



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

ECONOMIC DEVELOPMENT AND INDUSTRY SECTOR (EDIS) COMMITTEE MEETING

**Wednesday, August 18, 2010
3:00 PM**

South Florida Workforce Investment Board Headquarters
7300 Corporate Center Drive
5th Floor - Conference Room 3
Miami, Florida 33126

AGENDA

1. Call to Order and Introductions
2. Approval of EDIS Committee Meeting Minutes
 - A. June 16, 2010
3. Information – Digital Literacy Business and Workforce Survey Results for Miami-Dade and Monroe Counties
4. Information – Employ Florida Healthcare Initiative Funding
5. Information – Employed Worker Training Program Update
6. Information – SFWIB Occupational Supply/Demand Matrix Update
7. Information – ITA Performance Report

South Florida Workforce Investment Board is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities.



2.A

SFWIB - Economic Development and Industry Sector Committee

August 18, 2010

Minutes of SFWIB Economic Development and Industry Sector Committee Meeting June 16, 2010

South Florida Workforce Investment Board
 Economic Development and Industry Sector Committee
 June 16, 2010, 3:00 P.M.
 South Florida Workforce Headquarters
 7300 Corporate Center Drive, Suite 500
 Miami, FL 33126

COMMITTEE MEMBERS IN ATTENDANCE	OTHER BOARD MEMBERS	OTHER ATTENDEES
1. Andre “Andy” Perez – <i>Chair</i> 2. Ludwig, Phillip 3. Regueiro, Maria Cristina 4. Roth, Thomas 5. Russo, Monica	Manrique, Carlos	Allerhahn, Elliot - <i>PACT</i> Girnun, Arnie – <i>New Horizons</i>
COMMITTEE MEMBERS NOT IN ATTENDANCE	SFW STAFF	Lee, Margie – <i>PACT</i>
6. Brecheisen, Bruce 7. Diggs, Bill 8. Harder, Jackie, <i>Vice Chair</i> 9. Wiedman, Holly	Beasley, Rick Edwards, Phillip Hernandez, Juan Jean-Baptiste, Antoinette Kavehersi, Cheri	Marti, Sergio – <i>Miami-Dade County Public Schools (M-DCPS)</i> Palacios, Olga – <i>Florida National College</i> Paris, Vendell - <i>PACT</i> Marino, Nayibe – <i>American Advanced Technicians Institute (AATI)</i> Sanchez, Ophelia - <i>MRI</i>

Agenda items are displayed in the order they were discussed.

1. Call to Order and Introductions

Mr. Andy Perez, Committee Chairperson greeted all those present at 3:10pm, began with introductions and noted that a quorum has not been achieved.

3. Information – EDIS Subcommittee Update

Mr. Beasley presented the item. He mentioned that the EDIS Subcommittee held its first meeting on May 24, 2010 and reviewed the following policies:

1. Standardized Refund Policy
2. Training Vendor Performance Policy
3. Training Vendor Chargeback Policy

The statutory and regulatory provisions governing providers of training services were also discussed.

Mr. Perez noted that several meetings were held with all the training providers to gather their feedback.

Mr. Beasley noted that agenda items from this point forward will consist of background information on prior meetings held with the training providers.

4. Information – SFWIB Digital Divide Project Update

Mr. Beasley presented the item and provided information regarding PerScholas, Inc. a non-profit social organization that SFWIB has partnered with to provide access to technology to low-income communities called the Digital Divide Project which started in October 2009. PerScholas provides refurbished computers, software, three hours of basic training and a full year of technology support. Below are the current stats to date:

- 173 families completed the training and received a refurbished computer
- 123 families are participating this week
- 58 families have been set-up with AT&T internet access

Mr. Beasley also mentioned that the current challenges have been with many families with no landline phones for DSL/Dial-up internet connection.

Ms. Russo suggested quantifying the numbers pertaining to individuals when providing the data regarding those who received assistance. Mr. Beasley responded that he will take her suggestion into consideration.

5. Information – Elevate America Update

Mr. Beasley presented the item and discussed the Elevate America Project which provides free technology training to individuals in Region 23. SFWIB will distribute the following:

- 7,000 vouchers
 - 3,000 General E-Learning Vouchers
 - 3,000 Certification Exam Vouchers
 - 800 IT Professional Vouchers

The vouchers will be on a first come first serve basis. To date, 684 vouchers have been issued.

Mr. Beasley asked the Committee for names of organizations they would like to recommend that can assist with this initiative.

[Mr. Ludwig arrived]

Maria Regueiro suggested Miami-Dade Parks and Recreation Department.

Mr. Roth also made a suggestion to contact Alliance for Mentally Ill.

Mr. Ludwig introduced himself upon entering the room.

6. Information – SFWIB –PACT First Source Hiring Agreement

Mr. Beasley presented the item and introduced representatives Margie Lee, Elliot Allerhahn, and Vendell Paris from PACT, Inc. that conducted a brief presentation and gave out a handout called, "A Brief Overview of First Source."

Ms. Russo requested additional materials and ordinances that are being used in other cities to see how it impacts them. She suggested they look into the Wage Theft and Living Wage ordinances.

