



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD
Thursday, June 23, 2016
9:30 A.M.

Double Tree by Hilton Miami Airport Hotel
Exhibition Center
711 NW 72nd Avenue
Miami, Florida 33126

AGENDA

1. Call to Order and Introductions
2. Approval of Meeting Minutes
 - a. April 21, 2016
3. Chairman's Report
4. Executive Director's Report
5. Executive Committee
 - a. Information – The Prosperity Initiatives Feasibility Study Presentation
 - b. Discussion – 2016-2020 CareerSource South Florida Strategic Operational Plan
 - c. Recommendation as to Approval to Allocate Funding to the Early Learning Coalition (ELC) of Miami-Dade/Monroe, Inc.
 - d. Recommendation as to Approval to Allocate Funding to Purchase Scholarships for Take Stock in Children
 - e. Recommendation as to Approval to Allocate Funding to the PACE Center for Girls, Inc.
6. Finance and Efficiency Council
 - a. Information - Financial Report - April 2016
 - b. Information - Bank Reconciliation - May 2016
 - c. Recommendation as to Approval of the 2016-2017 Budget
 - d. Recommendation as to Approval to Allocate \$235,600 to the City of Miami for the Ready to Work Employment Program
 - e. Recommendation as to Approval to De-Obligate and Re-Allocate Refugee Employment and Training (RET) Program Transportation Funds

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"Members of the public shall be given a reasonable opportunity to be heard on a specific agenda item, but must register with the agenda clerk prior to being heard."

- f. Recommendation as to Approval to Allocate funds to Miami-Dade County Parks, Recreation and Open Spaces for the Fit2Lead Internship Program
 - g. Recommendation as to Approval to Allocate Funds to Experience Aviation, Inc. for the SAFEE Aviation Summer Camp Program
7. Global Talent and Competitiveness Council
- a. Recommendation as to Approval Accept and Allocate funds for the City of Miami Gardens Summer Youth Employment Program
 - b. Recommendation as to Approval of Related Party Training Vendor Agreements
 - c. Recommendation as to Approval of New Training Vendors and Programs
 - d. Recommendation as to Approval of Revisions to the Individual Training Account (ITA) Policy
 - e. Recommendation as to Approval to Allocate funds to Miami-Dade College for Hospitality Certification Training - Wolfson
 - f. Recommendation as to Approval to Allocate funds to Miami-Dade College for Hospitality Certification Training - Homestead
 - g. Recommendation as to Approval to Allocate funds to Miami-Dade College for Culinary Skills Training
 - h. Recommendation as to Approval to Allocate funds to LaunchCode for an Information Technology Apprenticeship Training
8. Performance Council
- a. Information – Refugee Employment and Training Program Balanced Scorecard Update
 - b. Information – Workforce Services Balanced Scorecard and Job Placements Update
 - c. Information – Youth Partners Regional Performance
 - d. Information – Consumer Report Card Update
 - e. Recommendation as to the Approval of the Subsequent Eligibility of Training Providers
 - f. Recommendation as to the Approval to Renew Existing Workforce Services Contractors
 - g. Recommendation as to the Approval to Renew Existing Youth Services Contractors
 - h. Recommendation as to the Approval for TANF Participation Rate for Contract Renewal

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SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

AGENDA ITEM NUMBER: 2A

AGENDA ITEM SUBJECT: MEETING MINUTES

DATE: June 23, 2016 at 9:30AM
 Doubletree Hotel – Exhibition Center
 711 N.W. 72nd Avenue
 Miami, FL 33126

SFWIB MEMBERS IN ATTENDANCE	SFWIB MEMBERS NOT IN ATTENDANCE	SFW STAFF
<ol style="list-style-type: none"> 1. Piedra, Obdulio <i>Chairperson</i> 2. Bridges, Jeff, Vice-Chairman 3. Brecheisen Bruce 4. Clayton, Lovey 5. Datorre, Roberto 6. Davis-Raiford, Lucia 7. del Valle, Juan-Carlos 8. Ferradaz, Gilda 9. Fils-Aime, Sr., Daniel 10. Gaber, Cynthia 11. Gibson, Charles 12. Huston, Albert Jr. 13. Manrique, Carlos 14. Montoya, Rolando 15. Perez, Andre 16. Roth, Thomas 17. West, Alvin 	<ol style="list-style-type: none"> 18. Adrover, Bernardo 19. Brown, Clarence 20. Chi, Joe 21. Diggs, Bill 22. Garza, Maria 23. Gazitua, Luis 24. Jordan, Barbara 25. Ludwig, Philipp 26. Regueiro, Maria C. 27. Rod, Denis 28. Russo, Monica 29. Scott, Kenneth 30. Socorro, Ivonne 	<p>Beasley, Rick Alonso, Gus Butkowski, Dennis Frances, Anderson Garcia, Christine Gomez, Maria Jean-Baptiste, Antoinette Kavehersi, Cheri Perrin, Yian Smith, Marian Smith, Robert</p> <p>Assistant County Attorney (s)</p> <p>Shanika Graves - Miami-Dade County Attorney's office – SFWIB's Legal Counsel</p>

OTHER ATTENDEES	
Alexis, Marceline – <i>N/A</i>	Perez, Chris – <i>The Academy</i>
Banks, Theron – <i>Greater Miami Service Corps.</i>	Perez, Marenny – <i>The Academy</i>
Brito, Hilma – <i>Rescare, Inc.</i>	Porro, William – <i>City of Miami</i>
Cooper, Jamie – <i>New Horizons</i>	Quiros, Vivian – <i>Sullivan & Cogliano</i>
Costas, Jorge – <i>Youth Co-Op, Inc.</i>	Rodriguez, Maria – <i>Youth Co-op, Inc.</i> Someillia, Ana – <i>Adults Mankind Organization (AMO)</i>
Farinas, Irene – <i>Adults Mankind Organization (AMO)</i>	Someillan, Ana – <i>Adults Mankind Organization, Inc.</i>
Flores, Oscar – <i>Compu-Med</i>	Stephanowicz, M – <i>Monroe County Schools</i>
Gavira, Beatriz – <i>SER Jobs for Progress, Inc.</i>	Torres, Cathy – <i>Florida Keys Community College</i>
Gilbert, David – <i>City of Miami</i>	Urrutia, Humberto – <i>The Academy</i>
Girnun, Arnie – <i>New Horizons</i>	
Jean-Jacques – <i>Evans – N/A</i>	
Mitchel, Carlana – <i>Miami-Dade County Public Schools (M-DCPS)</i>	

Agenda items are displayed in the order in which they were discussed.

1. Call to Order and Introductions

SFWIB Chairman, Obdulio Piedra called the meeting to order at 9:40a.m and began with introductions. He briefly recognized a group of representatives from City Year that were seated in the audience. Chairman Piedra later verified whether there was quorum and staff confirmed. Mr. Datorre also requested verification of quorum and staff reiterated that quorum had been achieved.

2.a. Approval of SFWIB Meeting Minutes of February 16, 2016

Dr. Rolando Montoya moved the approval of SFWIB Meeting Minutes of February 16, 2016. Motion seconded by Mr. Juan Carlos del Valle; **Motion Passed Unanimously**

4. Executive Director's Report

Executive Director Rick Beasley reviewed with the Board his report and each member received a copy. The report contained information regarding: (1) FEDERAL – Budget (2) LOCAL – Miami Designated as a TechHire Community; and (3) LOCAL – Miami-Dade County First Source Hiring Referral Program; (4) LOCAL – Career Center Performance.

- The White Announced that Miami-Dade County is one of two “TechHire” communities designated in the State of Florida, representing the only TechHire community in Southern Florida.
- The Board of County Commission recently removed the sunset provision for the First Source Hiring Referral Program.

No further questions or discussions.

5. Executive Committee

5a. Recommendation as to Approval of the 2016-2020 Strategic Plan

Chairman Piedra introduced the item and Mr. Beasley further presented the following six strategic goals:

1. Continue to be the Premier National Provider for Employment and Career Services
2. Strengthen the One-Stop Delivery System and Increase Integrated Service Delivery
3. Improve Services for Individual with Barriers to Employment
4. Continue Dedicated commitment to Youth Participation in the 21st Century Economy
5. Leverage Demand-Driven Management/Control Tools to Achieve Strong Performance with a High Return on Investment
6. Continue to Be a High-Performing Board with Strong Workforce System Leadership

No further questions or discussions.

[Mr. Carlos Manrique stepped out of the meeting room]

5.b. Recommendation as to Approval of the 2016-20 WIOA Local Workforce Plan

Chairman Obdulio Piedra introduced the item and Mr. Beasley further discussed. He later introduced SFWIB Business Services Manager, Cheri Kavehersi who appeared before the Board and presented the 2016-20 WIOA Local Workforce Plan.

No further questions or discussions.

[Mr. Manrique returned]

Mr. Alvin West moved the approval of the 2016-2020 WIOA Local Workforce Plan. Motion seconded by Mr. Albert Huston; **Motion Passed Unanimously**

5.c. Recommendation as to Approval to Allocate funds for the Summer Youth Employment Program

Chairman Piedra introduced the item and Mr. Beasley further discussed the Executive Committee's recommendation for the Board's approval to allocate an amount not to exceed \$3,000,000 in Temporary Assistance for Needy Families (TANF) funds for the South Florida Workforce Investment Board Summer Youth Employment Program.

Mr. Datorre recommended an amendment be made to allocate (extend) unexpended funds to summer youth related program activities. However, Mr. Beasley suggested identifying a budgeting component. Chairman Piedra added that staff is currently in the process of preparing next year's (2016-17) budget. Mr. Beasley advised that he will meet with Chairman Piedra to determine the next scheduled budget workshop.

Mr. Alvin West moved the approval to allocate funds for the summer youth employment program. Motion seconded by Mr. Roberto Datorre; **Motion Passed Unanimously**

[Mr. Thomas Roth stepped out of the meeting room]

5.d. Recommendation as to Approval to Accept and Allocate funds for the City of Miami Gardens Summer Youth Employment Program

[Mr. Thomas Roth returned to the meeting room]

Chairman Piedra introduced the item and Mr. Beasley further discussed the Executive Committee's recommendation for the Board's approval to accept \$100,000 from the City of Miami Gardens for a Summer Youth Employment Program for the youth of Miami Gardens and provide \$100,000 in matching Temporary Assistance for Needy Families (TANF) funds.

Mr. Albert Huston moved the approval to accept and allocate funds for the City of Miami Gardens Summer Youth Employment Program. Motion Seconded by Mr. Juan Carlos del Valle; **Motion Passed Unanimously**

5.e. Recommendation as to Approval to Allocate funds for a TechHire Center and YOUmedia Lab for the Digital Learning Center

Chairman Piedra introduced the item and Mr. Beasley further discussed the Executive Committee's recommendation for the Board's approval to allocate \$250,000 to Big Brother's Big Sisters of Miami to establish a CareerSource TechHire Center and for the creation of the YOUmedia Miami Lab portion of the Digital Learning Center.

Dr. Rolando Montoya moved the approval to Allocate funds for a TechHire Center and YOUmedia Lab for the Digital Learning Center. Motion seconded by Mr. Juan Carlos del Valle; **Motion Passed Unanimously**

6. Finance and Efficiency Council Meeting

6a. Information – Financial Report – February 2016

Chairman Piedra introduced the item and Mr. Beasley further reviewed with the Board the Financial Report for the period of July 1, 2015 through February 29, 2016 by providing the following highlights:

Budget Adjustments

Revenues increased by a total of \$180,380

Expenses (Facility Costs) increase by \$180,380

Explanation of Significant Variances

1. Training and Support Services expenditures are low: (21.1% versus 66.67%)
2. Other Programs and Contracts are 12.6% versus 66.67%

Additionally noted on correction that the \$2 million allocation expected be received from Miami-Dade County will be allocated directly to the individual county commission districts for the summer youth employment. As such adjustment would be made. Mr. Beasley later requested a motion to accept the report

Mr. Juan Carlos del Valle moved the approval to receive the February 2016 financial report. Motion seconded by Mr. Alvin West; **Motion Passed Unanimously**

6b. Information – Bank Reconciliation – February 2016

Mr. Beasley presented the February 2016 bank reconciliation report then requested a motion by the Board to receive.

Mr. Alvin West moved the approval of February 2016 Bank Reconciliation report. Motion seconded by Mr. Roberto Datorre; **Motion Passed Unanimously**

6d. Recommendation as to Approval to Accept \$13,124 in WIOA Adult Funds

Chairman Piedra introduced the item and Finance and Efficiency Council (FEC) Chairman Mr. Charles Gibson further presented the Council's recommendation for the Board's approval to accept \$13,124 in WIOA Adult Funds.

Mr. Roberto Datorre moved the approval to accept \$13,124 in WIOA Adult funds. Motion seconded by Mr. Alvin West; **Motion Passed Unanimously**

6e. Recommendation as to Approval to Accept \$12,401 in WIOA Dislocated Worker Funds

Chairman Piedra introduced the item and FEC Chairman Charles Gibson further presented the Council's approval to recommend to the Board to accept \$12,401 in WIOA Dislocated Worker program funds.

Mr. Alvin West moved the approval to accept \$12,401 in WIOA Dislocated Worker Funds. Motion seconded by Mr. Andy Perez; **Motion Passed Unanimously**

6f. Recommendation as to Approval to Allocate ~~\$3,625,013~~ In WIOA Carry-Over Funds

Chairman Piedra introduced the item and FEC Chairman Charles Gibson further discussed the Council's approval to Allocate ~~\$3,625,013~~ (Correct Amount: in WIOA Carry-over funds.

Mr. Roberto Datorre moved the approval to allocate ~~\$3,625,013~~ in WIOA Carry-Over funds. Motion seconded by Mr. Juan Carlos del Valle; **Motion Passed Unanimously** (please refer to bottom of page 7)

Prior to proceeding to the next item, Mr. Beasley reviewed with the Board a draft allocation that had been sent to all regional workforce boards by the state of Florida (refer to Item# 6C for additional details) . He additionally noted that he will work with the Chairman and Vice-chair to identify a date to hold a future budget workshop.

Mr. Manrique inquired about the Board's approval of the 2016-17 budget. Mr. Beasley responded this would take place at the next Board meeting scheduled in June. Mr. Manrique subsequently asked whether all contracts would be heard at that time. Mr. Beasley provided further details.

7. Global Talent Competitiveness Council

7.a. Recommendation as to Approval of a TechHire Initiative for Overtown

Chairman Piedra introduced the item and Global Talent Competitiveness Council Chairwoman, Gilda Ferradaz further discussed the Council's approval to recommend to the Board to allocate an amount no to exceed \$98,470 in Workforce Innovation and Opportunity Act (WIOA) adult funds for an Overtown TechHire Training Initiative (TechHire).

Mr. Juan Carlos del Valle moved the approval of a TechHire Initiative for Overtown. Motion seconded by Mr. Charles Gibson; **Motion Passed Unanimously**

7b. Recommendation as to Approval of New Programs for Existing Training Vendors

Chairman Piedra introduced the item and GTC Chairwoman Ferradaz further discussed the Council's approval to recommend to the Board of new programs for the following existing training vendor(s).

Florida Vocational Institute, Corp.

- IT Security and Cloud Professional Engineer – Diploma
- Web Application Development Engineer – Diploma

Sullivan and Cogliano Training Centers, Inc.

Request to add new programs(s):

- Computer Applications Technology Business Track – AAS
- Computer Applications Technology Medical Track – AAS
- Help Desk – Diploma
- System Administrator – Diploma
- Computer Repair – Diploma
- Accounting Support Office Specialist – Diploma
- Legal Studies – Diploma
- Organizational Leadership – Diploma
- Medical Office Specialist – Diploma
- Microsoft Office Career Specialist – Diploma

Mr. Andy Perez moved the approval of New Programs for Existing Training Vendors. Motion seconded by Mr. Charles Gibson; **Motion Passed Unanimously**

7c. Recommendation as to Approval of City Year Miami Pilot Program

GTC Chairwoman Ferradaz discussed the Council's approval to recommend to the Board the approval to allocate an amount not to exceed \$200,000 in Temporary Assistance for Needy Families (TANF) funds to City Year Miami for a 2015-16 School Year Pilot Program previously awarded to Miami-Dade County Public Schools.

Mr. Juan Carlos del Valle moved the approval of New Programs for Existing Training Vendors. Motion seconded by Mr. Thomas Roth; **Motion Passed Unanimously**

6.f. Vice-Chairman Bridges noted into record a scrivener's error in the amount of \$3,625,013. He stated the correct amount should reflect \$3,330,371.

Mr. Bruce Brecheisen moved the approval to amend item 6.f. Motion seconded by Mr. Juan Carlos del Valle. Motion Passed as amended by unanimous consent

8. Performance Council

8a. Information – Refugee Employment and Training Program Performance Overview

8b. Information – Refugee Employment and Training Program Balanced Scorecard Update

8c. Information – Workforce Services Balanced Scorecard and Job Placement Update

8d. Information – Workforce Services Regional Performance Overview

8e. Information – Youth Partners Regional Performance

8f. Information – Consumer Report Card Update

Chairman Piedra introduced the item and Performance Council Vice-Chairman Cynthia Gaber further discussed the above items (8.a – 8.f.).

Mr. Gibson inquired about the significant variance of 33% for Transition, Inc. Mr. Beasley explained the current performance standards. However, Mr. Gibson commented that he would like to see the entity's numbers improve from its current state. Mr. Beasley advised that he will have staff meet with Transition, Inc. and provided a brief overview of CSSF's Performance Improvement Teams (PIT).

Ms. Ferradaz added that this entity only has 16 performances measures to meet versus the standard total of 18.

Dr. Montoya also commented on how challenging is to place the ex-offender population into jobs. Therefore, he suggested that this particular population should be measured differently. Mr. Beasley also explained the timing issues.

Mr. Beasley noted a scrivener's error into record in item# 8b. He stated that there are three entities that did not meet performance. Therefore, he requested the language be corrected to state that "5 out of 7 have met or exceeded performance."

Chairman Piedra recommended this item to the performance council for further review.

Vice-Chairwoman Gaber continued with her presentation of item numbers 8c to 8d.

No further questions or discussions.

3. Chairman's Report

Chairman Piedra shared with the Board regarding his recent participation at a press conference related to youth violence with Miami-Dade County Mayor Carlos Gimenez. He also advised the Board of an eMerge conference that was held in Miami Beach which he announced was an "astounding success." He furthermore announced a recent compliment made by a local reporter regarding this region.

Deferred Item(s):

6c. Information – PY 2015-16 Potential In-State Allocation

There being no further business to come before the Board, the meeting adjourned at 10:36am.



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 3

AGENDA ITEM SUBJECT: SFWIB CHAIRMAN'S REPORT

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **PREMIER NATIONAL PROVIDER OF EMPLOYMENT**

STRATEGIC PROJECT: **Set Standards on Performance Measures Reporting**

BACKGROUND:

N/A

FUNDING: N/A

PERFORMANCE: N/A

NO ATTACHMENT



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 4

AGENDA ITEM SUBJECT: SFWIB EXECUTIVE DIRECTOR'S REPORT

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **PREMIER NATIONAL PROVIDER OF EMPLOYMENT**

STRATEGIC PROJECT: **Set Standards on Performance Measures Reporting**

BACKGROUND:

N/A

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 5a

AGENDA ITEM SUBJECT: THE PROSPERITY INITIATIVES FEASIBILITY STUDY

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

STRATEGIC PROJECT: **Develop specific programs and initiatives**

BACKGROUND:

The Prosperity Initiatives Feasibility Study, the product of the Florida International University Metropolitan Center, was undertaken to provide a rigorous analysis that policymakers and community leaders will need to understand the County's current economic structure, performance, and the merits of specific wealth-building strategies to address persistent economic disparities and competitive challenges.

The study builds on and updates previous analytical and regional planning work including Miami-Dade County's One Community One Goal Strategic Plan (OCOG), which comprehensively detailed Miami-Dade's economic strengths and challenges. It also introduces the concept of the Prosperity Gap.

The study concluded that Miami-Dade County's post-recession economy is significantly different in structure, performance, and competitive position than it was during the 2000 to 2007 economic expansion.

Specific findings detailing the County's economic structure and its growing prosperity gap include:

- Despite recent employment gains, barriers to expanded prosperity, economic mobility and opportunity have been growing, rather than easing, during the post 2008 recovery;
- Evidence that Miami-Dade County's economy is becoming less competitive. Despite Miami-Dade's considerable assets, including its global tourism industry, transportation infrastructure (MIA, Port of Miami), and cultural diversity, it is underperforming. The local economy is struggling to increase its productivity relative to the rest of the nation;
- Declining real median income since 2000, accelerated real income decline since 2008, and income declines across every income segment in the County from 2000 to 2014. Only the County's top 5% of all households gained income from 2008 to 2014;
- Incomes in all income quintiles that are lower than their respective national averages, growing concentration of total income in the County's top two income quintiles, and growing income inequality significantly above the national average;

- A countywide poverty rate, at 19.8%, that is 33% higher than the national poverty rate;
- Highly amplified cycles of job loss and recovery that erase significant household wealth, including homeownership equity;
- Low rates of vertical income mobility and declining horizontal job mobility;
- Rapidly rising regional housing and transportation costs;
- Based on productivity and occupation and wage data, an economy creating a preponderance of lower wage jobs, and only slowly creating jobs in leading high-wage sectors;
- Persistent geographic poverty, unemployment and income inequality — even in times of rapid economic expansion, a number of communities have not, and are not, participating in the economic growth of the region; and,
- The lack of a coordinated local community development infrastructure.

The study also highlights three overarching conclusions regarding declining prosperity in the County:

1. First, the impacts and barriers to expanded prosperity in Miami-Dade are not limited to affecting the County's lowest income earners, but are increasingly impacting workers, households and families across its income and occupational spectrum.
2. Second, failing to address the County's prosperity gap could also present a sustained, growing drag on the broader regional economy, including stunting new business and job creation, hurting young workers and talent, even in high-skill occupations, and limiting the County's plans to diversify and strengthen its economic structure.
3. Third, we have demonstrated in considerable detail that programs to expand prosperity are a sound economic investment: the research team's overarching finding is that expanding prosperity through wider access, preparation and opportunity for higher wage employment to the County's lowest income households would not only improve living conditions for the households impacted by such programs, but provide potentially dramatic economic impact for the broader County economy, benefitting other County residents across nearly all income ranges and occupations.

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT



Miami-Dade County
Prosperity Initiatives Feasibility Study
Executive Summary



May 2016



The Florida International University Metropolitan Center

The Prosperity Initiatives Feasibility Study is the product of the **Florida International University Metropolitan Center**, Florida's leading urban policy think tank and solutions center. Established in 1997, the Center provides economic development, strategic planning, community revitalization, and performance improvement services to public, private and non-profit organizations in South Florida. Its staff and senior researchers are leaders in their respective fields, and bring extensive research, practical, and professional experience to each project. The Center's research has catalyzed major policy initiatives and projects in housing, economic redevelopment, transportation, social services, and health services throughout South Florida.

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Acknowledgments



CitiCommunityDevelopment.com

Citi Community Development

The Prosperity Initiatives Feasibility Study has been funded by a generous grant from **Citi Community Development**. Citi Community Development leads Citi's commitment to achieving financial inclusion and economic empowerment for underserved individuals, families and communities by working with nonprofit and public agencies across the country to expand access to financial products and services, build sustainable business solutions and forge innovative partnerships.

Barbara Romani, Ines Hernandez, and Valeria Perez-Ferreiro represented Citi, providing key input, insight, and leadership.

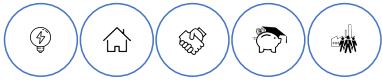


Miami-Dade Board of County Commissioners The Chairman's Council for Prosperity Initiatives

The Chairman's' Council for Prosperity Initiatives is the sponsor of the Prosperity Initiatives Study. The Council is led by:

- **Hon. Jean Monestime**, Chairman, Board of County Commissioners;
- **Hon. Commissioner Daniella Levine Cava; and**
- **Hon. Commissioner Barbara J. Jordan.**

Commissioner Levine Cava led the development of the study on behalf of the Board of County Commissioners, supported by staff members **Adele Valencia**, Chief Operations Officer, and **Jason Smith**, Legislative Director.



Executive Summary

Strong and competitive regional economies deliver broad-based **Prosperity** to their residents by providing: **Stable Long Term Growth** — job and employment growth that is less susceptible to wide and/or rapid declines, so that household wealth and income is protected during national economic downturns; **Economic Opportunity** in the form of a variety of jobs and occupations paying competitive wages and incomes that increase rapidly with improved skills and experience; **Economic Mobility** — regardless of where one starts on the economic ladder, individuals and families can improve their economic conditions and build wealth; and **Economic Equity** — growth whose benefits are shared by residents across the income spectrum.

