32	High Growth	High Wage	Bachelor's Degree
132041	Credit Analysts	89	-	-	38	57	N/A	1.56	12.1%	34.27	High Growth	High Wage	Postsecondary Vocational
132051	Financial Analysts	207	-	85	164	244	0.83	0.85	13.2%	35.27	High Growth	High Wage	Bachelor's Degree
132052	Personal Financial Advisors	88	-	33	97	479	0.68	0.18	21.1%	53.35	High Growth	High Wage	Bachelor's Degree
132053	Insurance Underwriters	66	-	8	6	37	4.71	1.78	5.5%	31.15	Low Growth	High Wage	Postsecondary Vocational
132061	Financial Examiners	13	-	-	52	15	N/A	0.87	13.8%	42.15	High Growth	High Wage	Bachelor's Degree
132071	Loan Counselors	57	-	1	4	86	11.40	0.66	20.7%	23.40	High Growth	High Wage	Associate Degree
132072	Loan Officers	191	-	24	170	349	0.98	0.55	10.7%	41.20	High Growth	High Wage	Associate Degree
132081	Tax Examiners, Collectors, and Revenue Agents	45	-	-	3	4	N/A	11.25	1.3%	29.85	Low Growth	High Wage	Bachelor's Degree
132099	Financial Specialists, All Other	270	-	-	5	77	N/A	3.51	9.6%	29.18	High Growth	High Wage	Postsecondary Vocational
151121	Computer Systems Analysts	193	-	63	546	356	0.32	0.54	14.4%	48.94	High Growth	High Wage	Associate Degree
151131	Computer Programmers	150	3	39	143	71	0.84	2.15	4.3%	46.48	Low Growth	High Wage	Postsecondary Vocational
151132	Software Developers, Applications	169	7	96	327	374	0.42	0.47	16.8%	38.96	High Growth	High Wage	Associate Degree
151133	Software Developers, Systems Software	98	-	21	18	152	2.51	0.64	16.0%	40.22	High Growth	High Wage	Bachelor's Degree
151134	Web Developers	103	2	17	556	129	0.18	0.81	11.2%	29.65	High Growth	High Wage	Postsecondary Vocational

Prospective Training Vendor Program Information for: New Horizons of South Florida

Note: ITAs are issued in accord with the SFWIB ITA Policy; the initial ITA may cover up to and including 50 percent of the program's maximum ITA amount; the subsequent ITA is issued upon the participant's arrival at the midpoint of the training program's life and may cover up to and including the remaining 50 percent of the program's maximum ITA amount. **Pell Grants:** All participants are required to apply for the Pell Grant and if Pell eligible and the program is a Pell eligible program, then the Pell Grant must deducted from the total ITA amount. ITAs only cover up to one year of training and neither A.A. nor Bachelor degrees **Refunds:** For guidance on issuing refunds, refer to the SFWIB Standardized Refund Policy. **Notice:** Case Managers shall advise participants that they may be required to obtain student loans and/or other grants to cover the cost of the program that they wish to enroll in if the ITA amount and the Pell Grant, if eligible for Pell, does not cover the full cost of the program. **SFWIB will not be responsible for any debts that the participant incurs.**

Proposed Training Program	Credential	Location/Campus	Credit Hours	Clock Hours	Course Length (estimated in months)	Tuition Cost	Application Registration Fees Cost	Books Cost	Materials Cost	Uniforms Cost	Tools Cost	Testing Fees Cost	Certification Fees Cost	Licensing Fees Cost	Pell Eligible (Yes/No)	CIP Code	2016-2017 TOL Related Occupations (SOC & Name)	2016-2017 TOL Wage Rate		Quadrant Category
																		Entry	Mean	
AS Degree Program																				
Diploma/Certificate Programs																				
System Security Preparatory	Diploma	Miami	N/A	\$72	1	\$ 9,000.00 (Courseware Included)	\$50.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NO	511100310	Computer and Information Systems Managers (SOC Code 113021)	\$44.95	\$67.45	HSHW
Networking Professional Preparatory	Diploma	Miami	N/A	147.6	2	\$ 9,566.68 (Courseware Included)	\$50.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NO	511090102	Computer and Information Systems Managers (SOC Code 113021)	\$44.95	\$67.45	HSHW



COMMISSION FOR INDEPENDENT EDUCATION
ANNUAL LICENSE

This is to certify that
New Horizons Computer Learning Center of South Florida
7757 W. Flagler St., Suite 200
Miami, Florida 33144
Is hereby licensed to offer postsecondary program(s) of instruction

Under the provisions of Chapter 1005, Florida Statutes and Chapter 6E, Florida Administrative Code for the period beginning:

10/1/2015

Samuel J Ferguson
Executive Director

2438
License Number

John Mulholland
Commission Chairperson

This license is non-transferable, non-assumable, and shall be rendered null and void upon any change in ownership of the licensee.



Commission for Independent Education

Approved Data

New Horizons Computer Learning Center of South Florida (ID# 2438)

Corporation Data

Name: GEB Computer Training, Ltd.

Foreign or Domestic: Domestic **Profit or Non Profit:** Profit

Address Data

7757 W. Flagler St., Suite 200

Miami, FL 33144

Miami-Dade County

Contact Data

Contact: Mr. Adam Gordon

Phone: (305) 265-7576 **Phone Ext:** 131

Fax: (305) 264-3779

E-Mail: info@nhflorida.com

Web Site: www.nhflorida.com

License Data

Lic #: 2438 **Campus Type:** Main

Lic Status: Annual Extension

Program Specialist: Sara Collins

Annual Review Date: 9/30/2016

Program Title as Licensed:	Hours:		Degree Type:	Credential:
	Clock	Credit		
A+ Certification Preparatory	32.5			Diploma
Administrative Professional	110.5			Diploma
Administrative Professional with English as a Second Language (ESL)	185.5			Diploma
Certified Six Sigma Green Belt (CSSGB) Preparatory Program	32.5			Diploma
Cisco (CCNA) Routing and Switching Preparatory	32.5			Diploma
Green Information Technology Worker	52			Diploma
Help Desk	130			Diploma
ITIL Foundations	19.5			Diploma
MCTS: Windows 7 - Configuration Preparatory	32.5			Diploma
Microsoft Certified Application Specialist (MCAS) Preparatory	104			Diploma
Microsoft Certified IT Professional Server Administrator (MCITP) Green IT Preparatory	234			Diploma
Microsoft Certified IT Professional Server Administrator (MCITP) Preparatory	214.5			Diploma

Sara Collins

Program Specialist

Commission for Independent Education



New Horizons Computer Learning Center of South Florida (ID# 2438)

Microsoft Certified Solutions Associate Windows (MCSA) Server 2012 Green IT Preparatory	214.5			Diploma
Microsoft Certified Solutions Associate Windows (MCSA) Server 2012 Preparatory	195			Diploma
Microsoft Certified Solutions Developer (MCSD): Web Applications Preparatory	195			Diploma
Microsoft Certified Solutions Developer (MCSD): Windows Store Apps Preparatory	182			Diploma
Microsoft Certified Solutions Expert (MCSE): Data Platform Preparatory	162.5			Diploma
Microsoft Certified Solutions Expert (MCSE): Server Infrastructure Green IT Preparatory	247			Diploma
Microsoft Certified Solutions Expert (MCSE): Server Infrastructure Preparatory	227.5			Diploma
Microsoft Certified Technology Specialist Windows Server 2008 (MCTS) Green IT Preparatory	182			Diploma
Microsoft Certified Technology Specialist Windows Server 2008 (MCTS) Preparatory	162.5			Diploma
Microsoft Technology Associate (MTA) Preparatory	52			Diploma
Network Administrator Preparatory	324			Diploma
Network+ Certification Preparatory	32.5			Diploma
Networking Professional Preparatory	147.6			Diploma
Networking Security Professional Preparatory	324			Diploma
PC Support Preparatory	110.5			Diploma
Project Management Professional (PMP)	32.5			Diploma
Project Management Professional (PMP) & Certified Six Sigma Green Belt (CSSGB) Preparatory Program	65			Diploma
Systems Security Preparatory Program	72			Diploma
Train the Trainer Preparatory	19.5			Diploma
VMware Certified Professional (VCP) Preparatory	32.5			Diploma

