



**SOUTH FLORIDA WORKFORCE INVESTMENT BOARD  
ECONOMIC DEVELOPMENT AND INDUSTRY SECTOR (EDIS)  
COMMITTEE MEETING  
Thursday, June 20, 2013  
8:00 AM**

Double Tree by Hilton Miami Airport Hotel  
Convention Center, 2<sup>nd</sup> Floor  
711 NW 72<sup>nd</sup> Avenue  
Miami, Florida 33126

**AGENDA**

1. Call to Order and Introductions
2. Approval of EDIS Committee Meeting Minutes
  - A. August 16, 2012
  - B. October 18, 2012
  - C. December 20, 2012
  - D. February 22, 2013
  - E. April 18, 2013
3. Information – Consumer Report Card Update
4. Recommendation as to Approval of Related Party Training Vendor Agreements



**ECONOMIC DEVELOPMENT & INDUSTRY SECTOR (EDIS) COMMITTEE**

**AGENDA ITEM NUMBER: 2A**

**DATE: JUNE 20, 2013, 8:00AM**

**AGENDA ITEM SUBJECT: MEETING MINUTES**

August 16, 2012 at 8:00am  
 Doubletree by Hilton Miami Airport  
 Convention Center, 2<sup>nd</sup> Floor  
 711 NW 72nd Avenue  
 Miami, Florida 33126

<b>COMMITTEE MEMBERS IN ATTENDANCE</b>	<b>SFWIB STAFF</b>	<b>OTHER ATTENDEES</b>
1. Andre “Andy” Perez – <i>Chair</i> 2. Ludwig, Philipp 3. Roth, Thomas 4. Russo, Monica 5. Wiedman, Holly	Beasley, Rick Gomez, Maria Kavehersi, Cheri	Girnun, Arnie – <i>New Horizons, Inc.</i> Quiros, Vivian – Sullivan and Cogliano Inc.
<b>COMMITTEE MEMBERS NOT IN ATTENDANCE</b>		
6. Brecheisen, Bruce 7. Diggs, Bill 8. Regueiro, Maria Cristina		

Agenda items are displayed in the order they were discussed.

**1. Call to Order and Introductions**

Committee Chairman, Andy Perez called the meeting to order at 8:12am, welcomed all those present and asked the members to introduce themselves.

**3. Information – Consumer Report Card Update**

Mr. Perez presented the item and reviewed with the Committee the Consumer Report Card report for the period of July 1, 2011 through June 30, 2012. He noted that the report is real time, as it provides the most current information.

Mr. Perez asked whether the Committee would receive a new report showing active schools and programs. Staff responded, "Yes".

There was lengthy discussion regarding the following:

- Net economic benefit and wage
- Cost expenditure ratio
- Efficiency measures (Does it cost more to place than train participants?)

Executive Director Rick Beasley appeared before the Committee and responded to the various questions.

No further questions or discussions.

**2. Approval of EDIS Committee Meeting Minutes for June 21, 2012**

Ms. Monica Russo moved the approval of June 21, 2012 meeting minutes. Motion was seconded by Mr. Thomas Roth; Minutes Passed with Unanimous Consent

**4. Discussion – SFWIB Strategic Planning Workshop Update**

Mr. Perez presented the item and recommended the Committee meet with the Youth Council to collaborate on project assignment #4.

With reference to project#2, a motion was duly made by Ms. Holly Wiedman to create an employer advisory council that would report to SFWIB, as well as provide updates to the Beacon Council's One Community One Goal. Motion was seconded by Mr. Phillip Ludwig; Motion Passed Unanimously

No further questions or discussions.

There being no further business to come before the Committee, the meeting was adjourned at 9:20am.



**ECONOMIC DEVELOPMENT & INDUSTRY SECTOR (EDIS) COMMITTEE**

**AGENDA ITEM NUMBER: 2B**

**DATE: JUNE 20, 2013 8:00AM**

**AGENDA ITEM SUBJECT: MEETING MINUTES**

October 18, 2012 at 8:00AM

Doubletree by Hilton Miami Airport

Convention Center

711 NW 72nd Avenue

Miami, Florida 33126

COMMITTEE MEMBERS IN ATTENDANCE	SFWIB STAFF	OTHER ATTENDEES
1. Andre “Andy” Perez – <i>Chair</i> 2. Regueiro, Maria Cristina 3. Roth, Thomas 4. Wiedman, Holly	Edwards, Phillip Kavehersi, Cheri	Girnun, Arnie – <i>New Horizons, Inc.</i> Gonzalez, Ana M. – <i>City of Hialeah</i> Maloney, Arnold – <i>Unidad of Miami Beach, Inc.</i>
<b>COMMITTEE MEMBERS NOT IN ATTENDANCE</b>		
5. Brecheisen, Bruce 6. Diggs, Bill 7. Ludwig, Philipp 8. Russo, Monica		

Agenda items are displayed in the order they were discussed.