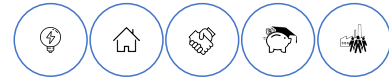
This concept of prosperity is a primary component of regional and metropolitan economic competitiveness, with important ramifications for Miami-Dade County and the Nation. As reported in the 2016 Brookings Institute *MetroMonitor*, “successful economic development strategies not only grow an economy but raise living standards for all of its residents. Successful economic development should put a metropolitan economy on a higher trajectory of long-run growth...by improving the productivity of individuals and firms in order to raise local standards of living for all people.” As such, economic development should be a process that emphasizes the full use of existing human and natural resources to build employment and create wealth. Traditional economic development tactics alone will no longer be sufficient to move the needle on the larger issues of economic prosperity, inclusion and overall performance.

This study builds on and updates previous analytical and regional planning work including Miami-Dade County’s **One Community One Goal Strategic Plan** (OCOG), which comprehensively detailed Miami-Dade’s economic strengths and challenges. This study was undertaken to provide the rigorous analysis that policymakers and community leaders will need to understand the County’s current economic structure, performance, and the merits of specific wealth-building strategies to address persistent economic disparities and competitive challenges.

This study also introduces the concept of the **Prosperity Gap**, which can be defined in two dimensions. First, the differences in economic opportunity, mobility and equity between households in different income groups, and second, the difference between the County’s economic dynamics and other regions that succeed in providing the platform for more widespread prosperity.

Key Findings

Today, Miami-Dade County is part of the 8th largest Metropolitan Area and is the 7th most populous county in the U.S. Its economy has grown into an international center of trade, finance, design, architecture and culture, and is the United States’ most important gateway to South America. ***The County has been a destination for families from the United States and abroad seeking a better future, and for many families, it became a home in which the American dream became reality. In Miami-Dade County, broad-based economic opportunity and prosperity have historically been hallmarks of the local economy, but that may not be the case today.***

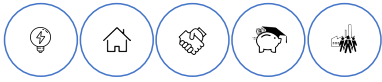


This study has presented a preponderance of evidence resulting in a single undeniable conclusion: Miami-Dade County's post recession economy is significantly different in structure, performance, and competitive position than it was during the 2000 to 2007 economic expansion. **According to the analysis, prior to 2007 Miami-Dade's economy was characterized by growing opportunity, economic mobility and shrinking income inequality.** In nearly every economic indicator studied in the report, the County was significantly improving, growing, and gaining ground on its regional competitors prior to 2007. **After 2008 that is no longer the case. In the post-recession period nearly every economic indicator studied not only reversed direction for those at the bottom of the County's income structure, but also slowed for households across the income spectrum.**

Driven by the loss of higher paying jobs, employment gains driven by lower wage jobs, and a host of rising economic barriers, a growing number of Miami-Dade residents are experiencing declining economic opportunity, mobility, and equity. The County faces a growing **prosperity gap**, both in terms of the difference in economic condition and opportunity between income groups, and the differences in economic structure and performance between the County and regions providing greater widespread prosperity. Specific findings detailing the County's economic structure and its growing prosperity gap include:

- Despite recent employment gains, barriers to expanded prosperity, economic mobility and opportunity have been growing, rather than easing, during the post 2008 recovery;
- Evidence that Miami-Dade County's economy is becoming less competitive. Despite Miami-Dade's considerable assets, including its global tourism industry, transportation infrastructure (MIA, Port of Miami), and cultural diversity, it is underperforming. The local economy is struggling to increase its productivity relative to the rest of the nation;
- Declining real median income since 2000, accelerated real income decline since 2008, and income declines across every income segment in the County from 2000 to 2014. Only the County's top 5% of all households gained income from 2008 to 2014;
- Incomes in all income quintiles that are lower than their respective national averages, growing concentration of total income in the County's top two income quintiles, and growing income inequality significantly above the national average;
- A countywide poverty rate, at 19.8%, that is 33% higher than the national poverty rate;
- Highly amplified cycles of job loss and recovery that erase significant household wealth, including homeownership equity;
- Low rates of vertical income mobility and declining horizontal job mobility;
- Rapidly rising regional housing and transportation costs;
- Based on productivity and occupation and wage data, an economy creating a preponderance of lower wage jobs, and only slowly creating jobs in leading high-wage sectors;
- Persistent geographic poverty, unemployment and income inequality — even in times of rapid economic expansion, a number of communities have not, and are not, participating in the economic growth of the region; and
- The lack of a coordinated local community development infrastructure.

The study also highlights three overarching conclusions regarding declining prosperity in the County. **First, the impacts and barriers to expanded prosperity in Miami-Dade are not limited to affecting the County's lowest income earners, but are increasingly impacting workers, households and families across its income and occupational spectrum.**



Second, failing to address the County’s prosperity gap could also present a sustained, growing drag on the broader regional economy, including stunting new business and job creation, hurting young workers and talent, even in high-skill occupations, and limiting the County’s plans to diversify and strengthen its economic structure.

Third, we have demonstrated in considerable detail that programs to expand prosperity are a sound economic investment: the research team’s overarching finding is that expanding prosperity through wider access, preparation and opportunity for higher wage employment to the County’s lowest income households would not only improve living conditions for the households impacted by such programs, but provide potentially dramatic economic impact for the broader County economy, benefitting other County residents across nearly all income ranges and occupations.

The Critical Need for a Local Prosperity Response

The Building Blocks of Prosperity

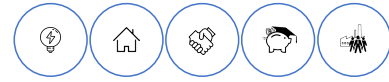
The Study’s final conclusion is a call to action: given the risks to the regional economy, increasing potential public costs, the unpredictability of Federal and State funding, and the potential economic **benefits** of increasing prosperity for the lowest income households and neighborhoods, the County’s leadership — government, business and non-governmental agencies — are well advised to immediately develop an aggressive prosperity development program. The goals of the Prosperity Initiative are to implement programs that assist families, individuals and households facing the most difficult economic circumstances to improve their standard of living and quality of life. Yet, as we have suggested here, a more productive approach to do so is to focus on increasing economic self-sufficiency by:

- Expanding the supply (pipeline) of higher wage job opportunities, and growing economic diversification that better resists economic cycles;
- Providing better preparation by increasing the skills, education, and capacity of residents to take those jobs;
- Building wealth through asset ownership opportunities;
- Providing targeted business development and wealth building through business ownership for underserved segments of the region’s population;
- Focusing physical investment, and in turn, attracting new investment into historically distressed neighborhoods; and
- Providing equitable solutions to address housing market imbalances that threaten to erode incomes and wealth building.

A Preliminary Prosperity Initiative Action Agenda

This study examines the structure, feasibility, market and best practices of five potential programs aimed at reducing the County’s Prosperity Gap and improving economic opportunity and self-sufficiency. They are: 1) Social Enterprise Incubators and Accelerators; 2) Community Land Trusts; 3) Community Benefit Agreements; 4) Children’s Savings Accounts; and 5) Employee Owned Business Cooperatives. The study team also developed recommendations for implementing each program in Miami-Dade County.

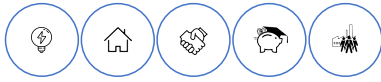
The study team recommends launching the five Prosperity Initiative programs as a two-year pilot program, providing seed capital for each program. **The order of magnitude cost for the Preliminary**



Action Agenda Pilot Program seed funding is \$9.6 to \$10.2 Million, and the Program is expected to directly impact 2,310 households during the two-year Pilot Program.

Each of the Programs evaluated in this study could have significant benefits, providing a platform for long-term, sustainable prosperity growth. However, to be effective they must be part of a broader, comprehensive community development strategy. Specifically, the long-term success of the Prosperity Initiative will require the following:






- A concerted, simultaneous application of both new prosperity development programs, with other traditional community development programs — one will not work without the other in Miami-Dade;
- Creating a comprehensive and integrated affordable housing plan with specific strategies that blend transportation, land use and job creation;
- Developing a targeted, benchmarked approach to program delivery focusing on geographic areas of highest need. This study has ranked the top fourteen neediest communities in the County; and
- Developing an effective community and prosperity development infrastructure. The implementation of prosperity strategies will involve numerous public and private entities all working in the same direction to achieve agreed upon goals and quantifiable progress benchmarks.



Pilot Program Impact Summary

	Pilot Program Goal	Recommended Seed Funding	Households Directly Impacted During Pilot Program
 Social Enterprise Accelerator Program	Create 3 Social enterprise Accelerators in 2 years	\$4,260,000	360
 Community Land Trust Program	Develop 100 Units of Workforce Housing in 2 years	\$3,250,000	100
 Community Benefit Agreements	Adopt Permanent CBA Legislation	\$0	800
 Children's Savings Account Program	Seed 2,000 Savings Accounts in 2 years	\$550,000	1,000
 Employee Owned Business Cooperative Program	Assist Conversion of 5 EOB's in 2 years	\$1,500,000	50
Totals		\$9,560,000	2,310

Pilot Program Impact Summary

	Prosperity Initiative Goals Addressed					
	Expanding the pipeline of higher wage job opportunities	Improved preparation by increasing skills, education, and capacity	Wealth building through asset ownership	Wealth building through business ownership	Physical investment in historically distressed neighborhoods	Providing solutions to address housing market imbalances
 Social Enterprise Accelerator Program	✓	✓	✓	✓	✓	
 Community Land Trust Program			✓		✓	✓
 Community Benefit Agreements	✓	✓	✓	✓	✓	✓
 Children's Savings Account Program		✓	✓			
 Employee Owned Business Cooperative Program	✓		✓	✓	✓	



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SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 5b

AGENDA ITEM SUBJECT: 2016-2020 STRATEGIC GOALS OPERATIONAL PLAN UPDATE

AGENDA ITEM TYPE: **DISCUSSION**

RECOMMENDATION: N/A

STRATEGIC GOAL: **STRONG WORKFORCE SYSTEM LEADERSHIP**

STRATEGIC PROJECT: **National leader in an ROI-focused enterprise**

BACKGROUND:

At its April 21, 2016 meeting, the SFWIB approved six new strategic goals. The goals are expected to influence future discussions and decisions:

1. Goal: Continue to Be the Premier National Provider of Employment and Career Services
2. Goal: Strengthen the One-Stop Delivery System and Increase Integrated Service Delivery
3. Goal: Improve Services for Individuals with Barriers to Employment
4. Goal: Continue Dedicated Commitment to Youth Participation in the 21st Century Economy
5. Goal: Leverage Demand-Driven Management/Control Tools to Achieve Strong Performance with a High Return on Investment
6. Goal: Continue to Be a High-Performing Board with Strong Workforce System Leadership

At the May 12, 2016 Executive Committee meeting, the 2016-20 Strategic Plan was presented to Committee members for additional input. SFWIB staff has incorporated the Committee's comments to finalize an operational plan to implement the strategies and task that will accomplish the six strategic goals.

The draft Strategic Operational plan is attached for review and discussion.

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 5c

AGENDA ITEM SUBJECT: ALLOCATE FUNDING TO THE EARLY LEARNING COALITION

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Executive Committee recommends to the Board the approval to allocate an amount not to exceed \$1,000,000 in Temporary Assistance for Needy Families (TANF) funds to the Early Learning Coalition (ELC) of Miami-Dade/Monroe, Inc., as set forth below.

STRATEGIC GOAL: **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

STRATEGIC PROJECT: **Develop specific program and initiatives**

BACKGROUND:

The Early Learning Coalition of Miami-Dade/Monroe, Inc. (ELC) is a nonprofit organization dedicated to ensuring early care and education for children in Miami-Dade and Monroe counties. Through a variety of affordable and innovative early education and voluntary pre-kindergarten programs, the Coalition serves more than 50,000 children, from birth to 12 years old, and their families.

Founded in 2000, the Coalition is among 31 similar organizations in the State of Florida established following the enactment of the School Readiness Act, which consolidated Florida's early learning services into one integrated program.

The ELC in partnership with the SFWIB to include the children of Temporary Assistance to Needy Families (TANF) and Transitional Child Care (TCC) customers as one of their enrollment priorities, as well as, providing services to the mandated categories of children that they serve.

Currently, the ELC has served 18,624 children who's parents have transitioned from the Temporary Assistance for Needy Families (TANF) program. A total of \$6,193,899 of School Readiness dollars were expended to cover child care. Additionally, the ELC has served 12,800 children who's parents are receiving TANF. A total of \$4,247,774 of School Readiness dollars were expended to cover child care. The ELC currently provide services for workforce referrals at an average expense of \$900K monthly.

For PY2014-2015, the ELC carried a \$1.8 million dollars surplus in School Readiness funding. The Florida Department of Education - Office of Early Learning recaptured the School Readiness surplus to offset deficits from Early Learning Coalition around the state. This action has caused a deficit in the current FY2015-16.

SFWIB staff has received a letter from the ELC advising staff that the ELC is experiencing a \$1.8 million dollar deficit in School Readiness resources and there has been an increased number of both TCC customers and TANF customers coming in for care, thereby increasing the ELC's level of expenditures. The ELC is requesting assistance from SFWIB that will enable their organization to keep enrollments open for the TCC category, and continue serving both existing and new children through the end of this fiscal year.

The SFWIB has \$1,000,000 in TANF funds to obligate, and expended by June 30, 2016.

In following the procurement process of Miami-Dade County Administrative Order No.3-38, it is recommended that the SFWIB waive the competitive procurement as it is recommended by the Executive Director that this is in the best interest of SFWIB. A two-thirds (2/3) vote of the quorum present is required to waive the competitive procurement process and award to the Early Learning Coalition (ELC) of Miami-Dade/Monroe, Inc., an allocation not to exceed \$1,000,000 in TANF funds to provide child care services to SFWIB Transitional Care Customers to assist the participants in attaining and maintaining employment and economic self-sufficiency.

FUNDING: Temporary Assistance for Needy Families (TANF)

PERFORMANCE: N/A

NO ATTACHMENT



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 5d

AGENDA ITEM SUBJECT: ALLOCATION OF FUNDS TO PURCHASE TAKE STOCK IN CHILDREN

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Executive Committee recommends to the Board the approval to allocate an amount not to exceed \$1,058,098 in Temporary Assistance for Needy Families (TANF) funds to purchase 50 2+2 years Florida College Plans for Take Stock in Children Scholarships (TSIC), as set forth below.

STRATEGIC GOAL: **DEDICATED COMMITMENT TO YOUTH PARTICIPATION**

STRATEGIC PROJECT: **Joint contribution for youth career pathway models**

BACKGROUND:

The Take Stock In Children Scholarship (TSIC) Program works with economically disadvantaged youth and their families. The program's main mission is to keep youth in school and offer scholarships to youth who successfully complete high school.

The allocation to purchase scholarships for the TSIC Scholarship Program is as follows:

• Take Stock In Children	30	\$21,161.96	\$634,858.80
• 5000 Role Models	6	\$21,161.96	\$126,971.76
• Mexican American Council	5	\$21,161.96	\$105,809.80
• Big Brother Big Sister	5	\$21,161.96	\$105,809.80
• Pace Center for Girls	4	\$21,161.96	\$ 84,647.84
	50		\$1,058,098.00

Take Stock in Children (TSIC, Inc.) will continue to manage the scholarship program and serve as the administrator, purchasing and fiscal agent for the above organizations. Each organization is responsible for program implementation, youth eligibility, program selection, case management, and tracking. All organizations provide educational, social, and mentoring services to youth who are likely to enroll in a post-secondary institution.

In following the procurement process of Miami-Dade County, Administrative Order No. 3-38, it is recommended that SFWIB waive the competitive procurement as it is recommended by the Executive Director that this is in the best interest of SFWIB. A Two-Thirds (2/3) vote of a quorum present is required to waive the competitive procurement process and award an allocation not to exceed \$1,058,098 in TANF funding for Take Stock in Children (TSIC, Inc) to purchase scholarships on behalf of the Take Stock in Children Program, 5000 Role Models of Excellence, Mexican American Council, Big Brothers Big Sisters and PACE Center for Girls.

FUNDING: Temporary Assistance for Needy Families (TANF)

PERFORMANCE: A paid college tuition scholarship (or vocational) for students who complete the program and graduate from high school

NO ATTACHMENT



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 5e

AGENDA ITEM SUBJECT: ALLOCATE FUNDING TO THE PACE CENTER FOR GIRLS, INC.

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Executive Committee recommends to the Board to allocate \$266,000 Temporary Assistance for Needy Families (TANF) funding to PACE Center For Girls, Inc for a pilot program to provide program education and training, as set forth below.

STRATEGIC GOAL: **DEDICATED COMMITMENT TO YOUTH PARTICIPATION**

STRATEGIC PROJECT: **Expand career exploration pathway programs**

BACKGROUND:

PACE Center for Girls, Inc. (PACE), mission is to provides girls and young women an opportunity for a better future through education, counseling, training and advocacy. With 19 non-residential centers throughout Florida, PACE provides a safe environment where middle and high school aged girls can thrive. It is a culture that celebrates the power and potential of girls. The center's balanced emphasis on academics and social services is combined as a program model to produce an experience that is nationally recognized as one of the most effective in helping at-risk girls realize brighter and more productive futures.

PACE Miami opened its doors in March 2014. PACE Miami is an innovative prevention and intervention program that addresses the needs of girls ages 14-17 that have suffered trauma and consequently are failing in school, or has been adjudicated under the provisions of Miami-Dade County Public School's Cooperative Agreement with the Florida State Department of Juvenile Justice (DJJ). The model is a holistic approach in combining academic and social services therefore offering small classroom instruction, one-on-one counseling, case management, and health and wellness coaching.

The PACE Center is serving a total of 127 girls between the ages of 14 to 17 years of age. The following statistics provide a portrait of the risk factors of the girls being served:

- Ninety-six percent of the girls have and/or experiencing family issues (i.e., domestic violence, parent substance abuse, parent mental illness, etc.)
- Ninety-seven percent of the girls have experienced school issues (i.e., failing one or more classes, dropped out of school, suspended/expelled from school, etc.)
- Ninety-one percent of the girls have behavior issues (i.e., aggressive behavior, prior arrest, anti-social peer group, etc.)

- Eighty-nine percent of the girls have and/or experiencing health issues (i.e., serious physical health problems, suicide ideation, drug/alcohol use, etc.)

CSSF is piloting a program with PACE Center for Girls to meet the educational needs of these students by providing an educational program which will include but not limited to the following: (1) improve student achievement, (2) improve attendance, (3) reduce dropout rate, (4) increase graduation rate, (5) provide intensive counseling, (6) teach anger management and life skills, (7) offer individual tutoring and will also emphasize remedial basic skills instruction and appropriate behavior modification techniques; and the instruction shall facilitate student learning and build self-esteem by incorporating a variety of modalities.

In following the procurement process of Miami-Dade County, Administrative Order No. 3-38, it is recommended that SFWIB waive the competitive procurement as it is recommended by the Executive Director that this is in the best interest of SFWIB. A Two-Thirds (2/3) vote of a quorum present is required to waive the competitive procurement process and award an allocation not to exceed \$266,000 in TANF funding for PACE Center of Girls, Inc. to pilot a program to provide case management, academic performance and career pathways for juvenile girls.

FUNDING: Temporary Assistance for Needy Families (TANF)

PERFORMANCE: N/A

ATTACHMENT



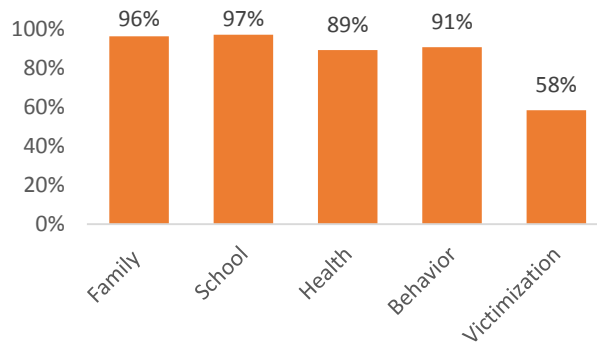
Portrait of Risk PACE Miami

1/30/2014 – 6/3/2016

Age range 14-17

(n=127)

Percentage of Girls by Risk Factor Domains



Behaviors	Anti-social behavior	37%
	Anti-social peer group	73%
	Currently on probation	6%
	Gang activity	9%
	Aggressive behavior	45%
	Prior adjudication	19%
	Prior arrest	31%
	Prior arrest for domestic violence	7%

Health	Serious physical health problems	53%
	Sexual activity	53%
	Suicide ideation	28%
	Attempted suicide or current suicide risk	6%
	History of self-mutilating behavior	1%
	Diagnosed mental health disorder	23%
	Drug/alcohol use	42%
	Serious physical health problems	53%

Family	Lack of control	57%
	Moved 3+ times	35%
	Deceased parent	13%
	Domestic violence	46%
	Lives in out of home placement	2%
	Parent mental illness	22%
	Parent substance abuse	24%
	Parent attempted suicide	14%
	Foster care	2%

Victimization	Abused in home	21%
	History of neglect	15%
	History of physical abuse	21%
	History of emotional abuse	28%
	History of sexual abuse	26%
	History of rape	20%

Age	14	19%
	15	43%
	16	24%
	17	14%

School	Dropped out	36%
	Failing 1 or more classes	86%
	Truancy	60%
	Special education need	15%
	Suspended/expelled	30%



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 6a

AGENDA ITEM SUBJECT: FINANCIAL REPORT

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

STRATEGIC PROJECT: **Strengthen workforce system accountability**

BACKGROUND:

The Finance and Efficiency Council's primary goal is to work to ensure that the Board is in good financial health, its assets are protected, and its resources are used appropriately and accounted for sufficiently. Accordingly, the attached un-audited financial report for the month of April 2016 is being presented for review by the Council members.

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 6b

AGENDA ITEM SUBJECT: BANK RECONCILIATION

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

STRATEGIC PROJECT: **Strengthen workforce system accountability**

BACKGROUND:

The Finance and Efficiency Council's primary goal is to work to ensure that the Board is in good financial health, its assets are protected, and its resources are used appropriately and accounted for sufficiently.

Based on the Internal Control Procedures recommended by the Department of Economic Opportunity of the State of Florida, the Finance Committee, at its April 2, 2009 meeting, requested a monthly cash reconciliation report be provided at every committee meeting. Accordingly, the attached cash reconciliation for the months of April 2016 and May 2016 are being presented for review by the Council members.

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT

**South Florida Workforce Investment Board
Reconcile Cash Accounts**

**Reconciliation Date: 4/30/16
Cash Account: 1102 Cash -General Operating Account**

	<u>Amount (\$)</u>	<u>Number of Transactions</u>
Beginning Book Balance	735,302.06	
Less Checks/Vouchers Drawn	(2,709,321.98)	257
Plus Deposits		
Checks Voided		
Deposits	2,824,950.54	24
Plus Other Items	(220.98)	1
Unreconciled Items:		
Ending Book Balance	850,709.64	
Bank Balance	1,594,534.93	
Less Checks/Vouchers Outstanding	(743,825.29)	116
Other Items:		N/A
Plus Deposits In Transit		
Transfer to operating		N/A
Unreconciled Items:		N/A
Reconciled Bank Balance	850,709.64	
Unreconciled difference	0.00	

Prepared by: Odell J. Ford Jr. 5/6/16
Odell J. Ford Jr.

Approved by: S. H. Henson 5-6-16

**South Florida Workforce Investment Board
Reconcile Cash Accounts**

**Reconciliation Date: 5/31/16
Cash Account: 1102 Cash -General Operating Account**

	<u>Amount (\$)</u>	<u>Number of Transactions</u>
Beginning Book Balance	850,709.64	
Less Checks/Vouchers Drawn	(5,510,949.93)	317
Plus Deposits		
Checks Voided		
Deposits	4,740,331.28	34
Plus Other Items	(267.84)	1
Unreconciled Items:		
Ending Book Balance	<u><u>79,823.15</u></u>	
Bank Balance	2,001,443.60	
Less Checks/Vouchers Outstanding	(1,921,620.45)	162
Other Items:		N/A
Plus Deposits In Transit		
Transfer to operating		N/A
Unreconciled Items:		N/A
Reconciled Bank Balance	<u><u>79,823.15</u></u>	
Unreconciled difference	<u><u>0.00</u></u>	

Prepared by: Odell J Ford Jr. 6/8/16
Odell J. Ford Jr.