Sara Collins

Sara Collins
Program Specialist
Commission for Independent Education



New Horizons Computer Learning Center of South Florida (#2438)

7757 W. Flagler St., Suite 200
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[Map](#)

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Website: <http://www.nhflorida.com/>

License Status: Annual Extension

Licensed Since: 9/6/2001

Programs Offered

Program Title	Credential	Clock Hours	Credit Hours	CIP Code
A+ Certification Preparatory	Diploma	32.5		0511100610
Administrative Professional	Diploma	110.5		0511060100
Administrative Professional with English as a Second Language (ESL)	Diploma	185.5		0511060100
Certified Six Sigma Green Belt (CSSGB) Preparatory Program	Diploma	32.5		0552021110
Cisco (CCNA) Routing and Switching Preparatory	Diploma	32.5		0511090110
Green Information Technology Worker	Diploma	52		0511090110
Help Desk	Diploma	130		0511100603
ITIL Foundations	Diploma	19.5		0511090110
MCTS: Windows 7 - Configuration Preparatory	Diploma	32.5		0511090110
Microsoft Certified Application Specialist (MCAS) Preparatory	Diploma	104		0511090110
Microsoft Certified IT Professional Server Administrator (MCITP) Green IT Preparatory	Diploma	234		0511090102
Microsoft Certified IT Professional Server Administrator (MCITP) Preparatory	Diploma	214.5		0511090102
Microsoft Certified Solutions Associate Windows (MCSA) Server 2012 Green IT Preparatory	Diploma	214.5		0511090102
Microsoft Certified Solutions Associate Windows (MCSA) Server 2012 Preparatory	Diploma	195		0511090102
Microsoft Certified Solutions Developer (MCSD): Web Applications Preparatory	Diploma	195		0511090102
Microsoft Certified Solutions Developer (MCSD): Windows Store Apps Preparatory	Diploma	182		0511090102

Microsoft Certified Solutions Expert (MCSE): Data Platform Preparatory	Diploma	162.5	0511080201
Microsoft Certified Solutions Expert (MCSE): Server Infrastructure Green IT Preparatory	Diploma	247	0511090102
Microsoft Certified Solutions Expert (MCSE): Server Infrastructure Preparatory	Diploma	227.5	0511090102
Microsoft Certified Technology Specialist Windows Server 2008 (MCTS) Green IT Preparatory	Diploma	182	0511090102
Microsoft Certified Technology Specialist Windows Server 2008 (MCTS) Preparatory	Diploma	162.5	0511090102
Microsoft Technology Associate (MTA) Preparatory	Diploma	52	0511060110
Network Administrator Preparatory	Diploma	324	0511090102
Network+ Certification Preparatory	Diploma	32.5	0511090110
Networking Professional Preparatory	Diploma	147.6	0511090102
Networking Security Professional Preparatory	Diploma	324	0511100301
PC Support Preparatory	Diploma	110.5	0511100610
Project Management Professional (PMP)	Diploma	32.5	0552021110
Project Management Professional (PMP) & Certified Six Sigma Green Belt (CSSGB) Preparatory Program	Diploma	65	0552021110
Systems Security Preparatory Program	Diploma	72	0511100310
Train the Trainer Preparatory	Diploma	19.5	0511060110
VMware Certified Professional (VCP) Preparatory	Diploma	32.5	0511090110

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2016-17 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 23 - Miami-Dade and Monroe Counties

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 25 annual openings and positive growth
- 3 Mean Wage of \$14.39/hour and Entry Wage of \$11.70/hour
- 4 High Skill/High Wage (HSHW) Occupations:
Mean Wage of \$22.54/hour and Entry Wage of \$14.39/hour

SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2015 Hourly Wage		FLDOE	In EFI	Data
			Percent Growth	Openings	Mean	Entry	Training Code	Targeted Industry?	Source†††
132011	HSHW	Accountants and Auditors	1.60	636	34.51	20.95	5	Yes	R
113011	HSHW	Administrative Services Managers	1.54	44	59.00	33.24	4	Yes	R
413011		Advertising Sales Agents	0.52	519	25.69	13.50	3	Yes	S
532021	HSHW	Air Traffic Controllers	0.65	31	65.31	47.25	3	No	R
493011	HSHW	Aircraft Mechanics and Service Technicians	1.09	108	27.27	16.81	3	Yes	R
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	0.39	81	90.68	50.41	4	Yes	R
132021		Appraisers and Assessors of Real Estate	1.01	26	32.63	13.70	3	No	R
274011		Audio and Video Equipment Technicians	1.59	29	19.19	12.46	4	No	R
493021		Automotive Body and Related Repairers	1.01	29	18.26	12.23	3	No	R
493023		Automotive Service Technicians and Mechanics	1.33	1,943	18.88	11.89	3	No	S
433031		Bookkeeping, Accounting, and Auditing Clerks	1.27	340	17.67	12.17	4	Yes	R
472021		Brickmasons and Blockmasons	5.68	255	16.83	13.10	3	No	S
493031	HSHW	Bus and Truck Mechanics and Diesel Engine Specialists	1.12	44	23.78	15.60	3	Yes	R
533021		Bus Drivers, Transit and Intercity	1.24	49	20.15	13.73	3	Yes	R
131199	HSHW	Business Operations Specialists, All Other	1.54	291	32.49	17.51	4	No	R
292031		Cardiovascular Technologists and Technicians	2.57	30	21.85	13.19	3	Yes	R
435011		Cargo and Freight Agents	1.84	348	19.52	11.76	3	Yes	S
472031		Carpenters	3.17	2,632	17.40	11.97	3	No	S
472051		Cement Masons and Concrete Finishers	4.63	728	16.07	11.86	3	No	S
351011	HSHW	Chefs and Head Cooks	0.88	36	27.70	17.65	3	No	R
111011	HSHW	Chief Executives	1.02	93	100.15	54.52	5	Yes	R
172051	HSHW	Civil Engineers	2.52	109	45.35	27.35	5	Yes	R
131031	HSHW	Claims Adjusters, Examiners, and Investigators	0.84	88	26.82	17.79	3	Yes	R
212011		Clergy	1.23	26	25.28	13.02	5	No	R
532012	HSHW	Commercial Pilots	0.99	37	53.23	24.35	3	Yes	R
131041	HSHW	Compliance Officers, Exc. Safety, Agri, Constr & Transp.	0.85	377	29.44	17.59	3	No	S
113021	HSHW	Computer and Information Systems Managers	1.49	34	67.45	44.95	5	Yes	R
151143	HSHW	Computer Network Architects	1.46	43	35.55	24.51	3	Yes	R
151131	HSHW	Computer Programmers	0.74	58	46.03	28.79	3	Yes	R
151121	HSHW	Computer Systems Analysts	2.58	91	49.14	27.10	4	Yes	R
151151	HSHW	Computer User Support Specialists	1.96	126	24.69	15.52	3	Yes	R
474011	HSHW	Construction and Building Inspectors	1.95	32	31.11	22.42	3	No	R
119021	HSHW	Construction Managers	2.08	172	50.81	23.57	4	No	R
333012	HSHW	Correctional Officers and Jailers	0.71	177	26.68	17.90	3	No	R
131051	HSHW	Cost Estimators	2.73	80	28.19	15.46	4	No	R
537021	HSHW	Crane and Tower Operators	2.11	29	25.95	18.98	3	No	R
151141	HSHW	Database Administrators	1.32	27	39.16	23.99	4	Yes	R
319091		Dental Assistants	2.06	703	17.25	12.62	3	Yes	S
292021	HSHW	Dental Hygienists	2.17	52	27.90	20.19	4	Yes	R
333021	HSHW	Detectives and Criminal Investigators	0.37	29	44.93	27.18	3	No	R
292032	HSHW	Diagnostic Medical Sonographers	4.44	40	29.70	21.07	3	Yes	R
119032	HSHW	Education Administrators, Elementary and Secondary	1.86	27	44.95	30.91	5	No	R
499051	HSHW	Electrical Power-Line Installers and Repairers	1.68	45	25.94	16.88	3	No	R
472111		Electricians	1.99	157	25.19	13.42	3	No	R
252021	HSHW	Elementary School Teachers, Except Special Education	2.62	384	31.53	25.21	5	No	R
292041		Emergency Medical Technicians and Paramedics	1.75	48	15.36	12.30	4	Yes	R
119041	HSHW	Engineering Managers	2.17	41	57.39	32.43	5	Yes	R
436011	HSHW	Executive Secretaries and Administrative Assistants	0.14	109	24.31	16.83	3	Yes	R
132051	HSHW	Financial Analysts	1.77	68	38.36	22.57	5	Yes	R