Mr. Manrique noted, "My questions were on the same line." "Are you in compliance with the Davis-Bacon Act which is the County's living wage?" "That's my biggest concern especially if you're going before the County."

Mr. Perez thanked them for coming and suggested to contact the Beacon Council to ensure they're in support of this project. He went on to ask if this initiative is mainly for vendors that contract with the County. Their response was, "yes."

Ms. Regueiro suggested for them to attend a special workshop hosted by Miami-Dade County at Florida Memorial University (FMU) on June 26, 2010 where all of the vendors are expected to attend. She commented that this would be a great opportunity for them.

Ms. Russo also suggested that they speak with Al Huston who works with the Labor Union.

2. Approval of EDIS Committee Meeting Minutes for April 14, 2010

Ms. Regueiro moved the approval of the minutes dated April 14, 2010. It was seconded by Mr. Ludwig; Motion Passed.

7. Recommendation as to Approval of a SFWIB Standardized Refund Policy

Mr. Perez left Mr. Roth as Interim Co-Chair to lead the item prior to leaving the room. Ms. Regueiro also left the room; however, Mr. Manrique refused after he was also asked to leave. He went on to say that this was not mentioned by Mr. Robert Meyers, Executive Director of Miami-Dade County Commission on Ethics and Public Trust, at the last Board meeting. He asked for a copy of the By-Laws. While waiting for a copy, Mr. Beasley briefly explained why he's required to step out of the room.

Mr. Beasley read Article V procedures of the By-Laws.

Mr. Manrique said he understood what was read, however, he does not feel that he has a conflict and refused again to leave the room.

Mr. Beasley offered to contact Mr. Tell for further explanation.

Mr. Manrique further said, "I do not oppose to this policy however, I do not want to in anyway show by leaving that I have a conflict...I do not have a conflict...okay....and I want to state that I thought that it was very clear by Mr. Meyers the last time I don't know if any of you were here in fact I remember a member from the Keys specifically asked does Mr. Manrique have a conflict and he said "no" and he said I do not have a conflict and so therefore I'm going to stay here until somebody tells me how I have a conflict."

Mr. Beasley requested to move the item in the interest of time and in order to further review the conflict concerns.

Mr. Ludwig asked Mr. Manrique what is his goal and purpose for being here since he's not a member of this committee.

Mr. Roth quickly mentioned that we need to be careful of raising an issue for Mr. Manrique being here.

Mr. Ludwig responded that he's just trying to understand the situation.

Mr. Roth made a suggestion to proceed with the discussion of this item amongst the Committee only, without recognizing Mr. Manrique being in the room since he might pose a potential conflict.

Mr. Manrique again expressed his concern about having to leave the room and Mr. Roth explained that it's stated in the By-Laws.

Mr. Manrique went on to suggest that Mr. Beasley get clarification from the Ethics Commission. Mr. Beasley responded that the By-Laws were adopted, approved and written by this Board and has to be followed.

Mr. Roth offered to table this item; however, Mr. Beasley suggested that we shouldn't.

Mr. Manrique noted that a quorum had not been achieved, but Mr. Beasley explained to the Committee that the consensus of members present can move an item forward to the Board.

Mr. Ludwig also agreed and added that this can be done with recommendations.

Mr. Beasley called Mr. Tell to join the meeting via conference call and asked for clarification regarding the conflict concerns.

While waiting Mr. Roth began introducing the item and Beasley proceeded with discussion.

The members present agreed to move the item forward to the Board.

[Mr. Perez returned to the room]

Mr. Perez asked the Committee if there are any items for discussion that they would like to recommend.

Ms. Regueiro requested a breakdown of the amount of money each training provider receives and their performances.

Mr. Perez also suggested for the final audits to be conducted.

Mr. Tell joined the meeting, read the By-Laws again and provided further explanation.

Mr. Manrique asked Peter who declares a conflict.

Mr. Tell said that it serves as a procedure, but the person running the meeting makes the decision. Additionally, there's a federal and state statute that SFWIB also must abide by.

Mr. Beasley noted that copies of the Federal law will be provided at tomorrow's Board meeting.

Mr. Manrique reiterated that he does not feel that he has a conflict and went on to say, "We were never contacted about this policy even though they had meetings and I have participated in the training meetings, this was not an item on that agenda. There were other things that were there and I appreciate the fact that we commented on it...this was never there. In fact our auditors who saw this today and flagged it...this is why I'm here. There's a problem with the policy of this board circumventing state law as to how college in the school system has no flexibility, we would like to, but we don't because we charge tuition based on the law and we charge reimbursement based on the law, so by passing this in essence, you could be eliminating your college and your school system which is about 70% of what you do."

Mr. Beasley noted that this item has been discussed in prior public meetings in which Mr. Manrique's staff were in attendance and had the opportunity to comment but chose not to.

Mr. Manrique further mentioned that staff was not present at the meetings as none was invited.

Mr. Roth requested the policy subject matter experts, Max Ketterman and John McNeely to be present at tomorrow's Board meeting.

Mr. Perez concluded the meeting by saying to Mr. Manrique that the meetings are posted on SFW's website as a requirement of the Sunshine Law. Therefore, staff has properly notified the public. In addition, this item will be recommended to the Board.