Approved by: [Signature] 6/8/16



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 6c

AGENDA ITEM SUBJECT: FISCAL YEAR 2016-17 BUDGET

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Finance and Efficiency Council recommends to the Board to approve the FY2016-17 Budget

STRATEGIC GOAL: **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

STRATEGIC PROJECT: **Strengthen workforce system accountability**

BACKGROUND:

The attached "SFWIB Budget - 2016-17" chart is a summary of the annual budgeted revenues and expenditures for the South Florida Workforce Investment Board (SFWIB). The chart is comprised of three major sections:

1. 2016-17 State Funding: This first group of columns reflect the new funding awards that SFWIB is anticipating it will receive during the upcoming budget year. The total award dollars are divided into two amounts: The funds that will be utilized during budget year 2016-17 and the amounts that will be reserved for budget year 2017-18.
2. 2016-17 Program Budget: The second section are the funding amounts that comprise the 2016-17 revenue Budget. The amounts shown under the column "Prior Budget Year Reserves" are the amounts that were reserved last budget year and which are available for use this current budget year. The amounts under Prior Budget Year Carryover are the remaining funds available from the previous year awards. These unexpended amounts roll over to the current budget year. The amounts under the column "New Budget Year Funding" are the new funds that will be utilized in this budget year.
3. 2016-17 Cost Distributions: This section of the budget shows all the proposed expenditures for the 2016-17 budget years. Expenditures are sub-divided into four major cost categories:
 - HQ (Programs and Administrative): These are the anticipated expenditures for operating the SFWIB Headquarter office. Included under this category are all the staffing and occupancy costs associated with operating the SFWIB main office.

- **Training:** These are the anticipated costs associated with the skills training services offered by SFWIB. Note that only certain grants allow for training expenditures, but all grants require that employment services be offered to participants.
- **Career Center Facility Costs:** These are the occupancy costs associated with operating the Career Centers. SFWIB leases all these facilities from third parties, and directly pays for insurance, utilities and other facility expenditures. SFWIB does not own any of the locations.
- **Provider Contract:** These are the amounts that will be awarded to the subcontractors that perform employment services on behalf of SFWIB. Currently, SFWIB contracts with approximately 15 community based organizations across Miami Dade and Monroe counties.

FUNDING: All Funding Streams

PERFORMANCE: N/A

ATTACHMENT



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

FY2016 – 2017 BUDGET



South Florida Workforce Investment Board

June 23, 2016

Approval of the Fiscal Year 2016-17 Budget

RECOMMENDATION

The Finance and Efficiency Council recommends to the Board the approval of the SFWIB Program Year (PY) 2016-2017 budget and allocations.

BACKGROUND

On June 16, 2016, a SFWIB Budget Review was held to discuss the attached SFWIB PY 2016-2017 budget format, budget and cost distributions. During these meetings, the Executive Director and Asst. Director of Finance were requested to link performance measures to the PY2016-2017 budget.

PERFORMANCE GOALS

In March of 2014, SFWIB staff conducted a statewide economic impact analysis to determine the efficiency of workforce programs. Based on the analysis, the SFWIB invested \$51.8 million dollars in the community and placed 63,914 South Floridians in a job. Region 23 accounted for 18.7 percent of funding spent statewide compared to 13.9 percent of statewide placements. For every jobseeker placed in a job, it cost \$811 to place them. Additionally, SFWIB generated \$1.7 billion dollars in salaries back into the community. This figure equates to for every dollars spent, there is a \$33.06 dollar returned to the community.

For the PY2016-17, CareerSource Florida is continuing to implement a Performance Funding Model to allocate funding incentives to Regional Boards. A key component to the PFM correlates to Regional Boards producing outcomes (i.e., placements, amount of time to place jobseekers, cost of doing business, business penetration, etc.) relative to the amount of funding allocated to the Regional Board.

The SFWIB receives 15.8 percent of the funding allocated from CareerSource Florida. Based on the allocation, SFWIB is responsible for producing 15.8 percent of placements within the State. To improve efficiencies among the SFWIB programs, SFWIB staff has implemented a pay-for-performance base model. Under the performance base model, SFWIB pays for units of placements. Additionally, SFWIB staff has projected performance indicators for PY2016-17 that is linked to the proposed budget.

Performance Indicators	PY2013-14	PY2014-15	PY2015-16¹	PY2016-17²
\$ Dollars Invested	\$ 49,485,084	\$ 46,549,235	\$ 41,149,043	\$ 45,727,787
# of Placements	59,075	57,061	62,098	68,308
Avg. Wage	\$ 13.28	\$ 10.01	\$ 10.15	\$ 11.15
Cost Per Placement	\$ 837.67	\$ 815.78	\$ 662.64	\$ 669.44
Economic Benefit	\$ 26,785	\$ 20,005	\$ 20,449	\$ 22,516
ROI	\$ 31.98	\$ 24.52	\$ 42.39	\$ 33.63
Economic Impact	\$ 1,582,296,042	\$ 1,141,505,305	\$ 1,269,842,002	\$ 1,537,993,110

¹PY2015-16 Actual with Projections

²PY2016-17 Projected Goals

BUDGET

The Financial & Efficiency Council reviewed the proposed SFWIB PY 2016-2017 budget and allocations. The proposed PY2016-2017 overall budget is \$65.9 million. The proposed budget indicates a decrease of \$866,540 dollars in funding. The Financial & Efficiency Council is recommending a program budget of \$64.9 million dollars with a reserve of \$1.06 million dollars for PY2017-2018.

The Department of Economic Opportunity released the 2016-2017 state allocations for the major programs of WIOA, Wagner-Peyser and TANF programs. The region will experience a \$96,838 dollar decrease in new funding. The reduction in funding is due to changes in the unemployment figures. The following outlines the new funding amount by programs with the percentage change:

FUNDING	PY16-17	PY15-16	Difference	% DIFFERENCE
WIA Adult	\$ 7,150,531	\$ 6,773,355	\$ 377,176	5.57%
WIA Dislocated Worker	\$ 5,992,722	\$ 6,927,649	\$ (934,927)	-13.50%
WIA Youth	\$ 6,264,648	\$ 5,940,700	\$ 323,948	5.45%
Wagner-Peyser	\$ 4,145,129	\$ 3,969,190	\$ 175,939	4.43%
TANF	\$ 8,963,413	\$ 9,002,387	\$ (38,974)	-0.43%
TOTALS	\$ 32,516,443	\$ 32,613,281	\$ (96,838)	-0.30%

In comparison to the FY12-13, CareerSource South Florida has experienced a 29.9 percent reduction in employment and training dollars. Due to the continuing reduction in workforce funding, CareerSource Florida has extended the statewide sliding scale ITA waiver policy. The recommended program budget includes the 40 percent ITA allocation level as the SFWIB PY2016-17 program budget.

The attached "SFWIB Budget – 2016-17 chart is a summary of the annual budgeted revenues and expenditures for the South Florida Workforce Investment Board (SFWIB). The chart is comprised of three major sections:

1. 2016-17 State Funding. This first group of columns reflect the new funding awards that SFWIB is anticipating it will receive during the upcoming budget year. The total award dollars are divided into two amounts: The funds that will be utilized during budget year 2016-17 and the amounts that will be reserved for budget year 2017-18.
2. 2016-17 Program Budget. The second section are the funding amounts that comprise the 2016-17 revenue Budget. The amounts shown under the column "Prior Budget Year Reserves" are the amounts that were reserved last budget year and which are available for use this current budget year. The amounts under Prior Budget Year Carryover are the remaining funds available from the previous year awards. These unexpended amounts roll over to the current budget year. The amounts under the column "New Budget Year Funding" are the new funds that will be utilized in this budget year.
3. 2016-17 Cost Distributions. This section of the budget shows all the proposed expenditures for the 2016-17 budget years. Expenditures are sub-divided into four major cost categories:
 - a. HQ (Programs and Administrative): These are the anticipated expenditures for operating the SFWIB Headquarter office. Included under this category are all the staffing and occupancy costs associated with operating the SFWIB main office.
 - b. Training: These are the anticipated costs associated with the skills training services offered by SFWIB. Note that only certain grants allow for training expenditures, but all grants require that employment services be offered to participants.

- c. Career Center Facility Costs: These are the occupancy costs associated with operating the Career Centers. SFWIB leases all these facilities from third parties, and directly pays for insurance, utilities and other facility expenditures. SFWIB does not own any of the locations.
- d. Provider Contract: These are the amounts that will be awarded to the subcontractors that perform employment services on behalf of SFWIB. Currently, SFWIB contracts with approximately 15 community based organizations across Miami Dade and Monroe counties.

The overall proposed PY16-17 budget is \$64.8 million. Nearly 87.2 percent of the funding is distributed to assist the employers and jobseekers within the region. The following outlines the proposed cost distribution for the upcoming year:

COST DISTRIBUTION	PY16-17	PY15-16	DIFFERENCE	% DIFFERENCE
HQ	\$ 8,311,402	\$ 7,688,185	\$623,217	8.1%
Training	\$12,750,852	\$12,351,531	\$399,321	3.2%
Facility Cost	\$ 5,243,941	\$ 5,102,375	\$141,566	2.8%
Contracts	\$38,558,865	\$38,209,701	\$349,164	0.9%

Talent Development – Current Talent Supply:

For program year 2016-2017, \$38.5 million is being invested to enhance the current talent supply for the Region. The funding will be allocated to provide employment services for the various adult populations (i.e., veterans, persons with disabilities, welfare, ex-offenders, refugee, etc.). Nearly 62 percent of the adult funding is being allocated to Career Center providers or through special employment initiatives. The remaining 38 percent of the funding will be allocated to Refugee service providers.

Based on Executive Committee and Finance & Efficiency Council recommendations, a number of program priorities are being proposed for funding. A total of \$1.475 million has been set aside for the special employment initiatives. The following is a listing of the proposed projects:

- Young Adult Re-entry Pilot \$200,000 (Programmatic Cost)
- Homeless Employment Initiative \$225,000 (Programmatic Cost)
- Support Services \$400,000 (Support Services for Training Participants)
- Work Readiness Workshops \$700,000 (Programmatic Cost)
- Mission United – Veteran Program \$125,000 (Programmatic Cost)
- Employed Miami-Dade Initiative \$225,000 (Programmatic Cost)

Training & Support Services:

For program year 2016-17, \$12.7 million in funding will be allocated to provide training for the various adult populations (i.e., veterans, persons with disabilities, welfare, ex-offenders, refugee, etc.). Based on SFWIB recommendations, a number of program priorities are being proposed for funding. A total of \$4.8 million has been set aside for the special training initiatives. The following is a listing of the proposed training projects:

- Work Readiness Young-Adult Initiative \$1.2 Million (Training / Paid Work Experience Cost)
- Talent Development Scholarships
 - Take Stock In Children \$225,000 (TANF – Admin. Cost)
- City Year Mentoring Program \$200,000 (TANF – Program Cost)
- National Flight Academy \$200,000 (TANF – Program Cost)
- OCOG / Employed Miami-Dade Initiative \$750,000 (Training Cost)
- TANF Subsidized Employment \$175,000 (TANF – Paid Work Experience Cost)
- City of Miami Gardens SYEP \$100,000 (TANF – Paid Work Experience Cost)
- Young Adult Re-Entry Pilot Initiative \$200,000 (Training Cost)
- Employed Worker Training \$250,000 (Training Cost)
- Monroe County Ex-Offender Initiative \$100,000 (Training Cost)
- Homeless Initiative \$150,000 (Training Cost)
- TechHire Initiative \$1.250 Million (Training Cost)

Youth Services:

For program year 2016-17, \$5.9 million in youth funding will be allocated to provide employment and training services for the various youth populations (i.e., disable, welfare, youth offenders, refugee, etc.). Seventy-five percent of the youth funding will be targeted to the Out-of-School population and 25 percent targeted to the In-School population.

Based on SFWIB recommendations, a number of special youth employment and training initiatives are being proposed for funding. A total of \$250,000 has been set aside for the special youth employment and training initiatives. The following is a listing of the proposed projects:

- City of Key Largo Fire Academy \$ 35,000 (Administrative and Programmatic Cost)
- Future Bankers Program \$ 75,000 (Administrative and Programmatic Cost)
- Depart. Of Juvenile Justice / MDCPS Project \$165,000 (Programmatic Cost)
- Youth Re-Entry Pilot Initiative \$125,000 (Administrative and Programmatic Cost)
- TechHire Initiative \$225,000 (Administrative and Programmatic Cost)

2017-18 Reserve:

The 2016-2017 Budget includes \$1.06 million dollars in reserve for the 2017-2018 Budget. The 2016-17 Reserve includes funding from the WIA Adult, WIA Dislocated Worker and WIA Youth programs.

In accordance with the Department of Economic Development Individual Training Account (ITA) guidance requirements, 50 percent of the WIA Adult and Dislocated Worker funds to Regional Workforce Boards are allocated and expended for ITAs.

Attachments



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 6d

AGENDA ITEM SUBJECT: ALLOCATION OF FUNDS FOR THE READY TO WORK PROGRAM TO THE CITY OF MIAMI CAREER CENTER

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Finance Efficiency Council recommends to the Board the approval to allocate \$235,600 in Workforce Innovation and Opportunity Act (WIOA) and/or Temporary Assistance for Needy Families (TANF) training funds for the Ready to Work Program.

STRATEGIC GOAL: **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

STRATEGIC PROJECT: **Develop integrated Business Service teams**

BACKGROUND:

The City of Miami center currently has 50 Career Advancement Program (CAP) participants ready to participate in the Ready to Work Employment Program (RTW), and is requesting that \$235,600.00 in training to be allocated to the program.

The program is an innovative, new workforce education and economic development program that will provide job opportunities to eligible young adults ages 18-27. Participants will be earn a \$10 per hour wage, work a maximum 360 hours, plus receive 20 hours of work readiness skills training.

Local businesses will provide young adults with job opportunities and guidance in appropriate work place behavior- a fundamental job skill necessary to succeed in today's rapidly changing and competitive economy.

FUNDING: Workforce Innovation and Opportunity Act (WIOA) and/or Temporary Assistance for Needy Families (TANF)

PERFORMANCE: N/A

NO ATTACHMENT



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 6e

AGENDA ITEM SUBJECT: REFUGEE PROGRAM RE-ALLOCATION

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Finance Efficiency Council recommends to the Board the approval to re-allocate Refugee Program Transportation funds as set forth below.

STRATEGIC GOAL: **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

STRATEGIC PROJECT: **Strengthen workforce system accountability**

BACKGROUND:

On April 26, 2016, two Refugee Employment and Training (RET) Program service providers, Adult Mankind Organization, Inc. and Arbor E&T, LLC, requested the de-obligation of RET transportation funds, as the monies would not be expended during the 2015-16 contract year. In a separate request, two service providers, Miami Beach Latin Chamber of Commerce, Inc. and Cuban American National Council, Inc., made a request for additional transportation funds.

In an effort to accommodate both requests, SFWIB staff recommends to the Finance and Efficiency Council to recommend to the Board to retroactively de-obligate and re-allocate RET transportation funds as set forth below.

2015-16 RET Transportation Funds		
RET Service Provider	De-Obligate	Re-Allocate
Adults Mankind Organization, Inc.	(\$4,600)	
Arbor E & T, LLC	(\$6,000)	
Cuban American National Council, Inc.		\$5,720
Miami Beach Latin Chamber of Commerce, Inc.		\$4,880
Total to Providers:	(\$10,600)	\$10,600

FUNDING: Refugee Employment and Training (RET)

PERFORMANCE: N/A

NO ATTACHMENT



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 6f

AGENDA ITEM SUBJECT: MIAMI-DADE COUNTY PARKS AND RECREATION OPEN SPACES DEPARTMENT "FIT2LEAD PARK INTERNSHIP PROGRAM"

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Finance and Efficiency Council recommends to the Board the approval to allocate an amount not exceed \$100,000 in Workforce Innovation and Opportunity Act (WIOA) Youth Funds to Miami-Dade County Parks, Recreation and Open Space to continue the Fit2Lead Internship program, as set forth below.

STRATEGIC GOAL: **DEDICATED COMMITMENT TO YOUTH PARTICIPATION**

STRATEGIC PROJECT: **Expand career exploration pathway programs**

BACKGROUND:

Miami-Dade County Parks, Recreation, and Open Spaces Department (PROS), Miami- Dade County Juvenile Services Department (JSD), and the Miami-Dade County Public Schools Student Services Division (MDCPS) are collaborating on the Fit2Lead Internship Program - a prevention/intervention program specifically designed as a productive alternative to delinquent behavior.

At its February 17, 2016 meeting, the Board approved the Fit2Lead Park Internship program in an effort to provide structure and stability to at-risk youth ages 15-17. Although previously approved by the Board for 2015-16, the program did not commence due to contract delays. Therefore, staff is requesting the Global Talent and Competiveness Council recommend to the Board the approval to continue the program for Program Year 2016-2017.

The Fit2Lead Internship Program is year round and held at 13 (PROS) park locations throughout Miami-Dade County. Each intern will be required to complete 340 hours of paid practical work experience during after school hours; and be mentored by park staff in various work settings that include afterschool programming, summer camps, Youth Enrichment and Sports (YES), disability services, aquatics, park operations, Natural Areas Management, and Eco-Adventures.

The SFWIB will provide 24 interns referred by the JSD with a total of 325 program hours, of which 80 hours will be highly concentrated instructional classes taught by partnering post-secondary institutions such as University of Miami, Florida International University, Miami-Dade College plus 245 hours of practical paid work experience.

In following the procurement process of Miami-Dade County, Administrative Order No. 3-38, it is recommend that SFWIB waive the competitive procurement as it is recommended by the Executive Director that this is in best interest of the SFWIB. A two-thirds (2/3) vote of a quorum present is required to waive the competitive procurement process and award the Miami-Dade County Parks and Receptions Department an allocation not to exceed \$100,000 in Workforce Innovation and Opportunity Act (WIOA) Youth funds for Fit2Lead Internship Program.

FUNDING: WIOA Youth Funding

PERFORMANCE: N/A

NO ATTACHMENT



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 6g

AGENDA ITEM SUBJECT: ALLOCATE FUNDING FOR AVIATION SUMMER CAMP PROGRAM

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Finance and Efficiency Council recommends to the Board the approval to allocate an amount not to exceed \$2,000 in Temporary Assistance for Needy Families (TANF) funds to Experience Aviation, Inc. to purchase slots for the SAFEE Aviation Summer Camp Program, as set forth below.

STRATEGIC GOAL: **DEDICATED COMMITMENT TO YOUTH PARTICIPATION**

STRATEGIC PROJECT: **Joint contribution for youth career pathway models**

BACKGROUND:

The Showcasing Aviation For Empowering Education (SAFEE) Aviation Summer Program in partnership with the Federal Aviation Administration, Experience Aviation, Inc., Miami-Dade County Public Schools, Florida Memorial University, and Miami-Dade College will sponsor the aviation summer camps during the summer months. Experience Aviation, Inc. utilizes aviation to build STEM skills in students and direct them toward careers in aviation and other STEM-related fields.

Experience Aviation Inc. addresses the shortage of skilled professionals in aviation and other STEM-related industries by motivating youth and encouraging them to pursue careers involving Science, Technology, Engineering, and Math. Since then, the Experience Aviation, Inc. team and its partners, including middle and high school educators and community leaders, have worked toward a common goal. Their mission is to inspire young people to identify and pursue their dreams in STEM.

In continuing to develop youth interests and build future talent pipelines in the aviation arena, SFWIB staff request to purchase summer camp slots for youth to attend the Experience Aviation/SAFEE Aviation Summer Program. Thirty-seven summer camp slots will be purchased at a cost of \$50.00 each for the session which will cover materials and supplies.

FUNDING: Temporary Assistance for Needy Families (TANF)

PERFORMANCE: N/A

NO ATTACHMENT



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 7a

AGENDA ITEM SUBJECT: APPROVAL TO ACCEPT \$50,000 FROM THE CITY OF MIAMI GARDENS

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Global Talent and Competitiveness Council recommends to the Board the approval to accept an additional \$50,000 from the City of Miami Gardens for a Summer Youth Employment Program for youth of Miami Gardens with an additional \$50,000 match in Temporary Assistance for Needy Families (TANF) funds, as set forth below.

STRATEGIC GOAL: **DEDICATED COMMITMENT TO YOUTH PARTICIPATION**

STRATEGIC PROJECT: **Improve service delivery outcomes**

BACKGROUND:

On March 9, 2016, the City Council of the City of Miami Gardens, Florida, recommended the City Manager to pursue a partnership with the South Florida Workforce Investment Board (SFWIB) and the Greater Miami Gardens Chamber of Commerce to provide economic growth and summer employment opportunities for youth residents within the City of Miami Gardens.

At its April 21, 2016 meeting, the SFWIB approved a Summer Youth Employment Program for youth of Miami Gardens. The City of Miami Gardens Resolution No. 2015-51-2248 authorizes the City of Manager to enter into an agreement to provide the SFWIB with \$100,000 toward a summer jobs initiative, comprehensive program administration, and paid employability skills training for enrolled youth ages 14-17. The partnership requires a dollar-for-dollar match.

On June 6, 2016, the City of Miami Gardens has recommended the City Manager to provide an additional \$50,000 dollars for the City's Summer Youth Employment Program with additional \$50,000 match from the South Florida Workforce Investment Board.

Accordingly, SFWIB staff request approval to provide additional matching funds in an amount not to exceed \$50,000 toward the initiative.

FUNDING: Temporary Assistance for Needy Family (TANF)

PERFORMANCE: N/A

NO ATTACHMENT



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 7b

AGENDA ITEM SUBJECT: APPROVAL OF RELATED PARTY TRAINING VENDOR AGREEMENTS

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Global Talent and Competitiveness Council recommendd to the Board approval of Training Vendor Agreements with the following Training Vendors that are represented on the Board: Florida National College, Inc. (FL National), Miami Dade College (MDC), and The School Board of Miami-Dade County Florida (M-DCPS).

STRATEGIC GOAL: **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

STRATEGIC PROJECT: **Improve credential outcomes for job seekers**

BACKGROUND:

CareerSource Florida Contracting Policy prohibits the use of state or federal funds by a regional workforce board for any contract exceeding \$25,000 between a regional workforce board and a member of that board that has any relationship with the contracting vendor, unless the contract has been reviewed by the Department for Economic Opportunity (DEO) and CareerSource Florida.

The policy does not exclude agreements with training/educational institutions that regional workforce boards enter into with a training/educational institution included on the local eligible training provider list and for which eligible applicants choose from when selecting a training/educational provider. Accordingly, the Training Vendor Agreements between SFWIB and FL National, MDC and M-DCPS are subject to the 2/3 vote requirement and will be submitted to DEO and CareerSource Florida for review.

FUNDING: N/A

PERFORMANCE: N/A

NO ATTACHMENT



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 7c

AGENDA ITEM SUBJECT: NEW TRAINING PROVIDERS AND PROGRAMS

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Global Talent and Competitiveness Council recommends to the Board the approval of New Training Providers and Programs, as set forth below.

STRATEGIC GOAL: **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

STRATEGIC PROJECT: **Improve credential outcomes for job seekers**

BACKGROUND:

The Workforce Innovation and Opportunity Act permit regional workforce boards to independently develop criteria for the selection and maintenance of Training Providers and Programs. In Region 23, the current process to become an approved Training Provider requires staff to evaluate an applicant's programmatic capabilities. The Training Provider program documentation passed SFWIB staff review process and is presented to the Global Talent and Competitiveness Council for a recommendation for Board approval. Below are the requests to become a Training Provider and program additions for review and approval of the Council:

New Request(s) to be added as a Training Provider and Program:

1. The LaunchCode Foundation, Inc. dba LaunchCode
New program(s): Computer Programmer - Certification
2. South Florida Laborers JATC
New Program(s): Construction Craft Laborer

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT



JUN 17 2015

Mr. Alex Miller
Vice President of Programs
LaunchCode
4240 Duncan Avenue, #200
St. Louis, MO 63110-1123

Dear Mr. Miller:

Enclosed are your new National Standards of Apprenticeship for LaunchCode. The Office of Apprenticeship has found these National Standards of Apprenticeship to be in compliance with Title 29, Code of Federal Regulations parts 29 and 30.

We have enclosed a copy of the National Standards of Apprenticeship for your records, as well as a Certificate of Registration that recognizes LaunchCode, as part of the National Apprenticeship System.

We thank you for your efforts, and we value your commitment to the Registered Apprenticeship System.