Standard Occupational Code	Occupational Title	# of Persons in EFM w / Qualifications	# of Persons in Training based on PY14-15	# of Jobs in EFM PY14-15	Help Wanted Jobs	Annual Openings Base on LMI Data 2014-2022	Demand / Supply Rate (Short-Term)	Demand / Supply Rate (Long-Term)	Annual Growth Percentage Change	PY14-15 Average Hourly Wage	Quadrant Category		Education Level
											Growth Category	Wage Category	
111011	Chief Executives	272	-	187	23	148	1.30	1.84	4.7%	102.15	Low Growth	High Wage	Bachelor's Degree
111021	General and Operations Managers	1,114	8	78	324	323	2.79	3.47	2.8%	61.81	Low Growth	High Wage	Associate Degree
111031	Legislators	6	-	-	-	2	N/A	3.00	1.8%	22.80	Low Growth	High Wage	Bachelor's Degree
112011	Advertising and Promotions Managers	302	-	-	44	25	N/A	12.08	8.7%	52.72	Low Growth	High Wage	Bachelor's Degree
112021	Marketing Managers	668	7	94	818	112	0.74	6.03	13.7%	60.80	High Growth	High Wage	Bachelor's Degree
112022	Sales Managers	1,448	-	218	519	225	1.96	6.44	8.7%	64.99	Low Growth	High Wage	Bachelor's Degree
112031	Public Relations Managers	71	-	-	103	32	N/A	2.22	9.7%	57.52	High Growth	High Wage	Bachelor's Degree
113011	Administrative Services Managers	2,455	8	96	33	147	19.09	16.76	11.1%	53.86	High Growth	High Wage	Associate Degree
113021	Computer and Information Systems Managers	229	16	50	207	132	0.95	1.86	11.2%	69.13	High Growth	High Wage	Bachelor's Degree
113031	Financial Managers	471	-	122	484	193	0.78	2.44	6.9%	71.20	Low Growth	High Wage	Bachelor's Degree
113051	Industrial Production Managers	90	-	-	31	29	N/A	3.10	6.2%	50.29	Low Growth	High Wage	Associate Degree
113061	Purchasing Managers	123	-	-	58	39	N/A	3.15	13.2%	60.35	High Growth	High Wage	Associate Degree
113071	Transportation, Storage, and Distribution Managers	381	-	1,039	73	26	0.34	14.65	3.6%	49.67	Low Growth	High Wage	Associate Degree
113111	Compensation and Benefits Managers	13	-	-	38	6	N/A	2.17	9.7%	53.11	High Growth	High Wage	Associate Degree
113121	Human Resources Managers	284	-	-	192	75	N/A	3.79	12.7%	53.47	High Growth	High Wage	Bachelor's Degree
113131	Training and Development Managers	75	-	-	18	21	N/A	3.57	12.8%	51.73	High Growth	High Wage	Associate Degree
119021	Construction Managers	382	1	87	158	689	1.56	0.56	14.5%	55.39	High Growth	High Wage	Associate Degree
119031	Education Administrators, Preschool and Child Care	88	-	-	29	14	N/A	6.29	15.4%	33.58	High Growth	High Wage	Bachelor's Degree
119032	Education Administrators, Elementary and Secondary	84	-	2	3	85	16.80	0.99	12.4%	47.44	High Growth	High Wage	Bachelor's Degree
119033	Education Administrators, Postsecondary	167	-	-	65	59	N/A	2.83	12.9%	54.75	High Growth	High Wage	Bachelor's Degree
119039	Education Administrators, All Other	129	-	-	7	31	N/A	4.16	12.3%	45.35	High Growth	High Wage	Bachelor's Degree
119041	Engineering Managers	81	1	49	58	183	0.77	0.45	20.8%	58.54	High Growth	High Wage	Bachelor's Degree
119051	Food Service Managers	448	1	47	218	94	1.69	4.78	4.5%	35.77	Low Growth	High Wage	Associate Degree
119061	Funeral Service Managers	3	-	-	3	2	N/A	1.50	4.8%	30.54	Low Growth	High Wage	Associate Degree
119071	Gaming Managers	5	-	-	3	0	N/A	N/A	0.0%	27.24	Low Growth	High Wage	Postsecondary Vocational
119081	Lodging Managers	92	1	23	40	70	1.48	1.33	7.4%	47.10	Low Growth	High Wage	Associate Degree
119111	Medical and Health Services Managers	245	3	16	522	243	0.46	1.02	17.0%	59.04	High Growth	High Wage	Bachelor's Degree
119121	Natural Sciences Managers	54	-	-	98	0	N/A	N/A	0.0%	47.67	Low Growth	High Wage	Bachelor's Degree
119141	Property, Real Estate & Community Association Managers	377	1	60	174	109	1.62	3.47	2.3%	25.82	Low Growth	High Wage	Associate Degree
119151	Social and Community Service Managers	168	-	12	97	91	1.54	1.85	15.6%	36.58	High Growth	High Wage	Associate Degree
119199	Managers, All Other	2,822	-	-	522	116	N/A	24.33	2.5%	46.17	Low Growth	High Wage	Associate Degree
131011	Agents and Business Managers of Artists & Entertainers	50	-	-	9	10	N/A	5.00	4.2%	29.33	Low Growth	High Wage	Bachelor's Degree
131022	Wholesale and Retail Buyers, Except Farm Products	103	-	25	28	116	1.94	0.89	9.1%	27.65	Low Growth	High Wage	Associate Degree
131023	Purchasing Agents, Except Farm Products & Trade	76	-	20	107	170	0.60	0.45	7.6%	25.33	Low Growth	High Wage	Associate Degree
131031	Claims Adjusters, Examiners, and Investigators	147	-	9	94	84	1.43	1.75	3.4%	27.03	Low Growth	High Wage	Postsecondary Vocational
131032	Insurance Appraisers, Auto Damage	10	-	-	18	-9	N/A	N/A	-7.0%	28.72	Low Growth	High Wage	Postsecondary Vocational
131041	Compliance Officers, Exc. Safety, Agri, Constr & Transp.	67	-	6	43	78	1.37	0.86	2.3%	34.19	Low Growth	High Wage	Postsecondary Vocational
131051	Cost Estimators	57	1	15	62	317	0.75	0.18	27.8%	29.92	High Growth	High Wage	Associate Degree
131071	Human Resources Specialists	304	1	41	192	665	1.31	0.46	18.1%	26.80	High Growth	High Wage	Bachelor's Degree
131075	Labor Relations Specialists	23	-	-	-	28	N/A	0.82	5.8%	20.78	Low Growth	Low Wage	Bachelor's Degree
131081	Logisticians	185	51	64	35	280	2.38	0.84	32.9%	29.77	High Growth	High Wage	Bachelor's Degree
131111	Management Analysts	200	-	120	447	1,007	0.35	0.20	16.9%	37.59	High Growth	High Wage	Bachelor's Degree
131121	Meeting and Convention Planners	167	-	181	41	146	0.75	1.14	21.3%	23.39	High Growth	High Wage	Associate Degree
131131	Fundraisers	59	-	-	9	56	N/A	1.05	13.8%	31.95	High Growth	High Wage	High School Diploma
131141	Compensation, Benefits, and Job Analysis Specialists	59	-	-	29	25	N/A	2.36	5.5%	29.23	Low Growth	High Wage	Associate Degree
131151	Training and Development Specialists	138	-	33	116	294	0.93	0.47	20.1%	29.97	High Growth	High Wage	Bachelor's Degree
131161	Market Research Analysts and Marketing Specialists	198	1	183	301	803	0.41	0.25	29.8%	29.11	High Growth	High Wage	Bachelor's Degree
131199	Business Operations Specialists, All Other	281	16	84	125	1,236	1.42	0.24	11.6%	32.30	High Growth	High Wage	Associate Degree
132011	Accountants and Auditors	1,706	8	271	1,017	1,638	1.33	1.05	11.5%	34.02	High Growth	High Wage	Bachelor's Degree
132021	Appraisers and Assessors of Real Estate	99	-	1	5	48	16.50	2.06	4.8%	35.11	Low Growth	High Wage	Postsecondary Vocational
132031	Budget Analysts	31	-	-	1	32	N/A	0.97	9.8%	33.32	High Growth	High Wage	Bachelor's Degree
132041	Credit Analysts	89	-	-	38	57	N/A	1.56	12.1%	34.27	High Growth	High Wage	Postsecondary Vocational
132051	Financial Analysts	207	-	85	164	244	0.83	0.85	13.2%	35.27	High Growth	High Wage	Bachelor's Degree
132052	Personal Financial Advisors	88	-	33	97	479	0.68	0.18	21.1%	53.35	High Growth	High Wage	Bachelor's Degree
132053	Insurance Underwriters	66	-	8	6	37	4.71	1.78	5.5%	31.15	Low Growth	High Wage	Postsecondary Vocational
132061	Financial Examiners	13	-	-	52	15	N/A	0.87	13.8%	42.15	High Growth	High Wage	Bachelor's Degree
132071	Loan Counselors	57	-	1	4	86	11.40	0.66	20.7%	23.40	High Growth	High Wage	Associate Degree
132072	Loan Officers	191	-	24	170	349	0.98	0.55	10.7%	41.20	High Growth	High Wage	Associate Degree
132081	Tax Examiners, Collectors, and Revenue Agents	45	-	-	3	4	N/A	11.25	1.3%	29.85	Low Growth	High Wage	Bachelor's Degree
132099	Financial Specialists, All Other	270	-	-	5	77	N/A	3.51	9.6%	29.18	High Growth	High Wage	Postsecondary Vocational
151121	Computer Systems Analysts	193	-	63	546	356	0.32	0.54	14.4%	48.94	High Growth	High Wage	Associate Degree
151131	Computer Programmers	150	3	39	143	71	0.84	2.15	4.3%	46.48	Low Growth	High Wage	Postsecondary Vocational
151132	Software Developers, Applications	169	7	96	327	374	0.42	0.47	16.8%	38.96	High Growth	High Wage	Associate Degree
151133	Software Developers, Systems Software	98	-	21	18	152	2.51	0.64	16.0%	40.22	High Growth	High Wage	Bachelor's Degree
151134	Web Developers	103	2	17	556	129	0.18	0.81	11.2%	29.65	High Growth	High Wage	Postsecondary Vocational