**1. Call to Order and Introductions**

Committee Chairman, Andy Perez called the meeting to order at 8:29am and welcomed all those present.

**2. Approval of EDIS Committee Meeting Minutes for August 16, 2012**

Item deferred due to lack of quorum.

**3. Information – Consumer Report Card Update**

Mr. Perez introduced the item and reviewed with the Committee the Consumer Report Card for the period of July 1, 2012 – June 30, 2013.

Ms. Regueiro requested changes be made to reflect her new school’s name as Florida National University.

Mr. Perez also requested staff provide a more updated list showing SFWIB’s current training vendors.

Mr. Roth inquired about the first column (Total Outcome) and staff further explained.

**5. Information – EDIS Committee – Youth Council Joint Meeting Update**

Mr. Perez presented the item.

Mr. Roth inquired about the current high school graduation rate for Miami-Dade County. Ms. Regueiro responded by sharing with the Committee about a future grant called, “21<sup>st</sup> Century” where the goal is to help increase test scores and graduation rates.

Mr. Roth asked whether there will be a follow-up meeting. Mr. Perez responded.

**6. Information – Occupational Supply/Demand Matrix Update**

Mr. Perez presented the item and reviewed with the Committee the Occupational Supply/Demand Matrix.

No further questions or discussions.

**7. Recommendation as to Approval of Related Party Training Vendor Agreements**

[Mr. Perez stepped out of the meeting room]

[Ms. Regueiro stepped out of the meeting room]

Ms. Wiedman presented the item on behalf of Mr. Perez and read the following training vendors into record:

- The Academy of South Florida
- Florida National University
- Miami Dade College
- Miami-Dade County Public Schools

Mr. Roth requested additional explanation regarding the review process and SFWIB Policy Coordinator, Phillip Edwards further explained.

**The item was recommended to the Board by consensus of the Committee members present.**

[Ms. Regueiro returned]

**8. Recommendation as to Approval of New Programs for Existing Training Vendors and a New Campus for an Existing Training Vendor**

Ms. Wiedman introduced the item and read it into record noting staff’s recommendation for the Committee’s approval of new programs for existing training vendors and a new campus for an existing training vendor.

Both Mr. Roth and Ms. Wiedman questioned the location of the new campus for The Academy. Mr. Edwards further explained.

Mr. Roth asked whether the documents were properly reviewed by staff and staff responded, “Yes”.

Ms. Regueiro inquired about the process for qualifying new programs and Mr. Edwards further explained.

Mr. Roth inquired about the current threshold and staff explained.

Ms. Regueiro requested that placement rates for existing training vendors be a determining factor for approving new programs and new campuses.

**This item was recommended to the Board by consensus of the Committee members present.**

[Mr. Perez returned]

**9. Recommendation as to Approval of a RET Automotive Short-Term Training Program**

Mr. Perez introduced the item and SFWIB Business Services Manager, Cheri Kavehersi read it into record noting staff's recommendation for the approval of a RET Automotive Short-term training program.

Mr. Perez inquired about the deadline for expending the awards and staff responded September 30<sup>th</sup>.

Mr. Perez recommended staff provide a continuous report showing all programs reaching 50% completion.

**This item was recommended to the Board by consensus of the Committee members present.**

**10. Recommendation as to Approval of a Revised Employed Worker Training Policy**

Mr. Perez presented the item and Ms. Kavehersi further discussed.

Mr. Roth requested additional information and staff provided further details.

Ms. Regueiro asked whether the revised policy was as a result of the round table and focus groups that were held and staff responded, "Yes". Mr. Perez asked whether there would be a follow-up session and Ms. Kavehersi responded that it's to-be-arranged.

There were also questions raised by those in the audience regarding the rating sheets and staff further explained.