Sincerely,

JOHN V. LADD
Administrator
Office of Apprenticeship

Enclosures

New National Standards of Apprenticeship

Sponsored By:

LaunchCode

<i>Occupation(s)</i>	<i>O*Net-SOC Code</i>	<i>RAPIDS Code</i>
Computer Programmer	15-1131.00	0811CB



Registered as part of the National Apprenticeship Program in accordance with the basic Standards of Apprenticeship established by the Secretary of Labor

By:

John V. Ladd
JOHN V. LADD
Administrator, Office of
Apprenticeship

Provisional Registration Date:

June 2, 2015

Program Number:

ZAC04157890

Organization ID:

The United States Department of Labor

Office of Apprenticeship

Certificate of Registration of Apprenticeship Program

LAUNCHCODE

*Registered as part of the National Apprenticeship System
in accordance with the basic standards of apprenticeship
established by the Secretary of Labor*

June 2, 2015

Date

ZA004157890

Registration No



John E. Poy

Secretary of Labor

John V. Ladd

Administrative, Office of Apprenticeship



State Board of Education

Gary Chetrand, *Chair*
John R. Padgett, *Vice Chair*
Members
Ada G. Armas, M.D.
John A. Colap
Marcia Johnson
Rebecca Fishman-Lipsey
Andy Turk

Pam Stewart
Commissioner of Education

Rod Duckworth, Chancellor
Division of Career and Adult Education

July 11, 2014

Mr. Tom Matthews, Co-Chairman
South Florida Laborers JATC
1020 NW 32nd Street
Pompano Beach, FL 33064

Dear Mr. Matthews:

The revised standards for South Florida Laborers JATC are approved and registered by the Department of Education, Division of Career and Adult Education, effective this date. One copy of the standards is retained for the state file.

We appreciate your continued support of registered apprenticeship.

Sincerely,

Ken Olsen, Program Director
Apprenticeship

KO/bj

Enclosures

cc: Mr. Ron Scuggins
Mr. Randy Holmes

Certificate of Registration

Florida Department of Education
Division of Career and Adult Education

SOUTH FLORIDA LABORERS JATC

Issued in recognition of the above program, in the trade(s) of

Construction Craft Laborer

registered with the Division of Career and Adult Education, Apprenticeship, as part of the National Apprenticeship Program
in accordance with the standards recommended by the

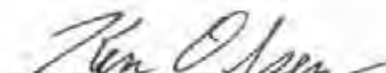
Florida Apprenticeship Advisory Council

July 11, 2014

Registration Date



Chancellor for Career and Adult Education



Program Director of Apprenticeship

FL011030001

STANDARDS OF APPRENTICESHIP

FOR

South Florida Laborers, JATC

FL 011030001

REGISTERED BY

**FLORIDA DEPARTMENT OF EDUCATION
DIVISION OF CAREER AND ADULT EDUCATION –
APPRENTICESHIP**

Standards of Apprenticeship

for

Description / Trade	Term of Training in Hours	NAICS Code	DOT Code	RAPIDS Code (4 digit trade #)	SOC Code
Construction Craft Laborer	4000	238910	869-463-580	0661	47-2061.00

PROGRAM SPONSOR

South Florida Laborers, JATC

JURISDICTIONAL AREA

Broward, Charlotte, Collier, Glades, Hendry, Highlands, Indian River, Lee, Martin, Miami-Dade, Monroe, Okeechobee, Palm Beach, and St Lucie Counties

Time Based Program:	<input checked="" type="checkbox"/>	Yes	<input type="checkbox"/>	No
Competency Based Program:	<input type="checkbox"/>	Yes	<input checked="" type="checkbox"/>	No
Hybrid Program:	<input type="checkbox"/>	Yes	<input checked="" type="checkbox"/>	No
VA Approval Requested:	<input checked="" type="checkbox"/>	Yes	<input type="checkbox"/>	No
Vocational Education Linkage:	<input type="checkbox"/>	Yes	<input checked="" type="checkbox"/>	No

SIGNATURE PAGE

PROGRAM NAME: South Florida Laborers, JATC
ADDRESS: 2020 NW 32nd Street
Pompano Beach, FL, 33064
PHONE: (954) 975-7600 FAX: (954) 935-5700
EMAIL ADDRESS: FloridaLaborers@bellsouth.net

Tom Matthews 5-12-14 Co-Chairman Date
[Signature] 6-05-14 Co-Chairman Date

COMMITTEE MEMBERS

LABOR
Tom Matthews, Co-Chairman
L. U. 1652

Andrei Rolig, Member
L. U. 1652

Miguel Aragon, Member
L. U. 1652

MANAGEMENT
Jun Peoples, Co-Chairman
C.R. Wilson Construction

Jeff Giles,
Overland Construction Co.

Ron Salera
Concrete Cutting & Breaking Co.

REVIEWED BY [Signature]
Randy Holmes
Apprenticeship & Training Representative

6-20-2014
Date

REVIEWED

APPROVED

REGISTERED

FLORIDA DEPARTMENT OF EDUCATION
DIVISION OF CAREER AND ADULT EDUCATION - APPRENTICESHIP

[Signature]
Authorized Official - Registrar Agency

7-11-2014
Date

Certificate of Registration

Florida Department of Education
Division of Career and Adult Education

SOUTH FLORIDA LABORERS JATC

Issued in recognition of the above program, in the trade(s) of

Construction Craft Laborer

registered with the Division of Career and Adult Education, Apprenticeship, as part of the National Apprenticeship Program
in accordance with the standards recommended by the

Florida Apprenticeship Advisory Council

July 11, 2014

Registration Date



Chancellor for Career and Adult Education



Program Director of Apprenticeship

FL011030001



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 7d

AGENDA ITEM SUBJECT: REVISED INDIVIDUAL TRAINING ACCOUNT POLICY

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Global Talent and Competitiveness Council recommends to the Board the approval of a revised Individual Training Account (ITA) Policy, as set forth below.

STRATEGIC GOAL: **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

STRATEGIC PROJECT: **Strengthen workforce system accountability**

BACKGROUND:

On June 19, 2014, the SFWIB approved a revision to the Individual Training Account (ITA) Policy. The policy guides SFWIB Center operators and Training Vendors in the administration of ITAs. Federal and state law permit regional workforce boards to independently develop criteria for the selection and maintenance of Training Vendors and Programs.

SFWIB staff recommends to the Global Talent Competitiveness Council the following main ITA Policy revisions:

1. Definitions – added Credential, Individual Employment Plan, Post-Secondary, and Stackable; and revised the definition for Placement.
2. Assessment – revised to include the development of an Individual Employment Plan
3. ITA Fee Structure :
 - ITA Voucher – revisions to the 14 day period
4. Duration of Training for Individual Training Accounts – further clarification as it relates to the timeframe and course payment
5. Financial Aid – Pell Grant process and application further clarified
6. Performance Measures:
 - Revised language to reflect a minimum of three of the five measures must be met instead of two.
 - Added a 70% Post-Secondary Credential Attainment Rate and the requirement for Training Vendors to satisfy a minimum of three of the five performance measures relevant to each training program offered.

- Training Related Placements – requires all Training Related Placements to have a wage rate at or above the training program’s Quadrant Benchmark.
- Subsequent Eligibility definition– to require programs to meet or exceed a minimum of three of the performance measures, of which, two must be the Placement After Training and Post-Secondary Credential Attainment; and performance review for a 12 month reporting period.
- Exceptions – section added to require approval from the SFWIB Executive Director in writing for exceptions to the policy.

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT

INDIVIDUAL TRAINING ACCOUNT (ITA) POLICY

I. Of Interest to

The Individual Training Account (ITA) Policy should be of interest to members of the South Florida Workforce Investment Board (SFWIB), Region 23 (Miami-Dade and Monroe Counties) CareerSource Center contractors (Service Providers), Training Vendors, Region 23 jobseekers, and SFWIB staff.

II. Definitions

- 1) Actual start date: the date that the participant commences classes.
- 2) Approved Training Program: a SFWIB-Approved occupational training program, including online training linked to occupational and program titles seen on Region 23's current Targeted Occupations List.
- 3) Assessment: the process by which Career Center staff evaluates eligible participants before they enroll in a training program.
- 4) Completion: the total number of classroom hours or competencies required for a participant's attainment of a certificate or degree.
- 5) Credential: a formalized recognition (i.e., certificate, certification) of an individual's attainment of measurable technical or occupational skills necessary to obtain employment or advance within an occupation, the technical or occupational skills being generally based on standards developed and /or endorsed by employers. A credential can be stacked with other credentials as part of a sequence to move an individual along a career pathway or up a career ladder. A "work readiness" certificate is not included in this definition as it does not document measurable technical or occupational skills necessary to gain employment or advance within an occupation.
- 6) Credential Attainment: participant's attainment of a certificate or degree issued by the State of Florida and/or competencies required for a specific job or occupational group at the conclusion of a course of study.
- 7) Economic Benefit per Placement: the return on investment per approved training program for each participant placed.
- 8) Individual Employment Plan (IEP): identifies the employment goals, appropriate achievement objectives, and appropriate combination of services, or steps, for the participant to achieve the employment goals. This includes providing information on eligible providers of training services and career pathways to attain career objectives.
- 9) ITA (Individual Training Account (ITA)): the scholarship to pay for enrolling in an approved training program.
- 10) ITA Limit/Maximum ITA Amount: a cap on the amount to be paid for each approved program.
- 11) ITA Voucher: the system-generated instrument used to pay for a training program; for the instrument to be valid, it must have all required signatures, i.e., participant, career advisor and supervisor signatures.

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40)12) Occupational Training Area: program title linked to an occupational title seen on Region 23's Targeted Occupations List. SOC to CIP linkages.

44)13) Pell Grant: the federal grant that eligible participants apply for to assist in paying for the costs of a training program.

42)14) Performance measures/standards: a set of federal, state and local standards for determining a Training Vendor's compliance with completion and placement requirements.

43)15) Placement: ~~the number of number participants of participants that obtain that obtain unsubsidized employment unsubsidized following employment following~~ completion of a training program.

16) Post-Secondary: an award that requires completion of an organized program of study at the post-secondary level such as: Educational Diplomas and Certificates (typically for one academic year or less of study); Educational Degrees , such as an associate's (2-year) or bachelor's (4-year) degree; Registered Apprenticeship Certificate; Occupational Licenses (typically, but not always, awarded by state government agencies); and Industry-recognized r professional association certifications; also known as personnel certifications; and Other certificates of skills completion.

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17) Stackable: a credential is considered stackable when it is part of a sequence of credentials that can be accumulated over time to build up an individual's qualifications and help them to move along a career path or up a career ladder to different and potentially higher-paying jobs.

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44)18) Workforce Management System (WFMS) formerly the Service Account Management System (SAMS): the system for tracking participants' training-related information, i.e., expenditures and performance data.

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45)19) Targeted Industries: industries determined by the SFWIB as a priority for occupational training; currently, those industries are Aviation; Creative Design; Hospitality & Tourism; Information Technology Banking & Finance; Life Science & Healthcare; and Trade & Logistic.

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46)20) Targeted Occupations List (TOL): a State-compiled list of occupations that Regional Workforce Boards may offer training in.

47)21) Training-related —placement: the number of participants that obtain unsubsidized employment in an occupational area relevant to the training program completed.

III. Subject

Training utilizing Individual Training Accounts (ITAs)

IV. Purpose

The purpose of the ITA Policy is to provide all SFWIB stakeholders with uniform guidelines regarding the use of training funds to pay for approved training programs and to determine subsequent program eligibility.

V. Background

ITA Policy rev.021915

An ITA is the vehicle through which SFWIB expends training dollars. ITAs may be used to pay for or help defray the cost of training at an approved SFWIB Training Vendor. ITAs may also be used to provide training in an occupation clearly linked to a priority industry that is in local demand or that appears on the Region's Targeted Occupations List (TOL). ITAs are available to customers eligible for WIA Adult, Dislocated Worker, Youth and Welfare Transition programs; however, note that an ITA is neither an entitlement nor a right.

VI. Assessment

CareerSource Center staff is required to individually assess eligible participants for training prior to the issuance of an ITA voucher. The assessment process consists of examining a participant's academic and employment background as well as [developing an Individual Employment Plan \(IEP\) which includes](#) short- and long-term career interests. The intent of this process is to assist the participant in selecting a training program he/she is likely to succeed in and ultimately contribute to the achievement of economic self-sufficiency.

VII. Individual Training Account Fee Structure

A. ITA Cost

By May 15th of a Program Year (PY), Training Vendors are required to submit program cost modifications to include: cost of credentials and projected time frame of credential attainment for the next PY to SFWIB staff. That information is used to update the program cost information seen on the SFWIB website and in the WFMS. The maximum ITA amount for each PY is derived from the program cost information submitted by the public education Training Vendors.

Specifically, the ITA limit per public school training program is set at 100% of the public institutions' submitted cost information and 110% of the public institutions' cost information for private institutions' comparable programs. Where there is no comparable **regionally** approved public education institution program, the cost of the approved private Training Vendor's program will be based on occupational title, quadrant category and cost negotiation within the applicable quadrant category.

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B. Individual Account Training Cap

The maximum cap for the Individual Training Account (ITA) is **\$10,000.00**.

C. ITA Amount for Occupational Training Areas

The ITA amount for each occupational training area is based on if the occupation is identified as High Wage/High Growth, High Wage/Low Growth, Low Wage/High Growth, and Low Wage/Low Growth.

The maximum ITA amounts are as follows:

- Occupations identified as High Growth/High Wage **up to and including \$10,000.00**
- Occupations identified as Low Growth/High Wage **up to and including \$7,500.00**
- Occupations identified as High Growth/Low Wage **up to and including \$5,000.00**
- Occupations identified as Low Growth/Low Wage **up to and including \$2,500.00**

The formula to determine whether an occupation is high wage/high growth, low/wage growth, etc. is based on the State of Florida LMI data for the fastest growing occupations within Region 23 by growth rate and salary rate. Annually, the average growth rate and average salary rate will be determined for the identified occupations, sorted by growth rate and average salary, and then placed in the appropriate category.

D. ITA Voucher

A voucher will be issued covering up to and including 50 percent of the maximum approved ITA amount. In order for the voucher to be submitted for payment, the actual start date must be entered in WFMS and the participant must attend class for 14 ~~consecutively scheduled classes~~ days after the actual start date of training. The 14-day period begins to run by entering participant information in WFMS, such as actual start date and length of program.

Upon the participant's completion of up to and including 50 percent of the training program, a voucher will be issued for the remaining maximum ITA amount. **Note: The payment of the remaining amount is contingent on the Training Vendor's submission to the applicable Service Provider of documentation evidencing the participant's attendance records.**

All vouchers must be issued within the same Program Year in which service(s) was/were rendered.

Please refer to the SFWIB Performance Reporting Requirements Policy & Procedures for more information.

VIII. Duration of Training for Individual Training Accounts

Individual Training Accounts can only be used to cover the cost of **up to and including** one year of training. This is a lifetime limit.

Exception: Those programs that the SFWIB have identified as targeted industries are exempt from the one-year limitation.

If the SFWIB participant's training cost is covered by another funding source, for example, Pell Grants or scholarships, of the maximum ITA amount approved only **up to and including** \$2,000 may be issued via voucher to offset the costs of books, certification examination/testing fees, etc., for **up to and including** one year of training. Note that this \$2,000 sum is not separate from the approved maximum ITA amount.

SFWIB participants that elect a training program that is more than one year in length, i.e., an Associate in Science (A.S. Degree) program, will be responsible for all training costs beyond the one year covered by the ITA.

Associate of Arts (A.A. Degree) and Bachelor Degree programs are not covered by ITAs, except when the Board determines there is a training program that demonstrates effectiveness to serve targeted populations.

IX. Financial Aid

A. Pell Grants

All SFWIB participants requesting ~~training using~~ an ITA are required to apply for the Pell Grant (Title IV) prior to enrolling in training by completing the Free Application for Federal Student Aid (FAFSA).

~~SFWIB participants enrolling in a Pell eligible training program must provide the Expected Family Contribution (EFC) number and the Pell Award amount must be provided at time of enrollment. pending PELL Grant approval/award may be enrolled in training through an ITA voucher. If subsequently awarded, the Pell Grant proceeds will be deducted from the amount of the ITA.~~

In the case where the Pell award changes from the amount stipulated in the original award letter, the previously approved ITA amount paid by SFWIB cannot be adjusted.

In the case where the Pell award is in excess of the ITA voucher amount used when the SFWIB participant enrolled, the Training Vendor must reimburse SFWIB the difference.

B. Other Financial Aid/Student Loans

SFWIB participants who are eligible for a Pell Grant that elect to attend training programs may be required to obtain student loans and/or other grants to cover the cost of the program that they wish to enroll in if the ITA amount and the Pell Grant do not cover the full cost of the program.

If the SFWIB participant is not Pell eligible, or the school or program is not Title IV eligible, the SFWIB participant will be required to obtain student loans and/or other financial aid to cover the cost of the program not covered by the ITA amount. SFWIB will not be responsible for any debts that a SFWIB participant incurs.

X. Limitations

- 1) Only one training program per SFWIB participant can be paid through the ITA; participants are limited to one lifetime ITA.
- 2) The SFWIB participant must enroll in school half-time or full-time as defined by the Training Vendor.
- 3) The ITA can only be used for courses that are specifically required for the program of study.
- 4) SFWIB will only pay once for each required class in an approved training program. SFWIB will not pay for re-takes. This one-time payment includes remedial courses.
- 5) SFWIB will only pay once for each required certification examination.

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- 6) In the case of those occupational training areas where the State licensing and/or certification examinations are offered only in the English language, SFWIB participants enrolled in such training shall be taught in English.
- 7) Associate of Arts (A.A. Degree) and Bachelor Degree programs are not covered by the Individual Training Account, unless as specified under Section VIII, Duration of Training for_ |

Individual Training Accounts: *Exception.*

XI. Workforce Management System (WFMS)

Approved SFWIB Training Vendors shall utilize the SFWIB WFMS Training Vendor screen to submit information on training status (drop, withdrawals, Pell information, etc.), attendance, training progress, placement, credential attainment information and performance information on a regular basis. The Training Vendor will provide credential information to the Service Provider and any follow-up data required.

Service Provider case managers shall track SFWIB participants' training performance through WFMS.

Please refer to the SFWIB Performance Reporting Requirements Policy & Procedures for more information on the responsibilities of Training Vendors and Service Providers relevant to WFMS data reconciliation.

XII. Performance Measures

Training Vendors that agree to accept ITAs from SFWIB will be required to meet a minimum of ~~two three~~ **of the listed following five** SFWIB performance ~~standards~~ **measures relevant to each training program offered.** ~~of which, one of the three performance measures must be~~ **the Placement after Training and Post-Secondary Credential Attainment Rate** standard. The table below lays out the performance measures.

Performance Measure	Performance Standard
Completion Rate	70%
Placement After Training	70%
Training-Related Placement	70%
<u>Post-Secondary Credential Attainment Rate</u>	<u>70%</u>
Economic Benefit Per Placement	Quadrant Benchmark
Low Growth / Low Wage	\$14,785
High Growth / Low Wage	\$12,493
Low Growth / High Wage	\$31,542
High Growth / High Wage	\$29,201

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A. Completion Rate

This measure examines the percentage of participants who successfully complete training in an approved SFWIB program.

B. Placement after Training

This measure examines those SFWIB participants who completed ~~training and~~ **training and** have been placed in unsubsidized employment within **180** days of training completion.

C. Training-Related Placements

This measure examines those SFWIB participants who ~~have a completed~~ **training outcome** and obtained unsubsidized employment ~~in a training-related occupation~~ within **180** days of ~~completion the outcome. All Training Related Placements must have a wage rate at or above the training program's Quadrant Benchmark. in a training-related occupation.~~

D. Economic Benefit per Placement

This measure examines the percentage of the return on investment per approved training program for each participant placed. **The approved program must meet and/or exceed the standard economic benefit per placement by quadrant.**

E. Subsequent Eligibility

For an approved training program to be considered for ~~renewal~~, renewal, the program must meet or exceed a minimum of ~~two-three~~ of the performance measures, of which, ~~one-two~~ must be the Placement ~~a~~After Training and Post-Secondary Credential Attainment Rate ~~standard~~. A training program must have performance to review for a 12 months reporting period; otherwise the program will be removed. The program will not be considered for renewal until a year from the date of removal. ~~Programs neither meeting nor exceeding a minimum of two of the measures will be removed from SFWIB's approved offerings list.~~

Programs neither meeting nor exceeding a minimum of two of the measures will be removed from SFWIB's approved offerings list. For a removed program to return to the approved offerings list, that program must be resubmitted for a programmatic review and Board-approval a year from the date of removal.

XIII. Roles and Responsibilities

Training Vendors and Service Providers are required to input data relevant to each of the above measures into WFMS. Additionally, Vendors and Providers are required to input wage data per placement into WFMS. Note that supporting documentation for each system entry must be readily available for review. Please refer to the SFWIB Performance Reporting Requirements Policy and Procedures for more information.

XIV. Exceptions

Exceptions to this policy, or any part thereof, must be approved in writing by the SFWIB Executive Director.

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SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 7e

AGENDA ITEM SUBJECT: HOSPITALITY CERTIFICATION TRAINING

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Global Talent and Competitiveness Council recommends to the board the approval to allocate an amount not to exceed \$208,500 in Workforce Innovation and Opportunity Act (WIOA) funds to Miami Dade College (Miami International Hospitality Center) for a Hospitality Certification Training, as set forth below.

STRATEGIC GOAL: **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

STRATEGIC PROJECT: **Improve employment outcomes**

BACKGROUND:

Hospitality and Tourism is an ever-growing economic engine in South Florida. This industry sector has and continues to be faced with entry level labor and skills readiness shortages. In an effort to address this deficiency, providing access to those in underserved communities is critical to help close the gap between the improving economy and those facing economic challenges in the region.

The Hospitality Certification and Employment Training Program (HCET) is a collaborative partnership between the South Florida Workforce Investment Board (SFWIB) and Miami Dade College (MDC) that will assist program participants in entering or returning to the workforce. The HCET is a part of the Employ Miami-Dade Initiative. The SFWIB will provide training and training-related funding; and MDC will provide relevant training services.

The HCET consists of 4 weeks of instruction in one of four targeted hospitality positions, customer service and job skills training. The program will provide a total of 80 of targeted training that is portable, stackable and culminates in industry-recognized certifications that provide participants with tangible recognition for their skills and knowledge, and make them more marketable to hospitality employers.

The American Hotel & Lodging Educational Institute START (Skills, Tasks and Results Training) will be used to structure curriculum components. The START programs offer training in the following four line positions that are considered by AHLEI to be the most relevant in today's hospitality industry and the most useful for finding employment. To enhance participants' work readiness, an essential part of the overall program will be customer service and job skills training.

In following the procurement process of Miami-Dade County Administrative Order No. 3-38, it is recommended that SFWIB waive the competitive procurement as it is recommended by the Executive Director that this is in the best interest of SFWIB. A two-thirds (2/3) vote of the quorum present is required to waive the competitive procurement process and award to Miami Dade College (Hospitality Institute - Miami International Hospitality Center) an allocation not to exceed \$208,500 in Workforce Investment (WIOA) funds for Hospitality Certification Training.

FUNDING: Workforce Innovation and Opportunity Act (WIOA)

PERFORMANCE:

Number of Participants:	up to 150
Number of Cohorts:	6
Cost per Participant:	\$1,390.00
Return-On-Investment:	\$13.96

ATTACHMENT

Miami Dade College – Wolfson Campus
The Hospitality Institute
Miami International Hospitality Center – Hospitality Management Program
Proposed Hospitality Certification and Employment Training (HCET)
July 1, 2016 to June 30, 2017

Program Overview

The Hospitality Institute in partnership with the Miami International Hospitality Center is offering a comprehensive Hospitality Certification and Employment Training (HCET) which will: (1) provide qualified eligible individuals with the necessary skills training for entry into a career in the hospitality industry that are consistent with industry needs; (2) help address current and future labor shortages; (3) increase participants' employment opportunities upon course completion. Graduates will be ready to perform the acquired hospitality and customer service skills at a new level of service excellence and will be prepared for entry level employment.

HCET consists of a total of 4 weeks / 80 hours of instruction in one of four targeted hospitality positions, customer service and job skills training: 20 hours in week one of orientation and workforce readiness training; 60 hours in weeks two to four of classroom instruction, hands-on training, customer service training, and industry related job skills training.

The training will take place at an outsourced fully equipped hospitality hands-on training facility located at 420 SW 12 Avenue, Miami, Florida until such time that The Hospitality Institute relocates to Culmer Center (date to be determined). Classes will be taught by experienced Miami Dade College instructors and contracted hospitality trainers.

The American Hotel & Lodging Educational Institute START (Skills, Tasks and Results Training) will be used to structure curriculum components. The START programs offer training in the following four line positions that are considered by AHLEI to be the most relevant in today's hospitality industry and the most useful for finding employment: Guestroom Attendant, Restaurant Server, Front Desk Representative, and Maintenance Employee. Guest Service Gold customer service training has been added to the curriculum in response to industry feedback. To enhance participants' work readiness, an essential part of the overall program will be job skills training.