Meeting was adjourned by Mr. Perez at 4:31 P.M.



3.

SFWIB – Economic Development & Industry Sector (EDIS) Committee

August 18, 2010

Digital Literacy Business and Workforce Survey Results for Miami-Dade and Monroe Counties

Informational Item

BACKGROUND

SFWIB partnered with the Miami-Dade Broadband Coalition (MDBC) to sponsor a survey conducted by Florida International University's Metropolitan Center on the state of digital literacy in Miami-Dade and Monroe Counties. The survey's \$50,000 cost was approved by the SFWIB on June 18, 2009.

The intent of the survey is to assess the digital literacy challenges faced by Region 23's businesses and workforce. Accordingly, the survey examined digital literacy levels of employees and jobseekers at small, medium and large businesses, highlighting the disparities that exist between the digital skills of the workforce and the digital requirements of businesses.

Mr. James Osteen, Jr., the Executive Director of the MDBC, will deliver a PowerPoint presentation on the results of the digital literacy survey. Moreover, copies of the survey will be distributed to members of the Committee.



4.

SFWIB – Economic Development & Industry Sector (EDIS) Committee

August 18, 2010

Employ Florida Healthcare Initiative Funding

Informational Item

BACKGROUND

Workforce Florida, Inc. invited Regions 20-23 to submit proposals requesting state-level Workforce Investment Act (WIA) and/or American Recovery and Reinvestment Act funds for the Employ Florida Healthcare Workforce Initiative. On July 20, 2009, SFWIB submitted a Healthcare Initiative proposal for Region 23, requesting \$500,000 (split between WIA and ARRA funds).

On August 4, 2009, the Agency for Workforce Innovation (AWI) released a Notification of Fund Availability (NFA) to SFWIB, awarding it \$500,000 for the Employ Florida Healthcare Initiative, and on August 20, 2009, the SFWIB approved acceptance of the funds. The \$500,000 in new funding is comprised of two awards:

- ARRA WIA EF Healthcare Initiative \$250,000
- EF Healthcare Initiative \$250,000
- Total \$500,000

As a part of the Initiative, Healthcare Corporation of America (HCA Inc.) will train 161 employees for a total cost of \$291,793.13 and Miami Jewish Home and Hospital for the Aged, Inc. will train 946 employees for a total cost of \$708,206.87. To date, HCA Inc. has trained 38 employees, and Miami Jewish Home and Hospital is in the process of commencing training. Note that all training is scheduled to be completed by June 30, 2011.



5.

SFWIB - Economic Development & Industry Sector (EDIS) Committee

August 18, 2010

Employed Worker Training Program Update

Informational Item

BACKGROUND

In January 2007, SFWIB launched its Employed Worker Training Program (EWT). The program offers training services to Region 23 employers desiring to upgrade the skills of their existing workforce to improve occupational skills attainment, productivity and retention. Under EWT, qualifying employers may recoup up to 50 percent of their total training costs for workers who successfully complete training.

At the June 18, 2009 meeting, the SFWIB approved the Program Year (PY) 2009/2010 budget, allocating \$500,000.00 for the EWT Program. During that PY, SFWIB's EWT program engaged 11 regional businesses and trained 270 employees at an average wage of \$21.40. The average cost per trainee was \$854.51.

The attached chart provides a summary of the approved EWT programs funded from the SFWIB EWT program pool for PY 2009/2010. On June 30, 2010, the PY 2009/2010 funds for EWT expired.

At the June 2010 meeting, the SFWIB approved the PY 2010/2011 budget, and allocated \$500,000 for the EWT Program.