Ms. Regueiro also recommended revising policies relating to IT to better align with the One Community One Goal Targeted industries.

**This item was recommended to the Board by consensus of the Committee members present.**

**11. Recommendation as to Approval of a Revised Paid Work Experience Policy**

Mr. Perez introduced the item and Ms. Kavehersi further discussed.

**This item was recommended to the Board by consensus of the Committee members present.**

There being no further business to come before the Committee, the meeting was adjourned at 9:24am.



**ECONOMIC DEVELOPMENT & INDUSTRY SECTOR (EDIS) COMMITTEE**

**AGENDA ITEM NUMBER: 2C**

**DATE: JUNE 20, 2013 8:00AM**

**AGENDA ITEM SUBJECT: MEETING MINUTES**

December 20, 2012 at 8:00AM  
 Doubletree by Hilton Miami Airport  
 Convention Center, 2<sup>nd</sup> floor  
 711 NW 72nd Avenue  
 Miami, Florida 33126

<b>COMMITTEE MEMBERS IN ATTENDANCE</b>	<b>SFWIB STAFF</b>	<b>OTHER ATTENDEES</b>
1. Ludwig, Philipp 2. Roth, Thomas 3. Russo, Monica  <b>COMMITTEE MEMBERS NOT IN ATTENDANCE</b>  4. Perez, Andre "Andy" – <i>Chair</i> 5. Brecheisen, Bruce 6. Diggs, Bill 7. Regueiro, Maria Cristina	Kavehersi, Cheri	Sela, Jose – <i>SER Jobs for Progress, Inc.</i> Mitchell, Carlana – Miami-Dade County Public Schools

Agenda items are displayed in the order they were discussed.

**1. Call to Order and Introductions**

Meeting informally began at 8:26am.

**3. Information – Consumer Report Card Update**

SFWIB Business Services Manager, Cheri Kavehersi presented the item.

No further questions or discussions.

**12. Recommendation as to Approval of Revisions to the On-the-Job Training Policy**

Ms. Kavehersi presented the item.

[Mr. Thomas Roth arrived]

**[Formal introductions were made by all that were present]**

Mr. Ludwig requested additional information pertaining to the revisions and Ms. Kavehersi further explained that one of the major revisions was the additional language allowing businesses to hire part time employees with the approval of SFWIB Executive Director. She additionally noted that the NEG was removed.

Ms. Russo had questions regarding compensations in sections C. 3 and C. 4 of page 5 of 7. Ms. Kavehersi provided further details. She additionally shared her concerns regarding businesses being allowed to hire part time employers when the primary goal is to hire full time. She noted this should only be allowed on very rare circumstances, then requested that the policy provide more clarity. Both Ms. Kavehersi and Jose Sela of SER Jobs for Progress, Inc. further explained

Ms. Russo also had questions in section XI of the policy regarding the prohibitions and both Ms. Kavehersi and Mr. Sela further explained.

Mr. Roth inquired about the reimbursement process of OJT funds and Ms. Kavehersi further explained.

This item was recommended to the Board by consensus of the members present.

**13. Recommendation as to Approval of Revisions to the Individual Training Account Policy**

Ms. Monica Russo introduced the item and Ms. Kavehersi further discussed noting the changes to the ITA Policy.

This item was recommended to the Board by consensus of the members present.

**2. Approval of EDIS Committee Meeting Minutes of August 16, 2012 and October 18, 2012**

Item deferred due to lack of quorum.

There being no further business to come before the Committee, the meeting was adjourned at 8:57am.





**ECONOMIC DEVELOPMENT & INDUSTRY SECTOR (EDIS) COMMITTEE**

**AGENDA ITEM NUMBER: 2D**

**DATE: JUNE 20, 2013, 8:00AM**

**AGENDA ITEM SUBJECT: MEETING MINUTES**

February 22, 2013 at 8:00 A.M.  
 Doubletree by Hilton Miami Airport  
 Convention Center  
 711 NW 72nd Avenue  
 Miami, Florida 33126

<b>COMMITTEE MEMBERS IN ATTENDANCE</b>	<b>SFWIB STAFF</b>	<b>OTHER ATTENDEES (AUDIENCE)</b>
1. Perez, Andre "Andy" – <i>Chair</i> 2. Diggs, Bill 3. Russo, Monica	Beasley, Rick Edwards, Phillip Garcia, Christine Kavehersi, Cheri	Representatives from Advance Science Institute, Inc. were in attendance
<b>COMMITTEE MEMBERS NOT IN ATTENDANCE</b>		
4. Brecheisen, Bruce 5. Ludwig, Philipp 6. Regueiro, Maria C. 7. Roth, Thomas		

Agenda items are displayed in the order they were discussed.