HCET will target, train and prepare up to one hundred fifty (150) South Florida Workforce Investment Board (SFWIB) qualified, eligible participants to successfully complete training, receive certifications and practical experience in one of the four targeted hospitality positions, to become employable and placed in entry level positions within the industry.

Main Program Components

- Orientation and workforce readiness training (week one of each cohort, 20 hours)
- Classroom instruction, hands-on hospitality training, customer service training, industry related job skills training (weeks two to four, 60 hours)
- AHLEI Guest Service Gold Certification (for all participants)
- Safe Staff Certification (for Restaurant Server cohorts only)
- AHLEI Certification in one hospitality position (if participant achieves a score of 70% or better on the written exam graded by AHLEI)
- Job placement assistance in coordination with CareerSource South Florida

Program Summary

- Number of participants: 25 participants per cohort / 150 participants maximum
- Participant cost: \$1,390.00 cost per participant
- Expected number of cohorts: 6 cohorts
- Cohort length: 4 weeks / Monday through Friday from 9:00 am to 1:00 pm daily
- Program term: July 1, 2016 to June 30, 2017

Program Offerings

- One week orientation and workforce readiness
- Classroom training based on American Hotel and Lodging Association Education Institute (AHLEI) START Certification Curriculums
- Classroom instruction and skills training in one targeted hospitality position and related industry operations
- Customer service skills training
- Hands on experience and participation in industry and college events
- Increased vocabulary and terminology in the hospitality industry
- Employability skills, professionalism and work ethics
- Enhanced communication and interview skills
- Instruction on the proper dress code and industry code of professionalism
- Safe Staff Training, testing and certification (for Restaurant Server cohorts only)
- AHLEI Guest Service Gold Training, testing and certification
- Miami Dade College Certificate of Completion
- AHLEI testing and certification in one hospitality position (if the participant achieves a score of 70% or better on the written exam graded by AHLEI)

Program Costs (detailed budget attached)

- Outsourced Training Facility (Agreement for Service/ER Multiservices or Culmer Center/Date TBD)
- Full-time Program Manager annual salary and fringe benefits
- Full-time Secretary annual salary and fringe benefits
- Instructional Hours/Prep and fringe benefits
- Job Skills Instructor/Prep and fringe benefits
- Training Consultant
- Office supplies / Printing
- Drug Testing Fees
- Promotional Materials
- Instructional Materials
- AHLEI Student Book and Certification
- Guest Service Gold Certification
- Safe Staff Certification (Restaurant Server cohorts only)
- Completion Showcase & Luncheon
- Polo Shirts (uniform) for Participants
- Transportation and Field Trips
- Freight and Postage
- Industry Outreach / Networking

Training Overview

- Six four-week cohorts of Hospitality Certification and Employment Training are scheduled within the program term that aligns with CareerSource South Florida's fiscal year from July 1, 2016 to June 30, 2017 (schedule attached).
- The specific targeted training to be offered for each cohort will be identified based on industry demand and input from CareerSource South Florida. Certain targeted trainings may be offered more frequently than others.
- CareerSource participants will be required to complete Neighbors and Neighbors Association (NANA) Work Readiness Program before beginning a Hospitality Certification and Employment Training. The NANA Work Readiness Program is a separate program with its own administration and funding sources. Upon successful completion of the NANA Work Readiness Program (including meeting attendance and classroom conduct requirements and passing a drug test) participants will progress to Hospitality Certification and Employment Training.
- The first week of each Hospitality Certification and Employment Training will consist of orientation and work readiness training to prepare participants to successfully complete the entire four-week training. Participants will be on probation during week one. Upon successful completion of week one (including meeting attendance and classroom conduct requirements) participants will progress to week two of the training.
- Participants that pass a drug test and reside in specified zip codes will be eligible to receive a stipend (contingent on funding) from NANA upon successful completion of a four-week Hospitality Certification and Employment Training.
- CareerSource South Florida will recruit an adequate number of participants to ensure that twenty-five (25) qualified eligible participants are enrolled per cohort.
- CareerSource South Florida will send the list of enrolled participants to The Hospitality Institute five (5) days prior to the first day of each cohort. Participants must be enrolled as Miami Dade College students before beginning class.
- Before each cohort, during breaks between cohorts, and after each cohort, the Program Manager and Secretary will continue to work case management, recruitment and screening of new participants, job referrals and job placement tracking, curriculum development, record-keeping, reporting, ordering supplies, scheduling, and other matters pertaining to the management of the Hospitality Certification and Employment Training program.

JULY to DECEMBER 2016 – TRAINING SCHEDULE

NANA Work Readiness

Monday July 18, 2016 – Friday August 12, 2016

Hospitality Certification & Employment Training (HCET 1)

Monday August 15, 2016 - Friday September 9, 2016

NANA Work Readiness

Tuesday September 6, 2016 – Friday September 30, 2016

Monday September 5, 2016 is Labor Day holiday

Hospitality Certification & Employment Training (HCET 2)

Monday October 3, 2016- Friday October 28, 2016

NANA Work Readiness

Monday October 24, 2016 – Friday November 18, 2016

Hospitality Certification & Employment Training (HCET 3)

Monday November 21, 2016 - Friday December 16, 2016

JANUARY to JUNE 2017 – TRAINING SCHEDULE

NANA Work Readiness

Tuesday January 3, 2017 - Friday January 27, 2017

Hospitality Certification & Employment Training (HCET 4)

Monday January 30, 2017 - Friday February 24, 2017

NANA Work Readiness

Tuesday February 21, 2017 – Friday March 17, 2017

Monday February 20, 2017 is President's Day holiday

Hospitality Certification & Employment Training (HCET 5)

Monday March 20, 2017 - Friday April 14, 2017

NANA Work Readiness

Monday April 17, 2017 – May 12, 2017

Hospitality Certification & Employment Training (HCET 6)

Monday May 15, 2017 - Friday June 9, 2017



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 7f

AGENDA ITEM SUBJECT: HOSPITALITY CERTIFICATION TRAINING (HOMESTEAD)

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Global Talent and Competitiveness Council recommends to the board the approval to allocate an amount not to exceed \$150,000 in Workforce Innovation and Opportunity Act (WIOA) funds to Miami Dade College (Miami International Hospitality Center) for a Hospitality Certification Training, as set forth below.

STRATEGIC GOAL: **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

STRATEGIC PROJECT: **Improve employment outcomes**

BACKGROUND:

The Hospitality Institute in partnership with the Miami International Hospitality Center has begun offering a comprehensive Hospitality Certification and Employment Training (HCET) in Homestead to provide qualified individuals with the necessary skills training for entry into a career in the hospitality industry. This training will help further address the entry level labor and skills readiness shortages for residents living in South Miami Dade County, while providing access to training for those in underserved communities. It is a critical tool in helping close the gap between the improving economy and those facing economic challenges in the region.

The HCET is a collaborative partnership between the South Florida Workforce Investment Board (SFWIB) and Miami Dade College (MDC) that will assist program participants in entering or returning to the workforce. The training is a part of the Employ Miami-Dade Initiative. The SFWIB will provide training and training-related funding; and MDC will provide relevant training services.

The HCET consists of 4 weeks of instruction in one of four targeted hospitality positions, customer service and job skills training. The program will provide a total of 80 of targeted training that is portable, stackable and culminates in industry-recognized certifications that provide participants with tangible recognition for their skills and knowledge, and make them more marketable to hospitality employers.

The American Hotel & Lodging Educational Institute START (Skills, Tasks and Results Training) will be used to structure curriculum components. The START programs offer training in the following four line positions that are considered by AHLEI to be the most relevant in today's hospitality industry and the most useful for finding employment. To enhance participants' work readiness, an essential part of the overall program will be customer service and job skills training.

In following the procurement process of Miami-Dade County Administrative Order No. 3-38, it is recommended that SFWIB waive the competitive procurement as it is recommended by the Executive Director that this is in the best interest of SFWIB. A two-thirds (2/3) vote of the quorum present is required to waive the competitive procurement process and award to Miami Dade College (Hospitality Institute - Miami International Hospitality Center) an allocation not to exceed \$150,000 in Workforce Investment (WIOA) funds for Hospitality Certification Training.

FUNDING: Workforce Innovation and Opportunity Act (WIOA)

PERFORMANCE:

Number of Participants:	up to 100
Number of Cohorts:	4
Cost per Participant:	\$1,500.00
Return-On-Investment:	\$12.87

ATTACHMENT

Miami Dade College – Wolfson Campus
The Hospitality Institute
Miami International Hospitality Center – Hospitality Management Program
Proposed Hospitality Certification and Employment Training (HCET) for Homestead
July 1, 2016 to June 30, 2017

Program Overview

The Hospitality Institute in partnership with the Miami International Hospitality Center is proposing to start offering a comprehensive Hospitality Certification and Employment Training (HCET) in Homestead which will: (1) provide qualified eligible individuals with the necessary skills training for entry into a career in the hospitality industry that are consistent with industry needs; (2) help address current and future labor shortages; (3) increase participants' employment opportunities upon course completion. Graduates will be ready to perform the acquired hospitality and customer service skills at a new level of service excellence and will be prepared for entry level employment.

HCET consists of a total of 4 weeks / 80 hours of instruction in either Guestroom Attendant or Restaurant Server plus Guest Service Gold training: 20 hours in week one of orientation and workforce readiness training: 60 hours in weeks two to four of classroom instruction, hands-on training, customer service training, and industry related job skills training.

The training will take place on Miami Dade College Homestead Campus located at 500 College Terrace, Homestead, Florida, 33030. Classes will be taught by experienced Miami Dade College instructors and contracted hospitality trainers.

The American Hotel & Lodging Educational Institute START (Skills, Tasks and Results Training) will be used to structure curriculum components. The START programs offer training in hospitality line positions that are considered by AHLEI to be the most relevant in today's hospitality industry and the most useful for finding employment. For the 2016-17 funding cycle, Guestroom Attendant and Restaurant Server training will be offered, along with Guest Service Gold customer service training that has been added to the curriculum in response to industry feedback. To enhance participants' work readiness, an essential part of the overall program will be job skills training.

HCET will target, train and prepare up to one hundred (100) South Florida Workforce Investment Board (SFWIB) qualified, eligible participants to successfully complete training, receive certifications and practical experience in one of the two targeted hospitality positions, to become employable and placed in entry level positions within the industry.

Main Program Components

- Orientation and workforce readiness training (week one of each cohort, 20 hours)
- Classroom instruction, hands-on hospitality training, customer service training, industry related job skills training (weeks two to four, 60 hours)
- AHLEI Guest Service Gold Certification (upon passing the certification exam)
- Safe Staff Certification (for Restaurant Server cohorts only)
- AHLEI Certification in one hospitality position (if participant achieves a score of 70% or better on the written exam graded by AHLEI)
- Job placement assistance in coordination with CareerSource South Florida

Program Summary

- Number of participants: 25 participants per cohort / 100 participants maximum
- Participant cost: \$1,500.00 cost per participant
- Expected number of cohorts: 4 cohorts
- Cohort length: 4 weeks / Monday through Friday from 9:00 am to 1:00 pm daily
- Program term: July 1, 2016 to June 30, 2017

Program Offerings

- One week orientation and workforce readiness
- Classroom training based on American Hotel and Lodging Association Education Institute (AHLEI) START Certification Curriculums
- Classroom instruction and skills training in one targeted hospitality position and related industry operations
- Customer service skills training
- Hands on experience and participation in industry and college events
- Increased vocabulary and terminology in the hospitality industry
- Employability skills, professionalism and work ethics
- Enhanced communication and interview skills
- Instruction on the proper dress code and industry code of professionalism
- Safe Staff Training, testing and certification (for Restaurant Server cohorts only)
- AHLEI Guest Service Gold Training, testing and certification (upon passing the certification exam)
- Miami Dade College Certificate of Completion
- AHLEI testing and certification in one hospitality position (if the participant achieves a score of 70% or better on the written exam graded by AHLEI)

Program Costs (detailed budget attached)

- Classroom Rental
- Hands on Training Equipment
- IT Equipment
- Full-time Program Coordinator annual salary and fringe benefits (pro-rated 10 mths)
- Part-time Case Manager and fringe benefits (10 mths)
- Part-time Office Clerk and fringe benefits (10 mths)
- Instructional Hours/Prep and fringe benefits
- Office supplies / Printing
- Drug Testing Fees
- Promotional Materials
- Instructional Materials
- Student Book and Certification Costs
- Safe Staff Certification (Restaurant Server cohorts only)
- Completion Showcase & Luncheon
- Polo Shirts (uniform) for Participants
- Transportation and Field Trips
- Freight and Postage
- Industry Outreach / Networking

Training Overview

- 4 four-week cohorts of Hospitality Certification and Employment Training are scheduled within the program term that aligns with CareerSource South Florida's fiscal year from July 1, 2016 to June 30, 2017 (schedule attached).
- The specific targeted training (either Guestroom Attendant or Restaurant Server) to be offered for each cohort will be identified based on industry demand and input from CareerSource South Florida. Certain targeted trainings may be offered more frequently than others.
- CareerSource participants will be required to complete Neighbors and Neighbors Association (NANA) Work Readiness Program before beginning a Hospitality Certification and Employment Training. The NANA Work Readiness Program is a separate program with its own administration and funding sources. Upon successful completion of the NANA Work Readiness Program (including meeting attendance and classroom conduct requirements and passing a drug test) participants will progress to Hospitality Certification and Employment Training. **Dates for NANA Work Readiness Program are indicated in red on the training schedule.**
- The first week of each Hospitality Certification and Employment Training will consist of orientation and work readiness training to prepare participants to successfully complete the entire four-week training. Participants will be on probation during week one. Upon successful completion of week one (including meeting attendance and classroom conduct requirements) participants will progress to week two of the training.
- Participants that pass a drug test and reside in specified zip codes will be eligible to receive a stipend (contingent on funding) from NANA upon successful completion of a four-week Hospitality Certification and Employment Training.
- CareerSource South Florida will recruit an adequate number of participants to ensure that twenty-five (25) qualified eligible participants are enrolled per cohort.
- CareerSource South Florida will send the list of enrolled participants to The Hospitality Institute five (5) days prior to the first day of each cohort. Participants must be enrolled as Miami Dade College students before beginning class.
- Before each cohort, during breaks between cohorts, and after each cohort, the Program Coordinator and Case Manager will continue to work case management, recruitment and screening of new participants, job referrals and job placement tracking, curriculum development, record-keeping, reporting, ordering supplies, scheduling, and other matters pertaining to the management of the Hospitality Certification and Employment Training program.

OCTOBER to DECEMBER 2016 – TRAINING SCHEDULE

NANA Work Readiness

Monday October 24, 2016 – Friday November 18, 2016

Hospitality Certification & Employment Training (HCET 1)

Monday November 21, 2016 - Friday December 16, 2016

JANUARY to JUNE 2017 – TRAINING SCHEDULE

NANA Work Readiness

Tuesday January 3, 2017 - Friday January 27, 2017

Hospitality Certification & Employment Training (HCET 2)

Monday January 30, 2017 - Friday February 24, 2017

NANA Work Readiness

Tuesday February 21, 2017 – Friday March 17, 2017

Monday February 20, 2017 is President's Day holiday

Hospitality Certification & Employment Training (HCET 3)

Monday March 20, 2017 - Friday April 14, 2017

NANA Work Readiness

Monday April 17, 2017 – May 12, 2017

Hospitality Certification & Employment Training (HCET 4)

Monday May 15, 2017 - Friday June 9, 2017



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 7g

AGENDA ITEM SUBJECT: CULINARY SKILLS TRAINING

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Global Talent and Competitiveness Council recommends to the Board the approval to allocate an amount not to exceed \$188,000 in Workforce Investment (WIOA) funds to Miami Dade College (Miami International Hospitality Center) for a Culinary & Catering Skills Training, as set forth below.

STRATEGIC GOAL: **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

STRATEGIC PROJECT: **Improve employment outcomes**

BACKGROUND:

At its August 20, 2015 meeting, the SFWIB approved a Basic Culinary Skills Training to help address the entry level labor and skills readiness shortages faced by the Hospitality and Tourism industry. The training was put forth as a bridge to help close the gap between the underserved population and the workforce deficit faced by the industry; specifically in the areas of accommodations, food service and retail.

The Culinary & Catering Employment Training (CCET) program is another collaborative partnership for the Employ Miami-Dade Initiative between the South Florida Workforce Investment Board (SFWIB) and Miami Dade College (MDC). A catering component has been added to the curriculum due to the high demand for event and banquet catering in South Florida; thereby further enhancing a participant's ability to return to the workforce. The SFWIB will provide training and training-related funding; and MDC will provide relevant training services.

The American Culinary Federation curriculum foundation will be used to structure the curriculum components. Participants will receive an extensive overview of the food and beverage industry and training that will involve an in depth look at the most common entry/line level skills necessary for the position of entry/line level cook in restaurants and food and beverage divisions. Participants will be required to complete The Hospitality Institute's Job Readiness Training prior to beginning; which is an essential part of the overall training program.

The four CCET cohorts will consist of 10 weeks of instruction in culinary and job skills training for a total of 250 hours. The program will prepare up to 80 SFWIB eligible participants to successfully complete the course and receive practical experience in culinary and catering skills with associated certifications to become employable and placed in entry level positions within the industry.

In following the procurement process of Miami-Dade County Administrative Order No. 3-38, it is recommended that SFWIB waive the competitive procurement as it is recommended by the Executive Director that this is in the

best interest of SFWIB. A two-thirds (2/3) vote of the quorum present is required to waive the competitive procurement process and award to Miami Dade College (Hospitality Institute - Miami International Hospitality Center) an allocation not to exceed \$188,000.00 in Workforce Investment (WIOA) funds for Basic Culinary Skills Training.

FUNDING: Workforce Innovation and Opportunity Act (WIOA)

PERFORMANCE:

Number of Participants:	up to 100
Number of Cohorts:	4
Cost per Participant:	\$1,500.00
Return-On-Investment:	\$12.87

ATTACHMENT

Miami Dade College – Wolfson Campus
The Hospitality Institute
Miami International Hospitality Center – Hospitality Management Program
Proposed Culinary & Catering Employment Training (CCET)
July 1, 2016 to June 30, 2017

Program Overview

The Hospitality Institute in partnership with the Miami International Hospitality Center is offering a comprehensive Culinary & Catering Employment Training (CCET) which will: (1) provide qualified eligible individuals with the necessary skills training for entry into a career in the hospitality industry; (2) help address current and future labor shortages; (3) increase participants' employment opportunities upon course completion. Graduates will be ready to perform the acquired culinary and catering skills at a new level of service excellence and will be prepared for entry level employment.

CCET consists of a total of 10 weeks / 250 hours of instruction in culinary, catering and job skills training: 50 hours in weeks one and two of orientation and workforce readiness training; 200 hours in weeks two to ten of classroom instruction, hands-on kitchen lab training, food safety and sanitation training, and industry related job skills training.

The training will take place at Miami Dade College – Wolfson Campus, Building One, Room 1260, in a fully equipped training kitchen. Classes will be taught by a professional culinary instructor.

The American Culinary Federation curriculum foundation will be used to structure the curriculum components. Participants will get an extensive overview of the food and beverage industry and the training will involve an in-depth look at the most common entry/line level skills necessary for the position of entry/line level cook in restaurants and food and beverage divisions. A catering component has been added to the curriculum due to the high demand for events and banquet catering in South Florida. To enhance participants' work readiness, an essential part of the overall training program will be job skills training.

CCET will target, train and prepare up to eighty (80) South Florida Workforce Investment Board (SFWIB) qualified eligible participants to successfully complete training and receive practical experience in culinary and catering skills with associated certifications to become employable and placed in entry level positions within the industry.

Main Program Components

- Orientation and workforce readiness training (weeks one and two of each cohort, 50 hours)
- Classroom instruction, hands-on kitchen lab training, food safety and sanitation training, industry related job skills training (weeks two to ten, 200 hours)
- Specialized catering training
- State mandated Florida Safe Staff Food Handler Certification
- Job placement assistance in coordination with CareerSource South Florida

Program Summary

- Number of participants: 20 participants per cohort / 80 participants maximum
- Participant cost: \$2,350.00 cost per participant
- Expected number of cohorts: 4 cohorts
- Cohort length: 10 weeks / Monday through Friday from 9:00 am to 2:00 pm daily
- Program Term: July 1, 2016 to June 30, 2017

Program Offerings

- Two week orientation and workforce readiness
- Classroom training based on American Culinary Federation standards and curriculum and aligned with Miami Dade College Miami Culinary Institute curriculum
- Classroom instruction and skills training in cooking, food service, food safety and sanitation, catering and related industry operations
- Customer service skills training
- Hands on experience and participation in industry and college events
- Increased vocabulary and terminology in the culinary industry
- Employability skills, professionalism and work ethics
- Enhanced communication and interview skills
- Instruction on the proper dress code and industry code of professionalism
- Safe Staff Training, testing and certification
- Testing during and at the end of the instructional period
- Florida Safe Staff Food Handler Training, Testing and Certification
- Miami Dade College Certificate of Completion

Program Costs (detailed budget attached)

- Training Kitchen rental
- Maintenance
- Cleaning and chemicals
- Smallwares
- Kitchen Equipment
- Equipment Repair
- Culinary Instructor annual salary and fringe benefits
- Part-time Kitchen Assistant annual salary and fringe benefits
- Job Skills Instructor & Prep and fringe benefits
- Part-time Administrative Clerk annual salary and fringe benefits
- Food Costs
- Safe Staff Certification
- Drug Testing Fees
- Office supplies / Printing
- Promotional materials
- Safety Shoes

- 2 Chef Uniforms per participant
- Aprons and Hats
- Linens
- Disposables (gloves, etc.)
- First Aid supplies
- Transportation and Field Trips
- Freight and Postage
- Industry Outreach / Networking
- Professional Chef Knives
- Completion Showcase & Luncheon

Training Overview

- Four ten-week cohorts of Culinary & Catering Employment Training are scheduled within the program term that aligns with CareerSource South Florida's fiscal year from July 1, 2016 to June 30, 2017 (schedule attached).
- Participants will be required to complete The Hospitality Institute's Job Readiness Training before beginning a Culinary & Catering Employment Training.
- The first two weeks of each Culinary & Catering Employment Training will consist of orientation and work readiness training to prepare participants to successfully complete the entire ten-week training. Participants will be on probation during weeks one and two. Upon successful completion of weeks one and two (including meeting attendance and classroom conduct requirements and passing a drug test) participants will progress to week three of the training.
- Participants that pass a drug test and reside in specified zip codes will be eligible to receive a stipend (contingent on funding) from Neighbors and Neighbors Association (NANA) upon successful completion of a ten-week Culinary & Catering Employment Training.
- CareerSource South Florida will recruit an adequate number of participants to ensure that twenty (20) qualified eligible participants are enrolled per cohort.
- CareerSource South Florida will send the list of enrolled participants to The Hospitality Institute five (5) days prior to the first day of each cohort. Participants must be enrolled as Miami Dade College students before beginning class.
- Before each cohort, during breaks between cohorts, and after each cohort, the Culinary Instructor and Kitchen Assistant will continue to work on case management, recruitment and screening of new participants, job referrals and job placement tracking, curriculum development, record-keeping, reporting, kitchen maintenance and repairs, ordering supplies, scheduling and other matters pertaining to the management of the Culinary & Catering Employment Training.

Training Schedule

Cohort One

Start Date: Monday July 25, 2016

End Date: Friday September 30, 2016

Cohort Two

Start Date: Monday October 10, 2016

End Date: Friday December 16, 2016

Cohort Three

Start Date: Tuesday January 17, 2017

End Date: Friday March 24, 2017

(This training begins on a Tuesday as Monday January 16 is Martin Luther King Day – college holiday)

Cohort Four

Start Date: Monday April 10, 2017

End Date: Friday June 16, 2017



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 7h

AGENDA ITEM SUBJECT: LAUNCHCODE APPRENTICESHIP PROGRAM

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Global Talent and Competitiveness Council recommends to the Board the approval of an Information Technology Apprenticeship Training initiative with LaunchCode and to allocate an amount not to exceed \$250,000 in Workforce Innovation and Opportunity Act (WIOA) funds, as set forth below.

STRATEGIC GOAL: **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

STRATEGIC PROJECT: **Emphasize work-based learning and training**

BACKGROUND:

The U.S. Department of Labor projects that one million jobs in programming alone will go unfilled by 2020. Technology jobs typically require a college degree and three to five years of work experience in the field, making it a challenge for the average candidate to acquire the skill sets necessary to meet demand. High-wage, high-demand jobs such as Software Developers, Business Intelligence Analyst, Mobile Development, and IT Project Managers are just some of the occupations that are needed to meet industry demand.

