



**SFWIB EXECUTIVE COMMITTEE MEETING MINUTES**

**DATE:** September 8, 2022

**LOCATION:** CareerSource South Florida  
 7300 Corporate Center Drive, Suite 500  
 Conference Room 2  
 Miami, FL 33126  
 Zoom: [https://us02web.zoom.us/webinar/register/WN\\_gKA-m86nSZSxCXUhvjFhIg](https://us02web.zoom.us/webinar/register/WN_gKA-m86nSZSxCXUhvjFhIg)

1. **CALL TO ORDER:** Vice-Chairman del Valle called to order the regular meeting of the SFWIB Executive Committee Meeting at 8:20AM on September 8, 2022.
2. **ROLL CALL:** 7 members; 4 required; 7 present: Quorum established.

<b>SFWIB EXECUTIVE COMMITTEE MEMBERS PRESENT</b>	<b>SFWIB MEMBERS ABSENT</b>	<b>SFWIB STAFF</b>
Chi, Joe del Valle, Juan-Carlos, Vice-Chairman Ferradaz, Gilda Gibson, Charles, Chair (Zoom) Loynaz, Oscar, M.D. (Zoom) Roth, Thomas “Tom” (Zoom)	Canales, Dequasia	Beasley, Rick Gilbert, David Morgan, Ebony Smith, Robert  <b>ADMINISTRATION/IT</b> Almonte, Ivan Anderson, Francis
<b>OTHER ATTENDEES</b>		
Cooper, Jamie, New Horizons		

Agenda items are displayed in the order they were discussed.

**2A. Approval of Executive Committee Meeting Minutes – August 11, 2022**

Vice-Chair del Valle presented agenda item 2A. August 11, 2022 Executive Committee Meeting minutes for approval.

No further questions or comments were presented for consideration.



**Motion** by Mr. Chi to approve the South Florida Workforce Investment Board meeting minutes from August 11, 2022.

Ms. Ferradaz seconded the motion; **item is passed without dissent.**

### 3. Information – WIOA Performance Strategies

Vice-Chairman del Valle introduced the item; Mr. Beasley further presented.

The Florida Department of Economic Opportunity (DEO) recently completed state-level performance negotiations with the U.S. Department of Labor (USDOL) Employment and Training Administration for Workforce Innovation and Opportunity Act (WIOA) Titles I and III funded programs for Program Years (PY) 2022-2023 and 2023-2024. DEO utilized the Statistical Adjustment Model (SAM) to ensure all environmental and economic factors were considered when setting performance levels. SFWIB staff has reviewed and is in agreement with what has been proposed.

Mr. Beasley revisited the regression model data, recently received from DEO, with the Executive Committee; he believes although the region may have a more diverse set of environmental challenges which conceivably may have directly impacted past performance, we are fully capable of meeting established standards – though it may take a change in methodology. In support of this effort, SFWIB staff have assessed the data to ascertain adjustments required to improve outcomes. Mr. Beasley and Mr. Gilbert shared the proposed strategies with the Committee, which are listed in the agenda item for further review.

[Chairman Gibson joined the meeting via Zoom at 8:36am.]

Vice-Chair del Valle presented an inquiry associated with strategy #1 – specifically the Work Number and its associated cost.

Mr. Beasley and Mr. Gilbert explained that the annual cost of The Work Number is \$300,000. Other workforce boards use a singular approach for each individual they seek employment data for, which drives up the cost. If the data retrieved is extracted, there are additional charges. SFWIB staff runs batch files to garner employment data which lowers the overall cost of the service. Mr. Beasley shared that he has urged his colleagues to partner with us to reduce rates for all CareerSource agencies; however, he has not been able to convince them to move forward. CSSF will be launching a pilot program with Equifax, the parent company of The Work Number; hopefully, that will persuade them to move forward with a collaborative approach that will provide the service across the state at a shared reduced cost.

Minutes Prepared by: Ebony Morgan  
SFWIB Executive Committee Meeting  
September 8, 2022, 8:15am

Status: **APPROVED**

Approval date: October 13, 2022

Page 2 of 5



Mr. Roth asked if performance levels will be reviewed next year and what will be SFWIB's performance goal will be.

Mr. Beasley advised that WIOA performance indicators are reviewed by the state annually. The SFWIB's goal will be to exceed the existing performance rate of sixty-four percent; aiming for eighty percent.

Mr. Chi shared that he believes it is a very good idea to engage the Chambers in the strategies employed to increase performance. Currently, he has been working with Mr. Smith on completing hiring objectives for several industries, in particularly the food sector. He further shared that CAMACOL will be hosting a convention next week with over 5,000 business participants. He shares this information to perhaps assist SFWIB staff in meeting the eighty percent goal.

No further questions or comments were presented for consideration.

**Vice-Chairman del Valle acknowledged the arrival of the Chairman, Mr. Gibson. Chairman Gibson requests Vice-Chair del Valle continue facilitating the meeting.**

[Approval items were moved forward for consideration.]

## **6. Approval – Rapid Response and Layoff Aversion Update**

Vice-Chairman del Valle introduced the item; Mr. Beasley further presented.