**1. Call to Order and Introductions**

EDIS Chairman Andy Perez called the meeting to order at 8:26am, asked the members present to introduce themselves and noted that a quorum had not been achieved.

**2. Approval of EDIS Committee Meeting Minutes of August 16, 2012, October 18, 2012 and December 20, 2012**

Item deferred due to lack of quorum.

**3. Information – Consumer Report Card Update**

Mr. Perez reviewed with the Committee the Consumer Report Card for the period of July 1, 2012 thru June 30, 2013 and Executive Director Rick Beasley further presented.

Mr. Perez advised the Committee about a potential bill that would hold all public and private universities accountable for placements.

Mr. Diggs requested staff explain the formula used to calculate the return of investment for each vendor listed in the report card and Mr. Beasley provided details. He additionally noted that the report is real time. Mr. Diggs commended staff's work on the creation of this new tool.

Mr. Perez advised the Committee of a new benchmark for occupations falling within the high wage, high growth matrix category that was recently approved by the State.

Ms. Russo shared her concern regarding an initiative that would potentially repeal Miami-Dade County's living wage ordinance.

Mr. Perez requested staff research bill 222 regarding appeals of unemployment benefits.

No further questions or discussions.

**14. Information – Brickell CityCentre Update**

Mr. Perez introduced the item and Ms. Kavehersi further discussed noting SWIB's partnership with Swire Properties, Inc. to create a virtual job fair for Brickell City Centre's \$1.5 billion mixed-use development that would be located in downtown Miami. She additionally noted that the Brickell City Centre web portal was launched in an effort to accomplish the online recruitment goals set for businesses that were awarded contracts. She further advised the Committee that the portal is accessible via South Florida Workforce's website at: [www.southfloridaworkforce.com](http://www.southfloridaworkforce.com), which would allow businesses to post job openings and receive job applications related to Brickell CityCentre. Mr. Diggs provided additional details on this initiative and shared his concerns regarding the potential challenges, as he felt the project lacked aspirational goals for local base hiring. Moreover, he emphasized the importance of investing in the local economy.

**15. Recommendation as to Approval of New Training Vendor and Programs for the New Vendor**

Mr. Perez introduced the item. Ms. Kavehersi further presented and read it into record noting staff's recommendation for the Committee approval of a new training vendor and programs for the new vendor for the following:

**Request to be a Training Vendor:**

Advance Science Institute

**Request to Add Programs:**

Advance Science Institute – Medical Assistant, Diploma

Advance Science Institute – X-Ray Machine Operator, Diploma

Ms. Kavehersi additionally noted that both programs fell below the required 70 percent training-related placement rate – (Medical Assistant, 50 percent and X-Ray Machine Operator, 33 percent).

Mr. Diggs requested additional information regarding the school's request and staff provided details. Representatives from Advance Science Institute, Inc. also appeared before the Committee and provided additional details regarding their request. Mr. Diggs later requested staff invite the president of Advance Science Institute to the next EDIS Committee meeting, so that more information is provided.

Ms. Russo questioned the average wage for the x-ray machine operator listed in the Consumer Report Card and Training Occupation List. Representatives from ASI provided further details.

The committee inquired about the accreditation reports and SFWIB Policy Coordinator, Phillip Edwards explained that SFWIB's training vendors are not required to be an accredited school, but must be licensed by the U.S. Department of Education. Mr. Diggs inquired about the entry level wage and Mr. Edwards further explained.

The consensus of the Committee requested this item be tabled until more information is provided.

There being no further business to come before the Committee, the meeting was adjourned at 9:17 am.