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 8/18/2016

AGENDA ITEM NUMBER: 8a

AGENDA ITEM SUBJECT: REFUGEE EMPLOYMENT AND TRAINING PROGRAM PERFORMANCE OVERVIEW

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

STRATEGIC PROJECT: **Improve employment outcomes**

BACKGROUND:

For Program Year (PY) 2015-16, the Refugee Employment and Training (RET) Program Contractors assisted in placing a total of 7,427 refugee job seekers into employment from October 1, 2015 through July 28, 2016, as compared to 8,899 for the same period in the previous PY. This is an overall placement decrease of 16.5 percent.

For the RET Program, the Year-to-Date (YTD) performance statistics reveal the following:

- 37,362 refugee job seekers enrolled in the RET Program
- 4,036 refugees are still working after 90 days of hire
- 2,898 refugees are still working after 180 days of hire
- 3,131 refugees are receiving health benefits through the employer

Through the efforts of the Performance Improvement Team (PIT), the RET Program Contractors and SFWIB staff continues to work diligently to enhance the quality of services offered to refugee job seekers and overall performance improvement.

FUNDING: N/A







PERFORMANCE: N/A

ATTACHMENT

CSSF Refugee Balanced Scorecard Report

Report Date: 10/1/2015 To 7/28/2016

Regional

Regional			
	Measure	Standard	Region
1	Entered Employment Rate	31%	17.55% 
2	Entered Employment Rate LTY	26%	15.395% 
3	Employed on the 90th Day	74%	79.937% 
4	Employed on the 180th Day	62%	83.061% 
5	Health Benefits	40%	44.342% 
6	Placements (M)	530	492
7	Intakes (M)	607	1,887
8	EFM Placements (M)	80%	81.911% 

ND = No data

NA = Region performance not applicable for this measure

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CSSF Refugee Balanced Scorecard Report

Report Date: 10/1/2015 To 7/28/2016

AMO

Per Provider					
	Measure	Standard	Region	Center	
1	Entered Employment Rate	31%	17.55%	19.279%	↑
2	Entered Employment Rate LTY	26%	15.395%	16.609%	↑
3	Employed on the 90th Day	76%	79.937%	92.493%	↓
4	Employed on the 180th Day	64%	83.061%	92.025%	↓
5	Health Benefits	40%	44.342%	53.531%	↓
6	Placements (M)	95	492	101	
7	Intakes (M)	96	1,887	231	
8	EFM Placements (M)	80%	81.911%	80.198%	↑

ND = No data

NA = Region performance not applicable for this measure

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CSSF Refugee Balanced Scorecard Report

Report Date: 10/1/2015 To 7/28/2016

Arbor E&T, LLC

Per Provider					
	Measure	Standard	Region	Center	
1	Entered Employment Rate	31%	17.55%	19.124%	↑
2	Entered Employment Rate LTY	26%	15.395%	17.551%	↑
3	Employed on the 90th Day	76%	79.937%	83.896%	↓
4	Employed on the 180th Day	64%	83.061%	88.017%	↓
5	Health Benefits	40%	44.342%	41.717%	↑
6	Placements (M)	47	492	66	
7	Intakes (M)	34	1,887	249	
8	EFM Placements (M)	80%	81.911%	95.455%	↑

ND = No data

NA = Region performance not applicable for this measure

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CSSF Refugee Balanced Scorecard Report

Report Date: 10/1/2015 To 7/28/2016

CANC

Per Provider					
	Measure	Standard	Region	Center	
1	Entered Employment Rate	31%	17.55%	17.045%	↑
2	Entered Employment Rate LTY	26%	15.395%	15.876%	↑
3	Employed on the 90th Day	76%	79.937%	80.612%	↓
4	Employed on the 180th Day	64%	83.061%	87.736%	↓
5	Health Benefits	40%	44.342%	43.123%	↑
6	Placements (M)	46	492	60	
7	Intakes (M)	60	1,887	255	
8	EFM Placements (M)	80%	81.911%	88.333%	↓

ND = No data

NA = Region performance not applicable for this measure

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CSSF Refugee Balanced Scorecard Report

Report Date: 10/1/2015 To 7/28/2016

Community Coalition

Per Provider					
	Measure	Standard	Region	Center	
1	Entered Employment Rate	31%	17.55%	12.45%	↑
2	Entered Employment Rate LTY	26%	15.395%	10.10%	↑
3	Employed on the 90th Day	76%	79.937%	73.846%	↓
4	Employed on the 180th Day	64%	83.061%	65.625%	↓
5	Health Benefits	40%	44.342%	38.828%	↑
6	Placements (M)	41	492	37	
7	Intakes (M)	28	1,887	127	
8	EFM Placements (M)	80%	81.911%	75.676%	↑

ND = No data

NA = Region performance not applicable for this measure

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CSSF Refugee Balanced Scorecard Report

Report Date: 10/1/2015 To 7/28/2016

Lutheran Services

Per Provider					
	Measure	Standard	Region	Center	
1	Entered Employment Rate	31%	17.55%	17.725%	↑
2	Entered Employment Rate LTY	26%	15.395%	16.56%	↑
3	Employed on the 90th Day	76%	79.937%	78.778%	↓
4	Employed on the 180th Day	64%	83.061%	78.638%	↓
5	Health Benefits	40%	44.342%	41.821%	↑
6	Placements (M)	117	492	116	
7	Intakes (M)	104	1,887	432	
8	EFM Placements (M)	80%	81.911%	75.00%	↑

ND = No data

NA = Region performance not applicable for this measure

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CSSF Refugee Balanced Scorecard Report