Attachment

Summary of EWTP Projects

Company Name	Funds Awarded - Appropriated from SFW Pool (\$500,000.00)	Training Area(s) Provided	# of Employees to be trained	Average Wage	Total Number Trained	Service Partner Requesting Funds	Cost Per Trainee	Remaining Balance from the SFW EWTP Pool - (\$500,000.00)	Approved
Bio-Nucleonics, Inc. The company is a radiopharmaceutical manufacturer. They manufacture and sell radioactive drugs used for diagnostic and therapeutic treatments.	\$11,100.00	FDA required training and handling of radiopharmaceuticals	8	\$31.00	7	Youth Co-Op, Inc.	\$1,387.50	\$488,900.00	Sep-09
C&R Metals, Inc.- The company is a full fabrication shop working in industrial, construction, interior designs and all types of applications for commercial design clients.	\$900.00	AutoCAD	2	\$17.00	2	Ser Jobs	\$450.00	\$488,000.00	Sep-09
Department of Children & Family - The company is a governmental agency dedicated to providing social services to the citizens of the State of Florida.	\$39,075.00	Six Sigma, Project Management, Sign Language, and PHR/SPHR Training	62	\$23.47	59	Youth Co-Op, Inc.	\$630.24	\$448,925.00	Oct-09
Cheeca Lodge - The company is a full service, five star, oceanfront resort and spa.	\$40,070.00	Property management, Sales & Catering, Spa Module, Accounting, Retail POS, Guest eMarketing	41	\$17.03	40	Key Largo Career Center (Monroe County)	\$1,207.32	\$408,855.00	Oct-09
Parrot Jungle and Gardens of Watson Island, Inc, dba Jungle Island - The is a multi-faceted entertainment destination whose primary business is entertainment, educational shows, and a full-service event facility.	\$56,345.63	BloodBourne Pathogens, Animal Training Fundamentals, Catermate, Project Management, Emergency Response, SPHR/PHR, Fire Prevention, Camp Counselor, MCAS 2007, Photoshop, Project Management, etc.	103	\$12.73	86	Youth Co-Op, Inc.	\$547.04	\$352,509.37	Oct-09
Reef Radio Electronics, Ocean Reef - This company provides home electronics, entertainment, automation, and computer services to clients in the upper keys and Ocean Reef.	\$5,000.00	Apple Hardware Service Certification, A+ Certification, Network+ Certification	5	\$28.00	5	Key Largo Career Center (Monroe County)	\$1,000.00	\$347,509.37	Nov-09
Spottswood Management, Inc. - This company is in the hotel/tourism industry and is comprised of six hotels with guests from North America and worldwide	\$24,107.89	Front Desk Representative, MCAS	25	\$16.82	24	Key West Career Center (Monroe County)	\$964.32	\$323,401.48	Nov-09
Catholic Health Services - This company provides a full consortium of healthcare to the Southeast Florida community. They have served more than 6,000 people on a daily basis with over 7,500 new patients per yer and operate 26 facilities in Dade and Broward counties.	\$26,399.00	Admit Discharge Transfer in KNS NetSolutions (electronic health record for patients/residents) software training, Physicians orders, Echarting, SuperUser Training	146	\$23.71	24	Youth Co-Op, Inc.	\$180.82	\$297,002.48	Dec-09

Summary of EWTP Projects

<p>Hilton Trading Corp. dba AccuBanker - This company is a supplier of cash handling equipment such as bill counters and counterfeit currency detectors. Their customer base ranges from small mom and pop operations to large retail chains.</p>	\$3,293.90	OSHA / Quickbooks & SEO Toolset	4	\$26.26	3	Arbor	\$823.48	\$293,708.58	Dec-09
<p>World Emblem International, Inc. - This company is an industrial manufacturer of embroidered & Screen printing goods & apparel. Project Postponed.</p>	\$19,512.00	SPHR, MCAS, MCTS SQL server, MCTS Net Framework, OSHA	25	\$20.56	0	Youth Co-Op, Inc.	\$780.48	\$274,196.58	Jan-10
<p>Florida Keys Mosquito Control District - This company was created by State statute for the purpose of evaluating and determining control for the Mosquito population in the Florida Keys.</p>	\$4,915.00	Intro to Mosquito Control, Urban Pests Public Health, Adult Mosquitos of FL Identification, New Technologies in Mosquito Control, Jim Robbins Food for Thought, Advanced Mosquito Control Certification, Osha Regulations, Equipment Roundup for Mechanics, Planning the Successful Larviciding War, Improving & Assessing Outreach Program, Introduction to GIS Technologies, Surveillance and Prediction Disease Transmission, Integrated Pest Management	20	\$18.79	20	Key West Career Center (Monroe County)	\$245.75	\$269,281.58	Jan-10

Funds Awarded - Appropriated from SFW Pool (\$500,000.00)	# of Employees Approved to be Trained	Total # of Employees Trained	Average wage	Cost Per Trainee
\$230,718.42	441	270	\$21.40	\$854.51



6.

SFWIB - Economic Development & Industry Sector (EDIS) Committee

August 18, 2010

SFWIB Occupational Supply/Demand Matrix Update

Discussion Item

BACKGROUND

At its February 18, 2010 meeting, the SFWIB approved an Occupational Supply/Demand Policy. The intent of the Policy is to ensure that workforce dollars are not expended on training programs in occupations having a surplus of workers in the marketplace. Under this Policy, Individual Training Account (ITA) vouchers are issued based on occupational demand, thereby improving post program completion job-placement numbers.

As set forth in the Policy, each occupation on the Region's Targeted Occupations List (TOL) is analyzed to determine if the occupation has a surplus of workers by review the following criteria:

- Regional Median Short-Term Supply/Demand Rate;
- Regional Median Long-Term Supply/Demand Rate; and,
- Annual Growth Percentage Rate.

Based upon that analysis, for any occupation failing to meet all three policy criteria are placed in a training moratorium for one year. ITA vouchers will not be issued for training programs linked to those occupational titles. For occupations failing to meet two of the three criteria are placed on a watch list for six months.

In July 2010, SFWIB staff updated the Supply/Demand Policy matrix to reflect current data. Under the updated matrix, 14 occupational titles are subject to the one-year Moratorium and 29 occupations are subject to the six-month watch list. Moreover, based on the matrix, 74 occupational titles are classified as low growth/high wage, 34 as low growth/low wage, 27 as high growth/high wage and 7 as high growth/low wage.