**ECONOMIC DEVELOPMENT & INDUSTRY SECTOR (EDIS) COMMITTEE**

**AGENDA ITEM NUMBER: 2E**

**DATE: June 20, 2013, 8:00AM**

**AGENDA ITEM SUBJECT: MEETING MINUTES**

April 18, 2013 at 8:00 A.M.  
 Doubletree by Hilton Miami Airport  
 Convention Center  
 711 NW 72nd Avenue  
 Miami, Florida 33126

<b>COMMITTEE MEMBERS IN ATTENDANCE</b>	<b>SFWIB STAFF</b>	<b>OTHER ATTENDEES (AUDIENCE)</b>
1. Perez, Andre “Andy” – <i>Chair</i> 2. Roth, Thomas 3. Russo, Monica  <b>COMMITTEE MEMBERS NOT IN ATTENDANCE</b>  4. Brecheisen, Bruce 5. Diggs, Bill 6. Ludwig, Philipp 7. Regueiro, Maria C.	Beasley, Rick Kavehersi, Cheri	Quiros, Vivian – <i>Sullivan &amp; Cogliano            Training Centers, Inc.</i>

Agenda items are displayed in the order they were discussed.

**1. Call to Order and Introductions**

The meeting informally began at 8:32am.

**3. Recommendation as to Approval to Transfer Employed Worker Training (EWT) Funds and Special Project Funds for Miami-Dade County Commissioner’s Jobs Initiative**

Mr. Beasley presented the item and briefed the Committee on the status of the first source ordinance and other pending projects. He additionally reviewed with the Committee the Employ Florida Marketplace (EFM) tool.

The consensus of the members present recommended this item be forwarded to Board for discussion and feedback.

**5. Information – Consumer Report Card Update**

**6. Information – 2013-14 Preliminary Regional Targeted Occupation List (TOL)**

The members present briefly discussed this item and recommended adding and deleting a few occupations for this region.

**2. Approval of EDIS Committee Meeting Minutes of August 16, 2012, October 18, 2012, December 20, 2012 and February 18, 2013**

Item deferred due to lack of quorum.

There being no further business to come before the Committee, the meeting was adjourned at 9:17 am.



**SFWIB ECONOMIC DEV. INDUSTRY SECTOR COMMITTEE**

**DATE:** 6/20/2013

**AGENDA ITEM NUMBER:** 3

**AGENDA ITEM SUBJECT:** CONSUMER REPORT CARD UPDATE

**AGENDA ITEM TYPE:** INFORMATION

**RECOMMENDATION:** N/A

**STRATEGIC GOAL:** Strong, Timely Reporting Standards for End User Customers and Providers of Services

**STRATEGIC PROJECT:** N/A

**BACKGROUND:**

The SFWIB ITA Policy requires the monitoring of the performance of SFWIB approved Training Vendors. Accordingly, staff developed and implemented the Consumer Report Card Tool. The tool is an online report that updates ITA performance on a daily basis. The goal of the tool is to function as an "ITA Consumer Report Card," enabling the consumer (participant) as well as the Career Advisor the ability to check on the success of individual programs and to evaluate the economic benefit per placement by program.

The attached Consumer Report Card table, dated June 14, 2013, indicates that the South Florida economy increased by \$7,571,205. For every dollar spent on training, SFWIB obtained a return of \$4.16. Nearly 90 percent of training services participants completed classroom training. Of those completing training, 84.7 percent have obtained employment with an average wage of \$15.10. Ninety-two percent of the participants were placed in a training-related occupation. The net economic benefit per placement is \$25,321.