Report Date: 10/1/2015 To 7/28/2016

Miami Beach Latin Chamber

Per Provider					
	Measure	Standard	Region	Center	
1	Entered Employment Rate	31%	17.55%	32.558%	↑
2	Entered Employment Rate LTY	26%	15.395%	28.114%	↑
3	Employed on the 90th Day	76%	79.937%	79.532%	↓
4	Employed on the 180th Day	64%	83.061%	87.50%	↑
5	Health Benefits	40%	44.342%	65.581%	↓
6	Placements (M)	17	492	18	
7	Intakes (M)	19	1,887	20	
8	EFM Placements (M)	80%	81.911%	94.444%	↑

ND = No data

NA = Region performance not applicable for this measure

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CSSF Refugee Balanced Scorecard Report

Report Date: 10/1/2015 To 7/28/2016

Youth Co-Op

Per Provider					
	Measure	Standard	Region	Center	
1	Entered Employment Rate	31%	17.55%	16.884%	↓
2	Entered Employment Rate LTY	26%	15.395%	14.127%	↓
3	Employed on the 90th Day	76%	79.937%	73.348%	↓
4	Employed on the 180th Day	64%	83.061%	80.681%	↓
5	Health Benefits	40%	44.342%	41.314%	↑
6	Placements (M)	167	492	94	
7	Intakes (M)	157	1,887	573	
8	EFM Placements (M)	80%	81.911%	78.723%	↓

ND = No data

NA = Region performance not applicable for this measure

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SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 8/18/2016

AGENDA ITEM NUMBER: 8b

AGENDA ITEM SUBJECT: WORKFORCE SERVICES BALANCED SCORECARD AND JOB PLACEMENTS UPDATE

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

STRATEGIC PROJECT: **Conduct an analysis of Career Centers**

BACKGROUND:

The Balanced Scorecard measures the performance of the region's Service Partners. The report for Program Year (PY) 2016-17, is from July 1, 2016 through July 28, 2016.

The PY 2016-17 Balanced Scorecard Performance Summary for the same period indicates 9 of the 14 Workforce Services locations are meeting the required 65 percent of the measures.

The region's Balanced Scorecard Job Placements Year-to-Date (YTD) summary report, for the period of July 1, 2015 through May 31, 2016, shows the Region had a total of 6,357 job placements; which is 126 percent of the minimum standard and 116.9 percent of the maximum standard.

- Ten of the 14 Workforce Services contracts have met or exceeded their minimum YTD Job Placements standard
- Nine of the 14 Workforce Services contracts have met or exceeded their maximum YTD Job Placements standard

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT

WORKFORCE SERVICES CONTRACTORS PERFORMANCE SUMMARY				
Balanced Scorecard PY '15-'16 (July 1, 2016 through July 28, 2016) *				
A Contractor must meet or exceed 65% of the Balanced Scorecard Performance Measures				
Workforce Services Contractors	Workforce Services Locations	# of Performance Measures Standards Met	# of Performance Measures	% of Performance Measures Standards Met
Arbor E & T, LLC	Hialeah Downtown Career Center	10	13	76.9%
	Carol City Career Center	9	13	69.2%
	Miami Beach Career Center	9	13	69.2%
	Opa-Locka Career Center	8	13	61.5%
City of Miami	City of Miami Career Center	10	15	66.7%
Ser Jobs for Progress, Inc.	North Miami Beach Career Center	10	13	76.9%
Transition, Inc.	Transition ** Offender Service Center	7	13	53.8%
Youth Co-Op, Inc.	Florida Keys Career Center	7	13	53.8%
	Homestead Career Center	11	16	68.8%
	Little Havana Career Center	9	13	69.2%
	Northside Career Center	7	13	53.8%
	Perrine Career Center	13	16	81.3%
	South Miami Career Center	7	12	58.3%
West Dade Career Center	10	13	76.9%	
Region	All	12	18	66.7%

* Draft

** Transition Inc. doesn't have 2 CAP and 1 SNAP for a total of 16 performance measures.

*** The SNAP EER is not calculated as the program is currently under review.

CSSF Balanced Scorecard Report

Report Date: 7/1/2016 To 7/29/2016

Regional

Performance			
	Measure	Standard	Region
1	Level of Services for Special Groups	88.929%	100.00%
2	Training Completion Rate	70%	100.00%
3	Training Completion Placement Rate	70%	100.00%
4	Training Related Placements	70%	75.00%
5	Job Openings Index	814	2,974
6	WP Entered Employment Rate	55%	58.568%
7	WIA Adult & Dislocated Worker EER	93%	100.00%
8	CAP Entered Employment Rate	38%	ND
9	CAP Participation Rate	55%	ND
10	Short-Term Veterans EER	51%	63.043%
11	SNAP EER	30%	0.00%
12	Number of Training Enrollments	190	108
13	Employment (Obtained and Direct)	5,440	6,357
14	Employment Average Wage	\$13.87	\$10.56
15	Employers Served	1,628	3,544
16	Employer Services (Level 1)	794	1,975
Economic Impact			
17	Cost Per Placement	\$576.61	\$323.88
18	Net Economic Benefit	\$27,452.54	\$21,646.17
19	Return on the Investment	\$43.75	\$67.02

Number of Performance Measures Met	13
Number of Performance Measures	18
Percent of Performance Measures Met	72.2%

ND = No Data

CSSF Balanced Scorecard Report

Report Date: 7/1/2016 To 7/29/2016

Arbor E&T, LLC

Carol City center

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	7.627%	100.00%	8.576%
2	Training Completion Rate	70%	100.00%	ND
3	Training Completion Placement Rate	70%	100.00%	ND
4	Training Related Placements	70%	75.00%	ND
5	Job Openings Index	70	2,974	213
6	WP Entered Employment Rate	55%	58.568%	73.031%
7	WIA Adult & Dislocated Worker EER	93%	100.00%	100.00%
8	CAP Entered Employment Rate	38%	ND	ND
9	CAP Participation Rate	55%	ND	ND
10	Short-Term Veterans EER	51%	63.043%	50.00%
11	SNAP EER	30%	0.00%	ND
12	Number of Training Enrollments	15	108	9
13	Employment (Obtained and Direct)	504	6,357	616
14	Employment Average Wage	\$13.87	\$10.56	\$9.73
15	Employers Served	139	3,544	277
16	Employer Services (Level 1)	68	1,975	71
Economic Impact				
17	Cost Per Placement	\$524.91	\$323.88	\$307.93
18	Net Economic Benefit	\$27,494.27	\$21,646.17	\$19,929.64
19	Return on the Investment	\$46.94	\$67.02	\$64.72

Number of Performance Measures Met	9
Number of Performance Measures	13
Percent of Performance Measures Met	69.2%

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CSSF Balanced Scorecard Report

Report Date: 7/1/2016 To 7/29/2016

Arbor E&T, LLC

Hialeah Downtown center

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	6.15%	100.00%	6.79%
2	Training Completion Rate	70%	100.00%	ND
3	Training Completion Placement Rate	70%	100.00%	ND
4	Training Related Placements	70%	75.00%	ND
5	Job Openings Index	74	2,974	663
6	WP Entered Employment Rate	55%	58.568%	81.579%
7	WIA Adult & Dislocated Worker EER	93%	100.00%	100.00%
8	CAP Entered Employment Rate	38%	ND	ND
9	CAP Participation Rate	55%	ND	ND
10	Short-Term Veterans EER	51%	63.043%	100.00%
11	SNAP EER	30%	0.00%	ND
12	Number of Training Enrollments	13	108	13
13	Employment (Obtained and Direct)	406	6,357	540
14	Employment Average Wage	\$13.87	\$10.56	\$9.92
15	Employers Served	148	3,544	385
16	Employer Services (Level 1)	72	1,975	129
Economic Impact				
17	Cost Per Placement	\$530.62	\$323.88	\$439.18
18	Net Economic Benefit	\$27,493.47	\$21,646.17	\$20,196.70
19	Return on the Investment	\$46.87	\$67.02	\$45.99

Number of Performance Measures Met	10
Number of Performance Measures	13
Percent of Performance Measures Met	76.9%

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CSSF Balanced Scorecard Report