On June 16, 2022, the SFWIB Board approved an amount not to exceed \$500,000 in Workforce Innovation Opportunity Act (WIOA) Dislocated Worker funding to continue the Rapid Response and Layoff Aversion projects with The Miami-Dade Chamber of Commerce, Inc. (M-DCC), Cámara de Comercio Latina de los Estados Unidos (CAMACOL), Inc. (CAMACOL), Florida Minority Supplier Development Council, Inc. (FMSDC), the South Florida Progress Foundation Inc., South Florida Hispanic Chamber of Commerce, and The Beacon Council Economic Development Foundation, Inc.

The standard contract initially intended for use with the aforementioned organizations, were structured to manage the SFWIB American Job Centers (AJC). Organizations identified as business intermediaries for the Layoff Aversion Program should instead use a Professional Service Agreement (PSA). SFWIB requests to rescind the existing contracts and replace them with the aforesaid appropriate contractual instrument.

Additionally, allocations for two of the approved organizations, the Florida Minority Supplier Development Council, Inc. (FMSDC) and the South Florida Hispanic Chamber of Commerce, are requested to be increased from \$50,000 to \$75,000, bringing them in alignment with all other approved organizations serving as business intermediaries.

Minutes Prepared by: Ebony Morgan  
SFWIB Executive Committee Meeting  
September 8, 2022, 2022, 8:15am

Status: **APPROVED**

Approval date: October 13, 2022

Page 3 of 5



[Mr. Joe Chi is recused from the vote and removed from the room at 8:49am due to his affliction with Cámara de Comercio Latina de los Estados Unidos (CAMACOL), Inc.]

No further questions or comments were presented for consideration.

**Motion** by Ms. Ferradaz to recommend to the Board the approval to rescind the current sub-recipient agreements of the organizations serving as business intermediaries and replace the contracting instrument with Professional Service Agreements and Approval to the Revised Allocation Awards.

Chairman Gibson seconded the motion; **item is passed without dissent.**

Mr. Chi returned to the Executive Committee Meeting at 8:54am.

[Mr. Chi, Cámara de Comercio Latina de los Estados Unidos (CAMACOL), Inc., will submit a completed Related Parties/Conflict of Interest Form.]

#### **7. Approval – Sole Source Request to Procure Youth Services for Monroe County**

Mr. Beasley introduced the item and further presented.

As previously advised, during the August 11, 2022 SFWIB Executive Committee Meeting, SFWIB staff has released a Youth Services Request for Proposal (RFP) to the public twice with no valid response. Per procurement guidelines, once a LWDB releases a RFP and it is unsuccessful, a second or third may be released for solicitation. Furthermore, the LWDB may petition CareerSource Florida and the Department of Economic Opportunity (DEO) to do a sole source procurement.

SFWIB staff has requested the procedures from CSF/DEO regarding how to formally request authorization to conduct a sole source procurement. Therefore, SFWIB staff is seeking the authorization of the Board to move forward in submitting a request to CSF/DEO to procure Youth Service Providers by means of a sole source procurement.

No further questions or comments were presented for consideration.

**Motion** by Ms. Ferradaz to recommend to the Board the approval to seek approval from CareerSource Florida and the Department of Economic Opportunity to conduct a sole source procurement for the selection of Youth Service Providers in Monroe County.

Chairman Gibson seconded the motion; **item is passed without dissent.**

#### **4. Information – Bean Automotive Group Apprenticeship Program Update**

Mr. Beasley introduced the item and further presented.

Minutes Prepared by: Ebony Morgan  
SFWIB Executive Committee Meeting  
September 8, 2022, 2022, 8:15am

Status: **APPROVED**

Approval date: October 13, 2022

Page 4 of 5



The first cohort of the Bean Automotive Technician Apprenticeship program is scheduled to graduate on Friday, September 16, 2022 at 9am. In addition to graduation, SFWIB staff will be presenting a check for the SFWIB approved amount of \$215,000, which will provide for twenty-five (25) additional apprentices. All SFWIB members received an invitation to the service.

A representative from CareerSource Florida, Mr. Dan Mc Grew, Sr. Vice President, Business and Workforce Strategies will be attending the event. In addition, Mr. Beasley has petitioned the State to have Governor Ron DeSantis attend the event. The request is outstanding but we will keep the SFWIB posted.

No further questions or comments were presented for consideration.

## **5. Informational – Summer Youth Employment Program Update**

Mr. Beasley introduced the item and further presented.

At the June 30, 2022 meeting, the South Florida Workforce Investment Board approved to accept \$50,000 in general revenue funds from the City of Opa-Locka for a Summer Youth Employment Program (SYEP) and allocate \$50,000 in matching Temporary Assistance for Needy Families (TANF) funds.

The program was scheduled to begin June 13, 2022, concluding on December 31, 2022. Unfortunately, the City of Opa-Locka was unable to secure the \$50,000 in general revenue funds. Youth Co-op, Inc. recruited and served four (4) SYEP participants from the City of Opa-Locka utilizing TANF funding for the period of August 1, 2022 through August 16, 2022.

Mr. Beasley further advised that the City of Opa-Locka has reached out to discuss an OSY offering. The reason for the hold up with due to their attorney not being able to locate SFWIB/CSSF in Sun-Biz. Before moving forward with an additional offering, Mr. Beasley will ensure all documentation is secured in advance of presenting to the Board.

With no further business presented to the Committee, the meeting adjourned at 9:00 am.