**FUNDING:** N/A

**PERFORMANCE:** N/A

*ATTACHMENT*

# Consumer Report Card

07/01/2012 - 06/30/2013

Training Agent	Total Outcome	Number of Completions	Number of Placements	% of Placements	# of Training Related Placements	% of Total Training Related Placements	Training Expenditures			Economic Benefit		Net Economic Benefit Per Placement	Value Added per Placement
							Avg. Cost Per Participant	Total Completion Expenditures	Total Expenditure Per Placement	Average Wage	Average Economic Benefit		
Advanced Technical Centers	8	8	8	100.00 %	8	100.00 %	\$ 3,468.81	\$ 27,750.50	\$ 3,468.81	\$ 10.34	\$ 21,496.80	\$ 18,027.99	\$ 5.20
American Advanced Technicians Institute	62	57	56	98.25 %	55	98.21 %	\$ 6,353.77	\$ 362,165.09	\$ 6,467.23	\$ 11.06	\$ 23,010.00	\$ 16,542.77	\$ 2.56
ATI Career College of Health - Medical Campus	1	1	-	0.00 %	-	0.00 %	\$ 5,898.00	\$ 5,898.00	-	-	-	-	-
Atlantis University	4	3	2	66.67 %	2	100.00 %	\$ 5,617.17	\$ 16,851.51	\$ 8,425.76	\$ 11.72	\$ 24,367.20	\$ 15,941.45	\$ 1.89
Azure College - Training Agent	5	-	-	0.00 %	-	0.00 %	\$ 3,291.42	-	-	-	-	-	-
Broward College	2	1	1	100.00 %	1	100.00 %	\$ 253.39	\$ 253.39	\$ 253.39	\$ 23.52	\$ 48,921.60	\$ 48,668.21	\$ 192.07
College of Business & Technology- West Kendall	4	3	2	66.67 %	2	100.00 %	\$ 5,215.23	\$ 15,645.70	\$ 7,822.85	\$ 14.25	\$ 29,640.00	\$ 21,817.15	\$ 2.79
College of Business and Technology- Cutler Bay	1	1	-	0.00 %	-	0.00 %	\$ 259.74	\$ 259.74	-	-	-	-	-
College of Business and Technology- Flagler Campus	4	4	3	75.00 %	2	66.67 %	\$ 3,057.08	\$ 12,228.30	\$ 4,076.10	\$ 13.19	\$ 27,428.27	\$ 23,352.17	\$ 5.73
College of Business and Technology- Hialeah Campus	2	2	1	50.00 %	1	100.00 %	\$ 2,891.10	\$ 5,782.20	\$ 5,782.20	\$ 15.00	\$ 31,200.00	\$ 25,417.80	\$ 4.40
Everest Institute (Hialeah)	2	1	1	100.00 %	-	0.00 %	\$ 4,645.78	\$ 4,645.78	\$ 4,645.78	\$ 11.50	\$ 23,920.00	\$ 19,274.22	\$ 4.15
Everest Institute (North Miami)	1	1	1	100.00 %	1	100.00 %	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 10.00	\$ 20,800.00	\$ 15,800.00	\$ 3.16
FastTrain -Kendall Campus	1	-	-	0.00 %	-	0.00 %	\$ 4,113.00	-	-	-	-	-	-
FastTrain -Miami Campus	1	-	-	0.00 %	-	0.00 %	\$ 4,113.00	-	-	-	-	-	-
Florida Education Institute, Inc.	3	3	1	33.33 %	1	100.00 %	\$ 5,254.97	\$ 15,764.90	\$ 15,764.90	\$ 11.00	\$ 22,880.00	\$ 7,115.10	\$ 0.45
Florida International University (RDB1003)	2	2	2	100.00 %	-	0.00 %	\$ 5,545.00	\$ 11,090.00	\$ 5,545.00	\$ 17.71	\$ 36,836.80	\$ 31,291.80	\$ 5.64
Florida Keys Community College	1	1	-	0.00 %	-	0.00 %	\$ 2,374.30	\$ 2,374.30	-	-	-	-	-
Florida National University /Main Campus	1	1	1	100.00 %	1	100.00 %	\$ 7,936.72	\$ 7,936.72	\$ 7,936.72	\$ 12.00	\$ 24,960.00	\$ 17,023.28	\$ 2.14
Keiser Career College	2	2	1	50.00 %	1	100.00 %	\$ 4,248.21	\$ 8,496.41	\$ 8,496.41	\$ 16.00	\$ 33,280.00	\$ 24,783.59	\$ 2.92
Management Resources, Inc. - Main Campus	9	8	8	100.00 %	8	100.00 %	\$ 3,261.74	\$ 26,093.91	\$ 3,261.74	\$ 13.68	\$ 28,457.00	\$ 25,195.26	\$ 7.72
MDCP SCHOOLS (ALL)	31	26	15	57.69 %	15	100.00 %	\$ 2,097.35	\$ 54,531.12	\$ 3,635.41	\$ 11.92	\$ 24,785.28	\$ 21,149.87	\$ 5.82
Metropolitan Trucking and Technical Institute	24	23	23	100.00 %	23	100.00 %	\$ 2,822.73	\$ 64,922.68	\$ 2,822.73	\$ 11.72	\$ 24,369.46	\$ 21,546.74	\$ 7.63
Miami-Dade College	51	39	19	48.72 %	16	84.21 %	\$ 2,597.22	\$ 101,291.56	\$ 5,331.13	\$ 22.62	\$ 47,043.03	\$ 41,711.90	\$ 7.82
New Horizons	32	31	30	96.77 %	29	96.67 %	\$ 8,666.44	\$ 268,659.76	\$ 8,955.33	\$ 18.92	\$ 39,350.13	\$ 30,394.81	\$ 3.39
New Professions Technical Institute	11	10	10	100.00 %	10	100.00 %	\$ 4,017.09	\$ 40,170.91	\$ 4,017.09	\$ 14.66	\$ 30,482.40	\$ 26,465.31	\$ 6.59
SABER	3	2	1	50.00 %	1	100.00 %	\$ 4,819.00	\$ 9,638.00	\$ 9,638.00	\$ 18.00	\$ 37,440.00	\$ 27,802.00	\$ 2.88
South Florida Institute of Technology, Inc.	5	5	4	80.00 %	4	100.00 %	\$ 2,745.98	\$ 13,729.90	\$ 3,432.48	\$ 10.41	\$ 21,658.00	\$ 18,225.53	\$ 5.31
Sullivan & Cogliano Training Centers,Inc. Kendall	39	38	36	94.74 %	29	80.56 %	\$ 5,858.70	\$ 222,630.55	\$ 6,184.18	\$ 15.65	\$ 32,556.62	\$ 26,372.44	\$ 4.26
Technical Career Institute dba Fortis College	9	8	7	87.50 %	7	100.00 %	\$ 7,342.50	\$ 58,740.00	\$ 8,391.43	\$ 11.66	\$ 24,261.71	\$ 15,870.29	\$ 1.89
The Academy -- Miami Campus	47	47	45	95.74 %	41	91.11 %	\$ 8,921.26	\$ 419,299.17	\$ 9,317.76	\$ 20.34	\$ 42,317.37	\$ 32,999.61	\$ 3.54
The CDL School, Inc.	26	24	20	83.33 %	20	100.00 %	\$ 3,861.66	\$ 92,679.91	\$ 4,634.00	\$ 12.89	\$ 26,818.48	\$ 22,184.48	\$ 4.79
Total International Career Center	1	1	1	100.00 %	-	0.00 %	\$ 4,939.00	\$ 4,939.00	\$ 4,939.00	\$ 7.79	\$ 16,203.20	\$ 11,264.20	\$ 2.28
<b>Total</b>	<b>395</b>	<b>353</b>	<b>299</b>	<b>84.70 %</b>	<b>278</b>	<b>92.98 %</b>	<b>\$ 5,159.03</b>	<b>\$ 1,821,138.15</b>	<b>\$ 6,090.76</b>	<b>\$ 15.10</b>	<b>\$ 31,412.52</b>	<b>\$ 25,321.76</b>	<b>\$ 4.16</b>