Report Date: 7/1/2016 To 7/29/2016

Arbor E&T, LLC

Miami Beach center

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	2.599%	100.00%	4.96%
2	Training Completion Rate	70%	100.00%	ND
3	Training Completion Placement Rate	70%	100.00%	ND
4	Training Related Placements	70%	75.00%	ND
5	Job Openings Index	49	2,974	98
6	WP Entered Employment Rate	55%	58.568%	30.645%
7	WIA Adult & Dislocated Worker EER	93%	100.00%	100.00%
8	CAP Entered Employment Rate	38%	ND	ND
9	CAP Participation Rate	55%	ND	ND
10	Short-Term Veterans EER	51%	63.043%	60.00%
11	SNAP EER	30%	0.00%	ND
12	Number of Training Enrollments	5	108	3
13	Employment (Obtained and Direct)	172	6,357	189
14	Employment Average Wage	\$13.87	\$10.56	\$10.79
15	Employers Served	97	3,544	127
16	Employer Services (Level 1)	47	1,975	70
Economic Impact				
17	Cost Per Placement	\$530.60	\$323.88	\$462.84
18	Net Economic Benefit	\$27,486.82	\$21,646.17	\$21,973.50
19	Return on the Investment	\$46.34	\$67.02	\$47.48

Number of Performance Measures Met	9
Number of Performance Measures	13
Percent of Performance Measures Met	69.2%

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CSSF Balanced Scorecard Report

Report Date: 7/1/2016 To 7/29/2016

Arbor E&T, LLC

Opa Locka center

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	2.038%	100.00%	2.271%
2	Training Completion Rate	70%	100.00%	ND
3	Training Completion Placement Rate	70%	100.00%	ND
4	Training Related Placements	70%	75.00%	ND
5	Job Openings Index	38	2,974	87
6	WP Entered Employment Rate	55%	58.568%	71.212%
7	WIA Adult & Dislocated Worker EER	93%	100.00%	100.00%
8	CAP Entered Employment Rate	38%	ND	ND
9	CAP Participation Rate	55%	ND	ND
10	Short-Term Veterans EER	51%	63.043%	33.333%
11	SNAP EER	30%	0.00%	ND
12	Number of Training Enrollments	4	108	5
13	Employment (Obtained and Direct)	135	6,357	124
14	Employment Average Wage	\$13.87	\$10.56	\$11.60
15	Employers Served	76	3,544	66
16	Employer Services (Level 1)	37	1,975	51
Economic Impact				
17	Cost Per Placement	\$522.08	\$323.88	\$470.80
18	Net Economic Benefit	\$27,493.27	\$21,646.17	\$23,647.01
19	Return on the Investment	\$46.86	\$67.02	\$50.23

Number of Performance Measures Met	8
Number of Performance Measures	13
Percent of Performance Measures Met	61.5%

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CSSF Balanced Scorecard Report

Report Date: 7/1/2016 To 7/29/2016

City of Miami

City of Miami center

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	5.714%	100.00%	7.54%
2	Training Completion Rate	70%	100.00%	100.00%
3	Training Completion Placement Rate	70%	100.00%	100.00%
4	Training Related Placements	70%	75.00%	0.00%
5	Job Openings Index	58	2,974	83
6	WP Entered Employment Rate	55%	58.568%	73.333%
7	WIA Adult & Dislocated Worker EER	93%	100.00%	100.00%
8	CAP Entered Employment Rate	38%	ND	ND
9	CAP Participation Rate	55%	ND	ND
10	Short-Term Veterans EER	51%	63.043%	ND
11	SNAP EER	30%	0.00%	0.00%
12	Number of Training Enrollments	11	108	23
13	Employment (Obtained and Direct)	378	6,357	439
14	Employment Average Wage	\$13.87	\$10.56	\$9.45
15	Employers Served	116	3,544	116
16	Employer Services (Level 1)	57	1,975	58
Economic Impact				
17	Cost Per Placement	\$525.97	\$323.88	\$768.17
18	Net Economic Benefit	\$27,498.01	\$21,646.17	\$18,882.63
19	Return on the Investment	\$47.25	\$67.02	\$24.58

Number of Performance Measures Met	10
Number of Performance Measures	15
Percent of Performance Measures Met	66.7%

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CSSF Balanced Scorecard Report

Report Date: 7/1/2016 To 7/29/2016

SER-Jobs For Progress, Inc.

North Miami Beach center

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	8.909%	100.00%	7.937%
2	Training Completion Rate	70%	100.00%	ND
3	Training Completion Placement Rate	70%	100.00%	ND
4	Training Related Placements	70%	75.00%	ND
5	Job Openings Index	85	2,974	259
6	WP Entered Employment Rate	55%	58.568%	65.31%
7	WIA Adult & Dislocated Worker EER	93%	100.00%	100.00%
8	CAP Entered Employment Rate	38%	ND	ND
9	CAP Participation Rate	55%	ND	ND
10	Short-Term Veterans EER	51%	63.043%	60.00%
11	SNAP EER	30%	0.00%	ND
12	Number of Training Enrollments	18	108	11
13	Employment (Obtained and Direct)	588	6,357	902
14	Employment Average Wage	\$13.87	\$10.56	\$13.38
15	Employers Served	170	3,544	324
16	Employer Services (Level 1)	83	1,975	207
Economic Impact				
17	Cost Per Placement	\$525.97	\$323.88	\$126.76
18	Net Economic Benefit	\$27,496.00	\$21,646.17	\$27,693.66
19	Return on the Investment	\$47.08	\$67.02	\$218.48

Number of Performance Measures Met	10
Number of Performance Measures	13
Percent of Performance Measures Met	76.9%

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CSSF Balanced Scorecard Report

Report Date: 7/1/2016 To 7/29/2016

Transition Inc

Transition Offender Service center

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	3.435%	100.00%	5.379%
2	Training Completion Rate	70%	100.00%	ND
3	Training Completion Placement Rate	70%	100.00%	ND
4	Training Related Placements	70%	75.00%	ND
5	Job Openings Index	6	2,974	60
6	WP Entered Employment Rate	55%	58.568%	60.759%
7	WIA Adult & Dislocated Worker EER	93%	100.00%	100.00%
8	CAP Entered Employment Rate	38%	ND	ND
9	CAP Participation Rate	55%	ND	ND
10	Short-Term Veterans EER	51%	63.043%	50.00%
11	SNAP EER	30%	0.00%	ND
12	Number of Training Enrollments	10	108	4
13	Employment (Obtained and Direct)	79	6,357	75
14	Employment Average Wage	\$13.87	\$10.56	\$8.96
15	Employers Served	12	3,544	22
16	Employer Services (Level 1)	6	1,975	1
Economic Impact				
17	Cost Per Placement	\$1,649.85	\$323.88	\$674.68
18	Net Economic Benefit	\$25,681.80	\$21,646.17	\$17,962.12
19	Return on the Investment	\$10.71	\$67.02	\$26.62

Number of Performance Measures Met	7
Number of Performance Measures	13
Percent of Performance Measures Met	53.8%

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CSSF Balanced Scorecard Report

Report Date: 7/1/2016 To 7/29/2016

Youth Co-Op

Florida Keys center

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	6.675%	100.00%	2.778%
2	Training Completion Rate	70%	100.00%	ND
3	Training Completion Placement Rate	70%	100.00%	ND
4	Training Related Placements	70%	75.00%	ND
5	Job Openings Index	16	2,974	112
6	WP Entered Employment Rate	55%	58.568%	64.748%
7	WIA Adult & Dislocated Worker EER	93%	100.00%	100.00%
8	CAP Entered Employment Rate	38%	ND	ND
9	CAP Participation Rate	55%	ND	ND
10	Short-Term Veterans EER	51%	63.043%	66.667%
11	SNAP EER	30%	0.00%	ND
12	Number of Training Enrollments	20	108	3
13	Employment (Obtained and Direct)	154	6,357	130
14	Employment Average Wage	\$13.87	\$10.56	\$10.67
15	Employers Served	32	3,544	76
16	Employer Services (Level 1)	16	1,975	14
Economic Impact				
17	Cost Per Placement	\$1,649.85	\$323.88	\$959.32
18	Net Economic Benefit	\$26,111.12	\$21,646.17	\$21,240.10
19	Return on the Investment	\$13.26	\$67.02	\$22.14

Number of Performance Measures Met	7
Number of Performance Measures	13
Percent of Performance Measures Met	53.8%