The South Florida Workforce Investment Board (SFWIB) and LaunchCode Foundation, Inc. have formed a specialized collaborative partnership to deliver Information Technology Apprenticeship (LaunchCode) that will help fill the employment gap in the area of technology by offering Computer Programming training. LaunchCode is a non-profit working in South Florida since 2014 to create economic opportunity and upward mobility through apprenticeship and placement in technology jobs, with a specific focus on individuals who have the capacity and drive to succeed but lack the traditional credentials.

As an intermediary style apprenticeship sponsor, LaunchCode aggregates employers with technology hiring needs and asks those employers to consider non-traditional candidates through its hiring channel. LaunchCode then identifies, evaluates and validates the skills of job seekers, providing mentorship and access to training to those who need it. Participants who are ready for apprenticeship are presented to one of LaunchCode's employer partners for placement in an open IT position that matches the candidate's skills. Apprentices earn a \$15 hourly wage plus benefits during the apprenticeship period.

The SFWIB will provide training-related funding and LaunchCode will provide relevant training services for 25 qualified participants. The cost for the training and paid apprenticeship placement with a hosting employer is \$10,000 per apprentice. The cost covers the cost of validating candidate skills, mentoring candidates, engaging employers, matching candidates to employers, onboarding apprentices with hosting employers, and monitoring the apprentice's progress to successful completion.

FUNDING: Workforce Innovation and Opportunity Act (WIOA)

PERFORMANCE: N/A

ATTACHMENT



SOUTH FLORIDA TECH APPRENTICESHIPS
Partnership between CareerSource South Florida and LaunchCode

LaunchCode is a nonprofit that creates economic opportunity and upward mobility through apprenticeship and placement in technology jobs. One key goal of LaunchCode is to fill the employment gap in the area of technology in South Florida.

The U.S. Dept. of Labor projects that 1 million jobs in programming alone will go unfilled by 2020. These technology jobs typically require a college degree and 3-5 years work experience in the field, making it a challenge for the average candidate to acquire the skill sets necessary to fill the need. These high-paying, and high-demand positions include:

- Software developers - Median Salary \$105K
- Front-End Web Developers - Median Salary \$68K
- Backend developer - Median Salary \$68K
- Mobile development - Median Salary \$100K
- Business Intelligence Analyst – Median Salary \$93K
- Quality Assurance Analyst – Median Salary \$85K
- IT Project Manager – Median Salary \$88K

Through our partnership with over 100 companies currently hiring in South Florida, LaunchCode has developed a specialized apprenticeship program that allows candidates to get employer-paid, on-the-job work experience that gives them a first foot in the door to the technology industry.

LaunchCode's evaluates candidates across a range of employability criteria including technical skill, mentors those candidates, engages employers with hiring need, matches and places job-ready candidates with employer partners which host the apprenticeship. Hosting employers pay the wage of the apprentice and provide mentoring on the job with the expectation of preparing the apprentice to move into an open position within the company.

Apprenticeship accomplishes several key things for candidates. Vitaly, it breaks the chain of rejection that often comes with having no job experience in the field. Through the apprenticeship, individuals who have marketable skills are able to demonstrate them in a paid position for the first time. Additionally, apprenticeship gives the candidate a period of ramp-up, so she can get the feel for the substantive

work and the workplace culture in an environment where the employer understands and encourages this period of critical growth.

Over LaunchCode's history, about 90 percent of apprentices have seen their apprenticeship convert into permanent employment with the hosting employer. On average, a LaunchCode apprentice completes the apprenticeship and is converted to permanent employment in ninety (90) days.

Cost

Many training providers and bootcamps charge individuals \$10,000 or more for a course of training that purportedly gives them the skills needed to get a job in technology as a software developer or in a similar role. But there is no guarantee through those programs that a participant will get a job, or even paid on-the-job work experience.

For the same amount, LaunchCode can prepare and place a candidate in a tech apprenticeship, ensuring that they'll earn an hourly wage as apprentice and have a high probability of permanent employment in a career-track position.

LaunchCode proposes a specialized partnership with CareerSource South Florida that would give access to no more than 25 qualified candidates each year to go through our technology apprenticeship at a cost of \$10,000 per apprentice.

Timeline

LaunchCode is currently operating in South Florida and the partnership proposed in this document could begin almost immediately.

The one matter that would need to be handled prior to initiation is the development of a managed referral protocol through which candidates identified by LaunchCode as qualified to be placed as an apprentice can go through a determination of eligibility by CareerSource to ensure their qualification for workforce benefits.

Prerequisites & Qualifications

In seeking qualified candidates for the apprenticeship, we will work with CareerSource South Florida to ensure that candidates follow both program guidelines as well as income eligibility requirements in place.

LaunchCode uses a proprietary evaluation process that includes an application, a technical assessment and an interview to determine a candidate's readiness for placement in apprenticeship. Only those individuals who are assessed as ready will be placed in apprenticeship by LaunchCode.

Professional Skills

Through the on-the-job learning in apprenticeship, participants will achieve the described competencies in the areas listed below.

Programming

Ability to contribute to, or create complex applications that solve the problems of hosting employer. Uses the languages, frameworks, and tools of employer's development team.

Aptitude

Quickly learns, and collaborates with others on a team. Able to solve problems effectively by herself if necessary. Has a working knowledge of the various applications or projects she is working on for the employer. Understanding of what needs to be learned to accomplish new tasks.

Communication

Can be trusted in representing an employer in customer facing situations, by explaining their contributions to various projects. Ability to effectively communicate with other developers, and can assist others in their work.

Problem Solving

Ability to solve complex problems, and explain her solutions to other developers. Can identify and solve the real world issues of hosting employer. Can offer possible solutions to other developers.

Outcomes

No fewer than 80 percent of the individuals placed in apprenticeship by LaunchCode will attain permanent employment in a high-wage, high-growth occupation at the conclusion of the apprenticeship and maintain employment in the field for a minimum of four quarters following her completion of the program.

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Jeffrey A. Mazur
Director of Public Partnerships
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SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 8a

AGENDA ITEM SUBJECT: REFUGEE EMPLOYMENT AND TRAINING PROGRAM BALANCED SCORECARD UPDATE

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

STRATEGIC PROJECT: **Improve employment outcomes**

BACKGROUND:

The Refugee Employment and Training (RET) Balanced Scorecard Report measures the performance of RET Service Contractors. The report for Program Year (PY) 2015-16, is from October 1, 2015 through May 27, 2016.

The RET Services Contractors Balanced Scorecard Performance Summary, for the same period, shows that six of seven Contractors have either met or exceeded 65 percent of the PY 2015-16 performance measures.

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT

RET SERVICES CONTRACTORS PERFORMANCE SUMMARY

Balanced Scorecard PY '15-16
October 1, 2015 - May 31, 2016







RET Services Contractors	# of Performance Measures Standards Met *	# of Performance Measures	% of Performance Measures Standards Met
Adults Mankind Organization, Inc.	6	8	75%
Arbor E & T, LLC	6	8	75%
Cuban American National Council, Inc.	6	8	75%
Community Coalition, Inc.	4	8	50%
Lutheran Services of Florida, Inc.	6	8	75%
Miami Beach Latin Chamber of Commerce, Inc.	6	8	75%
Youth Co-Op, Inc.	6	8	75%
REGION	5	8	63%

** Performance Measures: Entered Employment Rate (EER) and EER Less Than a Year (LTY) were applied by April 2015.*

CSSF Refugee Balanced Scorecard Report

Report Date: 10/1/2015 To 5/31/2016

Regional

Regional		
	Measure	Region
1	Entered Employment Rate	16.18 % 
2	Entered Employment Rate LTY	14.13 % 
3	Employed on the 90th Day	84.51 % 
4	Employed on the 180th Day	87.93 % 
5	Health Benefits	43.80 % 
6	Placements (YTD)	6,135
7	Intakes (YTD)	22,329
8	EFM Placements (YTD)	70.50 % 

ND = No data

NA = Region performance not applicable for this measure

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CSSF Refugee Balanced Scorecard Report

Report Date: 10/1/2015 To 5/31/2016

AMO

Per Provider				
	Measure	Region	Center	
1	Entered Employment Rate	16.18 %	17.27 %	↑
2	Entered Employment Rate LTY	14.13 %	14.88 %	↑
3	Employed on the 90th Day	84.51 %	95.91 %	↑
4	Employed on the 180th Day	87.93 %	97.27 %	↑
5	Health Benefits	43.80 %	53.45 %	↑
6	Placements (YTD)	6,135	1,114	
7	Intakes (YTD)	22,329	2,873	
8	EFM Placements (YTD)	70.50 %	82.86 %	↑

ND = No data

NA = Region performance not applicable for this measure

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CSSF Refugee Balanced Scorecard Report

Report Date: 10/1/2015 To 5/31/2016

Arbor E&T, LLC

Per Provider				
	Measure	Region	Center	
1	Entered Employment Rate	16.18 %	17.45 %	↑
2	Entered Employment Rate LTY	14.13 %	15.94 %	↑
3	Employed on the 90th Day	84.51 %	86.38 %	↓
4	Employed on the 180th Day	87.93 %	88.78 %	↑
5	Health Benefits	43.80 %	40.86 %	↓
6	Placements (YTD)	6,135	569	
7	Intakes (YTD)	22,329	3,383	
8	EFM Placements (YTD)	70.50 %	97.47 %	↑

ND = No data

NA = Region performance not applicable for this measure

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CSSF Refugee Balanced Scorecard Report

Report Date: 10/1/2015 To 5/31/2016

CANC

Per Provider				
	Measure	Region	Center	
1	Entered Employment Rate	16.18 %	17.23 %	↑
2	Entered Employment Rate LTY	14.13 %	16.19 %	↑
3	Employed on the 90th Day	84.51 %	86.98 %	↑
4	Employed on the 180th Day	87.93 %	92.02 %	↑
5	Health Benefits	43.80 %	41.03 %	↓
6	Placements (YTD)	6,135	620	
7	Intakes (YTD)	22,329	2,000	
8	EFM Placements (YTD)	70.50 %	93.24 %	↓

ND = No data

NA = Region performance not applicable for this measure

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CSSF Refugee Balanced Scorecard Report

Report Date: 10/1/2015 To 5/31/2016

Community Coalition

Per Provider				
	Measure	Region	Center	
1	Entered Employment Rate	16.18 %	9.68 %	↑
2	Entered Employment Rate LTY	14.13 %	7.76 %	↑
3	Employed on the 90th Day	84.51 %	80.08 %	↑
4	Employed on the 180th Day	87.93 %	65.14 %	↓
5	Health Benefits	43.80 %	39.00 %	↓
6	Placements (YTD)	6,135	491	
7	Intakes (YTD)	22,329	1,748	
8	EFM Placements (YTD)	70.50 %	66.67 %	↓

ND = No data

NA = Region performance not applicable for this measure

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CSSF Refugee Balanced Scorecard Report

Report Date: 10/1/2015 To 5/31/2016

Lutheran Services

Per Provider				
	Measure	Region	Center	
1	Entered Employment Rate	16.18 %	16.61 %	↑
2	Entered Employment Rate LTY	14.13 %	15.45 %	↑
3	Employed on the 90th Day	84.51 %	83.46 %	↓
4	Employed on the 180th Day	87.93 %	84.10 %	↑
5	Health Benefits	43.80 %	40.72 %	↑
6	Placements (YTD)	6,135	1,296	
7	Intakes (YTD)	22,329	4,700	
8	EFM Placements (YTD)	70.50 %	86.90 %	↑

ND = No data

NA = Region performance not applicable for this measure

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CSSF Refugee Balanced Scorecard Report

Report Date: 10/1/2015 To 5/31/2016

Miami Beach Latin Chamber

Per Provider				
	Measure	Region	Center	
1	Entered Employment Rate	16.18 %	30.17 %	↑
2	Entered Employment Rate LTY	14.13 %	25.75 %	↑
3	Employed on the 90th Day	84.51 %	80.92 %	↓
4	Employed on the 180th Day	87.93 %	79.76 %	↓
5	Health Benefits	43.80 %	66.28 %	↑
6	Placements (YTD)	6,135	186	
7	Intakes (YTD)	22,329	439	
8	EFM Placements (YTD)	70.50 %	88.89 %	↑

ND = No data

NA = Region performance not applicable for this measure

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CSSF Refugee Balanced Scorecard Report

Report Date: 10/1/2015 To 5/31/2016

Youth Co-Op

Per Provider				
	Measure	Region	Center	
1	Entered Employment Rate	16.18 %	16.19 %	↑
2	Entered Employment Rate LTY	14.13 %	13.51 %	↑
3	Employed on the 90th Day	84.51 %	78.47 %	↓
4	Employed on the 180th Day	87.93 %	87.87 %	↑
5	Health Benefits	43.80 %	41.40 %	↑
6	Placements (YTD)	6,135	1,859	
7	Intakes (YTD)	22,329	7,170	
8	EFM Placements (YTD)	70.50 %	80.16 %	↑

ND = No data

NA = Region performance not applicable for this measure

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SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 8b

AGENDA ITEM SUBJECT: WORKFORCE SERVICES BALANCED SCORECARD AND JOB PLACEMENTS UPDATE

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

STRATEGIC PROJECT: **Conduct an analysis of Career Centers**

BACKGROUND:

The Balanced Scorecard measures the performance of the region's Service Partners. The report for Program Year (PY) 2015-16, is from July 1, 2015 through May 31, 2016.

The PY 2015-16 Balanced Scorecard Performance Summary for the same period indicates 9 of the 14 Workforce Services locations are meeting the required 65 percent of the measures.

The region's Balanced Scorecard Job Placements Year-to-Date (YTD) summary report, for the period of July 1, 2015 through May 31, 2016, shows the Region had a total of 56,924 job placements; which is 107 percent of the minimum standard and 91 percent of the maximum standard.

- Five of the 14 Workforce Services contracts have met or exceeded their minimum YTD Job Placements standard
- Five of the 14 Workforce Services contracts have met or exceeded their maximum YTD Job Placements standard

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT

WORKFORCE SERVICES CONTRACTORS PERFORMANCE SUMMARY				
Balanced Scorecard PY '15-'16 (July 1, 2015 through MAY 31, 2016) *				
A Contractor must meet or exceed 65% of the Balanced Scorecard Performance Measures				
Workforce Services Contractors	Workforce Services Locations	# of Performance Measures Standards Met	# of Performance Measures	% of Performance Measures Standards Met
Arbor E & T, LLC	Hialeah Downtown Career Center	12	18	66.7%
	Carol City Career Center	12	18	66.7%
	Miami Beach Career Center	12	18	66.7%
	Opa-Locka Career Center	10	18	55.6%
City of Miami	City of Miami Career Center	12	18	66.7%
Ser Jobs for Progress, Inc.	North Miami Beach Career Center	13	18	72.2%
Transition, Inc.	Transition ** Offender Service Center	7	16	43.8%
Youth Co-Op, Inc.	Florida Keys Career Center	11	18	61.1%
	Homestead Career Center	13	18	72.2%
	Little Havana Career Center	11	18	61.1%
	Northside Career Center	11	18	61.1%
	Perrine Career Center	15	18	83.3%
	South Miami Career Center	13	18	72.2%
	West Dade Career Center	13	18	72.2%
Region	All	12	18	66.7%

* Draft

** Transition Inc. doesn't have 2 CAP and 1 SNAP for a total of 16 performance measures.

*** The SNAP EER is not calculated as the program is currently under review.

CSSF Balanced Scorecard Report

Report Date: 7/1/2015 To 5/31/2016

Regional

Performance			
	Measure	Standard	Region
1	Level of Services for Special Groups	88.938%	100.00%
2	Training Completion Rate	70%	93.75%
3	Training Completion Placement Rate	70%	89.091%
4	Training Related Placements	70%	89.116%
5	Job Openings Index	8,884	28,194
6	WP Entered Employment Rate	55%	63.933%
7	WIA Adult & Dislocated Worker EER	93%	99.746%
8	CAP Entered Employment Rate	38%	36.871%
9	CAP Participation Rate	55%	41.977%
10	Short-Term Veterans EER	51%	58.304%
11	SNAP EER	30%	21.739%
12	Number of Training Enrollments	2,222	1,396
13	Employment (Obtained and Direct)	62,249	56,790
14	Employment Average Wage	\$13.87	\$10.14
15	Employers Served	17,858	19,492
16	Employer Services (Level 1)	8,674	13,293
Economic Impact			
17	Cost Per Placement	\$656.91	\$376.49
18	Net Economic Benefit	\$27,452.54	\$20,713.74
19	Return on the Investment	\$43.75	\$55.09

Number of Performance Measures Met	12
Number of Performance Measures	18
Percent of Performance Measures Met	66.7%

CSSF Balanced Scorecard Report

Report Date: 7/1/2015 To 5/31/2016

Arbor E&T, LLC

Carol City center

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	7.387%	100.00%	8.704%
2	Training Completion Rate	70%	93.75%	92.308%
3	Training Completion Placement Rate	70%	89.091%	83.333%
4	Training Related Placements	70%	89.116%	100.00%
5	Job Openings Index	760	28,194	2,259
6	WP Entered Employment Rate	55%	63.933%	72.177%
7	WIA Adult & Dislocated Worker EER	93%	99.746%	100.00%
8	CAP Entered Employment Rate	38%	36.871%	34.82%
9	CAP Participation Rate	55%	41.977%	40.00%
10	Short-Term Veterans EER	51%	58.304%	65.385%
11	SNAP EER	30%	21.739%	7.143%
12	Number of Training Enrollments	154	1,396	101
13	Employment (Obtained and Direct)	5,555	56,790	4,879
14	Employment Average Wage	\$13.87	\$10.14	\$11.01
15	Employers Served	1,529	19,492	1,571
16	Employer Services (Level 1)	743	13,293	1,090
Economic Impact				
17	Cost Per Placement	\$595.31	\$376.49	\$323.41
18	Net Economic Benefit	\$27,494.27	\$20,713.74	\$22,569.70
19	Return on the Investment	\$46.94	\$55.09	\$69.79

Number of Performance Measures Met	12
Number of Performance Measures	18
Percent of Performance Measures Met	66.7%

CSSF Balanced Scorecard Report

Report Date: 7/1/2015 To 5/31/2016

Arbor E&T, LLC

Hialeah Downtown center

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	6.319%	100.00%	6.717%
2	Training Completion Rate	70%	93.75%	80.00%
3	Training Completion Placement Rate	70%	89.091%	100.00%
4	Training Related Placements	70%	89.116%	100.00%
5	Job Openings Index	805	28,194	5,293
6	WP Entered Employment Rate	55%	63.933%	70.907%
7	WIA Adult & Dislocated Worker EER	93%	99.746%	100.00%
8	CAP Entered Employment Rate	38%	36.871%	32.055%
9	CAP Participation Rate	55%	41.977%	52.479%
10	Short-Term Veterans EER	51%	58.304%	77.419%
11	SNAP EER	30%	21.739%	ND
12	Number of Training Enrollments	154	1,396	124
13	Employment (Obtained and Direct)	4,763	56,790	4,417
14	Employment Average Wage	\$13.87	\$10.14	\$10.11
15	Employers Served	1,620	19,492	1,771
16	Employer Services (Level 1)	787	13,293	1,394
Economic Impact				
17	Cost Per Placement	\$606.47	\$376.49	\$337.96
18	Net Economic Benefit	\$27,493.47	\$20,713.74	\$20,680.65
19	Return on the Investment	\$46.87	\$55.09	\$61.19

Number of Performance Measures Met	12
Number of Performance Measures	18
Percent of Performance Measures Met	66.7%

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CSSF Balanced Scorecard Report

Report Date: 7/1/2015 To 5/31/2016

Arbor E&T, LLC

Miami Beach center

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	3.524%	100.00%	6.371%
2	Training Completion Rate	70%	93.75%	85.714%
3	Training Completion Placement Rate	70%	89.091%	83.333%
4	Training Related Placements	70%	89.116%	40.00%
5	Job Openings Index	530	28,194	1,629
6	WP Entered Employment Rate	55%	63.933%	66.527%
7	WIA Adult & Dislocated Worker EER	93%	99.746%	100.00%
8	CAP Entered Employment Rate	38%	36.871%	42.857%
9	CAP Participation Rate	55%	41.977%	35.052%
10	Short-Term Veterans EER	51%	58.304%	57.143%
11	SNAP EER	30%	21.739%	ND
12	Number of Training Enrollments	88	1,396	26
13	Employment (Obtained and Direct)	2,651	56,790	1,744
14	Employment Average Wage	\$13.87	\$10.14	\$11.46
15	Employers Served	1,066	19,492	1,141
16	Employer Services (Level 1)	517	13,293	827
Economic Impact				
17	Cost Per Placement	\$613.34	\$376.49	\$404.45
18	Net Economic Benefit	\$27,486.82	\$20,713.74	\$23,436.09
19	Return on the Investment	\$46.34	\$55.09	\$57.95

Number of Performance Measures Met	12
Number of Performance Measures	18
Percent of Performance Measures Met	66.7%

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CSSF Balanced Scorecard Report

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Arbor E&T, LLC

Opa Locka center

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	2.839%	100.00%	3.143%
2	Training Completion Rate	70%	93.75%	100.00%
3	Training Completion Placement Rate	70%	89.091%	100.00%
4	Training Related Placements	70%	89.116%	100.00%
5	Job Openings Index	416	28,194	808
6	WP Entered Employment Rate	55%	63.933%	59.633%
7	WIA Adult & Dislocated Worker EER	93%	99.746%	100.00%
8	CAP Entered Employment Rate	38%	36.871%	30.899%
9	CAP Participation Rate	55%	41.977%	22.487%
10	Short-Term Veterans EER	51%	58.304%	20.00%
11	SNAP EER	30%	21.739%	66.667%
12	Number of Training Enrollments	55	1,396	27
13	Employment (Obtained and Direct)	2,134	56,790	921
14	Employment Average Wage	\$13.87	\$10.14	\$10.70
15	Employers Served	836	19,492	845
16	Employer Services (Level 1)	406	13,293	725
Economic Impact				
17	Cost Per Placement	\$597.00	\$376.49	\$466.04
18	Net Economic Benefit	\$27,493.27	\$20,713.74	\$21,781.64
19	Return on the Investment	\$46.86	\$55.09	\$46.74

Number of Performance Measures Met	10
Number of Performance Measures	18
Percent of Performance Measures Met	55.6%

CSSF Balanced Scorecard Report

Report Date: 7/1/2015 To 5/31/2016

City of Miami

City of Miami center

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	7.254%	100.00%	7.678%
2	Training Completion Rate	70%	93.75%	100.00%
3	Training Completion Placement Rate	70%	89.091%	100.00%
4	Training Related Placements	70%	89.116%	75.00%
5	Job Openings Index	635	28,194	2,006
6	WP Entered Employment Rate	55%	63.933%	67.08%
7	WIA Adult & Dislocated Worker EER	93%	99.746%	100.00%
8	CAP Entered Employment Rate	38%	36.871%	32.184%
9	CAP Participation Rate	55%	41.977%	22.895%
10	Short-Term Veterans EER	51%	58.304%	81.132%
11	SNAP EER	30%	21.739%	19.512%
12	Number of Training Enrollments	187	1,396	454
13	Employment (Obtained and Direct)	5,467	56,790	3,339
14	Employment Average Wage	\$13.87	\$10.14	\$10.50
15	Employers Served	1,276	19,492	1,657
16	Employer Services (Level 1)	619	13,293	1,375
Economic Impact				
17	Cost Per Placement	\$611.85	\$376.49	\$465.21
18	Net Economic Benefit	\$27,498.01	\$20,713.74	\$21,369.80
19	Return on the Investment	\$47.25	\$55.09	\$45.94

Number of Performance Measures Met	12
Number of Performance Measures	18
Percent of Performance Measures Met	66.7%

CSSF Balanced Scorecard Report

Report Date: 7/1/2015 To 5/31/2016

SER-Jobs For Progress, Inc.