**SFWIB ECONOMIC DEV. INDUSTRY SECTOR COMMITTEE**

**DATE:** 6/20/2013

**AGENDA ITEM NUMBER:** 4

**AGENDA ITEM SUBJECT:** APPROVAL OF RELATED PARTY TRAINING VENDOR AGREEMENTS

**AGENDA ITEM TYPE:** APPROVAL

**RECOMMENDATION:** Staff recommends that the EDIS Committee recommend to the Board approval of Training Vendor Agreements with the following Training Vendors that are represented on the Board: The Academy of South Florida, Inc. (the Academy), Florida National College, Inc. (FL National), Miami Dade College (MDC), and The School Board of Miami-Dade County Florida (M-DCPS).

**STRATEGIC GOAL:** Premier National Provider of Employment and Career Training

**STRATEGIC PROJECT:** Raise the Bar/One Stop Performance Consistency

**BACKGROUND:**

The Workforce Florida, Inc. (WFI) Contracting Policy prohibits the use of state or federal funds by a regional workforce board for any contract exceeding \$25,000 between a regional workforce board and a member of that board that has any relationship with the contracting vendor, unless the contract has been reviewed by the Department for Economic Opportunity (DEO) and WFI.

The policy does not exclude agreements with training/educational institutions that regional workforce boards enter into with a training/educational institution included on the local eligible training provider list and for which eligible applicants choose from when selecting a training/educational provider. Accordingly, the Training Vendor Agreements between SFWIB and the Academy, FL National, MDC and M-DCPS are subject to the 2/3 vote requirement and will be submitted to DEO and WFI for review.

**FUNDING:** N/A

**PERFORMANCE:** N/A

*NO ATTACHMENT*