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CSSF Balanced Scorecard Report

Report Date: 7/1/2016 To 7/29/2016

Youth Co-Op

Homestead center

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	6.604%	100.00%	3.902%
2	Training Completion Rate	70%	100.00%	100.00%
3	Training Completion Placement Rate	70%	100.00%	100.00%
4	Training Related Placements	70%	75.00%	100.00%
5	Job Openings Index	55	2,974	42
6	WP Entered Employment Rate	55%	58.568%	98.974%
7	WIA Adult & Dislocated Worker EER	93%	100.00%	100.00%
8	CAP Entered Employment Rate	38%	ND	ND
9	CAP Participation Rate	55%	ND	ND
10	Short-Term Veterans EER	51%	63.043%	100.00%
11	SNAP EER	30%	0.00%	ND
12	Number of Training Enrollments	13	108	4
13	Employment (Obtained and Direct)	436	6,357	472
14	Employment Average Wage	\$13.87	\$10.56	\$11.60
15	Employers Served	111	3,544	238
16	Employer Services (Level 1)	54	1,975	93
Economic Impact				
17	Cost Per Placement	\$528.87	\$323.88	\$381.66
18	Net Economic Benefit	\$27,493.38	\$21,646.17	\$23,747.38
19	Return on the Investment	\$46.87	\$67.02	\$62.22

Number of Performance Measures Met	11
Number of Performance Measures	16
Percent of Performance Measures Met	68.8%

ND = No Data

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CSSF Balanced Scorecard Report

Report Date: 7/1/2016 To 7/29/2016

Youth Co-Op

Little Havana center

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	7.512%	100.00%	6.415%
2	Training Completion Rate	70%	100.00%	ND
3	Training Completion Placement Rate	70%	100.00%	ND
4	Training Related Placements	70%	75.00%	ND
5	Job Openings Index	71	2,974	682
6	WP Entered Employment Rate	55%	58.568%	61.02%
7	WIA Adult & Dislocated Worker EER	93%	100.00%	100.00%
8	CAP Entered Employment Rate	38%	ND	ND
9	CAP Participation Rate	55%	ND	ND
10	Short-Term Veterans EER	51%	63.043%	83.333%
11	SNAP EER	30%	0.00%	ND
12	Number of Training Enrollments	16	108	9
13	Employment (Obtained and Direct)	496	6,357	517
14	Employment Average Wage	\$13.87	\$10.56	\$10.09
15	Employers Served	142	3,544	573
16	Employer Services (Level 1)	69	1,975	394
Economic Impact				
17	Cost Per Placement	\$533.69	\$323.88	\$249.00
18	Net Economic Benefit	\$27,493.23	\$21,646.17	\$20,732.79
19	Return on the Investment	\$46.86	\$67.02	\$83.26

Number of Performance Measures Met	9
Number of Performance Measures	13
Percent of Performance Measures Met	69.2%

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CSSF Balanced Scorecard Report

Report Date: 7/1/2016 To 7/29/2016

Youth Co-Op

Northside center

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	9.354%	100.00%	16.645%
2	Training Completion Rate	70%	100.00%	ND
3	Training Completion Placement Rate	70%	100.00%	ND
4	Training Related Placements	70%	75.00%	ND
5	Job Openings Index	108	2,974	154
6	WP Entered Employment Rate	55%	58.568%	47.893%
7	WIA Adult & Dislocated Worker EER	93%	100.00%	100.00%
8	CAP Entered Employment Rate	38%	ND	ND
9	CAP Participation Rate	55%	ND	ND
10	Short-Term Veterans EER	51%	63.043%	44.444%
11	SNAP EER	30%	0.00%	ND
12	Number of Training Enrollments	19	108	7
13	Employment (Obtained and Direct)	618	6,357	534
14	Employment Average Wage	\$13.87	\$10.56	\$9.64
15	Employers Served	216	3,544	378
16	Employer Services (Level 1)	105	1,975	242
Economic Impact				
17	Cost Per Placement	\$526.51	\$323.88	\$220.52
18	Net Economic Benefit	\$27,494.27	\$21,646.17	\$19,838.17
19	Return on the Investment	\$46.94	\$67.02	\$89.96

Number of Performance Measures Met	7
Number of Performance Measures	13
Percent of Performance Measures Met	53.8%

ND = No Data

CSSF Balanced Scorecard Report

Report Date: 7/1/2016 To 7/29/2016

Youth Co-Op

Perrine center

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	9.292%	100.00%	13.801%
2	Training Completion Rate	70%	100.00%	100.00%
3	Training Completion Placement Rate	70%	100.00%	100.00%
4	Training Related Placements	70%	75.00%	100.00%
5	Job Openings Index	72	2,974	180
6	WP Entered Employment Rate	55%	58.568%	67.136%
7	WIA Adult & Dislocated Worker EER	93%	100.00%	100.00%
8	CAP Entered Employment Rate	38%	ND	ND
9	CAP Participation Rate	55%	ND	ND
10	Short-Term Veterans EER	51%	63.043%	100.00%
11	SNAP EER	30%	0.00%	ND
12	Number of Training Enrollments	18	108	15
13	Employment (Obtained and Direct)	614	6,357	764
14	Employment Average Wage	\$13.87	\$10.56	\$9.67
15	Employers Served	145	3,544	201
16	Employer Services (Level 1)	71	1,975	110
Economic Impact				
17	Cost Per Placement	\$525.91	\$323.88	\$280.68
18	Net Economic Benefit	\$27,496.36	\$21,646.17	\$19,835.41
19	Return on the Investment	\$47.11	\$67.02	\$70.67

Number of Performance Measures Met	13
Number of Performance Measures	16
Percent of Performance Measures Met	81.3%

ND = No Data

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CSSF Balanced Scorecard Report

Report Date: 7/1/2016 To 7/29/2016

Youth Co-Op

South Miami

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	1.86%	100.00%	0.661%
2	Training Completion Rate	70%	100.00%	ND
3	Training Completion Placement Rate	70%	100.00%	ND
4	Training Related Placements	70%	75.00%	ND
5	Job Openings Index	16	2,974	77
6	WP Entered Employment Rate	55%	58.568%	24.926%
7	WIA Adult & Dislocated Worker EER	93%	100.00%	100.00%
8	CAP Entered Employment Rate	38%	ND	ND
9	CAP Participation Rate	55%	ND	ND
10	Short-Term Veterans EER	51%	63.043%	40.00%
11	SNAP EER	30%	0.00%	ND
12	Number of Training Enrollments	4	108	ND
13	Employment (Obtained and Direct)	123	6,357	166
14	Employment Average Wage	\$13.87	\$10.56	\$9.78
15	Employers Served	31	3,544	293
16	Employer Services (Level 1)	15	1,975	252
Economic Impact				
17	Cost Per Placement	\$529.64	\$323.88	\$189.43
18	Net Economic Benefit	\$27,483.59	\$21,646.17	\$20,158.79
19	Return on the Investment	\$46.08	\$67.02	\$106.42

Number of Performance Measures Met	7
Number of Performance Measures	12
Percent of Performance Measures Met	58.3%

ND = No Data

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CSSF Balanced Scorecard Report

Report Date: 7/1/2016 To 7/29/2016

Youth Co-Op

West Dade center

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	11.161%	100.00%	12.191%
2	Training Completion Rate	70%	100.00%	ND
3	Training Completion Placement Rate	70%	100.00%	ND
4	Training Related Placements	70%	75.00%	ND
5	Job Openings Index	96	2,974	264
6	WP Entered Employment Rate	55%	58.568%	64.08%
7	WIA Adult & Dislocated Worker EER	93%	100.00%	100.00%
8	CAP Entered Employment Rate	38%	ND	ND
9	CAP Participation Rate	55%	ND	ND
10	Short-Term Veterans EER	51%	63.043%	55.00%
11	SNAP EER	30%	0.00%	ND
12	Number of Training Enrollments	24	108	2
13	Employment (Obtained and Direct)	737	6,357	889
14	Employment Average Wage	\$13.87	\$10.56	\$12.19
15	Employers Served	193	3,544	468
16	Employer Services (Level 1)	94	1,975	283
Economic Impact				
17	Cost Per Placement	\$535.26	\$323.88	\$221.40
18	Net Economic Benefit	\$27,493.71	\$21,646.17	\$25,142.54
19	Return on the Investment	\$46.89	\$67.02	\$113.56