North Miami Beach center

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	8.152%	100.00%	9.444%
2	Training Completion Rate	70%	93.75%	100.00%
3	Training Completion Placement Rate	70%	89.091%	86.957%
4	Training Related Placements	70%	89.116%	85.00%
5	Job Openings Index	928	28,194	2,695
6	WP Entered Employment Rate	55%	63.933%	59.497%
7	WIA Adult & Dislocated Worker EER	93%	99.746%	100.00%
8	CAP Entered Employment Rate	38%	36.871%	27.078%
9	CAP Participation Rate	55%	41.977%	37.98%
10	Short-Term Veterans EER	51%	58.304%	61.745%
11	SNAP EER	30%	21.739%	ND
12	Number of Training Enrollments	187	1,396	55
13	Employment (Obtained and Direct)	6,138	56,790	8,481
14	Employment Average Wage	\$13.87	\$10.14	\$11.27
15	Employers Served	1,866	19,492	2,294
16	Employer Services (Level 1)	906	13,293	1,588
Economic Impact				
17	Cost Per Placement	\$597.25	\$376.49	\$261.36
18	Net Economic Benefit	\$27,496.00	\$20,713.74	\$23,176.08
19	Return on the Investment	\$47.08	\$55.09	\$88.68

Number of Performance Measures Met	13
Number of Performance Measures	18
Percent of Performance Measures Met	72.2%

CSSF Balanced Scorecard Report

Report Date: 7/1/2015 To 5/31/2016

Transition Inc

Transition Offender Service center

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	2.893%	100.00%	5.378%
2	Training Completion Rate	70%	93.75%	83.333%
3	Training Completion Placement Rate	70%	89.091%	20.00%
4	Training Related Placements	70%	89.116%	0.00%
5	Job Openings Index	61	28,194	421
6	WP Entered Employment Rate	55%	63.933%	48.00%
7	WIA Adult & Dislocated Worker EER	93%	99.746%	50.00%
8	CAP Entered Employment Rate	38%	36.871%	0.00%
9	CAP Participation Rate	55%	41.977%	0.00%
10	Short-Term Veterans EER	51%	58.304%	40.426%
11	SNAP EER	30%	21.739%	ND
12	Number of Training Enrollments	110	1,396	26
13	Employment (Obtained and Direct)	759	56,790	743
14	Employment Average Wage	\$13.87	\$10.14	\$9.25
15	Employers Served	122	19,492	208
16	Employer Services (Level 1)	60	13,293	91
Economic Impact				
17	Cost Per Placement	\$1,946.99	\$376.49	\$921.17
18	Net Economic Benefit	\$25,681.80	\$20,713.74	\$18,322.16
19	Return on the Investment	\$10.71	\$55.09	\$19.89

Number of Performance Measures Met	7
Number of Performance Measures	18
Percent of Performance Measures Met	38.9%

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CSSF Balanced Scorecard Report

Report Date: 7/1/2015 To 5/31/2016

Youth Co-Op

Florida Keys center

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	6.711%	100.00%	2.792%
2	Training Completion Rate	70%	93.75%	100.00%
3	Training Completion Placement Rate	70%	89.091%	100.00%
4	Training Related Placements	70%	89.116%	85.714%
5	Job Openings Index	173	28,194	1,080
6	WP Entered Employment Rate	55%	63.933%	56.789%
7	WIA Adult & Dislocated Worker EER	93%	99.746%	100.00%
8	CAP Entered Employment Rate	38%	36.871%	50.00%
9	CAP Participation Rate	55%	41.977%	51.852%
10	Short-Term Veterans EER	51%	58.304%	50.667%
11	SNAP EER	30%	21.739%	ND
12	Number of Training Enrollments	220	1,396	18
13	Employment (Obtained and Direct)	1,771	56,790	1,369
14	Employment Average Wage	\$13.87	\$10.14	\$12.09
15	Employers Served	346	19,492	373
16	Employer Services (Level 1)	168	13,293	195
Economic Impact				
17	Cost Per Placement	\$1,851.55	\$376.49	\$930.38
18	Net Economic Benefit	\$26,111.12	\$20,713.74	\$24,212.87
19	Return on the Investment	\$13.26	\$55.09	\$26.02

Number of Performance Measures Met	11
Number of Performance Measures	18
Percent of Performance Measures Met	61.1%

ND = No Data

CSSF Balanced Scorecard Report

Report Date: 7/1/2015 To 5/31/2016

Youth Co-Op

Homestead center

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	6.355%	100.00%	6.474%
2	Training Completion Rate	70%	93.75%	100.00%
3	Training Completion Placement Rate	70%	89.091%	100.00%
4	Training Related Placements	70%	89.116%	100.00%
5	Job Openings Index	603	28,194	1,209
6	WP Entered Employment Rate	55%	63.933%	65.103%
7	WIA Adult & Dislocated Worker EER	93%	99.746%	97.719%
8	CAP Entered Employment Rate	38%	36.871%	53.807%
9	CAP Participation Rate	55%	41.977%	60.394%
10	Short-Term Veterans EER	51%	58.304%	53.425%
11	SNAP EER	30%	21.739%	37.50%
12	Number of Training Enrollments	154	1,396	156
13	Employment (Obtained and Direct)	4,785	56,790	4,184
14	Employment Average Wage	\$13.87	\$10.14	\$8.54
15	Employers Served	1,211	19,492	1,201
16	Employer Services (Level 1)	589	13,293	657
Economic Impact				
17	Cost Per Placement	\$603.30	\$376.49	\$489.07
18	Net Economic Benefit	\$27,493.38	\$20,713.74	\$17,264.35
19	Return on the Investment	\$46.87	\$55.09	\$35.30

Number of Performance Measures Met	13
Number of Performance Measures	18
Percent of Performance Measures Met	72.2%

CSSF Balanced Scorecard Report

Report Date: 7/1/2015 To 5/31/2016

Youth Co-Op

Little Havana center

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	7.761%	100.00%	8.418%
2	Training Completion Rate	70%	93.75%	95.00%
3	Training Completion Placement Rate	70%	89.091%	89.474%
4	Training Related Placements	70%	89.116%	94.118%
5	Job Openings Index	776	28,194	4,270
6	WP Entered Employment Rate	55%	63.933%	61.004%
7	WIA Adult & Dislocated Worker EER	93%	99.746%	100.00%
8	CAP Entered Employment Rate	38%	36.871%	43.988%
9	CAP Participation Rate	55%	41.977%	44.048%
10	Short-Term Veterans EER	51%	58.304%	50.00%
11	SNAP EER	30%	21.739%	ND
12	Number of Training Enrollments	198	1,396	72
13	Employment (Obtained and Direct)	5,841	56,790	5,046
14	Employment Average Wage	\$13.87	\$10.14	\$10.07
15	Employers Served	1,560	19,492	1,557
16	Employer Services (Level 1)	758	13,293	830
Economic Impact				
17	Cost Per Placement	\$610.42	\$376.49	\$389.89
18	Net Economic Benefit	\$27,493.23	\$20,713.74	\$20,556.13
19	Return on the Investment	\$46.86	\$55.09	\$52.72

Number of Performance Measures Met	11
Number of Performance Measures	18
Percent of Performance Measures Met	61.1%

ND = No Data

CSSF Balanced Scorecard Report

Report Date: 7/1/2015 To 5/31/2016

Youth Co-Op

Northside center

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	8.286%	100.00%	10.464%
2	Training Completion Rate	70%	93.75%	89.474%
3	Training Completion Placement Rate	70%	89.091%	94.118%
4	Training Related Placements	70%	89.116%	93.75%
5	Job Openings Index	1,182	28,194	2,123
6	WP Entered Employment Rate	55%	63.933%	81.104%
7	WIA Adult & Dislocated Worker EER	93%	99.746%	100.00%
8	CAP Entered Employment Rate	38%	36.871%	29.762%
9	CAP Participation Rate	55%	41.977%	45.863%
10	Short-Term Veterans EER	51%	58.304%	60.00%
11	SNAP EER	30%	21.739%	75.00%
12	Number of Training Enrollments	198	1,396	63
13	Employment (Obtained and Direct)	6,237	56,790	5,642
14	Employment Average Wage	\$13.87	\$10.14	\$9.24
15	Employers Served	2,376	19,492	2,368
16	Employer Services (Level 1)	1,155	13,293	1,577
Economic Impact				
17	Cost Per Placement	\$601.97	\$376.49	\$318.48
18	Net Economic Benefit	\$27,494.27	\$20,713.74	\$18,898.64
19	Return on the Investment	\$46.94	\$55.09	\$59.34

Number of Performance Measures Met	11
Number of Performance Measures	18
Percent of Performance Measures Met	61.1%

CSSF Balanced Scorecard Report

Report Date: 7/1/2015 To 5/31/2016

Youth Co-Op

Perrine center

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	8.366%	100.00%	11.188%
2	Training Completion Rate	70%	93.75%	93.75%
3	Training Completion Placement Rate	70%	89.091%	93.333%
4	Training Related Placements	70%	89.116%	92.857%
5	Job Openings Index	790	28,194	1,426
6	WP Entered Employment Rate	55%	63.933%	70.612%
7	WIA Adult & Dislocated Worker EER	93%	99.746%	100.00%
8	CAP Entered Employment Rate	38%	36.871%	49.735%
9	CAP Participation Rate	55%	41.977%	60.569%
10	Short-Term Veterans EER	51%	58.304%	74.51%
11	SNAP EER	30%	21.739%	0.00%
12	Number of Training Enrollments	198	1,396	131
13	Employment (Obtained and Direct)	6,292	56,790	6,991
14	Employment Average Wage	\$13.87	\$10.14	\$9.99
15	Employers Served	1,588	19,492	1,676
16	Employer Services (Level 1)	771	13,293	1,151
Economic Impact				
17	Cost Per Placement	\$603.84	\$376.49	\$337.97
18	Net Economic Benefit	\$27,496.36	\$20,713.74	\$20,441.23
19	Return on the Investment	\$47.11	\$55.09	\$60.48

Number of Performance Measures Met	15
Number of Performance Measures	18
Percent of Performance Measures Met	83.3%

CSSF Balanced Scorecard Report

Report Date: 7/1/2015 To 5/31/2016

Youth Co-Op

South Miami

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	1.673%	100.00%	1.922%
2	Training Completion Rate	70%	93.75%	100.00%
3	Training Completion Placement Rate	70%	89.091%	100.00%
4	Training Related Placements	70%	89.116%	100.00%
5	Job Openings Index	170	28,194	641
6	WP Entered Employment Rate	55%	63.933%	57.431%
7	WIA Adult & Dislocated Worker EER	93%	99.746%	100.00%
8	CAP Entered Employment Rate	38%	36.871%	47.436%
9	CAP Participation Rate	55%	41.977%	28.736%
10	Short-Term Veterans EER	51%	58.304%	38.095%
11	SNAP EER	30%	21.739%	ND
12	Number of Training Enrollments	44	1,396	12
13	Employment (Obtained and Direct)	1,265	56,790	1,286
14	Employment Average Wage	\$13.87	\$10.14	\$9.41
15	Employers Served	341	19,492	378
16	Employer Services (Level 1)	165	13,293	201
Economic Impact				
17	Cost Per Placement	\$609.40	\$376.49	\$361.26
18	Net Economic Benefit	\$27,483.59	\$20,713.74	\$19,205.93
19	Return on the Investment	\$46.08	\$55.09	\$53.16

Number of Performance Measures Met	13
Number of Performance Measures	18
Percent of Performance Measures Met	72.2%

ND = No Data

CSSF Balanced Scorecard Report

Report Date: 7/1/2015 To 5/31/2016

Youth Co-Op

West Dade center

Performance				
	Measure	Standard	Region	Center
1	Level of Services for Special Groups	11.419%	100.00%	11.075%
2	Training Completion Rate	70%	93.75%	91.667%
3	Training Completion Placement Rate	70%	89.091%	86.364%
4	Training Related Placements	70%	89.116%	84.211%
5	Job Openings Index	1,055	28,194	2,334
6	WP Entered Employment Rate	55%	63.933%	59.435%
7	WIA Adult & Dislocated Worker EER	93%	99.746%	100.00%
8	CAP Entered Employment Rate	38%	36.871%	47.268%
9	CAP Participation Rate	55%	41.977%	55.181%
10	Short-Term Veterans EER	51%	58.304%	57.865%
11	SNAP EER	30%	21.739%	0.00%
12	Number of Training Enrollments	275	1,396	131
13	Employment (Obtained and Direct)	8,591	56,790	7,748
14	Employment Average Wage	\$13.87	\$10.14	\$10.48
15	Employers Served	2,121	19,492	2,452
16	Employer Services (Level 1)	1,030	13,293	1,592
Economic Impact				
17	Cost Per Placement	\$606.72	\$376.49	\$366.18
18	Net Economic Benefit	\$27,493.71	\$20,713.74	\$21,427.65
19	Return on the Investment	\$46.89	\$55.09	\$58.52

Number of Performance Measures Met	13
Number of Performance Measures	18
Percent of Performance Measures Met	72.2%



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 8c

AGENDA ITEM SUBJECT: YOUTH PARTNERS AND REGIONAL PERFORMANCE

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **DEDICATED COMMITMENT TO YOUTH PARTICIPATION**

STRATEGIC PROJECT: **Improve service delivery outcomes**

BACKGROUND:

Performance measures for the Youth Partners and Region covering a six month reporting period, July 1, 2015 through May 27, 2016, as represented on the State's Monthly Management Report (MMR) are as follows:

- 332 of 338 In-School and Out of School Younger Youth (Column #1) exited the program with positive outcomes (obtain a credential/diploma, post-secondary education, advanced training/qualified apprenticeships, military, or employment). The Region's Younger Youth Positive Outcome Performance Measures is 98%.
- 1584 of 1796 In-School and Out of School Younger Youth (Column #2) attained an increase in their skill attainment performance measure (basic skills, work readiness skills, and occupational skills). The Region's skill attainment performance measure is 88%.
- 202 of 206 In-School Youth (Column #3) exited the program with a positive outcome (obtain a credential/diploma, post-secondary education, advanced training/qualified apprenticeships, military, or employment). The Region's in school youth positive outcome performance measure is 98%.
- 284 of 289 Out-School Youth (Column #4) exited the program with a positive outcome (obtain a credential/diploma, post-secondary education, advanced training/qualified apprenticeships, military, or employment). The Region's Out of School youth positive outcome performance measure is 98%.

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT

WIA YOUTH SERVICE PARTNERS PERFORMANCE - July 1, 2015 - May 27, 2016

Youth Service Partners	Younger Youth Positive Outcome Performance Measure (90%) COLUMN #1			Youth Skill Attainment Performance Measure (90%) (basic education, work readiness, occupational skills) COLUMN #2			In School Youth Positive Outcome Performance Measure (90%) COLUMN #3			Out of School Youth Positive Outcome Performance Measure (90%) COLUMN #4		
	# to be Met	# Met	% of Standard Met	# to be Met	# Met	% of Standard Met	# to be Met	# Met	% of Standard Met	# to be Met	# Met	% of Standard Met
<i>IN-SCHOOL PROGRAM</i>												
Adult Mankind Organization	58	57	98%	309	243	79%	57	56	98%			
Cuban National Council	74	72	97%	202	169	84%	74	72	97%			
Youth Co-Op Monroe	6	6	100%	22	22	100%	6	6	100%			
Youth Co-Op Miami-Dade	67	66	99%	410	389	95%	69	68	99%			
YEAR-TO-DATE PERFORMANCE	205	201	100%	943	823	87%	206	202	98%			
<i>OUT-OF-SCHOOL PROGRAM</i>												
Adult Mankind Organization	24	24	100%	218	182	83%				64	64	100%
Community Coalition	8	7	88%	71	68	96%				18	17	94%
Cuban American National Council	44	44	100%	147	127	86%				72	72	100%
Greater Miami Service Corps	14	13	93%	105	95	90%				40	36	90%
Youth Co-Op Monroe	7	7	100%	32	31	97%				13	13	100%
Youth Co-Op Miami-Dade	36	36	100%	280	258	92%				82	82	100%
YEAR-TO-DATE PERFORMANCE	133	131	98%	853	761	89%				289	284	98%
REGIONAL PERFORMANCE	338	332	98%	1,796	1,584	88%	206	202	98%	289	284	98%



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 8d

AGENDA ITEM SUBJECT: CONSUMER REPORT CARD UPDATE

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

STRATEGIC PROJECT: **Improve credential outcomes for job seekers**

BACKGROUND:

The SFWIB ITA Policy requires the monitoring of the performance of SFWIB approved Training Vendors. Accordingly, staff developed and implemented the Consumer Report Card Tool. The tool is an online report that updates ITA performance on a daily basis. The goal of the tool is to function as an “ITA Consumer Report Card”, enabling the consumer (participant) as well as the Career Advisor the ability to check on the success of individual programs and to evaluate the economic benefit per placement by program.

The attached PY15-16 Consumer Report Card table, dated June 3, 2016, indicates that the South Florida Workforce Investment Board generated \$4,513,073.49 of wages into the South Florida regional economy. For every dollar spent on training, SFWIB obtained a return of \$3.69. Ninety percent of training services participants completed classroom training. Of those completing training, 85 percent have obtained employment with an average wage of \$17.34. Eighty-nine percent of the participants were placed in a training-related occupation. The net economic benefit per placement is \$28,384.11.

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT

Consumer Report Card

07/01/2015 - 06/30/2016

Training Agent	Total Outcome	Number of Completions	Number of Placements	% of Placements	# of Training Related Placements	% of Total Training Related Placements	Training Expenditures			Economic Benefit		Net Economic Benefit Per Placement	Value Added per Placement
							Avg. Cost Per Participant	Total Completion Expenditures	Total Expenditure Per Placement	Average Wage	Average Economic Benefit		
Advanced Technical Centers	4	4	3	75.00 %	2	66.67 %	\$ 2,536.56	\$ 10,146.24	\$ 3,382.08	\$ 9.18	\$ 19,101.33	\$ 15,719.25	\$ 4.65
American Advanced Technicians Institute	2	2	2	100.00 %	2	100.00 %	\$ 4,280.50	\$ 8,561.00	\$ 4,280.50	\$ 12.25	\$ 25,480.00	\$ 21,199.50	\$ 4.95
Atlantis University	4	4	2	50.00 %	1	50.00 %	\$ 4,998.23	\$ 19,992.92	\$ 9,996.46	\$ 11.25	\$ 23,400.00	\$ 13,403.54	\$ 1.34
Dade Medical Colleg - Homestead Campus	1	1	-	0.00 %	-	0.00 %	\$ 2,929.69	\$ 2,929.69	-	-	-	-	-
Dade Medical College - Miami Campus	2	1	1	100.00 %	-	0.00 %	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10.00	\$ 20,800.00	\$ 10,800.00	\$ 1.08
Florida International University (RDB1003)	2	2	1	50.00 %	-	0.00 %	\$ 5,868.98	\$ 11,737.95	\$ 11,737.95	\$ 10.00	\$ 20,800.00	\$ 9,062.05	\$ 0.77
Life-Line Med Training	1	1	1	100.00 %	-	0.00 %	\$ 930.00	\$ 930.00	\$ 930.00	\$ 8.50	\$ 17,680.00	\$ 16,750.00	\$ 18.01
Management Resources College	1	1	1	100.00 %	1	100.00 %	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 30.00	\$ 62,400.00	\$ 52,400.00	\$ 5.24
MDCP SCHOOLS (ALL)	5	4	2	50.00 %	1	50.00 %	\$ 3,392.97	\$ 13,571.87	\$ 6,785.94	\$ 13.50	\$ 28,080.00	\$ 21,294.06	\$ 3.14
Metropolitan Trucking and Technical Institute	36	25	12	48.00 %	11	91.67 %	\$ 1,623.32	\$ 40,583.06	\$ 3,381.92	\$ 13.23	\$ 27,508.00	\$ 24,126.08	\$ 7.13
Miami-Dade College	10	8	3	37.50 %	3	100.00 %	\$ 3,140.71	\$ 25,125.71	\$ 8,375.24	\$ 17.27	\$ 35,914.67	\$ 27,539.43	\$ 3.29
New Horizons	61	61	61	100.00 %	55	90.16 %	\$ 9,672.13	\$ 590,000.00	\$ 9,672.13	\$ 19.79	\$ 41,159.11	\$ 31,486.98	\$ 3.26
SABER	1	1	-	0.00 %	-	0.00 %	\$ 10,000.00	\$ 10,000.00	-	-	-	-	-
Sullivan & Cogliano Training Centers,Inc. Kendall	35	32	30	93.75 %	27	90.00 %	\$ 6,083.80	\$ 194,681.60	\$ 6,489.39	\$ 16.72	\$ 34,774.13	\$ 28,284.75	\$ 4.36
The Academy -- Fort Lauderdale Campus	1	1	1	100.00 %	1	100.00 %	\$ 7,029.99	\$ 7,029.99	\$ 7,029.99	\$ 23.00	\$ 47,840.00	\$ 40,810.01	\$ 5.81
The Academy -- Miami Campus	35	33	32	96.97 %	31	96.88 %	\$ 9,258.07	\$ 305,516.36	\$ 9,547.39	\$ 17.79	\$ 37,012.95	\$ 27,465.56	\$ 2.88
The CDL School, Inc.	7	7	7	100.00 %	7	100.00 %	\$ 2,500.00	\$ 17,500.00	\$ 2,500.00	\$ 12.27	\$ 25,527.54	\$ 23,027.54	\$ 9.21
	208	188	159	84.57 %	142	89.31 %	\$ 6,502.91	\$ 1,222,546.71	\$ 7,688.97	\$ 17.34	\$ 36,073.09	\$ 28,384.11	\$ 3.69



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 8e

AGENDA ITEM SUBJECT: SUBSEQUENT ELIGIBILITY OF TRAINING PROVIDERS FOR PY 2015-2016

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Performance and Efficiency Council recommends to the Board the approval to authorize staff to approve the subsequent eligibility of Training Providers for Program Year (PY) 2016-2017 who have met performance requirements based on the PY 2014-2015 ITA Performance Review, as set forth below.

STRATEGIC GOAL: **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

STRATEGIC PROJECT: **Enhance CSSF performance system**

BACKGROUND:

The Workforce Investment and Opportunity Act (WIOA) requires Local Workforce Boards set certain performance standards for training providers. The Federal Register's Final Rules for WIOA specifies training providers must deliver results and submit accurate information in order to retain its status as an Eligible Training Provider (ETP). Furthermore, the Code of Federal Regulation (CFR) Title 20, Part 663 – Subpart E, Section 663.510 stipulates Local Workforce Boards conduct performance and cost analysis related to training providers to remain subsequently eligible. If a training provider's program fails to meet the Local Board's performance standards, it will be removed from the approved programs list.

According to Region 23's Performance Requirements Policy, Training Providers are required to satisfy two of the following three performance measures:

1. 70 percent completion
2. 70 percent placement rate (entered unsubsidized employment within 180 days of program completion)
3. 70 percent training-related placement rate (entered unsubsidized employment in an occupation related to the program completed) rate.

Additionally, one of the three aforementioned performance measures that must be met is the placement rate.

In April 2016, SFWIB Office of Continuous Improvement (OCI) mailed letters to all approved training providers requesting documentation showing compliance with the Performance Policy. OCI has recently completed its review of the documentation submitted by the ETP. Based on the review, 41 training programs will be removed. An ITA Performance Summary indicating the results of the review as well as a list of the programs slated for removal from the approved training programs offering list is attached.

The Performance Council recommends to the Board the approval of the subsequent eligibility of the training providers who have met the performance requirements.