However, note that the Supply/Demand Policy exempts occupational titles linked to SFWIB Targeted Industries – Aviation, Healthcare Services, Life Sciences/Bio-Tech, Green Jobs, Information Technology and Waste Water Management. Based on the Policy's exemption provision, the following failing occupations will not be subject to the moratorium:

- Computer Support Specialists
- Diagnostic Medical Sonographers
- Emergency Medical Technicians and Paramedics
- Medical Transcriptionists
- Medical Secretaries
- Avionics Technicians
- Aircraft Mechanics & Service Technicians
- Aircraft Structures, Surfaces & Systems Assemblers

Attachments

**Supply / Demand Matrix
2010-2011 Training List**

Standard Occupational Code	Occupational Title	Number of Persons in EF with Qualifications	Number of Persons in Training based on 2009/2010	Number of Jobs in EFM 7/1/09-6/30/10	Annual Openings Base on LMI Data 2009-2017	Demand/Supply Rate (Short-Term)	Demand/Supply Rate (Long-Term)	Annual Growth Percentage Change	2009 Average Hourly Wage	Quadrant Category		Approved Local Training Program Yes/No		
										Growth Category	Wage Category	Yes	No	Unknown
132052	Personal Financial Advisors	52	0	125	132	0.42	0.39	2.46	\$ 28.40	High Growth	High Wage	Yes		
131071	Employment, Recruitment, & Placement Specialists	72	0	92	80	0.78	0.90	2.74	\$ 20.74	High Growth	High Wage	Yes		
131072	Compensation, Benefits & Job Analysis Specialists	20	0	18	18	1.11	1.11	1.37	\$ 26.18	Low Growth	High Wage	Yes		
351012	First Line Superv. of Food Preparation & Serving Workers	214	0	168	132	1.27	1.62	1.74	\$ 17.06	Low Growth	Low Wage	Yes		
312021	Physical Therapist Assistants	19	3	16	21	1.38	1.05	2.48	\$ 22.71	High Growth	High Wage	Yes		
291111	Registered Nurses	138	248	258	687	1.50	0.56	1.89	\$ 33.89	Low Growth	High Wage	Yes		
292011	Medical & Clinical Laboratory Technologists	29	8	22	21	1.68	1.76	-0.21	\$ 27.02	Low Growth	High Wage	Yes		
292031	Cardiovascular Technologists & Technicians	19	1	10	20	2.00	1.00	1.30	\$ 17.67	Low Growth	Low Wage	Yes		
491011	First Line Superv. of Mechanics, Installers & Repairers	102	1	48	88	2.15	1.17	0.98	\$ 29.29	Low Growth	High Wage	Yes		
431011	First Line Superv. of Office & Admin. Support Workers	459	14	203	267	2.33	1.77	0.56	\$ 23.67	Low Growth	High Wage	Yes		
173031	Surveying & Mapping Technicians	35	0	14	41	2.50	0.85	2.47	\$ 17.68	High Growth	Low Wage	Yes		
119111	Medical & Health Services Managers	113	21	51	53	2.63	2.53	2.13	\$ 52.51	High Growth	High Wage	Yes		
411011	First Line Superv. of Retail Sale Workers	680	2	250	311	2.73	2.19	0.40	\$ 21.62	Low Growth	High Wage	Yes		
493031	Bus & Truck Mechanics & Diesel Engine Specialists	79	4	25	61	3.32	1.36	1.02	\$ 22.22	Low Growth	High Wage	Yes		
433031	Bookkeeping, Accounting & Auditing Clerks	781	38	243	483	3.37	1.70	1.22	\$ 16.09	Low Growth	Low Wage	Yes		
471011	First Line Superv. of Construction & Extraction Workers	229	1	68	147	3.38	1.56	1.38	\$ 29.22	Low Growth	High Wage	Yes		
273031	Public Relations Specialists	84	0	24	60	3.50	1.40	1.35	\$ 27.24	Low Growth	High Wage	Yes		
232011	Paralegal & Legal assistants	243	42	76	141	3.75	2.02	2.51	\$ 23.64	High Growth	High Wage	Yes		
535031	Ship Engineers	4	0	1	62	4.00	0.06	1.24	\$ 36.01	Low Growth	High Wage	Yes		
151061	Database Administrators	90	3	23	18	4.04	5.17	2.67	\$ 33.39	High Growth	High Wage	Yes		
472044	Tile & Marble Setters	62	0	14	27	4.43	2.30	1.99	\$ 12.59	High Growth	Low Wage	Yes		
119151	Social & Community Service Managers	93	2	20	18	4.75	5.28	2.23	\$ 38.20	High Growth	High Wage	Yes		
151051	Computer Systems Analysts	134	7	28	123	5.04	1.15	2.55	\$ 33.45	High Growth	High Wage	Yes		