Number of Performance Measures Met	10
Number of Performance Measures	13
Percent of Performance Measures Met	76.9%

ND = No Data

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SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 8/18/2016

AGENDA ITEM NUMBER: 8c

AGENDA ITEM SUBJECT: YOUTH PARTNERS AND REGIONAL PERFORMANCE

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **DEDICATED COMMITMENT TO YOUTH PARTICIPATION**

STRATEGIC PROJECT: **Improve service delivery outcomes**

BACKGROUND:

Performance measures for the Youth Partners and Region covering a six month reporting period, July 1, 2015 through June 30, 2016, as represented on the State's Monthly Management Report (MMR) are as follows:

- 343 of 349 In-School and Out of School Younger Youth (Column #1) exited the program with positive outcomes (obtain a credential/diploma, post-secondary education, advanced training/qualified apprenticeships, military, or employment). The Region's Younger Youth Positive Outcome Performance Measures is 98%.
- 1781 of 2016 In-School and Out of School Younger Youth (Column#2) attained an increase in their skill attainment performance measure (basic skills, work readiness skills, and occupational skills). The Region's skill attainment performance measure is 88%.
- 209 of 213 In-School Youth (Column#3) exited the program with a positive outcome (obtain a credential/diploma, post-secondary education, advanced training/qualified apprenticeships, military, or employment). The Region's in school youth positive outcome performance measure is 98%.
- 298 of 303 Out-School Youth (Column #4) exited the program with a positive outcome (obtain a credential/diploma, post-secondary education, advanced training/qualified apprenticeships, military, or employment). The Region's Out of School youth positive outcome performance measure is 98%.

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT

WIOA YOUTH SERVICE PARTNERS PERFORMANCE - July 1, 2015 - June 30, 2016

Youth Service Partners	Younger Youth Positive Outcome Performance Measure (90%) COLUMN #1			Youth Skill Attainment Performance Measure (90%) (basic education, work readiness, occupational skills) COLUMN #2			In School Youth Positive Outcome Performance Measure (90%) COLUMN #3			Out of School Youth Positive Outcome Performance Measure (90%) COLUMN #4		
	# to be Met	# Met	% of Standard Met	# to be Met	# Met	% of Standard Met	# to be Met	# Met	% of Standard Met	# to be Met	# Met	% of Standard Met
<i>IN-SCHOOL PROGRAM</i>												
Adult Mankind Organization	60	59	98%	344	278	81%	59	58	98%			
Cuban National Council	77	75	97%	274	225	82%	77	75	97%			
Youth Co-Op Monroe	6	6	100%	23	23	100%	6	6	100%			
Youth Co-Op Miami-Dade	69	68	99%	434	414	95%	71	70	99%			
YEAR-TO-DATE PERFORMANCE	212	208	100%	1075	940	87%	213	209	98%			
<i>OUT-OF-SCHOOL PROGRAM</i>												
Adult Mankind Organization	24	24	100%	233	195	84%				65	65	100%
Community Coalition	9	8	89%	76	73	96%				19	18	95%
Cuban American National Council	44	44	100%	166	142	86%				72	72	100%
Greater Miami Service Corps	14	13	93%	135	123	91%				40	36	90%
Youth Co-Op Monroe	7	7	100%	33	33	100%				15	15	100%
Youth Co-Op Miami-Dade	39	39	100%	298	275	92%				92	92	100%
YEAR-TO-DATE PERFORMANCE	137	135	99%	941	841	89%				303	298	98%
REGIONAL PERFORMANCE	349	343	98%	2016	1781	88%	213	209	98%	303	298	98%



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 8/18/2016

AGENDA ITEM NUMBER: 8d

AGENDA ITEM SUBJECT: CONSUMER REPORT CARD UPDATE

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

STRATEGIC PROJECT: **Improve credential outcomes for job seekers**

BACKGROUND:

The SFWIB ITA Policy requires the monitoring of the performance of SFWIB approved Training Vendors. Accordingly, staff developed and implemented the Consumer Report Card Tool. The tool is an online report that updates ITA performance on a daily basis. The goal of the tool is to function as an “ITA Consumer Report Card”, enabling the consumer (participant) as well as the Career Advisor the ability to check on the success of individual programs and to evaluate the economic benefit per placement by program.

The attached PY15-16 Consumer Report Card table, dated June 3, 2016, indicates that the South Florida Workforce Investment Board generated \$353,450.82 of wages into the South Florida regional economy. For every dollar spent on training, SFWIB obtained a return of \$5.89. One hundred percent of training services participants completed classroom training. Of those completing training, 100 percent have obtained employment with an average wage of \$33.13. One hundred percent of the participants were placed in a training-related occupation. The net economic benefit per placement is \$58,908.47.

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT

Consumer Report Card

07/01/2016 - 06/30/2017

Training Agent	Total Outcome	Number of Completions	Number of Placements	% of Placements	# of Training Related Placements	% of Total Training Related Placements	Training Expenditures			Economic Benefit		Net Economic Benefit Per Placement	Value Added per Placement
							Avg. Cost Per Participant	Total Completion Expenditures	Total Expenditure Per Placement	Average Wage	Average Economic Benefit		
New Horizons	4	4	4	100.00 %	4	100.00 %	\$ 10,000.00	\$ 40,000.00	\$ 10,000.00	\$ 31.17	\$ 64,828.40	\$ 54,828.40	\$ 5.48
The Academy -- Miami Campus	2	2	2	100.00 %	2	100.00 %	\$ 9,985.00	\$ 19,970.00	\$ 9,985.00	\$ 37.05	\$ 77,053.60	\$ 67,068.60	\$ 6.72
	6	6	6	100.00 %	6	100.00 %	\$ 9,995.00	\$ 59,970.00	\$ 9,995.00	\$ 33.13	\$ 68,903.47	\$ 58,908.47	\$ 5.89



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 8/18/2016

AGENDA ITEM NUMBER: 8e

AGENDA ITEM SUBJECT: REFUGEE SERVICES CONTRACTORS

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Performance Council recommends to the Board the approval to authorize staff to renew the existing Refugee Services Contractors for Program Year (PY) 2016-17, as set forth below.

STRATEGIC GOAL: **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

STRATEGIC PROJECT: **Strengthen workforce system accountability**

BACKGROUND:

The current Refugee Services Contractors were competitively procured in July 2015 to provide Refugee Services on behalf of the South Florida Workforce Investment Board (SFWIB) for PY 2015-2016. The first year of this contract will expire on September 30, 2016, but may be renewed for two additional years pursuant to contract language that allows renewal contingent upon the availability of funds.

SFWIB staff conducted a performance review of the current Refugee Services contracts throughout PY 2015-16 (October 1, 2015 through September 30, 2016). The attached Balanced Scorecard summary for this period indicates that four of the seven Refugee Services Contractors currently meet 65 percent of the required performance measures. However, the region is on track to place over 8,900 job seekers into jobs, which will result in an estimated \$185 million dollar economic benefit to the community.

SFWIB staff is recommending to the Performance Council to recommend to the Board to authorize staff to renew the existing Refugee Services Contractors for PY2016-17 based on the following:

- The Region is exceeding DCF Performance Goals for the RET Contract PY'2015 - 2016.
- SFWIB staff will continue to make recommendations and changes to improve outcomes and performance measures.

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT

RET SERVICES CONTRACTORS PERFORMANCE SUMMARY

Balanced Scorecard PY '15-'16
October 1, 2015 -July 28, 2016

RET Services Contractors	# of Performance Measures Standards Met *	# of Performance Measures	% of Performance Measures Standards Met
Adults Mankind Organization, Inc.	6	8	75%
Arbor E & T, LLC	6	8	75%
Cuban American National Council, Inc.	6	8	75%
Community Coalition, Inc.	3	8	38%
Lutheran Services of Florida, Inc.	5	8	63%
Miami Beach Latin Chamber of Commerce, Inc.	8	8	100%
Youth Co-Op, Inc.	4	8	50%
Region	5	8	63%

** Performance Measures: Entered Employment Rate (EER) and EER Less Than a Year (LTY) were applied by April 2015.*