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT

Training Provider	Training Program	Completions			Placements		Training Related Placements		Pass/Fail	Training Expenditures		
		# of Completions	Total # of Trainees ¹	% of Completions	# of Placements	% of Placements	# of Training Related Placements	% of Training Related Placements		Avg. Cost Per Participant	Total Expenditure Per Placement	Excess Percentage Spent Above Average Training Costs
Advanced Technical Centers	Microcomputer Data Processing (Office Supervision)-Diploma	2	2	100%	2	100%	2	100%	Pass	\$ 2,500.00	\$ 2,500.00	0%
American Advanced Technicians Institute	Advanced Automotive Technology-Diploma	8	8	100%	8	100%	8	100%	Pass	\$ 6,153.96	\$ 6,153.96	0%
American Advanced Technicians Institute	Automotive Technology - Diploma	18	20	90%	15	83%	15	100%	Pass	\$ 5,199.47	\$ 5,849.41	13%
Atlantis University	Bookkeeping - Diploma	1	1	100%	1	100%	1	100%	Pass	\$ 5,010.43	\$ 5,010.43	0%
Atlantis University	Business Administration - AS	1	2	50%	1	100%	1	100%	Pass	\$ 7,500.00	\$ 7,500.00	0%
Atlantis University	Computer Network Professional - Diploma	4	5	80%	-	0%	-	0%	Fail	\$ 9,564.88	\$ -	100%
Atlantis University	Office Administrator - Diploma	6	8	75%	4	67%	3	75%	Fail	\$ 6,191.69	\$ 9,287.53	50%
Azure College	Nursing (ASN)	2	2	100%	1	50%	1	100%	Fail	\$ 5,984.89	\$ 11,969.77	100%
College of Business and Technology- Cutler Bay	Medical Coding and Billing - Diploma	1	1	100%	1	100%	-	0%	Pass	\$ 5,386.31	\$ 5,386.31	0%
College of Business and Technology- Flagler Campus	Business Administration - A.S.	1	1	100%	-	0%	-	0%	Fail	\$ 8,311.00	\$ -	100%
College of Business and Technology- Hialeah Campus	Air Conditioning Refrigeration - Heating Systems Technology - A.S.	1	1	100%	-	0%	-	0%	Fail	\$ 5,607.90	\$ -	100%
Compu-Med Vocational Career Corp - Hialeah	Computer Business Application - Diploma	1	1	100%	1	100%	1	100%	Pass	\$ 7,200.00	\$ 7,200.00	
Dade Medical College - Homestead Campus*	Diagnostic Cardiac Sonography - A.S.	2	2	100%	-	0%	-	0%	Fail	\$ 9,834.20	\$ -	100%
Dade Medical College - Homestead Campus*	Nursing - A.S.	2	2	100%	-	0%	-	0%	Fail	\$ 9,975.00	\$ -	100%
Dade Medical College - Miami Campus*	Diagnostic Cardiac Sonography - A.S.	1	1	100%	-	0%	-	0%	Fail	\$ 6,034.48	\$ -	100%
Dade Medical College - Miami Campus*	Diagnostic Medical Ultrasound - A.S.	1	1	100%	-	0%	-	0%	Fail	\$ 10,000.00	\$ -	100%
Dade Medical College - Miami Campus*	Nursing - A.S.	5	6	83%	4	80%	4	100%	Pass	\$ 8,333.33	\$ 10,416.67	25%
Dade Medical College - Miami Lakes Campus*	Advanced Placement in Nursing - AS	1	2	50%	-	0%	-	0%	Fail	\$ 7,347.00	\$ -	100%
Dade Medical College - Miami Lakes Campus*	Diagnostic Medical Ultrasound - A.S.	1	1	100%	-	0%	-	0%	Fail	\$ 4,898.00	\$ -	100%
Dade Medical College - Miami Lakes Campus*	Nursing - A.S.	1	1	100%	1	100%	1	100%	Pass	\$ 10,000.00	\$ 10,000.00	0%
Florida Education Institute, Inc.	Medical Assistant - Diploma	1	1	100%	1	100%	1	100%	Pass	\$ 6,711.65	\$ 6,711.65	0%
Florida International University (RDB1003)	Paralegal-Certificate	11	14	79%	7	64%	4	57%	Fail	\$ 5,502.98	\$ 8,647.54	57%
Florida Vocational - Main Campus	Medical Assistant - Diploma	1	1	100%	-	0%	-	0%	Fail	\$ 6,711.64	\$ -	100%
Genesis Vocational Institute	Medical Assistant-Diploma	1	1	100%	1	100%	1	100%	Pass	\$ 3,523.50	\$ 3,523.50	0%
Life-Line Med Training	Electrocardiograph Aide - Diploma	5	5	100%	1	20%	1	100%	Fail	\$ 520.00	\$ 2,600.00	400%
Management Resources College	Accounting and Business Technology - Diploma	1	1	100%	-	0%	-	0%	Fail	\$ 1,250.00	\$ -	100%
Management Resources College	Florida Teacher Program with ESOL - Diploma	1	1	100%	1	100%	1	100%	Pass	\$ 3,692.19	\$ 3,692.19	0%
Management Resources College	Nursing - A.S.	9	16	56%	3	33%	3	100%	Fail	\$ 8,225.53	\$ 24,676.58	200%
MDCP SCHOOLS (ALL)	Administrative Assistant	1	1	100%	1	100%	1	100%	Pass	\$ 1,261.00	\$ 1,261.00	0%
MDCP SCHOOLS (ALL)	Automotive Service Technology	4	4	100%	3	75%	3	100%	Pass	\$ 4,167.82	\$ 5,557.09	33%
MDCP SCHOOLS (ALL)	Aviation Maintenance Technicians Program	1	1	100%	1	100%	-	0%	Pass	\$ 4,015.38	\$ 4,015.38	0%

Training Provider	Training Program	Completions			Placements		Training Related Placements		Pass/Fail	Training Expenditures		
		# of Completions	Total # of Trainees ¹	% of Completions	# of Placements	% of Placements	# of Training Related Placements	% of Training Related Placements		Avg. Cost Per Participant	Total Expenditure Per Placement	Excess Percentage Spent Above Average Training Costs
MDCP SCHOOLS (ALL)	Commercial Heating & Air Conditioning Technology (OCPs)	2	3	67%	2	100%	1	50%	Fail	\$ 2,324.66	\$ 2,324.66	0%
MDCP SCHOOLS (ALL)	Dental Assistant/Assisting	1	1	100%	1	100%	1	100%	Pass	\$ 3,526.00	\$ 3,526.00	0%
MDCP SCHOOLS (ALL)	Heavy Equipment Operations (OCPs A and B)	2	2	100%	1	50%	1	100%	Fail	\$ 1,601.67	\$ 3,203.34	100%
MDCP SCHOOLS (ALL)	Medical Assisting	2	2	100%	1	50%	1	100%	Fail	\$ 2,243.74	\$ 4,487.47	100%
MDCP SCHOOLS (ALL)	Practical Nursing OCPs	17	21	81%	8	47%	6	75%	Fail	\$ 3,372.45	\$ 7,166.45	113%
Metropolitan Trucking and Technical Institute	CDL 184-Hours Industry Standard Tractor-Trailer Driver Program-Diploma	45	57	79%	32	71%	31	97%	Pass	\$ 2,087.35	\$ 2,935.34	41%
Metropolitan Trucking and Technical Institute	CDL Class A - Tractor Trailer Driver	3	3	100%	2	67%	1	50%	Fail	\$ 2,804.63	\$ 4,206.95	50%
Miami-Dade College	Accounting Technology (AS)	1	1	100%	-	0%	-	0%	Fail	\$ 1,344.06	\$ -	100%
Miami-Dade College	Accounting Technology Management (CCC)	6	7	86%	4	67%	4	100%	Fail	\$ 1,991.80	\$ 2,987.70	50%
Miami-Dade College	Biotechnology - Chemical Technology - Bioinformatics (AS)	1	1	100%	1	100%	-	0%	Pass	\$ 7,101.52	\$ 7,101.52	0%
Miami-Dade College	Business Administration (AS)	2	2	100%	1	50%	-	0%	Fail	\$ 2,997.05	\$ 5,994.10	100%
Miami-Dade College	Business Management (CCC)	2	3	67%	1	50%	1	100%	Fail	\$ 2,636.43	\$ 5,272.87	100%
Miami-Dade College	Business Operations (CCC)	2	3	67%	2	100%	2	100%	Pass	\$ 1,500.50	\$ 2,250.75	50%
Miami-Dade College	Clinical Laboratory Sciences (AS)	1	1	100%	1	100%	-	0%	Pass	\$ 1,358.46	\$ 1,358.46	0%
Miami-Dade College	Computer Engineering Technology (AS)	1	1	100%	1	100%	1	100%	Pass	\$ 1,361.40	\$ 1,361.40	0%
Miami-Dade College	Computer Information Technology (AS)	1	2	50%	1	100%	1	100%	Pass	\$ 6,562.22	\$ 6,562.22	0%
Miami-Dade College	Dental Hygiene (AS)	1	1	100%	-	0%	-	0%	Fail	\$ 350.32	\$ -	100%
Miami-Dade College	Electronic Engineering Technology (AS)	1	2	50%	1	100%	1	100%	Pass	\$ 6,795.11	\$ 6,795.11	0%
Miami-Dade College	Marketing Operations (CCC)	1	1	100%	1	100%	-	0%	Pass	\$ 3,269.94	\$ 3,269.94	0%
Miami-Dade College	Medical Assisting (PSAV)	1	1	100%	-	0%	-	0%	Fail	\$ 4,199.76	\$ -	100%
Miami-Dade College	Medical Coder/Biller (PSAV)	1	2	50%	1	100%	-	0%	Fail	\$ 2,679.18	\$ 2,679.18	0%
Miami-Dade College	Nursing (RN) - (AS)	13	15	87%	7	54%	6	86%	Fail	\$ 2,500.07	\$ 4,642.99	86%
Miami-Dade College	Nursing Accelerated Option (AS)	4	5	80%	3	75%	3	100%	Pass	\$ 3,001.12	\$ 4,001.50	33%
Miami-Dade College	Oracle Database Administrator (CCC)	1	1	100%	-	0%	-	0%	Fail	\$ 527.88	\$ -	100%
Miami-Dade College	Paralegal Studies (aka Legal Assisting) (AS)	5	5	100%	1	20%	1	100%	Fail	\$ 4,410.47	\$ 22,052.36	400%
Miami-Dade College	Pharmacy Technician (PSAV)	-	2	0%	-	0%	-	0%	Fail	\$ 2,185.38	\$ -	100%
Miami-Dade College	Radiography - (AAS)	2	2	100%	1	50%	1	100%	Fail	\$ 2,561.72	\$ 5,123.44	100%
Miami-Dade College	Web Development Specialist (CCC)	1	1	100%	-	0%	-	0%	Fail	\$ 3,575.16	\$ -	100%
New Horizons	Microsoft Certified IT Professional Server Administrator (MCITP) Green IT Preparatory - Diploma	47	47	100%	36	77%	29	81%	Pass	\$ 9,743.62	\$ 12,720.83	31%
New Horizons	Microsoft Certified Solutions Expert (MCSE) Server Infrastructure Green IT Preparatory - Diploma	6	6	100%	5	83%	4	80%	Pass	\$ 10,000.00	\$ 12,000.00	20%
New Horizons	Networking Security Professional Preparatory	34	38	89%	32	94%	24	75%	Pass	\$ 9,210.53	\$ 9,786.18	6%
New Professions Technical Institute	Business Office Specialist - Diploma	5	5	100%	4	80%	4	100%	Pass	\$ 2,990.23	\$ 4,983.72	67%
New Professions Technical Institute	Medical Assistant - Diploma	5	5	100%	3	60%	1	33%	Fail	\$ 5,627.92	\$ 9,379.87	67%
New Professions Technical Institute	Medical Office Specialist -Diploma	3	3	100%	3	100%	3	100%	Pass	\$ 3,588.15	\$ 10,764.45	200%
SABER	Nursing - AS	14	15	93%	3	21%	2	67%	Fail	\$ 9,283.73	\$ 43,324.05	367%

Training Provider	Training Program	Completions			Placements		Training Related Placements		Pass/Fail	Training Expenditures		
		# of Completions	Total # of Trainees ¹	% of Completions	# of Placements	% of Placements	# of Training Related Placements	% of Training Related Placements		Avg. Cost Per Participant	Total Expenditure Per Placement	Excess Percentage Spent Above Average Training Costs
South Florida Institute of Technology, Inc.	Electrical Construction Technician-Diploma	1	1	100%	1	100%	-	0%	Pass	\$ 1,480.00	\$ 1,480.00	0%
South Florida Institute of Technology, Inc.	Medical Assistant-Diploma	1	1	100%	-	0%	-	0%	Fail	\$ 3,355.00	\$ -	100%
South Florida Institute of Technology, Inc.	Refrigeration & AC Repair Technician-Diploma	3	3	100%	3	100%	3	100%	Pass	\$ 6,420.50	\$ 6,420.50	0%
Sullivan & Cogliano Training Centers, Inc. Kendall	CCNA/A+/Network+ AAL - Diploma	4	4	100%	4	100%	3	75%	Pass	\$ 9,745.50	\$ 9,745.50	0%
Sullivan & Cogliano Training Centers, Inc. Kendall	Microsoft Office Proficient - Diploma	14	15	93%	11	79%	9	82%	Pass	\$ 4,828.50	\$ 6,145.36	27%
Sullivan & Cogliano Training Centers, Inc. Kendall	Microsoft Office Specialist - Diploma	19	25	76%	15	79%	13	87%	Pass	\$ 7,414.97	\$ 9,392.30	27%
Sullivan & Cogliano Training Centers, Inc. Kendall	Office Professional - Diploma	9	9	100%	9	100%	6	67%	Pass	\$ 5,693.20	\$ 6,325.78	11%
Sullivan & Cogliano Training Centers, Inc. Kendall	Web Development Professional AAL - Diploma	1	2	50%	1	100%	1	100%	Pass	\$ 5,309.98	\$ 5,309.98	0%
The Academy -- Fort Lauderdale Campus	Application Architect Professional - Diploma	-	1	0%	-	0%	-	0%	Fail	\$ 4,647.50	\$ -	100%
The Academy -- Fort Lauderdale Campus	Information Technology Professional - Diploma	2	2	100%	2	100%	2	100%	Pass	\$ 9,435.00	\$ 9,435.00	0%
The Academy -- Miami Campus	Application Architect Professional - Diploma	7	9	78%	6	86%	4	67%	Pass	\$ 7,873.33	\$ 9,185.56	17%
The Academy -- Miami Campus	Application Architect Professional_Diploma	8	9	89%	5	63%	3	60%	Fail	\$ 7,995.56	\$ 12,792.89	60%
The Academy -- Miami Campus	Information Technology Professional - Diploma	53	68	78%	38	72%	33	87%	Pass	\$ 8,447.43	\$ 11,781.94	39%
The Academy -- Miami Campus	Network Associates Program	1	1	100%	-	0%	-	0%	Fail	\$ 8,893.20	\$ -	100%
The Academy -- Miami Campus	The Network Associates	2	3	67%	1	50%	1	100%	Fail	\$ 7,953.83	\$ 15,907.67	100%
The Academy -- Miami Campus	The Network Associates - Diploma	2	2	100%	2	100%	2	100%	Pass	\$ 9,985.00	\$ 9,985.00	0%
The Academy -- Miami Campus	Virtualization Professional - Diploma	2	3	67%	2	100%	2	100%	Pass	\$ 5,781.27	\$ 5,781.27	0%
The CDL School, Inc.	Class B Intermediate Program - Diploma	2	2	100%	2	100%	2	100%	Pass	\$ 2,495.00	\$ 2,495.00	0%
The CDL School, Inc.	Professional Tractor-Trailer Driver Program - Diploma	7	7	100%	5	71%	5	100%	Pass	\$ 2,142.86	\$ 3,000.00	40%
		468	548	85%	325	69%	271	83%		\$ 6,144.13	\$ 8,522.93	63%
Regional Average												

¹ The total number of trainees includes participants that completed and dropped the training programs.

* The training provider and/or campuses have closed.

Training Programs Recommended for Removal

Training Provider	Training Program	2 of 3 Criteria Must Be Above 70%			Excess Percentage Spent Above Average Training Costs	Comment
		Percentage Completions	Percentage Placements	Percentage Training Related Placements		
Atlantis University	Computer Network Professional - Diploma	80%	0%	0%	100%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria. It was also noted that no participants were placed in employment.
	Office Administrator - Diploma	75%	67%	75%	50%	This program is recommended for removal because it did not meet the required placement criteria.
Azure College	Nursing (ASN)	100%	50%	100%	100%	This program is recommended for removal because it did not meet the required placement criteria.
College of Business and Technology - Flagler Campus	Business Administration - A.S.	100%	0%	0%	100%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria. It was also noted that no participants were placed in employment.
College of Business and Technology - Hialeah Campus	Air Conditioning Refrigeration - Heating Systems Technology - A.S.	100%	0%	0%	100%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria. It was also noted that no participants were placed in employment.
Dade Medical College - Homestead Campus*	Diagnostic Cardiac Sonography - A.S.	100%	0%	0%	100%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria. It was also noted that no participants were placed in employment.
	Nursing - A.S.	100%	0%	0%	100%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria. It was also noted that no participants were placed in employment.
Dade Medical College - Miami Campus*	Diagnostic Cardiac Sonography - A.S.	100%	0%	0%	100%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria. It was also noted that no participants were placed in employment.
	Diagnostic Medical Ultrasound - A.S.	100%	0%	0%	100%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria. It was also noted that no participants were placed in employment.
Dade Medical College - Miami Lakes Campus*	Advanced Placement in Nursing - A.S.	50%	0%	0%	100%	This program is recommended for removal because it did not meet 3 out of the 3 required criteria.
	Diagnostic Medical Ultrasound - A.S.	100%	0%	0%	100%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria. It was also noted that no participants were placed in employment.

Training Provider	Training Program	2 of 3 Criteria Must Be Above 70%			Excess Percentage Spent Above Average Training Costs	Comment
		Percentage Completions	Percentage Placements	Percentage Training Related Placements		
Florida International University (RDB1003)	Paralegal-Certificate	79%	64%	57%	57%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria.
Florida Vocational - Main Campus	Medical Assistant - Diploma	100%	0%	0%	100%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria. It was also noted that no participants were placed in employment.
Life-Line Med Training	Electrocardiograph Aide - Diploma	100%	20%	100%	400%	This program is recommended for removal because it did not meet the required placement criteria.
Management Resources College	Accounting and Business Technology - Diploma	100%	0%	0%	100%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria. It was also noted that no participants were placed in employment.
	Nursing - A.S.	56%	33%	100%	200%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria.
MDCP SCHOOLS (ALL)	Commercial Heating & Air Conditioning Technology (OCPs)	67%	100%	50%	0%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria.
	Heavy Equipment Operations (OCPs A and B)	100%	50%	100%	100%	This program is recommended for removal because it did not meet the required placement criteria.
	Medical Assisting	100%	50%	100%	100%	This program is recommended for removal because it did not meet the required placement criteria.
	Practical Nursing OCPs	81%	47%	75%	113%	This program is recommended for removal because it did not meet the required placement criteria.
Metropolitan Trucking and Technical Institute	CDL Class A - Tractor Trailer Driver	100%	67%	50%	50%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria.

Training Provider	Training Program	2 of 3 Criteria Must Be Above 70%			Excess Percentage Spent Above Average Training Costs	Comment
		Percentage Completions	Percentage Placements	Percentage Training Related Placements		
Miami-Dade College	Accounting Technology (AS)	100%	0%	0%	100%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria. It was also noted that no participants were placed in employment.
	Accounting Technology Management (CCC)	86%	67%	100%	50%	This program is recommended for removal because it did not meet the required placement criteria.
	Business Administration (AS)	100%	50%	0%	100%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria.
	Business Management (CCC)	67%	50%	100%	100%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria.
	Dental Hygiene (AS)	100%	0%	0%	100%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria. It was also noted that no participants were placed in employment.
	Medical Assisting (PSAV)	100%	0%	0%	100%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria. It was also noted that no participants were placed in employment.
	Medical Coder/Biller (PSAV)	50%	100%	0%	0%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria.
	Nursing (RN) - (AS)	87%	54%	86%	86%	This program is recommended for removal because it did not meet the required placement criteria.
	Oracle Database Administrator (CCC)	100%	0%	0%	100%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria. It was also noted that no participants were placed in employment.
	Paralegal Studies (aka Legal Assisting) (AS)	100%	20%	100%	400%	This program is recommended for removal because it did not meet the required placement criteria.
	Pharmacy Technician (PSAV)	0%	0%	0%	100%	This program is recommended for removal because it did not meet 3 out of the 3 required criteria. It was also noted that no participants were placed in employment.
	Radiography - (AAS)	100%	50%	100%	100%	This program is recommended for removal because it did not meet the required placement criteria.
	Web Development Specialist (CCC)	100%	0%	0%	100%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria. It was also noted that no participants were placed in employment.

Training Provider	Training Program	2 of 3 Criteria Must Be Above 70%			Excess Percentage Spent Above Average Training Costs	Comment
		Percentage Completions	Percentage Placements	Percentage Training Related Placements		
New Professions Technical Institute	Medical Assistant - Diploma	100%	60%	33%	67%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria.
SABER	Nursing - A.S.	93%	21%	67%	367%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria.
South Florida Institute of Technology, Inc.	Medical Assistant - Diploma	100%	0%	0%	100%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria. It was also noted that no participants were placed in employment.
The Academy -- Fort Lauderdale Campus	Application Architect Professional - Diploma	0%	0%	0%	100%	This program is recommended for removal because it did not meet 3 out of the 3 required criteria. It was also noted that no participants were placed in employment.
The Academy -- Miami Campus	Application Architect Professional_Diploma	89%	63%	60%	60%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria.
	Network Associates Program	100%	0%	0%	100%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria. It was also noted that no participants were placed in employment.
	The Network Associates	67%	50%	100%	100%	This program is recommended for removal because it did not meet 2 out of the 3 required criteria.

* The training provider and/or campuses have closed.



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 8f

AGENDA ITEM SUBJECT: WORKFORCE SERVICES CONTRACTORS

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Performance and Efficiency Council recommends to the Board the approval to authorize staff to renew the existing Workforce Services contractors for Program Year (PY) 2016-2017, as set forth below.

STRATEGIC GOAL: **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

STRATEGIC PROJECT: **Strengthen workforce system accountability**

BACKGROUND:

The current Workforce Services contractors were competitively procured in May 2014, to provide Workforce Services on behalf of the South Florida Workforce Investment Board (SFWIB) for PY 2014-2015. The second year of this contract will expire on June 30, 2016, but may be renewed for one additional year pursuant to contract language that allows renewal contingent upon the availability of funds.

SFWIB staff conducted a performance review of the current Workforces Services contracts throughout PY 2015-16 (July 1, 2015 through June 1, 2016). The attached Balanced Scorecard summary for this period indicates that nine of the fourteen Workforce Services locations met or exceeded 65 percent of the required performance measures. However, the region is on track to place over 60,000 job seekers into jobs, which will result in an estimated \$1.3 million dollar economic benefit to the community.

The Performance Council recommends to the Board to authorize staff to renew the existing Workforce Services Contractors for PY2016-2017 based on the following:

- The Region has shown some improvements as Workforce Service Providers continue to adjust to a performance based system.
- SFWIB staff will continue to make recommendations and changes to improve outcomes and performance measures.

FUNDING: N/A

PERFORMANCE: N/A

NO ATTACHMENT



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 8g

AGENDA ITEM SUBJECT: YOUTH SERVICES CONTRACTORS

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Performance and Efficiency Council recommends to the Board the approval to authorize staff to renew the existing Youth Service Contractors for Program Year (PY) 2016-2017, as set forth below.

STRATEGIC GOAL: **DEDICATED COMMITMENT TO YOUTH PARTICIPATION**

STRATEGIC PROJECT: **Strengthen workforce system accountability**

BACKGROUND:

On July 22, 2014, Congress passed the Workforce Innovation and Opportunity Act (WIOA) which includes a number of improvements to ensure low income workers, youth and adults, have the skills and support needed for full participation in the American workforce. WIOA includes several significant provisions that will increase the focus on comprehensive programming for youth and those who face the greatest challenges. With the implementation of WIOA on July 1, 2015, current Youth Services Contractors have built career pathways infrastructures in the community to better serve the needs of youth who are unemployed and basic skills deficient.

The Performance Council recommends to the Board to authorize staff to renew the existing Youth Services contractors for PY 2016-2017. The current Youth Services Contractors delivering year round service are the following:

Youth Services Contractors	Program(s)
Adults Mankind Organization	In-School and Out of School
Community Coalition	In-School
Cuban American National Council	In-School and Out of School
Greater Miami Service Corps	Out of School
Youth Co-Op Miami-Dade County	In-School and Out of School
Youth Co-Op Monroe County	In-School and Out of School

FUNDING: N/A

PERFORMANCE: N/A

NO ATTACHMENT



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

DATE: 6/23/2016

AGENDA ITEM NUMBER: 8h

AGENDA ITEM SUBJECT: APPROVAL TO ADJUST THE TEMPORARY ASSISTANCE FOR NEED FAMILIES PARTICIPATION RATE AND REQUIRE SATISFACTORY PERFORMANCE FOR CONTRACT RENEWAL

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: The Performance Council recommends to the Board the approval to adjust the Temporary Assistance for Need Families (TANF) required participation rate to 50 percent and require providers to meet this requirement to renew a provider contract.

STRATEGIC GOAL: **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

STRATEGIC PROJECT: **Strengthen workforce system accountability**

BACKGROUND:

The current Workforce Services performance standards requires providers to achieve a 55 percent participation rate. SFWIB staff recommends that this rate be adjusted to 50 percent to match the state requirements and require providers to meet the required participation rate in order to bid on a new contract or renew an existing contract.

After careful review of the existing performance standards and achievements of the contracted providers, SFWIB staff have concluded that these recommended changes will improve the current participation rates, ensure that area 23 meets the state requirements and promote a higher return on investment by strengthening the required measures by which the contracted providers operate.

The Performance Council recommends to the Board these changes based on the following:

- The Region is close to achieving the required performance measure and should be able to meet the requirement in the next program year.
- SFWIB staff will continue to make recommendations and changes to improve outcomes and performance measures

FUNDING: N/A

PERFORMANCE: N/A

NO ATTACHMENT