**Supply / Demand Matrix
2010-2011 Training List**

Standard Occupational Code	Occupational Title	Number of Persons in EF with Qualifications	Number of Persons in Training based on 2009/2010	Number of Jobs in EFM 7/1/09-6/30/10	Annual Openings Base on LMI Data 2009-2017	Demand/Supply Rate (Short-Term)	Demand/Supply Rate (Long-Term)	Annual Growth Percentage Change	2009 Average Hourly Wage	Quadrant Category		Approved Local Training Program Yes/No		
										Growth Category	Wage Category	Yes	No	Unknown
333051	Police & Sheriff's Patrol Officers	124	3	25	211	5.08	0.60	1.17	\$ 28.56	Low Growth	High Wage	Yes		
292055	Surgical Technologists	31	15	9	41	5.11	1.12	1.52	\$ 18.25	Low Growth	Low Wage	Yes		
413021	Insurance Sales Agents	230	1	45	183	5.13	1.26	0.07	\$ 25.13	Low Growth	High Wage	Yes		
131199	Business Operations Specialists, All Other	180	63	47	319	5.17	0.76	2.18	\$ 31.28	High Growth	High Wage	Yes		
111021	General & Operations Managers	481	15	94	179	5.28	2.77	0.14	\$ 53.43	Low Growth	High Wage	Yes		
319091	Dental Assistants	168	22	22	102	8.64	1.86	3.36	\$ 14.89	High Growth	Low Wage	Yes		
274012	Broadcast Technicians	42	2	5	46	8.80	0.96	2.01	\$ 22.16	High Growth	High Wage	Yes		
151081	Network Systems & Data Communications Analysts	99	32	11	164	11.91	0.80	4.28	\$ 36.03	High Growth	High Wage	Yes		
292021	Dental Hygienists	25	17	3	60	14.00	0.70	3.72	\$ 27.23	High Growth	High Wage	Yes		
		40,180	2,949	10,988	13,702	5.36	2.82	1.97		High Growth	Low Wage			

Supply / Demand Matrix
2010-2011 Watch List

Standard Occupational Code	Occupational Title	Number of Persons in EF with Qualifications	Number of Persons in Training based on 2009/2010	Number of Jobs in EFM 7/1/09-6/30/10	Annual Openings Base on LMI Data 2009-2017	Demand/Supply Rate (Short-Term)	Demand/Supply Rate (Long-Term)	Annual Growth Percentage Change	2009 Average Hourly Wage	Quadrant Category		Approved Local Training Program Yes/No		
										Growth Category	Wage Category	Yes	No	Unknown
194021	Biological Technicians	23	3	28	5	0.93	5.20	0.58	\$ 18.94	Low Growth	High Wage	Yes		
292034	Radiologic Technologists & Technicians	88	30	115	32	1.03	3.69	0.59	\$ 25.86	Low Growth	High Wage	Yes		
132051	Financial Analysts	182	0	100	26	1.82	7.00	1.58	\$ 34.03	Low Growth	High Wage	Yes		
499021	Heating, AC & Refrigeration Mechanics & Installers	254	118	202	74	1.84	5.03	1.45	\$ 21.42	Low Growth	High Wage	Yes		
113031	Financial Managers	395	1	152	70	2.61	5.66	0.97	\$ 59.29	Low Growth	High Wage	Yes		
112022	Sales Managers	773	2	277	83	2.80	9.34	0.95	\$ 61.61	Low Growth	High Wage	Yes		
151021	Computer Programmers	137	25	56	57	2.89	2.84	-0.46	\$ 34.26	Low Growth	High Wage	Yes		
436011	Executive Secretaries & Administrative Assistants	1,290	78	462	436	2.96	3.14	1.37	\$ 20.67	Low Growth	High Wage	Yes		
112021	Marketing Managers	338	10	102	27	3.41	12.89	1.31	\$ 55.93	Low Growth	High Wage	Yes		
434051	Customer Service Representative	5,229	115	1,528	769	3.50	6.95	1.92	\$ 14.64	Low Growth	Low Wage	Yes		
351011	Chefs & Head Cooks	321	2	86	29	3.76	11.14	1.15	\$ 25.42	Low Growth	High Wage	Yes		
132072	Loan Officers	219	0	53	46	4.13	4.76	-0.59	\$ 29.49	Low Growth	High Wage	Yes		
292012	Medical & Clinical Laboratory Technicians	72	7	19	14	4.16	5.64	0.87	\$ 19.16	Low Growth	High Wage	Yes		
113021	Computer & Information Systems Managers	219	40	61	26	4.25	9.96	1.36	\$ 59.13	Low Growth	High Wage	Yes		
272012	Producers & Directors	248	3	55	60	4.56	4.18	1.35	\$ 28.82	Low Growth	High Wage	Yes		
292071	Medical Records & Health Information Technicians	223	56	60	45	4.65	6.20	1.68	\$ 16.30	Low Growth	Low Wage	Yes		
119051	Food Service Managers	312	9	67	67	4.79	4.79	1.04	\$ 27.52	Low Growth	High Wage	Yes		
533032	Truck Drivers, Heavy & Tractor-Trailer	1,144	310	286	259	5.08	5.61	0.88	\$ 17.36	Low Growth	Low Wage	Yes		
292081	Opticians, Dispensing	24	2	4	32	6.50	0.81	0.90	\$ 15.94	Low Growth	Low Wage	Yes		
292061	Licensed Practical & Licensed Vocational Nurses	179	314	72	193	6.85	2.55	1.82	\$ 20.04	Low Growth	High Wage	Yes		
291126	Respiratory Therapists	6	12	2	28	9.00	0.64	1.20	\$ 25.34	Low Growth	High Wage	Yes		
151071	Network & Computer Systems Administrators	237	254	51	101	9.63	4.86	2.42	\$ 37.75	High Growth	High Wage	Yes		
319092	Medical Assistants	798	219	92	207	11.05	4.91	3.14	\$ 13.92	High Growth	Low Wage	Yes		

