



SFWIB EXECUTIVE COMMITTEE MEETING MINUTES

DATE: November 14, 2024

LOCATION: CareerSource South Florida
7300 Corporate Center Drive, Suite 500
Miami, FL 33126
Conference Room 2

ZOOM: https://us02web.zoom.us/webinar/register/WN_ISSH7LAzTdywsrtfD2Q3IA

1. **CALL TO ORDER:** Vice-Chairman del Valle called to order the regular meeting of the SFWIB Executive Committee Meeting at 8:27AM on November 14, 2024.
2. **ROLL CALL:** 6 members; 4 required; 5 present: Quorum established.

SFWIB EXECUTIVE COMMITTEE MEMBERS PRESENT	SFWIB MEMBERS ABSENT/EXCUSED	SFWIB STAFF
del Valle, Juan-Carlos, Vice-Chairman Canales, Dequasia Ferradaz, Gilda Gibson, Charles, Chair (Zoom) Loynaz, Oscar, M.D. (Zoom)	Chi, Joe (Excused)	Beasley, Rick Bennett, Renee Morgan, Ebony Smith, Robert ADMINISTRATION/IT Gonzalez, Yoandy McFarland, Cassie
OTHER ATTENDEES		

Agenda items are displayed in the order they were discussed.

Before the meeting began, Mr. Beasley shared the passing of Chairman Gibson's mother. The Committee expressed its condolences for his loss and inquired about any ways to show support or provide assistance.

2A. Approval of Executive Committee Meeting Minutes – September 12, 2024

Vice-Chairman del Valle presented agenda item 2A. September 12, 2024 Executive Committee Meeting minutes for review in advance of approval.

Motion for approval of the September 12, 2024 SFWIB Executive Committee Meeting minutes by Ms. Ferradaz; Ms. Canales seconded; **motion is passed without dissent.**

No further comments or suggestions were submitted from the members. Item closed.

3. Information – NTIA Digital Equity Competitive Grant Program Application

Vice-Chairman del Valle introduced the item; Mr. Beasley advised members of our partnership with several organizations throughout the county to apply for the NTIA Digital Equity Competitive Grant Program. CSSF submitted a budget of \$400,000, which, if approved, would cover the salaries of two additional mobile drivers. These drivers will be hired to support the Future Ready initiative recently launched in collaboration with Comcast. This project aims to enhance broadband and digital access in several areas across Miami-Dade County. Additional funds will be allocated for occupational training as part of the Women-in-Tech program in collaboration with the YWCA, as well as for wage reimbursements for on-the-job training. The status of the application is currently unknown; however, we are moving forward with these efforts as mentioned.

As an additional caveat to the previous update, we will be partnering with the City of Miami to launch a Women-in-Tech program. The City will invest \$250,000 to fund wages for on-the-job training. The Board will, in collaboration with the Miami Foundation and United Way, cover the training costs and stipend for each participant. An agenda item regarding this project will more than likely be a part of the December 12th Executive Committee agenda.

Furthermore, as part of this grant, we will replace the computers that were initially installed for the TechHire programs at the YMCA and Big Brothers Big Sisters locations. Lastly, Mr. Beasley announced that CSSF will meet with Mr. Garza, a member of the SFWIB, to discuss the possible launch of a TechHire Center in a southern region that will concentrate on the immigrant and refugee population.

There was additional discussion surrounding potential partnerships that would concentrate on enhancing digital access for the ten lowest-income zip codes in Miami-Dade County.

No further comments or suggestions were submitted from the members. Item closed.

4. Information – 2024 & 2025 Local Performance Levels Negotiation Response

Vice-Chairman del Valle introduced the item; Mr. Beasley reminded the Committee about the annual performance levels negotiation process that CSSF engages in with the Florida Department of Commerce.

Mr. Beasley reviewed the proposed performance levels put forth by the State and compared them with our counter-response for both the 2024-25 and 2025-26 periods. For most areas, he recommended that we maintain our current performance levels, which are generally higher than those proposed by the State. The Measurable Skills Gains were slightly higher than anticipated, as such, he negotiated a rate that serves as a compromise between the State's proposal and our suggested rate. In addition to the Measurable Skills Gains, the State has requested a decrease in the median wage from \$10,476 to \$10,209.

The State initially recommended a credential attainment rate of 92.8%; however, we successfully negotiated it down to 85.9%. Mr. Beasley has agreed to evaluate the feasibility of meeting the original 92% threshold as we progress throughout the year. One effective strategy for achieving the new credential attainment rate is to ensure that providers input data accurately. Additionally, we can utilize the reconciliation tool, which reconciles student progress between the provider and the training vendor, to better track student progress and enhance credential attainment.

No further comments or suggestions were submitted from the members. Item closed.

5. Information – PY 23-24 Earning Gain Analysis

Vice-Chairman del Valle introduced the item; Mr. Beasley presented the PY 2023-2024 Earnings Gain Analysis, which will be included in the annual report. He highlighted several achievements from PY 23-24, including a comparison of pre- and post-wage data that shows an increase in wages across all funding streams. Additionally, over 6,900 job seekers were placed, resulting in an increase of nearly \$94.9 million in salaries contributed to the local economy. The data underscores the significant impact of CSSF's employment and training services.

No further comments or suggestions were submitted from the members. Item closed.

6. Information – Layoff Aversion Analysis

Vice-Chairman del Valle introduced the item; Mr. Beasley presented the Layoff Aversion Analysis, which assessed the financial health of approximately 227,000 businesses in Miami-Dade County. Based on their levels of financial stress, organizations were categorized into three groups: low risk, moderate risk, and high risk.



The report highlights that the retail and transportation sectors are the most vulnerable, necessitating immediate intervention and potential assistance with reemployment efforts. The services and healthcare industries present a moderate risk, indicating the need for proactive outreach. Additionally, Mr. Beasley outlined the strategy that CSSF, in collaboration with its business intermediaries, will adopt to support these organizations.

There was further discussion about the EconoVue tool and the organizations we have shared access with.

No further questions or comments were presented for consideration. Item closed.

With no further business presented to the Committee, the meeting adjourned at 9:08 am.