**Supply / Demand Matrix
2010-2011 Watch List**

Standard Occupational Code	Occupational Title	Number of Persons in EF with Qualifications	Number of Persons in Training based on 2009/2010	Number of Jobs in EFM 7/1/09-6/30/10	Annual Openings Base on LMI Data 2009-2017	Demand/Supply Rate (Short-Term)	Demand/Supply Rate (Long-Term)	Annual Growth Percentage Change	2009 Average Hourly Wage	Quadrant Category		Approved Local Training Program Yes/No		
										Growth Category	Wage Category	Yes	No	Unknown
472073	Operating Engineers/Construction Equipment Operators	145	20	13	59	12.69	2.80	1.55	\$ 20.95	Low Growth	High Wage	Yes		
419022	Real Estate Sales Agents	256	3	16	122	16.19	2.12	0.08	\$ 21.78	Low Growth	High Wage	Yes		
119021	Construction Managers	647	4	37	141	17.59	4.62	2.11	\$ 49.82	High Growth	High Wage	Yes		
173022	Civil Engineering Technicians	19	4	1	12	23.00	1.92	1.84	\$ 24.90	Low Growth	High Wage	Yes		
333012	Correctional Officers & Jailers	211	3	9	144	23.78	1.49	1.53	\$ 23.35	Low Growth	High Wage	Yes		
271025	Interior Designers	106	3	3	56	36.33	1.95	1.64	\$ 24.15	Low Growth	High Wage	Yes		
		40,180	2,949	10,988	13,702	5.36	2.82	1.97		High Growth	Low Wage			

Supply / Demand Matrix
2010-2011 Moratorium List

Standard Occupational Code	Occupational Title	Number of Persons in EF with Qualifications	Number of Persons in Training based on 2009/2010	Number of Jobs in EFM 7/1/09-6/30/10	Annual Openings Base on LMI Data 2009-2017	Demand/Supply Rate (Short-Term)	Demand/Supply Rate (Long-Term)	Annual Growth Percentage Change	2009 Average Hourly Wage	Quadrant Category		Approved Local Training Program Yes/No		
										Growth Category	Wage Category	Yes	No	Unknown
113011	Administrative Service Managers	2,775	17	63	52	44.32	53.69	1.50	\$ 51.53	Low Growth	High Wage	Yes		
119141	Property, Real Estate & Community Association Managers	213	1	39	64	5.49	3.34	0.71	\$ 26.60	Low Growth	High Wage	Yes		
132011	Accountants & Auditors	1,733	13	189	447	9.24	3.91	1.59	\$ 31.09	Low Growth	High Wage	Yes		
151041	Computer Support Specialists	538	229	123	160	6.24	4.79	1.41	\$ 20.72	Low Growth	High Wage	Yes		
173011	Architectural & Civil Drafters	332	14	8	56	43.25	6.18	1.29	\$ 22.76	Low Growth	High Wage	Yes		
271024	Graphic Designers	243	14	25	87	10.28	2.95	0.29	\$ 19.60	Low Growth	High Wage	Yes		
274031	Camera Operators, Television, Video & Motion Picture	39	3	6	11	7.00	3.82	1.56	\$ 16.48	Low Growth	Low Wage	Yes		
292032	Diagnostic Medical Sonographers	24	20	6	15	7.33	2.93	0.92	\$ 28.29	Low Growth	High Wage	Yes		
292041	Emergency Medical Technicians & Paramedics	43	21	1	12	64.00	5.33	0.08	\$ 14.69	Low Growth	Low Wage	Yes		
319094	Medical Transcriptionists	45	3	5	8	9.60	6.00	0.69	\$ 16.33	Low Growth	Low Wage	Yes		
419021	Real Estate Brokers	134	0	5	44	26.80	3.05	0.98	\$ 40.71	Low Growth	High Wage	Yes		
436012	Legal Secretaries	364	3	32	129	11.47	2.84	1.55	\$ 20.31	Low Growth	High Wage	Yes		
436013	Medical Secretaries	334	44	42	107	9.00	3.53	1.57	\$ 13.35	Low Growth	Low Wage	Yes		
472031	Carpenters	1,417	1	75	184	18.91	7.71	1.43	\$ 16.84	Low Growth	Low Wage	Yes		
472111	Electricians	1,149	23	28	141	41.86	8.31	1.49	\$ 19.96	Low Growth	High Wage	Yes		
472152	Plumbers, Pipefitters & Steamfitters	495	5	64	83	7.81	6.02	1.46	\$ 20.52	Low Growth	High Wage	Yes		
492091	Avionics Technicians	109	7	6	3	19.33	38.67	0.04	\$ 22.37	Low Growth	High Wage	Yes		
493011	Aircraft Mechanics & Service Technicians	206	18	25	21	8.96	10.67	-0.10	\$ 21.62	Low Growth	High Wage	Yes		
493023	Automotive Service Technicians & Mechanics	455	135	51	168	11.57	3.51	1.32	\$ 17.86	Low Growth	Low Wage	Yes		
499031	Home Appliance Repairers	45	1	5	13	9.20	3.54	-0.34	\$ 18.22	Low Growth	Low Wage	Yes		
512011	Aircraft Structures, Surfaces & Systems Assemblers	44	0	8	12	5.50	3.67	1.69	\$ 18.32	Low Growth	Low Wage	Yes		
514121	Welders, Cutters, Solderers & Brazers	355	2	35	43	10.20	8.30	0.63	\$ 17.09	Low Growth	Low Wage	Yes		
		40,180	2,949	10,988	13,702	5.36	2.82	1.97		High Growth	Low Wage			



7.

SFWIB - Economic Development & Industry Sector (EDIS) Committee

August 18, 2010

ITA Performance Report

Discussion Item

BACKGROUND

The Workforce Investment Act (WIA) requires Local Workforce Boards to set certain performance standards for Training Vendors. The Federal Register's WIA Final Rules explain that a Training Vendor must deliver results and submit accurate information in order to retain its status as an eligible provider. If a Vendor's program fails to meet the Local Board's performance standards, it will be removed from the approved offerings list.

Under Region 23's Performance Requirements Policy, Training Vendors are required to satisfy a 70 percent placement (entered unsubsidized employment) rate and a 70 percent training-related placement (entered unsubsidized employment in an occupation related to the program completed) rate.

In late April 2010, SFWIB Office of Continuous Improvement (OCI) mailed letters to all approved Training Vendors requesting documentation showing compliance with the Performance Policy. OCI has recently completed its review of the documentation submitted by the Vendors. Based on the review, out of 242 approved programs, 36 will be removed. An ITA Performance Master Summary showcasing the results of the review is attached.

Attachment

Master Summary of ITA Performance Review for Program Years 06-07, 07-08 and 08-09

Training Provider	# of Completions as per SAMS	# of Placements submitted	Placement % of total completions	# of Training Related placements	Training related % of total placements	Relative Share of total completion	Relative Share of total placements
Advance Science Institute, Inc.	10	9	90.0%	1	11.1%	0.43%	0.46%
Advance Technical Centers	43	32	74.4%	17	53.1%	1.86%	1.63%
American Advanced Technicians Institute, Corp (AATI)	36	33	91.7%	26	78.8%	1.56%	1.68%
Broward Community College	7	7	100.0%	5	71.4%	0.30%	0.36%
City College	1	0	0.0%	0	0.0%	0.04%	0.00%
College of Business and Technology, Inc.	27	21	77.8%	9	42.9%	1.17%	1.07%
Compu - Med Vocational Careers, Corp	16	12	75.0%	4	33.3%	0.69%	0.61%
Dade Medical College, Inc.	3	2	66.7%	0	0.0%	0.13%	0.10%
National School of Technology, Inc. (Everest- North Miami)	6	4	66.7%	2	50.0%	0.26%	0.20%
National School of Technology, Inc. (Everest- Kendall)	18	14	77.8%	4	28.6%	0.78%	0.71%
National School of Technology, Inc. (Everest- Hialeah)	7	5	71.4%	2	40.0%	0.30%	0.25%
Fast Train II, Corp	46	39	84.8%	12	30.8%	1.99%	1.98%
Florida International University	21	20	95.2%	10	50.0%	0.91%	1.02%
Florida National College, Inc.	18	17	94.4%	4	23.5%	0.78%	0.86%
Hialeah Technlogy Center, Inc.	5	5	100.0%	3	60.0%	0.22%	0.25%
Key Power Driving School, Inc.	8	6	75.0%	4	66.7%	0.35%	0.31%
Management Resources, Inc.	206	171	83.0%	112	65.5%	8.93%	8.69%
Miami-Dade County Public Schools	399	358	89.7%	183	51.1%	17.29%	18.20%
Metropolitan Trucking and Technical Institute	137	117	85.4%	32	27.4%	5.94%	5.95%
Miami Dade College (MDC) - Wolfson Campus	303	275	90.8%	143	52.0%	13.13%	13.98%
GEB Computer Training, LTD (New Horizons)	41	30	73.2%	28	93.3%	1.78%	1.53%
New Professions Technical Institute, Inc.	70	54	77.1%	33	61.1%	3.03%	2.75%
Professional Training Centers, Inc.	6	6	100.0%	1	16.7%	0.26%	0.31%
SABER, Inc.	31	24	77.4%	9	37.5%	1.34%	1.22%
South Florida Institute of Technology, Inc.	3	3	100.0%	2	66.7%	0.13%	0.15%
Sullivan and Cogliano Training Centers, Inc.	389	333	85.6%	278	83.5%	16.85%	16.93%
Technical Career Institute, Inc.	77	62	80.5%	24	38.7%	3.34%	3.15%
The Academy of South Florida, Inc.	125	113	90.4%	48	42.5%	5.42%	5.74%
The CDL School, Inc.	239	189	79.1%	93	49.2%	10.36%	9.61%
Total International Career Center, Inc.	1	1	100.0%	1	100.0%	0.04%	0.05%
University of Miami (UM)	9	5	55.6%	1	20.0%	0.39%	0.25%
	2,308	1,967	85.2%	1,091	55.5%	100.0%	100.0%